



Q2 2022 Investor Presentation

FORWARD-LOOKING STATEMENTS AND NON-IFRS FINANCIAL MEASURES

This material may contain forward-looking statements, including those identified by the expressions "anticipate", "believe", "plan", "estimate", "expect", "intend" and similar expressions to the extent they relate to First Capital REIT ("First Capital") or its management. The forward-looking statements are not historical facts but reflect First Capital's current beliefs and are based on information currently available to management. Certain material factors and assumptions were applied in providing these forward-looking statements, many of which are beyond our control.

Management believes that the forward-looking statements are based upon reasonable assumptions; however, management can give no assurance that actual results will be consistent with those expressed or implied in these forward-looking statements. These forward-looking statements are subject to a number of risks and uncertainties that could cause actual results or events to differ materially from those expressed or implied in these forward-looking statements. Additional information about the risks and uncertainties that could cause actual results to differ materially, and the material factors or assumptions that were applied in providing these forward-looking statements, are contained in our various securities filings, including our Management's Discussion and Analysis for the year ended December 31, 2021 (the "MD&A") and our current Annual Information Form, all of which are available on SEDAR at www.sedar.com and on our website at www.sedar.com and on our website at www.sedar.com and on our

You should not place undue reliance on any such forward-looking statements. Further, a forward-looking statement speaks only as of the date on which such statement is made. These forward-looking statements are made as of July 28, 2022. Except as required by securities law, First Capital undertakes no obligation to publicly update or revise any such statements whether to reflect new information, the occurrence of future events or circumstances, or otherwise. Additionally, past performance, including the key operating metrics described in this presentation, is not indicative of future results given the risks and uncertainties described in detail in our MD&A, including with respect to the global pandemic.

This material references certain non-IFRS financial measures, including but not limited to FFO, FFO per unit, NOI and NAV. These non-IFRS measures are further defined and discussed in the MD&A, which should be read in conjunction with this material and the conference call. Since these non-IFRS measures do not have standardized meanings prescribed by IFRS, they may not be comparable to similar measures reported by other issuers. First Capital uses and presents the above non-IFRS measures as management believes they are commonly accepted and meaningful financial measures of operating performance.

Reconciliations of certain non-IFRS measures to their nearest IFRS measures are included in the MD&As. These non-IFRS measures should not be construed as alternatives to net income or cash flow from operating activities determined in accordance with IFRS as measures of First Capital's operating performance.

All figures in this presentation are as of June 30, 2022 unless otherwise noted.

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1.0 COMPANY SNAPSHOT (TSX: FCR.UN)

First Capital is a leading owner, operator and developer of grocery anchored and mixed-use real estate located in Canada's most densely populated cities. First Capital's focus is on creating thriving urban neighbourhoods to generate value for businesses, residents, communities and our investors.

147
neighbourhoods

Major market focus

22.3m sf

of gross leasable area (19.5m sf at FCR share)

\$7.6b enterprise value

Super Urban

Top Tier Suburban

23.6m sf

of future incremental density





Highlights - Recent Financial and Operating Results



2.0 HIGHLIGHTS - Q2 2022

Q2 FFO per unit, excluding OGLE⁽¹⁾ amounts, was \$0.29, +10% YoY

Q2 2022 SP NOI growth of 6.0%

Primarily due to higher base rent and variable revenue contributions as well as a \$2.2m decrease in bad debt expense

NAVPU of \$24.46

Growth of 4.7% year over year (\$23.36)

Leasing and Occupancy

- **Strong leasing activity:** 181k sf of new leasing plus 510k sf of renewals at average net rental rate increase of 11.0%
- \$22.72 net rent psf +2.9% (+\$0.63) YoY (new high): Primarily due to renewal lifts, rent steps and openings at higher rents than closures
- Occupancy of 95.6%: stable relative to Q1 2022 (95.5%), and Q2 2021 (95.9%)

2.0 HIGHLIGHTS - Q2 2022 BALANCE SHEET, LIQUIDITY AND ASSET QUALITY

Maintaining a Strong Balance Sheet and Liquidity Position

- \$818m of cash and undrawn credit facilities, as at June 30, 2022
- Unencumbered properties with an IFRS value of ~\$7.1b (70% of total assets)
- Q2 2022 AFFO payout ratio (excluding OGLE) of 44%

