



## SECOND QUARTER

FIRST CAPITAL REALTY INC.

## **Corporate Profile**

First Capital Realty Inc. (TSX: FCR) is one of the largest owners, developers and operators of necessity-based real estate located in Canada's most densely populated urban centres. As at June 30, 2019, the Company owned interests in 165 properties, totaling approximately 25.3 million square feet of gross leasable area and total assets were \$10.4 billion. First Capital Realty had an enterprise value of approximately \$9.9 billion and its common shares trade on the Toronto Stock Exchange.

## **Financial Highlights**

As at	June	December 31, 2018		
(millions of dollars, except per share amounts)				
Total assets	\$	10,375	\$	10,453
Enterprise value <sup>(1)</sup>	\$	9,903	\$	9,239
Total equity market capitalization <sup>(1)</sup>	\$	4,789	\$	4,804
Net Asset Value per share (1)	\$	22.88	\$	22.59
Net debt to total assets		48.9%		42.1%
Quarterly dividend per common share	\$	0.215	\$	0.215

## **Operating Highlights**

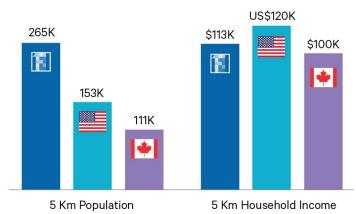
Six months ended June 30	2019	2018
(millions of dollars, except per share amounts)		
Property rental revenue	\$ 381	\$ 363
Net operating income ("NOI") <sup>(1)</sup>	\$ 231	\$ 225
Net income attributable to common shareholders	\$ 143	\$ 148
Funds from Operations ("FFO") <sup>(1)</sup>		
FFO	\$ 146	\$ 153
FFO per diluted share	\$ 0.605	\$ 0.622
FFO payout ratio	71.1%	69.1%
Cash provided by operating activities	\$ 92	\$ 97
Adjusted Cash Flow from Operations ("ACFO") <sup>(1)</sup>		
ACFO	\$ 123	\$ 124
ACFO payout ratio	81.6%	80.9%

(1) These measures are not defined by IFRS. Refer to the "Non-IFRS Financial Measures" section of the Company's Management's Discussion & Analysis for further information.

## **Urban Markets**

of Annual Minimum Rent*		% of Portfolio Value*
Greater Toronto Area	35%	41%
Greater Montreal Area	15%	13%
Greater Calgary Area	13%	12%
Greater Vancouver Area	10%	12%
Greater Edmonton Area	10%	9%
Greater Ottawa Area	6%	5%
Kitchener/Waterloo/Guelph Are	a 4%	3%
Other	7%	5%
Total 10	00%	100%
*As at June 30, 2019		

## **Leader in Portfolio Demographics**



US Peers include: Federal Realty and Regency Centers

#### **Canadian Peers include:**

RioCan, SmartCentres REIT, Choice Properties (Retail only), CT REIT and Crombie REIT

Sources: Sitewise, Environics Analytics and Company Reports

## **Necessity Based Retail Services**

	# OF STORES	% OF RENT	TENANTS
Grocery Stores	135	17.4%	Loblaws Jobeyr & Metro save@foods 🗰 Longov
Medical, Professional & Personal Services	1,490	15.1%	Alberta Health Services
Restaurants and Cafes	s 1,004	14.1%	Tim Hortons. 🛞 RECIPE freshi M. aroma Öuce-queze
Pharmacies	133	9.1%	
Banks & Credit Unions	215	8.5%	Desjardins 📦 NATIONAL
Fitness Facilities	91	3.6%	
Liquor Stores	101	3.3%	LCBO BEER BE LIQUORSTORE I SAQ ALCANNA. WESTERN CELLARS
Daycare & Learning Centres	101	1.3%	KUMON Brightpath Creation Contraction Cont
Other Necessity-Based Retailers	d 561	18.1%	
Other Tenants	616	9.5%	CINEFLEX Westelm SieepCountry NORDSTROM

As at June 30, 2019

As at June 30, 2019

# **MD&A**

### MANAGEMENT'S DISCUSSION AND ANALYSIS

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## Management's Discussion and Analysis of Financial Position and Results of Operations

#### INTRODUCTION

This Management's Discussion and Analysis ("MD&A") of the financial position and results of operations of First Capital Realty Inc. ("First Capital Realty", "FCR" or the "Company") is intended to provide readers with an assessment of performance and summarize the financial position and results of operations for the three and six months ended June 30, 2019 and 2018. It should be read in conjunction with the Company's audited annual consolidated financial statements for the years ended December 31, 2018 and 2017. Additional information, including the Company's current Annual Information Form, is available on the SEDAR website at www.sedar.com and on the Company's website at www.fcr.ca.

All dollar amounts are in thousands of Canadian dollars, unless otherwise noted. Historical results and percentage relationships contained in the Company's unaudited interim and audited annual consolidated financial statements and MD&A, including trends which might appear, should not be taken as indicative of its future operations. The information contained in this MD&A is based on information available to Management and is dated as of July 31, 2019.

First Capital Realty was incorporated in November 1993 and conducts its business directly and through subsidiaries.

#### FORWARD-LOOKING STATEMENT ADVISORY

Certain statements contained in this MD&A constitute forward-looking statements. Other statements concerning First Capital Realty's objectives and strategies and Management's beliefs, plans, estimates and intentions also constitute forward-looking statements. Forward-looking statements can generally be identified by the expressions "anticipate", "believe", "plan", "estimate", "project", "expect", "intend", "outlook", "objective", "may", "will", "should", "continue" and similar expressions. The forward-looking statements are not historical facts but, rather, reflect the Company's current expectations regarding future results or events and are based on information currently available to Management. Certain material factors and assumptions were applied in providing these forward-looking statements. Forward-looking information involves numerous assumptions such as rental income (including assumptions on timing of lease-up, development coming online and levels of percentage rent), interest rates, tenant defaults, borrowing costs (including the underlying interest rates and credit spreads), the general availability of capital and the stability of the capital markets, the ability of the Company to make loans at the same rate or in the same amount as repaid loans, amount of development costs, capital expenditures, operating costs and corporate expenses, level and timing of acquisitions of income-producing properties, the Company's ability to complete dispositions and the timing, terms and anticipated benefits of any such dispositions, the Company's ability to redevelop, sell or enter into partnerships with respect to the future incremental density it has identified in its portfolio, the Company's ability to convert into a real estate investment trust ("REIT"), number of shares outstanding and numerous other factors. Moreover, the assumptions underlying the Company's forward-looking statements contained in the "Outlook and Current Business Environment" section of this MD&A also include that consumer demand will remain stable, and demographic trends will continue.

Management believes that the expectations reflected in forward-looking statements are based upon reasonable assumptions; however, Management can give no assurance that actual results will be consistent with these forward-looking statements. These forward-looking statements are subject to a number of risks and uncertainties that could cause actual results or events to differ materially from current expectations, including the matters discussed in the "Risks and Uncertainties" section of this MD&A and the matters discussed under "Risk Factors" in the Company's current Annual Information Form from time to time.

Factors that could cause actual results or events to differ materially from those expressed, implied or projected by forward-looking statements, in addition to those factors referenced above, include, but are not limited to: general economic conditions; real property ownership; tenant financial difficulties, defaults and bankruptcies; the relative illiquidity of real property; increases in operating costs, property taxes and income taxes; First Capital Realty's ability to maintain occupancy and to lease or re-lease space at current or anticipated rents; the availability and cost of equity and debt capital to finance the Company's business, including the repayment of existing indebtedness as well as development, intensification and acquisition activities; changes in interest rates and credit spreads; organizational structure; changes to credit ratings; the availability of a new competitive supply of retail properties which may become available either through construction, lease or sublease; the Company's ability to: execute on its Evolved Urban Investment Strategy, including with

respect to dispositions, capitalize on competitive advantages, optimize portfolio assets and accelerate value delivered to its investors and stakeholders, remain ahead of changing market conditions, surface unrecognized value, reach its demographic targets and ensure the Company retains its best in class position; unexpected costs or liabilities related to acquisitions, development and construction; geographic and tenant concentration; residential development, sales and leasing; compliance with financial covenants; changes in governmental regulation; environmental liability and compliance costs; unexpected costs or liabilities related to dispositions; challenges associated with the integration of acquisitions into the Company; uninsured losses and First Capital Realty's ability to obtain insurance coverage at a reasonable cost; risks in joint ventures; matters associated with significant shareholders; investments subject to credit and market risk; loss of key personnel; and the ability of tenants to maintain necessary licenses, certifications and accreditations. Furthermore, no assurance can be given as to whether the Company's reorganization into a REIT will be completed, or the timing, or impact of such reorganization, or its terms.

Readers, therefore, should not place undue reliance on any such forward-looking statements. Further, a forward-looking statement speaks only as of the date on which such statement is made. First Capital Realty undertakes no obligation to publicly update any such statement or to reflect new information or the occurrence of future events or circumstances, except as required by applicable securities law.

All forward-looking statements in this MD&A are made as of July 31, 2019 and are qualified by these cautionary statements.

#### **BUSINESS OVERVIEW AND STRATEGY**

First Capital Realty Inc. (TSX: FCR) is one of the largest owners, developers and operators of necessity-based real estate located in Canada's most densely populated urban centres. As at June 30, 2019, the Company owned interests in 165 properties, totaling approximately 25.3 million square feet of gross leasable area and total assets were \$10.4 billion.

In February 2019, the Company announced an Evolved Urban Investment Strategy whereby the Company will continue to invest in high-quality, mixed-use properties with a focus on building large positions in targeted high growth urban neighbourhoods. The Company will also complete strategic dispositions to further align its portfolio with its Evolved Urban Investment Strategy, to de-lever the balance sheet following the share repurchase transaction and to provide capital for its investment programs. The Evolved Urban Investment Strategy will result in a deeper focus on super urban markets that fully integrates retail with other uses. It will provide the Company with the ability to surface substantial unrecognized value in its density pipeline, primarily through the development process. It will also allow the Company to optimize the portfolio by further concentrating investment capital in dense, high growth neighbourhoods. The Company's ultimate goal is the creation of value over the long term by generating sustainable growth in cash flow and capital appreciation of its super urban portfolio which will be reflected in its Net Asset Value ("NAV").

To achieve the Company's strategic objectives, Management continues to:

- dispose of select assets in line with the Company's Evolved Urban Investment Strategy to reduce leverage following the share repurchase and to fund future growth;
- undertake selective development, redevelopment and repositioning activities on its properties, including land use intensification;
- be focused and disciplined in acquiring well-located properties to create or expand the Company's position in super urban neighbourhoods, primarily where there are value creation opportunities;
- proactively manage its existing portfolio to drive rent growth;
- increase efficiency and productivity of operations; and
- maintain financial strength and flexibility to support a competitive cost of capital.

#### Neighbourhoods for Everyday Urban Life...

The Company primarily owns, develops and manages properties located in Canada's key urban neighbourhood markets that provide consumers with products and services that are part of their everyday life. Currently, over 90% of the Company's revenues come from tenants who provide these essential products and services, including grocery stores, pharmacies, liquor stores, banks, restaurants, cafés, fitness centres, medical, childcare facilities and other professional and personal services.

#### **Super Urban Focus**

The Company targets specific urban markets within cities in Canada with growing populations. Specifically, the Company intends to continue to operate primarily in and around its target urban markets which include the Greater Toronto Area; Greater Vancouver Area; Greater Montreal Area; Greater Edmonton Area; Greater Calgary Area; and the Greater Ottawa Area.

The Company has achieved critical mass in its target markets, which helps generate economies of scale and operating synergies, as well as deep local knowledge of its properties, tenants, neighbourhoods and markets in which it operates. Within each of these markets, the Company owns and targets well-located properties with strong demographics that Management expects will continue to get stronger over time, therefore attracting high quality tenants with rent growth potential.

As the Company focuses investments on these super urban markets that fully integrate retail with other asset classes, Management believes it will continue to optimize its portfolio to maintain the Company's best in class position.

#### **Evolved Urban Investment Strategy**

As the Company continues to advance its Evolved Urban Investment Strategy, the Company monitors its progress through a number of metrics.

The Company defines a super urban property based on its proximity to transit, its "Walkability Score", and its population density. Currently, over 90% of the Company's portfolio is located within a 5-minute walk to public transit. The portfolio has a "Walkability Score" of 78 which is considered "Very Walkable" where most errands can be accomplished on foot. The portfolio's average population density is currently 265,000 people within a five kilometre radius of its properties, up 58,000 or 28% from December 2016 which makes it the leader amongst its North American peer group on this metric. The Company is targeting further growth in this metric to reach an average population density of 300,000 in 2021.

The Company also measures it progress against its previously announced disposition targets (see Disposition Activity) and its progress on surfacing value in and growing its incremental density pipeline. Currently only 3.4 million square feet or 14.7% of the 23 million square feet incremental density pipeline is included in the Company's fair value of investment properties. The Company has a goal to increase this percentage, primarily by seeking entitlements for a portion of this density, which is expected to lead to an increase in its net asset value. Specifically, the Company is targeting to complete approximately 7.5 million square feet of new entitlement submissions by December 31, 2019. Additionally, the Company expects that as a result of its Evolved Strategy that the annual growth in its average rental rate will accelerate above its historical norm of 2.5%.

#### **OUTLOOK AND CURRENT BUSINESS ENVIRONMENT**

Since 2001, First Capital Realty has successfully grown its business across the country, focusing on key urban markets, dramatically enhancing the quality of its portfolio and generating growth in funds from operations, while achieving an investment grade credit rating. The Company expects to continue to grow its portfolio of high quality properties in urban markets in Canada's densest neighbourhoods in line with its long-term value creation strategy. The Company defines a high quality property primarily by its location, taking into consideration the local demographics, the supply and demand factors in each property trade area, and the ability to grow the property's cash flow.

#### **Changing Consumer Habits**

The Company continues to observe several demographic and other trends that may affect demand for retail goods and services, including an increasing reliance by consumers on online information to influence their purchasing decisions and an increasing desire to purchase products online, as well as an aging population which is increasingly focused on convenience and health-related goods and services. There is also a shift in consumer demand driven by an increasing number of ethnic consumers as a result of Canada's immigration policies.

Another trend that Management continues to observe is a desire for consumers to live in urban markets and to connect with others through daily or frequent activity, including trips to grocery stores, fitness centres, cafés, restaurants as well

as other tenant categories in the Company's portfolio. With an evolved investment strategy, the Company will build on this shift, with a deeper focus on urban markets that fully integrate retail with other asset classes.

In addition, the retail market is experiencing a change in the consumer mindset with a growing emphasis on customer experience through events, digital innovation, sampling demonstrations and personalized premium service, allowing for more integration and connection between retailers and consumers. Retailers have responded to these changes with a renewed focus on improving the overall customer experience both online and in-store by leveraging technology. Management is proactively responding to these consumer changes through its tenant mix, unit sizes, property locations and designs.

#### **Evolving Retail Landscape**

Over the past several years, the Company has observed an increase in entry and/or expansion into the Canadian marketplace by several major U.S. and international retailers including Marshalls, Top Shop, Nordstrom, Saks Fifth Avenue, Uniqlo and others. Although such repositioning resulted in new opportunities for the Company, it also resulted in an increasingly competitive retail landscape in Canada. In addition, many retailers have announced store closures and/or bankruptcies, including Home Outfitters, Payless ShoeSource, Lowe's, Town Shoes, and Sears Canada. Although the Company's exposure to these retailers is limited, these store closures have, in the short term, resulted in increased availability of retail space across Canada and have the potential to impact retail rental rates and leasing fundamentals.

As a result of these ongoing changes, the Company remains highly focused on ensuring the competitive position of its properties in all of its various retail trade areas. Management will continue to closely follow demographic and shopping trends, as well as retailer responses to these trends, and retail competition. The Company's leasing strategy takes these factors into consideration in each trade area and its proactive management strategy helps to ensure the Company's properties remain attractive to high quality tenants and their customers.

In Management's view, well-designed properties located in urban markets with tenants providing non-discretionary goods and services, will be less sensitive to both economic cycles and evolving retail trends, thus providing more stable and growing cash flow over the long term.

#### Growth

For the six months ended June 30, 2019, the Same Property portfolio delivered net operating income growth of 3.5% compared to the same prior year period. The growth in Same Property net operating income was primarily due to rent escalations, increased occupancy, and higher lease surrender fees. As at June 30, 2019, total portfolio occupancy increased 0.5% to 96.8% compared to 96.3% as at June 30, 2018. For the six months ended June 30, 2019, the monthly average occupancy for the total portfolio was 96.7% compared to 96.1%, while the monthly average Same Property portfolio occupancy was 97.2% compared to 96.9% for the same prior year period, respectively.

Urban municipalities where the Company operates continue to focus on increasing density within the existing boundaries of infrastructure. This provides the Company with multiple development and redevelopment opportunities in its existing portfolio of urban properties, which includes an inventory of adjacent land sites and development land. Management has identified meaningful incremental density available for future redevelopment within its portfolio. As at June 30, 2019, the Company had identified approximately 23.1 million square feet of incremental density available in the portfolio for future development including 2.4 million square feet of commercial and 20.7 million square feet of residential space. Currently only 14.7% of this density is included in the Company's NAV. The Company intends to increase this percentage primarily by securing entitlements on a portion of this space. Specifically, Management intends to complete entitlement submissions on approximately 7.5 million square feet of additional density by December 31, 2019.

Development activities continue to provide the Company with growth within its existing portfolio of assets. These activities typically add density to the site and improve the quality of the property, which in turn leads to meaningful growth in property rental income. The Company's development activities primarily comprise redevelopments and expansions of existing properties in established trade areas in its target urban markets and will continue to be optimized as the Company concentrates investment capital towards higher population, greater density, urban neighbourhoods. These projects typically carry risk that is associated more with project execution rather than market risk, as projects are located in well-established

urban communities with existing demand for goods and services. The Company has a long and successful track record of development activities and will continue to manage carefully the risks associated with such projects.

During the first half of the year, the Company transferred 81,000 square feet of new urban retail space as well as common areas from development to income-producing properties at a cost of \$56.2 million. Occupied space was transferred at an average net rental rate of \$36.84 per square foot, well above the average rate for the entire portfolio of \$20.58.

The Company's Evolved Urban Investment Strategy will see the Company further focus investment in its highest value urban market assets, surfacing unrecognized value, and ultimately, looking beyond asset class to create high quality, urban neighbourhoods that Management believes will deliver value to investors, and ensure the Company grows its best in class position.

#### **Acquisition and Development Activity**

The property acquisition environment remains extremely competitive for assets of similar quality to those owned by the Company. There are typically multiple bids on high quality properties and asset valuations reflect strong demand for well-located income-producing assets. In addition, well-located urban properties rarely trade in the market and attract significant competition when they do. As a result, the urban property acquisitions completed by the Company typically do not provide material accretion to the Company's results in the immediate term. However, the Company will continue to selectively acquire high quality, well-located properties that add strategic value and/or operating synergies, provided that they will be accretive to FFO and net asset value over time. Therefore, the Company expects to focus on development and redevelopment of existing assets as the primary means to grow the portfolio while continuing to make selective acquisitions that complement the existing portfolio, when and if opportunities arise.

During the first half of the year, the Company acquired interests in two properties and two land parcels for \$26.7 million, adding a total of 24,900 square feet of gross leasable area to the portfolio. Additionally, the Company invested \$78 million in development and redevelopment activities.

#### **Financing Activity**

On April 16, 2019, the Company completed the share repurchase of 36,000,000 common shares from Gazit at a price of \$20.60 per share for gross proceeds to Gazit of \$741.6 million. The share repurchase was cross-conditional on the completion of Gazit's bought deal secondary offering of 22,000,000 of its common shares at a price of \$20.60 per share to a syndicate of underwriters for gross proceeds to Gazit of approximately \$453 million which closed on April 11, 2019. Following the closing of these transactions Gazit's ownership of the Company was reduced from 31.2% to approximately 9.9%. To fund the share repurchase and other operational needs, the Company entered into \$850 million of senior unsecured bank term loans with maturities ranging from 4 - 7 years. Concurrent with the funding, the majority of the unsecured bank term loans were swapped to fixed rates bearing a weighted average interest rate of 3.3% with a weighted average term to maturity of 5.8 years.

The Company intends to de-lever back to similar debt metrics as at December 31, 2018 within 24 months of the share repurchase by disposing of selected assets that are deemed to be inconsistent with its Evolved Urban Investment Strategy.

During the first half of the year, the Company repaid \$171.5 million of mortgages with a weighted average effective interest rate of 4.3% and obtained \$392.9 million in new 10 year mortgages at a weighted average effective interest rate of 3.4%.

On July 22, 2019, the Company completed the issuance of \$200 million in principal amount of Series V senior unsecured debentures due January 22, 2027. These debentures bear interest at a coupon rate of 3.456% per annum, payable semi - annually commencing January 22, 2020. The net proceeds of the offering were used to repay existing debt.

#### **Disposition Activity**

The Company continues to complete strategic dispositions to further align its portfolio with its Evolved Urban Investment Strategy and to de-lever the balance sheet following the April 16, 2019 closing of its \$741.6 million share repurchase. The Company has an objective to sell 100% interests in properties that are deemed to be inconsistent with its Evolved Urban Investment Strategy. The Company also has an objective to sell 50% non-managing interests to institutional partners in certain stable but growing properties, to ultimately expand the Company's position in these markets without increasing its investment capital. Combined, these properties represent approximately 10% to 15% of the Company's total portfolio. Outcomes of achieving these objectives would be an increase in the weighting of large strategic assets and an incremental density pipeline that exceeds the Company's current leasable area of approximately 23 million square feet.

During the first half of the year, the Company disposed of a 50% non-managing interest in a portfolio of five properties located in Ontario and Quebec, three incoming producing properties, air rights and three land parcels for \$218.0 million. Additionally, as at June 30, 2019, Management classified \$406.5 million of investment properties as held for sale.

#### **REIT Conversion**

On July 9, 2019, the Company announced that its Board of Directors has approved the proposed reorganization of the Company into a real estate investment trust to be named First Capital Real Estate Investment Trust, subject to receipt of a fairness opinion from the Company's independent financial advisor. The proposed reorganization will be subject to shareholder approval at a special meeting expected to be held in early December 2019. Completion of the REIT conversion is expected to occur on or about December 30, 2019.

#### Outlook

Management is focused on the following areas to achieve its objectives through 2019 and into 2020:

- dispose of select assets in line with the Company's Evolved Urban Investment Strategy to reduce leverage following the share repurchase and to fund future growth;
- development, redevelopment and repositioning activities including land use intensification;
- selective acquisitions of strategic assets and sites in close proximity to existing properties in the Company's target urban markets;
- proactive portfolio management that results in higher rent growth;
- increasing the efficiency and productivity of operations;
- maintaining financial strength and flexibility to support a competitive cost of capital over the long-term; and
- converting into a REIT

Overall, Management is confident that the quality of the Company's balance sheet and the defensive nature of its assets will continue to serve it well in the current environment and into the future.

#### **NON-IFRS FINANCIAL MEASURES**

In addition to measures determined in accordance with International Financial Reporting Standards ("IFRS"), the Company uses non-IFRS financial measures to analyze its financial performance. In Management's view, such non-IFRS financial measures are commonly accepted and meaningful indicators of financial performance in the real estate industry and provide useful supplemental information to both Management and investors. These measures do not have a standardized meaning prescribed under IFRS and therefore may not be comparable to similar measures presented by other corporations or Real Estate Investment Trusts ("REITs"), and should not be construed as an alternative to other financial measures determined in accordance with IFRS.

The following describe the non-IFRS measures the Company currently uses in evaluating is financial performance.

#### **Proportionate Interest**

"Proportionate interest" or "Proportionate share" is defined by Management as the Company's proportionate share of revenues, expenses, assets and liabilities in all of its real estate investments. Under IFRS, the Company's five equity accounted joint ventures are presented on one line item in the consolidated balance sheets and the consolidated statements of income, in aggregate. In the "Non-IFRS Reconciliations and Financial Measures" section of this MD&A, Management presents a consolidated balance sheet and income statement as if its joint ventures were proportionately consolidated. In addition, Management presents certain tables relating to its portfolio by geographic region, enterprise value, and debt metrics on a proportionate basis to enhance the relevance of the information presented. The presentation of financial information at the Company's proportionate interest provides a useful and more detailed view of the operation and performance of the Company's business and how Management operates and manages the business.

This presentation also depicts the extent to which the underlying assets are leveraged, which are included in the Company's debt metrics. In addition, the Company's lenders require Management to calculate its debt metrics on a proportionate interest basis.

To achieve the proportionate presentation of its five equity accounted joint ventures, Management allocates the Company's proportionate share of revenues, expenses, assets, and liabilities to each relevant line item which replaces the one line presentation found in the IFRS consolidated financial statements. In addition, under IFRS, the Company exercises control over a sixth partially owned venture and consolidates 100% of the revenues, expenses, assets, and liabilities in the consolidated financial statements. In the reconciliations, the partially owned venture is also presented as if it was proportionately consolidated. To achieve the proportionate presentation of its partially owned venture, Management subtracts the non-controlling interest's share (the portion the Company doesn't own) of revenue, expenses, assets, and liabilities on each relevant line item. The Company does not independently control its joint ventures that are accounted for using the equity method, and the proportionate presentation of these joint ventures does not necessarily represent the Company's legal claim to such items. Where noted, certain sections of this MD&A exclude the Company's proportionate share of Main and Main Urban Realty's ("MMUR") financial information to enhance the relevance of the information presented, as MMUR's business operations are not focused on operating stable income-producing properties at this time.

#### Net Operating Income

Net Operating Income ("NOI") is defined by Management as property rental revenue less property operating costs. NOI is a commonly used metric for analyzing real estate performance in Canada by real estate industry analysts, investors and Management. Management believes that NOI is useful in analyzing the operating performance of the Company's portfolio.

