

Shopping For Everyday Life

FIRST CAPITAL REALTY INC. Q3 2015

## THIRD QUARTER

## **Corporate Profile**

First Capital Realty (TSX: FCR) is Canada's leading owner, developer and manager of grocery anchored urban properties where people live and shop for everyday life. As at September 30, 2015, the Company owned interests in 158 properties, totaling approximately 24.3 million square feet of gross leasable area. First Capital Realty has an enterprise value of approximately \$8.0 billion and its common shares trade on the Toronto Stock Exchange.

## **Financial Highlights**

As at (thousands of dollars, except per share and other data)	Sep	tember 30, 2015	De	ecember 31, 2014
Total assets	\$	8,212,000	\$	7,908,000
Equity market capitalization <sup>(1)</sup>	\$	4,211,000	\$	4,038,000
Total enterprise value <sup>(2) (3)</sup>	\$	8,046,000	\$	7,762,000
Number of properties		158		158
Gross leasable area (square feet)		24,256,000		24,331,000
Net debt to total assets <sup>(4)</sup>		42.5%		42.2%
Common shares outstanding (in thousands)		225,165		216,374
Quarterly dividends per common share	\$	0.215	\$	0.215
Nine months ended September 30 (thousands of dollars, except per share and other data)		2015		2014
Property rental revenue <sup>(4)</sup>	\$	497,467	\$	489,828
Net Operating Income ("NOI") <sup>(2) (4)</sup>	\$	311,823	\$	306,820
Funds from Operations ("FFO") <sup>(2)(4)</sup>				
FFO	\$	162,418 <sup>(5)</sup>	\$	160,897
FFO per diluted share	\$	<b>0.73</b> <sup>(5)</sup>	\$	0.76
FFO payout ratio		88.4%		83.6%
Operating FFO <sup>(2)(6)</sup>	\$	177,646	\$	162,686
Operating FFO per diluted share	\$	0.80	\$	0.77
Adjusted Funds from Operations ("AFFO") (2) (4)				
AFFO	\$	184,093	\$	168,308
AFFO per diluted share	\$	0.78	\$	0.74
AFFO payout ratio		82.7%		85.8%
Operating AFFO <sup>(2)(7)</sup>	\$	183,309	\$	167,524
Operating AFFO per diluted share	\$	0.77	\$	0.74

<sup>(1)</sup> Equity market capitalization includes the market value of common shares at the end of the reporting period.

(2) Enterprise value, NOI, FFO, Operating FFO, AFFO and Operating AFFO are measures of operating performance not defined by International Financial Reporting Standards. Refer to the "Capital Structure and Liquidity – Capital Employed", "Results of Operations – Net Operating Income ("NOI"), Non-IFRS Supplemental Financial Measures" sections of this MD&A for details.

(3) Enterprise value consists of the market value of the Company's common shares, the par value of senior unsecured debentures and convertible debentures, principal amounts outstanding on mortgages and credit facilities, and bank indebtedness.

<sup>(4)</sup> Calculated with all joint ventures proportionately consolidated.

<sup>(5)</sup> Refer to the organizational restructuring discussion under the "Outlook and Current Business Environment" section of this MD&A for related impact.

<sup>(6)</sup> Previously referred to as "FFO excluding other gains (losses) and (expenses)" in the Company's 2014 Annual Report.

<sup>(7)</sup> Previously referred to as "AFFO excluding other gains (losses) and (expenses)" in the Company's 2014 Annual Report.

## Markets\*



## Shopping For Everyday Life®

	#OF STORES	% OF RENT	TENANTS
Supermarkets	122	16.7%	<b>ULoblaws Jobey/ &amp; metro save@foods</b> WHOLE Congoi
Pharmacies	132	9.3%	SHOPPERS & Rexall LONDON LONDON Courtu
Liquor Stores	92	3.3%	LCBO BEER BC LIQUORSTORE D SAQ
Financial Institutions	312	9.9%	D 🕅 🖽 BMO 🖾 🍯 Desjardins
Restaurants	900	13.5%	TimHortons. 🖗 SUBURIA CARA M. aroma
Medical & Personal Services	996	10.6%	Alberta Health Services
Fitness Facilities	78	3.2%	Goodlife EQUINOX FITNESS LAIFITNESS.
Daycare Centres & Schools	56	0.9%	KUMON BUCCESS. brightpath
National & Discount Retailers	461	16.8%	Walmart : DOLLARAMA (1) WINNERS' Marshalls.
Other Tenants	1,080	15.8%	PETSMART GNC CINEPLEX Michaels

As of September 30, 2015

# **MD&A**

MANAGEMENT'S DISCUSSION AND ANALYSIS

## **Table of Contents**

4	Introduction	39	Non-IFRS Supplemental Financial Measures
4	Forward-Looking Statement Advisory	42	Capital Structure and Liquidity
5	Business Overview and Strategy	42	Capital Employed
8	Outlook and Current Business Environment	43	Credit Ratings
11	Summary Consolidated Information and Highlights	44	Consolidated Debt and Principal Amortization
13	Business and Operations Review		Maturity Profile
13	Real Estate Investments	44	Mortgages
17	Investment Properties — Shopping Centres	45	Credit Facilities
17	2015 Acquisitions	46	Senior Unsecured Debentures
18	2015 Dispositions	47	Convertible Debentures
18	Capital Expenditures on Investment Properties	48	Shareholders' Equity
19	Valuation of Investment Properties Under IFRS	48	Liquidity
20	Properties Under Development	49	Cash Flows
24	Main and Main Developments	49	Contractual Obligations
25	Leasing and Occupancy	50	Contingencies
28	Top Forty Tenants	50	Dividends
29	Lease Maturity Profile	50	Quarterly Dividend
30	Loans, Mortgages and Other Real Estate Assets	50	Summary of Financial Results of Long-term Debt
31	Results of Operations		Guarantors
31	Net Income	51	Related Party Transactions
32	Reconciliation of Consolidated Statements of	52	Quarterly Financial Information
	Income, as presented, to the Company's	53	Summary of Significant Accounting Estimates and
	Proportionate Interest		Policies
34	Net Operating Income	53	Adoption of New and Amended IFRS
36	Interest and Other Income		Pronouncements
36	Interest Expense	53	Controls and Procedures
37	Corporate Expenses	54	Risks and Uncertainties
38	Other Gains (Losses) and (Expenses)		
39	Income Taxes		

## Management's Discussion and Analysis of Financial Position and Results of Operations

#### INTRODUCTION

This Management's Discussion and Analysis ("MD&A") of the financial position and results of operations of First Capital Realty Inc. ("First Capital Realty", "FCR" or the "Company") is intended to provide readers with an assessment of performance and summarize the financial position and results of operations for the three and nine months ended September 30, 2015 and 2014. It should be read in conjunction with the Company's audited annual consolidated financial statements for the years ended December 31, 2014 and 2013. Additional information, including the Company's 2014 Annual Report and current Annual Information Form, is available on the SEDAR website at www.sedar.com and on the Company's website at www.firstcapitalrealty.ca.

All amounts are in thousands of Canadian dollars, unless otherwise noted. Historical results and percentage relationships contained in the Company's unaudited interim and audited annual consolidated financial statements and MD&A, including trends which might appear, should not be taken as indicative of its future operations. The information contained in this MD&A is based on information available to Management, and is dated as of November 2, 2015.

First Capital Realty was incorporated in November 1993 and conducts its business directly and through subsidiaries.

#### FORWARD-LOOKING STATEMENT ADVISORY

Certain statements contained in the "Business Overview and Strategy", "Outlook and Current Business Environment", "Business and Operations Review", "Results of Operations", "Capital Structure and Liquidity", "Summary of Significant Accounting Estimates and Policies" and "Controls and Procedures" sections of this MD&A constitute forward-looking statements. Other statements concerning First Capital Realty's objectives and strategies and Management's beliefs, plans, estimates and intentions also constitute forward-looking statements. Forward-looking statements can generally be identified by the expressions "anticipate", "believe", "plan", "estimate", "project", "expect", "intend", "outlook", "objective", "may", "will", "should", "continue" and similar expressions. The forward-looking statements are not historical facts but, rather, reflect the Company's current expectations regarding future results or events and are based on information currently available to Management. Certain material factors and assumptions were applied in providing these forwardlooking statements. Forward-looking information involves numerous assumptions such as rental income (including assumptions on timing of lease-up, development coming online and levels of percentage rent), interest rates, tenant defaults, borrowing costs (including the underlying interest rates and credit spreads), the general availability of capital and the stability of the capital markets, amount of development costs, capital expenditures, operating costs and corporate expenses, level and timing of acquisitions of income-producing properties, number of shares outstanding and numerous other factors. Moreover, the assumptions underlying the Company's forward-looking statements contained in the "Outlook and Current Business Environment" section of this MD&A also include that consumer demand will remain stable, and demographic trends will continue.

Management believes that the expectations reflected in forward-looking statements are based upon reasonable assumptions; however, Management can give no assurance that actual results will be consistent with these forward-looking statements. These forward-looking statements are subject to a number of risks and uncertainties that could cause actual results or events to differ materially from current expectations, including the matters discussed in the "Risks and Uncertainties" section of this MD&A and the matters discussed under "Risk Factors" in the Company's current Annual Information Form from time to time.

Factors that could cause actual results or events to differ materially from those expressed, implied or projected by forward-looking statements, in addition to those factors referenced above, include, but are not limited to: general economic conditions; real property ownership; the availability of a new competitive supply of retail properties which may become available either through construction, lease or sublease; First Capital Realty's ability to maintain occupancy and to lease or re-lease space at current or anticipated rents; repayment of indebtedness and the availability of debt and equity financing; changes in interest rates and credit spreads; changes to credit ratings; tenant financial difficulties; defaults and bankruptcies; the relative illiquidity of real property; unexpected costs or liabilities related to acquisitions, development

and construction; increases in operating costs and property taxes; geographic and tenant concentration; residential development, sales and leasing; compliance with financial covenants; changes in governmental regulation; environmental liability and compliance costs; unexpected costs or liabilities related to dispositions; challenges associated with the integration of acquisitions into the Company; uninsured losses and First Capital Realty's ability to obtain insurance coverage at a reasonable cost; risks in joint ventures; matters associated with significant shareholders; investments subject to credit and market risk; loss of key personnel; and the ability of health care tenants to maintain licenses, certifications and accreditations.

Readers, therefore, should not place undue reliance on any such forward-looking statements. Further, a forward-looking statement speaks only as of the date on which such statement is made. First Capital Realty undertakes no obligation to publicly update any such statement or to reflect new information or the occurrence of future events or circumstances, except as required by applicable securities law.

All forward-looking statements in this MD&A are made as of November 2, 2015 and are qualified by these cautionary statements.

#### **BUSINESS OVERVIEW AND STRATEGY**

First Capital Realty (TSX : FCR) is Canada's leading owner, developer and manager of grocery anchored urban properties where people live and shop for everyday life. As at September 30, 2015, the Company owned interests in 158 properties, totaling approximately 24.3 million square feet of gross leasable area ("GLA").

First Capital Realty's primary strategy is the creation of value over the long term by generating sustainable growth in cash flow and capital appreciation of its shopping centre portfolio. To achieve the Company's strategic objectives, Management continues to:

- undertake selective development, redevelopment and repositioning activities on its properties, including land use intensification;
- be focused and disciplined in acquiring well-located properties, primarily where there are value creation opportunities, including sites in close proximity to existing properties in the Company's target urban markets;
- proactively manage its existing shopping centre portfolio to drive rent growth;
- increase efficiency and productivity of operations; and
- maintain financial strength and flexibility to achieve a competitive cost of capital.

#### Shopping for Everyday Life.

The Company primarily owns, develops and manages properties that provide consumers with products and services that are considered to be daily necessities or non-discretionary expenditures. Currently, over 80% of the Company's revenues come from tenants who provide these essential products and services, including supermarkets, drugstores, banks, liquor stores, national discount retailers, restaurants, fitness centres, medical, childcare facilities and other personal services.

Management looks to implement a specific complementary tenant offering at each of its properties to best serve the needs of the local community. The Company is highly focused on ensuring the competitive position of its assets in their respective urban and retail trade areas and closely follows demographic profiles and shopping trends that may impact the performance of its properties.

In Management's view, shopping centres, including mixed-use properties with a meaningful retail component, located in urban markets with tenants who primarily provide non-discretionary goods and services, will be less sensitive to both economic cycles and changing retail trends, thus adding to the stability and growth of cash flow over the long term.

#### **Urban Focus**

The Company targets specific urban markets in Canada with stable and/or growing populations. Specifically, the Company intends to continue to operate primarily in and around its target urban markets which include the Greater Toronto Area (including the Golden Horseshoe Area and London); Greater Calgary Area; Greater Edmonton Area; Greater Vancouver Area (including Vancouver Island); Greater Montreal Area; Greater Ottawa Area (including Gatineau region); and Quebec City. Over 95% of the Company's annual minimum rent is derived from these markets.

The Company has achieved critical mass in its target markets, which helps generate economies of scale and operating synergies, as well as deep local knowledge of its properties, tenants, neighbourhoods and markets in which it operates. Within each of these markets, the Company owns and targets well-located properties with strong demographics that Management expects will continue to get stronger over time, therefore attracting high quality tenants with rental rate growth potential.

#### **Real Estate Investments**

#### Acquisitions

Management seeks to acquire well-located, high quality retail properties and sites in the Company's target urban markets. These properties are acquired when they complement or add value to the existing portfolio or provide opportunity for redevelopment or repositioning. Once the Company has acquired a property in a specific retail trade area, Management will look to acquire properties in close proximity. These properties allow the Company to provide maximum flexibility to its tenant base to meet changing formats and size requirements over the long term. Adjacent properties also allow the Company to expand or intensify its existing property. They also provide more flexibility to offer the appropriate merchandising mix, providing a better overall retail product and service offering for consumers in the property's trade area. Management believes that its adjacent site acquisitions result in a stronger retail offering and, ultimately, a better long-term return on investment, with a lower level of risk.

Through acquisitions, the Company expands its presence in its target urban markets in Canada, and continues to generate greater economies of scale and leasing and operating synergies. Management will continue to look for strategic acquisitions, in both existing markets and strong trade areas within its existing urban markets where the Company does not yet have a presence.

#### Dispositions

The Company also recycles its capital to fund new investments by selling assets in certain markets that are no longer aligned with its core strategies.

#### Development, Redevelopment and Land Use Intensification

The Company pursues selective development and redevelopment activities including land use intensification projects, primarily on its own, but also with partners. Redevelopment activities are focused primarily on older, well-located shopping centres that the Company owns or actively seeks to acquire. These properties are redeveloped and expanded over time in conjunction with anchor tenant repositioning and changing retail environments. Redevelopment of existing properties generally carries a lower market risk due to the urban locations in which they are situated, an existing tenant base and the ability to increase density through land use intensification. Redevelopment projects are carefully managed to minimize tenant downtime. When possible, tenants continue to operate during the planning, zoning and leasing phases of the project with modest "holdover" income from tenants operating during this period. The Company will sometimes carry vacant space in a property for a planned future expansion of tenants or reconfiguration of a property.

Management believes that the Company's shopping centres, along with its portfolio of adjacent sites, give it a unique opportunity to participate in urban land use intensification in its various markets. The land use intensification trend in the Company's target urban markets is driven by the costs for municipalities to expand infrastructure beyond existing urban boundaries, the desire by municipalities to increase their tax base, environmental considerations and the migration of people to vibrant urban centres, a secular trend that is occurring in most major cities around the world. The Company's land use intensification activities are focused primarily on increasing retail space on a property and, to a lesser degree, adding mixed-use density, including residential and office space. The Company has proven development and redevelopment capabilities across the country to enable it to capitalize on these opportunities and expects these land use

intensification activities to increase over the next several years. To a lesser degree, the Company develops new properties on ground-up sites.

Investments in redevelopment and development projects are generally less than 10% of the Company's total assets (at invested cost) at any given time. Development activities are strategically managed to reduce leasing risks by obtaining lease commitments from anchor and major tenants prior to commencing construction. The Company also uses experts including architects, engineers and urban planning consultants, and negotiates competitive fixed-price construction contracts.

These development and land use intensification activities provide the Company with an opportunity to use its existing platform to sustain and increase cash flow and realize capital appreciation over the long term.

#### **Proactive Management**

The Company views proactive management of its portfolio as a core competency and an important part of its strategy. Proactive management means the Company continues to invest in properties to ensure that they remain competitive by attracting high quality retail tenants and their customers over the long term. Specifically, Management strives to create and maintain the highest standards in lighting, parking, access and general appearance of the Company's properties. The Company's proactive management strategies have historically contributed to improvements in occupancy levels and average lease rates throughout the portfolio. The Company is fully internalized and all value creation activities, including development management, leasing, property management, lease administration, legal, construction management and tenant co-ordination functions, are directly managed and executed by experienced real estate professionals employed by the Company. The Company's executive leadership team is centralized at the Company's head office location in Toronto, which ensures that best practices, procedures and standards are applied consistently across the Company's operating markets. Property management and operations are executed through local operating platforms in all major urban markets. Real estate acquisitions, development and redevelopment, leasing, and construction are executed through local teams located in the Company's offices in Toronto, Montreal, Ottawa, Calgary, Edmonton and Vancouver in order to effectively serve the major urban markets where First Capital Realty operates. In addition, the Company's management team possesses significant retail experience, which contributes to the Company's in-depth knowledge of its tenants and market trends.

#### **Cost of Capital**

The Company seeks to maintain financial strength and flexibility in order to achieve a competitive cost of debt and equity capital over the long term. The Company's capital structure is key to financing growth and providing sustainable cash dividends to its shareholders. In the real estate industry, financial leverage is used to enhance rates of return on invested capital. Management believes that First Capital Realty's capital structure composition of senior unsecured debt, mortgage debt, revolving credit facilities, bank indebtedness, convertible debentures and equity provides financing flexibility and reduces risks, while generating an attractive risk-adjusted return on investment, taking into account the long-term business strategy of the Company. The Company also recycles capital through the selective disposition of full or partial interests in properties. When it is deemed appropriate, the Company will raise equity to finance its growth and strengthen its financial position.

DBRS Limited ("DBRS") has rated the Company's senior unsecured debentures as BBB (high), and Moody's has rated these debentures as Baa2. Management believes that this, along with the quality of the Company's real estate portfolio and other business attributes, contribute to reducing the Company's cost of capital.

### **OUTLOOK AND CURRENT BUSINESS ENVIRONMENT**

The forward-looking statements contained in this section and elsewhere in this MD&A are not historical facts but, rather, reflect the Company's current expectations regarding future results or events and are based on information currently available to Management. Certain material factors and assumptions were applied in providing these forward-looking statements. Refer to the "Forward-Looking Statement Advisory" section of this MD&A.

Since 2001, First Capital Realty has successfully grown its business across the country, focusing on key urban markets, dramatically enhancing the quality of its portfolio and generating modest accretion in funds from operations, while successfully reducing leverage and achieving an investment grade credit rating. The Company expects to continue to grow its business and portfolio of high quality properties in urban markets in Canada and in line with its long-term value creation strategy. The Company defines a high quality property primarily by its location, taking into consideration the local demographics and the retail supply and demand factors in each property trade area, and the ability to grow the property's cash flow.

#### **Changing Consumer Habits**

The Company continues to observe several demographic and other trends that may affect demand for retail goods and services, including an increasing reliance by consumers on online information to influence their purchasing decisions and an increasing desire to purchase products online, as well as an aging population which is increasingly focused on convenience and health-related goods and services. There is also a shift in consumer demand driven by pockets of ethnic consumers as a result of Canada's immigration policies. Another trend that Management observes is a desire for consumers to live in urban markets and to connect with others through daily or frequent trips to the grocery store, fitness centres, coffee shops and/or restaurants. Management is proactively responding to these consumer changes through its tenant mix, unit sizes and shopping centre locations and designs.

#### **Evolving Retail Landscape**

Over the past several years, the Company has observed an increase in entry and/or expansion into the Canadian marketplace by several major U.S. retailers including Whole Foods Market, Walmart, Marshalls, and others. Additionally, there were two major corporate transactions involving four of the Company's tenants: the purchase of Shoppers Drug Mart by Loblaw and the purchase of Safeway Canada by Sobeys. Although this repositioning resulted in new opportunities for the Company, it also resulted in an increasingly competitive retail landscape in Canada. Over the past several months, a number of retailers have announced store closures and/or bankruptcies, including Mexx, Future Shop, Black's, Nine West and Target. Although the Company's exposure to these retailers is limited, these store closures will, in the short term, result in increased availability of retail space across Canada and have the potential to impact retail rental rates and leasing fundamentals.

As a result of these ongoing changes, the Company remains highly focused on ensuring the competitive position of its shopping centres in all of its various retail trade areas. Management will continue to closely follow demographic and shopping trends, as well as retailer responses to these trends, and retail competition. The Company's leasing strategy takes these factors into consideration in each trade area and its proactive management strategy helps to ensure the Company's properties remain attractive to high quality tenants and their customers.

In Management's view, shopping centres and mixed-use properties located in urban markets with tenants providing nondiscretionary goods and services, will be less sensitive to both economic cycles and evolving retail trends, thus providing more stable and growing cash flow over the long term.

#### Growth

For the nine months ended September 30, 2015, the Same Property portfolio delivered strong net operating income growth of 4.6% compared to the same prior year period (3.5% excluding the effect of two significant lease surrender fees earned in the second quarter). The growth in NOI was primarily due to rental rate step-ups, lease renewals at higher rental rates, lease surrender fees and tenant openings with higher rental rates than the rental rates on tenant closures, partially offset by a decrease in Same Property occupancy primarily as a result of the closure of one Target store in the Same Property category during the second quarter.

As at September 30, 2015, the Same Property portfolio was 95.8% occupied and the total portfolio was 94.7% occupied. The Company had 0.7% of the portfolio held as vacant space for redevelopment.

Urban municipalities where the Company operates continue to focus on increasing density within the existing boundaries of infrastructure. This provides the Company with multiple development and redevelopment opportunities in its existing portfolio of urban properties, which includes an inventory of adjacent land sites and development land. As at September 30, 2015, the Company had identified approximately 8.5 million square feet of incremental density available in the portfolio for future development of retail (1.7 million square feet) and residential (5.7 million square feet) space of which approximately 1.1 million square feet of development projects are currently underway.

Development activities continue to provide the Company with growth within its existing portfolio of assets. These activities also typically generate higher returns on investment and improve the quality and increase sustainable growth of property rental income. The Company's development activities primarily comprise redevelopments and expansions of existing properties in established retail trade areas in urban markets. These projects typically carry risk that is associated more with project execution rather than market risk as projects are located in well-established urban communities with existing demand for goods and services. The Company has a long and successful track record of development activities and will continue to carefully manage the risks associated with such projects.

During the first nine months of the year, the Company delivered 147,000 square feet of developed and redeveloped space of which 134,000 square feet was occupied at an average net rental rate of \$31.32 per square foot, well above the average rent for the entire portfolio.

On September 22, 2015, the Company announced an organizational restructure to streamline and enhance the efficiency of its operations. The restructuring includes realigning the executive leadership team from a regional structure to a centralized structure, removing redundancy and over-capacity, streamlining work processes and procedures, and upgrading information systems. The restructuring resulted in the elimination of 60 roles representing 13% of the workforce. The Company recognized restructuring costs of \$13.0 million in the quarter which included a \$6.4 million non-cash write-off of an investment in proprietary information technology systems which the Company is in the process of replacing with lower cost third-party solutions. The Company expects to recognize further restructuring costs to \$14.0 - \$16.0 million. As a result of the restructuring and related organizational enhancements, the Company expects annual savings to be approximately \$4.5 million to \$5.5 million beginning in 2016.

#### **Transaction Activity**

The property acquisition environment remains extremely competitive for assets of similar quality to those owned by the Company. There are typically multiple bids on high quality properties, and asset valuations reflect strong demand for well-located income-producing assets. In addition, well-located urban properties rarely trade in the market and attract significant competition when they do. As a result, the urban property acquisitions completed by the Company typically do not provide material accretion to the Company's results in the immediate term. However, the Company will continue to selectively acquire high quality, well-located properties that add strategic value and/or operating synergies, provided that they will be accretive to Operating FFO over the long term. Therefore, the Company expects to focus on development and redevelopment of existing assets as the primary means to grow the portfolio while continuing to make selective acquisitions that complement the existing portfolio.

During the first nine months of the year, the Company acquired eight properties for \$71.9 million. The properties are located within close proximity to existing shopping centres undergoing major redevelopments in Toronto and Calgary adding 89,600 square feet of leasable area to the portfolio. Additionally, the Company invested \$209.4 million in development and redevelopment activities during the period.

The Company continues to carefully evaluate its properties and will occasionally dispose of non-core properties. This allows the Company to recycle capital into its core urban redevelopment projects where population, rent growth and consumer trends present the opportunity for better long-term growth. During the first nine months of the year, the Company disposed of three non-core properties totaling 136,700 square feet and 0.7 acres for total gross proceeds of \$23.1 million.

#### **Economy and Access to Capital**

Canada's economy contracted in the first half of 2015 primarily due to the significant decline in oil prices over the past year. The Bank of Canada cut interest rates twice in 2015 as a result of the increased economic uncertainty. The U.S. continues to show positive signs of accelerating growth but other global economic markets remain uncertain. Long-term Canadian bond yields declined in 2014 while market volatility remained high during the first nine months of 2015. Although the equity and long-term debt markets remain accessible, pricing can vary based on the current market outlook for growth and interest rates. The Company will continue to focus on maintaining access to all sources of long-term capital at a reasonable cost.

In January 2015, the Company completed the issuance of an additional \$90.0 million principal amount of its Series S senior unsecured debentures. The debentures have an effective interest rate of 3.9%, and mature on July 31, 2025 which represents a term to maturity of 10.5 years at the time of issuance. The Company repaid \$184.8 million of mortgages during the first nine months of the year with a weighted average effective interest rate of 5.0%. The Company replaced a portion of this debt with \$110.1 million of new mortgages with a weighted average effective interest rate of 3.2%. As at September 30, 2015, the Company had \$3.3 billion of unsecured debentures and mortgages outstanding at a weighted average effective interest rate of 5.7 years.

In February 2015, the Company issued 4.4 million common shares at a price of \$19.80 for gross proceeds of \$86.5 million.

In June 2015, the Company redeemed the remainder of its 5.70% convertible debentures at par and satisfied its principal and interest payment obligations by issuing common shares. Additionally, the Company extended the maturity of its operating credit facility to June 2020. As at September 30, 2015, unencumbered assets increased to \$5.6 billion from \$5.0 billion at December 31, 2014.

These financing activities will continue to support the Company's ongoing development and redevelopment activities.