Enhancing Asset Quality

- Asset quality has never been higher due to extensive disposition program, ongoing urban investments, and new leasing activity
- Invested \$41.5m in Q2 2022 primarily in development, redevelopment and strategic in-fill acquisition in Toronto
 - o 5km population is 300,000. Leader amongst North American peers
 - o 5km household income +22% from 2016 to \$129k. Leader amongst Canadian peers
 - Average base rent +17% from 2016 to \$22.72 psf. Leader amongst Canadian peers









3.0

Thriving Urban Neighbourhoods

3.0 NEIGHBOURHOOD INVESTMENT STRATEGY

Creating thriving urban neighbourhoods to generate value for businesses, residents, communities and our investors

- Investing in high-quality, mixed-use, and grocery anchored properties to build positions in targeted high growth super urban and top tier suburban neighbourhoods
- Fully integrating retail with other uses to create thriving urban neighbourhoods
- Optimizing the portfolio through active asset management and by concentrating capital in dense, high growth neighbourhoods
- Surfacing substantial unrecognized value in our 23.6m sf of density pipeline through entitlements and development
- Actively managing our balance sheet to maintain financial strength and flexibility and a competitive cost of capital

3.0 THRIVING NEIGHBOURHOODS

Proximity to transit, "Walk Score", and most importantly population density are key criteria by which we evaluate the potential of our neighbourhoods. We have significantly improved these metrics over time through our investment and disposition activity and we intend to maintain our industry leadership position.

>99%
Public Transit

Of portfolio within 5-minute walk of public transit

71
Walk Score

Average walk score for our portfolio = 'Very Walkable' 2nd highest category of 5

300k

Average population density within a 5-km radius of each of our properties

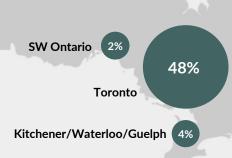
3.0 THRIVING NEIGHBOURHOODS - FAIR VALUES ACROSS CANADA'S MAJOR CITIES

Western Canada	Vancouver, Calgary, Edmonton
Neighbourhoods	40
GLA	6.2m
Fair Value %	30%

Toronto
66
8.5m
54%

Eastern Canada	Montreal, Ottawa
Neighbourhoods	41
GLA	4.8m
Fair Value %	16%

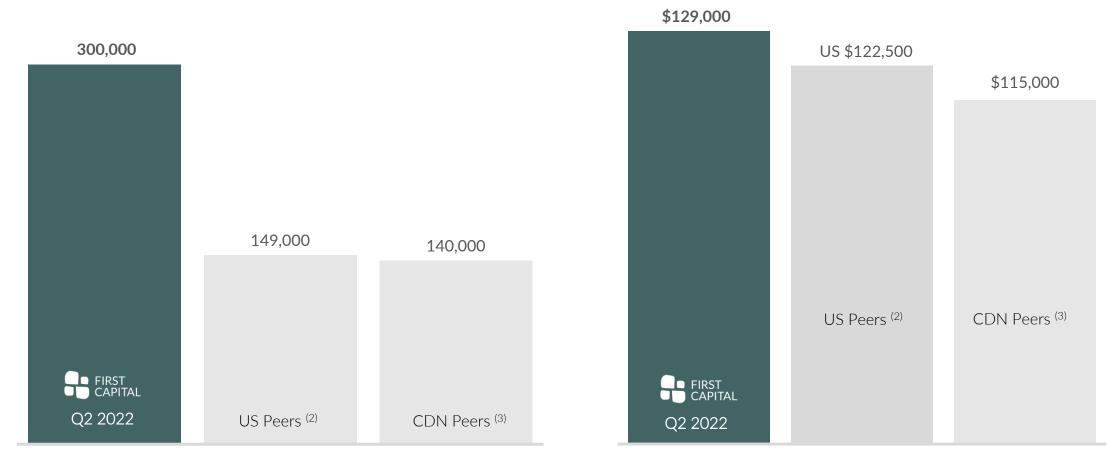






3.0 THRIVING NEIGHBOURHOODS - NORTH AMERICAN LEADER IN POPULATION DENSITY

FCR Portfolio Demographic Metrics versus Peer Group: Q2 2022 (1)



5 km Population

5 km Average Household Income

As of June 30, 2022

⁽¹⁾ Source: Sitewise, Environics Analytics (2021 estimates)

⁽²⁾ US Peers include: Federal Realty and Regency Centers - Source: Company Reports