#### **Total Same Property NOI**

Total Same Property NOI ("SP NOI") is defined by Management as NOI from properties categorized as "Same Property — stable" and "Same Property with redevelopment" (see definitions under "Real Estate Investments — Investment Property Categories" section of this MD&A). NOI from properties that have been (i) acquired, (ii) disposed, (iii) included in major redevelopment or ground-up development or (iv) held for sale are excluded from the determination of SP NOI. SP NOI is presented on a cash basis, as it excludes straight-line rent. Management believes that SP NOI is a useful measure in understanding period over period changes in cash NOI for its Same Property portfolio due to occupancy, rental rates, operating costs and realty taxes. A reconciliation from SP NOI to total NOI can be found in the "Results of Operations - Net Operating Income" section of this MD&A.

#### Same Property — Stable NOI

Same Property — stable NOI is defined by Management as NOI from stable properties where the only significant activities are leasing and ongoing maintenance (see complete definition under "Real Estate Investments — Investment Property Categories" section of this MD&A). Management believes that Same Property — stable NOI is a useful measure in understanding period over period changes in cash NOI for its largest category of properties.

#### **Funds from Operations**

Funds from Operations ("FFO") is a recognized measure that is widely used by the real estate industry, particularly by publicly traded entities that own and operate income-producing properties. The Company calculates FFO in accordance with the recommendations of the Real Property Association of Canada ("REALPAC") as published in its most recent "White Paper on Funds From Operations and Adjusted Funds From Operations for IFRS" dated February 2019. Management considers FFO a meaningful additional financial measure of operating performance, as it excludes fair value gains and losses on investment properties as well as certain other items included in the Company's net income that may not be the most appropriate determinants of the long-term operating performance of the Company, such as investment property selling costs, tax on gains or losses on disposals of properties, deferred income taxes, and any gains, losses or transaction costs recognized in business combinations. FFO provides a perspective on the financial performance of the Company that is not immediately apparent from net income determined in accordance with IFRS. A reconciliation from net income to FFO can be found in the "Non-IFRS Reconciliations and Financial Measures — FFO and ACFO" section of this MD&A.

#### Adjusted Cash Flow from Operations

Adjusted Cash Flow from Operations ("ACFO") is a supplementary measure the Company began using in 2017 to measure operating cash flow generated from the business. ACFO replaced the Company's previously reported Adjusted Funds from Operations ("AFFO") as its supplementary cash flow metric. The Company calculates ACFO in accordance with the recommendations of REALPAC as published in its most recent "White Paper on Adjusted Cashflow From Operations (ACFO) for IFRS" dated February 2019.

Management considers ACFO a meaningful metric to measure operating cash flows as it represents sustainable cash available to pay dividends to shareholders. ACFO includes a number of adjustments to cash flow from operations under IFRS including, eliminating seasonal and non-recurring fluctuations in working capital, adding cash flows associated with equity accounted joint ventures and deducting actual revenue sustaining capital expenditures and actual capital expenditures recoverable from tenants. Lastly, ACFO includes an adjustment to exclude the non-controlling interest's portion of cash flow from operations under IFRS, attributed to the Company's consolidated joint venture. A reconciliation of cash flow from operations under IFRS to ACFO can be found in the "Non-IFRS Reconciliations and Financial Measures — FFO and ACFO" section of this MD&A.

#### FFO and ACFO Payout Ratios

FFO and ACFO payout ratios are supplementary non-IFRS measures used by Management to assess the sustainability of the Company's dividend payments. The FFO payout ratio is calculated using dividends declared per share divided by FFO per share. The ACFO payout ratio is calculated on a rolling four quarter basis by dividing total cash dividends paid by ACFO over the same period. Management considers a rolling four quarter ACFO payout ratio more relevant than a payout ratio in any given quarter due to the impact of seasonal fluctuations in ACFO period over period.

#### **Enterprise Value**

Enterprise value is the sum of the carrying value of the Company's total debt on a proportionate basis and the market value of the Company's shares outstanding at the respective quarter end date. This measure is used by the Company to assess the total amount of capital employed in generating returns to shareholders.

#### Net Debt

Net debt is a measure used by Management in the computation of certain debt metrics, providing information with respect to certain financial ratios used in assessing the Company's debt profile. Net debt is calculated as the sum of principal amounts outstanding on credit facilities and mortgages, bank indebtedness and the par value of senior unsecured debentures reduced by the cash balances at the end of the period.

#### Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization

Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization, ("Adjusted EBITDA") is a measure used by Management in the computation of certain debt metrics. Adjusted EBITDA, is calculated as net income, adding back income tax expense, interest expense and amortization and excluding the increase or decrease in the fair value of investment properties and other non-cash or non-recurring items. The Company also adjusts for incremental leasing costs, which is a recognized adjustment to FFO, in accordance with the recommendations of REALPAC.

#### Unencumbered Aggregate Assets

Unencumbered aggregate assets represents the value of assets that have not been pledged as security under a credit agreement or mortgage. The unencumbered aggregate asset value ratio is calculated as unencumbered aggregate assets divided by the principal amount of unsecured debt, which consists of bank indebtedness, unsecured credit facilities and senior unsecured debentures. This ratio is used by Management to assess the flexibility of the Company to obtain various forms of debt financing at a reasonable cost of capital.

#### Net Asset Value

Net Asset Value ("NAV") represents the proportionate share of the Company's total assets less the proportionate share of its total liabilities excluding deferred tax liabilities.

#### **OPERATING METRICS**

The Company presents certain operating metrics and portfolio statistics in the MD&A, which include property count, property category, GLA, occupancy, weighted average rate per occupied square foot, top 40 tenants, development pipeline, and renewal activities. The Company uses these operating metrics to monitor and measure operational performance period over period. To align the Company's GLA reporting with its ownership interest in its properties, unless otherwise noted, all GLA is presented at the Company's ownership interest (23.1 million square feet at its ownership interest compared to 25.3 million square feet at 100% as at June 30, 2019). These metrics exclude the operating metrics related to the Company's interest in MMUR as its business operations are not focused on operating stable income-producing properties at this time.

#### SUMMARY CONSOLIDATED INFORMATION AND HIGHLIGHTS

	Three months ended June 30					Six month	s er	ded June 30
		2019		2018		2019		2018
Revenues, Income and Cash Flows (1)								
Revenues and other income	\$	193,829	\$	187,528	\$	398,850	\$	374,645
NOI <sup>(2)</sup>	\$	115,994	\$	113,816	\$	231,425	\$	225,458
Increase (decrease) in value of investment properties, net	\$	11,154	\$	12,450	\$	16,207	\$	22,889
Net income attributable to common shareholders	\$	81,244	\$	81,929	\$	143,396	\$	147,873
Net income per share attributable to common shareholders (diluted)	\$	0.36	\$	0.33	\$	0.59	\$	0.60
Weighted average number of common shares – diluted – IFRS (in thousands)		226,417		246,196		241,203		246,611
Cash provided by operating activities	\$	43,106	\$	51,356	\$	91,988	\$	96,835
Dividends								
Dividends	\$	47,325	\$	52,846	\$	102,310	\$	105,633
Dividends per common share	\$	0.215	\$	0.215	\$	0.430	\$	0.430
As at June 30						2019		2018
Financial Information <sup>(1)</sup>								
Investment properties <sup>(3)</sup>					\$	9,699,553	\$	9,506,562
Hotel property					\$	58,526	\$	_
Total assets					\$	10,375,405	\$	10,070,477
Mortgages <sup>(3)</sup>					\$	1,462,784	\$	1,082,830
Credit facilities					\$	1,088,274	\$	608,557
Senior unsecured debentures					\$	2,447,786	\$	2,596,653
Shareholders' equity					\$	4,252,318	\$	4,703,593
Net Asset Value per share <sup>(2)</sup>					\$	22.88	\$	22.21
Capitalization and Leverage								
Shares outstanding (in thousands)						219,090		245,020
Enterprise value <sup>(2)</sup>					\$	9,903,000	\$	9,457,000
Net debt to total assets <sup>(2) (4)</sup>						48.9%	6	43.3%
Weighted average term to maturity on mortgages, fixed rate unse unsecured debentures (years)	ecured te	erm loans a	nd se	enior		5.3		5.2

#### MANAGEMENT'S DISCUSSION AND ANALYSIS - continued

As at June 30	2019	2018
Operational Information		
Number of properties	165	162
GLA (square feet) – at 100%	25,294,000	25,327,000
GLA (square feet) – at ownership interest	23,136,000	23,700,000
Occupancy – Same Property – stable <sup>(2)</sup>	97.3%	97.0%
Total portfolio occupancy	96.8%	96.3%
Development pipeline and adjacent land (GLA) <sup>(5)</sup>		
Commercial pipeline (primarily retail)	2,430,000	2,782,000
Residential pipeline	20,662,000	18,862,000
Average rate per occupied square foot	\$ <b>20.58</b> \$	19.96
GLA developed and brought online - at ownership interest	81,000	121,000
Same Property – stable NOI – increase (decrease) over prior period $^{(2)}$ (6)	2.7%	3.5%
Total Same Property NOI – increase (decrease) over prior period <sup>(2) (6)</sup>	3.5%	3.5%

	Three mor	ths e	nded June 30	Six mon	ths er	nded June 30
	2019		2018	2019		2018
Funds from Operations <sup>(2) (4)</sup>						
FFO	\$ 70,229	\$	79,148	\$ 145,882	\$	153,081
FFO per diluted share	\$ 0.31	\$	0.32	\$ 0.61	\$	0.62
FFO payout ratio	69.4%	6	67.0%	71.1%	5	69.1%
Weighted average number of common shares – diluted – FFO (in thousands)	226,417		246,196	241,203		245,951
Adjusted Cash Flow from Operations (2) (4)						
ACFO	\$ 70,855	\$	74,030	\$ 123,325	\$	124,332
ACFO payout ratio on a rolling four quarter basis				81.6%	5	80.9%

<sup>(1)</sup> As presented in the Company's IFRS consolidated financial statements.

(2) Refer to the "Non-IFRS Financial Measures" section of this MD&A.

<sup>(3)</sup> Includes properties and mortgages classified as held for sale.

<sup>(4)</sup> Reflects joint ventures proportionately consolidated. Refer to the "Non-IFRS Financial Measures – *Proportionate Interest*" section of this MD&A.

<sup>(5)</sup> At the Company's ownership interest. Square footage does not include potential development on properties held by the Company's MMUR joint venture.

<sup>(6)</sup> Calculated based on the year-to-date NOI. Prior period amounts not restated for current period property categories.

#### **BUSINESS AND OPERATIONS REVIEW**

#### **Real Estate Investments**

#### **Investment Property Categories**

The Company categorizes its properties for the purposes of evaluating operating performance including Total Same Property NOI. This enables the Company to better reflect its development, redevelopment and repositioning activities on its properties, including land use intensification, and its completed and planned disposition activities. In addition, the Company revises comparative information to reflect property categories consistent with current period status. The property categories are as follows:

#### Total Same Property consisting of:

Same Property – stable – includes stable properties where the only significant activities are leasing and ongoing maintenance. Properties that will be undergoing a redevelopment in a future period, including adjacent parcels of land, and those having planning activities underway are also in this category until such development activities commence. At that time, the property will be reclassified to either Same Property with redevelopment or to major redevelopment.

Same Property with redevelopment – includes properties that are largely stable, including adjacent parcels of land, but are undergoing incremental redevelopment or expansion activities (pads or building extensions) which intensify the land use. Such redevelopment activities often include façade, parking, lighting and building upgrades.

*Major redevelopment* – includes properties in planning or undergoing multi-year redevelopment projects with significant intensification, reconfiguration and building and tenant upgrades.

*Ground-up development* – consists of new construction, either on a vacant land parcel typically situated in an urban area or on an urban land site with conversion of an existing vacant building to retail use.

*Acquisitions and dispositions* – consists of properties acquired during the period including those in close proximity to existing properties. Dispositions include information for properties disposed of in the period.

Investment properties classified as held for sale – consists of properties that meet the held for sale criteria under IFRS.

*Investment properties – development land –* comprises land sites where there are no development activities underway, except for those in the planning stage.

The Company has applied the above property categorization to the fair value, capital expenditures as well as leasing and occupancy activity on its portfolio, and to its Same Property NOI analysis to further assist in understanding the Company's real estate activities and its operating and financial performance.

#### **Portfolio Overview**

As at June 30, 2019, the Company had interests in 165 properties, which were 96.8% occupied with a total GLA of 25.3 million square feet (23.1 million square feet at the Company's ownership interest) and a fair value of \$9.8 billion as well as development land with a fair value of \$71.7 million. This compares to 166 properties, which were 96.7% occupied with a total GLA of 25.5 million square feet (23.9 million square feet at the Company's ownership interest) and a fair value of \$9.8 billion and \$78.1 million, respectively, as at December 31, 2018. As at June 30, 2019, the average size of the properties is approximately 153,000 square feet, ranging from approximately 6,200 to over 548,000 square feet.

The Same Property portfolio includes properties sub-categorized in Same Property – stable and Same Property with redevelopment. The Same Property portfolio is comprised of 138 properties with a GLA of 20.6 million square feet (18.8 million square feet at the Company's ownership interest) and a fair value of \$7.2 billion. These properties represent 83.6% of the Company's property count, 81.1% of its GLA at the Company's ownership interest and 73.6% of its fair value as at June 30, 2019.

The balance of the Company's real estate assets consists of properties which are in various stages of redevelopment, properties acquired in 2019 or 2018 and properties in close proximity to them, as well as properties held for sale.

The Company's portfolio based on property categorization is summarized as follows:

As at	As at June 30, 2019							1, 2018
	Number of Properties	GLA (000s sq. ft.)	Occupancy	Weighted Average Rate per Occupied Square Foot	Number of Properties	GLA (000s sq. ft.)	Occupancy	Weighted Average Rate per Occupied Square Foot
Same Property – stable	129	16,885	97.3% \$	20.57	129	16,931	97.2% \$	20.44
Same Property with redevelopment	9	1,878	97.8%	18.02	9	1,867	97.8%	17.74
Total Same Property	138	18,763	97.4%	20.32	138	18,798	97.3%	20.17
Major redevelopment	11	2,321	93.5%	26.58	11	2,345	93.2%	25.85
Ground-up development	1	181	99.0%	31.19	1	147	98.8%	29.93
Acquisitions	6	224	94.2%	25.02	6	202	93.9%	24.91
Investment properties classified as held for sale	9	1,647	94.7%	13.52	9	1,647	94.9%	13.55
Dispositions	_	_	-%	_	1	715	97.4%	16.16
Total	165	23,136	96.8% \$	20.58	166	23,854	96.7% \$	20.24

The Company's portfolio by major market is summarized as follows:

As at						June	30, 2019					De	cember	31, 2018
(millions of dollars, except other data)	Number of Properties	GLA (000s sq. ft.)	Fair Value <sup>(1)</sup>	% of Total Fair Value	Occupancy	Weighted Average Rate per Occupied Square Foot	% of Annual Minimum Rent	Number of Properties	GLA (000s sq. ft.)	Fair Value <sup>(1)</sup>	% of Total Fair Value		Weighted Average Rate per Occupied Square Foot	% of Annual Minimum Rent
Greater Toronto Area	50	6,909	\$ 4,018	41%	96.8%	\$ 24.23	35%	50	6,880	\$ 3,904	40%	97.0%	\$ 23.79	34%
Greater Montreal Area	32	4,189	1,254	13%	96.2%	16.62	15%	32	4,384	1,278	14%	95.3%	16.73	15%
Greater Calgary Area	17	2,720	1,193	12%	96.9%	22.74	13%	17	2,694	1,181	12%	97.2%	22.61	13%
Greater Vancouver Area	19	2,034	1,153	12%	96.9%	24.39	10%	19	2,033	1,108	11%	97.3%	24.18	10%
Greater Edmonton Area	12	2,325	836	9%	98.0%	19.42	10%	12	2,323	863	9%	98.1%	19.27	9%
Greater Ottawa Area	13	1,493	469	5%	97.0%	19.05	6%	13	1,902	588	6%	96.6%	18.24	7%
Kitchener/ Waterloo/ Guelph Area	5	1,042	333	3%	99.1%	18.56	4%	-	1,042	339	3%		18.40	4%
Other	17	2,424	512	5%	95.2%	14.20	7%	18	2,596	569	5%	95.9%	14.14	8%
Total	165	23,136	\$ 9,768	100%	96.8%	\$ 20.58	100%	166	23,854	\$ 9,830	100%	96.7%	\$ 20.24	100%

(1) At the Company's proportionate interest, excluding development land and the fair value of MMUR's properties of \$92 million as at June 30, 2019 and \$88 million as at December 31, 2018. Includes hotel property at net book value as at June 30, 2019 and December 31, 2018, respectively.

#### **Investment Properties**

A continuity of the Company's investment in its property acquisitions, dispositions, development and portfolio improvement activities is as follows:

	Thre	e months end	ded June	30, 2019	Six months ended June 30, 2019				
(millions of dollars)		nvestment Properties	Deve	lopment Land		nvestment Properties	Development Land		
Balance at beginning of period		9,732	\$	86	\$	9,690	\$	78	
Acquisitions									
Investment properties and additional adjacent spaces		6		—		13		14	
Development activities and property improvements		55		1		101		2	
Increase (decrease) in value of investment properties, net		9		2		13		3	
Dispositions		(177)		(18)		(193)		(25)	
Other changes		3		1		4		_	
Balance at end of period <sup>(1)</sup>	\$	9,628	\$	72	\$	9,628	\$	72	

<sup>(1)</sup> Includes investment properties classified as held for sale as at June 30, 2019 totaling \$406 million of investment properties.

	Thre	ee months en	ded June	30, 2018	Six months ended June 30, 2018				
(millions of dollars)	Investment Properties		Deve	Development Land		Investment Properties		elopment Land	
Balance at beginning of period	\$	9,325	\$	90	\$	9,317	\$	79	
Acquisitions									
Investment properties and additional adjacent spaces		5		_		22		2	
Development activities and property improvements		72		1		129		3	
Increase (decrease) in value of investment properties, net		12		1		15		8	
Dispositions		_		_		(72)		_	
Other changes		1		_		4		_	
Balance at end of period <sup>(1)</sup>	\$	9,415	\$	92	\$	9,415	\$	92	

(1) Includes investment properties classified as held for sale as at June 30, 2018 totaling \$68 million of investment properties and \$33 million of development land.

#### 2019 Acquisitions

#### Income-producing properties and Additional Adjacent Spaces

During the six months ended June 30, 2019, the Company acquired two properties, as summarized in the table below:

Count	Property Name	City/Province	Quarter Acquired	Interest Acquired	GLA (sq. ft.)	Acquisition Cost (in millions)
1.	1626 Martin Drive (Semiahmoo)	Surrey, BC	Q1	100%	9,200	\$ 7.0
2.	738-11th Avenue SW (Glenbow)	Calgary, AB	Q2	50%	15,700	6.1
	Total				24,900	\$ 13.1

#### **Development Properties**

During the six months ended June 30, 2019, the Company acquired two land parcels, as summarized in the table below:

Count	Property Name	City/Province	Quarter Acquired	Interest Acquired	Acreage	Acquisition Cost (in millions)	
	Development lands						
1.	1855 Leslie Street (Leslie and York Mills assembly)	Toronto, ON	Q1	100%	0.6	\$ 11.3	
2.	Bow Valley Crossing	Calgary, AB	Q1	20%	9.7	2.3	
	Total development lands				10.3	\$ 13.6	

#### 2019 Dispositions

During the six months ended June 30, 2019, the Company disposed of a 50% non-managing interest in a portfolio of five properties located in Ontario and Quebec, three incoming producing properties, air rights and three land parcels for \$218.0 million, as summarized in the table below:

Count	Property Name	City/Province	Quarter Sold	Interest Sold	GLA (sq. ft.)	Acreage	Gross Sales Price (in millions)
1.	Westminster Centre	London, ON	Q1	100%	52,100	8.4	
2.	Carrefour du Plateau - Residential Land	Gatineau, QC	Q1	100%	_	4.9	
3.	Terry Fox Lands	nds Kanata, ON C		50%	_	13.5	
4.	Bow Valley Crossing - Land Calgary, AB		Q2	95%	_	46.0	
5.	Gloucester City Centre	Ottawa, ON	Q2	50%	184,300	14.3	
6.	Carrefour du Plateau	Gatineau, QC	Q2	50%	115,300	12.3	
7.	Merivale Mall	Ottawa, ON	Q2	50%	109,500	8.2	
8.	Galeries de Repentigny	Repentigny, QC	Q2	50%	65,400	6.3	
9.	Galeries Brien Ouest/Est	Repentigny, QC	Q2	50%	30,600	2.2	
10.	Centre Maxi Trois Rivieres	Trois-Rivieres, QC	Q2	100%	121,300	11.9	
11.	Atrium Du Sanctuaire	Montreal, QC	Q2	100%	36,500	4.7	
12.	Centre Commercial Wilderton - Air Rights	Montreal, QC	Q2	100%	_	_	
	Total				715,000	132.7	\$ 218.0

#### **Capital Expenditures**

Capital expenditures are incurred by the Company for maintaining and/or renovating its existing properties. In addition, the Company also incurs expenditures for the purposes of expansion, redevelopment and development activities.

Revenue sustaining capital expenditures are required for maintaining the Company's property infrastructure and revenues from leasing of existing space. Revenue sustaining capital expenditures are generally not recoverable from tenants. However, certain leases provide the ability to recover from tenants, over time, a portion of capital expenditures to maintain the physical aspects of the Company's properties. Revenue sustaining capital expenditures generally include

tenant improvement costs related to new and renewal leasing, and capital expenditures required to maintain the physical aspects of the properties, such as roof replacements and resurfacing of parking lots.

Revenue enhancing capital expenditures are those expenditures that increase the revenue generating ability of the Company's properties. Revenue enhancing capital expenditures are incurred in conjunction with or in contemplation of a development or redevelopment strategy, a strategic repositioning after an acquisition, or in advance of a planned disposition to maximize the potential sale price. The Company owns and actively seeks to acquire older, well-located properties in urban locations, where expenditures tend to be higher when they are subsequently repaired or redeveloped to meet the Company's standards.

Capital expenditures incurred in development and redevelopment projects include pre-development costs, direct construction costs, leasing costs, tenant improvements, borrowing costs, overhead including applicable salaries and direct costs of internal staff directly attributable to the projects under active development.

Capital expenditures on investment properties by type and property category are summarized in the table below:

Six months ended June 30					2019	2018
	Total Same Other Propert Property Categorie			Total	Total	
Revenue sustaining	\$	9,337	\$	— \$	<b>9,337</b> \$	6,506
Revenue enhancing		7,414		6,894	14,308	14,574
Expenditures recoverable from tenants		2,619		186	2,805	930
Development expenditures		6,582	7	1,407	77,989	109,454
Total	\$	25,952	\$ 7	8,487 \$	<b>104,439</b> \$	131,464

During the six months ended June 30, 2019, capital expenditures totaled \$104.4 million compared to \$131.5 million for the same prior year period. The \$27.0 million decrease was primarily due to lower development spend related to the Yorkville Village and Mount Royal West projects that were completed in 2018, partially offset by higher spend on revenue sustaining expenditures.

#### **Valuation of Investment Properties**

During the six months ended June 30, 2019, the weighted average stabilized capitalization rate of the Company's investment property portfolio decreased from 5.3% as at December 31, 2018 to 5.2%, primarily due to the impact of dispositions during the period. The net increase in the fair value of investment properties of \$16.2 million was primarily due to stabilized NOI growth across the portfolio for the six months ended June 30, 2019.

The values of the Company's investment properties and associated stabilized capitalization rates by region were as follows as at June 30, 2019 and December 31, 2018:

As at June 30, 2019		Stabilized Capitalization Rate								
(millions of dollars)	Number of Properties	Weighted Average	Median	Range		Fair Value				
Central Region	65	5.0%	5.3%	3.0%-7.0%	\$	4,530				
Eastern Region	51	5.9%	6.0%	4.4%-7.8%		1,847				
Western Region	49	5.2%	5.3%	3.8%-7.5%		3,251				
Total or Weighted Average	165	5.2%	5.5%	3.0%-7.8%	\$	9,628				

As at December 31, 2018		Stabili	ized Capitalizati	on Rate	_	
(millions of dollars)	Number of Properties	Weighted Average	Median	Range		Fair Value
Central Region	65	5.0%	5.3%	3.0%-7.0%	\$	4,431
Eastern Region	52	5.9%	6.0%	4.4%-7.8%		2,030
Western Region	49	5.2%	5.3%	3.8%-6.3%		3,229
Total or Weighted Average	166	5.3%	5.5%	3.0%-7.8%	\$	9,690

#### **Properties Under Development**

Development and redevelopment activities are completed selectively, based on opportunities in the Company's properties or in the markets where the Company operates. The Company's development activities include redevelopment of stable properties, major redevelopment, and ground-up projects. Additionally, properties under development include land with future development potential. All development activities are strategically managed to reduce risk, and properties are generally developed after obtaining anchor tenant lease commitments. Individual buildings within a development are generally constructed only after obtaining commitments on a substantial portion of the space.

#### **Development Pipeline**

As at June 30, 2019, the Company's portfolio is comprised of 23.1 million square feet of GLA at the Company's ownership interest. Substantially all of this GLA is located in Canada's six largest urban growth markets which are undergoing significant land use intensification. As such, Management has identified meaningful incremental density available for future development within its existing portfolio. As at June 30, 2019, Management had identified approximately 23.1 million square feet of incremental density. This incremental density represents an opportunity that is just as large as the Company's existing portfolio.

Management undertakes a quarterly review of its entire portfolio and updates all of its future incremental density. Management stratifies the density by expected project commencement time frame. Medium term includes project commencement expected within the next 7 years, long term between 8 and 15 years and very long term beyond 15 years. The Company's incremental density is classified by type between commercial and residential. Commercial density primarily consists of retail density.

As a substantial part of the portfolio is located in urban markets where significant land use intensification continues to occur, Management expects future incremental density will continue to grow and provide the Company with increased opportunity to redevelop its generally low density properties.