#### Outlook

Management is focused on the following five areas to achieve its objectives through 2015 and into 2016:

- development, redevelopment and repositioning activities including land use intensification;
- selective acquisitions of strategic assets and sites in close proximity to existing properties in the Company's target urban markets;
- proactive portfolio management that results in higher rent growth;
- increase efficiency and productivity of operations; and
- maintain financial strength and flexibility to achieve a competitive cost of capital over the long-term.

Overall, Management is confident that the quality of the Company's consolidated balance sheet and the defensive nature of its assets will continue to serve it well in the current environment and into the future.

#### SUMMARY CONSOLIDATED INFORMATION AND HIGHLIGHTS

As at September 30	2015		2014
Operations Information			
Number of properties	158		163
GLA (square feet)	24,256,000		24,555,000
Occupancy – Same Property – stable <sup>(1)</sup>	95.8%	6	96.4%
Total portfolio occupancy	94.7%	6	95.9%
Development pipeline and adjacent land (GLA) $^{(2)}$			
Retail pipeline	2,441,000		2,414,000
Residential pipeline <sup>(3)</sup>	6,012,000		_
Average rate per occupied square foot	\$ 18.83	\$	18.34
GLA developed and brought on line year-to-date	147,000		221,000
Same Property – stable NOI – increase over prior year period <sup>(1) (4)</sup>	5.1%	6	2.0%
Total Same Property NOI – increase over prior year period <sup>(1) (4)</sup>	4.6%	6	2.9%
Financial Information			
Investment properties – shopping centres <sup>(5)</sup>	\$ 7,788,706	\$	7,386,709
Investment properties – development land <sup>(5)</sup>	\$ 36,353	\$	60,173
Total assets	\$ 8,212,411	\$	8,075,552
Mortgages <sup>(5)</sup>	\$ 1,066,265	\$	1,222,241
Credit facilities	\$ 134,753	\$	7,785
Senior unsecured debentures	\$ 2,243,730	\$	2,273,623
Convertible debentures	\$ 327,773	\$	374,879
Shareholders' equity	\$ 3,645,911	\$	3,468,010
Capitalization and Leverage			
Shares outstanding (in thousands)	225,165		215,838
Enterprise value (6)	\$ 8,046,000	\$	7,687,675
Net debt to total assets <sup>(6) (7) (8)</sup>	42.5%	6	42.1%
Weighted average maturity on mortgages and senior unsecured debentures (years)	5.7		6.1

	Thr	ee months en	ded S	September 30	N	ine months en	ded S	eptember 30
		2015		2014		2015		2014
Revenues, Income and Cash Flows								
Revenues <sup>(9)</sup>	\$	166,558	\$	165,759	\$	504,553	\$	495,232
Net operating income ("NOI") <sup>(9) (10)</sup>	\$	103,355	\$	103,761	\$	308,062	\$	304,387
Corporate expenses, excluding non-cash compensation and incremental leasing costs <sup>(7)</sup>								
As a percentage of rental revenue		4.1%		3.7%		4.3%		3.5%
As a percentage of total assets		0.3%		0.3%		0.3%		0.3%
Increase (decrease) in value of investment properties, net <sup>(9)</sup>	\$	(15,024)	\$	(7,196)	\$	47,314	\$	29,992
Net income attributable to common shareholders	\$	24,750	\$	39,020	\$	164,918	\$	151,941
Net income per share attributable to common shareholders (diluted)	\$	0.11	\$	0.18	\$	0.73	\$	0.71
Cash provided by operating activities	\$	59,811	\$	58,236	\$	159,628	\$	184,383
Adjusted cash flow from operating activities (6)	\$	54,388	\$	60,418	\$	176,671	\$	180,628
Dividends								
Regular dividends	\$	48,448	\$	46,453	\$	144,146	\$	134,634
Regular dividends per common share	\$	0.215	\$	0.215	\$	0.645	\$	0.635
Weighted average number of common shares – diluted (in thousands)		225,536		215,360		240,574		231,803
Funds from Operations ("FFO") <sup>(10)</sup>								
FFO	\$	47,477 <sup>(11)</sup>	\$	53,405	\$	162,418 <sup>(11)</sup>	\$	160,897
FFO per diluted share	\$	0.21 (11)	\$	0.25	\$	0.73 (11)	\$	0.76
FFO payout ratio		<b>102.4%</b> <sup>(11)</sup>		86.0%		<b>88.4%</b> <sup>(11)</sup>		83.6%
Operating FFO (10) (12)	\$	61,651	\$	55,202	\$	177,646	\$	162,686
Operating FFO per diluted share	\$	0.27	\$	0.26	\$	0.80	\$	0.77
Operating FFO payout ratio		79.6%		82.7%		80.6%		82.5%
Adjusted Funds from Operations ("AFFO") (10)								
AFFO	\$	62,306	\$	57,370	\$	184,093	\$	168,308
AFFO per diluted share	\$	0.26	\$	0.25	\$	0.78	\$	0.74
AFFO payout ratio		82.7%		86.0%		82.7%		85.8%
Operating AFFO <sup>(10) (13)</sup>	\$	62,306	\$	57,223	\$	183,309	\$	167,524
Operating AFFO per diluted share	\$	0.26	\$	0.25	\$	0.77	\$	0.74
Operating AFFO payout ratio		82.7%	,	86.0%		83.8%		85.8%

(1) Same Property – stable NOI and Total Same Property NOI are measures of operating performance not defined by IFRS. Refer to the "Business and Operations Review – Real Estate Investments - Investment Property Categories" section of this MD&A.

(2) Square footage does not include potential development on properties held through the Company's Main and Main Developments LP ("Main and Main Developments") joint venture. Refer to the "Business and Operations Review – Properties Under Development – Main and Main Developments" section of this MD&A.

<sup>(3)</sup> Prior year amounts have not been disclosed.

<sup>(4)</sup> Calculated based on the year-to-date NOI.

<sup>(5)</sup> Includes properties classified as held for sale.

(6) Enterprise value, Net debt to total assets and Adjusted cash flow from operating activities are measures not defined by IFRS. Refer to the "Capital Structure and Liquidity – Capital Employed" section of this MD&A.

(7) Calculated with joint ventures, including joint ventures accounted for on the equity basis under IFRS, proportionately consolidated.

<sup>(8)</sup> Calculated net of cash balances as at the end of the period.

<sup>(9)</sup> Calculated excluding the Company's proportionate share of its joint ventures.

(10) NOI, FFO, Operating FFO, AFFO and Operating AFFO are measures of operating performance not defined by IFRS. Refer to the "Results of Operations – Net Operating Income ("NOI"), Non-IFRS Supplemental Financial Measures" section of this MD&A.

(11) Refer to the organizational restructuring discussion under the "Outlook and Current Business Environment" section of this MD&A for related impact.

<sup>(12)</sup> Previously referred to as "FFO excluding other gains (losses) and (expenses)" in the Company's 2014 Annual Report.

<sup>(13)</sup> Previously referred to as "AFFO excluding other gains (losses) and (expenses)" in the Company's 2014 Annual Report.

#### **BUSINESS AND OPERATIONS REVIEW**

#### **Real Estate Investments**

#### **Investment Property Categories**

The Company categorizes its properties for the purposes of evaluating operating performance including Same Property NOI. This enables the Company to better reflect its development, redevelopment and repositioning activities on its properties, including land use intensification, and its completed and planned disposition activities. In addition, the Company revises comparative information to reflect property categories consistent with current period status. The property categories are as follows:

#### Investment properties – shopping centres – Same Property consisting of:

Same Property – stable – includes stable properties where the only significant activities are leasing and ongoing maintenance. Properties that will be undergoing a redevelopment in a future period, including adjacent parcels of land, and those having planning activities underway are also in this category until such development activities commence. At that time, the property will be reclassified to either Same Property with redevelopment activities or to major redevelopment.

Same Property with redevelopment – includes properties that are largely stable, including adjacent parcels of land, but are undergoing incremental redevelopment or expansion activities (pads or building extensions) which intensify the land use. Such redevelopment activities often include facade, parking, lighting and building upgrades.

*Major redevelopment* – includes properties in planning or undergoing multi-year redevelopment projects with significant intensification, reconfiguration and building and tenant upgrades.

*Ground-up development* – consists of new construction, either on a vacant land parcel typically situated in an urban area or on an urban land site with conversion of an existing vacant building to retail use.

Acquisitions and dispositions – includes properties and properties in close proximity to the Company's existing properties included in other categories that were acquired during the period. Dispositions include information for properties disposed of in the period.

*Investment properties classified as held for sale* – consists of properties that meet the held for sale criteria under International Financial Reporting Standards ("IFRS").

*Investment properties – development land –* comprises land sites where there are no development activities underway, except for those in the planning stage.

The Company has applied the above property categorization to the fair value, capital expenditures as well as leasing and occupancy activity on its shopping centre portfolio, and to its Same Property NOI analysis to further assist in understanding the Company's real estate activities and its operating and financial performance.

#### Reconciliation of Condensed Consolidated Balance Sheets to the Company's Proportionate Interest

Proportionate interest is not an IFRS measure, but is defined by Management as the Company's proportionate share of revenues, expenses, assets and liabilities in all of its real estate investments. This presentation is reflected throughout this MD&A to include the Company's equity accounted joint ventures, net of non-controlling interests, and its share of revenues, expenses, assets and liabilities at the Company's ownership interest.

The following table provides a reconciliation of the Company's condensed consolidated balance sheets, as presented in its unaudited interim condensed consolidated financial statements to the Company's proportionate interest.

As at				S	eptem	ber 30, 2015	Decem	per 31, 2014
		Condensed Consolidated Balance Sheet		ustments to oportionate Interest	Pr	oportionate Interest	Pi	oportionate Interest
ASSETS								
Investment properties – shopping centres	\$	7,705,380	\$	103,407	\$	7,808,787	\$	7,364,745
Investment properties – development land		29,853		51,355		81,208		53,776
Investment in joint ventures		156,094		(156,094)		_		_
Investment properties classified as held for sale		89,826		_		89 <i>,</i> 826		205,133
Other		231,258		8,221		239,479		267,778
Total assets	\$	8,212,411	\$	6,889	\$	8,219,300	\$	7,891,432
LIABILITIES		·						
Mortgages	\$	1,066,265	\$	3,306	\$	1,069,571	\$	1,176,038
Credit facilities		134,753		30,953		165,706		7,785
Other		3,338,106		6		3,338,112		3,237,338
Total liabilities		4,539,124		34,265		4,573,389		4,421,161
EQUITY								
Shareholders' equity		3,645,911		_		3,645,911		3,470,271
Non-controlling interest		27,376		(27,376)		-		_
Total equity		3,673,287		(27,376)		3,645,911		3,470,271
Total liabilities and equity	\$	8,212,411	\$	6,889	\$	8,219,300	\$	7,891,432

#### Portfolio Overview

As at September 30, 2015, the Company had interests in 158 investment properties – shopping centres, that were 94.7% occupied with a total GLA of 24.3 million square feet. This compares to 158 investment properties – shopping centres which were 96.0% occupied with a total GLA of 24.3 million square feet as at December 31, 2014 and 163 investment properties – shopping centres which were 95.9% occupied with a total GLA of 24.6 million square feet as at September 30, 2014. The average size of the shopping centres is approximately 154,000 square feet, ranging from approximately 9,000 to over 575,000 square feet.

The Same Property portfolio includes shopping centres categorized in Same Property – stable and Same Property with redevelopment. The Same Property portfolio is comprised of 144 properties totaling 21.1 million square feet of GLA with a fair value of \$6.3 billion. These properties represent 91.1% of the Company's property count, 87.2% of its GLA and 80.2% of its fair value. During the nine months ended September 30, 2015, these properties generated \$268.8 million of NOI which is 86.2% of the Company's total NOI.

The balance of the Company's real estate assets consists of shopping centres with significant value enhancement opportunities which are in various stages of redevelopment, shopping centres and properties in close proximity to existing properties acquired in 2015 or 2014, and properties held for sale.

The Company's proportionate interest in its shopping centre portfolio based on property categorization is summarized as follows:

As at				September	30, 2015	015 December 31, 201					
(millions of dollars, except other data)	Number of Properties	GLA (000s sq. ft.)	Fair Value	Occupancy	Weighted Average Rate per Occupied Square Foot	Number of Properties	GLA (000s sq. ft.)	Fair Value	Occupancy	Weighted Average Rate per Occupied Square Foot	
Same Property – stable	129	18,453	\$ 5,656	95.8% \$	18.73	127	18,511	\$ 5,389	96.8% \$	18.48	
Same Property with redevelopment	15	2,687	673	95.5%	16.93	16	2,663	740	96.9%	16.38	
Total Same Property	144	21,140	6,329	95.8%	18.50	143	21,174	6,129	96.8%	18.22	
Major redevelopment	8	1,880	910	83.5%	22.14	8	1,887	866	89.5%	20.45	
Ground-up development	3	559	302	92.7%	16.95	3	528	264	90.9%	18.55	
Acquisitions – 2015 <sup>(1)</sup>	_	76	59	91.9%	34.92	_	_	_	-%	_	
Acquisitions – 2014	2	469	209	92.0%	26.85	2	473	192	92.0%	26.40	
Investment properties classified as held for sale $^{(2)}$ (3)	1	132	83	100.0%	13.44	1	132	78	100.0%	13.07	
Dispositions – 2015	_	_	_	-%	_	1	137	22	93.1%	12.65	
Total	158	24,256	\$ 7,892	94.7% \$	18.83	158	24,331	\$ 7,551	96.0% \$	18.42	

<sup>(1)</sup> Properties in close proximity to existing properties.

(2) The number of properties and GLA exclude a shopping centre that is 50% held for sale. The GLA and property count for this shopping centre is included in Same Property with redevelopment.

 $^{\rm (3)}\,$  The fair value excludes development land held for sale of \$6.5 million.

The Company's shopping centre portfolio summarized by geographic region is as follows:

As at				Sep	otember	30, 2015				D	ecember	31, 2014
(millions of dollars, except other data)	Number of Properties	GLA (000s sq. ft.)	Fair Value	Occupancy	Weighted Average Rate per Occupied Square Foot	% of Annual Minimum Rent	Number of Properties	GLA (000s sq. ft.)	Fair Value	Occupancy	Weighted Average Rate per Occupied Square Foot	% of Annual Minimum Rent
Central Region												
Greater Toronto Area	44	6,625	\$ 2,818	96.6% \$	21.77	33%	44	6,637	\$ 2,674	96.6%	\$ 21.23	32%
Golden Horseshoe Area	8	1,583	378	92.2%	15.88	6%	8	1,604	382	99.0%	15.11	6%
London Area	7	686	162	97.9%	15.55	2%	7	691	166	98.0%	15.40	3%
	59	8,894	3,358	95.9%	20.27	41%	59	8,932	3,222	97.1%	19.66	41%
Eastern Region												
Greater Montreal Area	35	4,911	1,177	91.0%	15.13	16%	35	5,019	1,173	93.6%	15.02	17%
Greater Ottawa Area	11	1,992	458	97.3%	16.68	7%	11	1,964	427	97.1%	16.61	7%
Quebec City	5	1,009	173	95.8%	10.94	3%	5	1,009	168	96.1%	11.20	3%
Other	1	121	23	100.0%	15.29	-%	1	121	23	98.2%	13.90	—%
	52	8,033	1,831	93.3%	15.00	26%	52	8,113	1,791	94.8%	14.91	27%
Western Region												
Greater Calgary Area	15	2,548	978	97.4%	22.55	13%	15	2,454	911	98.3%	21.81	12%
Greater Vancouver Area	19	2,179	917	94.6%	22.23	10%	19	2,192	870	93.8%	22.22	10%
Greater Edmonton Area	12	2,358	735	91.8%	18.80	9%	12	2,396	684	95.0%	18.38	9%
Red Deer	1	244	73	95.2%	20.03	1%	1	244	73	98.8%	19.73	1%
	47	7,329	2,703	94.7%	21.20	33%	47	7,286	2,538	95.9%	20.74	32%
Total	158	24,256	\$ 7,892	94.7% \$	18.83	100%	158	24,331	\$ 7,551	96.0%	\$ 18.42	100%

#### **Investment Properties – Shopping Centres**

A continuity of the Company's proportionate interest in investments in its shopping centre acquisitions, dispositions, development and portfolio improvement activities is summarized below:

	1	Three	 ns ended mber 30	Nine	ns ended mber 30
(millions of dollars)		2015	2014	2015	2014
Balance at beginning of period	\$	7,716	\$ 7,284	\$ 7,474	\$ 7,126
Acquisitions					
Shopping centres and additional adjacent spaces		15	71	72	121
Land parcels in close proximity to existing properties		_	31	1	38
Development activities and property improvements		68	76	209	165
Reclassifications from development land		2	_	1	18
Reclassification from residential development inventory		_	12	_	12
Increase (decrease) in value of investment properties, net		(14)	(7)	49	33
Dispositions		(1)	(47)	(23)	(86)
Reclassification to equity accounted joint ventures		_	(34)	_	(34)
Other changes		3	1	6	(6)
Balance at end of period	\$	7,789	\$ 7,387	\$ 7,789	\$ 7,387
Investment in joint ventures – shopping centres (1)		103	77	103	77
Proportionate interest end of period <sup>(2)</sup>	\$	7,892	\$ 7,464	\$ 7,892	\$ 7,464

 $^{\scriptscriptstyle (1)}\,$  At the Company's proportionate interest.

<sup>(2)</sup> Includes investment properties classified as held for sale totaling \$83 million as at September 30, 2015.

#### 2015 Acquisitions

#### Income-producing properties – Shopping Centres and Additional Adjacent Spaces

During the nine months ended September 30, 2015, the Company acquired eight properties in close proximity to existing shopping centres, as summarized in the table below:

Count	Property	City	Province	Quarter Acquired	GLA (square feet)	sition Cost n millions)
1.	880-16th Ave., 1508-8th Street (Mount Royal Village)	Calgary	AB	Q1	42,400	\$ 23.4
2.	Yorkville Village adjacent properties	Toronto	ON	Q1	_	1.4
3.	1030 King St. West (Shops at King Liberty)	Toronto	ON	Q2	17,900	25.7
4.	930, 932-17th Ave. SW (Mount Royal Village)	Calgary	AB	Q2	9,600	6.0
5.	43 Hanna Ave. (Shops at King Liberty)	Toronto	ON	Q3	1,200	0.8
6.	97 McKenzie Town Blvd. (McKenzie Towne Centre)	Calgary	AB	Q3	7,900	7.5
7.	850-16th Avenue (Mount Royal Village)	Calgary	AB	Q3	10,600	6.2
8.	Yorkville Village adjacent properties	Toronto	ON	Q3	-	0.9
	Total				89,600	\$ 71.9

#### **Development Properties**

During the nine months ended September 30, 2015, the Company invested \$1.4 million in the acquisition of two development properties, comprising 0.2 acres for future development of retail and mixed-use space, as summarized in the table below:

Count	Property Name	City	Province	Quarter Acquired	Acreage	Acquisition Cost (in millions)
	Land parcels adjacent to existing properties					
1.	3009 Blvd. St-Charles (Centre Kirkland-St. Charles)	Kirkland	QC	Q2	0.2	\$ 0.9
2.	1200 Block of Marine Drive (Pemberton Plaza)	North Vancouver	BC	Q2	-	0.5
	Total land parcels adjacent to existing properties				0.2	\$ 1.4

#### 2015 Dispositions

During the nine months ended September 30, 2015, the Company sold three properties, representing 136,700 square feet of GLA for gross proceeds of \$23.1 million. These dispositions are in line with the Company's strategy of increasing the portfolio's focus on core urban markets.

	Property Name	City	Province	Quarter Sold	Gross Leasable Area (square feet)	Acreage	Gross Sales Price (in millions)
1.	Plaza Delson	Delson	QC	Q1	136,700	_	\$ 21.5
2.	717 Hillsdale Ave.	Toronto	ON	Q2	_	0.1	0.9
3.	497-501 Wellington Rd.	London	ON	Q3	_	0.6	0.7
	Total				136,700	0.7	\$ 23.1

#### **Capital Expenditures on Investment Properties**

Capital expenditures are incurred by the Company for maintaining and/or renovating its existing shopping centres. In addition, the Company also incurs expenditures for the purposes of expansion, redevelopment and development activities.

Revenue sustaining capital expenditures are required for maintaining the Company's shopping centre infrastructure and revenues from leasing of existing space. Revenue sustaining capital expenditures are generally not recoverable from tenants. However, certain leases provide the ability to recover from tenants over time, a portion of capital expenditures to maintain the physical aspects of the Company's shopping centres.

Revenue sustaining capital expenditures generally include tenant improvement construction costs related to new and renewal leasing, and capital expenditures required to maintain the physical aspects of the shopping centres, such as roof replacement and resurfacing of parking lots.

Revenue enhancing capital expenditures are those expenditures that increase the revenue generating ability of the Company's shopping centres. Revenue enhancing capital expenditures are incurred in conjunction with or in contemplation of a development or redevelopment strategy, or related to acquisition, disposition or the Same Property categories. Capital expenditures incurred in development and redevelopment projects include pre-development costs, direct construction costs, leasing costs, tenant improvements, borrowing costs, and overhead including applicable salaries and other direct costs of internal staff directly attributable to the projects under active development.

Revenue enhancing or sustaining capital expenditures are dependent upon many factors, including the age and location of the Company's shopping centres. The Company owns and actively seeks to acquire older, well-located shopping centres in urban locations, where expenditures tend to be higher when they are subsequently repaired or redeveloped to meet the Company's standards.

In addition to the property category, the Company also considers property age, the potential effects on occupancy and future rent per square foot, the time leasable space has been vacant and other factors when assessing whether a capital expenditure is revenue enhancing or sustaining.

The three-year weighted average annualized rate of revenue sustaining expenditures on a Same Property basis for the nine months ended September 30, 2015 was \$0.85 per square foot.

Nine months ended September 30 2015 2014 Same Property Same Property Same Property with Same Property with - Stable redevelopment Total – Stable redevelopment Total \$ 13,545 \$ 10,971 1,471 \$ 15,016 \$ 9,891 \$ 1,080 \$ Revenue sustaining Revenue enhancing and other 21,224 2,500 23,724 11,289 1,982 13,271 Expenditures recoverable from 5,774 164 5,938 4,284 1,827 6,111 tenants **Development expenditures** 13,886 24,111 24,111 13,886 **Total Same Property** \$ 40,543 \$ 28,246 \$ 25,464 \$ 18,775 \$ 44,239 68,789 \$ Major redevelopment 63,920 77,731 72,820 Ground-up development 26,164 Acquisitions - current year 208 1,030 Acquisitions - prior year 2.092 4,259 Investment properties classified as held for sale 839 5,194 Dispositions - current and prior year 268 827 **Development land** 448 9,020 Total \$ 209,384 \$ 168,464

Capital expenditures on the shopping centre portfolio by property categorization are as follows:

#### Valuation of Investment Properties Under IFRS

During the nine months ended September 30, 2015, the weighted average stabilized capitalization rate of the Company's investment property portfolio decreased from 5.8% as at December 31, 2014 to 5.7%, including the impact of dispositions, acquisitions, and development activities. The Company experienced a decrease in the weighted average stabilized capitalization rate due to capitalization rate compression primarily occurring in the Western region, specifically in the Greater Vancouver Area. The Company's proportionate interest in the net increase in value of investment properties was \$54.2 million for the nine months ended September 30, 2015.

The values of the Company's proportionate interest in its shopping centres and associated capitalization rates by region were as follows as at September 30, 2015 and December 31, 2014:

As at September 30, 2015		Ca	Rate			
(millions of dollars, except other data)	- Number of Properties	Weighted Average	Median	Range	Fair	Value
Central Region	59	5.6%	5.8%	4.8%-7.5%	\$3	8,358
Eastern Region	52	6.1%	6.0%	5.3%-7.5%	1	l <b>,831</b>
Western Region	47	5.5%	5.8%	4.5%-6.5%	2	2,703
Total or Weighted Average	158	5.7%	5.8%	4.5%-7.5%	\$7	7,892

As at December 31, 2014						
(millions of dollars, except other data)	Number of Properties	Weighted Average	Median	Range	— Fair Va	Fair Value
Central Region	59	5.6%	5.8%	4.8%-8.2%	\$	3,222
Eastern Region	52	6.2%	6.0%	5.0%-7.5%		1,791
Western Region	47	5.7%	5.8%	5.0%-7.0%		2,538
Total or Weighted Average	158	5.8%	6.0%	4.8%-8.2%	\$	7,551

#### **Properties Under Development**

Development and redevelopment activities are completed selectively, based on opportunities in the Company's properties or in the markets where the Company operates. The Company's development projects comprise ground-up projects, major redevelopment and other redevelopment on stable properties. Additionally, properties under development includes land with future development potential. All development activities are strategically managed to reduce risk, and properties are generally developed after obtaining anchor lease commitments. Individual buildings within a development are generally constructed only after obtaining commitments on a substantial portion of the space.

#### **Development Pipeline**

The Company has identified approximately 8.5 million square feet of incremental density available in the portfolio for future development of which 1.1 million square feet is currently under development.

A breakdown of the active development and incremental density within the portfolio by component and type is as follows:

	Square	e Feet (in thousands	5)
As at September 30, 2015	Retail	Residential	Total
Active Development			
Same Property with redevelopment	46	_	46
Major redevelopment	226	_	226
Ground-up development	469	312	781
Total active development	741	312	1,053
Future uncommitted incremental density	1,700	5,700	7,400
Total development pipeline	2,441	6,012	8,453

The Company will assess its course of action with respect to the 5.7 million square feet of uncommitted potential residential density within its portfolio on a case by case basis given the specifics of each property. The Company's course of action for each property may include selling the property, selling the residential density rights, joint venturing with a partner to develop the property or undertaking the development of the property on its own. The majority of this density is expected to commence development over the medium term (within approximately seven years).

In addition to the development pipeline above, the Company has identified further development potential of up to 1.0 million square feet of retail and 4.3 million square feet of residential GLA, which may become realizable over the longer term.

In addition to the Company's development pipeline, information regarding the development potential of the Company's Main and Main Developments joint venture can be found in the "Main and Main Developments" section of this MD&A.

#### **Development Spend by Component**

Development and redevelopment projects may occur in phases with the completed component of the project included in income-producing properties and the incomplete component included in properties under development. As at September 30, 2015, the Company had \$570 million of properties and land under development at invested cost.

A breakdown of invested cost on development activities by component is as follows:

				Invested Cost	
As at September 30, 2015 (in millions of dollars)	Number of Properties	Square Feet <sup>(1) (2)</sup> (in thousands)	Active Development	Pre- Development	Total
Same Property with redevelopment	6	46	\$ 16	\$ —	\$ 16
Major redevelopment	8	226	159	99	258
Ground-up development	3	781	124	18	142
Total 2015 development and redevelopment activities	17	1,053	\$ 299	\$ 117	\$ 416
Total development land and adjacent land parcels				\$ 154	\$ 154
Total				\$ 271	\$ 570

(1) Includes 312,000 square feet of residential rental apartments for which the Company's interest is 50%.