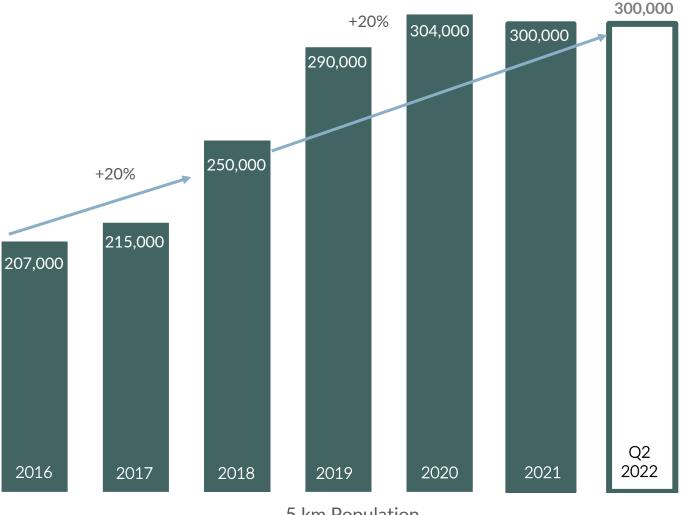
⁽³⁾ Canadian Peers include: Riocan, SmartCentres, Choice Properties (Retail only)

Property portfolio based on 2021 AIF for SmartCentres and Choice Properties, Source: Company Reports, Sitewise, Environics Analytics

3.0 THRIVING NEIGHBOURHOODS - GROWTH IN 5KM POPULATION DENSITY

- Q2 2022 5km population of 300,000 people
 - Up 93,000 or 45% from December 2016
 - Making FCR a leader amongst our North American peer group (1)

Achieved long-term goal of 300k people by 2021 in Q3 2020

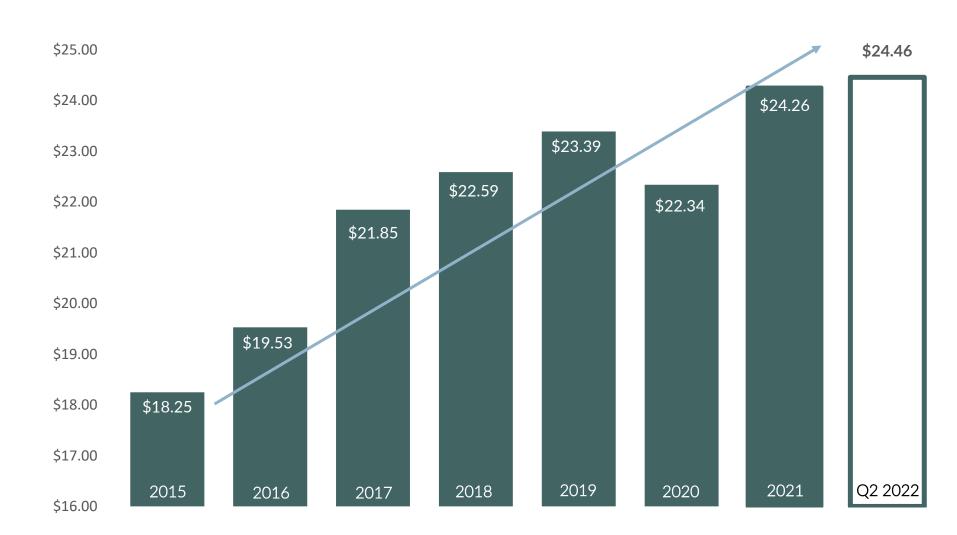


5 km Population

⁽¹⁾ North American Peer group includes: Riocan, SmartCentres, Choice Properties, Federal, and Regency Centres