A breakdown of the active development and incremental density within the portfolio by component and type is as follows:

As at June 30, 2019	Square	e feet (in thousands	5)
	Commercial	Residential	Total
Active Development			
Same Property with redevelopment	22	_	22
Major redevelopment	162	_	162
Ground-up development	46	162	208
	230	162	392
Future incremental density			
Medium term	1,800	12,500	14,300
Long term	300	4,800	5,100
Very long term	100	3,200	3,300
	2,200	20,500	22,700
Total development pipeline	2,430	20,662	23,092

The Company determines its course of action with respect to the 20.5 million square feet of potential residential density on a case by case basis given the specifics of each property. The Company's course of action for each property may include selling the property, selling the residential density rights, entering into a joint venture with a partner to develop the property or undertaking the development of the property on its own. Approximately 3.4 million of the Company's 23.1 million square feet of identified incremental density has been included as part of the fair value of investment properties on the consolidated balance sheet. The 3.4 million square feet is comprised of 0.4 million square feet in active development which is valued as part of the overall property and 3.0 million of incremental density carried at approximately \$207 million. The remaining 19.7 million square feet of identified incremental density is expected to be included in the future, based on certain factors including the expiry or removal of tenant encumbrances and zoning approvals. The majority of the incremental residential density is located above income producing shopping centres or their parking areas. The Company is actively pursuing entitlements including zoning approvals on a meaningful amount of its identified incremental density and is targeting to complete approximately 7.5 million square feet of entitlement submissions by December 31, 2019.

#### Invested Cost of Properties Under Development

As at June 30, 2019, the Company had \$544.0 million of properties under development and development land parcels at invested cost, representing approximately 5.6% of the value of the total investment property portfolio.

A breakdown of invested cost on development activities is as follows:

As at June 30, 2019			Invested Cost (in millions)					
	Number of Active Projects	Square Feet <sup>(1)(2)</sup> (in thousands)	Active Development	Pre- Development	Tot			
Total development and redevelopment activities	9	392	\$ 236	\$ 80	\$ 31			
Total development land, adjacent land parcels, and other	. (3)			\$ 228	\$ 22			
Total				\$ 308	\$ 54			

<sup>(1)</sup> Includes 162,000 square feet of residential rental apartments.

<sup>(2)</sup> Square footage relates to active development only.

<sup>(3)</sup> Includes all other property categories.

#### 2019 Development and Redevelopment Coming Online and Space Going Offline

Development and redevelopment coming online includes both leased and unleased space transferred from development to income-producing properties at completion of construction. Costs transferred to income-producing properties often involves judgment in cost allocations related to the space transferred in the period. Therefore, the cost per square foot transferred in any one period may not be indicative of the total project cost per square foot.

During the six months ended June 30, 2019, the Company completed the transfer of 81,000 square feet of new urban retail space to the income-producing portfolio at a total cost of \$56.2 million. Of the space transferred, 78,000 square feet became occupied at an average rental rate of \$36.84 per square foot, well above the average rate for the portfolio of \$20.58.

For the six months ended June 30, 2019, the Company had tenant closures for redevelopment of 86,000 square feet at an average rental rate of \$13.35 per square foot. All 86,000 square feet was demolished.

#### Active Development and Redevelopment Activities

The Company's properties with development and redevelopment activities currently in progress are expected to have a weighted average going-in NOI yield of 5.1% upon completion. This yield is derived from the expected going-in run rate based on stabilized leasing and operations following completion of the development, and includes all building cost, land cost incremental to the development, interest and other carrying costs, as well as capitalized staff compensation and other expenses. However, actual rates of return could differ if development costs are higher or lower than currently forecasted costs, if final lease terms are higher or lower than forecasted base rent, operating cost or property tax recoveries, or if there are other unforeseen events that cause actual results to differ from assumptions. The quality of the Company's construction is consistent with its strategy of long-term ownership and value creation, and factors in the Company's high standards in construction, materials, architecture, lighting, parking, access, pedestrian amenities, accessibility, as well as development to LEED standards.

#### **Committed Leases**

The Company has nine projects comprised of approximately 392,000 square feet of space currently under development, of which 230,000 square feet is retail space and 162,000 square feet is residential rental apartments. A total of 126,000 square feet of the retail space currently under development is subject to committed leases at a weighted average rate of \$25.94 per square foot. As construction on ground-up developments occurs in phases, there continues to be ongoing negotiations in various stages with retailers for the planned space. Leasing of the residential space began towards the end of 2018 and will continue in 2019.

#### Highlights of the Company's active projects as at June 30, 2019 are as follows:

As at June 30, 2019

					Investe	d Cost (in millions	)
Count/Project	Major Tenants	Ownership Interest %	Square Feet Under Development (in thousands)	Target Completion Date <sup>(1)</sup>	Total Estimated (incl. Land)	Under Development	Income- producing property
1. Carrefour Charlemagne, Charlemagne, QC	Petinos, Bacaro Pizzeria	50.0%	3	H2 2019	\$1.5 - \$2.0	\$1	N/A
2. Carrefour du Plateau, Gatineau, QC	Anytime Fitness	50.0%	5	H2 2019	\$2.0 - \$2.5	\$1	N/A
3. Victoria Terrace, Toronto, ON	Starbucks, Sunset Grill	100.0%	4	H2 2019	\$4.5 - \$5.0	\$2	N/A
4. Chartwell Shopping Centre, Toronto, ON	Mabu Station	100.0%	10	H1 2020	\$6.5 - \$7.0	\$1	N/A
5. 3080 Yonge Street, Toronto, ON	(Loblaws, Tim Hortons, Anatomy Fitness)	100.0%	17	H2 2019	\$135 - \$149	\$18	\$115
6. The Brewery District, Edmonton, AB <sup>(3)</sup>	(MEC, Loblaws City Market, GoodLife Fitness, Winners)	50.0%	30	H2 2019	\$100 - \$110	\$20	\$78
7. Semiahmoo Shopping Centre, Surrey, BC	(Crunch Fitness, Winners, CEFA Day Care)	100.0%	62	H2 2019	\$127 - \$139	\$39	\$76
8. Wilderton, Montreal, QC <sup>(2)</sup>	(Metro, Pharmaprix, Tim Hortons, SAQ)	100.0%	83	H2 2022	\$57 - \$62	\$12	\$11
<ol> <li>King High Line (Shops at King Liberty), Toronto, ON <sup>(4)</sup></li> </ol>	(Longo's, Canadian Tire, Shoppers Drug Mart, Winners, Kids & Company, WeWork)	50.0%	178	H2 2019	\$200 - \$220	\$142	\$49
Total development and redevelopment a	ctivities		392		\$633.5 - \$696.5	\$236	\$329

<sup>(1)</sup> H1 and H2 refer to the first six months of the year and the last six months of the year, respectively.

<sup>(2)</sup> Target completion date reflects future phases.

<sup>(3)</sup> Target completion date relates to buildings currently under construction.

(4) The square feet under development comprises 16,000 square feet of retail and 162,000 square feet of residential space. The Company and its development partner have entered into a binding agreement to sell, upon substantial completion, a 1/3 managing interest in the residential component of the property to Canadian Apartment Properties REIT.

#### Costs to Complete Active and Redevelopment Activities

Costs to complete the development, redevelopment and expansion activities underway are estimated to be approximately \$88 million.

#### Ground-up Development - Equity-Accounted Joint Ventures

Through the Company's ownership interest in MMUR, the Company is under construction on a 40-storey residential rental tower and retail podium at Dundas and Aukland in Toronto, with a total expected GLA of 347,000 square feet, of which 295,000 is residential space and 52,000 is retail space. Total estimated costs for the project at the Company's ownership interest are \$56.5 million and at June 30, 2019 estimated costs to complete are \$38.0 million with a target completion date in the first half of 2021.

#### **Residential Inventory**

The Company has commenced a residential development project to build and sell fifty townhomes on land adjacent to the Company's Rutherford Marketplace property. The development is being managed by the Company's 50% residential partner, who purchased 50% of the land in the fourth quarter of 2016. Total invested cost in the project at the Company's share is approximately \$10.2 million at June 30, 2019. Total invested cost at completion is estimated to be \$22.5 million with a target completion date in the second half of 2020.

#### Leasing and Occupancy

As at June 30, 2019, total portfolio occupancy increased 0.5% to 96.8% while Same Property portfolio occupancy was up 0.4% compared to June 30, 2018. The increase was primarily related to significant leasing activity over the last twelve months resulting from tenants taking possession of approximately 0.7 million square feet of space. Total portfolio and Same Property portfolio occupancy increased 0.1% to 96.8% and 97.4%, respectively, compared to December 31, 2018.

For the six months ended June 30, 2019, the monthly average occupancy for the total portfolio was 96.7% compared to 96.1%, and the Same Property portfolio occupancy was 97.2% compared to 96.9% for the same prior year period, respectively.

As at		Ju	ine 30, 2019		Decemb	oer 31, 2018
(square feet in thousands)	Total Occupied Square Feet	% Occupied	Weighted Average Rate per Occupied Square Foot	Total Occupied Square Feet	% Occupied	Weighted Average Rate per Occupied Square Foot
Same Property – stable	16,432	97.3% \$	\$ 20.57	16,460	97.2% \$	20.44
Same Property with redevelopment	1,837	97.8%	18.02	1,825	97.8%	17.74
Total Same Property	18,269	97.4%	20.32	18,285	97.3%	20.17
Major redevelopment	2,170	93.5%	26.58	2,185	93.2%	25.85
Ground-up development	179	99.0%	31.19	145	98.8%	29.93
Investment properties classified as held for sale	1,561	94.7%	13.52	1,563	94.9%	13.55
Total portfolio before acquisitions and dispositions	22,179	96.8%	20.54	22,178	96.7%	20.33
Acquisitions	212	94.2%	25.02	190	93.9%	24.91
Dispositions	_	—%	_	697	97.4%	16.16
Total <sup>(1)</sup>	22,391	96.8%	\$ 20.58	23,065	96.7% \$	5 20.24

Occupancy of the Company's portfolio by property categorization was as follows

<sup>(1)</sup> At the Company's ownership interest, excluding MMUR.

During the three months ended June 30, 2019, the Company completed 590,000 square feet of lease renewals across the portfolio. The Company achieved a 11.9% lease renewal rate increase when comparing the per square foot net rental rate in the last year of the expiring term to the per square foot net rental rate in the first year of the renewal term. For the three months ended June 30, 2019, the Company achieved a 14.6% lease renewal rate increase when comparing the net rental rate in the last year of the expiring term to the *average* net rental rate over the renewal term.

The average rental rate per occupied square foot for the total portfolio increased 1.0% from \$20.38 as at March 31, 2019 to \$20.58 as at June 30, 2019 primarily due to dispositions, renewal lifts and rent escalations.

Changes in the Company's gross leasable area and occupancy for the total portfolio for the three months ended June 30, 2019 are set out below:

Three months ended June 30, 2019	Total	Same Prope	rty		evelopment, tions and dis			Vaca	incy		То	tal Portfolio	) <sup>(1)</sup>
	Occupied Square Feet (thousands)	pe	Weighted verage Rate er Occupied Square Foot	Occupied Square Feet (thousands)	p	Weighted verage Rate er Occupied Square Foot	Under Redevelop- ment Square Feet (thousands)	%	Vacant Square Feet (thousands)	%	Total Square Feet (thousands)	Occupied Square Feet %	Weighted Average Rate per Occupied Square Foot
March 31, 2019 <sup>(2)</sup>	18,272	97.3% \$	20.24	4,694	94.8% \$	20.93	11	0.0%	754	3.2%	23,731	96.8%	\$ 20.38
Tenant possession	109		20.11	32		16.49	—		(141)		—		19.30
Tenant closures	(102)		(22.10)	(36)		(20.48)	—		138		—		(21.68)
Tenant closures for redevelopment	(10)		(11.85)	(5)		(13.00)	15		_		_		(12.24)
Developments – tenants coming online <sup>(3)</sup>	_		-	69		36.53	_		2		71		36.53
Redevelopments – tenant possession	-		-	1		0.12	(1)		-		-		0.12
Demolitions	_		_	_		_	(10)		—		(10)		_
Reclassification	_		_	_		_	_		(9)		(9)		_
Total portfolio before Q2 2019 acquisitions and dispositions	18,269	97.4% \$	20.31	4,755	94.7% \$	21.07	15	0.1%	744	3.1%	23,783	96.8%	\$ 20.47
Acquisitions (at date of acquisition)	_	-%	-	16	100.0%	22.00	-	-%	-		16	100.0%	22.00
Dispositions (at date of disposition)	-	-%	-	(649)	98.0%	16.74	_	-%	(14)		(663)	98.0%	16.62
June 30, 2019	18,269	97.4% \$	20.32	4,122	94.2% \$	21.76	15	0.1%	730	3.2%	23,136	96.8%	\$ 20.58
Renewals	494	\$	19.71	96	\$	26.31					590		\$ 20.78
Renewals – expired	(494)	\$	(17.49)	(96)	\$	(24.13)					(590)		\$ (18.57)
Net change per square	foot from rene	wals \$	2.22		\$	2.18							\$ 2.21
% Increase on renewal (first year of renewal te		ts	12.7%			9.0%							11.9%
% increase on renewal (average rate in renewa		ts											14.6%

<sup>(1)</sup> At the Company's ownership interest, excluding MMUR.

<sup>(2)</sup> Opening balances have been adjusted to reflect the current period presentation.

(3) For further discussion of development and redevelopment coming online and under development vacancy, refer to the "Properties Under Development – 2019 Development and Redevelopment Coming Online and Space Going Offline" section of this MD&A. During the six months ended June 30, 2019, the Company completed 1,202,000 square feet of lease renewals across the portfolio. The Company achieved a 11.3% lease renewal rate increase when comparing the per square foot net rental rate in the last year of the expiring term to the per square foot net rental rate in the first year of the renewal term. For the six months ended June 30, 2019, the Company achieved a 13.3% lease renewal rate increase when comparing the net rental rate in the last year of the expiring term to the *average* net rental rate over the renewal term.

The average rental rate per occupied square foot for the total portfolio increased 1.7% from \$20.24 as at December 31, 2018 to \$20.58 as at June 30, 2019 primarily due to renewal lifts, rent escalations, developments coming online and dispositions.

Changes in the Company's gross leasable area and occupancy for the total portfolio for the six months ended June 30, 2019 are set out below:

Six months ended June 30, 2019	Total	Same Prope	rty		evelopment, tions and dis			Vaca	ncy		То	tal Portfoli	o <sup>(1)</sup>
	Occupied Square Feet (thousands)	pe	Weighted verage Rate er Occupied Square Foot	Occupied Square Feet (thousands)	p	Weighted verage Rate er Occupied Square Foot	Under Redevelop- ment Square Feet (thousands)	%	Vacant Square Feet (thousands)	%	Total Square Feet (thousands)	Occupied Square Feet %	Weighted Average Rate per Occupied Square Foot
December 31, 2018 <sup>(2)</sup>	18,285	97.3% \$	20.17	4,780	94.5% \$	20.50	33	0.1%	756	3.2%	23,854	96.7%	\$ 20.24
Tenant possession	238		18.22	71		18.42	-		(309)		-		18.27
Tenant closures	(228)		(19.82)	(82)		(20.74)	-		310		—		(20.06)
Tenant closures for redevelopment	(35)		(8.48)	(51)		(16.71)	86		_		_		(13.35)
Developments – tenants coming online <sup>(3)</sup>	9		39.28	69		36.53	_		3		81		36.84
Redevelopments – tenant possession	-		-	2		5.92	(2)		-		-		5.92
Demolitions	_		—	—		_	(102)		_		(102)		—
Reclassification	—		—	11		-	-		(16)		(5)		—
Total portfolio before 2019 acquisitions and dispositions	18,269	97.4% \$	20.31	4,800	94.8% \$	20.93	15	0.1%	744	3.1%	23,828	96.8%	\$ 20.44
Acquisitions (at date of acquisition)	_	-%	-	23	100.0%	28.10	_	-%	_		23	100.0%	28.10
Dispositions (at date of disposition)	-	-%	—	(701)	98.1%	16.34	-	-%	(14)		(715)	98.1%	16.23
June 30, 2019	18,269	97.4% \$	20.32	4,122	94.2% \$	21.76	15	0.1%	730	3.2%	23,136	96.8%	\$ 20.58
Renewals	1,032	\$	19.14	170	\$	22.48					1,202		\$ 19.62
Renewals – expired	(1,032)	\$	(17.17)	(170)	\$	(20.46)					(1,202)		\$ (17.63)
Net change per square	foot from rene	ewals \$	1.97		\$	2.02							\$ 1.99
% Increase on renewal ( (first year of renewal te		its	11.5 %			9.9 %							11.3 %
% increase on renewal ( (average rate in renewa		its											13.3 %

<sup>(1)</sup> At the Company's ownership interest, excluding MMUR.

<sup>(2)</sup> Opening balances have been adjusted to reflect the current period presentation.

(3) For further discussion of development and redevelopment coming online and under development vacancy, refer to the "Properties Under Development – 2019 Development and Redevelopment Coming Online and Space Going Offline" section of this MD&A.

#### **Top Forty Tenants**

As at June 30, 2019, 54.7% of the Company's annualized minimum rent came from its top 40 tenants (December 31, 2018 – 55.1%). Of these rents, 78.0% (December 31, 2018 – 67.7%) came from tenants that have investment grade credit ratings and who represent many of Canada's leading grocery stores, pharmacies, national and discount retailers, financial institutions and other familiar retailers. The weighted average remaining lease term for the Company's top 10 tenants was 6.1 years as at June 30, 2019, excluding contractual renewal options.

Rank	Tenant <sup>(1) (2)</sup>	Number of Stores	Square Feet (thousands)	Percent of Total Gross Leasable Area	Percent of Total Annualized Minimum Rent	DBRS Credit Rating	S&P Credit Rating	Moody's Credit Rating
1.	Loblaw Companies Limited ("Loblaw")	100	2,116	9.1%	9.9%	BBB	BBB	
2.	Sobeys	56	1,877	8.1%	6.1%	BBB (low)	BB+	
3.	Metro	45	1,249	5.4%	3.7%	BBB	BBB	
4.	Canadian Tire	26	833	3.6%	2.8%	BBB (high)	BBB+	
5.	Walmart	15	1,439	6.2%	2.6%	AA	AA	Aa2
6.	TD Canada Trust	50	241	1.0%	2.1%	AA (high)	AA-	Aa1
7.	RBC Royal Bank	45	239	1.0%	1.9%	AA (high)	AA-	Aa2
8.	GoodLife Fitness	26	565	2.4%	1.8%			
9.	Dollarama	54	509	2.2%	1.8%	BBB		
10.	Save-On-Foods	9	324	1.4%	1.5%			
Top 1	0 Tenants Total	426	9,392	40.4%	34.2%			
11.	CIBC	38	201	0.9%	1.5%	AA	A+	Aa2
12.	McKesson	25	209	0.9%	1.2%		BBB+	Baa2
13.	LCBO	23	203	0.9%	1.2%	AA (low)	A+	Aa3
14.	Lowe's	4	361	1.6%	1.2%	BBB (high)	BBB+	Baa1
15.	Scotiabank	27	136	0.6%	1.1%	AA	A+	Aa2
16.	Restaurant Brands International	59	144	0.6%	1.1%		BB-	B1
17.	London Drugs	9	218	0.9%	1.0%			
18.	BMO	28	119	0.5%	1.0%	AA	A+	Aa2
19.	Longo's	5	179	0.8%	0.8%			
20.	Winners	11	261	1.1%	0.8%		A+	A2
21.	Recipe Unlimited	30	125	0.5%	0.8%			
22.	Nordstrom	1	40	0.2%	0.7%	BBB (high)	BBB+	Baa1
23.	Staples	9	194	0.8%	0.7%		B+	B1
24.	Starbucks	44	66	0.3%	0.7%		BBB+	Baa1
25.	Michaels	4	77	0.3%	0.6%		BB-	Ba2
26.	SAQ	21	101	0.4%	0.6%	A (high)	AA-	Aa2
27.	Subway	70	77	0.3%	0.5%			
28.	Whole Foods Market	2	90	0.4%	0.5%		A+	A3
29.	The Beer Store	12	69	0.3%	0.5%	AA (low)	A+	Aa3
30.	Pusateri's	1	35	0.2%	0.5%			
31.	McDonald's	22	84	0.4%	0.5%		BBB+	Baa1
32.	Toys "R" Us	3	127	0.5%	0.4%			
33.	Yum! Brands	30	49	0.2%	0.4%		BB	Ba3
34.	The Home Depot	2	153	0.7%	0.4%	А	А	A2
35.	Alcanna Inc.	13	51	0.2%	0.3%			
36.	Williams-Sonoma	2	38	0.2%	0.3%			
37.	Pet Valu	20	55	0.2%	0.3%			
38.	Equinox	2	38	0.2%	0.3%		В	B2
39.	Bulk Barn	12	56	0.2%	0.3%			
40.	Cineplex	3	108	0.5%	0.3%			
Top 4	0 Tenants Total	958	13,056	56.2%	54.7%			

<sup>(1)</sup> The names noted above may be the names of the parent entities and are not necessarily the covenants under the leases.

<sup>(2)</sup> Tenants noted include all banners of the respective retailer.

#### **Lease Maturity Profile**

The Company's lease maturity profile for its portfolio as at June 30, 2019, excluding any contractual renewal options, is as follows:

Maturity Date	Number of Stores	Occupied Square Feet (thousands)	Percent of Total Square Feet	Mir	Annualized himum Rent at Expiration (thousands)	Percent of Total Annualized Minimum Rent	Average Annual Minimum Rent per Square Foot at Expiration	
Month-to-month tenants (1)	109	284	1.2%	\$	5,493	1.1%	\$	19.31
2019	255	964	4.2%		20,679	4.2%		21.45
2020	614	2,502	10.8%		50,744	10.2%		20.28
2021	523	2,275	9.8%		46,954	9.5%		20.64
2022	597	3,022	13.1%		67,931	13.7%		22.48
2023	606	3,358	14.5%		67,038	13.5%		19.97
2024	453	2,628	11.4%		53,248	10.7%		20.26
2025	225	1,150	5.0%		28,658	5.8%		24.93
2026	152	944	4.1%		25,247	5.1%		26.74
2027	166	1,137	4.9%		26,696	5.4%		23.48
2028	161	1,106	4.8%		30,239	6.1%		27.35
2029	144	910	3.9%		22,851	4.6%		25.12
Thereafter	94	2,111	9.1%		50,581	10.1%		23.95
Total or Weighted Average (2)	4,099	22,391	96.8%	\$	496,359	100.0%	\$	22.17

(1) Includes tenants on over hold including renewals and extensions under negotiation, month-to-month tenants and tenants in space at properties with future redevelopment.

 $^{\scriptscriptstyle (2)}$  At the Company's ownership interest, excluding MMUR.

The weighted average remaining lease term for the portfolio was 5.7 years as at June 30, 2019, excluding contractual renewal options, but including month-to-month and other short-term leases.

#### **Investment in Joint Ventures**

As at June 30, 2019, the Company had interests in five joint ventures that it accounts for using the equity method. The Company's joint ventures are as follows:

	Name of Property/Business		Effective Ownership			
Name of Entity	Activity	Location	June 30, 2019	December 31, 2018		
M+M Urban Realty LP ("MMUR") <sup>(1)</sup>	Commercial/residential properties <sup>(2)</sup>	Toronto, ON	53.1%	53.1%		
College Square General Partnership	College Square	Ottawa, ON	50.0%	50.0%		
Green Capital Limited Partnership	Royal Orchard	Markham, ON	50.0%	50.0%		
Stackt Properties LP	Shipping Container marketplace	Toronto, ON	94.0%	94.0%		
Fashion Media Group GP Ltd.	Toronto Fashion Week events	Toronto, ON	77.0%	72.0%		

(1) MMUR is a joint venture between the Company, Main and Main Developments LP ("MMLP", further described in Note 25) and an institutional investor.

<sup>(2)</sup> As at June 30, 2019 and December 31, 2018, MMUR owned 4 properties.

The Company has determined that these investments are joint ventures as all decisions regarding their activities are made unanimously between the Company and its partners.

The following table reconciles the changes in the Company's interests in its equity accounted joint ventures:

	Six months ended June 30, 2019	
Balance at beginning of period	\$ 144,375	
Contributions to equity accounted joint ventures	7,164	
Distributions from equity accounted joint ventures	(24,132)	
Share of income from equity accounted joint ventures	1,866	
Balance at end of period	\$ 129,273	

#### Loans, Mortgages and Other Assets

As at	Jui	ne <b>30, 201</b> 9	Decemb	er 31, 2018
Non-current				
Loans and mortgages receivable classified as FVTPL (a)	\$	20,744	\$	20,511
Loans and mortgages receivable classified as amortized cost (a)(b)		60,963		57,003
Other investments		13,945		15,834
Total non-current	\$	95,652	\$	93,348
Current				
Loans and mortgages receivable classified as FVTPL (a)	\$	91,229	\$	87,106
Loans and mortgages receivable classified as amortized cost (a)(b)		153,799		160,043
FVTPL investments in securities (c)		4,820		23,562
Total current	\$	249,848	\$	270,711
Total	\$	345,500	\$	364,059

(a) Loans and mortgages receivable are primarily secured by interests in investment properties or shares of entities owning investment properties. As at June 30, 2019, these receivables bear interest at weighted average effective interest rates of 9.8% (December 31, 2018 – 9.7%) and mature between 2019 and 2028.

- (b) As at June 30, 2019, the Company's loans and mortgages receivable included \$131.3 million representing the Company's share of \$208.5 million of priority ranking mortgages on a development project at the southwest corner of Yonge Street and Bloor Street in Toronto, Ontario. A portion of the balance is due on September 1, 2019 with the remainder due on September 1, 2020 subject to early prepayment and extension provisions.
- (c) From time to time, the Company invests in publicly traded real estate and related securities. These securities are recorded at market value. Realized and unrealized gains and losses on FVTPL securities are recorded in other gains (losses) and (expenses).

