



Q2 2021 Investor Presentation

FORWARD-LOOKING STATEMENTS AND NON-IFRS FINANCIAL MEASURES

This material may contain forward-looking statements, including those identified by the expressions "anticipate", "believe", "plan", "estimate", "expect", "intend" and similar expressions to the extent they relate to First Capital REIT ("First Capital") or its management. The forward-looking statements are not historical facts but reflect First Capital's current beliefs and are based on information currently available to management. Certain material factors and assumptions were applied in providing these forward-looking statements, many of which are beyond our control.

Management believes that the forward-looking statements are based upon reasonable assumptions; however, management can give no assurance that actual results will be consistent with those expressed or implied in these forward-looking statements. These forward-looking statements are subject to a number of risks and uncertainties that could cause actual results or events to differ materially from those expressed or implied in these forward-looking statements. Additional information about the risks and uncertainties that could cause actual results to differ materially, and the material factors or assumptions that were applied in providing these forward-looking statements, are contained in our various securities filings, including our quarter end results press release dated August 4, 2021, our Management's Discussion and Analysis for the year ended December 31, 2020 and for the quarter ended June 30, 2021 (the "MD&As") and our current Annual Information Form, all of which are available on SEDAR at www.sedar.com and on our website at www.fcr.ca.

You should not place undue reliance on any such forward-looking statements. Further, a forward-looking statement speaks only as of the date on which such statement is made. These forward-looking statements are made as of August 4, 2021. Except as required by securities law, First Capital undertakes no obligation to publicly update or revise any such statements whether to reflect new information, the occurrence of future events or circumstances, or otherwise. Additionally, past performance, including the key operating metrics described in this presentation, is not indicative of future results given the risks and uncertainties described in detail in our MD&A, including with respect to COVID-19.

This material references certain non-IFRS financial measures, including but not limited to FFO, FFO per unit, NOI and NAV. These non-IFRS measures are further defined and discussed in the MD&As, which should be read in conjunction with this material and the conference call. Since these non-IFRS measures do not have standardized meanings prescribed by IFRS, they may not be comparable to similar measures reported by other issuers. First Capital uses and presents the above non-IFRS measures as management believes they are commonly accepted and meaningful financial measures of operating performance.

Reconciliations of certain non-IFRS measures to their nearest IFRS measures are included in the MD&As. These non-IFRS measures should not be construed as alternatives to net income or cash flow from operating activities determined in accordance with IFRS as measures of First Capital's operating performance.

All figures in this presentation are as of June 30, 2021 unless otherwise noted.

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1.0 COMPANY SNAPSHOT (TSX: FCR.UN)

First Capital is a leading owner, operator and developer of grocery anchored and mixed-use real estate located in Canada's most densely populated cities. First Capital's focus is on creating thriving urban neighbourhoods to generate value for businesses, residents, communities and our investors.

150

neighbourhoods

\$8.5b

enterprise value

Super

urban

market focus across Canada

22.9m sf

of gross leasable area (20.1m sf at FCR share)

24.2m sf

of future incremental density



2.0 Highlights - Recent Financial and Operating Results



2.0 HIGHLIGHTS - Q2 2021 FINANCIAL AND OPERATING RESULTS

\$0.35 FFO per Unit +60% YoY

- +\$0.13 per unit over Q2 2020's \$0.22 per unit
- Primarily due to a \$17.5m (\$0.08 per unit) unrealized fair value gain on shares of a construction management software company which completed an IPO in the quarter (Originated from a US\$5m VC investment made in May 2018).
- Excluding the aforementioned gain, Q2 2021 FFO per unit of \$0.27 was +23% year over year.

Q2 2021 Bad Debt Expense of \$2.9m

- Reflecting mandated restrictions on business and social gatherings across the country through most of the second quarter
- Down 83% year over year from \$16.9m in Q2 2020
- Gross rent collections was 95%⁽¹⁾ for Q2, and 96% for H1 2020

Same Property NOI Growth of 16.6%

Primarily due to a \$13.1m decrease in bad debt expense (CECRA and other COVID-19 provisions) incurred in Q2 2020.
 Same Property NOI increased 0.3%, excluding bad debt expense and lease termination fees.

Leasing and Occupancy

- \$22.09 net rent psf: +1.8% or \$0.39 psf YoY primarily due to rent escalations, renewal lifts. Highest net rent PSF ever
- Leasing: 179k sf of Q2 2021 new leasing; 713k sf of renewals at average net rental rate increase of 8.0%
- Occupancy of 95.9%: +0.1% from 95.8% at March 31, 2021. On a year-over-year basis, -0.4% from 96.3%

⁽¹⁾ As of June 30, 2021 and prior to any deferral arrangements or rent abatements

2.0 HIGHLIGHTS - Q2 2021 BALANCE SHEET, LIQUIDITY AND ASSET QUALITY

Maintaining a Strong Balance Sheet and Liquidity Position

- \$723m of cash and undrawn credit facilities, as of June 30, 2021
- Unencumbered properties with an IFRS value of ~\$7.0b (~70% of total assets)
- Invested \$42m in development, redevelopment, and acquisitions during the second quarter primarily in super urban neighbourhoods in Toronto.
- Completed \$9m of dispositions in Q2 2021; classified \$377m of investment properties held for sale
 - \$314m of assets under binding sale agreements (1)
- Remaining 2021 term debt maturities of \$37m is less than 0.9% of total debt

Enhancing Asset Quality

- Asset quality has never been higher due to extensive disposition program and ongoing super urban investments
 - o 5km population is 300k as of Q2 2021 meeting our YE 2021 objective. Leader amongst Canadian peers
 - o 5km household income increased 16% from 2016 to \$123k. Leader amongst Canadian peers
 - O Average base rent increased ~14% from 2016 to \$22.09 psf. Leader amongst Canadian peers

3.0 Super Urban Neighbourhoods





3.0 SUPER URBAN INVESTMENT STRATEGY

Creating thriving urban neighbourhoods to generate value for businesses, residents, communities and our investors

- Investing in high-quality, mixed-use properties to build positions in targeted high growth areas
- Fully integrating retail with other uses to create thriving urban neighbourhoods
- Optimizing the portfolio through active asset management and by concentrating capital in dense, high growth neighbourhoods
- Surfacing substantial unrecognized value in our 24.2m sf of density pipeline through entitlements and development
- Actively managing our balance sheet to maintain financial strength and flexibility and a competitive cost of capital

3.0 SUPER URBAN NEIGHBOURHOODS

We define a super urban property based on its proximity to transit, its "Walk Score", and most importantly its population density. We expect to continue to improve these metrics over time through our investment and disposition activities.