(2) Square footage related to active development only.

#### 2015 Development and Redevelopment Coming Online and Space Going Offline

Development and redevelopment coming online includes both leased and unleased space brought online at completion of construction. The Company's completed development projects illustrate the potential future value of investments in ongoing development initiatives that are not yet generating income, but are expected to contribute to the growth of the Company.

During the three and nine months ended September 30, 2015, the Company completed 15,000 and 147,000 square feet, respectively, in development and redevelopment activities. During the nine month period, 134,000 square feet of this space was occupied at an average rental rate of \$31.32 per square foot, and the remainder is expected to be leased in the next 12 months. The average lease rate on the space was above the average rate for the portfolio, thus realizing on the growth potential through development and redevelopment activities.

For the three months ended September 30, 2015, the Company had tenant closures for redevelopment of 14,000 square feet at an average rental rate of \$16.60 per square foot. For the nine months ended September 30, 2015, the Company had tenant closures for redevelopment of 86,000 square feet at an average rental rate of \$16.56 per square foot. Of this 86,000 square feet, 57,000 square feet was demolished during the third quarter.

#### 2015 Active Development and Redevelopment Activities

The Company's properties with development and redevelopment activities currently in progress are expected to have a weighted average going-in NOI yield of 5.6% on completion. This yield is derived from the expected going-in run rate based on stabilized leasing and operations following completion of the development, and includes all building cost, land cost, interest and other carrying costs as well as capitalized staff compensation and other expenses. However, actual rates of return could differ if development costs exceed current forecast costs, if final lease terms include shortfalls from base rent, operating cost or property tax recoveries, or if there are other unforeseen events that cause actual results to differ from assumptions. The quality of the Company's construction is consistent with its strategy of long-term ownership and value creation, and factors in the Company's high standards in construction, lighting, parking, access, pedestrian amenities, accessibility, as well as development to LEED standards.

A summary of 2015 development and redevelopment activities is as follows:

#### As at September 30, 2015

							(in mi	llior	ns)	
				Invested Cost						
	Planned Square Feet Upon Completion	Existing Square Feet	Square Feet Under Development	-	Total Estimated Cost incl. Land		er Active lopment		Income Producing Properties	Estimated Cost to Complete
Same Property with redevelopment										
Active development	46	_	46	\$	40	\$	16	\$	— \$	24
Major redevelopment										
Active development	710	484	226		623		159		397	67
Ground-up development										
Active development and at completion	1,337	556	781		438		124		195	119
Total	2,093	1,040	1,053	\$	1,101	\$	299	\$	592 \$	210

Costs to complete the development, redevelopment and expansion activities underway are estimated to be approximately \$210 million. Costs to complete Same Property related developments are planned at \$12 million for the fourth quarter of 2015 and \$13 million thereafter. Costs to complete major redevelopments and ground-up developments, respectively, are planned at \$21 million and \$7 million for the fourth quarter of 2015, and \$46 million and \$112 million thereafter.

2015 development and redevelopment activities are summarized in the tables below by investment property category and additionally by development status (active development, at completion and in pre-development).

#### Same Property with Redevelopment

Highlights of the Company's current Same Property with redevelopment projects are summarized in the table below. As at September 30, 2015, the invested cost in these projects totaled \$16 million, and includes incremental investment primarily related to pads or building extensions and often includes façade, parking, lighting and building upgrades. Of the 46,000 square feet under active redevelopment, 28,000 square feet is subject to committed leases at a weighted average rate of \$40.72 per square foot. The Company is currently in various stages of negotiations for the remaining planned space.

As	at September 30, 2015							
						(	in millions)	
Cou	int/Property	Tenants	Square Feet Under Development (in thousands)	Target Completion Date <sup>(1)</sup>	Cost incl.		Invested Cost	Estimated Cost to Complete
	Same Property with redevelopment -	- active redevelopment						
1.	Wellington Corners, London, ON	BMO	4	H1 2016	\$2	\$	1	\$ 1
2.	Kingston Square, Toronto, ON	Tim Hortons, The Beer Store	8	H1 2016	9		3	6
3.	Pemberton Plaza, Vancouver, BC	TD Canada Trust, Willowbrae Academy	22	H1 2016	17		8	9
4.	Fairway Plaza, Kitchener, ON		8	H1 2016	9		4	5
5.	Loblaws Plaza, Ottawa, ON	BMO	4	H2 2016	3		_	3
	Total Same Property with redevelopm	ent	46		\$ 40	\$	16	\$ 24

<sup>(1)</sup> H1 and H2 refer to the first six months of the year and the last six months of the year, respectively.

In addition to the projects listed in the table above, the Same Property with redevelopment projects include eight properties with projects completed in prior periods and two in an early pre-development planning stage. These projects, together with the projects listed in the table above, make up the 15 properties classified as Same Property with redevelopment.

#### Major Redevelopment

The Company classifies eight properties as properties with major redevelopment activities. Of the approximately 226,000 square feet under active redevelopment, 117,000 square feet is subject to committed leases at a weighted average rate of \$30.20 per square foot. As construction on these redevelopment projects occurs in phases, there continue to be ongoing negotiations in various stages with certain retailers for the remaining planned space.

Highlights of the Company's current major redevelopment underway, including costs for completed phases, are as follows:

As	at September 30, 2015								
				(in thousands)				(in millions)	
Cou	nt/Property	Major Tenants/Development Status	Planned Square Feet Upon Completion	Completed or Existing Square Feet <sup>(1)</sup>	Square Feet Under Development	Target Completion Date <sup>(2)</sup>	Tota Estimated Cost incl. Land		imated Cost to mplete
	Major redevelopment	- with active development	t						
1.	Yorkville Village Assets, Toronto, ON	Whole Foods Market, Equinox Fitness	285	244	41	H1 2017	\$ 352	\$ 327	\$ 25
2.	Carre Lucerne Assets, Montreal, QC	Provigo, Pharmaprix, Scotiabank	120	31	89	H2 2017	54	47	7
3.	Mount Royal Village Assets, Calgary, AB	London Drugs, Urban Fare, GoodLife Fitness, Canadian Tire	305	209	96	H2 2017	217	182	35
			710	484	226		\$ 623	\$ 556	\$ 67
	Major redevelopment	- in pre-development							
1.	3080 Yonge Street, Toronto, ON	Construction imminent		183					
2.	Humbertown Shopping Centre, Toronto, ON	Advanced entitlements		108					
3.	Place Portobello Assets, Brossard, QC	Planning underway		576					
4.	Semiahmoo Shopping Centre, Surrey, BC	Planning underway		230					
5.	Macleod Trail Assets, Calgary, AB	Planning underway		300					
				1,397	_			\$ 99	\$ _
	Total major redevelopme	ent		1,881	226		\$ 623	\$ 655	\$ 67

<sup>(1)</sup> Includes vacant units held for redevelopment.

(2) H1 and H2 refer to the first six months of the year and the last six months of the year, respectively.

#### Ground-up Development

The Company classifies three properties as ground-up development properties underway or completed. Properties under active development are comprised of approximately 781,000 square feet of which 469,000 square feet is retail space, including 141,000 square feet subject to committed leases at a weighted average rate of \$22.81 per square foot, and 312,000 square feet is residential rental apartments. As construction on ground-up developments occurs in phases, there continues to be ongoing negotiations in various stages with retailers for the remaining planned space.

Highlights of the Company's current ground-up projects underway, including costs for completed phases, are as follows:

				(in thousands	5)			(iı	n millions)	
Cou	nt/Property	Major Tenants/Development Status	Planned Square Feet Upon Completion	Completed or Existing Square Feet <sup>(1)</sup>	r Existing Square Feet Square Under		Tot Estimate Cost inc Lan	d I.	Invested Cost	Estimated Cost to Complete
	Ground-up development - with	active development								
1.	The Brewery District Edmonton, AB <sup>(1)</sup>	Loblaws City Market, GoodLife Fitness, Shoppers Drug Mart, Mountain Equipment Co-op	312	_	312	H2 2017	\$8	4\$	57	\$ 27
	King High Line (Shops at King Liberty) Toronto, ON <sup>(1) (2) (3)</sup>	,	469	_	469	H2 2018	15	5	67 124	88
	Total ground-up development – with	active development	781	-	781		\$ 23	9\$		\$ 115
	Ground-up development – at co	mpletion								
1.	Place Viau Assets, Montreal, QC	Walmart, Michaels, Marshalls, Dollarama	333	333	-	H1 2015	\$ 14	4\$	140	\$ 4
2.	Carrefour du Plateau-des-Grives, Gatineau, QC	Canadian Tire, Sports Experts	223	223	-	H1 2015	5	5	55	-
	Total ground-up development – at co	ompletion	556	556	-		\$ 19	9\$	195	\$ 4
	Ground-up development – pre-d	levelopment							-	
	Rutherford Marketplace, Vaughan, O (Residential) <sup>(2)</sup>	N	-	-	-			\$	5 18	
	Total ground-up development – pre-	development	_	_	-			\$	18	
	Total ground-up development		1,337	556	781		\$ 43	8\$	337	\$ 119

<sup>(1)</sup> The Company has 50% ownership interest in the property.

<sup>(2)</sup> These land parcels are additional phases forming part of existing stable income-producing properties.

(3) The square feet under development comprises 157,000 square feet of retail and 312,000 square feet of residential space. The Company and its development partner have entered into a binding agreement to sell, upon substantial completion, a 1/3 managing interest in the residential component of the property to Canadian Apartment Properties REIT.

<sup>(4)</sup> H1 and H2 refer to the first six months of the year and the last six months of the year, respectively.

#### **Main and Main Developments**

The Company has an interest in a Toronto and Ottawa urban development partnership (known as M+M Urban Realty LP ("Main and Main Urban Realty")) between the Company, Main and Main Developments (itself, a joint venture between the Company and a private developer) and a prominent Canadian institutional investor. The partners of Main and Main Urban Realty have collectively committed a total of \$320.0 million of equity capital for the current and future growth and development of the Main and Main Urban Realty portfolio, of which First Capital Realty's direct and indirect commitment is approximately \$167.0 million (of which \$94.0 million has been invested as at September 30, 2015).

Each of Main and Main Urban Realty's 22 assembly projects are located on a major street in Toronto or Ottawa. Two projects are in the active development phase and seven projects are in the pre-development planning stage. As at September 30, 2015, the fair value of the Main and Main Urban Realty property portfolio was approximately \$249.6 million.

Main and Main Urban Realty has identified a total of approximately 1.9 million square feet of additional GLA available in its portfolio, comprised of 0.3 million square feet for future retail and 1.6 million square feet for future residential development. The Company's proportionate interest in Main and Main Urban Realty is 37.7%.

#### Leasing and Occupancy

Total Same Property occupancy decreased from 96.8% as at December 31, 2014 to 95.8% as at September 30, 2015 primarily as a result of the closure of a Target store in the second quarter. Total portfolio occupancy, which decreased from 96.0% as at December 31, 2014 to 94.7% as at September 30, 2015, was primarily driven by the decrease in total Same Property occupancy, as well as the closure of another Target store (included in the major redevelopment category), partially offset by the impact of the Company's leasing, development and redevelopment initiatives.

Occupancy of the Company's shopping centre portfolio by property categorization as at September 30, 2015 was as follows:

As at		September	r <b>30, 2015</b>		Decemb	oer 31, 2014
(square feet in thousands, except other data)	Total Occupied Square Feet	% Occupied	Weighted Average Rate per Occupied Square Foot	Total Occupied Square Feet	% Occupied	Weighted Average Rate per Occupied Square Foot
Same Property – stable	17,678	95.8% \$	18.73	17,911	96.8%	\$ 18.48
Same Property with redevelopment	2,565	95.5%	16.93	2,582	96.9%	16.38
Total Same Property	20,243	95.8%	18.50	20,493	96.8%	18.22
Major redevelopment	1,570	83.5%	22.14	1,690	89.5%	20.45
Ground-up development	518	92.7%	16.95	480	90.9%	18.55
Investment properties classified as held for sale	132	100.0%	13.44	132	100.0%	13.07
Total portfolio before acquisitions and dispositions	22,463	94.7%	18.69	22,795	96.1%	18.36
Acquisitions – 2015	69	91.9%	34.92	_	—%	_
Acquisitions – 2014	433	92.0%	26.85	434	92.0%	26.40
Dispositions – 2015	_	-%	_	127	93.1%	12.65
Total	22,965	94.7% \$	18.83	23,356	96.0%	\$ 18.42

During the three months ended September 30, 2015, the Company achieved a 11.3% overall rate increase per occupied square foot on 382,000 square feet of renewal leases over the expiring lease rates, of which the rate increase for the Same Property portfolio was 9.5% on 344,000 square feet of renewals.

During the nine months ended September 30, 2015, the Company achieved a 8.8% overall rate increase per occupied square foot on 1,434,000 square feet of renewal leases over the expiring lease rates, of which the rate increase for the Same Property portfolio was 9.5% on 1,334,000 square feet of renewals.

The average rental rate per occupied square foot for the total portfolio increased from \$18.42 as at December 31, 2014 to \$18.83 as at September 30, 2015 primarily due to rent escalations. Management believes that the weighted average rental rate per square foot for the portfolio would be in the range of \$23.00 to \$25.00, if the portfolio were at market.

Changes in the Company's gross leasable area and occupancy for the total portfolio are set out below:

Three months ended September 30, 2015	Total	Same Prop	perty	Major redo up, acquisit	evelopmen tions and di			Vaca	ncy		т	)	
	Occupied Square Feet (thousands)	%	Weighted Average Rate per Occupied Square Foot	Occupied Square Feet (thousands)		Weighted verage Rate per Occupied Square Foot	Under Redevelop- ment Square Feet (thousands)	%	Vacant Square Feet (thousands)	%	Total Square Feet (thousands)		Weighted Average Rate per Occupied Square Foot
June 30, 2015 <sup>(1)</sup>	20,253	95.9%	\$ 18.37	2,724	86.5%	\$ 21.19	284	1.2%	1,009	4.2%	24,270	94.7% \$	5 18.70
Tenant openings	209		19.52	32		17.40	_		(241)		_		19.24
Tenant closures	(249)		(16.90)	(40)		(20.99)	-		289		-		(17.46)
Tenant closures for redevelopment	(1)		(12.00)	(13)		(16.91)	14		_		_		(16.60)
Developments – tenant openings coming online <sup>(2)</sup>	10		18.52	5		34.88	_		_		15		23.80
Demolitions	_		_	_		_	(57)		_		(57)		_
Reclassification	13		_	2		_	(80)		73		8		_
Total portfolio before 2015 acquisitions and dispositions	20,235	95.8%	\$ 18.50	2,710	87.3% \$	5 21.28	161	0.7%	1,130	4.7%	24,236	94.7% \$	5 18.82
Acquisitions (at date of acquisition)	8	100%	25.10	12	100%	29.46	_		_		20	100%	27.69
September 30, 2015	20,243	95.8%	\$ 18.50	2,722	87.3% \$	5 21.32	161	0.7%	1,130	4.7%	24,256	94.7% \$	18.83
Renewals	344	:	\$ 18.78	38	, T	31.55					382		20.04
Renewals – expired	(344)	:	\$ (17.15)	(38)		\$ (25.91)					(382)		6 (18.01)
Net change per square	foot from rer	newals	\$ 1.63			5.64							2.03
% Increase on renewal	of expiring re	nts	9.5%			21.8%							11.3%

 $^{(1)}\,$  Opening balance is revised to reflect property categories consistent with current period status.

 (2) For further discussion of development and redevelopment coming online and under development vacancy, refer to the "Properties Under Development – 2015 Development and Redevelopment Coming Online and Space Coming Offline" section of this MD&A.

Nine months ended September 30, 2015	Total	Same Prop	erty	Major rede up, acquisit	evelopment tions and di			Vaca	ncy		т	0	
	Occupied Square Feet (thousands)	% 5	Weighted Average Rate per Occupied Square Foot	Occupied Square Feet (thousands)		Weighted verage Rate per Occupied Square Foot	Under Redevelop- ment Square Feet (thousands)	%	Vacant Square Feet (thousands)	%	Total Square Feet (thousands)	Occupied Square Feet %	Weighted Average Rate per Occupied Square Foot
December 31, 2014 (1)	20,493	96.8% \$	18.22	2,863	90.7% \$	19.87	84	0.3%	891	3.7%	24,331	96.0%	\$ 18.42
Tenant openings	455		18.82	66		22.40	-		(521)		-		19.28
Tenant closures	(742)		(16.10)	(201)		(13.08)	-		943		-		(15.46)
Tenant closures for redevelopment	(27)		(21.23)	(59)		(14.36)	86		_		_		(16.56)
Developments – tenant openings coming online <sup>(2)</sup>	33		24.78	101		33.44	_		13		147		31.32
Demolitions	—		_	_		_	(63)		(75)		(138)		—
Reclassification	23		_	10		_	54		(124)		(37)		—
Total portfolio before 2015 acquisitions and dispositions	20,235	95.8% \$	18.50	2,780	87.6% \$	20.57	161	0.7%	1,127	4.6%	24,303	94.7%	\$ 18.75
Acquisitions (at date of acquisition)	8	100%	25.10	69	85.0%	34.63	_		13		90	85.6%	33.65
Dispositions (at date of disposition)	_	-	_	(127)	93.1%	(12.65)	_		(10)		(137)	92.7%	(12.65)
September 30, 2015	20,243	95.8% \$	18.50	2,722	87.3% \$	21.32	161	0.7%	1,130	4.7%	24,256	94.7%	\$ 18.83
Renewals	1,334	Ş	19.67	100	Ş	26.43					1,434		\$ 20.14
Renewals – expired	(1,334)	Ş	6 (17.96)	(100)	\$	(25.85)					(1,434)		\$ (18.51)
Net change per square	foot from ren	iewals \$	1.71		ç	0.58							\$ 1.63
% Increase on renewal	of expiring re	nts	9.5%			2.2%							8.8%

 $^{\scriptscriptstyle (1)}$  Opening balance is revised to reflect property categories consistent with current period status.

 For further discussion of development and redevelopment coming online and under development vacancy, refer to the "Properties Under Development – 2015 Development and Redevelopment Coming Online and Space Coming Offline" section of this MD&A.

#### **Top Forty Tenants**

As at September 30, 2015, 55.4% of the Company's annualized minimum rent came from its top 40 tenants (December 31, 2014 – 55.1%). Of these rents, 77.1% came from tenants that have investment grade credit ratings and who represent many of Canada's leading supermarkets, drugstores, national and discount retailers, banks and other familiar shopping destinations. The weighted average lease term for the Company's top 10 tenants was 6.6 years as at September 30, 2015, excluding contractual renewal options.

	Tenant <sup>(1) (2)</sup>	Number of Stores	Square Feet (thousands)	Percent of Total Gross Leasable Area	Percent of Total Annualized Minimum Rent	DBRS Credit Rating	S&P Credit Rating	Moody's Credit Rating
1	Loblaw Companies Limited ("Loblaw")	97	2,387	9.8%	10.1%	BBB	BBB	
2	Sobeys	55	1,946	8.0%	6.6%	BBB (low)	BBB-	
3	Metro	33	1,172	4.8%	3.5%	BBB	BBB	
4	Walmart	15	1,483	6.1%	3.0%	AA	AA	Aa2
5	Canadian Tire	25	855	3.5%	2.9%	BBB (high)	BBB+	
6	TD Canada Trust	46	243	1.0%	2.1%	AA	AA-	Aa1
7	RBC Royal Bank	46	256	1.1%	2.0%	AA	AA-	Aa3
8	Dollarama	51	495	2.0%	1.8%	BBB		
9	GoodLife Fitness	23	519	2.1%	1.6%			
10	CIBC	36	202	0.8%	1.6%	AA	A+	Aa3
Тор	10 Tenants Total	427	9,558	39.2%	35.2%			
11	Rona	4	421	1.7%	1.4%	BB (high)	BB+	
12	LCBO	21	214	0.9%	1.3%	AA (low)	A+	Aa2
13	вмо	31	138	0.6%	1.1%	AA	A+	Aa3
14	Rexall	19	168	0.7%	1.1%			
15	London Drugs	9	231	1.0%	1.0%			
16	Restaurant Brands International	53	141	0.6%	1.0%	BB (low)	B+	
17	Staples	11	254	1.0%	0.9%		BBB-	Baa2
18	Scotiabank	22	121	0.5%	0.9%	AA	A+	Aa2
19	Save-On-Foods	6	267	1.1%	0.9%			
20	Longo's	4	170	0.7%	0.8%			
21	Starbucks	44	71	0.3%	0.7%		A-	A2
22	Jean Coutu	12	157	0.6%	0.7%			
23	Subway	73	87	0.4%	0.6%			
24	Cara	21	94	0.4%	0.6%			
25	Winners	6	194	0.8%	0.6%		A+	A3
26	Whole Foods Market	2	90	0.4%	0.5%		BBB-	
27	Best Buy	5	140	0.6%	0.5%		BB	Baa2
28	SAQ	20	88	0.4%	0.5%	A (high)	A+	Aa2
29	Michaels	5	110	0.5%	0.5%		B+	B3
30	Yum! Brands	30	59	0.2%	0.5%		BBB	Baa3
31	McDonald's	21	84	0.3%	0.5%		A-	A3
32	Toys "R" Us	3	127	0.5%	0.5%		B-	B3
33	Reitmans	24	124	0.5%	0.5%			
34	The Beer Store	11	66	0.3%	0.4%	AA (low)	A+	Aa2
35	The Home Depot	2	219	0.9%	0.4%	А	А	A2
36	Williams-Sonoma	2	39	0.2%	0.4%			
37	Pet Valu	21	58	0.2%	0.4%			
38	Liquor Stores	14	54	0.2%	0.4%			
39	Bulk Barn	12	58	0.2%	0.3%			
40	Uniprix	6	68	0.3%	0.3%			
Тор	40 Tenants Total	941	13,670	56.2%	55.4%			

<sup>(1)</sup> The names noted above may be the names of the parent entities and are not necessarily the covenants under the leases.

<sup>(2)</sup> Tenants noted above include all banners of the respective retailer.

#### Lease Maturity Profile

The Company's lease maturity profile for its shopping centre portfolio as at September 30, 2015 was as follows:

Maturity Date <sup>(1)</sup>	Number of Stores	Occupied Square Feet (thousands)	Percent of Total Square Feet	Mir	Annualized himum Rent at Expiration (thousands)	Percent of Total Annualized Minimum Rent	Mir per S	rage Annual himum Rent Square Foot t Expiration
Month-to-month tenants (2)	161	311	1.3%	\$	5,037	1.1%	\$	16.21
2015 (remainder of the year)	84	458	1.9%		6,832	1.5%		14.91
2016	566	2,047	8.4%		31,720	7.0%		15.49
2017	605	2,969	12.2%		52,932	11.6%		17.83
2018	604	2,924	12.1%		53,838	11.8%		18.41
2019	596	2,717	11.2%		56,558	12.4%		20.81
2020	505	2,372	9.8%		48,529	10.7%		20.46
2021	231	1,525	6.3%		31,748	7.0%		20.82
2022	236	1,546	6.4%		36,659	8.1%		23.72
2023	180	1,510	6.2%		30,901	6.8%		20.46
2024	176	1,075	4.4%		23,247	5.1%		21.64
2025	174	980	4.1%		24,443	5.4%		24.99
Thereafter	111	2,531	10.4%		52,585	11.5%		20.77
Total or Weighted Average	4,229	22,965	94.7%	\$	455,029	100.0%	\$	19.81

<sup>(1)</sup> Excluding any contractual renewal options.

(2) Contains tenants on over hold including renewals and extensions under negotiation, month-to-month tenants and tenants in space at properties with future redevelopment.

The weighted average lease term for the portfolio was 5.5 years as at September 30, 2015, excluding contractual renewal options, and including month-to-month and other short-term leases with tenants in properties with pre-development activities underway.

#### Loans, Mortgages and Other Real Estate Assets

As at	Septemb	er 30, 2015	Decemb	er 31, 2014
Non-current				
Loans and mortgages receivable (a)	\$	121,043	\$	92,132
Available-for-sale ("AFS") investment in limited partnership		4,269		4,099
Total non-current	\$	125,312	\$	96,231
Current				
Fair value through profit or loss ("FVTPL") investments in equity securities (b)	\$	10,520	\$	33,370
AFS investments in equity securities		_		292
Loans and mortgages receivable (a)		21,468		46,067
Other receivable		237		249
Total current	\$	32,225	\$	79,978
Total	\$	157,537	\$	176,209

(a) Loans and mortgages receivable are primarily secured by interests in investment properties or shares of entities owning investment properties.

(b) The Company invests from time to time in publicly traded real estate and related securities. These securities are recorded at market value. Realized and unrealized gains and losses on FVTPL securities are recorded in other gains (losses) and (expenses).

Scheduled principal receipts of loans and mortgages receivable as at September 30, 2015 are as follows:

	Scheduled ortization	F	Payments on Maturity	Total	Weighted Average Coupon Rate	Weighted Average Effective Interest Rate
2015 (remainder of the year)	\$ 442	\$	17,971	\$ 18,413	5.7%	5.7%
2016	206		7,479	7,685	8.5%	8.7%
2017	217		3,037	3,254	7.3%	7.3%
2018	229		_	229	—%	—%
2019	183		63,759	63,942	6.7%	6.7%
2020 to 2025	509		47,363	47,872	5.5%	5.5%
	\$ 1,786	\$	139,609	\$ 141,395	6.3%	6.3%
Unamortized deferred financing fees, net				1,116		
				\$ 142,511		
Current				\$ 21,468	5.7%	5.8%
Non-current				 121,043	6.4%	6.4%
				\$ 142,511	6.3%	6.3%

#### **RESULTS OF OPERATIONS**

#### **Net Income**

	Thre	ee months end	ded Sep	tember 30	Ν	ine months en	ded Sep	otember 30
		2015		2014		2015		2014
Net income attributable to common shareholders	\$	24,750	\$	39,020	\$	164,918	\$	151,941
Net income per share attributable to common shareholders (diluted)	\$	0.11	\$	0.18	\$	0.73	\$	0.71
Weighted average number of common shares – diluted (in thousands)		225,536		215,360		240,574		231,803

For the three months ended September 30, 2015, net income attributable to common shareholders was \$24.8 million or \$0.11 per share (diluted) compared to \$39.0 million or \$0.18 per share (diluted) for the same prior year period. For the nine months ended September 30, 2015, net income attributable to common shareholders was \$164.9 million or \$0.73 per share (diluted) compared to \$151.9 million or \$0.71 per share (diluted) for the same prior year period.