#### **RESULTS OF OPERATIONS**

#### **Net Operating Income**

The Company's net operating income for its portfolio is presented below:

	Т	hree months	ended June 30	Six months	ended June 30
	% change	2019	2018	% change 2019	2018
Property rental revenue					
Base rent	\$	92,287	\$ 90,360	\$ 184,198	\$ 179,524
Operating cost recoveries		20,460	20,217	43,881	41,282
Realty tax recoveries		28,135	26,844	57,086	54,851
Lease surrender fees		1,335	1,141	4,802	1,892
Percentage rent		736	465	1,189	775
Prior year operating cost and tax recovery adjustments		(775)	879	(963)	(1,104)
Temporary tenants, storage, parking and other		2,919	3,041	5,806	5,417
Total Same Property rental revenue		145,097	142,947	295,999	282,637
Property operating costs					
Recoverable operating expenses		22,141	22,284	48,004	45,393
Recoverable realty tax expense		30,293	29,087	61,450	59,424
Prior year realty tax expense		(184)	923	(144)	(1,755)
Other operating costs and adjustments		(11)	(515)	368	(428)
Total Same Property operating costs		52,239	51,779	109,678	102,634
Total Same Property NOI <sup>(1)</sup>	1.9% \$	92,858	\$ 91,168	3.5% \$ 186,321	\$ 180,003
Major redevelopment		12,546	11,224	24,195	21,844
Ground-up development		599	738	1,198	1,495
Acquisitions – 2019		161	_	215	_
Acquisitions – 2018		1,775	78	2,951	129
Investment properties classified as held for sale		4,993	5,081	9,830	9,943
Dispositions – 2019		1,380	2,710	4,020	5,291
Dispositions – 2018		16	729	58	2,197
Straight-line rent adjustment		1,576	2,081	2,547	4,543
Development land		90	7	90	13
NOI <sup>(1)</sup>	1.9% \$	115,994	\$ 113,816	2.6% \$ 231,425	\$ 225,458
NOI margin		62.1%	62.6%	60.7%	62.2%

<sup>(1)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

For the three and six months ended June 30, 2019, total NOI increased by \$2.2 million and \$6.0 million, respectively, compared to the same prior year periods primarily due to SP NOI growth. NOI margins have decreased by 0.5% and 1.5%, respectively, for the three and six months ended June 30, 2019 compared to the same prior year periods primarily due to lower straight-line rent and lower margins on NOI related to the hotel property.

#### Same Property NOI Growth

The components of SP NOI growth and comparisons to the same prior year period are as follows:

	Three months	ended June 30	Six months ended June 30		
	2019	2018 (1)	2019	2018 (1)	
Same Property – Stable	0.9%	4.1%	2.7%	3.5%	
Same Property with redevelopment	12.9%	5.1%	13.1%	3.6%	
Total Same Property NOI Growth	1.9%	4.2%	3.5%	3.5%	

<sup>(1)</sup> Prior periods as reported; not restated to reflect current period property categories.

For the three and six months ended June 30, 2019, SP NOI increased by \$1.7 million and \$6.3 million, or 1.9% and 3.5%, respectively, primarily due to rent escalations, increased occupancy and lease surrender fees. Excluding lease surrender fees, SP NOI increased \$1.5 million and \$3.4 million or 1.7% and 1.9% respectively, primarily due to rent escalations, increased occupancy, and pad developments coming online.

#### NOI by Region

NOI is presented by region as follows:

Three months ended June 30, 2019	Central Region	Eastern Region	Western Region	Other <sup>(1)</sup>	Total
Property rental revenue	\$ 80,949	\$ 46,011	\$ 60,514	\$ (649) \$	186,825
Property operating costs	31,237	20,526	20,408	(1,340)	70,831
NOI	\$ 49,712	\$ 25,485	\$ 40,106	\$ 691 \$	115,994
Three months ended June 30, 2018	Central Region	 Eastern Region	Western Region	 Other <sup>(1)</sup>	Total
Property rental revenue	\$ 75,531	\$ 48,696	\$ 58,282	\$ (657) \$	181,852
Property operating costs	30,147	20,219	19,279	(1,609)	68,036
NOI	\$ 45,384	\$ 28,477	\$ 39,003	\$ 952 \$	113,816
Six months ended June 30, 2019	Central Region	Eastern Region	 Western Region	Other <sup>(1)</sup>	Total
Property rental revenue	\$ 161,479	\$ 96,039	\$ 125,242	\$ (1,261) \$	381,499
Property operating costs	65 <i>,</i> 593	44,397	42,461	(2,377)	150,074
NOI	\$ 95 <i>,</i> 886	\$ 51,642	\$ 82,781	\$ 1,116 \$	231,425
Six months ended June 30, 2018	 Central Region	 Eastern Region	Western Region	Other <sup>(1)</sup>	Total
Property rental revenue	\$ 149,098	\$ 97,707	\$ 117,149	\$ (1,317) \$	362,637
Property operating costs	57,792	42,525	39,508	(2,646)	137,179
NOI	\$ 91,306	\$ 55,182	\$ 77,641	\$ 1,329 \$	225,458

<sup>(1)</sup> Other items principally consist of intercompany eliminations.

#### **Interest and Other Income**

For the three and six months ended June 30, 2019, the Company's interest and other income totaled \$7.0 million and \$17.4 million, compared to \$5.7 million and \$12.0 million, respectively, for the same prior year periods. The increase of \$1.3 million and \$5.3 million, respectively, over the same prior year periods was primarily due to higher distribution income from other investments and higher interest earned on loans and mortgages receivable.

#### **Interest Expense**

The Company's interest expense by type is as follows:

	Three mo	nths end	ed June 30		ed June 30		
	2019		2018		2019		2018
Mortgages	\$ 13,044	\$	11,224	\$	26,242	\$	22,171
Credit facilities	9,710		4,567		14,728		9,072
Senior unsecured debentures	26,613		28,591		52,936		56,869
Convertible debentures	_		_		_		446
Interest capitalized	(5,147)		(6,174)		(10,070)		(12,909)
Interest expense	\$ 44,220	\$	38,208	\$	83,836	\$	75,649

For the three and six months ended June 30, 2019, interest expense increased by \$6.0 million and \$8.2 million, respectively, primarily due to an increase in credit facility borrowings related to the \$850 million of new senior unsecured term loans which primarily funded the share repurchase and a greater amount of mortgages outstanding over the same prior year periods.

During the six months ended June 30, 2019 and 2018, approximately 10.7% or \$10.1 million, and 14.6% or \$12.9 million, respectively, of interest expense was capitalized to real estate investments for properties undergoing development or redevelopment projects. The decrease in capitalized interest of \$2.8 million is due to the completion of major development projects over the last 12 months. Amounts capitalized are dependent on interest expense paid, on the phase and magnitude of development and redevelopment projects actively underway as well as the portfolio weighted average interest rate.

#### **Corporate Expenses**

The Company's corporate expenses are as follows:

	Three mon	ths end	ed June 30	Six months ended June 30				
	2019		2018		2019		2018	
Salaries, wages and benefits	\$ 6,848	\$	6,580	\$	14,441	\$	14,091	
Non-cash compensation	1,383		1,407		2,802		2,531	
Other corporate costs	3,244		3,267		6,629		6,862	
Total corporate expenses	11,475		11,254		23,872		23,484	
Amounts capitalized to investment properties under development	(2,006)		(1,911)		(4,337)		(3,934)	
Corporate expenses	\$ 9,469	\$	9,343	\$	19,535	\$	19,550	

For the three and six months ended June 30, 2019, corporate expenses remained consistent with the same prior year periods.

The Company manages all of its acquisitions, development and redevelopment and leasing activities internally. Certain internal costs directly related to development, including salaries and related costs for planning, zoning, construction and so forth, are capitalized in accordance with IFRS to development projects as incurred. During the six months ended June 30, 2019 and 2018, approximately 18.2% or \$4.3 million and 16.8% or \$3.9 million, respectively, of compensation-related and other corporate expenses were capitalized to real estate investments for properties undergoing development or redevelopment projects. Amounts capitalized are based on development and pre-development projects underway. Changes in capitalized corporate expenses are primarily the result of timing of completion of development and redevelopment projects and the Company's current level of pre-development and early redevelopment activity.

#### Other Gains (Losses) and (Expenses)

The Company's other gains, losses and expenses are as follows:

Three months ended June 30		2019		2018
	 nsolidated Itement of Income	Included in FFO	Consolidated Statement of Income	Included in FFO
Realized gain (loss) on sale of marketable securities	\$ - ;	<b>;</b> –	\$ 4,123 \$	4,123
Unrealized gain (loss) on marketable securities	(180)	(180)	(1,420)	(1,420)
Investment properties selling costs	(1,700)	_	(1,024)	_
REIT conversion costs	(548)	(548)	(240)	(240)
Other	243	243	(72)	(72)
Total per consolidated statement of income	\$ (2,185) \$	6 (485)	\$ 1,367 \$	2,391
Other gains (losses) and (expenses) under equity accounted joint ventures	(26)	(26)	582	_
Total at the Company's proportionate interest <sup>(2)</sup>	\$ (2,211) \$	6 (511)	\$ 1,949 \$	2,391

Six months ended June 30		2019		2018
	 nsolidated itement of Income	Included in FFO	Consolidated Statement of Income	Included in FFO
Realized gain (loss) on sale of marketable securities	\$ 1,164	5 1,164	\$ 4,123	\$ 4,123
Unrealized gain (loss) on marketable securities	95	95	183	183
Net gain (loss) on prepayments of debt (non-cash)	_	_	(726)	(726)
Investment properties selling costs	(2,024)	_	(1,499)	_
REIT conversion costs	(772)	(772)	(248)	(248)
Transaction costs <sup>(1)</sup>	(3,414)	(3,414)	—	_
Other	26	26	(121)	(121)
Total per consolidated statement of income	\$ (4,925) \$	\$ (2,901)	\$ 1,712	\$ 3,211
Other gains (losses) and (expenses) under equity accounted joint ventures	(54)	(42)	(485)	_
Total at the Company's proportionate interest <sup>(2)</sup>	\$ (4,979) \$	5 (2,943)	\$ 1,227	\$ 3,211

(1) As part of the secondary offering by Gazit of 22 million of the Company's shares, FCR paid \$9.0 million or 50% of the underwriters' commission. Given the cross-conditional nature of the secondary offering and the previously announced share repurchase transaction, the \$9.0 million was allocated to both the share repurchase (\$5.6 million) and the secondary offering (\$3.4 million). The amount allocated to the secondary offering was recorded in other gains (losses) and (expenses) during the first quarter.

(2) Refer to the "Non-IFRS Financial Measures" section of this MD&A.

For the three months ended June 30, 2019, the Company recognized \$2.2 million in other losses and expenses in its consolidated statement of income compared to \$1.4 million in other gains in 2018. The loss in the quarter was primarily due to investment property selling costs of \$1.7 million and REIT conversion costs of \$0.5 million. For the six months ended June 30, 2019, the Company recognized \$4.9 million in other losses and expenses in its consolidated statement of income compared to \$1.7 million in other gains in the same prior year period. The loss for the six months ended June 30, 2019 was primarily due to \$3.4 million of transaction costs of \$0.8 million, offset by net gains on marketable securities of \$1.3 million.

#### **Income Taxes**

For the three and six months ended June 30, 2019, deferred income tax (recovery) expense totaled \$(3.5) million and \$12.8 million, compared to \$21.9 million and \$39.9 million, respectively, over the same prior year periods. The decrease of \$25.4 million and \$27.1 million in deferred taxes was primarily due to the remeasurement of the Company's temporary differences related to properties in Alberta as a result of the decrease in the corporate income tax rate in the Province of Alberta.

#### Net Income Attributable to Common Shareholders

For the three months ended June 30, 2019, net income attributable to common shareholders was \$81.2 million or \$0.36 per diluted share compared to \$81.9 million or \$0.33 per diluted share for the same prior year period. The 3 cent increase per diluted share was primarily due to the decrease in the number of weighted average diluted shares outstanding for the quarter following the closing of the share repurchase.

For the six months ended June 30, 2019, net income attributable to common shareholders was \$143.4 million or \$0.59 per diluted share compared to \$147.9 million or \$0.60 per diluted share for the same prior year period. The 1 cent decrease per diluted share was primarily due to the decrease in fair value gains related to the Company's investment in joint ventures, partially offset by the decrease in the number of weighted average diluted shares outstanding for the six months ended June 30, 2019 following the closing of the share repurchase.

#### **CAPITAL STRUCTURE AND LIQUIDITY**

#### **Total Capital Employed**

The real estate business is capital intensive by nature. The Company's capital structure is key to financing growth and providing sustainable cash dividends to shareholders. In the real estate industry, financial leverage is used to enhance rates of return on invested capital. Management believes that the combination of debt and equity in First Capital Realty's capital structure provides stability and reduces risk, while generating an acceptable return on investment, taking into account the long-term business strategy of the Company.

As at	j	lune 30, 2019	Decem	ber 31, 2018
Liabilities (principal amounts outstanding)				
Bank indebtedness	\$	28,971	\$	7,226
Mortgages		1,465,669		1,287,247
Credit facilities		1,088,274		626,172
Mortgages under equity accounted joint ventures (at the Company's proportionate interest) $^{(1)}$		40,616		41,081
Credit facilities under equity accounted joint venture (at the Company's proportionate interest) <sup>(1)</sup>		39,898		24,195
Senior unsecured debentures		2,450,000		2,450,000
Equity capitalization <sup>(2)</sup>				
Common shares (based on closing per share price of \$21.86; December 31, 2018 – \$18.85)		4,789,302		4,803,505
Enterprise value <sup>(1)</sup>	\$	9,902,730	\$	9,239,426

<sup>(1)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

(2) Equity capitalization is the market value of the Company's shares outstanding at a point in time. The measures is not defined by IFRS, does not have a standard definition and, as such, may not be comparable to similar measures disclosed by other issuers.

#### **Key Metrics**

The ratios below include measures not specifically defined in IFRS.

As at	June 30, 2019	December 31, 2018
Weighted average effective interest rate on mortgages, fixed rate unsecured term loans and senior unsecured debentures	4.0%	4.2%
Weighted average maturity on mortgages, fixed rate unsecured term loans and senior unsecured debentures (years)	5.3	5.5
Net debt to total assets <sup>(1)</sup>	48.9%	42.1%
Net debt to Adjusted EBITDA <sup>(1)</sup>	10.9	9.6
Unencumbered aggregate assets <sup>(1)</sup>	\$ 6,955,963	\$ 7,270,358
Unencumbered aggregate assets to unsecured debt, based on fair value $^{(1)}$	2.0	2.5
Adjusted EBITDA interest coverage <sup>(1)</sup>	2.5	2.5

(1) Calculated with joint ventures proportionately consolidated in accordance with the Company's debt covenants. Refer to the "Non-IFRS Financial Measures" section of this MD&A.

#### **Credit Ratings**

On April 16, 2019, the Company completed the share repurchase of 36,000,000 common shares from Gazit for gross proceeds of \$741.6 million. The repurchase was funded with senior unsecured bank term loans. As a result of the debt-financed share repurchase transaction, both Moody's and DBRS downgraded the ratings of the Company's unsecured debentures by one notch to Baa3 with a stable outlook (Moody's) and BBB (DBRS). DBRS has amended the status of its rating to Under Review with Developing Implications until it reviews legal documentation evidencing the conversion of the Company to a REIT. The Company expects to convert to a REIT on or about December 30, 2019.

As defined by Moody's, a credit rating of Baa3 denotes that these debentures are subject to moderate credit risk and are of medium grade and, as such, may possess certain speculative characteristics. A rating outlook provided by Moody's, expressed as positive, stable, negative or developing, is an opinion regarding the outlook for the rating in question over the medium term.

According to DBRS, a credit rating in the BBB category is generally an indication of adequate credit quality and an acceptable capacity for the payment of financial obligations. DBRS indicates that BBB rated obligations may be vulnerable to future events. A rating trend, expressed as positive, stable or negative, provides guidance in respect of DBRS' opinion regarding the outlook for the rating in question.

#### **Outstanding Debt and Principal Maturity Profile**

The maturity profile including scheduled amortization of the Company's mortgages and credit facilities as well as its senior unsecured debentures as at June 30, 2019 is summarized in the table below:

As at June 30, 2019	Mortgages	Credit Facilities/Bank Indebtedness	Senior Unsecured Debentures	Total	% Due
2019 (remainder of the year)	\$ 65,691	\$ 124,844	\$ 150,000	\$ 340,535	6.8%
2020	85,383	_	175,000	260,383	5.2%
2021	101,861	_	175,000	276,861	5.5%
2022	126,689	11,068	450,000	587,757	11.7%
2023	31,380	431,333	300,000	762,713	15.1%
2024	139,187	300,000	300,000	739,187	14.7%
2025	84,282	75,000	300,000	459,282	9.1%
2026	118,972	175,000	300,000	593,972	11.8%
2027	102,650	_	300,000	402,650	8.0%
2028	165,661	_	_	165,661	3.3%
2029	249,927	_	_	249,927	5.0%
Thereafter	193,986	_	_	193,986	3.8%
	1,465,669	1,117,245	2,450,000	5,032,914	100.0%
Add (deduct): unamortized deferred financing costs, premiums and discounts, net	(2,885)	_	(2,214)	(5,099)	
Total	\$ 1,462,784	\$ 1,117,245	\$ 2,447,786	\$ 5,027,815	

The Company's strategy is to manage its long-term debt by staggering maturity dates in order to mitigate risk associated with short-term volatility in the debt markets. The Company also intends to maintain financial flexibility to support a reasonable cost of debt and equity capital over the long term.

#### Mortgages

The changes in the Company's mortgages during the six months ended June 30, 2019 are set out below:

Six months ended June 30, 2019	Amount	Weighted Average Effective Interest Rate
Balance at beginning of period	\$ 1,285,908	4.0%
Mortgage borrowings	392,850	3.4%
Mortgage repayments	(171,547)	4.3%
Scheduled amortization on mortgages	(12,510)	—%
Mortgages disposed on sale of investment properties	(30,370)	3.4%
Amortization of financing costs and net premium	(1,547)	—%
Balance at end of period	\$ 1,462,784	3.8%

As at June 30, 2019, 100% (December 31, 2018 – 100%) of the outstanding mortgages bore interest at fixed interest rates. The average remaining term of mortgages outstanding increased from 6.2 years as at December 31, 2018 on \$1.3 billion of mortgages to 6.8 years as at June 30, 2019 on \$1.5 billion of mortgages after reflecting borrowing activity and repayments during the period.

#### Mortgage Maturity Profile

The maturity profile including scheduled amortization of the Company's mortgages as at June 30, 2019 is summarized in the table below:

As at June 30, 2019	ŀ	Scheduled Amortization	P	ayments on Maturity	Total	Weighted Average Effective Interest Rate
2019 (remainder of the year)	\$	14,499	\$	51,192	\$ 65,691	6.8%
2020		28,508		56,875	85,383	4.8%
2021		28,424		73,437	101,861	4.6%
2022		31,167		95,522	126,689	3.9%
2023		31,380		_	31,380	N/A
2024		30,709		108,478	139,187	3.7%
2025		28,387		55,895	84,282	3.5%
2026		24,612		94,360	118,972	3.2%
2027		22,786		79,864	102,650	3.6%
2028		19,938		145,723	165,661	3.8%
2029		13,047		236,880	249,927	3.5%
Thereafter		7,448		186,538	193,986	3.6%
	\$	280,905	\$ 3	1,184,764	\$ 1,465,669	3.8%
Add: unamortized deferred financing costs and premiums and discounts, net					(2,885)	
Total					\$ 1,462,784	

#### **Credit Facilities**

The credit facilities provide liquidity primarily for financing acquisitions, development and redevelopment activities and for general corporate purposes. The Company has the ability under its unsecured credit facilities to draw funds based on Canadian bank prime rates and Canadian bankers' acceptances ("BA rates") for Canadian dollar-denominated borrowings, and LIBOR rates or U.S. prime rates for U.S. dollar-denominated borrowings. Concurrently with the U.S. dollar draws, the Company enters into cross currency swaps to exchange its U.S. dollar borrowings into Canadian dollar borrowings.

During the first quarter, the Company extended the maturity of its \$15.9 million secured facility to September 30, 2019.

On April 16, 2019, the Company completed the share repurchase of 36,000,000 common shares from a subsidiary of Gazit-Globe Ltd. ("Gazit") at a price of \$20.60 per share for gross proceeds to Gazit of \$741.6 million. To fund the share repurchase and other operational needs the Company entered into \$850 million of senior unsecured bank term loans with maturities ranging from 4 - 7 years. Concurrent with funding, the majority of the unsecured bank term loans were swapped to fixed rates bearing a weighted average interest rate of 3.3% with a weighted average term to maturity of 5.8 years. The remaining debt bears interest at a floating rate and can be repaid with no prepayment penalty. As a result of the debt-financed share repurchase transaction, both Moody's and DBRS downgraded the ratings of the Company's senior unsecured debentures by one notch to Baa3 (Moody's) and BBB (DBRS), and therefore the credit spreads on the majority of the Company's credit facilities that were outstanding prior to the share repurchase increased 25 basis points.

The Company's credit facilities, including its proportionate share of facilities under the equity accounted joint ventures, as at June 30, 2019 are summarized in the table below:

As at June 30, 2019	 Borrowing Capacity		Amounts Drawn	Bank Indebtedness and Outstanding Letters of Credit	Ava	ilable to be Drawn	Interest Rates	Maturity Date
Unsecured operating facilities								
Revolving facility maturing 2023 <sup>(1)</sup>	\$ 800,000	\$	(108,892)	\$ (41,639)	\$	649,469	BA + 1.45% or Prime + 0.45% or US\$ LIBOR + 1.45%	June 30, 2023
Non-revolving facility maturing 2020 <sup>(2)</sup>	150,000		_	(25,859)	)	124,141	BA + 1.45% or Prime + 0.45% or US\$ LIBOR + 1.45%	October 31, 2020
Additional Tranche	50,000		_	_		50,000	BA + 1.35% or Prime + 0.35% or US\$ LIBOR + 1.35%	October 31, 2020
Floating rate unsecured term loans maturing 2023 <sup>(3)</sup>	300,000		(293,470)	_		6,530	BA + 1.20% - 1.25%	April 15, 2023
Fixed rate unsecured term loans maturing 2024 - 2026	550,000		(550,000)	_		_	3.29%	March 28, 2024 - April 14, 2026
Secured construction facilities								
Maturing 2019	115,000		(87,197)	(668)	)	27,135	BA + 1.375% or Prime + 0.375%	August 13, 2019
Maturing 2019	15,907		(15,572)	_		335	BA + 1.125% or Prime + 0.125%	September 30, 2019
Credit facilities under equity accounted joint ventures	77,189		(39,898)	_		37,291	Between BA + 1.35% and BA + 2.50%	Between July 2019 and October 2022
Secured Facilities								
Maturing 2019	20,734		(2,700)	(818)	)	17,216	BA + 1.375% or Prime + 0.375%	December 31, 2019
Maturing 2019	11,875		(11,875)	_		_	BA + 1.375% or Prime + 0.375%	September 27, 2019
Maturing 2019	7,500		(7,500)	_		-	BA + 1.375% or Prime + 0.375%	October 31, 2019
Maturing 2022	4,313		(4,313)	_		-	BA + 1.375% or Prime + 0.375%	September 28, 2022
Maturing 2022	6,755		(6,755)	_		-	BA + 1.375% or Prime + 0.375%	December 19, 2022
Total	\$ 2,109,273	\$ (	1,128,172)	\$ (68,984)	\$	912,117		

(1) The Company had drawn in U.S. dollars the equivalent of CAD\$60.2 million which was revalued at CAD\$58.9 million, in addition to CAD\$50.0 million drawn as at June 30, 2019.

<sup>(2)</sup> Maximum borrowing capacity for the letters of credit is \$35.0 million of which \$25.9 million has been drawn as at June 30, 2019.

<sup>(3)</sup> The Company had drawn in U.S. dollars the equivalent of CAD\$300.0 million which was revalued at CAD\$293.5 million as at June 30, 2019.

### **Senior Unsecured Debentures**

As at June	30, 2019		Intere	st Rate	Remaining Term to Maturity	Principal Outstanding
Series	Maturity Date	Interest Payment Dates	Coupon	Effective	(years)	
L	July 30, 2019	January 30, July 30	5.48%	5.61%	0.1	\$ 150,000
Μ	April 30, 2020	April 30, October 30	5.60%	5.60%	0.8	175,000
Ν	March 1, 2021	March 1, September 1	4.50%	4.63%	1.7	175,000
0	January 31, 2022	January 31, July 31	4.43%	4.59%	2.6	200,000
Р	December 5, 2022	June 5, December 5	3.95%	4.18%	3.4	250,000
Q	October 30, 2023	April 30, October 30	3.90%	3.97%	4.3	300,000
R	August 30, 2024	August 30, February 28	4.79%	4.72%	5.2	300,000
S	July 31, 2025	January 31, July 31	4.32%	4.24%	6.1	300,000
т	May 6, 2026	November 6, May 6	3.60%	3.56%	6.9	300,000
U	July 12, 2027	January 12, July 12	3.75%	3.82%	8.0	300,000
	Weighted Average or Total		4.32%	4.36%	4.5	\$ 2,450,000

# **Shareholders' Equity**

Shareholders' equity amounted to \$4.3 billion as at June 30, 2019, compared to \$5.0 billion as at December 31, 2018. During the six months ended June 30, 2019, 36 million common shares were repurchased and canceled for \$741.6 million to complete the share repurchase transaction and 0.3 million common shares were issued from the exercise of common share options and settlement of restricted, performance and deferred share units.

As at July 30, 2019, there were 219.1 million common shares outstanding.

### Share Purchase Options

As at June 30, 2019, the Company had 5.7 million share purchase options outstanding, with an average exercise price of \$19.69, which, if exercised, would result in the Company receiving proceeds of \$111.3 million.

# Liquidity

Liquidity risk exists due to the possibility of the Company not being able to generate sufficient cash flow, and/or not having access to sufficient debt and equity capital to fund its ongoing operations and growth and to refinance or meet existing payment obligations. The Company manages its liquidity risk by staggering debt maturities, renegotiating expiring credit arrangements proactively, using revolving credit facilities, maintaining a large pool of unencumbered assets, and issuing equity when deemed appropriate.