>99%

Public Transit

Of portfolio within 5-minute walk of public transit

72
Walk Score

Average walk score for our portfolio = 'Very Walkable' 2nd highest category of 5

300k

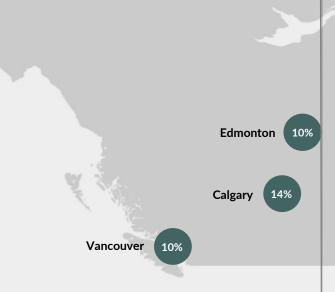
Average population density within a 5-km radius of each of our properties

3.0 SUPER URBAN NEIGHBOURHOODS - FAIR VALUES ACROSS CANADA'S MAJOR CITIES

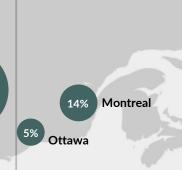
Western Canada	Vancouver, Calgary Edmonto		
Neighbourhoods	44		
GLA	6.7m		
Fair Value %	31%		

Toronto
65
8.6m
54%

Eastern Canada	Montreal, Ottawa
Neighbourhoods	41
GLA	4.8m
Fair Value %	15%







3.0 SUPER URBAN NEIGHBOURHOODS - NORTH AMERICAN LEADER IN POPULATION DENSITY

FCR Portfolio Demographic Metrics versus Peer Group: Q2 2021 (1)



5 km Population

5 km Average Household Income

As of June 30, 2021

⁽¹⁾ Source: Sitewise, Environics Analytics (2020 estimates)

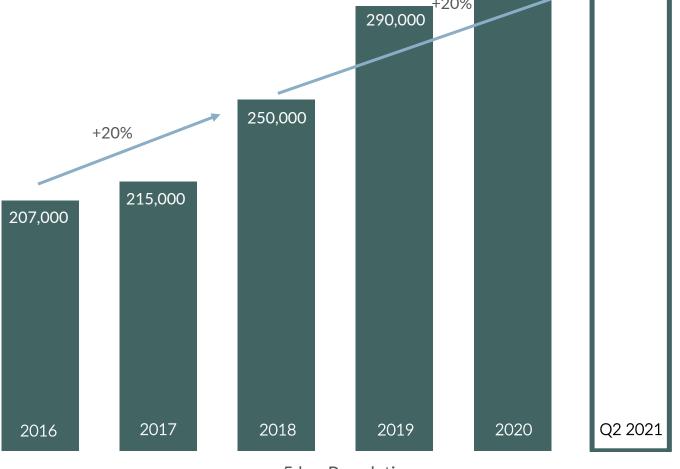
⁽²⁾ US Peers include: Federal Realty and Regency Centers - Source: Company Reports

⁽³⁾ Canadian Peers include: Riocan, SmartCentres, Choice Properties (Retail only)

3.0 SUPER URBAN NEIGHBOURHOODS - GROWTH IN 5KM POPULATION DENSITY

- Q2 2021 5km population of 300,000 people
 - Up 93,000 or 45% from December 2016
 - Making FCR a leader amongst our North American peer group (1)

Achieved long-term goal of 300k people by 2021 in Q3 2020



5 km Population

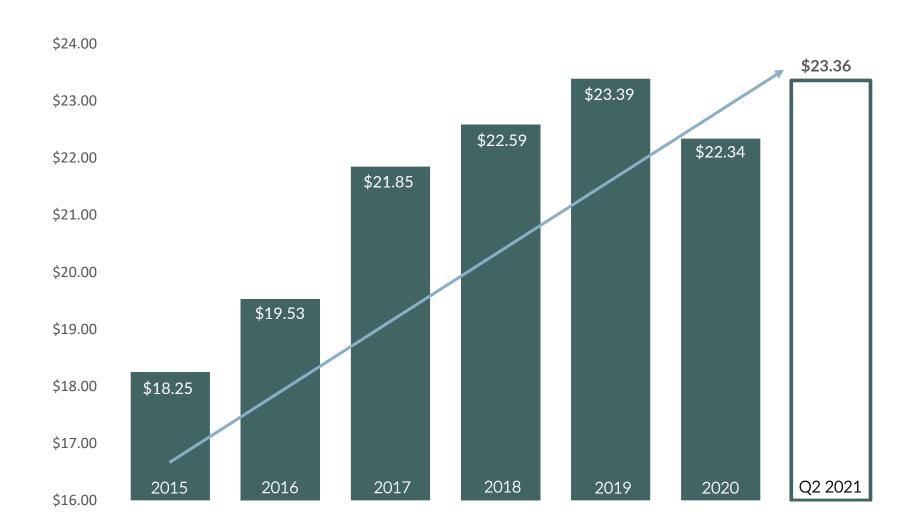
300,000

304,000

⁽¹⁾ North American Peer group includes: Riocan, SmartCentres, Choice Properties, Federal, and Regency Centres

3.0 STRONG HISTORICAL GROWTH IN NAV PER UNIT

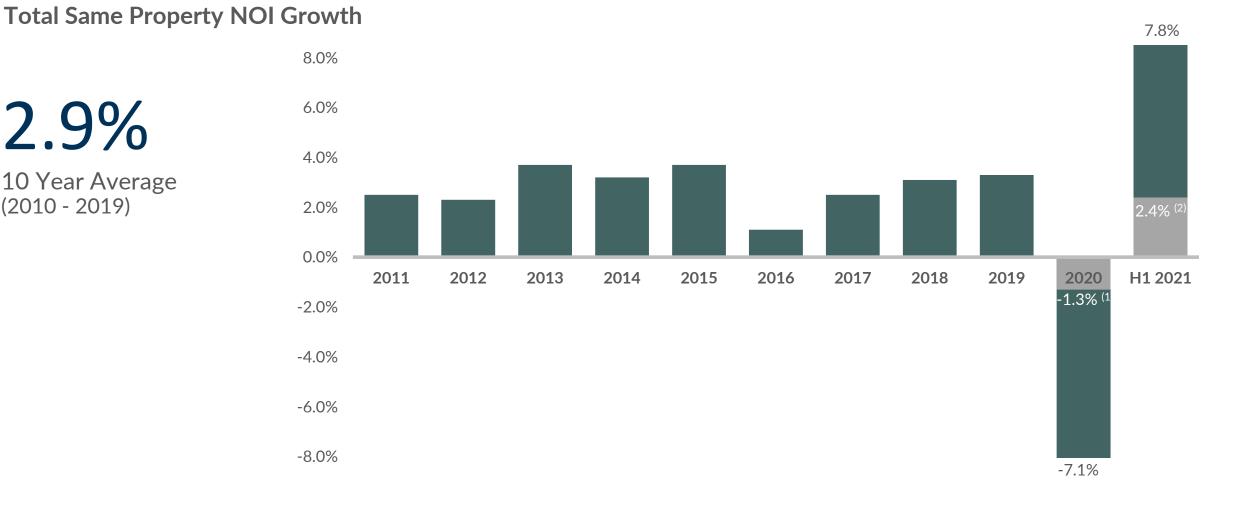
+4.6%
CAGR 2016 - Q2 2021



3.0 SOLID LONG TERM PERFORMANCE; RESILIENCY IN THE FACE OF SIGNIFICANT ADVERSITY

2.9%

10 Year Average (2010 - 2019)



15

⁽¹⁾ Ex-COVID Same Property NOI growth of (1.3%) adjusts for bad debt expense increase, wage subsidy, lower hotel NOI and lower parking revenue. Substantially lower lease termination fees in 2020 accounted for ~1.2% decline in Same Property NOI growth.