For the three months ended September 30, 2015, the decrease in net income of 38.9% or \$14.3 million, was primarily due to a higher fair value loss on investment properties of \$12.7 million compared to the same prior year period and \$13.0 million of restructuring costs recognized in the current quarter (refer to the "Other Gains (Losses) and (Expenses)" section for details). The decrease was partially offset by lower interest expense of \$4.2 million, lower deferred income tax expense of \$3.7 million and higher other income of \$1.6 million.

For the nine months ended September 30, 2015, the increase in net income of 2.8% or \$13.0 million, was primarily due to a higher fair value gain on investment properties of \$19.7 million and higher NOI of \$5.0 million. The increase was partially offset by \$13.0 million of restructuring costs recognized in the third quarter.

## Reconciliation of Condensed Consolidated Statements of Income, as presented, to the Company's Proportionate Interest

The following table provides the reconciliation of the Company's consolidated statements of income, as presented in the unaudited interim condensed consolidated financial statements, to proportionate interest.

						Three	mo	onths ended Se	ptember 30
					2015				2014
		Condensed Consolidated tatements of Income	Adjustment to proportionate interest	Ρ	roportionate interest	Condensed Consolidated Statements of Income		Adjustment to proportionate interest	Proportionate interest
Property rental revenue	\$	161,409	\$ 1,838	\$	163,247	\$ 162,306	\$	1,174 \$	5 163,480
Property operating costs		58,054	580		58,634	58,545		350	58,895
Net operating income		103,355	1,258		104,613	103,761		824	104,585
Other income and expenses									
Interest and other income		5,149	(145)		5,004	3,453		_	3,453
Interest expense		(40,070)	(228)		(40,298)	(44,374)		(129)	(44,503
Corporate expenses		(8,474)	231		(8,243)	(7,740)		_	(7,740
Abandoned transaction costs		(172)	_		(172)	(478)		_	(478
Amortization expense		(663)	(3)		(666)	(1,089)		_	(1,089
Share of profit from joint ventures		154	(154)		_	6,449		(6,449)	_
Other gains (losses) and (expenses)		(14,204)	(33)		(14,237)	(2,881)		(58)	(2,939
Increase (decrease) in value of investment properties, net		(15,024)	(724)		(15,748)	(7,196)		4,172	(3,024
		(73,304)	(1,056)		(74,360)	(53 <i>,</i> 856)		(2,464)	(56,320
Income before income taxes		30,051	202		30,253	49,905		(1,640)	48,265
Deferred income taxes		5,503	_		5,503	9,245		_	9,245
Net income	\$	24,548	\$ 202	\$	24,750	\$ 40,660	\$	(1,640) (	39,020
Net income attributable to:									
Common shareholders	\$	24,750	\$ _	\$	24,750	\$ 39,020	\$	- 5	39,020
Non-controlling interest		(202)	202		_	1,640		(1,640)	_
	\$	24,548	\$ 202	\$	24,750	\$ 40,660	\$	(1,640) (	39,020
Net income per share attributable to common	share	holders:							
Basic	\$	0.11				\$ 0.18			
Diluted	\$	0.11				\$ 0.18			

						Nine	mo	onths ended Se	ptember 30
					2015				2014
		Condensed Consolidated tatements of Income	Adjustment to proportionate interest	Р	roportionate interest	Condensed Consolidated Statements of Income		Adjustment to proportionate interest	Proportionate interest
Property rental revenue	\$	492,013	\$ 5,454	\$	497,467	\$ 486,370	\$	3,458 \$	489,828
Property operating costs		183,951	1,693		185,644	181,983		1,025	183,008
Net operating income		308,062	3,761		311,823	304,387		2,433	306,820
Other income and expenses									
Interest and other income		12,540	(323)		12,217	8,862		_	8,862
Interest expense		(121,850)	(560)		(122,410)	(129,428)		(384)	(129,812)
Corporate expenses		(27,102)	717		(26,385)	(22,795)		_	(22,795)
Amortization expense		(2,184)	(9)		(2,193)	(3,179)		_	(3,179)
Abandoned transaction costs		(715)	_		(715)	(760)		_	(760)
Share of profit from joint ventures		10,166	(10,166)		_	7,840		(7 <i>,</i> 840)	_
Other gains (losses) and (expenses)		(15,542)	(162)		(15,704)	(4,004)		(57)	(4,061)
Increase in value of investment properties, net		47,314	6,839		54,153	29,992		4,474	34,466
		(97,373)	(3,664)		(101,037)	(113,472)		(3,807)	(117,279)
Income before income taxes		210,689	97		210,786	 190,915		(1,374)	189,541
Deferred income taxes		45,862	6		45,868	37,600		_	37,600
Net income	\$	164,827	\$ 91	\$	164,918	\$ 153,315	\$	(1,374) \$	151,941
Net income attributable to:									
Common shareholders	\$	164,918	\$ _	\$	164,918	\$ 151,941	\$	— \$	151,941
Non-controlling interest		(91)	91		_	1,374		(1,374)	_
	\$	164,827	\$ 91	\$	164,918	\$ 153,315	\$	(1,374) \$	151,941
Net income per share attributable to common	shar	eholders:							
Basic	\$	0.74				\$ 0.72			
Diluted	\$	0.73				\$ 0.71			

#### **Net Operating Income**

NOI is defined as property rental revenue less property operating costs. NOI is commonly used as a primary method for analyzing real estate performance in Canada and, in Management's opinion, is useful in analyzing the operating performance of the Company's shopping centre portfolio. NOI is not a measure defined by IFRS and as such, there is no standard definition. As a result, NOI may not be comparable with similar measures presented by other entities. NOI is not to be construed as an alternative to net income or cash flow from operating activities determined in accordance with IFRS.

The Company's proportionate interest in net operating income for the shopping centre portfolio is presented below:

	Thr	ee months end	led Se	ptember 30	N	ine months end	ded Se	ptember 30
		2015		2014		2015		2014
Property rental revenue								
Base rent	\$	104,101	\$	102,826	\$	310,114	\$	307,127
Operating cost recoveries		21,108		24,047		70,198		73,657
Realty tax recoveries		30,673		30,453		94,589		90,733
Straight-line rent adjustment		1,484		1,468		3,614		4,928
Lease surrender fees		70		589		3,661		1,489
Percentage rent		772		594		2,145		1,519
Prior year operating cost and tax recovery adjustments		130		(1,068)		655		(1,889)
Temporary tenants, storage, parking and other		4,909		4,571		12,491		12,264
Total property rental revenue		163,247		163,480		497,467		489,828
Property operating costs								
Recoverable operating expenses		24,879		26,220		81,379		84,606
Recoverable realty tax expenses		34,314		34,663		105,221		100,813
Prior year operating cost and tax expense adjustments		(14)		(346)		(167)		(1,603)
Other operating costs and adjustments		(545)		(1,642)		(789)		(808)
Total property operating costs		58,634		58,895		185,644		183,008
NOI	\$	104,613	\$	104,585	\$	311,823	\$	306,820
NOI margin		64.1%		64.0%		62.7%		62.6%

For the three months ended September 30, 2015, NOI remained unchanged at \$104.6 million compared to the same prior year period. For the nine months ended September 30, 2015, NOI increased \$5.0 million to \$311.8 million from \$306.8 million for the same prior year period. The increase in NOI resulted from rent escalations, lease surrender fees, as well as acquisitions and developments coming online, partially offset by the loss of NOI from properties disposed of last year. The increase in lease surrender fee income was primarily due to two major lease terminations in the second quarter of 2015.

For the three and nine months ended September 30, 2015, the total portfolio NOI margin increased slightly by 0.1% compared to the same prior year periods, primarily driven by improved Same Property operating cost and tax recovery margins.

#### Same Property NOI Margin

The following table summarizes the Company's Same Property NOI margin, operating cost and tax recoveries margin, and occupancy:

	NOI Margir	ı	Operating Cost a Recoveries Ma		% Occupied As at September 30	
	Nine months e September		Nine months e September			
	2015	2014	2015	2014	2015	2014
Same Property – stable	63.9%	63.3%	92.3%	91.5%	95.8%	96.4%
Same Property with redevelopment	62.9%	63.3%	89.5%	91.7%	95.5%	97.3%
Total Same Property	63.8%	63.3%	92.0%	91.5%	95.8%	96.6%

For the nine months ended September 30, 2015, the Same Property NOI margin improved to 63.8% from 63.3% for the same prior year period, primarily due to a higher Same Property recovery margin of 92.0%, an improvement of 0.5% from the same prior year period. The Same Property occupancy rate decreased from 96.6% to 95.8% as at September 30, 2015 due to a tenant closure of 84,000 square feet just prior to the quarter end.

#### NOI by Property Category

The following table summarizes the Company's proportionate interest in NOI by property categorization:

	Three mont	hs ended Sept	tember 30	Nine months ended September 30					
	% change	2015	2014	% change	2015	2014			
Same Property – stable	2.6 % <b>\$</b>	<b>80,504</b> \$	78,470	5.1% <b>\$</b>	<b>241,926</b> \$	230,222			
Same Property with redevelopment	(1.0)%	9,042	9,136	0.9%	26,876	26,647			
Total Same Property	2.2 %	89,546	87,606	4.6%	268,802	256,869			
Major redevelopment		7,958	8,728		23,503	25,742			
Ground-up development		1,735	1,903		4,386	4,709			
Acquisitions – 2015		496	_		1,114	_			
Acquisitions – 2014		2,262	1,772		6,714	4,059			
Investment properties classified as held for sale		989	792		2,933	2,419			
Dispositions – 2015		(15)	424		46	1,335			
Dispositions – 2014		79	1,593		388	5,935			
Straight-line rent adjustment		1,483	1,468		3,614	4,929			
Development land		80	299		323	823			
NOI	\$	<b>104,613</b> \$	104,585	\$	<b>311,823</b> \$	306,820			

For the three and nine months ended September 30, 2015, Same Property NOI increased by 2.2% and 4.6%, respectively, compared to the same prior year periods, primarily due to rent escalations as well as two significant lease surrender fees received in the second quarter, partially offset by the impact of a decrease in Same Property occupancy. Same Property NOI growth for the nine months ended September 30, 2015 would be 3.5% excluding the impact of the two lease surrender fees.
#### NOI by Region

The shopping centre portfolio NOI by segment at the Company's proportionate interest is as follows:

Three months ended September 30, 2015		Central Region		Eastern Region		Western Region		Subtotal		Other <sup>(1)</sup>	Total
Property rental revenue	\$	68,635 \$	5	43,044	\$	52,835	\$	164,514 \$		(1,267) \$	163,247
Property operating costs		25,519		17,767		16,927		60,213		(1,579)	58,634
NOI	\$	43,116 \$	5	25,277	\$	35,908	\$	104,301 \$		312 \$	104,613
Three months ended September 30, 2014		Central Region		Eastern Region		Western Region		Subtotal		Other <sup>(1)</sup>	Total
Property rental revenue	\$	69,731 \$	5	42,218	\$	51,797	\$	163,746 \$		(266) \$	163,480
Property operating costs		26,154		16,321		16,593		59,068		(173)	58,895
NOI	\$	43,577 \$	5	25,897	\$	35,204	\$	104,678 \$		(93) \$	104,585
Nine months ended September 30, 2015		Central Region		Eastern Region		Wester Regio		Subtotal		Other <sup>(1)</sup>	Total
Property rental revenue	\$	210,128	\$	132,476	\$	157,00	8\$	499,612	\$	(2,145) \$	497,467
Property operating costs		79,245		56,984		51,50	9	187,738		(2,094)	185,644
NOI	\$	130,883	\$	75,492	\$	105,49	9\$	311,874	\$	(51) \$	311,823
Nine months ended September 30, 2014		Central Region		Eastern Region		Wester Regio		Subtotal		Other <sup>(1)</sup>	Total
Property rental revenue	\$	208,270	\$	127,685	\$	154,67	1\$	490,626	\$	(798) \$	489,828
Property operating costs		80,056		52,444		50,94	5	183,445		(437)	183,008
NOI	Ś	128,214	Ś	75,241	¢	103,72	бŚ	307,181	¢	(361) \$	306,820

<sup>(1)</sup> Other items principally consist of intercompany eliminations.

#### **Interest and Other Income**

For the three and nine months ended September 30, 2015, interest and other income totaled \$5.0 million and \$12.2 million, compared to \$3.5 million and \$8.9 million for the same prior year periods. The increase of \$1.5 million and \$3.3 million, respectively, is primarily due to new fees earned from the Company's joint venture partnerships, higher interest income from loans and mortgages receivable, partially offset by lower income from marketable securities due to their disposal earlier in the year.

#### **Interest Expense**

The Company's proportionate share of interest expense is as follows:

	Tł	nree months er	nded Sep	otember 30	[	Nine months er	nded Sep	otember 30
		2015		2014		2015		2014
Mortgages	\$	12,678	\$	15,677	\$	39,324	\$	47,621
Credit facilities		1,079		730		2,536		1,541
Senior unsecured debentures		26,996		28,278		79,845		80,223
Convertible debenture (non-cash)		5,226		5,990		16,941		17,769
Interest capitalized to investment properties		(5,681)		(6,172)		(16,236)		(17,342)
Interest expense	\$	40,298	\$	44,503	\$	122,410	\$	129,812

For the three and nine months ended September 30, 2015, interest expense decreased by \$4.2 million and \$7.4 million, respectively, due to a decrease in the weighted average effective interest rate for fixed-rate debt from 4.8% as at September 30, 2014 to 4.7% as at September 30, 2015 as well as lower average debt outstanding.

During the nine months ended September 30, 2015 and 2014, approximately 11.7% and 11.8%, respectively, of interest expense was capitalized to real estate investments for properties undergoing development or redevelopment projects. Amounts capitalized are dependent on the phase and magnitude of development and redevelopment projects actively underway as well as the portfolio weighted average interest rate. The decrease in capitalized interest over the same prior year period is due to the lower weighted average interest rate and timing of completion of existing developments and the commencement of new development projects.

#### **Corporate Expenses**

The Company's proportionate share of corporate expenses is as follows:

	Thr	ee months en	ded Sep	tember 30	N	ine months en	ded Sep	tember 30
		2015		2014		2015		2014
Salaries, wages and benefits	\$	6,562	\$	6,078	\$	21,868	\$	18,247
Non-cash compensation		923		664		2,268		1,993
Other corporate costs		2,518		2,984		8,125		7,990
Total corporate expenses		10,003		9,726		32,261		28,230
Amounts capitalized to investment properties under development and residential inventory		(1,760)		(1,986)		(5,876)		(5,435)
Corporate expenses	\$	8,243	\$	7,740	\$	26,385	\$	22,795

For the three months ended September 30, 2015, net corporate expenses increased by \$0.5 million to \$8.2 million compared to the same prior year period primarily as a result of Main and Main Developments. For the nine months ended September 30, 2015, net corporate expenses increased by \$3.6 million to \$26.4 million compared to the same prior year period primarily as a result of higher compensation and staff turnover costs of \$2.1 million and the impact of Main and Main Developments of \$1.5 million. The Company's corporate expenses relating to Main and Main Developments increased as a result of the partial sale of its real estate assets to an institutional investor during the third quarter of 2014. The Company also earned management fee income from the institutional investor of \$0.5 million and \$1.2 million, respectively, for the three and nine months ended September 30, 2015, which partially offsets the increased corporate expenses.

Non-cash compensation is recognized over the respective vesting periods for options, restricted share units and deferred share units. These items are considered part of the total compensation for directors, senior management and other team members.

The Company manages all of its acquisitions, development and redevelopment and leasing activities internally. Certain internal costs directly related to development, including salaries and related costs for planning, zoning, leasing, construction and so forth, are capitalized in accordance with IFRS to development projects and residential inventory, as incurred.

During the nine months ended September 30, 2015 and 2014, approximately 19.6% and 20.7%, respectively, of compensation-related and other corporate expenses were capitalized to real estate investments for properties undergoing development or redevelopment projects. Amounts capitalized are based on development and predevelopment projects underway. Changes in capitalized corporate expenses are primarily the result of timing of completion of development and redevelopment projects and the Company's current level of pre-development and early redevelopment activity.

#### Other Gains (Losses) and (Expenses)

The Company's proportionate share of other gains, losses and expenses is as follows:

					Three	e months ended Se	eptember 30
				2015			2014
	Co	Included in Insolidated tements of Income	Included in FFO	Included in AFFO	Included in Consolidated Statements of Income	Included in FFO	Included in AFFO
Realized gains on sale of marketable securities	\$	— \$	— \$	; —	\$ 147	\$ 147 \$	147
Unrealized losses on marketable securities classified as FVTPL		(1,201)	(1,201)	-	(573)	) (573)	_
Gains (losses) on prepayments of debt		12	12	_	(1,229)	) (1,229)	_
Unrealized gains on hedges		_	_	_	(40)	) (40)	_
Pre-selling costs of residential inventory		(26)	(26)	_	(102)	) (102)	_
Investment properties – selling costs		(63)	_	_	(1,142)	) —	_
Restructuring costs		(12,959)	(12,959)	_	-	—	_
	\$	(14,237) \$	(14,174) \$	; —	\$ (2,939)	)\$ (1,797)\$	147

Nine months ended September 30

					2015			2014
	Co	Included in onsolidated tements of Income	Included in FFO	Includ	ed in AFFO	Included in onsolidated atements of Income	Included in FFO	Included in AFFO
Realized gains on sale of marketable securities	\$	784 \$	784	\$	784	\$ 784	\$ 784	\$ 784
Unrealized gains (losses) on marketable securities classified as FVTPL		(2,658)	(2,658)		_	659	659	-
Losses on prepayments of debt		(239)	(239)		_	(1,567)	(1,567)	_
Unrealized losses on hedges		—	_		_	(80)	(80)	_
Pre-selling costs of residential inventory and other		(156)	(156)		_	(135)	(135)	2
Executive transition expense		—	_		_	(1,450)	(1,450)	_
Investment properties – selling costs		(476)	_		_	(2,272)	_	_
Restructuring costs		(12,959)	(12,959)		_	_	_	_
Total	\$	(15,704) \$	(15,228)	\$	784	\$ (4,061)	\$ (1,789)	\$ 786

For the three and nine months ended September 30, 2015, other gains (losses) and (expenses) increased by \$11.3 million and \$11.6 million, respectively, compared to the same prior year periods primarily due to restructuring costs recognized in the current quarter. During the third quarter, the Company announced an organizational restructuring to streamline and enhance the effectiveness of operations. The Company recognized restructuring costs of \$13.0 million in the quarter, primarily related to severance benefits, as well as a \$6.4 million non-cash write-off of an investment in proprietary information technology systems.

For the nine months ended September 30, 2015, the losses on prepayments of debt primarily relate to \$10.9 million of repurchases of convertible debentures under the normal course issuer bid ("NCIB").

Investment properties – selling costs were incurred on dispositions of properties and properties held for sale.

#### **Income Taxes**

For the three months ended September 30, 2015, deferred income tax expense totaled \$5.5 million compared to \$9.2 million for the same prior year period. For the nine months ended September 30, 2015, deferred income tax expense totaled \$45.9 million compared to to \$37.6 million for the same prior year period. For the three and nine months ended September 30, 2015, deferred income tax expense decreased and increased, respectively, compared to the same prior year periods primarily due to changes in the fair value of investment properties, as well as a result of the increase in the corporate income tax rate in the Province of Alberta in the second quarter of 2015.

#### **Non-IFRS Supplemental Financial Measures**

In Management's view, FFO and AFFO are commonly accepted and meaningful indicators of financial performance in the real estate industry. These measures are the primary methods used in analyzing real estate organizations in Canada. FFO and AFFO are not measures defined by IFRS and, as such, neither of them has a standard definition. The Company's method of calculating FFO and AFFO may be different from methods used by other corporations or REITs (real estate investment trusts) and, accordingly, may not be comparable to such other corporations or REITs. FFO and AFFO: (i) do not represent cash flow from operating activities as defined by IFRS, (ii) are not indicative of cash available to fund all liquidity requirements, including payment of dividends and capital for growth, and (iii) are not to be considered as alternatives to IFRS net income for the purpose of evaluating operating performance.

#### Funds from Operations

The Company calculates FFO in accordance with the recommendations of the Real Property Association of Canada ("REALpac"). The use of FFO has been included for the purpose of improving the understanding of the operating results of the Company. FFO is considered a meaningful additional financial measure of operating performance, as it excludes fair value gains and losses on investment properties as well as certain other items included in the Company's IFRS net income that may not be the most appropriate determinants of the long-term operating performance of the Company, such as investment property selling costs and deferred income taxes. FFO provides a perspective on the financial performance of the Company that is not immediately apparent from net income determined in accordance with IFRS. A reconciliation from net income attributable to common shareholders to FFO can be found below.

	Т	hree months e	nded Sep	otember 30	Nine months er	nded Se	ptember 30
		2015		2014	2015		2014
Net income attributable to common shareholders	\$	24,750	\$	39,020	\$ 164,918	\$	151,941
Add (deduct):							
Decrease (increase) in value of investment properties		15,748		3,024	(54,153)		(34,466)
Incremental leasing costs and other		686		974	2,699		3,550
Investment properties – selling costs		63		1,142	476		2,272
Adjustment for equity accounted joint ventures		727		_	2,610		_
Deferred income taxes		5,503		9,245	45,868		37,600
FFO	\$	47,477	\$	53,405	\$ 162,418	\$	160,897

The Company's net income at proportionate interest is reconciled to FFO below:

#### **Operating Funds from Operations**

Management considers Operating FFO as its key operating performance measure that, when compared period over period, reflects the impact on its core operations, such as changes in net operating income, interest expense, corporate expenses and other income. Therefore, Operating FFO excludes the impact of certain items in other gains (losses) and (expenses) that are not considered part of the Company's on-going core operations.

The weighted average number of diluted shares outstanding for FFO and Operating FFO is calculated assuming conversion of only those convertible debentures outstanding that would have a dilutive effect upon conversion, at the holders' contractual conversion price.

The components of Operating FFO and FFO at proportionate interest are as follows:

	Tł	nree	months ende	ed Sept	ember 30	Ni	ne months end	ed Sep	tember 30
	% change		2015		2014	% change	2015		2014
Net operating income		\$	104,613	\$	104,585		\$ 311,823	\$	306,820
Interest and other income			5,004		3,453		12,217		8,862
Interest expense			(39,619)		(44,503)		(120,501)		(129,812)
Corporate expenses and other			(7,509)		(6,766)		(22,985)		(19,245)
Abandoned transaction costs			(172)		(478)		(715)		(760)
Amortization expense (corporate assets and credit facility costs)			(666)		(1,089)		(2,193)		(3,179)
Operating FFO <sup>(1)</sup>	11.7 %		61,651		55,202	9.2 %	177,646		162,686
Add: Other gains (losses) and (expenses) (2)			(14,174)		(1,797)		(15,228)		(1,789)
FFO	(11.1)%	\$	47,477	\$	53,405	0.9 %	\$ 162,418	\$	160,897
FFO per diluted share	(16.0)%	\$	0.21	\$	0.25	(3.9)%	\$ 0.73	\$	0.76
Operating FFO per diluted share	3.8 %	\$	0.27	\$	0.26	3.9 %	\$ 0.80	\$	0.77
Weighted average number of common shares – diluted – FFO (in thousands)	6.2 %		225,537		212,367	5.8 %	223,236		210,936

<sup>(1)</sup> Previously referred to as "FFO excluding other gains (losses) and (expenses)" in the Company's 2014 Annual Report.

(2) Refer to the "Results of Operations – Other Gains (Losses) and (Expenses)" section of this MD&A.

For the three months ended September 30, 2015, Operating FFO totaled \$61.7 million or \$0.27 per share (diluted) compared to \$55.2 million or \$0.26 per share (diluted) in the same prior year period. The 3.8% or \$0.01 increase was primarily due to higher Same Property NOI and interest and other income and lower interest expense compared to the same prior year period, partially offset by higher corporate expenses. For the three months ended September 30, 2015, FFO totaled \$47.5 million or \$0.21 per share (diluted) compared to \$53.4 million or \$0.25 per share (diluted) in the same prior year period. The decrease in FFO was primarily due to \$13.0 million of restructuring costs incurred during the quarter. For the three months ended September 30, 2015, FFO excluding restructuring costs would have totaled \$60.4 million or \$0.27 per share (diluted).

For the nine months ended September 30, 2015, Operating FFO totaled \$177.6 million or \$0.80 per share (diluted) compared to \$162.7 million or \$0.77 per share (diluted) for the same prior year period. The 3.9% or \$0.03 per share (diluted) increase is primarily due to higher Same Property NOI and interest and other income and lower interest expense compared to the same prior year period, partially offset by higher corporate expenses. For the nine months ended September 30, 2015, FFO totaled \$162.4 million or \$0.73 per share (diluted) compared to \$160.9 million or \$0.76 per share (diluted) for the same prior year period primarily due to restructuring costs incurred during the third quarter. For the nine months ended September 30, 2015, FFO excluding restructuring costs would have totaled \$175.4 million or \$0.79 per share (diluted).

#### Adjusted Funds from Operations and Operating Adjusted Funds from Operations

AFFO is a supplementary measure that the Company uses to measure operating cash flow generated from the business. In calculating AFFO, the Company adjusts FFO for non-cash and other items including interest payable in shares, straight-line rent adjustment, non-cash compensation expense, Same Property capital expenditures and leasing costs for maintaining shopping centre infrastructures and certain other gains or losses. Residential inventory pre-sale costs are recognized in AFFO when the Company recognizes revenue from the sale of residential units. In addition, the Company calculates Operating AFFO by excluding from AFFO the effects of certain other gains (losses) and (expenses) that are not deemed part of the Company's on-going core operations. The weighted average number of diluted shares outstanding for AFFO is adjusted to assume conversion of all the outstanding convertible debentures, calculated using the holders' contractual conversion price to be consistent with the treatment of the interest expense payable in shares in AFFO.

AFFO is calculated as follows:

	Thre	e mo	onths ended Se	ptember 30	Nin	e mo	onths ended Sep	tember 30
	% change		2015	2014	% change		2015	2014
Operating FFO		\$	<b>61,651</b> \$	55,202		\$	<b>177,646</b> \$	162,686
Add (deduct):								
Interest expense payable in shares			5,226	5,990			16,941	17,769
Straight-line rent adjustment			(1,484)	(1,468)			(3,614)	(4,928)
Non-cash compensation expense			948	703			2,368	2,102
Same Property revenue sustaining capital expenditures <sup>(1)</sup>			(5,080)	(3,966)			(13,477)	(11,970)
Costs not capitalized during development period <sup>(2)</sup>			1,124	841			3,674	2,107
Other adjustments			(79)	(79)			(229)	(242)
Operating AFFO <sup>(4)</sup>	8.9%	\$	<b>62,306</b> \$	57,223	9.4%	\$	<b>183,309</b> \$	167,524
Realized gain on marketable securities			_	147			784	784
AFFO	8.6%	\$	<b>62,306</b> \$	57,370	9.4%	\$	<b>184,093</b> \$	168,308
AFFO per diluted share	4.0%	\$	<b>0.26</b> \$	0.25	5.4%	\$	<b>0.78</b> \$	0.74
Operating AFFO per diluted share	4.0%	\$	<b>0.26</b> \$	0.25	4.1%	\$	<b>0.77</b> \$	0.74
Weighted average number of common shares – diluted – AFFO (in thousands)	4.6%		239,504	228,983	4.1%		237,007	227,586

<sup>(1)</sup> Estimated at \$0.85 per square foot per annum (2014 – \$0.84) on average gross leasable area of same properties (based on an estimated three-year weighted average).