Sources of liquidity primarily consist of cash flow from operations, cash and cash equivalents, and available capacity under the Company's existing revolving credit facilities. If necessary, the Company is also able to obtain financing on its unencumbered assets. The following table summarizes the Company's liquidity position:

As at (millions of dollars)	Jun	e 30, 2019	Decembe	r 31, 2018
Total available under credit facilities	\$	912	\$	532
Cash and cash equivalents	\$	13	\$	16
Unencumbered aggregate assets	\$	6,956	\$	7,270

The Company has historically used mortgages, credit facilities, senior unsecured debentures, convertible debentures and equity issuances to finance its growth and repay debt. The actual level and type of future borrowings will be determined based on prevailing interest rates, various costs of debt and equity capital, capital market conditions and Management's view of the appropriate leverage for the business. Management believes that it has sufficient resources to meet its operational and investing requirements in the near and longer term based on the availability of capital.

Planned and completed financings subsequent to June 30, 2019, and availability on existing credit facilities, address substantially all of the contractual 2019 debt maturities and contractually committed costs to complete current development projects.

### **Cash Flows**

Cash flow from operating activities represents the Company's primary source of liquidity for servicing debt and funding planned revenue sustaining expenditures, corporate expenses and dividends to shareholders. Interest and other income and cash on hand are other sources of liquidity.

	Three mon	ths end	led June 30	Six mon	ths en	ded June 30
	2019		2018	2019		2018
Cash provided by operating activities	\$ 43,106	\$	51,356	\$ 91,988	\$	96,835
Cash provided by financing activities	(115,375)		(35,284)	(168,954)		(118,794)
Cash used in investing activities	71,350		(17,855)	74,445		22,088
Net change in cash and cash equivalents	\$ (919)	\$	(1,783)	\$ (2,521)	\$	129

The following table presents the excess (shortfall) of cash provided by operating activities over dividends declared:

		Six mon	nths ended June 30				
		2019	2018		2019		2018
Cash provided by operating activities	\$	43,106	\$ 51,356	\$	91,988	\$	96,835
Dividends declared		(47,325)	(52,846)		(102,310)		(105,633)
Excess (shortfall) of cash provided by operating activities over dividends declared	\$	(4,219)	\$ (1,490)	\$	(10,322)	\$	(8,798)

For the three and six months ended June 30, 2019 and 2018, dividends declared exceeded cash flows provided by operating activities by \$4.2 million and \$10.3 million, respectively, representing a return of capital (three and six months ended June 30, 2018 - \$1.5 million and \$8.8 million). This shortfall is financed through the use of the Company's credit facilities and proceeds from investing activities.

Management does not believe that a shortfall in any given quarter is indicative of the Company's sustainable cash flows due to the impact of seasonal fluctuations in its cash flows period over period. Please refer to Management's discussion on ACFO, a supplemental non-IFRS financial measure used to evaluate and monitor the Company's sustainable cash available to pay dividends to shareholders.

# **Contractual Obligations**

An analysis of the Company's contractual maturities of its material financial liabilities and other contractual commitments, as at June 30, 2019 is set out below:

As at June 30, 2019				Pay	ments	s due by pe	riod	l	
	Remain	der of 2019	2	2020 to 2021	20	22 to 2023		Thereafter	Total
Scheduled mortgage principal amortization	\$	14,499	\$	56,932	\$	62,547	\$	146,927	\$ 280,905
Mortgage principal repayments on maturity		51,192		130,312		95,522		907,738	1,184,764
Credit facilities and bank indebtedness		124,844		_		442,401		550,000	1,117,245
Senior unsecured debentures		150,000		350,000		750,000		1,200,000	2,450,000
Interest obligations <sup>(1)</sup>		93,603		333,537		263,593		255,034	945,767
Land leases (expiring between 2023 and 2061)		625		2,139		1,812		17,939	22,515
Contractually committed costs to complete current development projects		27,571		23,060		_		-	50,631
Other committed costs		160,131		_		_		_	160,131
Total contractual obligations	\$	622,465	\$	895,980	\$ 1	,615,875	\$	3,077,638	\$ 6,211,958

(1) Interest obligations include expected interest payments on mortgages and credit facilities as at June 30, 2019 (assuming balances remain outstanding through to maturity) and senior unsecured debentures, as well as standby credit facility fees.

The Company has \$40.1 million of outstanding letters of credit issued by financial institutions to support certain of the Company's contractual obligations and \$29.0 million of bank overdrafts.

The Company's estimated cost to complete properties currently under development is \$88.0 million, of which \$50.6 million is contractually committed. The balance of the costs to complete will only be committed once leases are signed and/or construction is underway. These contractual and potential obligations primarily consist of construction contracts and additional planned development expenditures and are expected to be funded in the normal course as the work is completed.

# Contingencies

The Company is involved in litigation and claims which arise from time to time in the normal course of business. In the opinion of Management, none of these contingencies, individually or in the aggregate, would result in a liability that would have a material adverse effect on the financial position of the Company. The Company is contingently liable, jointly and severally, for approximately \$166.4 million (December 31, 2018 – \$152.2 million) to various lenders in connection with certain obligations, including loans advanced to its partners secured by the partners' interest in the entity and underlying assets.

# NON-IFRS RECONCILIATIONS AND FINANCIAL MEASURES

### **Reconciliation of Consolidated Balance Sheets to the Company's Proportionate Interest**

The following table provides a reconciliation of the Company's consolidated balance sheets, as presented in its unaudited interim condensed consolidated financial statements, to its proportionate interest.

As at			June 30, 2019		Decer	nber 31, 2018
	Consolidated Balance Sheet <sup>(1)</sup>	tments for portionate Interest	Proportionate Interest <sup>(2)</sup>	Consolidated Balance Sheet <sup>(1)</sup>	tments for portionate Interest	Proportionate Interest <sup>(2)</sup>
ASSETS		 				
Investment properties	\$ 9,293,103	\$ 173,191	\$ 9,466,294	\$ 9,682,614	\$ 125,432	\$ 9,808,046
Residential development inventory	10,193	-	10,193	9,510	—	9,510
Hotel property	58,526	_	58,526	58,604	_	58,604
Loans, mortgages and other assets	345,500	3,013	348,513	364,059	2,880	366,939
Cash and cash equivalents	13,013	4,207	17,220	15,534	9,141	24,675
Amounts receivable	42,690	(558)	42,132	36,391	(1,097)	35,294
Other assets	76,657	12,380	89,037	56,307	5,822	62,129
Investment in joint ventures	129,273	(129,273)	_	144,375	(144,375)	_
Investment properties classified as held for sale	406,450	_	406,450	85,661	43,305	128,966
Total assets	\$ 10,375,405	\$ 62,960	\$10,438,365	\$ 10,453,055	\$ 41,108	\$10,494,163
LIABILITIES						
Mortgages	\$ 1,437,576	\$ 40,500	\$ 1,478,076	\$ 1,285,908	\$ 40,957	\$ 1,326,865
Credit facilities	1,088,274	39,898	1,128,172	626,172	5,643	631,815
Bank indebtedness	28,971	_	28,971	7,226	_	7,226
Senior unsecured debentures	2,447,786	_	2,447,786	2,447,278	_	2,447,278
Deferred tax liabilities	795,693	_	795,693	793,300	_	793,300
Debt secured by investment properties held for sale	25,208	_	25,208	_	18,553	18,553
Accounts payable and other liabilities	275,965	6,176	282,141	285,099	5,785	290,884
Total liabilities	6,099,473	86,574	6,186,047	 5,444,983	70,938	5,515,921
EQUITY						
Shareholders' equity	4,252,318	_	4,252,318	4,978,242	_	4,978,242
Non-controlling interest	23,614	(23,614)	_	29,830	(29,830)	_
Total equity	4,275,932	(23,614)	4,252,318	5,008,072	(29,830)	4,978,242
Total liabilities and equity	\$ 10,375,405	\$ 62,960	\$10,438,365	\$ 10,453,055	\$ 41,108	\$10,494,163

<sup>(1)</sup> The consolidated balance sheets have been presented on a non-classified basis for purposes of this reconciliation.

<sup>(2)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

# Reconciliation of Consolidated Statements of Income to the Company's Proportionate Interest

The following table provides a reconciliation of the Company's consolidated statements of income, as presented in its unaudited interim condensed consolidated financial statements, to its proportionate interest.

Three months ended June 30					2019			2018
		Consolidated tatements of Income	Adjustment to proportionate interest	Pr	oportionate interest <sup>(1)</sup>	Consolidated Statements of Income	Adjustment to proportionate interest	Proportionate interest <sup>(1)</sup>
Property rental revenue	\$	186,825	\$ 2,142	\$	188,967	\$ 181,852	\$ 1,731 \$	183,583
Property operating costs		70,831	1,298		72,129	68,036	508	68,544
Net operating income		115,994	844		116,838	113,816	1,223	115,039
Other income and expenses								
Interest and other income		7,004	193		7,197	5,676	2,659	8,335
Interest expense		(44,220)	(520)		(44,740)	(38,208)	(471)	(38,679)
Corporate expenses		(9,469)	96		(9,373)	(9,343)	209	(9,134)
Abandoned transaction costs		(108)	_		(108)	(5)	_	(5)
Amortization expense		(1,075)	_		(1,075)	(595)	_	(595)
Share of profit from joint ventures		649	(649)		_	26,022	(26,022)	_
Other gains (losses) and (expenses)		(2,185)	(26)		(2,211)	1,367	582	1,949
Increase (decrease) in value of investment properties, net		11,154	78		11,232	12,450	14,512	26,962
		(38,250)	(828)		(39,078)	(2,636)	(8,531)	(11,167)
Income before income taxes		77,744	16		77,760	111,180	(7,308)	103,872
Deferred income taxes		(3,484)	_		(3,484)	21,943	_	21,943
Net income	\$	81,228	\$ 16	\$	81,244	\$ 89,237	\$ (7,308) \$	81,929
Net income attributable to:								
Common shareholders	\$	81,244	\$ _	\$	81,244	\$ 81,929	\$ — \$	81,929
Non-controlling interest		(16)	16		_	7,308	(7,308)	_
	\$	81,228	\$ 16	\$	81,244	\$ 89,237	\$ (7,308) \$	81,929
Net income per share attributable to common	sha	reholders:						
Basic	\$	0.36				\$ 0.33		
Diluted	\$	0.36				\$ 0.33		

<sup>(1)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

Six months ended June 30					2019			2018
	:	Consolidated Statements of Income	Adjustment for proportionate interest	Pr	oportionate interest <sup>(1)</sup>	Consolidated Statements of Income	Adjustment for proportionate interest	Proportionate interest <sup>(1</sup>
Property rental revenue	\$	381,499	\$ 3,938	\$	385,437	\$ 362,637	\$ 4,262 \$	366,899
Property operating costs		150,074	1,844		151,918	137,179	1,560	138,739
Net operating income		231,425	2,094		233,519	225,458	2,702	228,160
Other income and expenses								
Interest and other income		17,351	205		17,556	12,008	2,623	14,633
Interest expense		(83 <i>,</i> 836)	(1,032)		(84,868)	(75,649)	(1,206)	(76,855
Corporate expenses		(19,535)	195		(19,340)	(19,550)	583	(18,96)
Abandoned transaction costs		(143)	_		(143)	(64)	(1)	(65
Amortization expense		(2,144)	_		(2,144)	(1,128)	_	(1,128
Share of profit from joint ventures		1,866	(1,866)		_	29,656	(29,656)	-
Other gains (losses) and (expenses)		(4,925)	(54)		(4,979)	1,712	(485)	1,22
Increase (decrease) in value of investment properties, net		16,207	412		16,619	22,889	17,880	40,769
		(75,159)	(2,140)		(77,299)	(30,126)	(10,262)	(40,388
Income before income taxes		156,266	(46)		156,220	195,332	(7,560)	187,772
Deferred income taxes		12,824	_		12,824	39,899	—	39,899
Net income	\$	143,442	\$ (46)	\$	143,396	\$ 155,433	\$ (7,560) \$	147,873
Net income attributable to:								
Common shareholders	\$	143,396	\$ _	\$	143,396	\$ 147,873	\$ — \$	147,873
Non-controlling interest		46	(46)		_	7,560	(7,560)	-
	\$	143,442	\$ (46)	\$	143,396	\$ 155,433	\$ (7,560) \$	147,873
Net income per share attributable to common	shai	reholders:						
Basic	\$	0.60				\$ 0.60		
Diluted	\$	0.59				\$ 0.60		

<sup>(1)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

# **FFO and ACFO**

### **Funds from Operations**

A reconciliation from net income attributable to common shareholders to FFO can be found in the table below:

	Three mon	ths end	ed June 30	Six mon	ths end	ed June 30
	2019		2018	2019		2018
Net income attributable to common shareholders	\$ 81,244	\$	81,929	\$ 143,396	\$	147,873
Add (deduct):						
(Increase) decrease in value of investment properties <sup>(1)</sup>	(11,232)		(26,962)	(16,619)		(40,769)
Adjustment for equity accounted joint ventures <sup>(2)</sup>	240		253	512		911
Incremental leasing costs <sup>(3)</sup>	1,617		1,543	3,410		3,183
Amortization expense <sup>(4)</sup>	144		_	323		_
Investment properties selling costs (1)	1,700		442	2,036		1,984
Deferred income taxes <sup>(1)</sup>	(3,484)		21,943	12,824		39,899
FFO <sup>(5)</sup>	\$ 70,229	\$	79,148	\$ 145,882	\$	153,081

<sup>(1)</sup> At the Company's proportionate interest.

(2) Adjustment to capitalize interest related to the Company's equity accounted joint ventures in accordance with the recommendations of REALPAC.

<sup>(3)</sup> Adjustment to capitalize incremental leasing costs in accordance with the recommendations of REALPAC.

<sup>(4)</sup> Adjustment to exclude hotel property amortization in accordance with the recommendations of REALPAC.

<sup>(5)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

The components of FFO at proportionate interest are as follows:

		-	Three months	ende	ed June 30		Six months	s ende	ed June 30
	% change		2019		2018	% change	2019		2018
Net operating income		\$	116,838	\$	115,039		\$ 233,519	\$	228,160
Interest and other income			7,197		8,335		17,556		14,631
Interest expense <sup>(1)</sup>			(44,500)		(38,426)		(84,356)		(75,944)
Corporate expenses (2)			(7,756)		(7,591)		(15,930)		(15,784)
Abandoned transaction costs			(108)		(5)		(143)		(65)
Amortization expense <sup>(3)</sup>			(931)		(595)		(1,821)		(1,128)
Other gains (losses) and (expenses) $^{(4)}$			(511)		2,391		(2,943)		3,211
FFO <sup>(5)</sup>	(11.3)%	\$	70,229	\$	79,148	(4.7)%	\$ 145,882	\$	153,081
FFO per diluted share	(3.4)%	\$	0.31	\$	0.32	(2.7)%	\$ 0.61	\$	0.62
Weighted average number of common shares – diluted – FFO (in thousands)	(8.0)%		226,417		246,196	(1.9)%	241,203		245,951

<sup>(1)</sup> Includes an adjustment to capitalize interest related to the Company's equity accounted joint ventures in accordance with the recommendations of REALPAC.

<sup>(2)</sup> Includes an adjustment to capitalize incremental leasing costs in accordance with the recommendations of REALPAC.

<sup>(3)</sup> Excludes hotel property amortization in accordance with the recommendations of REALPAC.

(4) At the Company's proportionate interest, adjusted to exclude investment properties selling costs in accordance with the recommendations of REALPAC.

<sup>(5)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

For the three months ended June 30, 2019, FFO totaled \$70.2 million or \$0.31 per diluted share compared to \$79.1 million or \$0.32 per diluted share in the same prior year period. FFO per diluted share decreased 3.4% to \$0.31 primarily due to gains realized in the second of 2018 that did not recur in 2019. These prior year gains included \$2.7 million of residential condo profits from the Company's joint venture in MMUR and \$2.7 million of net gains on marketable securities. Excluding these non-recurring gains totalling \$5.4 million in 2018, FFO per diluted share for the second quarter increased 3.3%.

For the six months ended June 30, 2019, FFO totaled \$145.9 million or \$0.61 per diluted share compared to \$153.1 million or \$0.62 per diluted share for the same prior year period. The decrease of \$7.2 million or 1 cent per diluted share over the prior year period was primarily due to higher other losses of \$6.2 million due to lower net gains on marketable securities of \$3.0 million and transaction costs related to the secondary offering of the Company's common shares by Gazit of \$3.4 million and higher REIT conversion costs. Excluding these items, FFO per diluted share for the six months ended June 30, 2019 increased 2.0%.

### Adjusted Cash Flow from Operations

A reconciliation of cash provided by operating activities to ACFO is presented below:

	Three months end	led June 30	Six months en	ded June 30
	2019	2018	2019	2018
Cash provided by operating activities	\$ <b>43,106</b> \$	51,356 <b>\$</b>	<b>91,988</b> \$	96,835
Add (deduct):				
Working capital adjustments <sup>(1)</sup>	32,663	20,714	40,206	27,860
Adjustment for equity accounted joint ventures	776	1,097	1,377	2,198
Revenue sustaining capital expenditures	(4,575)	(3,173)	(9,337)	(6,506)
Recoverable capital expenditures	(1,481)	(459)	(2,805)	(930)
Leasing costs on properties under development	405	386	853	796
Realized gain (loss) on sale of marketable securities	_	4,123	1,164	4,123
Non-controlling interest	(39)	(14)	(121)	(44)
ACFO <sup>(2)</sup>	\$ <b>70,855</b> \$	74,030 <b>\$</b>	<b>123,325</b> \$	124,332

<sup>(1)</sup> Working capital adjustments primarily include adjustments for prepaid as well as accrued property taxes as their levels vary considerably over the course of the year as well as certain other adjustments as specified in the most recent REALPAC whitepaper on ACFO issued in February 2019.

<sup>(2)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

For the three and six months ended June 30, 2019, ACFO totaled \$70.9 million and \$123.3 million compared to \$74.0 million and \$124.3 million for the same prior year periods, respectively. The decrease in ACFO was primarily due to higher capital expenditures and lower realized gains on marketable securities in 2019, partially offset by higher NOI.

### ACFO Payout Ratio

The Company's ACFO payout ratio for the four quarters ended June 30, 2019 is calculated as follow:

	Twelve mor	nths ended June 30, 2019	Q2 2019	Q1 2019	Q4 2018	Q3 2018
ACFO <sup>(1)</sup>	\$	<b>266,161</b> \$	70,855 \$	52,470 \$	71,372 \$	71,464
Cash dividends paid		217,082	54,832	54,788	54,782	52,680
ACFO payout ratio <sup>(1)</sup>		81.6%				

<sup>(1)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

The Company's ACFO payout ratio for the four quarters ended June 30, 2018 is calculated as follow:

	Twelve mo	nths ended June 30, 2018	Q2 2018	Q1 2018	Q4 2017	Q3 2017
ACFO <sup>(1)</sup>	\$	259,554 \$	74,030 \$	50,302 \$	63,001 \$	72,221
Cash dividends paid		210,084	52,636	52,553	52,452	52,443
ACFO payout ratio <sup>(1)</sup>		80.9%				

<sup>(1)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

The Company considers a rolling four quarter payout ratio (cash dividends / ACFO) to be more relevant than a payout ratio in any given quarter due to seasonal fluctuations in ACFO. For the four quarters ended June 30, 2019, the ACFO payout was 81.6% (June 30, 2018 - 80.9%).

# DIVIDENDS

The Company has paid regular quarterly dividends to common shareholders since it commenced operations as a public company in 1994. Dividends on the common shares are declared at the discretion of the Board of Directors and are set from time to time after taking into consideration the Company's capital requirements, its alternative sources of capital and common industry cash distribution practices.

	Three mon	Six mon	ix months ended June 3				
(in dollars)	2019	2018		2019		2018	
Dividend per common share	\$ 0.215	\$ 0.215	\$	0.430	\$	0.430	

# SUMMARY OF FINANCIAL RESULTS OF LONG-TERM DEBT GUARANTORS

The Company's senior unsecured debentures are guaranteed by the wholly owned subsidiaries of First Capital Realty, other than nominee subsidiaries and inactive subsidiaries. All such current and future wholly owned subsidiaries will provide a guarantee of the debentures. In the case of default by First Capital Realty, the indenture trustee will, subject to the indenture, be entitled to seek redress from such wholly owned subsidiaries for the guaranteed obligations in the same manner and upon the same terms that it may seek to enforce the obligations of First Capital Realty. These guarantees are intended to eliminate structural subordination, which arises as a consequence of a significant portion of First Capital Realty's assets being held primarily in one significant subsidiary.

The following tables present select consolidating summary information for the Company for the periods identified below presented separately for (i) First Capital Realty (denoted as FCR), as issuer; (ii) guarantor subsidiaries; (iii) non-guarantor subsidiaries; (iv) consolidation adjustments; and (v) the total consolidated amounts.

(millions of dollars)								Three mon	ths ended	June 30
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
	FCR (1)		Guarantors	5 (2)	Non-Guarante	ors (3) Con	solidation Adju	stments (4)	Total Consoli	dated
Property rental revenue	\$ <b>82</b> \$	77 \$	<b>105</b> \$	106	<b>\$</b> — \$	(2) \$	— \$	1 \$	<b>187</b> \$	182
NOI <sup>(5)</sup>	56	51	60	63	_	(1)	_	1	116	114
Net income attributable to common shareholders	81	82	134	43	(1)	15	(133)	(58)	81	82
(millions of dollars)							8)	Six mon	ths ended	June 30
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
	FCR <sup>(1)</sup>		Guarantor	s <sup>(2)</sup>	Non-Guarant	tors <sup>(3)</sup> Cor	nsolidation Adju	istments (4)	Total Consoli	dated
Property rental revenue	\$ <b>169</b> \$	153 <b>\$</b>	<b>214</b> \$	211	<b>\$</b> — \$	— \$	(2) \$	(1) \$	<b>381</b> \$	363
NOI <sup>(5)</sup>	112	101	120	125	_	_	(1)	(1)	231	225
Net income attributable to common shareholders	143	148	133	95	—	18	(133)	(113)	143	148
(millions of dollars)								A	s at June 3	30, 2019
			FCR <sup>(1)</sup>	Gu	arantors (2)	Non-Guarantor	s <sup>(3)</sup>	Consolidation Adjustments <sup>(4)</sup>	Total C	onsolidated
Current assets		\$	613 \$	5	166 \$		2\$	(3)	\$	778
Non-current assets			4,342		5,252	1	34	(131)	)	9,597
Current liabilities			624		183		4	25		836
Non-current liabilities			4,527		771		56	(91)		5,263

(millions of dollars)				As at Dece	ember 31, 2018
	FCR <sup>(1)</sup>	Guarantors <sup>(2)</sup>	Non-Guarantors (3)	Consolidation Adjustments (4)	Total Consolidated
Current assets	\$ 162 \$	308 \$	68 \$	(94) \$	444
Non-current assets	9,409	5,159	67	(4,626)	10,009
Current liabilities	467	184	6	(2)	655
Non-current liabilities	4,096	730	34	(70)	4,790

<sup>(1)</sup> This column represents FCR and all of its subsidiaries; FCR's subsidiaries are presented under the equity method.

<sup>(2)</sup> This column represents the aggregate of all Guarantor subsidiaries.

<sup>(3)</sup> This column represents the aggregate of all Non-Guarantor subsidiaries.

(4) This column includes the necessary amounts to eliminate the inter-company balances between FCR, the Guarantors, and Non-Guarantors to arrive at the information for the Company on a consolidated basis.

<sup>(5)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

# **RELATED PARTY TRANSACTIONS**

### **Gazit-Globe**

Effective April 16, 2019, Gazit's ownership of the Company was reduced to approximately 9.9% (December 31, 2018 - 31.3%) following the completion of the secondary offering and share repurchase transactions.

Corporate and other amounts receivable include amounts due from Gazit. Gazit reimburses the Company for certain accounting and administrative services provided to it by the Company. Such amounts consist of the following:

	Thre	e months	ende	d June 30	Six months ended June 30			
		2019		2018		2019		2018
Reimbursements for professional services	\$	40	\$	62	\$	88	\$	92

As at June 30, 2019, amounts due from Gazit were \$189 thousand (December 31, 2018 - \$40 thousand).

### **Joint Ventures**

For the three and six months ended June 30, 2019, the Company earned fee income of \$0.3 million (June 30, 2018 - \$0.5 million) and \$0.5 million (June 30, 2018 - \$1.2 million), respectively, from its joint ventures.

During the six months ended June 30, 2019, the Company also advanced \$0.9 million (June 30, 2018 – \$0.8 million) to one of its joint ventures.

### **Subsidiaries of the Company**

These unaudited interim condensed consolidated financial statements include the financial statements of First Capital Realty and all of First Capital Realty's subsidiaries, including First Capital Holdings Trust. First Capital Holdings Trust is the only significant subsidiary of First Capital Realty and is wholly owned by the Company.

# SUBSEQUENT EVENTS

### Third Quarter Dividend

The Company announced that it will pay a third quarter dividend of \$0.215 per common share on October 17, 2019 to shareholders of record on September 27, 2019.

### The Board conditionally approves REIT Conversion

On July 9, 2019, the Company announced that its Board of Directors has approved the proposed reorganization of the Company into a real estate investment trust to be named First Capital Real Estate Investment Trust, subject to receipt of a fairness opinion from the Company's independent financial advisor. The proposed reorganization will be subject to shareholder approval at a special meeting expected to be held in early December 2019. Completion of the REIT conversion is expected to occur on or about December 30, 2019.

### Senior Unsecured Debentures Issued

On July 22, 2019, the Company completed the issuance of \$200 million in principal amount of Series V senior unsecured debentures due January 22, 2027. These debentures bear interest at a coupon rate of 3.456% per annum, payable semi - annually commencing January 22, 2020. The net proceeds of the offering were used to repay existing debt.