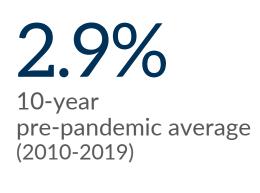
3.0 STRONG HISTORICAL GROWTH IN NAV PER UNIT

+4.6%
CAGR 2016 - Q2 2022

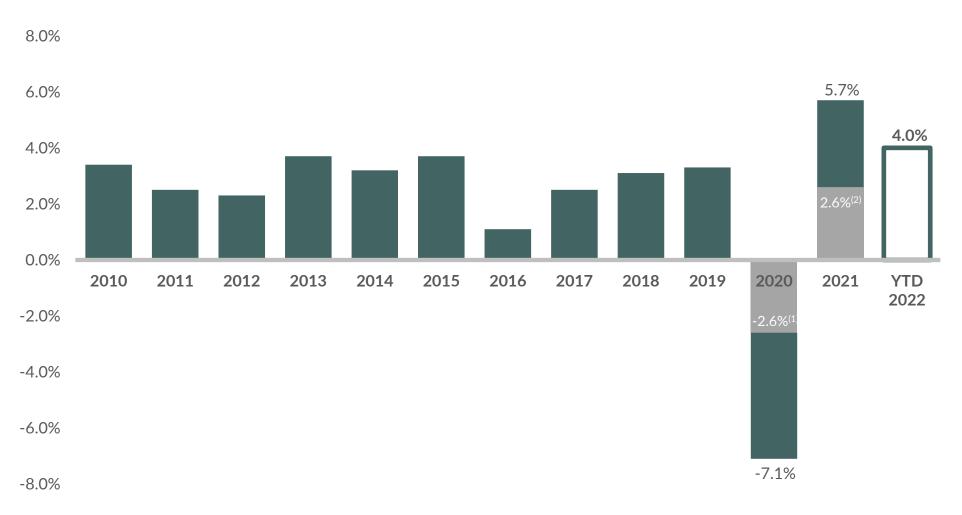


3.0 SOLID LONG TERM PERFORMANCE; RESILIENCY IN THE FACE OF SIGNIFICANT ADVERSITY

Same Property NOI Growth



2.5/0 12-year average, including pandemic years (2010-2021)

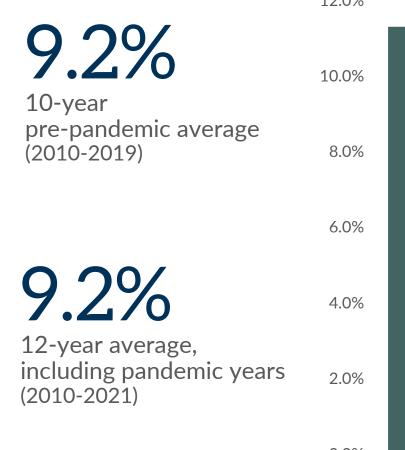


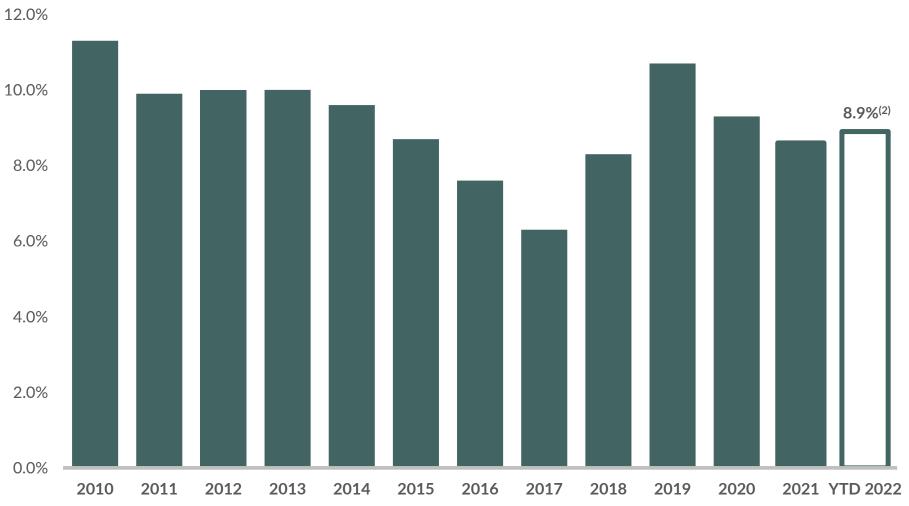
⁽¹⁾ Ex-COVID Same Property NOI growth of (2.6%) adjusts for bad debt expense increase and wage subsidy.

⁽²⁾ Ex-COVID Same Property NOI growth of 2.6% adjusts for bad debt expense decrease and wage subsidy decrease.

3.0 CONSISTENTLY HIGH PERFORMANCE IN RENEWAL LEASING SPREADS

Lease Renewal Rate Increases (1)





⁽¹⁾ Represents increase on total portfolio basis. Includes all renewals and contractual fixed rate renewals.