(2) The Company has added back costs not capitalized during the development period for accounting purposes that, in Management's view forms part of the cost of its development projects.

<sup>(3)</sup> Refer to the "Results of Operations – Other Gains (Losses) and (Expenses)" section of this MD&A.

<sup>(4)</sup> Previously referred to as "AFFO excluding other gains (losses) and (expenses)" in the Company's 2014 Annual Report.

For the three months ended September 30, 2015, Operating AFFO and AFFO increased by a \$0.01 per share (diluted) as a result of higher Operating FFO, partially offset by an increase in Same Property revenue sustaining capital expenditures.

For the nine months ended September 30, 2015, Operating AFFO and AFFO increased by \$0.03 per share (diluted) and \$0.04 per share (diluted), respectively, as a result of higher Operating FFO, partially offset by an increase in Same Property revenue sustaining capital expenditures.

	Thr	ee months en	ded Se	ptember 30	N	line months en	ded Se	eptember 30
		2015		2014		2015		2014
Cash provided by operating activities	\$	59,811	\$	58,236	\$	159,628	\$	184,383
Adjustments for equity accounted joint ventures		1,430		158		4,486		409
Realized gains on sale of marketable securities		_		147		784		784
Incremental leasing costs and other		686		974		2,699		3,550
Net change in non-cash operating items		(5,423)		(261)		16,991		17,325
Adjustments for residential inventory		26		2,545		208		(20,943)
Amortization expense		(663)		(1,089)		(2,184)		(3,179)
Non-cash interest expense		4,573		(134)		5,562		(5,363)
Settlement of restricted share units		_		_		48		_
Costs not capitalized during development period		1,124		841		3,674		2,107
Executive transition expense		_		_		_		1,450
Same Property revenue sustaining capital expenditures		(5,080)		(3,966)		(13,477)		(11,970)
Cash component of restructuring costs		5,904		_		5,904		_
Other adjustments		(82)		(81)		(230)		(245)
AFFO	\$	62,306	\$	57,370	\$	184,093	\$	168,308

A reconciliation of cash provided by operating activities (an IFRS measure) to AFFO is presented below:

# **CAPITAL STRUCTURE AND LIQUIDITY**

#### **Total Capital Employed**

The real estate business is capital intensive by nature. The Company's capital structure is key to financing growth and providing sustainable cash dividends to shareholders. In the real estate industry, financial leverage is used to enhance rates of return on invested capital. Management believes that the combination of debt, convertible debentures and equity in First Capital Realty's capital structure provides stability and reduces risk, while generating an acceptable return on investment, taking into account the long-term business strategy of the Company.

As at	Septembe	r 30, 2015	Decem	nber 31, 2014
Common shares outstanding (in thousands)		225,165		216,374
Liabilities (principal amounts outstanding)				
Bank indebtedness	\$	15,785	\$	_
Mortgages	1	,061,875		1,158,466
Credit facilities		134,753		7,785
Mortgages under equity accounted joint ventures (at the Company's proportionate interest)		3,389		10,425
Credit facilities under equity accounted joint venture (at the Company's proportionate interest)		30,953		_
Senior unsecured debentures	2	2,250,000		2,160,000
Convertible debentures		338,660		388,174
Equity capitalization				
Common shares (based on closing per share price of \$18.70; December 31, 2014 – \$18.66)	4	,210,586		4,037,543
Total enterprise value	\$ 8	3,046,001	\$	7,762,393

Enterprise value consists of the market value of the Company's common shares, the par value of senior unsecured debentures and convertible debentures, mortgages payable, amounts drawn under credit facilities and bank indebtedness.

#### **Key Metrics**

The Company continues to make progress in reducing the cost of debt and staggering debt maturities. Improvements have been made in key debt metrics over the past several years including weighted average interest rate and interest coverage ratios.

The ratios below include measures not specifically defined in IFRS. Refer to definitions of these measures in the Company's 2014 Annual Report for additional information.

As at	September 30, 2015	December 31, 2014
Weighted average effective interest rate on mortgages and senior unsecured debentures	4.7%	4.8%
Weighted average maturity on mortgages and senior unsecured debentures (years)	5.7	5.9
Net debt to total assets <sup>(1)</sup>	42.5%	42.2%
Net debt to EBITDA <sup>(1)</sup>	8.5	8.2
Unencumbered aggregate assets <sup>(2)</sup>	5,604,886	4,959,208
Unencumbered aggregate assets to unsecured debt, based on fair value $^{(2)}$	2.4	2.3
EBITDA interest coverage <sup>(1)</sup>	2.5	2.3

<sup>(1)</sup> Calculated with all joint ventures proportionately consolidated.

<sup>(2)</sup> Includes all unencumbered assets at fair values.

#### **Credit Ratings**

Since November 2012, DBRS has rated the Company's senior unsecured debentures as BBB (high) with a stable trend. According to DBRS, a credit rating in the BBB category is generally an indication of adequate credit quality and an acceptable capacity for the payment of financial obligations. DBRS indicates that BBB rated obligations may be vulnerable to future events. A rating trend, expressed as positive, stable or negative, provides guidance in respect of DBRS' opinion regarding the outlook for the rating in question.

Since November 2012, Moody's has rated the Company's senior unsecured debentures as Baa2 with a stable outlook. As defined by Moody's, a credit rating of Baa2 denotes that these debentures are subject to moderate credit risk and are of medium grade and, as such, may possess certain speculative characteristics. A rating outlook provided by Moody's, expressed as positive, stable, negative or developing, is an opinion regarding the outlook for the rating in question over the medium term.

#### **Consolidated Debt and Principal Amortization Maturity Profile**

	Mortgages	Credit Facilities	Senior Unsecured Debentures	Total	% Due
2015 (remainder of the year)	\$ 39,466 \$	_	\$ _	\$ 39,466	1.2%
2016	184,264	7,785	_	192,049	5.6%
2017	106,867	_	250,000	356,867	10.4%
2018	144,300	16,968	150,000	311,268	9.0%
2019	123,878	_	150,000	273,878	7.9%
2020	61,267	110,000	175,000	346,267	10.0%
2021	86,922	_	175,000	261,922	7.6%
2022	156,319	_	450,000	606,319	17.6%
2023	6,331	_	300,000	306,331	8.9%
2024	65,180	_	300,000	365,180	10.6%
2025	58,788	_	300,000	358,788	10.4%
2026 and thereafter	28,293	_	_	28,293	0.8%
	1,061,875	134,753	2,250,000	3,446,628	100.0%
Add (deduct): unamortized deferred financing costs and premium and discounts, net	 4,390	_	(6,270)	(1,880)	
Total	\$ 1,066,265 \$	134,753	\$ 2,243,730	\$ 3,444,748	

#### Mortgages

The changes in the Company's mortgages during the nine months ended September 30, 2015, excluding mortgages on equity accounted joint ventures, are set out below:

Nine months ended September 30, 2015	Mortgages	Weighted Average Effective Interest Rate
Balance at beginning of period	\$ 1,165,624	4.7%
Mortgage borrowings	110,100	3.2%
Mortgage assumed on acquisition	1,453	2.1%
Mortgage repayments	(184,791)	5.0%
Scheduled amortization on mortgages	(23 <i>,</i> 350)	_
Amortization and expensing of financing costs and net premium	(2,771)	_
Balance at end of period	\$ 1,066,265	4.5%

As at September 30, 2015, 100% (December 31, 2014 – 100%) of the outstanding mortgages bore interest at fixed interest rates. The average remaining term of mortgages outstanding increased from 3.8 years as at December 31, 2014 on \$1.2 billion of mortgages to 4.2 years as at September 30, 2015 on \$1.1 billion of mortgages after reflecting borrowing activity and repayments during the period.

#### Mortgage Maturity Profile

As at September 30, 2015	P	Scheduled Amortization	Р	ayments on Maturity	 Total	Weighted Average Effective Interest Rate
2015 (remainder of the year)	\$	7,607	\$	31,859	\$ 39,466	4.1%
2016		26,731		157,533	184,264	4.0%
2017		23,965		82,902	106,867	4.0%
2018		19,979		124,321	144,300	5.7%
2019		17,164		106,714	123,878	6.3%
2020		15,409		45,858	61,267	5.2%
2021		13,525		73,397	86,922	4.5%
2022		8,365		147,954	156,319	3.9%
2023		6,331		_	6,331	—%
2024		5,606		59,574	65,180	4.0%
2025		2,893		55,895	58,788	3.7%
2026 and thereafter		169		28,124	28,293	3.4%
	\$	147,744	\$	914,131	\$ 1,061,875	4.5%
Add: unamortized deferred financing costs, net					4,390	
Total					\$ 1,066,265	

The Company's strategy is to manage its long-term debt by staggering maturity dates in order to mitigate risk associated with short-term volatility in the debt markets. As at September 30, 2015, the Company had mortgages maturing in Q4 2015 of \$31.9 million, at an average effective interest rate of 4.1% per annum, as well as \$7.6 million of scheduled amortization of principal balances. The Company's liquidity position of \$0.7 billion as at September 30, 2015 provides the Company with significant flexibility in addressing upcoming maturities.

#### **Credit Facilities**

The Company has the flexibility under its credit facilities to draw funds based on bank prime rates, Canadian bankers' acceptances ("BA"), LIBOR-based advances or U.S. prime for U.S. dollar-denominated borrowings. The credit facilities provide liquidity primarily for financing acquisitions, development and redevelopment activities and for general corporate purposes.

Effective June 30, 2015, the Company completed an extension of its senior unsecured revolving credit facility to June 30, 2020 from June 30, 2017 previously, on the same terms.

The following table summarizes the details of the Company's credit facilities as at September 30, 2015:

		Borrowing Capacity	Amounts Drawn	Bank Overdraft and Outstanding Letters of Credit	Available to be Drawn	Interest Rates	Maturity Date
Revolving facilities:							
Unsecured facility	\$	800,000 \$	(110,000)	\$ (49,487) \$	640,513	BA + 1.20% or Prime + 0.20% or US\$ LIBOR + 1.20%	June 30, 2020
Secured by development properties		75,000	-	(23)	74,977	BA + 1.125% or Prime + 0.125%	December 31, 2015
Secured construction facilitie	es:						
Maturing 2018		112,500	(16,968)	_	95,532	BA + 1.125% or Prime + 0.125%	February 13, 2018
Maturing 2016		7,953	(7,785)	(75)	93	BA + 1.125% or Prime + 0.125%	March 31, 2016
Total credit facilities	\$	995,453 \$	(134,753)	\$ (49,585) \$	811,115		

#### **Senior Unsecured Debentures**

s at Sept	ember 30, 2015		Interes	t Rate	Remaining Term to Maturity	Princip	al Outstanding
Series	Maturity Date	Interest Payment Dates	Coupon	Effective	(years)	Sep	otember 30, 2015
Н	January 31, 2017	July 31, January 31	5.85%	5.99%	1.3	\$	125,000
I	November 30, 2017	May 30, November 30	5.70%	5.79%	2.2		125,000
J	August 30, 2018	February 28, August 30	5.25%	5.66%	2.9		50,000
К	November 30, 2018	May 31, November 30	4.95%	5.17%	3.2		100,000
L	July 30, 2019	January 30, July 30	5.48%	5.61%	3.8		150,000
М	April 30, 2020	April 30, October 30	5.60%	5.60%	4.6		175,000
Ν	March 1, 2021	March 1, September 1	4.50%	4.63%	5.4		175,000
0	January 31, 2022	January 31, July 31	4.43%	4.59%	6.3		200,000
Р	December 5, 2022	June 5, December 5	3.95%	4.18%	7.2		250,000
Q	October 30, 2023	April 30, October 30	3.90%	3.97%	8.1		300,000
R	August 30, 2024	August 30, February 28	4.79%	4.72%	8.9		300,000
S	July 31, 2025	July 31, January 31	4.32%	4.24%	9.8		300,000
-	Weighted Average or Total		4.70%	4.78%	6.4	\$	2,250,000

On January 26, 2015, the Company completed the issuance of an additional \$90.0 million principal amount of the Series S senior unsecured debentures, which was a re-opening of this series of debentures. These debentures bear an effective interest rate of 3.86% per annum with a coupon payable semi-annually on July 31 and January 31.

#### **Convertible Debentures**

As at Se	eptember 30, 2015								
			Interes	Interest Rate					
Series	Maturity Date	Interest Payment Dates	Coupon	Effective	– Remaining Term to Maturity (yrs)	Principal at Issue Date	Principal	Liability	Equity
E	January 31, 2019	March 31 September 30	5.40%	6.90%	3.3	\$ 57,500 <b>\$</b>	55,502 \$	53,050 \$	2,116
F	January 31, 2019	March 31 September 30	5.25%	6.07%	3.3	57,500	54,430	53,107	370
G	March 31, 2018	March 31 September 30	5.25%	6.66%	2.5	50,000	49,603	48,015	1,146
н	March 31, 2017	March 31 September 30	4.95%	6.51%	1.5	75,000	71,075	69,511	1,417
I	July 31, 2019	March 31 September 30	4.75%	6.19%	3.8	52,500	51,604	49,426	1,414
J	February 28, 2020	March 31 September 30	4.45%	5.34%	4.4	57,500	56,446	54,664	396
	Weighted Average/	Total	5.00%	6.28%	3.1	\$ 350,000 \$	338,660 \$	327,773 \$	6,859

#### (i) Principal and Interest

The Company uses convertible debentures as a part of its overall capital structure. It is the Company's current intention to continue to satisfy its obligations of principal and interest payments in respect of all of its outstanding convertible debentures by the issuance of common shares. Since issuance, the Company has made all principal and interest payments on its convertible debentures using common shares.

During the nine months ended September 30, 2015, 1.0 million common shares (nine months ended September 30, 2014 – 1.1 million common shares) were issued totaling \$18.9 million (nine months ended September 30, 2014 – \$19.9 million) to pay interest to holders of convertible debentures.

#### (ii) Principal Redemption and Holder Conversion

On June 30, 2015, the Company redeemed its remaining Series D 5.70% convertible debentures at par by issuing common shares in satisfaction of the remaining principal outstanding and interest owing.

During the nine months ended September 30, 2015, the Company issued 38,827 common shares in connection with \$0.7 million convertible debentures converted by the holder.

#### (iii) Normal Course Issuer Bid

On August 27, 2015, the Company renewed its NCIB for all of its then outstanding series of convertible debentures. The NCIB will expire on August 26, 2016 or such earlier date as First Capital Realty completes its purchases pursuant to the NCIB. All purchases made under the NCIB are at market prices prevailing at the time of purchase.

For the nine months ended September 30, 2015 and 2014, principal amounts of convertible debentures purchased and amounts paid for the purchases are represented in the table below:

	Nine months ended Septem									
				2015	2014					
	]	Principal Amount Purchased	Am	nount Paid	F	Principal Amount Purchased	Am	ount Paid		
Total	\$	10,900	\$	11,014	\$	1,552	\$	1,567		

#### **Shareholders' Equity**

Shareholders' equity amounted to \$3.6 billion as at September 30, 2015, compared to \$3.5 billion as at December 31, 2014.

As at September 30, 2015, the Company had 225.2 million (December 31, 2014 – 216.4 million) issued and outstanding common shares with a stated capital of \$2.8 billion (December 31, 2014 – \$2.6 billion). During the nine months ended September 30, 2015, a total of 8.8 million common shares were issued as follows: 4.4 million shares from public offerings, 2.2 million shares for the redemption of the Series D convertible debenture, 1.1 million shares from the exercise of common share options, Restricted Share Units ("RSUs") and Deferred Share Units ("DSUs") and 1.0 million shares for interest payments on convertible debentures.

As at October 30, 2015, there were 225.3 million common shares outstanding.

#### Share Purchase Options

As at September 30, 2015, the Company had 4.4 million share purchase options outstanding, with an average exercise price of \$17.48, which, if exercised, would result in the Company receiving proceeds of \$77.6 million.

#### Liquidity

Liquidity risk exists due to the possibility of the Company not being able to generate sufficient cash flow, and/or not having access to sufficient debt and equity capital to fund its ongoing operations and growth and to refinance or meet existing payment obligations.

The Company manages its liquidity risk by staggering debt maturities; renegotiating expiring credit arrangements proactively; using revolving credit facilities; maintaining a large unencumbered assets pool; and issuing equity when considered appropriate.

Sources of liquidity primarily consist of cash flow from operations, cash and cash equivalents, and availability under the Company's existing revolving credit facilities. If necessary, the Company is also able to obtain financing on its unencumbered assets.

As at (millions of dollars)	September 30, 2015	Decembe	er 31, 2014
Total available under credit facilities	\$ 811	\$	875
Cash and cash equivalents	9		17
Unencumbered assets			
Total, based on fair value	5,605		4,959
Based on debt covenants <sup>(1)</sup>	5,407		4,801

(1) Includes unencumbered assets as defined by debt covenants, excluding investment properties under development and deferred taxes, with shopping centres valued under IFRS at the average capitalization rate over the last 10 fiscal quarters.

During the nine months ended September 30, 2015, the Company issued \$90.0 million of senior unsecured debentures, repaid, net of additional borrowings, \$74.7 million of mortgage debt, and redeemed and repurchased \$49.5 million of convertible debentures. Management believes that it has sufficient resources to meet its operational and investing requirements in the near and longer term based on the availability of capital in various markets.

The Company has historically used mortgages, credit facilities, senior unsecured debentures, convertible debentures and equity issuances to finance its growth and repay debt. The actual level and type of future borrowings will be determined based on prevailing interest rates, various costs of debt and equity capital, capital market conditions and Management's general view of the required leverage in the business.

#### **Cash Flows**

Cash flow from operating activities represents the Company's primary source of liquidity for servicing debt and funding planned revenue sustaining expenditures, corporate expenses and dividends to shareholders. Interest and other income and cash on hand are other sources of liquidity.

	Th	ree months en	ded Se	ptember 30	Nine months ended September					
		2015		2014		2015		2014		
Cash provided by operating activities	\$	59,811	\$	58,236	\$	159,628	\$	184,383		
Cash provided by (used in) financing activities		57,950		(5,562)		59,707		269,369		
Cash used in investing activities		(119,271)		(91,940)		(243,195)		(236,810)		
Net change in cash and cash equivalents	\$	(1,510)	\$	(39,266)	\$	(23,860)	\$	216,942		

Adjusted cash flow from operating activities is not a measure defined by IFRS. Management defines this measure as cash flow from operating activities adjusted for the net change in non-cash operating items, receipt of proceeds from sales of residential inventory and expenditures on residential development inventory.

	Thre	ee months en	ded Sep	otember 30	Ni	ne months en	ded Sep	otember 30
		2015		2014		2015		2014
Cash provided by operating activities	\$	59,811	\$	58,236	\$	159,628	\$	184,383
Net change in non-cash operating items		(5,423)		(261)		16,991		17,325
Receipts of proceeds from sales of residential inventory		-		_		-		(27,711)
Expenditures on residential development inventory		_		2,443		52		6,631
Adjusted cash flow from operating activities	\$	54,388	\$	60,418	\$	176,671 -	- \$	180,628

#### **Contractual Obligations**

				Pay	men	ts Due by Pe	riod		
	Remain	der of 2015	2	016 to 2017	2	018 to 2019		Thereafter	Tota
Scheduled mortgage principal amortization	\$	7,607	\$	50,696	\$	37,143	\$	52,298 \$	147,744
Mortgage principal repayments on maturity		31,859		240,435		231,035		410,802	914,131
Mortgages under equity accounted joint ventures		_		_		3,389		_	3,389
Credit facilities		_		7,785		16,968		110,000	134,753
Credit facilities under equity accounted joint venture		_		2,711		28,242		_	30,953
Senior unsecured debentures		_		250,000		300,000		1,700,000	2,250,000
Interest obligations (1)		39,640		296,243		231,889		299,677	867,449
Land leases (expiring between 2023 and 2061)		242		1,961		1,988		17,301	21,492
Contractual committed costs to complete current development projects		73,541		10,271		_		_	83,812
Other committed costs		23,255		103,275		_		_	126,530
Total contractual obligations (2)	\$	176,144	\$	963,377	\$	850,654	\$	2,590,078 \$	4,580,253

(1) Interest obligations include expected interest payments on mortgages and credit facilities as at September 30, 2015 (assuming balances remain outstanding through to maturity) and senior unsecured debentures, as well as standby credit facility fees.

(2) It is the Company's current intention to continue to satisfy its obligations of principal and interest payments in respect of all of its outstanding convertible debentures by the issuance of common shares and, as such, convertible debentures have been excluded from this table.

The Company has \$49.6 million of bank overdrafts and outstanding letters of credit issued by financial institutions primarily to support certain of the Company's obligations related to its development projects.

The Company's estimated cost to complete properties currently under development is \$210.0 million, of which \$83.8 million is contractually committed. The balance of the costs to complete will only be committed once leases are signed and/or construction activities are underway. These contractual and potential obligations primarily consist of construction contracts and additional planned development expenditures and are expected to be funded in the normal course as the work is completed.

#### Contingencies

The Company is involved in litigation and claims which arise from time to time in the normal course of business. In the opinion of Management, none of these contingencies, individually or in the aggregate, would result in a liability that would have a material adverse effect on the financial position of the Company. The Company is contingently liable, jointly and severally, for approximately \$73.8 million (December 31, 2014 - \$68.2 million) to various lenders in connection with certain obligations, including loans advanced to its partners secured by the partners' interest in the entity and underlying assets.

# DIVIDENDS

The Company has paid regular quarterly dividends to common shareholders since it commenced operations as a public company in 1994. Dividends on the common shares, if any, that are declared are at the discretion of the Board of Directors and are set from time to time after taking into consideration the Company's capital requirements, its alternative sources of capital and common industry cash distribution practices.

	Thre							ended September 30		
(in dollars)		2015		2014		2015		2014		
Regular dividends paid per common share	\$	0.215	\$	0.215	\$	0.645	\$	0.635		

#### **Quarterly Dividend**

The Company announced that it will pay a fourth quarter dividend of \$0.215 per common share on January 11, 2016 to shareholders of record on December 30, 2015.

# SUMMARY OF FINANCIAL RESULTS OF LONG-TERM DEBT GUARANTORS

The Company's senior unsecured debentures are guaranteed by the wholly owned subsidiaries of First Capital Realty, other than nominee subsidiaries and inactive subsidiaries. All such current and future wholly owned subsidiaries will provide a guarantee of the debentures. In the case of default by First Capital Realty, the indenture trustee will, subject to the indenture, be entitled to seek redress from such wholly owned subsidiaries for the guaranteed obligations in the same manner and upon the same terms that it may seek to enforce the obligations of First Capital Realty. These guarantees are intended to eliminate structural subordination, which arises as a consequence of a significant portion of First Capital Realty's assets being held in various subsidiaries.

The following tables set forth selected consolidating summary information for the Company for the periods identified below presented separately for (i) First Capital Realty (denoted as FCR); (ii) guarantor subsidiaries; (iii) non-guarantor subsidiaries; (iv) consolidation adjustments; and (v) the total consolidated amounts.

Statement of Income Data	FCR <sup>(1)</sup>		Guarantors (	2)	Non-Guaranto	rs <sup>(3)</sup>	Consolidation Adjus	tments <sup>(4)</sup>	Total Consolidated		
(millions of dollars)			Three months end							ber 30	
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	
Property rental revenue	\$ <b>66</b> \$	67 <b>\$</b>	<b>105</b> \$	102 \$	<b>2</b> \$	1	<b>\$ (12)</b> \$	(8) \$	<b>161</b> \$	162	
NOI	41	42	62	61	2	1	(2)	_	103	104	
Net income attributable to common shareholders	25	39	138	37	(94)	13	(44)	(50)	25	39	

#### MANAGEMENT'S DISCUSSION AND ANALYSIS - continued

Statement of Income Data	FCR <sup>(1)</sup>		Guaran	tors <sup>(;</sup>	2)	Non-G	iuarante	ors <sup>(3)</sup>	Consol	idation Adjus	tments <sup>(4)</sup>	Total Con	solidated
(millions of dollars)										Nine	months end	ded Sep	tember 30
	2015	2014	2015		2014	201	5	2014		2015	2014	2015	2014
Property rental revenue	\$ <b>202</b> \$	200	\$ 315	\$	306 \$		<b>6</b> \$	4	\$	<b>(31)</b> \$	(24) \$	492	\$ 486
NOI	127	125	182		179		4	2		(5)	(2)	308	304
Net income attributable to common shareholders	165	152	198		155		3	12		(201)	(167)	165	152
Balance Sheet Data		F	CR (1)		Guarantors (2	)	N	on-Guarantors	s <sup>(3)</sup>	Cons Adjus	solidation stments (4)	Total C	onsolidated
(millions of dollars)											As at Se	ptembe	r 30, 2015
Current assets		\$	43	\$		270	\$		24	\$	(154)	\$	183
Non-current assets			7,527		4	,810			393		(4,701)		8,029
Current liabilities			363			273			278		(465)		449
Non-current liabilities			3,533			544			143		(130)		4,090
Balance Sheet Data		F	CR (1)		Guarantors (2)		No	n-Guarantors	(3)	Consc Adjust	lidation ments <sup>(4)</sup>	Total Co	onsolidated
(millions of dollars)											As at D	ecembe	r 31, 2014
Current assets		\$	233	\$		231	\$		15	\$	(130)	\$	349
Non-current assets			6,977		4,	,570			292		(4,280)		7,559
Current liabilities			421			231			256		(417)		491
Non-current liabilities			3,281			610			_		28		3,919

<sup>(1)</sup> This column accounts for investments in all subsidiaries of FCR under the equity method.

<sup>(2)</sup> This column accounts for investments in subsidiaries of FCR other than the guarantors under the equity method.

<sup>(3)</sup> This column accounts for investments in all subsidiaries of FCR other than guarantors on a combined basis.

(4) This column includes the necessary amounts to eliminate the inter-company balances between FCR, the guarantors, and other subsidiaries to arrive at the information for the Company on a consolidated basis.