# **QUARTERLY FINANCIAL INFORMATION**

		20	019	)				20	18				2017			
(share counts in thousands)		Q2		Q1		Q4		Q3		Q2		Q1		Q4		Q3
Property rental revenue	\$	186,825	\$	194,674	\$	184,590	\$	182,368	\$	181,852	\$	180,785	\$	177,206	\$	170,670
Net operating income <sup>(1)</sup>	\$	115,994	\$	115,431	\$	114,515	\$	114,800	\$	113,816	\$	111,642	\$	111,337	\$	110,610
Net income attributable to common shareholders	\$	81,244	\$	62,152	\$	64,306	\$	131,427	\$	81,929	\$	65,944	\$	74,833	\$	83,046
Net income per share attributable to common shareholders:																
Basic	\$	0.36	\$	0.24	\$	0.25	\$	0.52	\$	0.33	\$	0.27	\$	0.31	\$	0.34
Diluted	\$	0.36	\$	0.24	\$	0.25	\$	0.52	\$	0.33	\$	0.27	\$	0.30	\$	0.34
Weighted average number of diluted common shares outstanding – IFRS		226,417		256,178		255,821		254,100		246,196		247,044		248,266		248,626
FFO <sup>(1)</sup>	\$	70,229	\$	75,653	\$	73,380	\$	76,510	\$	79,148	\$	73,933	\$	73,185	\$	73,720
FFO per diluted share $^{(1)}$	\$	0.31	\$	0.30	\$	0.29	\$	0.30	\$	0.32	\$	0.30	\$	0.30	\$	0.30
Weighted average number of diluted common shares outstanding – FFO		226,417		256,178		255,821		254,100		246,196		245,717		245,422		245,137
Cash provided by operating activities	\$	43,106	\$	48,882	\$	114,128	\$	72,049	\$	51,356	\$	45,479	\$	107,364	\$	85,956
ACFO <sup>(1)</sup>	\$	70,855	\$	52,470	\$	71,372	\$	71,464	\$	74,030	\$	50,302	\$	63,001	\$	72,221
Dividend per common share	\$	0.215	\$	0.215	\$	0.215	\$	0.215	\$	0.215	\$	0.215	\$	0.215	\$	0.215
Total assets	\$1	0,375,405	\$	10,465,288	\$:	10,453,055	\$	10,317,034	\$	10,070,477	\$	9,980,267	\$ 9	9,968,552	\$ 9	9,861,267
Total mortgages and credit facilities	\$	2,551,058	\$	1,891,884	\$	1,912,080	\$	1,678,862	\$	1,691,387	\$	1,694,732	\$ :	1,641,966	\$ :	1,456,226
Shareholders' equity	\$	4,252,318	\$	4,979,080	\$	4,978,242	\$	4,981,511	\$	4,703,593	\$	4,669,877	\$4	4,647,071	\$4	4,618,170
Other																
Number of properties		165		166		166		166		162		161		161		159
GLA - at 100% (in thousands)		25,294		25,334		25,456		25,519		25,327		25,267		25,390		25,168
GLA - at ownership interest (in thousands)		23,136		23,731		23,854		23,797		23,700		23,648		23,991		23,751
Monthly average occupancy %		96.7%	6	96.6%		96.6%	Ś	96.4%	, )	96.2%	)	96.0%		95.4%	,	95.0%
Total portfolio occupancy %		96.8%	6	96.8%		96.7%	Ś	96.5%	, >	96.3%	,	96.2%		96.1%	,	95.3%

<sup>(1)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

# **CRITICAL ACCOUNTING ESTIMATES**

The Company's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2019 and 2018 have been prepared in accordance with IAS 34, "Interim Financial Reporting" as issued by the International Accounting Standards Board. The unaudited interim condensed consolidated financial statements have been prepared by applying the same accounting policies and methods of computation as compared with the most recent audited annual consolidated financial statements.

The Company's 2018 Annual Report contains a discussion of the significant accounting policies most affected by estimates and judgments used in the preparation of the consolidated financial statements, being the accounting policies relating to estimates of fair values of investment properties, valuation of financial instruments both for disclosure and measurement purposes, and estimating deferred tax assets and liabilities. Management determined that as at June 30, 2019, there is no change to the assessment of the significant accounting policies most affected by estimates and judgments as detailed in the Company's 2018 Annual Report.

# **ACCOUNTING POLICY CHANGES**

Refer to Note 3 of the unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2019 for details on the impact of accounting policy changes related to the adoption of new and amended IFRS pronouncements.

# **CONTROLS AND PROCEDURES**

As at June 30, 2019, the Chief Executive Officer and the Chief Financial Officer of the Company, with the assistance of other staff and Management of the Company to the extent deemed necessary, have designed the Company's disclosure controls and procedures to provide reasonable assurance that information required to be disclosed in the various reports filed or submitted by the Company under securities legislation is recorded, processed, summarized and reported accurately and have designed internal controls over financial reporting to provide reasonable assurance with IFRS.

In the design of its internal controls over financial reporting, the Company used the 2013 framework published by the Committee of Sponsoring Organizations of the Treadway Commission.

The Company did not make any changes in its internal controls over financial reporting during the quarter ended June 30, 2019 that have had, or are reasonably likely to have, a material effect on the Company's internal controls over financial reporting. On an ongoing basis, the Company will continue to analyze its controls and procedures for potential areas of improvement.

Management does recognize that any controls and procedures, no matter how well designed and operated, can only provide reasonable assurance and not absolute assurance of achieving the desired control objectives. In the unforeseen event that lapses in the disclosure controls and procedures or internal controls over financial reporting occur and/or mistakes happen, the Company intends to take the necessary steps to minimize the consequences thereof.

# **RISKS AND UNCERTAINTIES**

First Capital Realty, as an owner of income-producing properties and development properties, is exposed to numerous business risks in the normal course of its business that can impact both short- and long-term performance. Income-producing and development properties are affected by general economic conditions and local market conditions such as oversupply of similar properties or a reduction in tenant demand. It is the responsibility of Management, under the supervision of the Board of Directors, to identify and, to the extent possible, mitigate or minimize the impact of all such business risks. The major categories of risk the Company encounters in conducting its business and some of the actions it takes to mitigate these risks are included in the Company's 2018 Annual Report. The Company's most current Annual Information Form, which provides a detailed description of these and other risks that may affect the Company, can be found on SEDAR at www.sedar.com and on the Company's website at www.fcr.ca.

# FS

INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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# **Interim Condensed Consolidated Balance Sheets**

As at		June 30, 2019	Dece	ember 31, 2018
(thousands of dollars)	Note	(unaudited)		(audited
ASSETS				
Non-current Assets				
Real Estate Investments				
Investment properties	4	\$ 9,293,103	\$	9,682,614
Investment in joint ventures	5	129,273		144,375
Hotel property	6	58,526		58,604
Loans, mortgages and other assets	7	95,652		93,348
Total real estate investments		9,576,554		9,978,941
Other non-current assets	9	20,695		30,369
Total non-current assets		9,597,249		10,009,310
Current Assets				
Cash and cash equivalents	26(d)	13,013		15,534
Loans, mortgages and other assets	7	249,848		270,711
Residential development inventory		10,193		9,510
Amounts receivable	8	42,690		36,391
Other assets	9	55,962		25,938
		 371,706		358,084
Investment properties classified as held for sale	4(d)	406,450		85,661
Total current assets		778,156		443,745
Total assets		\$ 10,375,405	\$	10,453,055
LIABILITIES				
Non-current Liabilities				
Mortgages	11	\$ 1,347,675	\$	1,164,804
Credit facilities	11	963,430		514,073
Senior unsecured debentures	12	2,122,805		2,297,387
Other liabilities	14	33,850		20,838
Deferred tax liabilities	21	795,693		793,300
Total non-current liabilities		5,263,453		4,790,402
Current Liabilities				
Bank indebtedness	11	28,971		7,226
Mortgages	11	89,901		121,104
Credit facilities	11	124,844		112,099
Senior unsecured debentures	12	324,981		149,891
Accounts payable and other liabilities	14	242,115		264,261
		810,812		654,581
Mortgages on investment properties classified as held for sale	4(d), 11	25,208		_
Total current liabilities		836,020		654,581
Total liabilities		6,099,473		5,444,983
EQUITY		 		
Shareholders' equity	15	4,252,318		4,978,242
Non-controlling interest	25	 23,614		29,830
Total equity		 4,275,932		5,008,072
Total liabilities and equity		\$ 10,375,405	\$	10,453,055

Refer to accompanying notes to the unaudited interim condensed consolidated financial statements.

Approved by the Board of Directors:

Aldiavani

Al Mawani Director

Aplam Plus

Adam E. Paul *Director* 

# **Interim Condensed Consolidated Statements of Income**

(unaudited)		Three mont	hs end	led June 30	Six mo	nths e	nded June 30
(thousands of dollars, except per share amounts)	Note	2019		2018	2019		2018
Property rental revenue		\$ 186,825	\$	181,852	\$ 381,499	\$	362,637
Property operating costs		70,831		68,036	150,074		137,179
Net operating income	16	115,994		113,816	231,425		225,458
Other income and expenses							
Interest and other income	17	7,004		5,676	17,351		12,008
Interest expense	18	(44,220)		(38,208)	(83,836)		(75,649
Corporate expenses	19	(9,469)		(9,343)	(19,535)		(19,550
Abandoned transaction costs		(108)		(5)	(143)		(64
Amortization expense		(1,075)		(595)	(2,144)		(1,128
Share of profit from joint ventures	5	649		26,022	1,866		29,656
Other gains (losses) and (expenses)	20	(2,185)		1,367	(4,925)		1,712
Increase (decrease) in value of investment properties, net	4	11,154		12,450	16,207		22,889
		(38,250)		(2,636)	(75,159)		(30,126
Income before income taxes		77,744		111,180	156,266		195,332
Deferred income taxes	21	(3,484)		21,943	12,824		39,899
Net income		\$ 81,228	\$	89,237	\$ 143,442	\$	155,433
Net income attributable to:							
Common shareholders		\$ 81,244	\$	81,929	\$ 143,396	\$	147,873
Non-controlling interest	25	(16)		7,308	46		7,560
		\$ 81,228	\$	89,237	\$ 143,442	\$	155,433
Net income per share attributable to common sharehol	ders:						
Basic	22	\$ 0.36	\$	0.33	\$ 0.60	\$	0.60
Diluted	22	\$ 0.36	\$	0.33	\$ 0.59	\$	0.60

Refer to accompanying notes to the unaudited interim condensed consolidated financial statements.

# Interim Condensed Consolidated Statements of Comprehensive Income

(unaudited)		Three mont	hs end	ed June 30	Six mon	hs enc	led June 30
(thousands of dollars)	Note	2019		2018	2019		2018
Net income		\$ 81,228	\$	89,237	\$ 143,442	\$	155,433
Other comprehensive income (loss)							
Unrealized gain (loss) on cash flow hedges $^{(1)}$		(17,272)		1,277	(30,051)		3,688
Reclassification of net losses on cash flow hedges to net income		405		368	782		769
		(16,867)		1,645	(29,269)		4,457
Deferred tax expense (recovery)		(4,368)		438	(7,668)		1,186
Other comprehensive income (loss)		(12,499)		1,207	(21,601)		3,271
Comprehensive income		\$ 68,729	\$	90,444	\$ 121,841	\$	158,704
Comprehensive income attributable to:							
Common shareholders		\$ 68,745	\$	83,136	\$ 121,795	\$	151,144
Non-controlling interest	25	(16)		7,308	46		7,560
		\$ 68,729	\$	90,444	\$ 121,841	\$	158,704

 $\ensuremath{^{(1)}}$  Items that may subsequently be reclassified to net income.

Refer to accompanying notes to the unaudited condensed consolidated financial statements.

# Interim Condensed Consolidated Statements of Changes in Equity

(unaudited) (thousands of dollars)	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Share Capital	Contributed Surplus and Other Equity Items	Total Shareholders' Equity	Non- Controlling Interest	Total Equity
			(Note 15(a))	(Note 15(b))			
December 31, 2018	\$ 1,573,588	\$ (4,488) \$	3,364,948	\$ 44,194	\$ 4,978,242	\$ 29,830	\$ 5,008,072
Changes during the period:							
Net income	143,396	_	_	_	143,396	46	143,442
Dividends	(102,310)	_	_	_	(102,310)	_	(102,310)
Repurchase of common shares	(241,137)	_	(475,560)	(24,903)	(741,600)	-	(741,600)
Share repurchase costs, net of tax	_	_	(8,810)	_	(8,810)	_	(8,810)
Options, deferred share units, restricted share units, and performance share units, net	_	_	5,080	(79)	5,001	_	5,001
Other comprehensive gain (loss)	_	(21,601)	_	_	(21,601)	-	(21,601)
Contributions from (distributions to) non- controlling interest, net	_	_	_	_	_	(6,262)	(6,262)
June 30, 2019	\$ 1,373,537	\$ (26,089) \$	\$ 2,885,658	\$ 19,212	\$ 4,252,318	\$ 23,614	\$ 4,275,932

(unaudited) (thousands of dollars)	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Share Capital	Contributed Surplus and Other Equity Items	Total Shareholders' Equity	Non- Controlling Interest	Total Equity
December 31, 2017	\$ 1,445,519	\$ 40	\$ 3,159,542	\$ 41,970	\$ 4,647,071	\$ 48,613	\$ 4,695,684
Changes during the period:							
Net income	147,873	_	_	_	147,873	7,560	155,433
Dividends	(105,633)	-	_	_	(105,633)	_	(105,633)
Options, deferred share units, restricted share units, and performance share units, and reformance	_	_	10,795	216	11,011	_	11,011
Other comprehensive gain (loss)	_	3,271	_	_	3,271	_	3,271
Contributions from (distributions to) non- controlling interest, net	_	-	-	-	-	(29,169)	(29,169)
June 30, 2018	\$ 1,487,759	\$ 3,311	\$ 3,170,337	\$ 42,186	\$ 4,703,593	\$ 27,004	\$ 4,730,597

Refer to accompanying notes to the unaudited interim condensed consolidated financial statements.

# Interim Condensed Consolidated Statements of Cash Flows

(unaudited)		Three mont	hs ended June 30	Six mon	ths ended June 30
(thousands of dollars)	Note	2019	2018	2019	2018
OPERATING ACTIVITIES					
Net income	\$	81,228	\$ 89,237	\$ 143,442	\$ 155,433
Adjustments for:					
(Increase) decrease in value of investment properties, net	4	(11,154)	(12,450)	(16,207)	(22,889)
Interest expense	18	44,220	38,208	83,836	75,649
Amortization expense		1,075	595	2,144	1,128
Share of profit of joint ventures		(649)	(26,022)	(1,866)	(29,656)
Cash interest paid associated with operating activities	18	(37,546)	(32,878)	(82,129)	(74,822)
Items not affecting cash and other items	26(a)	(1,926)	19,772	17,459	36,125
Net change in non-cash operating items	26(b)	(32,142)	(25,106)	(54,691)	(44,133)
Cash provided by (used in) operating activities		43,106	51,356	91,988	96,835
FINANCING ACTIVITIES					
Mortgage borrowings, net of financing costs	11	392,850	57,676	392,850	125,576
Mortgage principal instalment payments	11	(6,141)	(6,682)	(11,686)	(13,673)
Mortgage repayments	11	(164,538)	—	(172,371)	(89,192)
Credit facilities, net advances (repayments)	11	465,069	(35,469)	497,664	39,995
Settlement of hedges		(3,174)	—	(7,269)	(8)
Repayment of convertible debentures	13(a)	_	—	_	(55,092)
Repurchase of common shares		(738,600)	_	(741,600)	-
Transaction costs related to share repurchase		(3,044)	_	(13,672)	_
Issuance of common shares, net of issue costs		1,952	1,742	3,012	7,958
Payment of dividends		(54,832)	(52,636)	(109,620)	(105,189)
Net contributions from (distributions to) non-controlling interest	25	(4,917)	85	(6,262)	(29,169)
Cash provided by (used in) financing activities	_	(115,375)	(35,284)	(168,954)	(118,794)
INVESTING ACTIVITIES					
Acquisition of investment properties	4(c)	(6,145)	(5,420)	(13,115)	(21,560)
Acquisition of development land	4(c)	-	_	(13,591)	(1,794)
Net proceeds from property dispositions	4(d)	144,147	(1,024)	161,455	70,576
Distributions from joint ventures	5	17,974	1,205	24,132	103,889
Contributions to joint ventures	5	(576)	(7,168)	(7,164)	(8,275)
Capital expenditures on investment properties		(56,947)	(72,739)	(103,757)	(131,462)
Changes in investing-related prepaid expenses and other liabilities		(12,409)	5,907	(15,091)	7,941
Changes in loans, mortgages and other assets	26(c)	(14,694)	61,384	41,576	2,773
Cash provided by (used in) investing activities		71,350	(17,855)	74,445	22,088
Net increase (decrease) in cash and cash equivalents		(919)	(1,783)	(2,521)	129
Cash and cash equivalents, beginning of period		13,932	13,419	15,534	11,507
Cash and cash equivalents, end of period	26(d) \$	13,013	\$ 11,636	\$ 13,013	\$ 11,636

Refer to accompanying notes to the unaudited interim condensed consolidated financial statements.

# Notes to the Interim Condensed Consolidated Financial Statements

# **1. DESCRIPTION OF THE COMPANY**

First Capital Realty Inc. ("First Capital Realty", "FCR", or the "Company") is a corporation existing under the laws of Ontario, Canada, and engages in the business of acquiring, developing, redeveloping, owning and managing well-located, necessity-based real estate in Canada's most densely populated urban centres. The Company is listed on the Toronto Stock Exchange ("TSX") under the symbol "FCR", and its head office is located at 85 Hanna Avenue, Suite 400, Toronto, Ontario, M6K 3S3.

# 2. SIGNIFICANT ACCOUNTING POLICIES

# (a) Statement of compliance

These unaudited interim condensed consolidated financial statements have been prepared in accordance with IAS 34, "Interim Financial Reporting" as issued by the International Accounting Standards Board ("IASB"), and as such, do not include all of the disclosures that would be included in audited annual consolidated financial statements. These unaudited interim condensed consolidated financial statements should be read in conjunction with the Company's audited annual consolidated financial statements for the years ended December 31, 2018 and 2017.

# (b) Basis of presentation

These unaudited interim condensed consolidated financial statements are prepared on a going concern basis and have been presented in Canadian dollars rounded to the nearest thousand, unless otherwise indicated. These unaudited interim condensed consolidated financial statements have been prepared by applying the same accounting policies, assessments of estimates and judgments, and methods of computation as compared with the most recent audited annual consolidated financial statements, except for those described in Note 3 – "Adoption of New and Amended IFRS Pronouncements".

Comparative information in the unaudited interim condensed consolidated financial statements includes reclassification of certain balances to provide consistency with current period classification. The current period classification more appropriately reflects the Company's core operations and any changes are not material to the unaudited interim condensed consolidated financial statements as a whole.

Additionally, management, in measuring the Company's performance or making operating decisions, distinguishes its operations on a geographical basis. The Company operates in Canada and has three operating segments: Eastern, which includes operations primarily in Quebec and the Greater Ottawa Area; Central, which includes the Company's Ontario operations excluding the Greater Ottawa Area; and Western, which includes operations in Alberta and British Columbia. Operating segments are reported in a manner consistent with internal reporting provided to the President and Chief Executive Officer, who is the chief operating decision maker.

# (c) Approval of unaudited interim condensed consolidated financial statements

These unaudited interim condensed consolidated financial statements were approved by the Board of Directors and authorized for issue on July 31, 2019.

# **3. ADOPTION OF NEW AND AMENDED IFRS PRONOUNCEMENTS**

### (a) IFRS Amendments

The Company adopted the following International Financial Reporting Standards pronouncements listed below as of January 1, 2019, in accordance with their respective transitional provisions.

### Leases

In January 2016, the IASB issued IFRS 16, "*Leases*" ("IFRS 16"), replacing IAS 17, "*Leases*" and related interpretations. The standard introduces a single on-balance sheet recognition and measurement model for lessees, eliminating the distinction between operating and finance leases. Lessors continue to classify leases as finance and operating leases.

### Impact upon adoption of IFRS 16

The Company has applied the new standard using the full retrospective method. Upon adoption, there was no significant impact to its interim condensed consolidated financial statements as leases with tenants continue to be accounted for as operating leases under IFRS 16.

### Uncertainty over income tax treatments

In June 2017, the IFRS Interpretations Committee issued IFRIC 23, "Uncertainty over Income Tax Treatments" ("IFRIC 23"), which clarifies how the recognition and measurement requirements of IAS 12, "Income Taxes", are applied where there is uncertainty over income tax treatments.

### Impact upon adoption of IFRIC 23

There was no impact to the Company's interim condensed consolidated financial statements on adoption of these amendments.

# **4. INVESTMENT PROPERTIES**

# (a) Activity

The following tables summarize the changes in the Company's investment properties for the six months ended June 30, 2019 and year ended December 31, 2018:

						Six	months ende	d Jun	e 30, 2019
		Central Region	Eastern Region	Western Region	Total	Inv Pro	vestment operties <sup>(1)</sup>	De	evelopment Land
Balance at beginning of period	\$	4,489,359 \$	2,037,411 \$	3,241,505 \$	9,768,275	\$	9,690,179	\$	78,096
Acquisitions		11,296	_	15,410	26,706		13,115		13,591
Capital expenditures		66,390	16,462	20,905	103,757		101,466		2,291
Increase (decrease) in value of investment properties, net		43,780	(17,993)	(9,580)	16,207		13,044		3,163
Straight-line rent and other changes		1,225	987	380	2,592		2,592		_
Dispositions		(10,250)	(189,684)	(18,050)	(217,984)		(192,552)		(25,432)
Balance at end of period	\$	4,601,800 \$	1,847,183 \$	3,250,570 \$	9,699,553	\$	9,627,844	\$	71,709
Investment properties						\$	9,221,394	\$	71,709
Investment properties classified a	s held	for sale					406,450		_
Total						\$	9,627,844	\$	71,709

						Yea	ar ended Dece	mber 31, 2	018
		Central Region	Eastern Region	Western Region	Total		estment operties <sup>(1)</sup>	Developn I	nent Land
Balance at beginning of period	\$	4,263,757 \$	1,980,077 \$	3,152,525 \$	9,396,359	\$	9,317,306	\$79,	,053
Acquisitions		80,371	5,680	45,896	131,947		130,153	1,	,794
Capital expenditures		171,586	34,580	60,189	266,355		258,813	7,	,542
Reclassifications between investment properties and development land		_	_	_	-		10,742	(10,	,742)
Increase (decrease) in value of investment properties, net		48,506	18,931	30,952	98,389		87,792	10,	,597
Straight-line rent and other changes		139	4,218	2,883	7,240		8,388	(1,	,148)
Dispositions		(75,000)	(6,075)	(50,940)	(132,015)		(123,015)	(9,	,000)
Balance at end of period	\$	4,489,359 \$	2,037,411 \$	3,241,505 \$	9,768,275	\$	9,690,179	\$78,	,096
Investment properties						\$	9,623,905	\$	,709
Investment properties classified a	s held	for sale					66,274	19,	,387
Total						\$	9,690,179	\$78,	,096

<sup>(1)</sup> Investment properties include income producing properties as well as properties under development.

Investment properties with a fair value of \$3.2 billion (December 31, 2018 – \$3.0 billion) are pledged as security for \$1.6 billion (December 31, 2018 – \$1.4 billion) in mortgages and secured credit facilities.

### (b) Investment property valuation

Stabilized overall capitalization, terminal, and discount rates by region for investment properties are set out in the table below:

As at				٦	lune	e 30, 2019				Decen	nber	31, 2018
		Weighted Average Weighted Average										
(\$ millions)	Central Region	Eastern Region		Western Region		Total		Central Region	Eastern Region	Western Region		Total
Overall Capitalization Rate	5.0%	5.9%		5.2%		5.2%		5.0%	5.9%	5.2%		5.3%
Terminal Capitalization Rate	5.2%	6.2%		5.4%		5.5%		5.2%	6.2%	5.4%		5.5%
Discount Rate	5.7%	6.7%		6.0%		6.0%		5.7%	6.8%	6.0%		6.1%
Fair Value	\$ 4,530	\$ 1,847	\$	3,251	\$	9,628	\$	4,431	\$ 2,030	\$ 3,229	\$	9,690

The sensitivity of the fair values of investment properties to stabilized overall capitalization rates as at June 30, 2019 is set out in the table below:

As at June 30, 2019	(millions of	dollars)
(Decrease) Increase in stabilized overall capitalization rate	Resulting increase (decrease value of investment pro	
(0.75%)	\$	1,465
(0.50%)	\$	925
(0.25%)	\$	439
0.25%	\$	(399)
0.50%	\$	(764)
0.75%	\$	(1,098)

Additionally, a 1% increase or decrease in stabilized net operating income ("SNOI") would result in a \$88 million increase or a \$88 million decrease, respectively, in the fair value of investment properties. SNOI is not a measure defined by IFRS. SNOI reflects stable property operations, assuming a certain level of vacancy, capital and operating expenditures required to maintain a stable occupancy rate. The average vacancy rates used in determining SNOI for non-anchor tenants generally range from 2% to 5%. A 1% increase in SNOI coupled with a 0.25% decrease in the stabilized capitalization rate would result in an increase in the fair value of investment properties of \$532 million, and a 1% decrease in SNOI coupled with a 0.25% increase in the stabilized capitalization rate would result in a decrease in the fair value of investment properties of \$483 million.

### (c) Investment properties - Acquisitions

For the three and six months ended June 30, 2019 and 2018, the Company acquired investment properties and development land for rental income and future development and redevelopment opportunities as follows:

Three months ended June 30			2019			2018
	vestment Properties	Devel	opment Land	nvestment Properties	Deve	lopment Land
Total purchase price, including acquisition costs	\$ 6,145	\$	_	\$ 5,420	\$	_
Total cash paid	\$ 6,145	\$	_	\$ 5,420	\$	_

Six months ended June 30				2019				2018
	Investment Deve Properties		Development Land		Investment Properties		elopment Land	
Total purchase price, including acquisition costs	\$	13,115	\$	13,591	\$	21,560	\$	1,794
Total cash paid	\$	13,115	\$	13,591	\$	21,560	\$	1,794

### (d) Investment properties classified as held for sale

The Company has certain investment properties classified as held for sale. These properties are considered to be non-core assets and are as follows:

As at	June 30, 2019	December 31, 2018
Aggregate fair value	\$ 406,450	\$ 85,661
Mortgages secured by investment properties classified as held for sale	\$ 25,208	\$ —
Weighted average effective interest rate of mortgages secured by investment properties classified as held for sale	4.3%	N/A

The increase of \$320.8 million in investment properties classified as held for sale from December 31, 2018, primarily arose from new investment properties classified as held for sale, in line with the Company's Evolved Urban Investment Strategy, offset by dispositions completed in the period and changes in fair value.