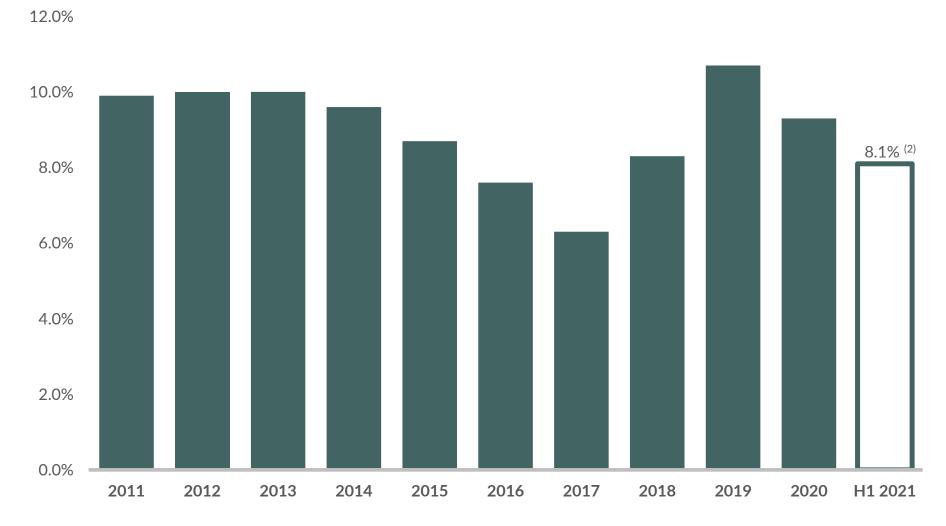
⁽²⁾ Ex-COVID Same Property NOI growth of 2.4% adjusts for bad debt expense decrease, wage subsidy decrease, higher hotel NOI and lower parking revenue. Higher lease termination fees in H1 2021 contributed ~0.3% increase in Same Property NOI growth. First Capital

3.0 CONSISTENTLY HIGH PERFORMANCE

Lease Renewal Rate Increases (1)

9.0%

10 Year Average (2011 - 2020)



⁽¹⁾ Represents increase on total portfolio basis. Includes all renewals and contractual fixed rate renewals.

⁽²⁾ The Trust achieved a 9.7% lease renewal rate increase in H1 2021 when comparing the net rental rate in the last year of the expiring term to the average net rental rate over the renewal term.

3.0 PREMIER PORTFOLIO HIGHEST RENTS IN SECTOR

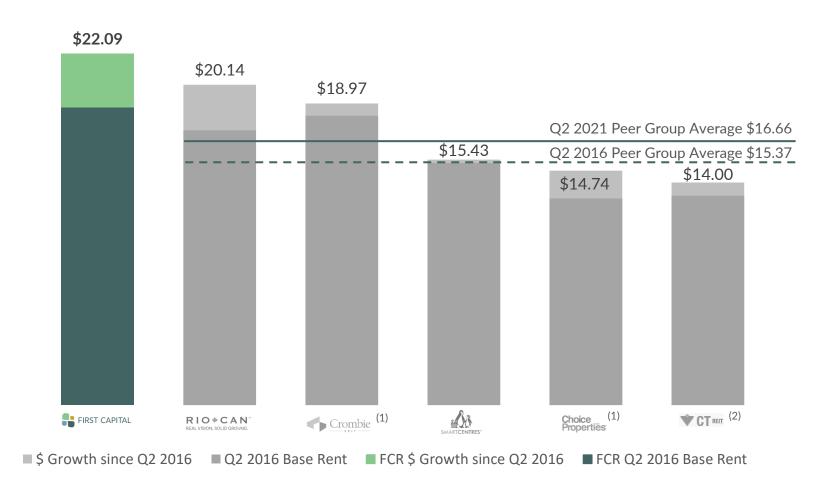
FCR's Q2 2021 base rent per square foot is 33% higher than peer group average

3.4%

FCR Average rent growth 5 year CAGR

1.6%

Peer Average rent growth 5 year CAGR



⁽¹⁾ Rates for Crombie and Choice are average expiring rent as in-place rent is not disclosed.

⁽²⁾ CT REIT \$14.00 average rental as of Q1 2021

3.0 STRATEGIC AND DIVERSIFIED RETAIL TENANT MIX

	1							
	# of Stores	% of Rent						
Other Necessity-Based Retailers	497	18.1	constitut	/almart >៉ុ<	DOLLARAMA (1)	BulkBarn*	WINNERS*	PETSMART
Grocery Stores	127	17.4	Loblaws	∫obey/ 💠	metro	save on food	WHÔLE	Longor
Medical, Professional & Personal Services	1,356	15.3	Alberta Healt Services	th	ups	Allstate. You're in good hands.	H&R Block	Elote Hailutes
QSR, Chains and Cafes	906	13.0	M.	KFC	PIEKO	RECIPE	Tim Hortons	
Pharmacies	121	9.4	SHOPPERS DRUG MART	Rexal	LONDON DRUGS	承 JeanCoutu	MSKESSON	♦ Brunet
Other Tenants	502	8.3	!ndigo	west elm	SleepCountry	NORDSTROM	SHERWIN CHANEL	п токуо ѕмоке
Banks & Credit Unions	191	8.3	D	CIB	вмо 🛎		Objection Designations	NATIONAL BANK
Fitness Facilities	79	3.7	GoodLife FITNESS.	planet fitness	LAIFITNESS	orangetheory	*ANYTIME FITNESS.	WORLD
Liquor Stores	92	3.3	LCBO	BEER STORE	BC LIQUORSTORE	<u>□</u> SAQ	ALCANNA	WESTERN CELLARS
Other Restaurants	71	1.7	TEMPLE KITCHE	n l	nub RESTAURANT	Loondocks	WEST ALL STATE OF THE STATE OF	sushi 🕦
Daycare & Learning Centres	101	1.5	KUM ON	bright	oath OXFORI) Kids & COPANY	Willowbrae° ACADEMY where children come to grow	ROTHEWOOD

3.0 TOP 20 RETAIL TENANTS

Contribute 46% of annualized minimum rent (AMR)

Rank #	Tenant	AMR	Investment Grade	Rank #	Tenant	AMR	Investment Grade
1.	Loblaws	10.7% (1)	✓	11.	CIBC	1.5%	✓
2.	Sobeys 🚭	5.5%	✓	12.	LCBO	1.3%	✓
3.	metro	3.2%	✓	13.	Lowe's	1.3%	✓
4.	ondown tier	2.8%	✓	14.	WINNERS*	1.3%	✓
5.	Walmart >¦<	2.5%	✓	15.	MSKESSON	1.2% (2)	✓
6.	TD	2.0%	✓	16.	Longor	1.1% ⁽³⁾	-
7.	RBC	1.8%	✓	17.		1.0%	✓
8.	saveonfoods	1.8%	-	18.	restaurant brands International	1.0% (4)	-
9.	GoodLife FITNESS.	1.8%	-	19.	вмо 🕮	1.0%	✓
10.	DOLLARAMA	1.7%	✓	20.	LONDON DRUGS	1.0%	-

⁽¹⁾ Includes Shoppers Drug Mart

⁽²⁾ Includes Rexall, Rexall Pharma Plus and Remedy's Rx

⁽³⁾ As of May 2021, Empire Company Ltd., the parent of Sobeys Inc., owns 51% of Longo's

⁽⁴⁾ Includes Tim Hortons, Burger King and Popeyes

3.0 PORTFOLIO QUALITY HAS NEVER BEEN HIGHER

\$1.9b of investment activity in 2019 and 2020

	2019-2020 \$ Amount	5km Average Population	5km Average Household Income
Acquisitions	\$469m	560,000	\$141,000
Development Spend	\$320m	395,000	\$124,000
Investment Total	\$789m	487,000	\$133,000
Dispositions	\$1,086m	137,000	\$99,000



4.0 Density Pipeline and Development



4.0 SIGNIFICANT FUTURE DENSITY PIPELINE

Total development pipeline of 24.2m

Included IFRS values are:

Future incremental density

7.9m sf; value of \$476m

Properties

under 166k sf; value of \$102m construction

Residential inventory

535k sf; value of \$160m



Yonge & Roselawn





2150 Lake Shore Blvd W

Toronto, ON



1071 King St West

Toronto, ON



Liberty Village

Toronto, ON

4.0 FUTURE INCREMENTAL DENSITY - ENTITLEMENTS PROGRAM

- FCR submitted entitlement applications for 14.8m sf or 62% of its incremental density pipeline
- FCR expects to recognize increased IFRS values as previously submitted and future submissions are approved
- In Q4 2020, FCR monetized Place Panama (Phase 1) which included 1.0m sf of previously zoned density

sf in millions	Residential	Commercial	Total	Incremental
Pre-2019 Entitlement Applications	3.0	0.7	3.7	3.5
2019 Entitlement Applications	8.1	1.0	9.1	8.6
2020 Entitlement Applications	2.5	0.3	2.8	2.7
Total Entitlement Applications	13.6	2.0	15.6	14.8



4.1 Properties Under Construction (PUC) & Active Developments



4.1 PUC & ACTIVE DEVELOPMENTS- DEVELOPING IN SUPER URBAN NEIGHBOURHOODS

Properties under construction: 0.2m sf; Active Development = 0.5m sf



Dundas & Aukland (GLA 310k sf)

Toronto, ON



Leaside Village Expansion (GLA 72k sf)

Toronto, ON



200 West Esplanade (GLA 57k sf)

North Vancouver, BC

4.1 PUC & ACTIVE DEVELOPMENTS- DEVELOPING IN SUPER URBAN NEIGHBOURHOODS



Centre Commercial Wilderton (GLA 633k sf) Montreal, QC



Edenbridge Kingsway (GFA 252k sf)

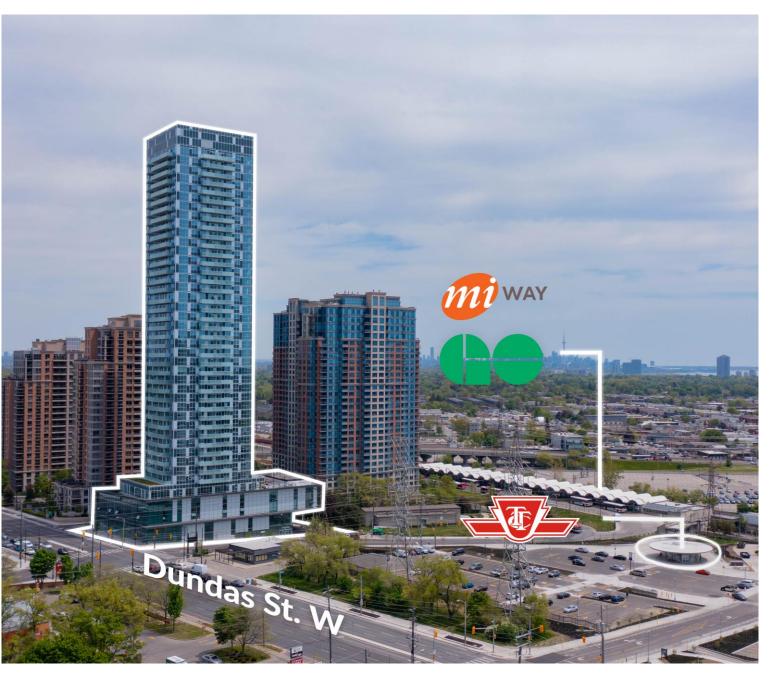
Toronto, ON

Property Under Construction

Dundas & Aukland

Toronto, ON

Demographics (2020 Estimates)	5KM AVG
Population	276,000
Average Household Income	\$138,000
Gross Leasable Area (at 100%)	
Retail GLA	43,000 sf
Residential GLA (333 Rental Units)	267,000 sf
Total GLA	310,000 sf
FCR Interest	35%
50% Partner	CENTURION ASSET MANAGEMENT INC
Key Tenants	RM BO



Property Under Construction

Centre Commercial Wilderton

Montreal, QC

Demographics 2020 Estimates	5KM AVG
Population	646,000
Average Household Income	\$95,000
Property Statistics	
Acreage	5 acres
Pre-redevelopment GLA	112,000 sf
Post Redevelopment GLA	
Retail GLA (FCR Interest 100%)	133,000 sf
Residential GLA (not owned by FCR)	500,000 sf
Total GLA	633,000 sf

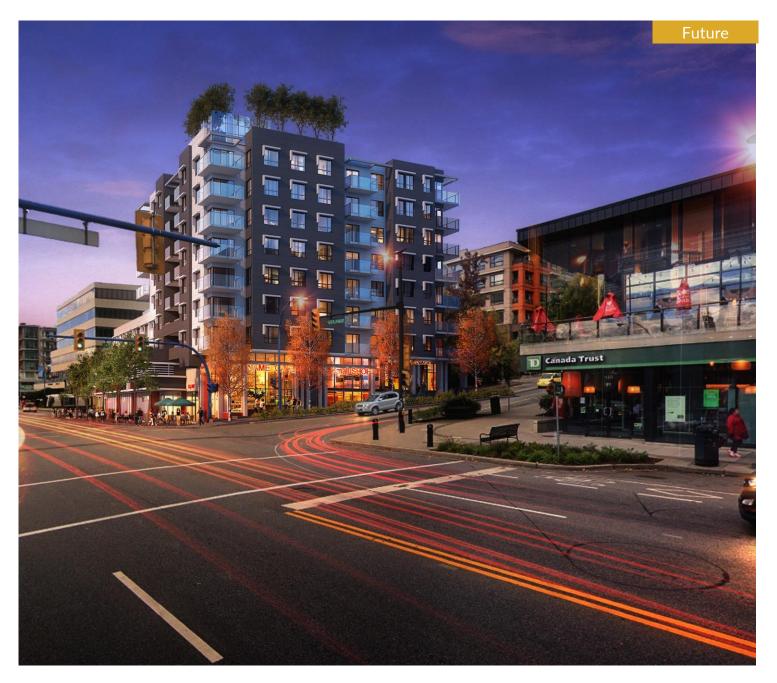








Key Tenants

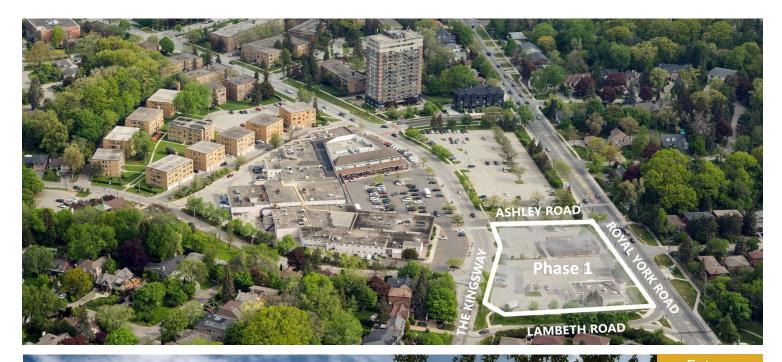


Active Development

200 West Esplanade

North Vancouver, BC

Demographics 2020 Estimates	5KM AVG
Population	258,000
Average Household Income	\$109,000
Gross Floor Area (at 100%)	
Residential GLA (75 Rental Units)	48,000 sf
Retail GLA	9,000 sf
Total GLA	57,000 sf
FCR Interest	50%
50% Partner	CRESSEY
Targeted Start	2021