## **RELATED PARTY TRANSACTIONS**

#### **Major Shareholder**

Gazit-Globe Ltd. ("Gazit") is the principal shareholder of the Company, and, as of September 30, 2015, beneficially owns 42.3% (December 31, 2014 – 44.0%) of the common shares of the Company. Norstar Holdings Inc. is the ultimate controlling party. As of September 30, 2015, Alony-Hetz Properties and Investments Ltd. ("Alony-Hetz") also beneficially owns 6.2% (December 31, 2014 – 8.3%) of the common shares of the Company. Alony-Hetz and Gazit have entered into a shareholders' agreement pursuant to which, among other terms, (i) Gazit has agreed to vote its common shares of the Company in favour of the election of up to two representatives of Alony-Hetz to the Board of Directors of the Company, and (ii) Alony-Hetz has agreed to vote its common shares of the Company as directed by Gazit with respect to the election of the remaining directors of the Company.

Corporate and other amounts receivable include amounts due from Gazit. Gazit reimburses the Company for certain accounting and administrative services provided to it by the Company.

#### Joint Venture

Main and Main Urban Realty is a joint venture which is equity accounted by Main and Main Developments LP. Main and Main Developments is consolidated in the Company's financial statements.

During the three and nine months ended September 30, 2015, a subsidiary of Main and Main Developments earned property-related and asset management fees from Main and Main Urban Realty, which are included in interest and other income on a proportionate basis in the amount of \$0.5 million and \$1.2 million, respectively.

#### Subsidiaries of the Company

The unaudited interim condensed consolidated financial statements include the financial statements of First Capital Realty and First Capital Holdings Trust. First Capital Holdings Trust is the only significant subsidiary of First Capital Realty and is wholly owned by the Company.

# **QUARTERLY FINANCIAL INFORMATION**

			2015					20	)14				-	2013
(share counts in thousands)	Q3		Q2		Q1	Q4		Q3		Q2		Q1		Q4
Property rental revenue	161,409	\$	166,630	\$	163,974	\$ 162,071	\$	162,306	\$	161,197	\$	162,867	\$	161,094
Net operating income	103,355		104,614		100,093	102,522		103,761		102,042		98,584		102,506
Net income attributable to common shareholders	24,750		94,267		45,901	44,807		39,020		77,707		35,214		47,901
Net income per share attributable to common shareholders:														
Basic	\$ 0.11	\$	0.42	\$	0.21	\$ 0.21	\$	0.18	\$	0.37	\$	0.17	\$	0.23
Diluted	\$ 0.11	\$	0.41	\$	0.21	\$ 0.21	\$	0.18	\$	0.36	\$	0.17	\$	0.23
Weighted average number of diluted common shares outstanding – EPS	225,536		241,494		223,652	226,114		215,360		231,141		209,597		228,908
Cash provided by operating activities	\$ 59,811	\$	62,172	\$	37,648	\$ 82,593	\$	58,236	\$	56,016	\$	70,131	\$	84,556
Operating FFO	\$ 61,651	\$	60,940	\$	55,054	\$ 57,611	\$	55,202	\$	55,412	\$	52,073	\$	55,666
Operating FFO per diluted share	\$ 0.27	\$	0.27	\$	0.25	\$ 0.27	\$	0.26	\$	0.26	\$	0.25	\$	0.27
FFO	\$ 47,477	\$	59,509	\$	55,432	\$ 48,080	\$	53,405	\$	54,031	\$	53,461	\$	55,816
FFO per diluted share	\$ 0.21	\$	0.27	\$	0.25	\$ 0.22	\$	0.25	\$	0.26	\$	0.26	\$	0.27
Weighted average number of diluted common shares outstanding – FFO	225,537		223,298		220,861	217,299		212,367		210,786		209,597		209,486
AFFO	\$ 62,306	\$	63,824	\$	57,960	\$ 61,460	\$	57,370	\$	56,961	\$	53,978	\$	57,190
AFFO per diluted share	0.26		0.27		0.24	0.26		0.25		0.25		0.24		0.25
Operating AFFO	\$ 62,306	\$	63,905	\$	57,095	\$ 61,092	\$	57,223	\$	56,805	\$	53,495	\$	57,110
Operating AFFO per diluted share	\$ 0.26	\$	0.27	\$	0.24	\$ 0.26	\$	0.25	\$	0.25	\$	0.24	\$	0.25
Weighted average number of diluted shares outstanding – AFFO	239,504		237,381		237,315	233,784		228,983		227,449		226,260		226,183
Regular dividend	\$ 0.215	\$	0.215	\$	0.215	\$ 0.215	\$	0.215	\$	0.21	\$	0.21	\$	0.21
Total assets	\$ 8,212,411	\$	8,124,267	\$	8,022,510	\$ 7,908,184	\$	8,075,552	\$	8,017,673	\$	7,784,774	\$	7,596,255
Total mortgages and credit facilities	1,201,018		1,094,150		1,093,808	1,173,410		1,230,026		1,269,633		1,245,691		1,366,583
Shareholders' equity	3,645,911		3,660,290		3,566,144	3,470,271		3,468,010		3,363,510		3,321,059		3,319,370
Other data														
Number of properties	158		157		157	158		163		164		164		164
Gross leasable area (in thousands)	24,256		24,270		24,238	24,331		24,555		24,373		24,525		24,462
Total portfolio occupancy %	94.7%	6	94.7%	ć	95.6%	96.0%	6	95.9%	Ś	95.5%	6	95.3%	6	95.5%

# SUMMARY OF SIGNIFICANT ACCOUNTING ESTIMATES AND POLICIES

#### **Summary of Critical Accounting Estimates**

The Company's unaudited interim condensed consolidated financial statements for the three and nine months ended September 30, 2015 and 2014 have been prepared in accordance with IAS 34, "Interim Financial Reporting" as issued by the International Accounting Standards Board. The unaudited interim condensed consolidated financial statements have been prepared by applying the same accounting policies and methods of computation as compared with the most recent audited annual consolidated financial statements.

The MD&A for the years ended December 31, 2014 and 2013 contains a discussion of the significant accounting policies most affected by estimates and judgments used in preparation of the consolidated financial statements, being the accounting policies relating to estimates of fair values of investment properties; valuation of financial instruments both for disclosure and measurement purposes; valuation of stock options; assessment of hedge effectiveness; estimating deferred tax assets and liabilities and identifying the key management personnel for purposes of compensation disclosure. Management determined that as at September 30, 2015, there is no change to the assessment of the significant accounting policies most affected by estimates and judgments as detailed in the Company's 2014 Annual Report.

# ADOPTION OF NEW AND AMENDED IFRS PRONOUNCEMENTS

Refer to Note 3 to the unaudited interim condensed consolidated financial statements for the three and nine months ended September 30, 2015 for details on the Adoption of New and Amended IFRS Pronouncements.

# **CONTROLS AND PROCEDURES**

As at September 30, 2015, the Chief Executive Officer and the Chief Financial Officer of the Company, with the assistance of other staff and Management of the Company to the extent deemed necessary, have designed the Company's disclosure controls and procedures to provide reasonable assurance that information required to be disclosed in the various reports filed or submitted by the Company under securities legislation is recorded, processed, summarized and reported accurately and have designed internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS.

In the design of its internal controls over financial reporting, the Company used the 2013 framework published by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO 2013 Framework").

The Company did not make any changes in its internal controls over financial reporting during the quarter ended September 30, 2015 that have had, or are reasonably likely to have, a material effect on the Company's internal controls over financial reporting. On an ongoing basis, the Company will continue to analyze its controls and procedures for potential areas of improvement.

Management does recognize that any controls and procedures, no matter how well designed and operated, can only provide reasonable assurance and not absolute assurance of achieving the desired control objectives. In the unforeseen event that lapses in the disclosure controls and procedures or internal controls over financial reporting occur and/or mistakes happen, the Company intends to take the necessary steps to minimize the consequences thereof.

# **RISKS AND UNCERTAINTIES**

First Capital Realty, as an owner of income-producing properties and development properties, is exposed to numerous business risks in the normal course of its business that can impact both short- and long-term performance. Income-producing and development properties are affected by general economic conditions and local market conditions such as oversupply of similar properties or a reduction in tenant demand. It is the responsibility of Management, under the supervision of the Board of Directors, to identify and, to the extent possible, mitigate or minimize the impact of all such business risks. The major categories of risk the Company encounters in conducting its business and some of the actions it takes to mitigate these risks are outlined in the Company's 2014 Annual Report. The Company's most current Annual Information Form provides a more detailed discussion of these and other risks and can be found on SEDAR at www.sedar.com and the Company's website at www.firstcapitalrealty.ca.

# FS

INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# **Table of Contents**

56	Interim	Condensed Consolidated Balance Sheets
57	Interim	Condensed Consolidated Statements of Income
58	Interim	Condensed Consolidated Statements of Comprehensive Income
59	Interim	Condensed Consolidated Statements of Changes in Equity
60	Interim	Condensed Consolidated Statements of Cash Flows
61	Notes to	o the Interim Condensed Consolidated Financial Statements
61	1	Description of the Company
61	2	Significant Accounting Policies
62	3	Adoption of New and Amended IFRS Pronouncements
63	4	Investment Properties
67	5	Loans, Mortgages and Other Real Estate Assets
67	6	Amounts Receivable
68	7	Other Assets
68	8	Capital Management
69	9	Mortgages and Credit Facilities
71	10	Senior Unsecured Debentures
71	11	Convertible Debentures
73	12	Accounts Payable and Other Liabilities
73	13	Shareholders' Equity
76	14	Net Operating Income
77	15	Interest and Other Income
77	16	Interest Expense
77	17	Corporate Expenses
78	18	Other Gains (Losses) and (Expenses)
78	19	Income Taxes
79	20	Per Share Calculations
80	21	Risk Management
81	22	Fair Value Measurement
82	23	Supplemental Cash Flow Information
83	24	Commitments and Contingencies
84	25	Related Party Transactions
84	26	Subsequent Events

# **Interim Condensed Consolidated Balance Sheets**

As at	Notes	Septe	\$ 7,705,380 \$ 7,287 29,853 17 156,094 138 125,312 96 8,016,639 7,539 12,363 19 8,029,002 7,558				
(thousands of dollars)			(unaudited)		(audited)		
ASSETS							
Non-current Assets							
Real Estate Investments							
Investment properties – shopping centres	4	\$	7,705,380	\$	7,287,650		
Investment properties – development land	4		29,853		17,008		
Investment in joint ventures			156,094		138,578		
Loans, mortgages and other real estate assets	5		125,312		96,231		
Total real estate investments			8,016,639		7,539,467		
Other non-current assets	7		12,363		19,415		
Total non-current assets			8,029,002		7,558,882		
Current Assets							
Cash and cash equivalents	23(d)		9,276		17,351		
Loans, mortgages and other real estate assets	5		32,225		79,978		
Residential development inventory			_		3,922		
Amounts receivable	6		18,290		16,580		
Other assets	7		33,792		26,338		
			93,583		144,169		
Investment properties classified as held for sale	4(d)		89,826		205,133		
Total current assets			183,409		349,302		
Total assets		\$	8,212,411	\$	7,908,184		
LIABILITIES							
Non-current Liabilities							
Mortgages	9	\$	867,920	\$	919,453		
Credit facilities	9		126,968		_		
Senior unsecured debentures	10		2,243,730		2,149,174		
Convertible debentures	11		327,773		373,277		
Other liabilities	12		28,253		22,925		
Deferred tax liabilities	19		495,345		453,903		
Total non-current liabilities			4,089,989		3,918,732		
Current Liabilities							
Bank indebtedness	23(d)		15,785		_		
Mortgages	9		198,345		246,172		
Credit facilities	9		7,785		7,785		
Accounts payable and other liabilities	12		227,220		237,654		
Total current liabilities			449,135		491,611		
Total liabilities			4,539,124		4,410,343		
EQUITY							
Shareholders' equity	13		3,645,911		3,470,271		
Non-controlling interest			27,376		27,570		
Total equity			3,673,287		3,497,841		
Total liabilities and equity		\$	8,212,411	\$	7,908,184		

Refer to accompanying notes to the unaudited interim condensed consolidated financial statements.

Approved by the Board of Directors:

Han

Jon Hagan *Director* 

Allem Plue

Adam E. Paul *Director* 

# **Interim Condensed Consolidated Statements of Income**

(unaudited)		Thr	ee months end	ded Se	ptember 30	Nine months er	nded	September 30
(thousands of dollars, except per share amounts)	Notes		2015		2014	2015		2014
Property rental revenue		\$	161,409	\$	162,306	\$ 492,013	\$	486,370
Property operating costs			58,054		58,545	183,951		181,983
Net operating income	14		103,355		103,761	308,062		304,387
Other income and expenses								
Interest and other income	15		5,149		3,453	12,540		8,862
Interest expense	16		(40,070)		(44,374)	(121,850)		(129,428
Corporate expenses	17		(8,474)		(7,740)	(27,102)		(22,795
Abandoned transaction costs			(172)		(478)	(715)		(760
Amortization expense			(663)		(1,089)	(2,184)		(3,179
Share of profit from joint ventures			154		6,449	10,166		7,840
Other gains (losses) and (expenses)	18		(14,204)		(2,881)	(15,542)		(4,004
Increase (decrease) in value of investment properties, net	4		(15,024)		(7,196)	47,314		29,992
			(73,304)		(53 <i>,</i> 856)	(97,373)		(113,472
Income before income taxes			30,051		49,905	210,689		190,915
Deferred income taxes	19		5,503		9,245	45,862		37,600
Net income		\$	24,548	\$	40,660	\$ 164,827	\$	153,315
Net income attributable to:								
Common shareholders		\$	24,750	\$	39,020	\$ 164,918	\$	151,941
Non-controlling interest			(202)		1,640	(91)		1,374
		\$	24,548	\$	40,660	\$ 164,827	\$	153,315
Net income per share attributable to common shareho	olders:							
Basic	20	\$	0.11	\$	0.18	\$ 0.74	\$	0.72
Diluted	20	\$	0.11	\$	0.18	\$ 0.73	\$	0.71

# Interim Condensed Consolidated Statements of Comprehensive Income

(unaudited)	Tł	ree months en	ded Sep	tember 30	N	ine months en	ded Sej	otember 30
(thousands of dollars)	Note	2015		2014		2015		2014
Net income	\$	24,548	\$	40,660	\$	164,827	\$	153,315
Other comprehensive income (loss)								
Items that may subsequently be reclassified to net income								
Unrealized gains (losses) on available-for-sale marketable securities		-		7		(34)		74
Reclassification of losses on available-for-sale marketable securities to net income		-		6		147		58
Unrealized losses on cash flow hedges		(7,638)		(2,108)		(10,081)		(8,317)
Reclassification of net losses on cash flow hedges to net income		290		333		797		498
		(7,348)		(1,762)		(9,171)		(7,687)
Deferred tax recovery	19	(1,909)		(467)		(2,583)		(2,040)
Other comprehensive income (loss)		(5,439)		(1,295)		(6,588)		(5,647)
Comprehensive income	\$	19,109	\$	39,365	\$	158,239	\$	147,668
Comprehensive income attributable to:								
Common shareholders	\$	19,311	\$	37,725	\$	158,330	\$	146,294
Non-controlling interest		(202)		1,640		(91)		1,374
	\$	19,109	\$	39,365	\$	158,239	\$	147,668

# Interim Condensed Consolidated Statements of Changes in Equity

(unaudited)(thousands of dollars)	Retained Earnings	Accumulated Othe Comprehensive Los	r e	0	Contributed Surplus and ther Equity Items	Total Shareholders' Equity	Non- Controlling Interest	Total Equity
			(Note 13(a))	(N	ote 13(b))			
December 31, 2014	\$ 833,298	\$ (9,070	) \$2,600,605	\$	45,438	\$3,470,271	\$ 27,570	\$3,497,841
Changes during the period:								
Net income	164,918	-	· _		_	164,918	(91)	164,827
Issuance of common shares	_	-	- 88,435		_	88,435	_	88,435
Issue costs, net of tax and other	_	_	- (2,719	)	_	(2,719)	_	(2,719)
Dividends	(144,146)	_			_	(144,146)	_	(144,146)
Convertible debentures, net	_	-	- 18,857		_	18,857	-	18,857
Redemption and conversion of convertible debentures	_	-	- 38,614		(885)	37,729	_	37,729
Options, deferred share units and restricted share units, net	_	_	- 18,757		397	19,154	_	19,154
Other comprehensive loss	_	(6,588	3) —		_	(6,588)	_	(6 <i>,</i> 588)
Distributions to non-controlling interest	_	_			_	_	(103)	(103)
September 30, 2015	\$ 854,070	\$ (15,658	3) \$2,762,549	\$	44,950	\$3,645,911	\$ 27,376	\$3,673,287

(unaudited)(thousands of dollars)	Retained Earnings	Accumulated Other Comprehensive Loss	Share Capital	Contributed Surplus and Other Equity Items	Total Shareholders' Equity	Non- Controlling Interest	Total Equity
			(Note 14(a))	(Note 14(b))			
December 31, 2013	\$ 817,867	\$ (407)	\$2,457,310	\$ 44,600	\$ 3,319,370	\$ 3,638	\$3,323,008
Changes during the period:							
Net income	151,941	-	-	_	151,941	1,374	153,315
Issuance of common shares	_	-	100,065	_	100,065	_	100,065
Issue costs, net of tax and other	_	_	(2,723)	_	(2,723)	_	(2,723)
Dividends	(134,634)	_	_	_	(134,634)	_	(134,634)
Convertible debentures, net	_	-	19,914	(42)	19,872	_	19,872
Redemption and conversion of convertible debentures	_	_	500	_	500	_	500
Options, deferred share units and restricted share units, net	-	-	17,330	1,936	19,266	-	19,266
Other comprehensive loss	_	(5,647)	_	_	(5,647)	_	(5,647)
Contributions from non-controlling interest	_	_	_	_	_	20,414	20,414
September 30, 2014	\$ 835,174	\$ (6,054)	\$2,592,396	\$ 46,494	\$ 3,468,010	\$ 25,426	\$3,493,436

# **Interim Condensed Consolidated Statements of Cash Flows**

(unaudited)	Tł	nree months en	ded September 30	Nin	e months end	led Sep	tember 30
(thousands of dollars)	Note	2015	2014		2015		2014
OPERATING ACTIVITIES							
Net income	\$	24,548	\$ 40,660	\$	164,827	\$	153,315
Adjustments for:							
(Increase) decrease in value of investment properties, net	4	15,024	7,196		(47,314)		(29,992)
Interest expense	16	40,070	44,374		121,850		129,428
Capitalized interest	16	5,681	6,172		16,236		17,342
Amortization expense		663	1,089		2,184		3,179
Share of profit of joint ventures		(154)	(6,449)		(10,166)		(7,840)
Distribution from joint ventures		393	493		1,578		1,626
Cash interest paid	16	(45,096)	(44,421)		(126,706)		(123,637)
Items not affecting cash and other items	23(a)	13,259	11,304		54,182		37,207
Net change in non-cash operating items	23(b)	5,423	261		(16,991)		(17,325)
Proceeds from sales of residential inventory		_	_		-		27,711
Expenditures on residential development inventory		_	(2,443)		(52)		(6,631)
Cash provided by operating activities		59,811	58,236		159,628		184,383
FINANCING ACTIVITIES							
Mortgages and credit facilities							
Borrowings, net of financing costs		123,902	88,150		235,413		126,557
Principal instalment payments		(7,452)	(9,142)		(23,350)		(27,398)
Repayments		(9,887)	(118,038)		(184,486)		(228,751)
Repayment of loans on residential development inventory		_	_		(3,572)		(5,228)
Issuance of senior unsecured debentures, net of issue costs	10	_	59,785		93,573		510,288
Repayment of senior unsecured debentures	10	_	(101,045)		· _		(101,045)
Settlement of hedges		(5,363)	(1,452)		(5,363)		(5,639)
Repurchase of convertible debentures	11(c)	(3,515)	(1,552)		(11,014)		(1,567)
Issuance of common shares, net of issue costs		4,630	101,363		100,509		113,337
Payment of dividends		(47,771)	(44,045)		(141,900)		(131,599)
Net contributions from (distributions to) non-controlling		3,406	20,414		(103)		20,414
interest		-					,
Cash provided by (used in) financing activities		57,950	(5,562)		59,707		269,369
INVESTING ACTIVITIES							
Acquisition of shopping centres	4(c)	(14,238)	(99,733)		(72,603)		(156,694)
Acquisition of development land	4(c)	_	_		-		(19,050)
Net proceeds from property dispositions	4(d)	704	84,713		22,668		140,113
Deferred purchase price of shopping centre	12	—	_		-		(4,993)
Distributions from joint ventures		—	_		45,098		_
Contributions to joint ventures		(21,731)	_		(54,613)		_
Capital expenditures on investment properties		(68,448)	(75,439)		(209,384)		(168,464)
Changes in investing-related prepaid expenses and other liabilities		(2,502)	16,961		7,939		9,671
Changes in loans, mortgages and other real estate assets	23(c)	(13,056)	(18,442)		17,700		(37,393)
Cash used in investing activities		(119,271)	(91,940)		(243,195)		(236,810)
Net increase (decrease) in cash and cash equivalents (bank indebtedness)		(1,510)	(39,266)		(23,860)		216,942
Cash and cash equivalents (bank indebtedness), beginning of period		(4,999)	261,183		17,351		4,975
Cash and cash equivalents (bank indebtedness), end of period	23(d) \$	(6,509)	\$ 221,917	\$	(6,509)	\$	221,917

# **1. DESCRIPTION OF THE COMPANY**

First Capital Realty Inc. ("First Capital Realty", "FCR", or the "Company") is a corporation existing under the laws of Ontario, Canada, and engages in the business of acquiring, developing, redeveloping, owning and managing well-located, high quality urban retail-centered properties. The Company is listed on the Toronto Stock Exchange ("TSX") under the symbol "FCR", and its head office is located at 85 Hanna Avenue, Suite 400, Toronto, Ontario, M6K 3S3.

# 2. SIGNIFICANT ACCOUNTING POLICIES

#### (a) Statement of compliance

These unaudited interim consolidated financial statements have been prepared in accordance with IAS 34, "Interim Financial Reporting" as issued by the International Accounting Standards Board ("IASB"), and as such, do not include all of the disclosures that would be included in audited annual consolidated financial statements. These unaudited interim consolidated financial statements should be read in conjunction with the Company's audited annual consolidated financial statements for the years ended December 31, 2014 and 2013.

#### (b) Basis of presentation

These unaudited interim consolidated financial statements are prepared on a going concern basis and have been presented in Canadian dollars rounded to the nearest thousand, unless otherwise indicated. These unaudited interim consolidated financial statements have been prepared by applying the same accounting policies, assessments of estimates and judgments, and methods of computation as compared with the most recent audited annual consolidated financial statements, except for those items identified in Note 3 – "Adoption of New and Amended IFRS Pronouncements".

Comparative information in the unaudited interim consolidated financial statements includes reclassification of certain balances to provide consistency with current period classification. The current period classification more appropriately reflects the Company's core operations and any changes are not material to the unaudited interim consolidated financial statements as a whole.

Additionally, management, in measuring the Company's performance or making operating decisions, distinguishes its operations on a geographical basis. The Company operates in Canada and has three operating segments: Eastern, which includes operations primarily in Quebec and the Greater Ottawa Area; Central, which includes the Company's Ontario operations excluding the Greater Ottawa Area; and Western, which includes operations in Alberta and British Columbia. Operating segments are reported in a manner consistent with internal reporting provided to the chief operating decision maker, who is the President and Chief Executive Officer.

#### (c) Approval of unaudited interim consolidated financial statements

These unaudited interim consolidated financial statements were approved by the Board of Directors and authorized for issue on November 2, 2015.

# **3. ADOPTION OF NEW AND AMENDED IFRS PRONOUNCEMENTS**

The Company has adopted the new and amended International Financial Reporting Standards ("IFRS") pronouncement listed below as at January 1, 2015, in accordance with the transitional provisions outlined.

#### (a) Investment Property (Annual Improvements 2011-2013 Cycle)

The amended IAS 40, "Investment Property" ("IAS 40") is effective for annual periods after July 1, 2014. The amended IAS 40 clarifies that judgment is required to determine whether the acquisition of an investment property is the acquisition of an asset or a group of assets or a business combination within the scope of IFRS 3, "Business Combinations". The adoption of the amendment by the Company did not result in a material impact to the consolidated financial statements.

#### (b) Recent Accounting Pronouncements Not Yet Adopted

The IASB has issued new standards and amendments to existing standards. These changes are not yet adopted by the Company and could have an impact on future periods. These changes are described in detail in the Company's 2014 consolidated financial statements.

- IFRS 15, "Revenue from Contracts with Customers"
- IFRS 9, "Financial Instruments"

The Company is in the process of evaluating the impact of adopting these standards on the Company's consolidated audited annual financial statements.

# **4. INVESTMENT PROPERTIES**

### (a) Activity

The following tables summarize the changes in the Company's investment properties for the nine months ended September 30, 2015 and for the year ended December 31, 2014:

				Nine	m	onths ended Se	otemb	er 30, 2015
	Central Region	Eastern Region	Western Region	Total		Shopping Centres	De	evelopment Land
Balance at beginning of period	\$ 3,207,544	\$ 1,744,533	\$ 2,557,714	\$ 7,509,791	\$	7,474,329	\$	35,462
Acquisitions	29,034	1,291	43,731	74,056		74,056		_
Capital expenditures	78,278	53,952	77,162	209,392		209,013		379
Reclassifications between shopping centres and development land	-	-	_	-		1,449		(1,449)
Reclassification from residential development inventory	4,015	-	_	4,015		_		4,015
Increase (decrease) in value of investment properties, net	7,463	199	39,652	47,314		49,368		(2,054)
Straight-line rent and other changes	2,887	(2,779)	3,520	3,628		3,628		-
Dispositions	(1,610)	(21,527)	_	(23,137)		(23,137)		—
Balance at end of period	\$ 3,327,611	\$ 1,775,669	\$ 2,721,779	\$ 7,825,059	\$	7,788,706	\$	36,353
Investment properties					\$	7,705,380	\$	29,853
Investment properties classi	fied as held for	sale				83,326		6,500
Total					\$	7,788,706	\$	36,353

						Year ended I	Decen	nber 31, 2014
	Central Region		Eastern Region	Western Region	Total	Shopping Centres		Development Land
Balance at beginning of year	\$ 3,141,304	\$	1,639,162	\$ 2,511,585	\$ 7,292,051	\$ 7,126,008	\$	166,043
Acquisitions	88,940		87,798	50,164	226,902	207,852		19,050
Capital expenditures	111,051		74,362	68,088	253,501	246,257		7,244
Reclassifications between shopping centres and development land	_		-	-	_	40,988		(40,988)
Reclassification from residential development inventory	25,151		-	-	25,151	25,151		_
Increase (decrease) in value of investment properties, net	62,801		(26,959)	6,236	42,078	47,162		(5,084)
Straight-line rent and other changes	1,591		1,984	2,275	5,850	5,850		_
Dispositions	(140,394)		(31,814)	(73,508)	(245,716)	(183,513)		(62,203)
Reclassification to equity accounted joint ventures	(82,900)		_	_	(82,900)	(34,300)		(48,600)
Revaluation of deferred purchase price of shopping centre (Note 13)	_		_	(7,126)	(7,126)	(7,126)		_
Balance at end of year	\$ 3,207,544	\$	1,744,533	\$ 2,557,714	\$ 7,509,791	\$ 7,474,329	\$	35,462
Investment properties – non-c	urrent					\$ 7,287,650	\$	17,008
Investment properties classifie	ed as held for sale	2				186,679		18,454
Total						\$ 7,474,329	\$	35,462

Investment properties with a fair value of \$2.5 billion (December 31, 2014 – \$2.7 billion) are pledged as security for \$1.2 billion in mortgages and credit facilities.