For the three and six months ended June 30, 2019 and 2018, the Company sold investment properties and development land as follows:

	Three months end	ded June 30	Six months end	ded June 30
	2019	2018	2019	2018
Total selling price	\$ <b>200,352</b> \$	— \$	<b>217,984</b> \$	72,075
Mortgages assumed and vendor take-back mortgage on sale	(54,505)	_	(54,505)	_
Property selling costs	(1,700)	(1,024)	(2,024)	(1,499)
Total cash proceeds	\$ <b>144,147</b> \$	(1,024) \$	<b>161,455</b> \$	70,576

# (e) Reconciliation of investment properties to total assets

Investment properties and development land by region and a reconciliation to total assets are set out in the tables below:

As at June 30, 2019	Central Region	Eastern Region	Western Region	Total
Total investment properties and development land <sup>(1)</sup>	\$ 4,601,800	\$ 1,847,183	\$ 3,250,570	\$ 9,699,553
Cash and cash equivalents				13,013
Loans, mortgages and other assets				345,500
Other assets				76,657
Amounts receivable				42,690
Investment in joint ventures				129,273
Hotel property				58,526
Residential development inventory				10,193
Total assets				\$ 10,375,405

<sup>(1)</sup> Includes investment properties classified as held for sale.

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - continued

As at December 31, 2018	Central Region	Eastern Region	Western Region	Total
Total investment properties and development land <sup>(1)</sup>	\$ 4,489,359	\$ 2,037,411	\$ 3,241,505	\$ 9,768,275
Cash and cash equivalents				15,534
Loans, mortgages and other assets				364,059
Other assets				56,307
Amounts receivable				36,391
Investment in joint ventures				144,375
Hotel property				58,604
Residential development inventory				9,510
Total assets				\$ 10,453,055

<sup>(1)</sup> Includes investment properties classified as held for sale.

# **5. INVESTMENT IN JOINT VENTURES**

As at June 30, 2019, the Company had interests in five joint ventures that it accounts for using the equity method. The Company's joint ventures are as follows:

	Name of Property/Business		Effective O	wnership
Name of Entity	Activity	Location	June 30, 2019	December 31, 2018
M+M Urban Realty LP ("MMUR") <sup>(1)</sup>	Commercial/residential properties <sup>(2)</sup>	Toronto, ON	53.1%	53.1%
College Square General Partnership	College Square	Ottawa, ON	50.0%	50.0%
Green Capital Limited Partnership	Royal Orchard	Markham, ON	50.0%	50.0%
Stackt Properties LP	Shipping Container marketplace	Toronto, ON	94.0%	94.0%
Fashion Media Group GP Ltd.	Toronto Fashion Week events	Toronto, ON	77.0%	72.0%

<sup>(1)</sup> MMUR is a joint venture between the Company, Main and Main Developments LP ("MMLP", further described in Note 25) and an institutional investor.

<sup>(2)</sup> As at June 30, 2019 and December 31, 2018, MMUR owned 4 properties.

The Company has determined that these investments are joint ventures as all decisions regarding their activities are made unanimously between the Company and its partners.

The following table reconciles the changes in the Company's interests in its equity accounted joint ventures:

	-	months ended June 30, 2019
Balance at beginning of period	\$	144,375
Contributions to equity accounted joint ventures		7,164
Distributions from equity accounted joint ventures		(24,132)
Share of income from equity accounted joint ventures		1,866
Balance at end of period	\$	129,273

# 6. HOTEL PROPERTY

The Company owns a 60% non-managing interest in the Hazelton Hotel ("hotel property") located in Toronto, Ontario. The hotel property is a mixed-use luxury hotel located in Yorkville Village.

The following table summarizes the changes in the net book value of the hotel property for the six months ended June 30, 2019 and year-end December 31, 2018.

	Ju	ne 30, 2019	Decemb	er 31, 2018
Hotel property, beginning balance	\$	58,604	\$	59,017
Additions		245		_
Amortization		(323)		(413)
Hotel property, ending balance	\$	58,526	\$	58,604

# 7. LOANS, MORTGAGES AND OTHER ASSETS

As at	Ju	June 30, 2019		
Non-current				
Loans and mortgages receivable classified as FVTPL (a)	\$	20,744	\$	20,511
Loans and mortgages receivable classified as amortized cost (a)(b)		60,963		57,003
Other investments		13,945		15,834
Total non-current	\$	95,652	\$	93,348
Current				
Loans and mortgages receivable classified as FVTPL (a)	\$	91,229	\$	87,106
Loans and mortgages receivable classified as amortized cost (a)(b)		153,799		160,043
FVTPL investments in securities (c)		4,820		23,562
Total current	\$	249,848	\$	270,711
Total	\$	345,500	\$	364,059

(a) Loans and mortgages receivable are secured by interests in investment properties or shares of entities owning investment properties. As at June 30, 2019, these receivables bear interest at weighted average effective interest rates of 9.8% (December 31, 2018 – 9.7%) and mature between 2019 and 2028.

- (b) As at June 30, 2019, the Company's loans and mortgages receivable included \$131.3 million representing the Company's share of \$208.5 million of priority ranking mortgages on a development project at the southwest corner of Yonge Street and Bloor Street in Toronto, Ontario. A portion of the balance is due on September 1, 2019 with the remainder due on September 1, 2020 subject to early prepayment and extension provisions.
- (c) From time to time, the Company invests in publicly traded real estate and related securities. These securities are recorded at market value. Realized and unrealized gains and losses on FVTPL securities are recorded in other gains (losses) and (expenses).

# 8. AMOUNTS RECEIVABLE

As at	Jur	e 30, 2019	December 31, 2018			
Trade receivables (net of allowances for doubtful accounts of \$3.0 million; December 31, 2018 – \$2.5 million)	\$	36,577	\$	30,862		
Corporate and other amounts receivable		6,113		5,529		
Total	\$	42,690	\$	36,391		

The Company determines its allowance for doubtful accounts on a tenant-by-tenant basis considering lease terms, industry conditions, and the status of the tenant's account, among other factors.

# 9. OTHER ASSETS

As at	Note	Jur	ne 30, 2019	December 31, 2018		
Non-current						
Fixtures, equipment and computer hardware and software (net of accumulated amortization of \$11.9 million; December 31, 2018 - \$10.1 million)		\$	12,579	\$	13,352	
Deferred financing costs on credit facilities (net of accumulated amortization of \$4.9 million; December 31, 2018 - \$4.5 million)			4,141		2,327	
Environmental indemnity and insurance proceeds receivable	14(a)		3,739		4,707	
Derivatives at fair value	24		236		9,983	
Total non-current		\$	20,695	\$	30,369	
Current						
Deposits and costs on investment properties under option		\$	8,859	\$	6,080	
Prepaid expenses			45,306		6,535	
Other deposits			496		316	
Restricted cash			462		462	
Derivatives at fair value	24		839		12,545	
Total current		\$	55,962	\$	25,938	
Total		\$	76,657	\$	56,307	

# **10. CAPITAL MANAGEMENT**

The Company manages its capital, taking into account the long-term business objectives of the Company, to provide stability and reduce risk while generating an acceptable return on investment to shareholders over the long term. The Company's capital structure currently includes common shares, senior unsecured debentures, mortgages, credit facilities and bank indebtedness, which together provide the Company with financing flexibility to meet its capital needs. Primary uses of capital include reducing debt levels, development activities, acquisitions, capital improvements and leasing costs. The actual level and type of future financings to fund these capital requirements will be determined based on prevailing interest rates, various costs of debt and/or equity capital, property and capital market conditions and management's general view of the required leverage in the business.

Components of the Company's capital are set out in the table below:

June 30, 2		ine 30, 2019	Decem	oer 31, 2018
Liabilities (principal amounts outstanding)				
Bank indebtedness	\$	28,971	\$	7,226
Mortgages		1,465,669		1,287,247
Credit facilities		1,088,274		626,172
Mortgages under equity accounted joint ventures (at the Company's interest)		40,616		41,081
Credit facilities under equity accounted joint venture (at the Company's interest)		56,288		34,135
Senior unsecured debentures		2,450,000		2,450,000
Equity Capitalization				
Common shares (based on closing per share price of \$21.86; December 31, 2018 – \$18.85)		4,789,302		4,803,505
Total capital employed	\$	9,919,120	\$	9,249,366

The Company is subject to financial covenants in agreements governing its senior unsecured debentures and its credit facilities. In accordance with the terms of the Company's credit agreements, all ratios are calculated with joint ventures proportionately consolidated. As at June 30, 2019, the Company remains in compliance with all of its applicable financial covenants.

The following table summarizes a number of the Company's key ratios:

As at	Measure/ Covenant	June	e 30, 2019	Decembe	er 31, 2018
Net debt to total assets			48.9%		42.1%
Unencumbered aggregate assets to unsecured debt, using 10 quarter average capitalization rate $^{\scriptscriptstyle (1)}$	≥1.3		1.9		2.3
Shareholders' equity, using four quarter average (billions) <sup>(1)</sup>	>\$2.0B	\$	4.8	\$	4.8
Secured indebtedness to total assets <sup>(1)</sup>	<35%		16.1%		14.0%
For the rolling four quarters ended					
Interest coverage (Adjusted EBITDA to interest expense) <sup>(1)</sup>	>1.65		2.5		2.5
Fixed charge coverage (Adjusted EBITDA to debt service) $^{(1)}$	>1.50		2.2		2.2

<sup>(1)</sup> Calculations required under the Company's credit facility agreements or indentures governing the senior unsecured debentures.

The above ratios include measures not specifically defined in IFRS. Certain calculations are required pursuant to debt covenants and are meaningful measures for this reason. Measures used in these ratios are defined in the Company's audited annual consolidated financial statements for the years ended December 31, 2018 and 2017.

# **11. MORTGAGES AND CREDIT FACILITIES**

As at	June 30, 2019	December 31, 2018
Fixed rate mortgages	\$ 1,462,784	\$ 1,285,908
Unsecured facilities	952,362	2 503,005
Secured facilities	135,912	<b>2</b> 123,167
Mortgages and credit facilities	\$ 2,551,058	<b>3</b> \$ 1,912,080
Current	\$ 214,745	\$ 233,203
Mortgages on investment properties classified as held for sale	25,208	- 3
Non-current	2,311,105	<b>5</b> 1,678,877
Total	\$ 2,551,058	\$ 1,912,080

Mortgages and secured facilities are secured by the Company's investment properties. As at June 30, 2019, approximately \$3.2 billion (December 31, 2018 – \$3.0 billion) of investment properties out of \$9.7 billion (December 31, 2018 – \$9.8 billion) (Note 4(a)) had been pledged as security under the mortgages and the secured facilities.

As at June 30, 2019, mortgages bear coupon interest at a weighted average coupon rate of 3.8% (December 31, 2018 – 4.0%) and mature in the years ranging from 2019 to 2031. The weighted average effective interest rate on all mortgages as at June 30, 2019 is 3.8% (December 31, 2018 – 4.0%).

Principal repayments of mortgages outstanding as at June 30, 2019 are as follows:

	Scheduled Amortization	Payments on Maturity	Total	Weighted Average Effective Interest Rate
2019 (remainder of the year)	\$ 14,499	\$ 51,192	\$ 65,691	6.8%
2020	28,508	56,875	85,383	4.8%
2021	28,424	73,437	101,861	4.6%
2022	31,167	95,522	126,689	3.9%
2023	31,380	_	31,380	N/A
2024 to 2031	146,927	907,738	1,054,665	3.6%
	\$ 280,905	\$ 1,184,764	\$ 1,465,669	3.8%
Unamortized deferred financing costs and premiums, net			(2,885)	
Total			\$ 1,462,784	

The Company has the ability under its unsecured credit facilities to draw funds based on Canadian bank prime rates and Canadian bankers' acceptances ("BA rates") for Canadian dollar-denominated borrowings, and LIBOR rates or U.S. prime rates for U.S. dollar-denominated borrowings. Concurrently with the U.S. dollar draws, the Company enters into cross currency swaps to exchange its U.S. dollar borrowings into Canadian dollar borrowings.

During the first quarter, the Company extended the maturity of its \$15.9 million secured facility to September 30, 2019.

On April 16, 2019, the Company completed the share repurchase of 36,000,000 common shares from a subsidiary of Gazit-Globe Ltd. ("Gazit") at a price of \$20.60 per share for gross proceeds to Gazit of \$741.6 million. To fund the share repurchase and other operational needs the Company entered into \$850 million of senior unsecured bank term loans with maturities ranging from 4 - 7 years. Concurrent with funding, the majority of the unsecured bank term loans were swapped to fixed rates bearing a weighted average interest rate of 3.3% with a weighted average term to maturity of 5.8 years. The remaining debt bears interest at a floating rate and can be repaid with no prepayment penalty. As a result of the debt-financed share repurchase transaction, both Moody's and DBRS downgraded the ratings of the Company's senior unsecured debentures by one notch to Baa3 (Moody's) and BBB (DBRS), and therefore the credit spreads on the majority of the Company's credit facilities that were outstanding prior to the share repurchase increased 25 basis points.

The Company's credit facilities as at June 30, 2019 are summarized in the table below:

	Borrowing	Amo	unts	Bank Indebtedness and Outstanding	Ava	ailable to be		
As at June 30, 2019	Capacity	Dr	awn	Letters of Credit		Drawn	Interest Rates	Maturity Date
Unsecured Operating Facilities								
Revolving facility maturing 2023 <sup>(1)</sup>	\$ 800,000	\$ (108,3	392)	\$ (41,639)	)\$	649,469	BA + 1.45% or Prime + 0.45% or US\$ LIBOR + 1.45%	June 30, 2023
Non-revolving facility maturing 2020 <sup>(2)</sup>	150,000		_	(25,859)	)	124,141	BA + 1.45% or Prime + 0.45% or US\$ LIBOR + 1.45%	October 31, 2020
Additional Tranche	50,000		_	_		50,000	BA + 1.35% or Prime + 0.35% or US\$ LIBOR + 1.35%	October 31, 2020
Floating rate unsecured term loans maturing 2023	300,000	(293,4	470)	_		6,530	BA + 1.20% - 1.25%	April 15, 2023
Fixed rate unsecured term loans maturing 2024 - 2026	550,000	(550,	000)	_		-	3.29%	March 28, 2024 - April 14, 2026
Secured Construction Facilities								
Maturing 2019	115,000	(87,	197)	(668)	)	27,135	BA + 1.375% or Prime + 0.375%	August 13, 2019
Maturing 2019	15,907	(15,	572)	-		335	BA + 1.125% or Prime + 0.125%	September 30, 2019
Secured Facilities								
Maturing 2019	20,734	(2,	700)	(818)	)	17,216	BA + 1.375% or Prime + 0.375%	December 31, 2019
Maturing 2019	11,875	(11,	875)	_		-	BA + 1.375% or Prime + 0.375%	September 27, 2019
Maturing 2019	7,500	(7,	500)	_		-	BA + 1.375% or Prime + 0.375%	October 31, 2019
Maturing 2022	4,313	(4,	313)	_		_	BA + 1.375% or Prime + 0.375%	September 28, 2022
Maturing 2022	6,755	(6,	755)	_		_	BA + 1.375% or Prime + 0.375%	December 19, 2022
Total	\$ 2,032,084	\$ (1,088,2	274)	\$ (68,984)	)\$	874,826		

(1) The Company had drawn in U.S. dollars the equivalent of CAD\$60.2 million which was revalued at CAD\$58.9 million, in addition to CAD\$50.0 million drawn as at June 30, 2019.

(2) Maximum borrowing capacity for the letters of credit is \$35.0 million of which \$25.9 million has been drawn as at June 30, 2019.

<sup>(3)</sup> The Company had drawn in U.S. dollars the equivalent of CAD\$300.0 million which was revalued at CAD\$293.5 million as at June 30, 2019.

# **12. SENIOR UNSECURED DEBENTURES**

As at					June 30, 2019	December 31, 2018
		Intere	est Rate			
Series	Maturity Date	Coupon	Effective	Principal Outstanding	Liability	Liability
L	July 30, 2019	5.48%	5.61%	\$ 150,000 \$	149,984	\$ 149,891
М	April 30, 2020	5.60%	5.60%	175,000	174,997	174,994
Ν	March 1, 2021	4.50%	4.63%	175,000	174,651	174,553
0	January 31, 2022	4.43%	4.59%	200,000	199,229	199,091
Р	December 5, 2022	3.95%	4.18%	250,000	248,215	247,976
Q	October 30, 2023	3.90%	3.97%	300,000	299,197	299,114
R	August 30, 2024	4.79%	4.72%	300,000	300,936	301,016
S	July 31, 2025	4.32%	4.24%	300,000	301,306	301,401
т	May 6, 2026	3.60%	3.56%	300,000	300,728	300,775
U	July 12, 2027	3.75%	3.82%	300,000	298,543	298,467
Weigh	ted Average or Total	4.32%	4.36%	\$ 2,450,000 \$	2,447,786	\$ 2,447,278
Currer	nt			325,000	324,981	149,891
Non-c	urrent			2,125,000	2,122,805	2,297,387
Total				\$ 2,450,000 \$	2,447,786	\$ 2,447,278

Interest on the senior unsecured debentures is payable semi-annually and principal is payable on maturity.

# **13. CONVERTIBLE DEBENTURES**

### (a) Principal redemption

On February 28, 2018, the Company redeemed its remaining 4.45% Series J convertible debentures for \$55.1 million, at par. The full redemption price and any accrued interest owing on the convertible debentures was satisfied in cash.

### (b) Principal and interest

During the six months ended June 30, 2019, the Company paid nil (six months ended June 30, 2018 – \$1.0 million) in cash to pay accrued interest to holders of convertible debentures.

# **14. ACCOUNTS PAYABLE AND OTHER LIABILITIES**

As at	Note	June 30, 2019		December 31, 2018		
Non-current						
Asset retirement obligations (a)		\$	2,230	\$	2,642	
Ground leases payable			10,332		10,405	
Derivatives at fair value	24		14,163		666	
Deferred purchase price of investment property			7,125		7,125	
Total non-current		\$	33 <i>,</i> 850	\$	20,838	
Current						
Trade payables and accruals		\$	60,720	\$	67,295	
Construction and development payables			51,702		62,563	
Dividends payable			47,101		54,788	
Interest payable			35 <i>,</i> 899		36,056	
Tenant deposits			35,931		37,451	
Derivatives at fair value	24		7,914		5,706	
Other liabilities			2,848		402	
Total current		\$	242,115	\$	264,261	
Total		\$	275,965	\$	285,099	

(a) The Company has obligations for environmental remediation at certain sites within its property portfolio. The Company has also recognized a related environmental indemnity and insurance proceeds receivable totaling \$3.7 million in other assets (Note 9).

# **15. SHAREHOLDERS' EQUITY**

# (a) Share capital

The authorized share capital of the Company consists of an unlimited number of authorized common shares and preference shares. The common shares carry one vote each and participate equally in the income and the net assets of the Company upon dissolution. Dividends are payable on the common shares as and when declared by the Board of Directors. The preference shares may be issued from time to time in one or more series, each series comprising the number of shares, designations, rights, privileges, restrictions and conditions which the Board of Directors determines by resolution; preference shares are non-voting and rank in priority to the common shares with respect to dividends and distributions upon dissolution. No preference shares have been issued.

The following table sets forth the particulars of the issued and outstanding common shares of the Company:

Six months ended June 30		2019		2018	
	Number of Common Shares	Stated Capital	Number of Common Shares	Stated Capital	
Issued and outstanding at beginning of period	254,828 \$	3,364,948	244,431 \$	3,159,542	
Repurchase of common shares	(36,000)	(475,560)	_	_	
Exercise of options, and settlement of any restricted, performance and deferred share units	262	5,080	589	10,795	
Share repurchase costs, net of tax effect	-	(8,810)	_	_	
Issued and outstanding at end of period	219,090 \$	2,885,658	245,020 \$	3,170,337	

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - continued

On April 16, 2019, the Company completed the share repurchase of 36,000,000 common shares from Gazit at a price of \$20.60 per share for gross proceeds to Gazit of \$741.6 million. The share repurchase resulted in a reduction of stated capital representing the par value of the 36 million common shares of \$475.6 million, a reduction in contributed surplus of \$24.9 million and a reduction in retained earnings of \$241.1 million. The share repurchase was cross-conditional on the completion of Gazit's bought deal secondary offering of 22,000,000 of the Company's common shares at a price of \$20.60 per share to a syndicate of underwriters for gross proceeds to Gazit of approximately \$453 million which closed on April 11, 2019.

Quarterly dividends declared per common share were \$0.430 for the six months ended June 30, 2019 (six months ended June 30, 2018 – \$0.430).

# (b) Contributed surplus and other equity items

Contributed surplus and other equity items comprise the following:

Six months ended June 30			2019									
	c	ontributed Surplus	Со	Stock-based mpensation Plan Awards		Total	C	ontributed Surplus	Convertible Debentures Equity Component	Stock-based Compensation Plan Awards	Total	
Balance at beginning of period	\$	24,903	\$	19,291	\$	44,194	\$	24,517	\$ 386	\$ 17,067	\$ 41,970	
Redemption of convertible debentures		_		_		-		386	(386)	_	_	
Repurchase of common shares		(24,903)		_	(	24,903)		_	_	_	_	
Options vested		_		588		588		_	_	558	558	
Exercise of options		_		(198)		(198)		_	_	(680	) (680)	
Deferred share units		_		458		458		_	_	411	411	
Restricted share units		_		739		739		_	_	946	946	
Performance share units		_		1,654		1,654		_	_	1,132	1,132	
Settlement of any restricted, performance and deferred share units		_		(3,320)		(3,320)		_	_	(2,151	) (2,151)	
Balance at end of period	\$	_	\$	19,212	\$	19,212	\$	24,903	\$ —	\$ 17,283	\$ 42,186	

# (c) Stock options

As of June 30, 2019, the Company is authorized to grant up to 19.7 million (December 31, 2018 – 19.7 million) common share options to the employees, officers and directors of the Company. As of June 30, 2019, 3.5 million (December 31, 2018 – 4.4 million) common share options are available to be granted to the employees, officers and directors of the Company. In addition, as at June 30, 2019, 5.7 million common share options were outstanding. Options granted by the Company expire 10 years from the date of grant and vest over five years.

The outstanding options as at June 30, 2019 have exercise prices ranging from \$13.91 - \$21.14 (December 31, 2018 – \$9.81 – \$20.24).

During the six months ended June 30, 2019, \$0.6 million (six months ended June 30, 2018 – \$0.6 million) was recorded as an expense related to stock options.

Six months ended June 30			2019			2018
	Number of Common Shares Issuable (in thousands)	E	Weighted Average xercise Price	Number of Common Shares Issuable (in thousands)	E	Weighted Average xercise Price
Outstanding at beginning of period	4,736	\$	19.27	4,133	\$	18.74
Granted (a)	1,201		21.14	1,197		20.03
Exercised (b)	(171)		18.06	(479)		16.61
Forfeited	(111)		19.92	(21)		19.14
Outstanding at end of period	5,655	\$	19.69	4,830	\$	19.27

(a) The fair value associated with the options issued was calculated using the Black-Scholes model for option valuation based on the assumptions in the following table and is recognized as compensation expense over the vesting period.

Six months ended June 30	2019	2018
Grant date	March 6, 2019	March 2, 2018
Share options granted (thousands)	1,201	1,197
Term to expiry	10 years	10 years
Exercise price	\$21.14	\$20.03
Weighted average volatility rate	14.0%	13.5%
Weighted average expected option life	5.8 years	5.5 years
Weighted average dividend yield	4.08%	4.33%
Weighted average risk free interest rate	1.71%	2.01%
Fair value (thousands)	\$1,617	\$1,395

(b) The weighted average market share price at which options were exercised for the six months ended June 30, 2019 was \$21.24 (six months ended June 30, 2018 – \$20.19).

# (d) Share unit plans

The Company's share unit plans include a Directors' Deferred Share Unit ("DSU") Plan and a Restricted Share Unit ("RSU") Plan that provides for the issuance of Restricted Share Units and Performance Share Units ("PSU"). Under the DSU and RSU plans, a participant is entitled to receive one common share, or equivalent cash value, at the Company's option, (i) in the case of a DSU, upon redemption by the holder after the date that the holder ceases to be a director of the Company and any of its subsidiaries (the "Retirement Date") but no later than December 15 of the first calendar year commencing after the Retirement Date, and (ii) in the case of a RSU, on the third anniversary of the grant date. Under the PSU plan, a participant is entitled to receive 0.5 – 1.5 common shares per PSU granted, or equivalent cash value at the Company's option, on the third anniversary of the grant date. Holders of units granted under each plan receive dividends in the form of additional units when the Company declares dividends on its common shares.

Six months ended June 30		2019		2018
(in thousands)	DSUs	RSUs / PSUs	DSUs	RSUs / PSUs
Outstanding at beginning of period	289	588	301	478
Granted (a) (b)	15	244	14	221
Dividends declared	6	13	6	18
Exercised	-	(179)	(51)	(68)
Forfeited	-	(8)	_	(6)
Outstanding at end of period	310	658	270	643
Expense recorded for the period	\$297	\$2,393	\$293	\$1,879

(a) The fair value of the DSUs granted during the six months ended June 30, 2019 was \$0.3 million (six months ended June 30, 2018 – \$0.3 million), measured based on the Company's prevailing share price on the date of grant. The fair

value of the RSUs granted during the six months ended June 30, 2019 was \$1.9 million (six months ended June 30, 2018 – \$1.6 million), measured based on the Company's share price on the date of grant.