Active Development

Targeted Start

Edenbridge Kingsway

Humbertown, Toronto, ON

Demographics (2020 Estimates)	5KM AVC
Population	352,000
Average Household Income	\$127,000
Size	1.8 acres (Phase 1
Gross Floor Area (at 100%)	
Retail GFA	7,000 s
Residential GFA	245,000 s
Total Future GFA	252,000 s
FCR Interest	100% Commercia 50% Residentia
50% Residential Partner	TRIDEL

2021



4.2 Near Term Developments



4.2 NEAR TERM DEVELOPMENTS



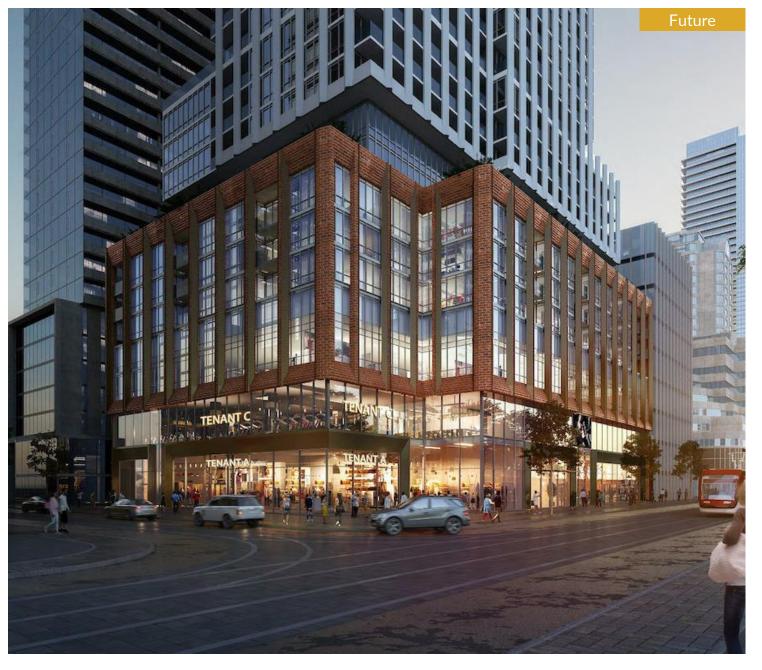
400 King Street West (GFA 453k sf)

Toronto, ON



138 Yorkville (GFA 316k sf)

Toronto, ON



Near Term Development

400 King Street West

Demographics 2020 Estimates	5KM AVG
Population	581,000
Average Household Income	\$129,000
Gross Floor Area (at 100%)	
Residential GFA	415,000 sf
Retail GFA	38,000 sf
Total GFA	453,000 sf
FCR Interest	35%
50% Partner	PLAZACORP
Targeted Start	2021/2022



Near Term Development

138 Yorkville Avenue

Toronto, ON

Demographics 2020 Estimates	5KM AVG
Population	775,000
Average Household Income	\$137,000
Gross Floor Area (at 100%)	
Residential GFA	268,000 sf
Retail GFA	48,000 sf
Total GFA	316,000 sf
FCR Interest	33%
Targeted Start	2021/2022



4.3 Medium & Long Term Developments



4.2 MEDIUM & LONG TERM DEVELOPMENTS



1071 King - Liberty Village (GFA 196k sf)

Toronto, ON



Yonge & Roselawn (GFA 510k sf)

Toronto, ON



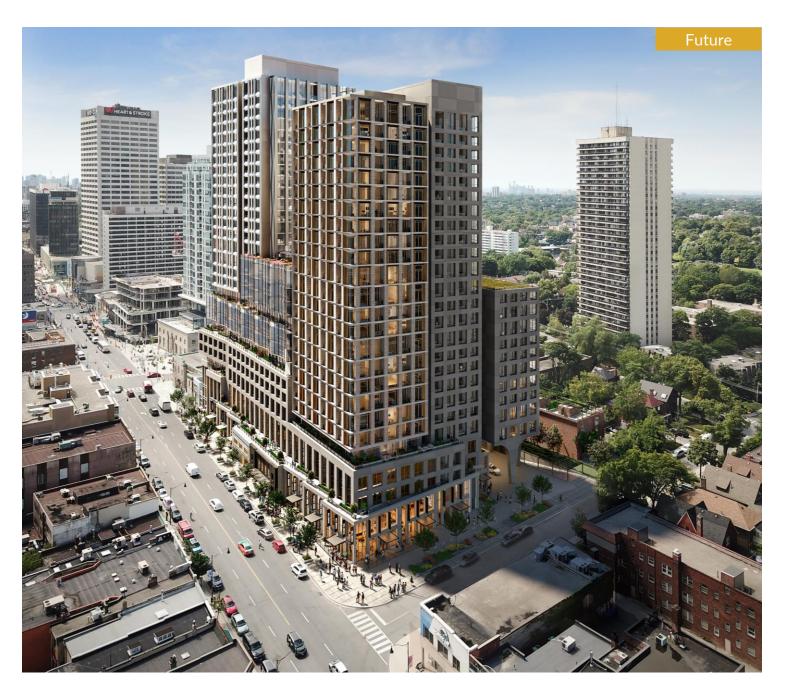
2150 Lake Shore Blvd W (GFA 7,500k sf) Toronto, ON



Medium & Long Term Development

1071 King Street West

Demographics 2020 Estimates	5KM AVG
Population	561,000
Average Household Income	\$117,000
Gross Floor Area (at 100%)	
Residential GFA (227 Rental Units)	191,000 sf
Retail GFA	5,000 sf
Total GFA	196,000 sf
FCR Interest	67%
33% Partner	hullmark
Targeted Start	2022



Medium & Long Term Development

Yonge & Roselawn

Toronto, ON

Demographics 2020 Estimates	5KM AVG
Population	489,000
Average Household Income	\$194,000
Current Retail GLA	42,000 sf
Future Residential GFA (Rental Units)	445,000 sf
Future Retail GFA	65,000 sf
Total Future GFA	510,000 sf
FCR Interest	100%
Targeted Start	2022



Medium & Long Term Development

2150 Lake Shore Byld W

Former Christie Cookie Site, Toronto, ON

Demographics 2020 Estimates	5KM AVG
Population	269,000
Average Household Income	\$119,000
Planned Gross Floor Area (at 100%)	
Residential GFA (~7,500 Units)	6,300,000 sf
Non-Residential GFA	1,200,000 sf
Total GFA	7,500,000 sf
FCR interest	50%
50% Partner	P Pemberton
Targeted Start	2023/2024



5.0 Environmental, Social and Governance (ESG)



5.0 ESG INITIATIVES



170

Properties certified 79% of portfolio GLA (2020)

ISS >

High 2021 ESG scores ⁽¹⁾ Environmental: 2 Social: 2 Governance: 2 (2021)



Achieved 4-star rating Score 78 (2020), up from 46 (2014)



120

LEED-certified projects > 3.8m sf (2020)



Highest rating possible (2020)

5.0 ESG INITIATIVES



Canada's Top Small & Medium Employers



Recognized as one of Greater Toronto's Top 100 Employers

(2nd consecutive year)



7.1m sf

Achieved WELL Health-Safety Rating (35 properties)



First Canadian REIT to be a signatory in support of the Task Force on Climate-Related Financial Disclosure



2021 Green Lease Leader by Institute for Markey Transformation



Honouree in the Globe & Mail's "2021 Women Lead Here" list (2nd consecutive year)