#### (b) Investment property valuation

Capitalization rates by region for investment properties – shopping centres are set out in the table below:

As at		September 30, 2015		December 31, 2014
Shopping Centres	Fair Value (\$ millions)	Weighted Average Capitalization Rate	Fair Value (\$ millions)	Weighted Average Capitalization Rate
Central Region	\$ 3,317	5.6%	\$ 3,200	5.6%
Eastern Region	1,769	6.2%	1,736	6.2%
Western Region	2,703	5.5%	2,538	5.7%
Total or Weighted Average	\$ 7,789	5.7%	\$ 7,474	5.8%

The sensitivity of the fair values of shopping centres to capitalization rates as at September 30, 2015 is set out in the table below:

As at September 30, 2015	(millions of dollars)
(Decrease) Increase in capitalization rate	Resulting increase (decrease) in value of shopping centres
(0.75)%	\$ 1,104
(0.50)%	\$ 700
(0.25)%	\$ 333
0.25%	\$ (309)
0.50%	\$ (591)
0.75%	\$ (851)

Additionally, a 1% increase or decrease in stabilized net operating income ("SNOI") would result in a \$70 million increase or a \$75 million decrease, respectively, in the fair value of shopping centres. SNOI is not a measure defined by IFRS. SNOI reflects long-term, stable property operations, assuming a certain level of vacancy, capital and operating expenditures required to maintain a stable occupancy rate. The average vacancy rates used in determining SNOI for non-anchor tenants generally range from 2% to 5%. A 1% increase in SNOI coupled with a 0.25% decrease in capitalization rate would result in an increase in the fair value of shopping centres of \$256 million, and a 1% decrease in SNOI coupled with a 0.25% increase in capitalization rate would result in a decrease in the fair value of shopping centres of \$239 million.

#### (c) Investment properties – Acquisitions

During the three and nine months ended September 30, 2015 and 2014, the Company acquired shopping centres and development land for rental income and future development and redevelopment opportunities as follows:

Three months ended September 30			2015			2014
	Shopping Centres	Deve	lopment Land	Shopping Centres	Deve	lopment Land
Total purchase price, including acquisition costs	\$ 15,691	\$	_	\$ 101,578	\$	_
Deferred purchase price and ground lease liabilities	_		_	(1,845)		_
Mortgage assumptions and vendor take-back mortgages on acquisitions	(1,453)		_	-		_
Total cash paid	\$ 14,238	\$	_	\$ 99,733	\$	_

Nine months ended September 30			2015			2014
	Shopping Centres	Deve	lopment Land	Shopping Centres	Dev	velopment Land
Total purchase price, including acquisition costs	\$ 74,056	\$	_	\$ 158,539	\$	19,050
Deferred purchase price and ground lease liabilities	_		_	(1,845)		_
Mortgage assumptions and vendor take-back mortgages on acquisitions	(1,453)		—	-		-
Total cash paid	\$ 72,603	\$	_	\$ 156,694	\$	19,050

#### (d) Investment properties classified as held for sale

The Company has certain investment properties classified as held for sale. These properties are considered to be non-core assets and are as follows:

As at	Septen	nber 30, 2015	December 31, 2014
Aggregate fair value	\$	89,826	205,133

The decrease of \$115.3 million in investment properties classified as held for sale from December 31, 2014, arises from 2015 dispositions of \$23.1 million with the remainder being transferred back to investment properties – shopping centres and Investment properties – development land resulting from a slower disposition program than previously planned. For the three and nine months ended September 30, 2015 and 2014, the Company sold shopping centres and development land as follows:

	Three	months en	ded September 30	Nine months en	ded September 30
		2015	2014	2015	2014
	-	Shopping entres and ment Land	Shopping Centres and Development Land	Shopping Centres and Development Land	Shopping Centres and Development Land
Total sales price	\$	760	\$ 92,285	\$ 23,137	\$ 148,636
Mortgages assumed and vendor take-back mortgages on sale		_	(6,760)	_	(6,760)
Property selling costs		(56)	(812)	(469)	(1,763)
Total cash proceeds	\$	704	\$ 84,713	\$ 22,668	\$ 140,113

#### (e) Reconciliation of investment properties to total assets

Shopping centres and development land by region and a reconciliation to total assets are set out in the tables below:

As at September 30, 2015		Central Region	Eastern Region	Western Region	Total
Total shopping centres and development land <sup>(1)</sup>	\$3,	,327,611	\$ 1,775,669	\$ 2,721,779	\$ 7,825,059
Cash and cash equivalents					9,276
Loans, mortgages and other real estate assets					157,537
Other assets					46,155
Amounts receivable					18,290
Investment in joint ventures					156,094
Total assets					\$ 8,212,411

As at December 31, 2014	Central Region	Eastern Region	Western Region	Total
Total shopping centres and development land <sup>(1)</sup>	\$ 3,207,544	\$ 1,744,533	\$ 2,557,714	\$ 7,509,791
Cash and cash equivalents				17,351
Loans, mortgages and other real estate assets				176,209
Other assets				45,753
Amounts receivable				16,580
Investment in joint ventures				138,578
Residential development inventory				3,922
Total assets				\$ 7,908,184

<sup>(1)</sup> Includes investment properties classified as held for sale.

## 5. LOANS, MORTGAGES AND OTHER REAL ESTATE ASSETS

As at	Septemb	September 30, 2015		oer 31, 2014	
Non-current					
Loans and mortgages receivable (a)	\$	121,043	\$	92,132	
Available-for-sale ("AFS") investment in limited partnership		4,269		4,099	
Total non-current	\$	125,312	\$	96,231	
Current					
Fair value through profit or loss ("FVTPL") investments in equity securities (b)	\$	10,520	\$	33,370	
AFS investments in equity securities		_		292	
Loans and mortgages receivable (a)		21,468		46,067	
Other receivable		237		249	
Total current	\$	32,225	\$	79,978	
Total	\$	157,537	\$	176,209	

(a) Loans and mortgages receivable are secured by interests in investment properties or shares of entities owning investment properties. As at September 30, 2015, the non-current balance of these receivables bear interest at weighted average coupon and effective interest rates of 6.4% (December 31, 2014 – 5.7% and 5.9% per annum, respectively) and mature between 2016 and 2025. The current balance of loans and mortgages receivable bears interest at a weighted average coupon and effective interest rate of 5.7% and 5.8% per annum, respectively (December 31, 2014 – 9.6% per annum).

(b) The Company invests from time to time in publicly traded real estate and related securities. These securities are recorded at market value. Realized and unrealized gains and losses on FVTPL securities are recorded in other gains (losses) and (expenses).

# **6. AMOUNTS RECEIVABLE**

As at	Septembe	er 30, 2015	Decembe	er 31, 2014
Trade receivables (net of allowances for doubtful accounts of \$2.7 million (December 31, 2014 – \$3.1 million))	\$	15,766	\$	15,106
Construction and development related chargebacks and receivables		741		374
Corporate and other amounts receivable		1,783		1,100
Total	\$	18,290	\$	16,580

The Company determines its allowance for doubtful accounts on a tenant-by-tenant basis considering lease terms, industry conditions, and the status of the tenant's account, among other factors.

# 7. OTHER ASSETS

As at	Notes	Septemb	er 30, 2015	Decemb	er 31, 2014
Non-current					
Fixtures, equipment and computer hardware and software (net of accumulated amortization of \$3.5 million)		\$	3,193	\$	9,721
Deferred financing costs on credit facilities (net of accumulated amortization of \$2.9 million)			2,357		1,591
Environmental indemnity and insurance proceeds receivable	12(a)		5,618		5,418
Deposits and costs on investment properties under option			_		2,000
Held-to-maturity investment in bond			685		685
Derivatives at fair value	22		510		_
Total non-current		\$	12,363	\$	19,415
Current					
Deposits and costs on investment properties under option		\$	3,977	\$	4,144
Prepaid expenses			29,096		7,388
Other deposits			692		792
Restricted cash			27		13,733
Derivatives at fair value	22		—		281
Total current		\$	33,792	\$	26,338
Total		\$	46,155	\$	45,753

# 8. CAPITAL MANAGEMENT

The Company manages its capital, taking into account the long-term business objectives of the Company, to provide stability and reduce risk while generating an acceptable return on investment to shareholders over the long term. The Company's capital structure currently includes common shares, senior unsecured debentures, mortgages, convertible debentures, revolving credit facilities and bank indebtedness, which, together, provide the Company with financing flexibility to meet its capital needs. Primary uses of capital include development activities, acquisitions, capital improvements, leasing costs and debt principal repayments. The actual level and type of future financings to fund these capital requirements will be determined based on prevailing interest rates, various costs of debt and/or equity capital, capital market conditions and management's general view of the required leverage in the business.

The components of the Company's capital are set out in the table below:

As at	Septem	ber 30, 2015	Decem	ber 31, 2014
Liabilities (principal amounts outstanding)				
Bank indebtedness	\$	15,785	\$	_
Mortgages		1,061,875		1,158,466
Credit facilities		134,753		7,785
Mortgages under equity accounted joint venture (at the Company's interest)		4,781		10,425
Credit facilities under equity accounted joint venture (at the Company's interest)		43,669		_
Senior unsecured debentures		2,250,000		2,160,000
Convertible debentures		338,660		388,174
Equity Capitalization				
Common shares (based on closing per share price of \$18.70; December 31, 2014 – \$18.66)		4,210,586		4,037,543
Total	\$	8,060,109	\$	7,762,393

The Company monitors a number of financial ratios in conjunction with its credit agreements and financial planning. In accordance with the terms of the Company's credit agreements, all ratios are calculated with joint ventures proportionately consolidated, as set out in the table below:

As at	Measure/ Covenant	September	30, 2015	Decembe	er 31, 2014
Net debt to total assets			42.5%		42.2%
Unencumbered aggregate assets to unsecured debt, using 10 quarter average capitalization rate $^{\scriptscriptstyle (1)}$	≥1.3		2.3		2.2
Shareholders' equity, using four quarter average (billions of Canadian dollars) <sup>(1)</sup>	>\$1.5B	\$	3.6	\$	3.4
Secured indebtedness to total assets <sup>(1)</sup>	<35%		13.7%		15.0%
For the rolling four quarters ended					
Interest coverage (EBITDA to interest expense) <sup>(1)</sup>	>1.65		2.5		2.3
Fixed charge coverage (EBITDA to debt service) <sup>(1)</sup>	>1.50		2.1		1.9

<sup>(1)</sup> Calculations required under the Company's credit facility agreements or indenture governing the senior unsecured debentures.

The above ratios include measures not specifically defined in IFRS. Certain calculations are required pursuant to debt covenants and for this reason are meaningful measures. Measures used in these ratios are defined in the Company's audited annual consolidated financial statements for the years ended December 31, 2014 and 2013.

## 9. MORTGAGES AND CREDIT FACILITIES

As at	Septem	ber 30, 2015	Decem	ber 31, 2014
Fixed rate mortgages	\$	1,066,265	\$	1,165,625
Unsecured facility		110,000		_
Secured construction facilities		24,753		7,785
Mortgages and credit facilities	\$	1,201,018	\$	1,173,410
Current	\$	206,130	\$	253,957
Non-current		994,888		919,453
Total	\$	1,201,018	\$	1,173,410

Mortgages and the secured construction facilities are secured by the Company's investment properties. As at September 30, 2015, approximately \$2.5 billion (December 31, 2014 – \$2.7 billion) of investment properties of \$7.8 billion (December 31, 2014 – \$7.5 billion) had been pledged as security under the mortgages and the secured facility (Note 4(a)).

As at September 30, 2015, mortgages bear coupon interest at a weighted average coupon rate of 4.8% per annum (December 31, 2014 – 5.0% per annum) and mature in the years ranging from 2015 to 2026. The weighted average effective interest rate on all mortgages as at September 30, 2015 is 4.5% per annum (December 31, 2014 – 4.7% per annum).

Principal repayments of mortgages outstanding as at September 30, 2015 are as follows:

	Scheduled Amortization	Payments on Maturity	Total	Weighted Average Effective Interest Rate
2015 (remainder of the year)	\$ 7,607	\$ 31,859	\$ 39,466	4.1%
2016	26,731	157,533	184,264	4.0%
2017	23,965	82,902	106,867	4.0%
2018	19,979	124,321	144,300	5.7%
2019	17,164	106,714	123,878	6.3%
2020 to 2026	52,298	410,802	463,100	4.1%
	\$ 147,744	\$ 914,131	\$ 1,061,875	4.5%
Unamortized deferred financing costs, net			4,390	
Total			\$ 1,066,265	

Effective June 30, 2015, the Company extended the maturity of its \$800 million unsecured facility to June 30, 2020 on the same terms.

The following table summarizes the details of the Company's credit facilities as at September 30, 2015:

Bank Overdraft and										
		Borrowing Capacity	Amounts Drawn	Outstanding Letters of Credit	Available to be Drawn	Interest Rates	Maturity Date			
Revolving facilities:										
Unsecured facility	\$	800,000 \$	(110,000)	\$ (49,487)	\$ 640,513	BA + 1.20% or Prime + 0.20% or US\$ LIBOR + 1.20%	June 30, 2020			
Secured by development properties		75,000	-	(23)	74,977	BA + 1.125% or Prime + 0.125%	December 31, 2015			
Secured construction facilities	:									
Maturing 2018		112,500	(16,968)	_	95,532	BA + 1.125% or Prime + 0.125%	February 13, 2018			
Maturing 2016		7,953	(7,785)	(75)	93	BA + 1.125% or Prime + 0.125%	March 31, 2016			
Total credit facilities	\$	995,453 \$	(134,753)	\$ (49,585)	\$ 811,115					

## **10. SENIOR UNSECURED DEBENTURES**

As at					Sept	ember 30, 2015	December 31, 2014	
	Maturity Date	Interest Rate						
Series		Coupon	Effective		Principal Outstanding		Liability	
Н	January 31, 2017	5.85%	5.99%	\$	125,000 \$	124,773	\$ 124,653	
I	November 30, 2017	5.70%	5.79%		125,000	124,785	124,717	
J	August 30, 2018	5.25%	5.66%		50,000	49,631	49,498	
К	November 30, 2018	4.95%	5.17%		100,000	99,365	99,229	
L	July 30, 2019	5.48%	5.61%		150,000	149,343	149,230	
М	April 30, 2020	5.60%	5.60%		175,000	174,986	174,984	
Ν	March 1, 2021	4.50%	4.63%		175,000	173,959	173,835	
0	January 31, 2022	4.43%	4.59%		200,000	198,264	198,091	
Р	December 5, 2022	3.95%	4.18%		250,000	246,532	246,227	
Q	October 30, 2023	3.90%	3.97%		300,000	298,607	298,499	
R	August 30, 2024	4.79%	4.72%		300,000	301,502	301,622	
S	July 31, 2025	4.32%	4.24%		300,000	301,983	208,589	
	Weighted Average/Total	4.70%	4.78%	\$	2,250,000 \$	2,243,730	\$ 2,149,174	

Interest on the senior unsecured debentures is payable semi-annually and principal is payable on maturity.

On January 26, 2015, the Company completed the issuance of an additional \$90.0 million principal amount of the Series S senior unsecured debentures, which was a re-opening of this series of debentures. These debentures bear interest at a coupon rate of 4.32% per annum, payable semi-annually commencing July 31, 2015.

## **11. CONVERTIBLE DEBENTURES**

As at					September 3	December 31, 2014			
	Interest Rate		st Rate	_					
Series	Maturity Date	Coupon	Effective	Principal	Liability	Equity	Principal	Liability	Equity
D	June 30, 2017	5.70%	6.88%	\$ —	\$ - \$	_	\$ 42,903	\$ 41,756 \$	983
Е	January 31, 2019	5.40%	6.90%	55,502	53,050	2,116	56,593	53,608	2,158
F	January 31, 2019	5.25%	6.07%	54,430	53,107	370	56,549	54,904	384
G	March 31, 2018	5.25%	6.66%	49,603	48,015	1,146	49,927	47,900	1,154
н	March 31, 2017	4.95%	6.51%	71,075	69,511	1,417	72,561	70,228	1,446
I	July 31, 2019	4.75%	6.19%	51,604	49,426	1,414	52,500	49,841	1,439
J	February 28, 2020	4.45%	5.34%	56,446	54,664	396	57,141	55,040	400
	Weighted Average/Total	5.00%	6.28%	\$ 338,660	\$ 327,773 \$	6,859	\$ 388,174	\$ 373,277 \$	7,964

#### (a) Principal and interest

The Company has the option of repaying the convertible debentures on maturity through the issuance of common shares at 97% of the 20-day volume weighted average trading price of the Company's common shares ending five days prior to maturity date. The Company also has the option of paying the semi-annual interest through the issuance of common shares. In addition, the Company has the option of repaying the convertible debentures prior to the maturity date under certain circumstances, either in cash or in common shares. It is the Company's current intention to continue to satisfy its obligations of principal and interest payments in respect of all of its outstanding convertible debentures by the issuance of
common shares. Since issuance, the Company has made all principal and interest payments on its convertible debentures using common shares.

During the nine months ended September 30, 2015, 1.0 million common shares (nine months ended September 30, 2014 – 1.1 million common shares) were issued for \$18.9 million (nine months ended September 30, 2014 – \$19.9 million) to pay interest to holders of the convertible debentures. Each series of the Company's convertible debentures bears interest payable semi-annually and is convertible at the option of the holders in the conversion periods into common shares of the Company at the conversion prices indicated below.

Maturity Date	Coupon Rate	TSX	Holder Option to Convert at the Conversion Price	Company Option to Redeem at Principal Amount (conditional <sup>(1)</sup> )	Company Option to Redeem at Principal Amount <sup>(2)</sup>	Conversion Price	
January 31, 2019	5.40%	FCR.DB.E	2011-2019	Jan 31, 2015 - Jan 30, 2017	Jan 31, 2017 - Jan 31, 2019	\$22.62	
January 31, 2019	5.25%	FCR.DB.F	2011-2019	Jan 31, 2015 - Jan 30, 2017	Jan 31, 2017 - Jan 31, 2019	\$23.77	
March 31, 2018	5.25%	FCR.DB.G	2011-2018	Mar 31, 2015 - Mar 30, 2016	Mar 31, 2016 - Mar 30, 2018	\$23.25	
March 31, 2017	4.95%	FCR.DB.H	2012-2017	Mar 31, 2015 - Mar 30, 2016	Mar 31, 2016 - Mar 31, 2017	\$23.75	
July 31, 2019	4.75%	FCR.DB.I	2012-2019	Jul 31, 2015 - Jul 30, 2017	Jul 31, 2017 - Jul 31, 2019	\$26.75; \$27.75 <sup>(</sup>	(3)
February 28, 2020	4.45%	FCR.DB.J	2013-2020	Feb 28, 2016 - Feb 27, 2018	Feb 28, 2018 - Feb 28, 2020	\$26.75; \$27.75 <sup>(</sup>	(4)

(1) Period of time during which the Company may redeem the debentures at their principal amount plus accrued and unpaid interest, provided that the volume weighted average trading price for the 20 consecutive trading days ending five days prior to the notice of redemption is not less than 125% of the Conversion Price, by giving between 30 and 60 days' written notice.

(2) Period of time during which the Company may redeem the debentures at their principal amount plus accrued and unpaid interest by giving between 30 and 60 days' written notice.

(3) These debentures are convertible at the option of the holder into common shares of the Company at a conversion price of \$26.75 per common share until July 31, 2017 and \$27.75 per common share thereafter.

(4) These debentures are convertible at the option of the holder into common shares of the Company at a conversion price of \$26.75 per common share until February 28, 2018 and \$27.75 per common share thereafter.

## (b) Principal redemption and holder conversion

On June 30, 2015, the Company redeemed its remaining Series D 5.70% convertible debentures at par by issuing common shares in satisfaction of the remaining principal outstanding and interest owing.

During the nine months ended September 30, 2015, the Company issued 38,827 common shares in connection with \$0.7 million convertible debentures converted by the holder.

## (c) Normal course issuer bid

On August 27, 2015, the Company renewed its normal course issuer bid ("NCIB") for all of its then outstanding series of convertible debentures. The NCIB will expire on August 26, 2016 or such earlier date as the Company completes its purchases pursuant to the NCIB. All purchases made under the NCIB are at market prices prevailing at the time of purchase determined by or on behalf of the Company.

For the nine months ended September 30, 2015 and 2014, principal amounts of convertible debentures purchased and amounts paid for the purchases are represented in the table below:

	Niı	ne months ende	d Septem	ber 30, 2015	Nin	e months endeo	d Septemb	er 30, 2014
		Principal Amount Purchased		Amount Paid		Principal Amount Purchased	A	mount Paid
Total	\$	10,900	\$	11,014	\$	1,552	\$	1,567

# **12. ACCOUNTS PAYABLE AND OTHER LIABILITIES**

As at		Septemb	er 30, 2015	Decemb	oer 31, 2014
Non-current					
Asset retirement obligations (a)		\$	7,307	\$	8,973
Ground leases payable			10,059		9,883
Derivatives at fair value	22		7,319		2,370
Deferred purchase price of investment property – shopping centre			1,699		1,699
Deferred income			1,869		_
Total non-current		\$	28,253	\$	22,925
Current					
Trade payables and accruals		\$	64,439	\$	57,841
Construction and development payables			54,628		46,399
Dividends payable			48 <i>,</i> 307		46,520
Interest payable			29,243		39,192
Tenant deposits			21,070		22,130
Short positions in marketable securities			-		12,467
Loan payable			_		3,572
Deferred purchase price of investment property – shopping centre			9,533		9,533
Total current		\$	227,220	\$	237,654
Total		\$	255,473	\$	260,579

(a) The Company has obligations for environmental remediation at certain sites within its property portfolio. The Company has also recognized a related environmental indemnity and insurance proceeds receivable in other assets (Note 7).

# **13. SHAREHOLDERS' EQUITY**

## (a) Share capital

The authorized share capital of the Company consists of an unlimited number of authorized preference shares and common shares. The preference shares may be issued from time to time in one or more series, each series comprising the number of shares, designations, rights, privileges, restrictions and conditions which the Board of Directors determines by resolution; preference shares are non-voting and rank in priority to the common shares with respect to dividends and distributions upon dissolution. No preference shares have been issued. The common shares carry one vote each and participate equally in the income of the Company and the net assets of the Company upon dissolution. Dividends are payable on the common shares as and when declared by the Board of Directors.

The following table sets forth the particulars of the issued and outstanding common shares of the Company:

Nine months ended September 30			2015		2014
	Note	Number of Common Shares	Stated Capital	Number of Common Shares	Stated Capital
Issued and outstanding at beginning of period		216,374 \$	2,600,605	208,356 \$	2,457,310
Payment of interest on convertible debentures	11	1,024	18,857	1,132	19,914
Redemption and conversion of convertible debentures	11	2,152	38,614	22	500
Exercise of options and restricted and deferred share units		1,121	18,757	1,078	17,330
Issuance of common shares		4,494	88,435	5,250	100,065
Share issue costs and other, net of tax effect		_	(2,719)	_	(2,723)
Issued and outstanding at end of period		225,165 \$	2,762,549	215,838 \$	2,592,396

On February 3, 2015, the Company issued 4.4 million common shares at a price of \$19.80 per share for gross proceeds of \$86.5 million. Issue costs associated with the offering were approximately \$3.7 million.

## (b) Contributed surplus and other equity items

Contributed surplus and other equity items comprise the following:

Nine months ended September 30					2015				2014
	Contributed Surplus	D	onvertible ebentures Equity omponent	Options Restricted and Deferred Share Units	Total	Contributed Surplus	Convertible Debentures Equity Component	Options Restricted and Deferred Share Units	Total
		(	Note 11)				(Note 11)		
Balance at beginning of period	\$ 19,292	\$	7,964	\$ 18,182	\$ 45,438	\$ 19,278	\$ 8,058	\$ 17,264	\$ 44,600
Issuance of convertible debentures	_		_	_	_	_	(19)	—	(19)
Redemption of convertible debentures in common shares	_		(885)	_	(885)	_	_	_	_
Repurchase of convertible debentures	220		(220)	_	—	(4)	(19)	-	(23)
Options vested	_		_	458	458	_	_	601	601
Exercise of options	_		_	(1,073)	(1,073)	_	_	(767)	(767)
Deferred share units granted	_		_	784	784	_	_	710	710
Restricted share units vested	_		_	2,138	2,138	_	_	1,392	1,392
Exercise of restricted and deferred share units	_		_	(1,910)	(1,910)	_	_	_	_
Balance at end of period	\$ 19,512	\$	6,859	\$ 18,579	\$ 44,950	\$ 19,274	\$ 8,020	\$ 19,200	\$ 46,494

## (c) Stock options

As of September 30, 2015, 2.7 million (December 31, 2014 – 3.3 million) common share options are available to be granted to the employees, officers and directors of the Company. In addition, as at September 30, 2015, 4.4 million common share options were outstanding. Options granted by the Company generally expire 10 years from the date of grant and vest over five years.

The outstanding options as at September 30, 2015 have exercise prices ranging from \$9.81 – \$19.96 (December 31, 2014 – \$9.81 – \$19.02).

During the nine months ended September 30, 2015, \$0.3 million (nine months ended September 30, 2014 – \$0.5 million) was recorded as an expense related to stock options.