(b) The fair value of the PSUs granted during the six months ended June 30, 2019 was \$3.4 million (six months ended June 30, 2018 – \$2.9 million). The fair value is calculated using the Monte-Carlo simulation model based on the assumptions below as well as a market adjustment factor based on the total shareholder return of the Company's common shares relative to the S&P/TSX Capped REIT Index.

Six months ended June 30	2019	2018
Grant date	March 6, 2019	March 2, 2018
PSUs granted (thousands)	154	140
Term to expiry	3 years	3 years
Weighted average volatility rate	14.0%	14.7%
Weighted average correlation	30.8%	37.3%
Weighted average total shareholder return	9.1%	-3.3%
Weighted average risk free interest rate	1.68%	1.87%
Fair value (thousands)	\$3,399	\$2,866

The fair value of awards granted under the above plans is recognized as compensation expense over the respective vesting periods.

# **16. NET OPERATING INCOME**

### Net Operating Income by Component

The Company's net operating income by component is presented below:

	т	hree months	ended June 30		Six months	ended June 30
	% change	2019	2018	% change	2019	2018
Property rental revenue						
Base rent	\$	114,453	\$ 112,466	\$	230,494	\$ 223,898
Operating cost recoveries		26,738	26,504		57,818	54,469
Realty tax recoveries		35,043	34,064		71,743	69,852
Lease surrender fees		1,335	1,154		4,837	1,916
Percentage rent		1,129	615		1,896	1,527
Straight-line rent adjustment		1,576	2,081		2,547	4,543
Prior year operating cost and tax recovery adjustments		(451)	759		(389)	(1,253)
Temporary tenants, storage, parking and other		7,002	4,209		12,553	7,685
Total Property rental revenue	2.7%	186,825	181,852	5.2%	381,499	362,637
Property operating costs						
Recoverable operating expenses		30,504	30,163		66,148	62,008
Recoverable realty tax expense		39,616	38,562		81,479	79,080
Prior year realty tax expense		(769)	932		(715)	(1,778)
Other operating costs and adjustments		1,480	(1,621)		3,162	(2,131)
Total Property operating costs		70,831	68,036		150,074	137,179
Total NOI	1.9% \$	115,994	\$ 113,816	2.6% \$	231,425	\$ 225,458
NOI margin		62.1%	62.6%		60.7%	62.2%

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# Net Operating Income by Segment

Net operating income is presented by segment as follows:

Three months ended June 30, 2019	Central Region		Eastern Region		Western Region		Subtotal	Other <sup>(1)</sup>	Total
Property rental revenue	\$ 80,949	\$	46,011	\$	60,514	\$	187,474 \$	(649) \$	186,825
Property operating costs	31,237		20,526		20,408		72,171	(1,340)	70,831
Net operating income	\$ 49,712	\$	25,485	\$	40,106	\$	115,303 \$	691 \$	115,994
Three months ended June 30, 2018	Central Region		Eastern Region		Western Region		Subtotal	Other <sup>(1)</sup>	Total
Property rental revenue	\$ 75,531	\$	48,696	\$	58,282	\$	182,509 \$	(657) \$	181,852
Property operating costs	30,147		20,219		19,279		69,645	(1,609)	68,036
Net operating income	\$ 45,384	\$	28,477	\$	39,003	\$	112,864 \$	952 \$	113,816
Six months ended June 30, 2019	Central Region		Eastern Region		Western Region		Subtotal	Other <sup>(1)</sup>	Total
Property rental revenue	\$ 161,479	\$	96,039	\$	125,242	\$	382,760 \$	(1,261) \$	381,499
Property operating costs	65,593		44,397		42,461		152,451	(2,377)	150,074
Net operating income	\$ 95,886	\$	51,642	\$	82,781	\$	230,309 \$	1,116 \$	231,425
Six months ended June 30, 2018	Central Region		Eastern Region		Western Region		Subtotal	Other <sup>(1)</sup>	Total
Property rental revenue	\$ 149,098	\$	97,707	\$	117,149	\$	363,954 \$	(1,317) \$	362,637
Property operating costs	57,792		42,525		39,508		139,825	(2,646)	137,179
Net operating income	\$ 91,306	ć	55,182	ć	77,641	ć	224,129 \$	1,329 \$	225,458

<sup>(1)</sup> Other items principally consist of intercompany eliminations.

For the three and six months ended June 30, 2019, property operating costs include \$5.3 million and \$10.9 million, respectively, (three and six months ended June 30, 2018 – \$5.3 million and \$10.8 million, respectively) related to employee compensation.

# **17. INTEREST AND OTHER INCOME**

		Three mon	ths ende	ed June 30	Six mon	ths ende	ed June 30
	Note	2019		2018	 2019		2018
Interest, dividend and distribution income from marketable securities and other investments	<b>\$</b> 7	103	\$	499	\$ 3,739	\$	1,036
Interest income from loans and mortgages receivable classified as FVTPL	7	986		1,396	1,955		2,696
Interest income from loans, deposit and mortgages receivable at amortized cost	7	4,756		2,641	9,335		5,639
Fees and other income		1,159		1,140	2,322		2,637
Total	\$	7,004	\$	5,676	\$ 17,351	\$	12,008

# **18. INTEREST EXPENSE**

		Three mon	ths end	ed June 30	Six mon	ths end	ed June 30
	Note	2019		2018	2019		2018
Mortgages	11	\$ 13,044	\$	11,224	\$ 26,242	\$	22,171
Credit facilities	11	9,710		4,567	14,728		9,072
Senior unsecured debentures	12	26,613		28,591	52,936		56,869
Convertible debentures	13	_		_	_		446
Total interest expense		49,367		44,382	93,906		88,558
Interest capitalized to investment properties under development		(5,147)		(6,174)	(10,070)		(12,909)
Interest expense		\$ 44,220	\$	38,208	\$ 83,836	\$	75,649
Change in accrued interest		(5,528)		(4,597)	158		820
Coupon interest rate in excess of effective interest rate on senior unsecured debentures		324		289	640		555
Coupon interest rate in excess of effective interest rate on assumed mortgages		225		257	451		515
Amortization of deferred financing costs		(1,695)		(1,279)	(2,956)		(2,717)
Cash interest paid associated with operating activities		\$ 37,546	\$	32,878	\$ 82,129	\$	74,822

# **19. CORPORATE EXPENSES**

	Three mon	ths end	ed June 30	Six mon	ed June 30	
	2019		2018	2019		2018
Salaries, wages and benefits	\$ 6,848	\$	6,580	\$ 14,441	\$	14,091
Non-cash compensation	1,383		1,407	2,802		2,531
Other corporate costs	3,244		3,267	6,629		6,862
Total corporate expenses	11,475		11,254	23,872		23,484
Amounts capitalized to investment properties under development	(2,006)		(1,911)	(4,337)		(3,934)
Corporate expenses	\$ 9,469	\$	9,343	\$ 19,535	\$	19,550

# 20. OTHER GAINS (LOSSES) AND (EXPENSES)

	Three mont	hs ende	ed June 30	Six mont	ths ende	d June 30
	2019		2018	2019		2018
Realized gain (loss) on sale of marketable securities	\$ _	\$	4,123	\$ 1,164	\$	4,123
Unrealized gain (loss) on marketable securities	(180)		(1,420)	95		183
Net gain (loss) on prepayments of debt (non-cash)	_		_	_		(726)
Investment properties selling costs	(1,700)		(1,024)	(2,024)		(1,499)
REIT conversion costs	(548)		(240)	(772)		(248)
Transaction costs (a)	_		_	(3,414)		_
Other	243		(72)	26		(121)
Total	\$ (2,185)	\$	1,367	\$ (4,925)	\$	1,712

(a) During the first quarter, FCR paid \$9.0 million or 50% of the underwriters' commission as part of the secondary offering by Gazit of 22 million of the Company's shares. Given the cross-conditional nature of the secondary offering and the share repurchase transaction, the \$9.0 million was allocated to both the share repurchase (\$5.6 million) and the secondary offering (\$3.4 million). The amount allocated to the secondary offering was recorded in other gains (losses) and (expenses) during the first quarter.

# **21. INCOME TAXES**

The following reconciles the Company's expected tax expense computed at the statutory tax rate to its actual tax expense for the three and six months ended June 30, 2019 and 2018:

	Three months end	ded June 30	Six months en	ded June 30
	2019	2018	2019	2018
Income tax expense at the Canadian federal and provincial income tax rate of 26.5% (June 30, 2018 - 26.6%)	\$ 20,602 \$	29,574	\$ <b>41,411</b> \$	51,958
Increase (decrease) in income taxes due to:				
Non-taxable portion of capital gains and other	(3,286)	(6,953)	(7,170)	(11,847)
Impact of change in statutory income tax rate	(21,787)	_	(21,793)	_
Non-controlling interests in income of consolidated limited partnership	4	(1,947)	(12)	(2,014)
Other	983	1,269	388	1,802
Deferred income taxes	\$ <b>(3,484)</b> \$	21,943	\$ <b>12,824</b> \$	39,899

During the second quarter, the Canadian federal and provincial income tax rate decreased primarily due to a decrease in the general corporate income tax rate in the Province of Alberta.

# 22. PER SHARE CALCULATIONS

(in thousands)	Three mon	ths end	ed June 30	Six mon	ths end	ed June 30
	 2019		2018	2019		2018
Net income attributable to common shareholders	\$ 81,244	\$	81,929	\$ 143,396	\$	147,873
Adjustment for dilutive effect of convertible debentures, net of tax	-		_	-		328
Income for diluted per share amounts	\$ 81,244	\$	81,929	\$ 143,396	\$	148,201
Weighted average number of shares outstanding for basic per share amounts	225,003		245,850	239,857		245,636
Options, restricted, performance and deferred share units	1,414		346	1,346		315
Convertible debentures	_		_	_		660
Weighted average diluted share amounts	226,417		246,196	241,203		246,611

The following table sets forth the computation of per share amounts:

There were no options or convertible debentures that were determined to be anti-dilutive for the three and six months ended June 30, 2019 and June 30, 2018.

# **23. RISK MANAGEMENT**

In the normal course of its business, the Company is exposed to a number of risks that can affect its operating performance. Certain of these risks, and the actions taken to manage them, are as follows:

### (a) Interest rate risk

The Company structures its financings so as to stagger the maturities of its debt, thereby mitigating its exposure to interest rate and other credit market fluctuations. A portion of the Company's mortgages, loans and credit facilities are floating rate instruments. From time to time, the Company may enter into interest rate swap contracts, bond forwards or other financial instruments to modify the interest rate profile of its outstanding debt or highly probable future debt issuances without an exchange of the underlying principal amount.

# (b) Credit risk

Credit risk arises from the possibility that tenants and/or debtors may experience financial difficulty and be unable or unwilling to fulfill their lease commitments or loan obligations. The Company mitigates the risk of credit loss from tenants by investing in well-located properties in urban markets that attract high quality tenants, ensuring that its tenant mix is diversified, and by limiting its exposure to any one tenant. As at June 30, 2019, Loblaw Companies Limited ("Loblaw") is the Company's largest tenant and accounts for 9.9% of the Company's annualized minimum rent and has an investment grade credit rating. Other than Loblaw, no other tenant accounts for more than 10% of the annualized minimum rent. A tenant's success over the term of its lease and its ability to fulfill its lease obligations is subject to many factors. There can be no assurance that a tenant will be able to fulfill all of its existing commitments and leases up to the expiry date. The Company mitigates the risk of credit loss from debtors by undertaking a number of activities typical in lending arrangements including obtaining registered mortgages on the real estate properties.

The Company's leases typically have lease terms between 5 and 20 years and may include clauses to enable periodic upward revision of the rental rates, and lease contract extension at the option of the lessee.

# (c) Liquidity risk

Real estate investments are relatively illiquid. This tends to limit the Company's ability to sell components of its portfolio promptly in response to changing economic or investment conditions. If the Company were required to quickly liquidate its assets, there is a risk that it would realize sale proceeds of less than the current value of its real estate investments.

As at June 30, 2019				Payment	ts Du	e by Period		
	Re	emainder of 2019	20	20 to 2021	20	)22 to 2023	Thereafter	Total
Scheduled mortgage principal amortization	\$	14,499	\$	56,932	\$	62,547	\$ 146,927	280,905
Mortgage principal repayments on maturity		51,192		130,312		95,522	907,738	1,184,764
Credit facilities and bank indebtedness		124,844		_		442,401	550,000	1,117,245
Senior unsecured debentures		150,000		350,000		750,000	1,200,000	2,450,000
Interest obligations <sup>(1)</sup>		93,603		333,537		263 <i>,</i> 593	255,034	945,767
Land leases (expiring between 2023 and 2061)		625		2,139		1,812	17,939	22,515
Contractual committed costs to complete current development projects		27,571		23,060		_	_	50,631
Other committed costs		160,131		_		_	_	160,131
Total contractual obligations	\$	622,465	\$	895,980	\$	1,615,875	\$ 3,077,638	6,211,958

An analysis of the Company's contractual maturities of its material financial liabilities and other contractual commitments as at June 30, 2019 is set out below:

(1) Interest obligations include expected interest payments on mortgages and credit facilities as at June 30, 2019 (assuming balances remain outstanding through to maturity), and senior unsecured debentures, as well as standby credit facility fees.

The Company manages its liquidity risk by staggering debt maturities; renegotiating expiring credit arrangements proactively; using unsecured credit facilities; and issuing equity when considered appropriate. As at June 30, 2019, there was \$952.4 million (December 31, 2018 – \$503.0 million) of cash advances drawn against the Company's unsecured credit facilities.

In addition, as at June 30, 2019, the Company has \$40.1 million (December 31, 2018 – \$35.7 million) of outstanding letters of credit issued by financial institutions primarily to support certain of the Company's contractual obligations and \$29.0 million (December 31, 2018 – \$7.2 million) of bank overdrafts.

# 24. FAIR VALUE MEASUREMENT

The fair value hierarchy of financial instruments on the unaudited interim condensed consolidated balance sheets is as follows:

As at		Jur	ne 30, 2019		Decembe	er 31, 2018
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
Measured at fair value						
Financial Assets						
FVTPL investments in securities	\$ 4,820 \$	\$ _ \$	<b>—</b> \$	23,562 \$	— \$	_
Loans and mortgages receivable	_	_	111,973	_	_	107,617
Other investments	_	_	9,945	_	_	11,834
Derivatives at fair value – assets	_	1,075	_	_	22,528	_
Financial Liabilities						
Derivatives at fair value – liabilities	_	22,077	_	_	6,372	_
Measured at amortized cost						
Financial Assets						
Loans and mortgages receivable	_	_	214,502	_	_	216,791
Financial Liabilities						
Mortgages	_	1,506,203	_	_	1,288,695	_
Credit facilities	_	1,088,274	—	_	626,172	_
Senior unsecured debentures	\$ - \$	\$ 2,554,732 \$	— \$	— \$	2,477,968 \$	_

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - continued

The Company enters into derivative instruments including bond forward contracts, interest rate swaps and cross currency swaps as part of its strategy for managing certain interest rate risks as well as currency risk in relation to movements in the Canadian to U.S. exchange rate. For those derivative instruments to which the Company has applied hedge accounting, the change in fair value for the effective portion of the derivative is recorded in other comprehensive income from the date of designation. For those derivative instruments to which the Company does not apply hedge accounting, the change in fair value is recognized in other gains (losses) and (expenses).

The fair value of derivative instruments is determined using present value forward pricing and swap calculations at interest rates that reflect current market conditions. The models also take into consideration the credit quality of counterparties, interest rate curves and forward rate curves. As at June 30, 2019, the interest rates ranged from 1.4% to 3.3% (December 31, 2018 – 2.0% to 4.5%). The fair values of the Company's asset (liability) hedging instruments are as follows:

	Designated as Hedging Instrument	Maturity as at June 30, 2019	June	e 30, 2019	December 31, 201		
Derivative assets							
Bond forward contracts	Yes	August 2019	\$	839	\$	4,125	
Interest rate swaps	Yes	January 2026		236		9,983	
Cross currency swaps	No	July 2019		_		8,420	
Total			\$	1,075	\$	22,528	
Derivative liabilities							
Bond forward contracts	Yes	August 2019	\$	336	\$	5,706	
Interest rate swaps	Yes	April 2024 - March 2027		14,163		666	
Cross currency swaps	No	July 2019		7,578		_	
Total			\$	22,077	\$	6,372	

# 25. SUBSIDIARY WITH NON-CONTROLLING INTEREST

The Company, through its direct and indirect investment, owns on a consolidated basis a 53.1% interest in M+M Urban Realty LP ("MMUR"), a joint venture between the Company, Main and Main Developments LP ("MMLP") and an institutional investor. The Company's indirect interest in MMUR is held through its partially owned venture interest in MMLP.

The Company contractually controls MMLP, a subsidiary in which it holds a 67% ownership interest, until such time that all loans receivable from its partner have been paid in full. At such time that the loans receivable to the Company are repaid, all decisions regarding the activities of MMLP will require unanimous consent of the partners.

In the first half of 2019, the Company received net distributions of \$19.8 million representing its direct and indirect interests while the non-controlling interest partner received \$6.3 million.

In the first quarter of 2018, MMUR completed the sale of the majority of its portfolio (18 of 23 properties) for approximately \$298 million. The net proceeds from the sale, after repayment of debt were distributed to the joint venture partners, including MMLP, which was then distributed to the Company and to the non-controlling interest. As a result, the Company received net distributions of \$71.6 million representing its direct and indirect interests while the non-controlling interest partner received \$29.3 million.

# **26. SUPPLEMENTAL CASH FLOW INFORMATION**

### (a) Items not affecting cash and other items

		Three months end	ded June 30	Six m	onths end	ded June 30
	Note	2019	2018	2019		2018
Straight-line rent adjustment	\$	<b>(1,576)</b> \$	(2,081)	\$ (2,547)	\$	(4,543)
Investment properties selling costs	20	1,700	1,024	2,024		1,499
Realized (gain) loss on sale of marketable securities	20	_	(4,123)	(1,164)		(4,123)
Unrealized (gain) loss on marketable securities classified as FVTPL	20	180	1,420	(95)		(183)
Net (gain) loss on prepayments of debt	20	_	_	_		726
Transaction costs <sup>(1)</sup>	20	_	_	3,414		_
Non-cash compensation expense		1,496	1,517	3,029		2,730
Deferred income taxes	21	(3,484)	21,943	12,824		39,899
Other non-cash items		(242)	72	(26)		120
Total	\$	<b>(1,926)</b> \$	19,772	\$ 17,459	\$	36,125

<sup>(1)</sup> Transaction costs incurred relate to the secondary offering by Gazit of 22 million of the Company's common shares.

### (b) Net change in non-cash operating items

The net change in non-cash operating assets and liabilities consists of the following:

	Three months en	Six m	Six months ended June 3			
	2019	2018		2019		2018
Amounts receivable	\$ <b>4,261</b> \$	(2,144)	\$	(6,299)	\$	(10,789)
Prepaid expenses	(29,702)	(24,601)		(38,773)		(36,824)
Trade payables and accruals	(5,587)	(6,208)		(7,145)		(1,456)
Tenant security and other deposits	3,483	8,309		(1,700)		3,029
Other working capital changes	(4,597)	(462)		(774)		1,907
Total	\$ <b>(32,142)</b> \$	(25,106)	\$	(54,691)	\$	(44,133)

# (c) Changes in loans, mortgages and other assets

	Three months en	ded June 30	Six m	onths en	ded June 30
	2019	2018	2019		2018
Advances of loans and mortgages receivable	\$ (10,000) \$	(13,459)	\$ (16,187)	\$	(22,907)
Repayments of loans and mortgages receivable and deposits	465	616	36,095		25,268
Other investments, net	(159)	(5,983)	1,667		(9,525)
Investment in marketable securities, net	(5,000)	(12,384)	(5,000)		(82,657)
Proceeds from disposition of marketable securities	_	92,594	25,001		92,594
Total	\$ <b>(14,694)</b> \$	61,384	\$ 41,576	\$	2,773

# (d) Cash and cash equivalents

As at	June 30, 2019	Decen	nber 31, 2018
Cash and cash equivalents <sup>(1)</sup>	\$ 13,013	\$	15,534

<sup>(1)</sup> Principally consisting of cash related to co-ownerships and properties managed by third parties.

# **27. COMMITMENTS AND CONTINGENCIES**

- (a) The Company is involved in litigation and claims which arise from time to time in the normal course of business. None of these contingencies, individually or in aggregate, would result in a liability that would have a significant adverse effect on the financial position of the Company.
- (b) The Company is contingently liable, jointly and severally or as guarantor, for approximately \$166.4 million (December 31, 2018 – \$152.2 million) to various lenders in connection with certain third-party obligations, including, without limitation, loans advanced to its joint arrangement partners secured by the partners' interest in the joint arrangements and underlying assets.
- (c) The Company is contingently liable by way of letters of credit in the amount of \$40.1 million (December 31, 2018 \$35.7 million), issued by financial institutions on the Company's behalf in the ordinary course of business.
- (d) The Company has obligations as lessee under long-term leases for land. Annual commitments under these ground leases are approximately \$1.2 million (December 31, 2018 \$1.2 million) with a total obligation of \$22.5 million (December 31, 2018 \$23.6 million).

# **28. RELATED PARTY TRANSACTIONS**

# (a) Gazit-Globe

Effective April 16, 2019, Gazit's ownership of the Company was reduced to approximately 9.9% (December 31, 2018 - 31.3%) following the completion of the secondary offering and share repurchase transactions.

Corporate and other amounts receivable include amounts due from Gazit. Gazit reimburses the Company for certain accounting and administrative services provided to it by the Company. Such amounts consist of the following:

	Three mor	nths e	nded June 30	Six mor	ths e	ended June 30
	2019		2018	2019		2018
Reimbursements for professional services	\$ 40	\$	62	\$ 88	\$	92

As at June 30, 2019, amounts due from Gazit were \$189 thousand (December 31, 2018 – \$40 thousand).

# (b) Joint ventures

For the three and six months ended June 30, 2019, the Company earned fee income of \$0.3 million (June 30, 2018 - \$0.5 million) and \$0.5 million (June 30, 2018 - \$1.2 million), respectively, from its joint ventures.

During the six months ended June 30, 2019, the Company also advanced \$0.9 million (June 30, 2018 – \$0.8 million) to one of its joint ventures.

# (c) Subsidiaries of the Company

These unaudited interim condensed consolidated financial statements include the financial statements of First Capital Realty and all of First Capital Realty's subsidiaries, including First Capital Holdings Trust. First Capital Holdings Trust is the only significant subsidiary of First Capital Realty and is wholly owned by the Company.

# **29. SUBSEQUENT EVENTS**

### Third Quarter Dividend

The Company announced that it will pay a third quarter dividend of \$0.215 per common share on October 17, 2019 to shareholders of record on September 27, 2019.

### The Board conditionally approves REIT Conversion

On July 9, 2019, the Company announced that its Board of Directors has approved the proposed reorganization of the Company into a real estate investment trust to be named First Capital Real Estate Investment Trust, subject to receipt of a fairness opinion from the Company's independent financial advisor. The proposed reorganization will be subject to shareholder approval at a special meeting expected to be held in early December 2019. Completion of the REIT conversion is expected to occur on or about December 30, 2019.

### Senior Unsecured Debentures Issued

On July 22, 2019, the Company completed the issuance of \$200 million in principal amount of Series V senior unsecured debentures due January 22, 2027. These debentures bear interest at a coupon rate of 3.456% per annum, payable semi - annually commencing January 22, 2020. The net proceeds of the offering were used to repay existing debt.

# Shareholder Information

### **Head Office**

Shops at King Liberty 85 Hanna Avenue, Suite 400 Toronto, Ontario M6K 3S3 Tel: 416 504 4114 Fax: 416 941 1655

### **Montreal Office**

Place Viau 7600 boulevard Viau, Suite 113 Montréal, Québec H1S 2P3 Tel: 514 332 0031 Fax: 514 332 5135

### **Calgary Office**

Mount Royal Block 815 – 17th Avenue SW, Suite 200 Calgary, Alberta T2T 0A1 Tel: 403 257 6888 Fax: 403 257 6899

### **Edmonton Office**

Edmonton Brewery District 12068 – 104 Avenue, Suite 301 Edmonton, Alberta T5K 0K2 Tel: 780 475 3695

### **Vancouver Office**

Shops at New West 800 Carnarvon Street, Suite 320 New Westminster, BC V3M 0G3 Tel: 604 278 0056 Fax: 604 242 0266



### **Transfer Agent**

Computershare Trust Company of Canada 100 University Avenue, 11th Floor Toronto, Ontario M5J 2Y1 Toll-free: 1800 564 6253

### **Executive Leadership Team**

Adam E. Paul President and Chief Executive Officer

Kay Brekken Executive Vice President and Chief Financial Officer

Jordan Robins Executive Vice President and Chief Operating Officer

Carmine Francella Senior Vice President, Leasing

Alison Harnick Senior Vice President, General Counsel and Corporate Secretary

Maryanne McDougald Senior Vice President, Operations

Gregory J. Menzies Project Lead, Yorkville Village

Jodi M. Shpigel Senior Vice President, Development

Michele Walkau Senior Vice President, Brand & Culture

### **Auditors** Ernst & Young LLP Toronto, Ontario

### Directors

Bernard McDonell Chair of the Board Apple Hill, Ontario

Leonard Abramsky President of The Dunloe Group Inc. Toronto, Ontario

Paul C. Douglas Group Head, Canadian Business Banking, TD Bank Group Burlington, Ontario

Jon Hagan, C.P.A., C.A. Consultant, JN Hagan Consulting Barbados

Annalisa King Corporate Director Vancouver, British Columbia

Aladin (Al) W. Mawani, C.P.A., C.A Corporate Director Thornhill, Ontario

Adam E. Paul, C.P.A., C.A President and Chief Executive Officer, First Capital Realty Inc. Toronto, Ontario

Dori J. Segal Director First Capital Realty Inc. Toronto, Ontario

Andrea Stephen, C.P.A., C.A. Corporate Director Toronto, Ontario



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