Environment

- Develop emission and energy reduction targets for 2025 and 2030, with the goal of carbon neutrality (net zero emissions) by 2050
- Target a 50% average waste diversion rate by December 31, 2023
- Install electric vehicle charging stations at all properties by December 31, 2024

Social

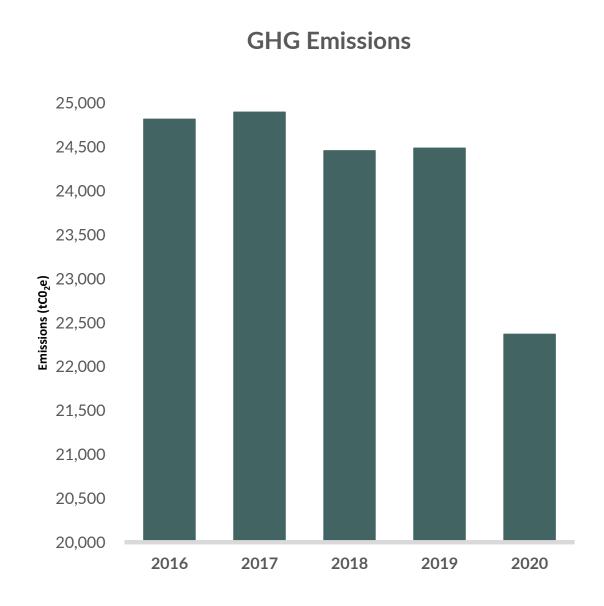
- Launch the FCR Thriving Neighbourhoods Foundation, with focus on 4 pillars: Food Insecurity/Poverty, Mental Health, Social Justice and Youth (achieved)
- Develop and implement a Retail Tenant Guide to Sustainable Operation (achieved)
- Strive to be in the Top 100 Employers ranking annually

Governance

- Align disclosures with the Task Force on Climaterelated Financial Disclosures (TCFD) recommendations
- Participate in sustainable financing opportunities
- Assign a Board Trustee as responsible for ESG strategy oversight (achieved)
- Employ ESG Taskforce to embed ESG Roadmap in business planning, monitor progress and assign accountability

5.0 ESG INITIATIVES

- 10% decrease in Greenhouse Gas (GHG) emissions since 2016
- FCR targets a 9% reduction in carbon emissions by December 31, 2021, using 2018 as base year. By the 2020 year-end, we had achieved an 8% reduction
- Completed our 5-year national commitment to convert all our exterior and parking lot lighting to energy-efficient LED (2016-2020)
- 10% decrease in 2020 energy consumption, relative to 2019



5.0 ENHANCING SUPER URBAN NEIGHBOURHOODS THROUGH PUBLIC ART

30 Public Art Installations commissioned across our portfolio



Supporting Public Art Competitions in partnership with









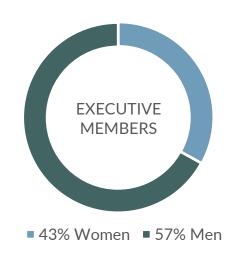


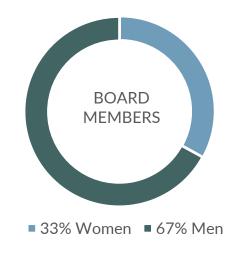
5.0 STRONG GENDER DIVERSITY METRICS ACROSS THE ORGANIZATION

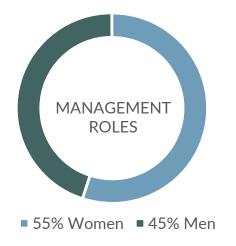


Honouree in the Globe and Mail's "2021 Women Lead Here" list (2nd consecutive year)

Over 50% of management positions are held by females









5.0 FCR SUPPORTS BLACKNORTH INITIATIVE

BlackNorth Initiative is a movement calling on Canadian organizations to make a commitment to end systemic racism



FCR is among 300 Canadian companies who signed the pledge and committed to:

- Implement unconscious bias and anti-racism education
- Enhance diversity and inclusion strategies
- Hire at least 5% of black students by 2025
- Build a pipeline of talent with at least 3.5% of black leaders in the more senior ranks of the company by 2025

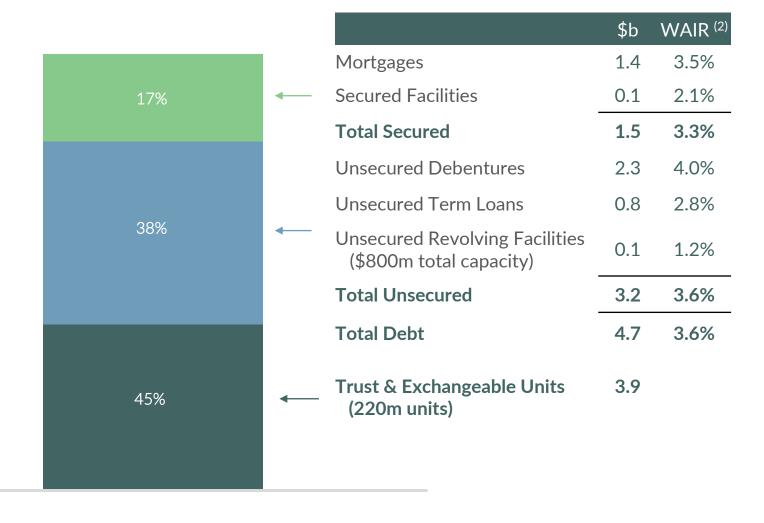


6.0 Financial Strength and Flexibility



6.0 CAPITAL STRUCTURE (1)

Enterprise Value \$8.6b



⁽¹⁾ As of June 30, 2021

⁽²⁾ Weighted average interest rate

6.0 FINANCIAL STRENGTH AND FLEXIBILITY

69% ______ of Q2 2021 assets

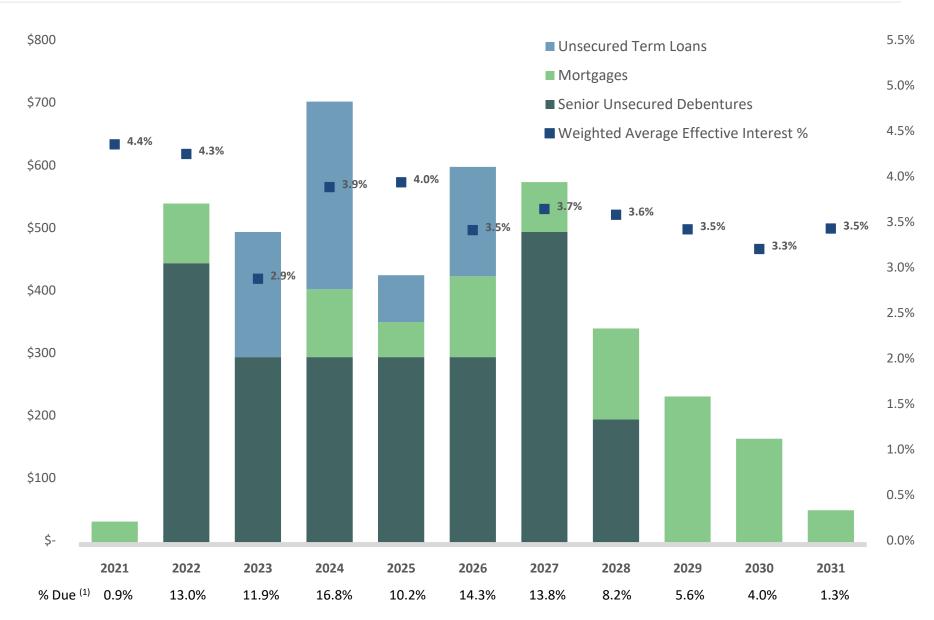
As at	Q2 2021	2020	2019	2018	2017
Unsecured revolving credit facilities (million)	\$800	\$800	\$800	\$800	\$800
Unencumbered assets (billion)	\$7.0	\$7.0	\$7.0	\$7.3	\$7.4
Unencumbered assets to unsecured debt	2.2x	2.1x	2.2x	2.5x	2.4x
Secured debt as % of total assets	14.8%	15.2%	14.6%	14.1%	12.7%
Net debt to total assets	46.3%	47.3%	46.7%	42.2%	43.8%
Net debt to EBITDA	11.8x	12.0x	10.0x	9.6x	9.8x
EBITDA interest coverage	2.2x	2.1x	2.4x	2.5x	2.5x