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - continued

Nine months ended September 30			2015		2014
	Number of Common Shares Issuable (in thousands)	E	Weighted Average xercise Price	Number of Common Shares Issuable (in thousands)	Weighted Average Exercise Price
Outstanding at beginning of period	4,956	\$	16.89	5,968	\$ 16.37
Granted (a)	881		18.93	544	17.88
Exercised (b)	(1,121)		15.77	(1,079)	15.36
Forfeited	(278)		18.50	(148)	18.04
Expired	_		_	(79)	18.73
Outstanding at end of period	4,438	\$	17.48	5,206	\$ 16.65

(a) The fair value associated with the options issued was calculated using the Black-Scholes model for option valuation based on the following assumptions:

Nine months ended September 30	2015	2014
Share options granted (thousands)	881	544
Term to expiry	10 years	10 years
Exercise price	\$ 18.93	\$ 17.88
Weighted average volatility rate	15.0%	15.0%
Weighted average expected option life	6 years	6 years
Weighted average dividend yield	4.56%	4.70%
Weighted average risk free interest rate	1.20%	1.85%
Fair value (thousands)	\$ 920	\$ 604

(b) The weighted average market share price at which options were exercised for the nine months ended September 30, 2015 was \$19.15 (nine months ended September 30, 2014 – \$18.39).

## (d) Share unit plans

The Company's share unit plans include a Directors' Deferred Share Unit Plan and a Restricted Share Unit Plan. Under the plans, a participant is entitled to receive one common share, or equivalent cash value, at the Company's option, (i) in the case of a Deferred Share Unit ("DSU"), upon redemption by the holder after the date that the holder ceases to be a director of the Company and any of its subsidiaries (the "Retirement Date") but no later than December 15 of the first calendar year commencing after the Retirement Date, and (ii) in the case of a Restricted Share Unit ("RSU"), on December 15 of the third calendar year following the year of grant for RSUs granted prior to June 1, 2015, and, for all subsequent RSUs granted, on the third anniversary of the grant date. Holders of DSUs and RSUs receive dividends in the form of additional units when the Company declares dividends on its common shares.

Nine months ended September 30		2015			2014
(in thousands)	Deferred are Units	Restricted nare Units	S	Deferred hare Units	Restricted hare Units
Outstanding at beginning of period	 452	328		393	286
Granted (a)	23	92		32	107
Dividends declared	13	13		15	13
Exercised	(122)	(3)		_	_
Forfeited	_	(3)		_	_
Outstanding at end of period	366	427		440	406
Share units available to be granted based on the current reserve	267	376		315	 947
Expense recorded for the period	\$ 542	\$ 1,468	\$	600	\$ 1,149

(a) The fair value of the DSUs granted during the nine months ended September 30, 2015 was \$0.4 million (nine months ended September 30, 2014 – \$0.6 million), measured based on the Company's prevailing share price on the date of grant. The fair value of the RSUs granted during the nine months ended September 30, 2015 was \$1.7 million (nine months ended September 30, 2014 – \$1.6 million), measured based on the Company's share price on the date of grant.

# **14. NET OPERATING INCOME**

Net operating income is as follows:

Three months ended September 30, 2015	Central Region	Eastern Region	Western Region	Subtotal	Other <sup>(1)</sup>	Total
Property rental revenue	\$ 67,947	\$ 41,893	\$ 52,835	\$ 162,675	\$ (1,266) \$	161,409
Property operating costs	25,286	17,421	16,927	59,634	(1,580)	58,054
Net operating income	\$ 42,661	\$ 24,472	\$ 35,908	\$ 103,041	\$ 314 \$	103,355
Three months ended September 30, 2014	Central Region	 Eastern Region	 Western Region	 Subtotal	 Other <sup>(1)</sup>	Total
Property rental revenue	\$ 69,731	\$ 41,044	\$ 51,797	\$ 162,572	\$ (266) \$	162,306
Property operating costs	26,154	15,971	16,593	58,718	(173)	58,545
Net operating income	\$ 43,577	\$ 25,073	\$ 35,204	\$ 103,854	\$ (93) \$	103,761
Nine months ended September 30, 2015	 Central Region	Eastern Region	Western Region	 Subtotal	Other <sup>(1)</sup>	Total
Property rental revenue	\$ 208,068	\$ 129,081	\$ 157,008	\$ 494,157	\$ (2,144) \$	492,013
Property operating costs	78,557	55,980	51,509	186,046	(2,095)	183,951
Net operating income	\$ 129,511	\$ 73,101	\$ 105,499	\$ 308,111	\$ (49) \$	308,062
Nine months ended September 30, 2014	 Central Region	 Eastern Region	 Western Region	 Subtotal	 Other <sup>(1)</sup>	Total
Property rental revenue	\$ 208,270	\$ 124,227	\$ 154,671	\$ 487,168	\$ (798) \$	486,370
	80.050	51,419	50,945	182,420	(437)	181,983
Property operating costs	80,056	51,419	50,545	102,420	(437)	101,505

 $\space{}^{(1)}$  Other items principally consist of intercompany eliminations.

For the three and nine months ended September 30, 2015, property operating costs include \$5.5 million and \$16.8 million, respectively (three and nine months ended September 30, 2014 – \$5.4 million and \$17.1 million, respectively) related to employee compensation.

# **15. INTEREST AND OTHER INCOME**

		1	hree months e	nded Sep	tember 30	Nine months e	nded Sep	tember 30
	Note		2015		2014	2015		2014
Interest, dividend and distribution income from marketable securities and cash investments	6	\$	268	\$	1,432	\$ 1,311	\$	3,243
Interest income from loans and mortgages receivable	6		2,229		2,021	7,162		5,619
Fees and other income			2,652		_	4,067		_
Total		\$	5,149	\$	3,453	\$ 12,540	\$	8,862

# **16. INTEREST EXPENSE**

		Thre	e months end	led Sep	tember 30	Ni	ne months end	ded Sep	tember 30
	Note		2015		2014		2015		2014
Mortgages		\$	12,601	\$	15,548	\$	38,997	\$	47,239
Credit facilities			928		730		2,303		1,539
Senior unsecured debentures			26,996		28,278		79,845		80,223
Convertible debentures (non-cash)			5,226		5,990		16,941		17,769
Total interest expense			45,751		50,546		138,086		146,770
Interest capitalized to investment properties			(5,681)		(6,172)		(16,236)		(17,342)
Interest expense		\$	40,070	\$	44,374	\$	121,850	\$	129,428
Convertible debenture interest paid in common shares	11		(8,473)		(9,934)		(18,857)		(19,913)
Change in accrued interest			8,588		4,795		9,949		(880)
Effective interest rate in excess of coupon interest rate on senior unsecured and convertible debentures			(166)		(290)		(614)		(944)
Coupon interest rate in excess of effective interest rate on assumed mortgages			935		1,015		2,811		3,138
Other non-cash interest expense			(1,539)		(1,711)		(4,669)		(4,534)
Interest capitalized to investment properties and residential development inventory			5,681		6,172		16,236		17,342
Cash interest paid		\$	45,096	\$	44,421	\$	126,706	\$	123,637

# **17. CORPORATE EXPENSES**

	Thre	e months end	led Sept	ember 30	Nin	e months end	ded Sept	ember 30
		2015		2014		2015		2014
Salaries, wages and benefits	\$	6,713	\$	6,078	\$	22,352	\$	18,247
Non-cash compensation		923		664		2,268		1,993
Other corporate costs		2,599		2,984		8,358		7,990
Total corporate expenses		10,235		9,726		32,978		28,230
Amounts capitalized to investment properties under development		(1,761)		(1,986)		(5,876)		(5,435)
Corporate expenses	\$	8,474	\$	7,740	\$	27,102	\$	22,795

# **18. OTHER GAINS (LOSSES) AND (EXPENSES)**

		Thre	e months end	led Sep	tember 30	Nir	ne months end	led Sept	ember 30
	Note		2015		2014		2015		2014
Realized gains on sale of marketable securities		\$	_	\$	147	\$	784	\$	784
Unrealized losses on marketable securities classified as FVTPL			(1,202)		(573)		(2,658)		659
Gains (losses) on prepayments of debt			14		(1,229)		(236)		(1,567)
Unrealized gains (losses) on hedges	22		_		(40)		_		(80)
Pre-selling costs of residential inventory			_		(44)		(3)		(78)
Executive transition expense			_		_		_		(1,450)
Investment properties – selling costs			(57)		(1,142)		(470)		(2,272)
Restructuring costs			(12,959)		_		(12,959)		_
Total		\$	(14,204)	\$	(2,881)	\$	(15,542)	\$	(4,004)

During the third quarter, the Company announced an organizational restructuring to streamline and enhance the effectiveness of operations. The Company recognized restructuring costs of \$13.0 million in the quarter, primarily related to severance benefits, as well as a \$6.4 million non-cash write-off of an investment in proprietary information technology systems.

# **19. INCOME TAXES**

The following reconciles the Company's expected tax expense computed at the statutory tax rate to its actual tax expense for the three and nine months ended September 30, 2015 and 2014:

	TI	nree months ei	nded Sep	otember 30	Nine months er	nded September 30	
		2015		2014	2015		2014
Income tax expense at the Canadian federal and provincial income tax rate of 26.4% (2014 – 26.3%)	\$	7,934	\$	13,113	\$ 55,622	\$	50,161
(Decrease) increase in income taxes due to:							
Non-taxable portion of capital gains and other		(694)		(2,136)	(15,957)		(11,040)
Impact of change in statutory income tax rate		_		—	7,375		_
Non-deductible interest expense		_		105	215		312
Other		(1,737)		(1,837)	(1,393)		(1,833)
Deferred income taxes	\$	5,503	\$	9,245	\$ 45,862	\$	37,600

The Canadian federal and provincial income tax rate increased primarily due to an increase in the general corporate income tax rate in the Province of Alberta during the second quarter of 2015.

## **20. PER SHARE CALCULATIONS**

The following table sets forth the computation of per share amounts:

	Thre	ee months end	ded Sep	otember 30	Ni	ne months en	ded Sep	otember 30
		2015		2014		2015		2014
Net income attributable to common shareholders	\$	24,750	\$	39,020	\$	164,918	\$	151,941
Adjustment for dilutive effect of convertible debentures, net of tax		_		548		11,293		12,242
Income for diluted per share amounts	\$	24,750	\$	39,568	\$	176,211	\$	164,183
(in thousands)								
Weighted average number of shares outstanding for basic per share amounts		225,278		211,759		222,799		210,372
Options		258		591		437		558
Convertible debentures		_		3,010		17,338		20,873
Weighted average diluted share amounts		225,536		215,360		240,574		231,803

The following securities were not included in the diluted net income per share calculation as the effect would have been anti-dilutive:

Three months ended September 30		Number of Shar	es if Exercised	
(in dollars, number of options in thousands)	Exercise Price	2015	Exercise Price	2014
Common share options	\$18.40	580	_	_
Common share options	\$18.41	240	_	_
Common share options	\$18.97	636	\$18.97	846
Common share options	\$19.02	50	\$19.02	50
Common share options	\$19.96	251	_	_
Convertible debentures - 5.70%	_	_	\$18.75	2,287
Convertible debentures - 5.40%	\$22.62	2,912	\$22.62	3,004
Convertible debentures - 5.25%	\$23.77	2,854	\$23.77	2,997
Convertible debentures - 5.25%	\$23.25	2,604	\$23.25	2,643
Convertible debentures - 4.95%	\$23.75	3,729	\$23.75	3,958
Convertible debentures - 4.75%	\$26.75;\$27.75	2,710	\$26.75;\$27.75	2,777
Convertible debentures - 4.45%	\$26.75	2,963	_	_

Nine months ended September 30	Number of Shares if Exercised							
(in dollars, number of options in thousands)	Exercise Price	2015	Exercise Price	2014				
Common share options	_	_	\$18.97	846				
Common share options	\$19.02	50	\$19.02	50				
Common share options	\$19.96	251	\$0	_				

Regular dividends paid per common share were 0.215 for the three months ended September 30, 2015 (three months ended September 30, 2014 – 0.215). Regular dividends paid per common share were 0.645 for the nine months ended September 30, 2015 (nine months ended September 30, 2014 – 0.635).

# **21. RISK MANAGEMENT**

In the normal course of its business, the Company is exposed to a number of risks that can affect its operating performance. Certain of these risks, and the actions taken to manage them, are as follows:

## (a) Interest rate risk

The Company structures its financings so as to stagger the maturities of its debt, thereby mitigating its exposure to interest rate and other credit market fluctuations. A portion of the Company's mortgages, loans and credit facilities are floating rate instruments. From time to time, the Company may enter into interest rate swap contracts, bond forwards or other financial instruments to modify the interest rate profile of its outstanding debt or highly probable future debt issuances without an exchange of the underlying principal amount.

## (b) Credit risk

Credit risk arises from the possibility that tenants and/or debtors may experience financial difficulty and be unable or unwilling to fulfill their lease commitments or loan obligations. The Company mitigates the risk of credit loss from tenants by investing in well-located properties in urban markets that attract high quality tenants, ensuring that its tenant mix is diversified, and by limiting its exposure to any one tenant. As at September 30, 2015, Loblaw Companies Limited ("Loblaw") accounts for 10.1% of the Company's annualized minimum rent and has an investment grade credit rating. Other than Loblaw, no other tenant accounts for more than 10% of the annualized minimum rent. A tenant's success over the term of its lease and its ability to fulfill its lease obligations is subject to many factors. There can be no assurance that a tenant will be able to fulfill all of its existing commitments and leases up to the expiry date. The Company typically mitigates the risk of credit loss from debtors by obtaining registered mortgage charges on real estate properties.

The Company's leases typically have lease terms between 5 and 20 years and may include clauses to enable periodic upward revision of the rental rates, and lease contract extension at the option of the lessee.

## (c) Liquidity risk

Real estate investments are relatively illiquid. This tends to limit the Company's ability to sell components of its portfolio promptly in response to changing economic or investment conditions. If the Company were required to quickly liquidate its assets, there is a risk that it would realize sale proceeds of less than the current value of its real estate investments.

				Paymen	ts C	Due by Period			
	Re	mainder of 2015	2	016 to 2017		2018 to 2019	Thereafter		Total
Scheduled mortgage principal amortization	\$	7,607	\$	50,696	\$	37,143	\$ 52,298 \$	5	147,744
Mortgage principal repayments on maturity		31,859		240,435		231,035	410,802		914,131
Mortgages under equity accounted joint ventures		_		-		4,781	_		4,781
Credit facilities		_		7,785		16,968	110,000		134,753
Credit facilities under equity accounted joint venture		_		3,825		39,844	_		43,669
Senior unsecured debentures		_		250,000		300,000	1,700,000		2,250,000
Interest obligations <sup>(1)</sup>		39,415		294,641		231,659	299,677		865,392
Land leases (expiring between 2023 and 2061)		242		1,961		1,988	17,301		21,492
Contractual committed costs to complete current development projects		73,541		10,271		_	_		83,812
Other committed costs		23,255		103,275		_	_		126,530
Total contractual obligations <sup>(2)</sup>	\$	175,919	\$	962,889	\$	863,418	\$ 2,590,078	5	4,592,304

An analysis of the Company's contractual maturities of its material financial liabilities and other contractual commitments as at September 30, 2015 is set out below:

(1) Interest obligations include expected interest payments on mortgages and credit facilities as at September 30, 2015 (assuming balances remain outstanding through to maturity), and senior unsecured debentures, as well as standby credit facility fees.

(2) It is the Company's intention to continue to satisfy its obligations of principal and interest payments in respect of all of its outstanding convertible debentures by the issuance of common shares, and as such, convertible debentures have been excluded from this table.

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - continued

The Company's total estimated costs to complete development projects currently under construction are \$210.0 million, with \$83.8 million contractually committed as at September 30, 2015.

The Company manages its liquidity risk by staggering debt maturities; renegotiating expiring credit arrangements proactively; using revolving credit facilities; and issuing equity when considered appropriate. As at September 30, 2015, there was \$110.0 million (December 31, 2014 – nil) of cash advances drawn against the Company's revolving credit facilities.

In addition, as at September 30, 2015, the Company has \$49.6 million (December 31, 2014 – \$42.2 million) of bank overdrafts and outstanding letters of credit issued by financial institutions primarily to support certain of the Company's contractual obligations.

# 22. FAIR VALUE MEASUREMENT

The fair value hierarchy of financial instruments on the interim condensed consolidated balance sheets is as follows:

As at				Sept	embe	er 30, 2015		Decem	ber 31, 2014
	Note		Level 1	Level	2	Level 3	Level 1	Level 2	Level 3
Measured at fair value									
Financial Assets									
FVTPL investments in equity securities	5	\$	10,520	\$ -	- \$	_	\$ 33,370	\$ —	\$
AFS investments in equity securities	5		_	-	-	4,269	292	_	4,099
Derivatives at fair value – assets	7		_	51	כ	_	_	281	_
Financial Liabilities									
Derivatives at fair value – liabilities	12		_	7,31	9	_	_	2,370	_
Short positions in marketable securities	12		_	-	-	_	12,467	_	_
Measured at amortized cost									
Financial Assets									
Loans and mortgages receivable (current and non-current)	5	\$	-	\$ -	- \$	141,323	\$ —	\$ —	\$ 136,569
Financial Liabilities									
Mortgages and credit facilities	9		_	1,087,37	7	_	_	1,227,879	_
Senior unsecured debentures	10	2	,421,028	-	-	_	2,326,507	_	_
Convertible debentures	11		338,660	-	-	_	392,003	_	_

The Company enters into forward contracts and interest rate swaps as part of its strategy for managing certain interest rate risks. For those contracts to which the Company has applied hedge accounting, the Company has recorded the changes in fair value for the effective portion of the derivative in other comprehensive income from the date of designation. For those interest rate swaps to which the Company does not apply hedge accounting, the change in fair value is recognized in other gains (losses) and (expenses) (Note 18).

The fair values of the Company's asset (liability) hedging instruments are as follows:

As at	Designated as Hedging Instrument	Maturity	Septembe	er 30, 2015	Decembe	er 31, 2014
Bond forward contracts	Yes	October 2015	\$	510	\$	281
Interest rate swaps	Yes	March 2022 - July 2024		(7,319)		(2,370)
Net			\$	(6,809)	\$	(2,089)

The fair value of derivative instruments is determined using present value forward pricing and swap calculations at interest rates that reflect current market conditions. The models also take into consideration the credit quality of counterparties, interest rate curves and forward rate curves. As at September 30, 2015, the interest rates ranged from 1.58% to 3.22% (December 31, 2014 – 1.88% to 3.71%).

The fair values of the Company's cash and cash equivalents, amounts receivable, deposits, loans receivable from sales of residential inventory, restricted cash, bank indebtedness and accounts payable and other liabilities approximate their carrying values as at September 30, 2015 and December 31, 2014 due to their short-term nature.

# 23. SUPPLEMENTAL CASH FLOW INFORMATION

(a) Items not affecting cash and other items
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	Tł	nree months ended Se	eptember 30	Nine months er	nded Sep	otember 30
	Notes	2015	2014	2015		2014
Straight-line rent adjustment	\$	<b>(1,491)</b> \$	(1,480)	\$ (3,634)	\$	(4,969)
Investment properties – selling costs	18	57	1,142	470		2,272
Realized gains on sale of marketable securities	18	_	(147)	(784)		(784)
Unrealized losses (gains) on marketable securities classified as FVTPL	18	1,202	573	2,658		(659)
(Gains) losses on prepayments of debt	18	(14)	1,229	236		1,567
Non-cash compensation expense		947	702	2,367		2,102
Settlement of restricted share units		_	_	(48)		_
Deferred income taxes	19	5,503	9,245	45,862		37,600
Unrealized losses on hedges	18	_	40	_		80
Other non-cash items		7,055	_	7,055		(2)
Total	\$	<b>13,259</b> \$	11,304	\$ 54,182	\$	37,207

## (b) Net change in non-cash operating items

The net change in non-cash operating assets and liabilities consists of the following:

	Thre	e months ended Se	ptember 30	Nine months er	ths ended September 30		
		2015	2014	2015		2014	
Amounts receivable	\$	<b>2,827</b> \$	6,543	\$ (1,710)	\$	3,156	
Prepaid expenses		1,346	(1,950)	(21,708)		(24,208)	
Trade payables and accruals		2,510	(5,603)	7,835		1,649	
Tenant security and other deposits		(1,053)	2,329	(960)		2,969	
Other working capital changes		(207)	(1,058)	(448)		(891)	
Total	\$	<b>5,423</b> \$	261	\$ (16,991)	\$	(17,325)	

#### (c) Changes in loans, mortgages and other real estate assets

	Thre	e months ended S	eptember 30	Nine months ended September					
		2015	2014	2015		2014			
Advances of loans and mortgages receivable	\$	<b>(19,849)</b> \$	(17,949)	\$ (47,318)	\$	(35,757)			
Receipts of loans and mortgages receivable		6,793	_	42,849		263			
Investment in marketable securities, net		_	(8,887)	(2,403)		(25,350)			
Proceeds from disposition of marketable securities		_	8,394	24,572		23,451			
Net	\$	<b>(13,056)</b> \$	(18,442)	\$ 17,700	\$	(37,393)			

## (d) Cash and cash equivalents (bank indebtedness)

As at	September 30, 2015	December 31, 2014		
Cash <sup>(1)</sup>	\$ 9,276	\$ 17,251		
Term deposits	-	100		
Bank indebtedness	(15,785)	_		
Total	\$ (6,509)	\$ 17,351		

<sup>(1)</sup> Principally consisting of cash related to co-ownerships and properties managed by third parties.

# 24. COMMITMENTS AND CONTINGENCIES

- (a) The Company is involved in litigation and claims which arise from time to time in the normal course of business. None of these contingencies, individually or in aggregate, would result in a liability that would have a significant adverse effect on the financial position of the Company.
- (b) The Company is contingently liable, jointly and severally or as guarantor, for approximately \$73.8 million (December 31, 2014 – \$68.2 million) to various lenders in connection with certain third-party obligations, including, without limitation, loans advanced to its joint arrangement partners secured by the partners' interest in the joint arrangements and underlying assets.
- (c) The Company is contingently liable by way of letters of credit in the amount of \$33.8 million (December 31, 2014 \$42.2 million), issued by financial institutions on the Company's behalf in the ordinary course of business.
- (d) The Company has obligations as lessee under long-term leases for land. Annual commitments under these ground leases are approximately \$1.0 million (December 31, 2014 – \$1.0 million) with a total obligation of \$21.5 million (December 31, 2014 – \$22.2 million).
- (e) The Company is involved, in the normal course of business, in discussions, and has various agreements, with respect to possible acquisitions of new properties and dispositions of existing properties in its portfolio. None of these commitments or contingencies, individually or in aggregate, would have a significant impact on the financial position of the Company.
- (f) The Company is contingently liable by way of a put option on a property by the owner that is exercisable between October 2015 and October 2022.

# **25. RELATED PARTY TRANSACTIONS**

## (a) Major Shareholder

Gazit-Globe Ltd. ("Gazit") is the principal shareholder of the Company and, as of September 30, 2015, beneficially owns 42.3% (December 31, 2014 – 44.0%) of the common shares of the Company. Norstar Holdings Inc. is the ultimate controlling party. As of September 30, 2015, Alony-Hetz Properties and Investments Ltd. ("Alony-Hetz") also beneficially owns 6.2% (December 31, 2014 – 8.3%) of the common shares of the Company. Alony-Hetz and Gazit have entered into a shareholders' agreement pursuant to which, among other terms, (i) Gazit has agreed to vote its common shares of the Company in favour of the election of up to two representatives of Alony-Hetz to the Board of Directors of the Company, and (ii) Alony-Hetz has agreed to vote its common shares of the Company as directed by Gazit with respect to the election of the remaining directors of the Company.

Corporate and other amounts receivable include amounts due from Gazit. Gazit reimburses the Company for certain accounting and administrative services provided to it by the Company.

Such amounts consist of the following:

	Three	Three months ended September 30				Nine months ended September 30			
		2015		2014		2015		2014	
Reimbursements for professional services	\$	50	\$	156	\$	155	\$	536	

As at September 30, 2015, amounts due from Gazit were \$0.1 million (December 31, 2014 – \$0.2 million).

## (b) Joint venture

M+M Urban Realty LP ("MMUR") is a joint venture which is equity accounted by Main and Main Developments LP ("MMLP"). MMLP is consolidated in the Company's financial statements.

During the three and nine months ended September 30, 2015, a subsidiary of MMLP earned property-related and asset management fees from MMUR, which are included in the Company's consolidated fees and other income in the amount of \$0.6 million and \$1.4 million, respectively.

## (c) Subsidiaries of the Company

These unaudited interim condensed consolidated financial statements include the financial statements of First Capital Realty and all of First Capital Realty's subsidiaries, including First Capital Holdings Trust. First Capital Holdings Trust is the only significant subsidiary of First Capital Realty and is wholly owned by the Company.

# **26. SUBSEQUENT EVENT**

## Dividend

The Company announced that it will pay a fourth quarter dividend of \$0.215 per common share on January 11, 2016 to shareholders of record on December 30, 2015.

# **Shareholder Information**

#### **HEAD OFFICE**

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#### **VANCOUVER OFFICE**

Terra Nova Village 3671 Westminster Hwy, Suite 240 Richmond, British Columbia V7C 5V2 Tel: 604 278 0056 Fax: 604 278 3364

#### TORONTO STOCK EXCHANGE LISTINGS

Common shares: FCR 5.40% Convertible Debentures: FCR.DB.E 5.25% Convertible Debentures: FCR.DB.F 5.25% Convertible Debentures: FCR.DB.G 4.95% Convertible Debentures: FCR.DB.H 4.75% Convertible Debentures: FCR.DB.I 4.45% Convertible Debentures: FCR.DB.J

#### TRANSFER AGENT

Computershare Trust Company of Canada 100 University Avenue, 11th Floor Toronto, Ontario M5J 2Y1 Toll-free: 1 800 564 6253

#### **EXECUTIVE LEADERSHIP TEAM**

Adam E. Paul President and Chief Executive Officer

Kay Brekken Executive Vice President and Chief Financial Officer

Gregory J. Menzies *Executive Vice President* 

Jodi M. Shpigel Senior Vice President, Development

Roger J. Chouinard General Counsel and Corporate Secretary

Maryanne McDougald Senior Vice President, Operations

Ralph Huizinga Vice President, Acquisitions & Development, Western Canada

Sandra Levy Vice President, Human Resources

#### LEGAL COUNSEL

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#### AUDITORS

Ernst & Young LLP Toronto, Ontario

#### DIRECTORS

Dori J. Segal Chairman, First Capital Realty Inc. Toronto, Ontario

Adam E. Paul President and Chief Executive Officer, First Capital Realty Inc. Toronto, Ontario

Jon Hagan, C.P.A., C.A. Consultant, JN Hagan Consulting Barbados

Nathan Hetz, C.P.A. Chief Executive Officer and Director, Alony Hetz Properties and Investments Ltd. Ramat Gan, Israel

Chaim Katzman Corporate Director North Miami Beach, Florida

Allan S. Kimberley Corporate Director Toronto, Ontario

Susan J. McArthur Managing Partner, Greensoil Investments Toronto, Ontario

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