⁽²⁾ The Trust achieved a 10.4% lease renewal rate increase YTD 2022 when comparing the net rental rate in the last year of the expiring term to the average net rental rate over the renewal term

3.0 STRATEGIC AND DIVERSIFIED RETAIL TENANT MIX

	# of Stores	% of Rent						
Other Necessity-Based Retailers	464	17.8	(rind) in the	Walmart \	DOLLARAMA (1)	BulkBarn *	WINNERS'	PETSMART
Grocery Stores	125	17.3	Loblaws	Sobey of	metro	saveonfo	WHÔLE FOODS	Longos
Medical, Professional & Personal Services	1,312	15.7	Alberta He Services	ealth	ups	Allstate You're in good hand	D. H&R BLOCK	Eloca Harlutos
QSR, Chains and Cafes	914	13.4	M.	REC	PERO PERO	RECIPE	Tim Hortons	
Pharmacies	120	9.3	SHOPPERS DRUG MART	Rexal	LONDON DRUGS	Æ JeanCout	tu MSKESSON	♦ Brunet
Other Tenants	460	8.1	Indigo	west elm	SleepCountry	NORDSTROM	SHERWIN CHANEL	BALENCIAGA
Banks & Credit Unions	185	8.1	D	RBC	BMO 🕿		Desjardins	NATIONAL BANK
Fitness Facilities	76	3.8	GoodLife FITNESS.	planet fitness	LAIFITNESS	orangetheory	*ANYTIME FITNESS.	WORLD
Liquor Stores	90	3.3	LCBO	BEER	BC LIQUORSTORE	☐ SAQ	ALCANNA	WESTERN CELLARS
Other Restaurants	65	1.6	TEMPLE KITC	HEN	hub RESTAURANT good food, good people, good times.	Loondocks	Grandour Palaco	MADELLS MAINTAURARY
Daycare & Learning Centres	105	1.6	KUM N	bright	path OXFOR	B. Rids&	Willowbrae°	ROTHEWOOD

As at June 30 2022 First Capital

3.0 TOP 20 RETAIL TENANTS

Contribute 45% of annualized minimum rent (AMR)

Rank #	Tenant	AMR	Investment Grade	Rank #	Tenant	AMR	Investment Grade
1.	Loblaws	10.4%	✓	11.	CIBC	1.4%	✓
2.	Sobeys 💠	5.5%	✓	12.	Lowe's	1.4%	✓
3.	metro	3.2%	✓	13.	LCBO	1.3%	✓
4.	(anadion)	2.6%	✓	14.	MSKESSON	1.3%	✓
5.	Walmart > <	2.3%	✓	15.	WINNERS*	1.3%	✓
6.	TD	2.0%	✓	16.	Longor	1.1%	-
7.	save on foods	1.9%	-	17.	reslourcet broads international	1.1%	-
8.	GoodLife FITNESS.	1.8%	-	18.		1.1%	✓
9.	RBC	1.7%	✓	19.	вмо 👛	1.0%	✓
10.	DOLLARAMA (s)	1.7%	✓	20.	LONDON DRUGS	1.0%	-

3.0 PORTFOLIO QUALITY HAS NEVER BEEN BETTER

\$2.5b of investment activity in 2019 to YTD 2022

FCR's portfolio demonstrated resilience through more than 12-months of mandated business closures and/or significant operating restrictions, and it continues to do so, with the recent 2021 and YTD 2022 results.

	2019 - YTD 2022 \$ Amount	5km Average Population	5km Average Household Income
Acquisitions	\$527m	551,000	\$144,000
Development Spend	\$464m	427,000	\$128,000
Investment Total	\$991m	493,000	\$136,000
Dispositions	\$1,546m ⁽¹⁾	161,000	\$106,000

⁽¹⁾ Including the monetization of FCR's former partner's 50% interest in 2150 Lake Shore Boulevard W, Etobicoke for a net price of \$100m (sale price, net of option exercise price)





4.0

Density Pipeline and Development

4.0 SIGNIFICANT FUTURE DENSITY PIPELINE

Total development inventory of 23.6m sf

Included IFRS values are:

Future incremental density

7.3m sf; value of \$530m



1071 King St West





Yonge & Roselawn

Toronto, ON

Properties under construction

221k sf; value of \$66m

Residential inventory

364k sf; value of \$152m



2150 Lake Shore Blvd W

Toronto, ON

4.0 FUTURE INCREMENTAL DENSITY - ENTITLEMENTS PROGRAM

- FCR submitted entitlement applications for 15.3m sf or 65% of its incremental density pipeline
- FCR expects to recognize increased IFRS values as previously submitted and future submissions are approved
- 8.2m sq ft zoned to date; expecting a further ~1.2m sq ft of entitlement submissions to be zoned 2H 2022