6.0 WELL-STAGGERED TERM DEBT MATURITIES (\$MILLIONS)

Weighted Average Interest Rate 3.8%

Term to Maturity 4.4 years

95% of Term Debt is Fixed Rate



As of June 30, 2021

⁽¹⁾ Not including principal amortization

6.0 FFO PAYOUT RATIO: CREATING MEANINGFUL FLEXIBILITY TO ADVANCE OUR STRATEGIC OBJECTIVES

Enhancing Financial Strength and Flexibility through Temporary Distribution Cut



⁽¹⁾ Annual retained operating cash

52

^{(2) 2021} Estimate Consensus FFO per unit and implied total FFO

⁽³⁾ Reduced annualized distribution per unit (to \$0.43) from \$0.86 effective January 2021 distribution paid to unitholders in February 2021



Appendix I - COVID-19 Update



APPENDIX I – GOVERNMENT SUPPORT PROGRAMS AND COVID-19 UPDATE

Canada Emergency Commercial Rental Assistance ("CECRA") Program

- Covered the months of April through September 2020
- Property owner abated 75% of the qualifying tenant's gross rent; government extended forgivable loan to the property owner for 50% of the gross rent; and tenant paid remaining 25% of gross rent

Canada Emergency Rent Subsidy ("CERS")

- Commenced on September 27, 2020 in order to extend rent support by delivering direct, targeted and
 accessible rent support to qualifying tenants that have suffered a revenue drop. No requirement of
 landlords to abate rent, as was the case with CECRA
- Program subsidizes up to 65% of eligible expenses (including rent, property insurance and property taxes) and provides an additional 25% top-up for tenants temporarily shut down to a maximum of \$75,000 per location and an overall maximum of \$300,000 for all locations per 4-week claim period
- Program extended an additional 20 weeks to October 23, 2021
 - Effective July 3, 2021, only applicants with a minimum revenue decline of 10% can participate
 - After July 3, 2021, subsidy rate declines in each of the subsequent reporting periods (60%, 40% and 20%, respectively) with the lockdown support rate remaining consistent at 25%.

APPENDIX I - SAFETY MEASURES AT FCR PROPERTIES



Provincial Restrictions + Guidelines: as directed by the Chief Medical Officer & Public Health Officials



Hygiene: hand sanitizer in common areas, enhanced cleaning/disinfection of high frequency touchpoints, public awareness signage



Physical Distancing: encouraging distancing of 2 metres with signs & floor decals, use of alternate sinks & stalls in washrooms, queuing lines for accessing retailers



Quick Pick-Up: designated parking areas for contactless curbside pickup and in-mall customer pick-up areas



Building Operations: dedicated access points as IN or OUT only, elevator & escalator passenger limits, promoting staircase use, directing flow of movement with floor decals



PPE: by-law enforcement of mandatory mask coverings in indoor common areas & retail businesses, PPE dedicated waste disposal receptacles near entrance points

APPENDIX I - CANADIAN RETAIL SALES

Following June's gains, retail spending recovered to above pre-crisis levels in 9 of the 11 retail

sub-sectors

Canada's retail sales rose for fourteenth month in a row in June 2021

- June 2021 retail sales exceeded February 2020 sales for most retail categories, including those in which First Capital's tenants operate:
 - Food/beverage 8.5%
 - Health/personal care 4.5%
- First Capital has minimal exposure to retail categories that continue to suffer from the pandemic, namely gasoline (-0.8%) and clothing (-11.6%)

Variation in Retail 9 (June 2021 vs Februar	
Miscellaneous	24.9%
Building material	21.3%
Electronics/appliance	15.7%
Furniture/home furnishing	14.5%
Sporting goods/hobby	14.0%
General merchandise	13.5%
Food/beverages	8.5%
Motor Vehicles and parts	5.0%
Health/personal care	4.5%
Gasoline stations	-0.8%
Clothing	-11.6%
TOTAL	7.5%

Source: Statistics Canada (seasonally adjusted)

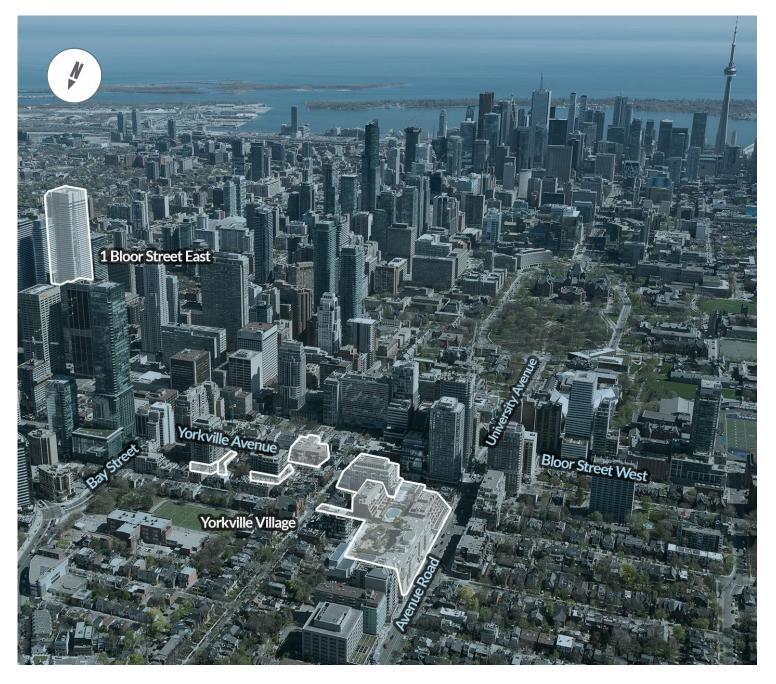
Appendix II – Profiling Super Urban Neighbourhoods



Bloor-Yorkville

Toronto, ON

Demographics 2020 Estimates	5KM AVG
Population	766,000
Average Household Income	\$138,000
Gross Leasable Area	
Yorkville Village	315,000 sf
One Bloor East	85,000 sf
Hazelton Hotel	49,000 sf
Total Bloor/Yorkville	449,000 sf
Future Density	117,000 sf
Key Tenants Proof Rexample Rex	NORDSTROM Chick-fil;&



APPENDIX II - SUPER URBAN NEIGHBOURHOOD - BLOOR-YORKVILLE



Bloor-Yorkville



B Yorkville Village Mall



A 138 Yorkville Avenue



C Hazelton Hotel

APPENDIX II - YORKVILLE VILLAGE ACHIEVES #1 DESTINATION STATUS FOR NEW RETAIL

Despite the pandemic, 13 international retailers entered the Canadian market in 2020 23% chose Yorkville Village for their first location, including:

ba&sh

Contemporary women's fashion brand (FRANCE)



Lab-grown, sustainable diamonds and engagement rings (USA)



High performance electric car brand (SWEDEN)

Trend Continues In 2021



Multi-brand luxury retailer (USA)

Liberty Village

Toronto, ON

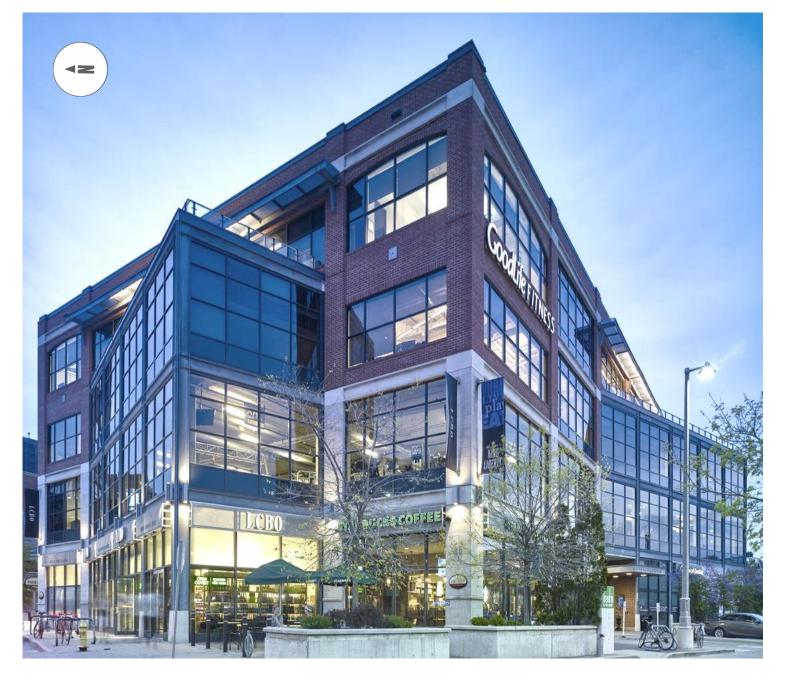
Property Statistics 2020 Estimates	5KM AVG
Population	565,000
Average Household Income	\$118,000
Gross Leasable Area	
Retail GLA	396,000 sf
Residential GLA	328,000 sf
Office GLA	103,000 sf
Total GLA	827,000 sf
Acreage	14.1
Future Density	755,000 sf













Liberty Village

Burger Drops successfully opens during COVID

September 2020 Opening

King High Line

Liberty Village, Toronto, ON

Property Statistics

2.8 Acreage **Residential Units** 506 Retail GLA 157,000 sf 100% Commercial **FCR** Interest 67% Residential









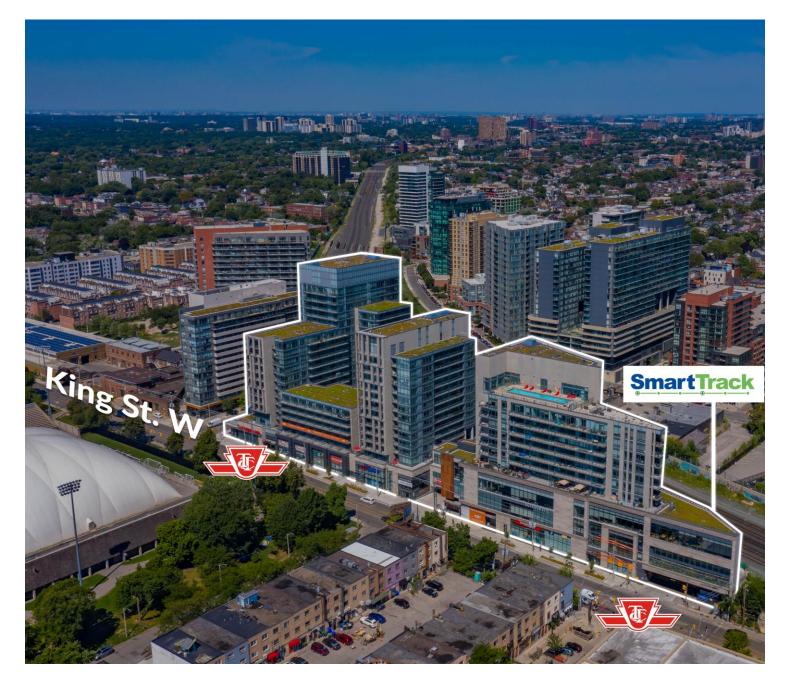








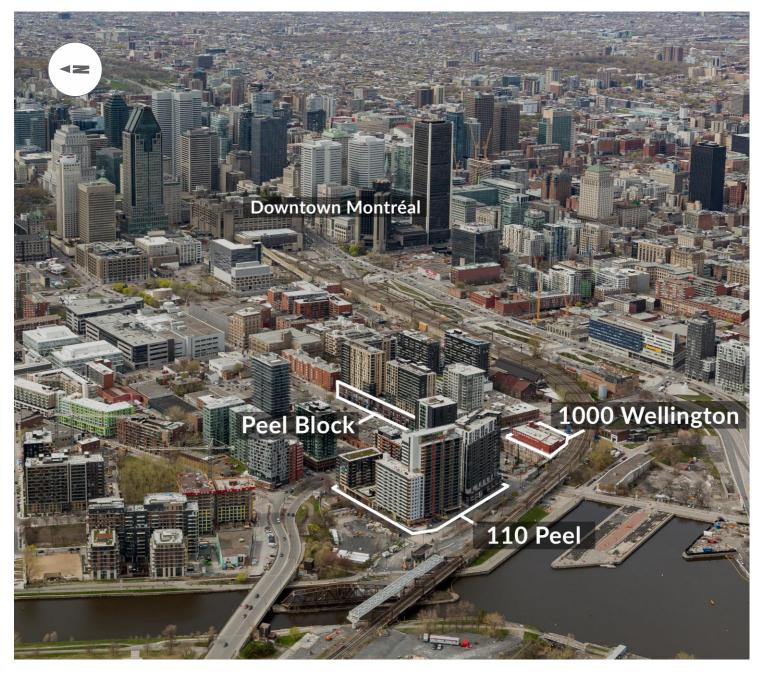




Griffintown

Montreal, QC

Demographics 2020 Estimates	5KM AVG
Population	423,000
Average Household Income	\$101,000
Retail GLA	254,000 sf
Acreage	3.2
Key Tenants Tim Hortons Dollar	Brunet D RBC PRAMA (1) WINNERS



Calgary's Premier Super Urban Neighbourhood

Mount Royal Village Calgary, AB

Demographics 2020 Estimates	5KM AVG
Population	235,000
Average Household Income	\$148,000
Gross Leasable Area	380,000 sf
Acreage	4.1















The Brewery District

Edmonton, AB

Demographics 2020 Estimates	5KM AVG
Population	216,000
Average Household Income	\$95,000

Gross Leasable Area (at 100%)

238,000 sf
37,000 sf
275,000 sf
50%

















False Creek Village

Vancouver, BC

Demographics 2020 Estimates	5KM AVG
Population	429,000
Average Household Income	\$108,000
Retail GLA	63,000 sf















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