Entitlement Applications (millions of sf)	Residential	Commercial	Total	Incremental	Zoned
Pre-2019	3.0	0.7	3.7	3.5	3.2
2019	8.1	1.0	9.1	8.5	4.9
2020	2.5	0.3	2.8	2.7	0.1
2021	1.5	-	1.5	1.4	-
2022	0.2	-	0.2	0.2	-
Total Entitlement Applications	15.3	2.0	17.3	16.3	8.2
Dispositions (1)	-	, -	-	(1.0)	-
Total Entitlement Applications - net	15.3	2.0	17.3	15.3	8.2

⁽¹⁾ Disposed of Place Panama (Phase I) in Q4 2020 which included 1.0m sf of previously zoned density





4.1 ACTIVE DEVELOPMENTS - DEVELOPING IN THRIVING NEIGHBOURHOODS

Active Developments = 585k sf



Centre Commercial Wilderton (GLA 625k sf) Montreal, QC



200 West Esplanade (GLA 58k sf)

North Vancouver, BC



Cedarbrae Mall (GLA 476k sf)

Toronto, ON

4.1 ACTIVE DEVELOPMENTS - DEVELOPING IN THRIVING NEIGHBOURHOODS



Edenbridge Kingsway (GLA 252k sf)

Toronto, ON



400 King Street West (GLA 469k sf)

Toronto, ON



138 Yorkville (GLA 317k sf)

Toronto, ON

Centre Commercial Wilderton

Montreal, QC

Demographics 2021 Estimates	5KM
Population	638,000
Average Household Income Property Statistics	\$102,000
Site Area	5 acres
Pre-redevelopment GLA	112,000 sf
Post Redevelopment GLA	
Retail GLA (FCR Interest 100%)	125,000 sf
Residential GLA	500,000 sf
Total GLA	625,000 sf



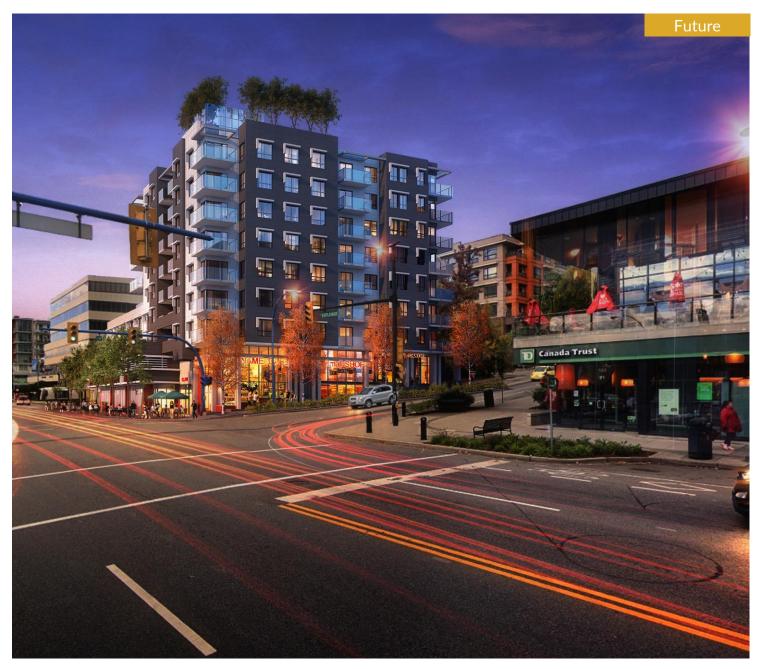












200 West Esplanade

North Vancouver, BC

Demographics 2021 Estimates	5KM
Population	264,000
Average Household Income	\$116,000
Gross Leasable Area (at 100%)	
Residential GLA (75 Rental Units)	48,000 sf
Retail GLA	10,000 sf
Total GLA	58,000 sf
FCR Interest	50%
50% Partner	CRESSEY
Target Completion Date	H2 2023

Note: Rendering is for illustrative purposes. Elements of the completed project may differ.

Cedarbrae Mall

Toronto, ON

Demographics 2021 Estimates	5KM
Population	296,000
Average Household Income	\$89,000

Gross Leasable Area (at 100%)

Square Feet Under Active Development	137,000 sf
Retail GLA	476,000 sf
Target Completion Date	H1 2024





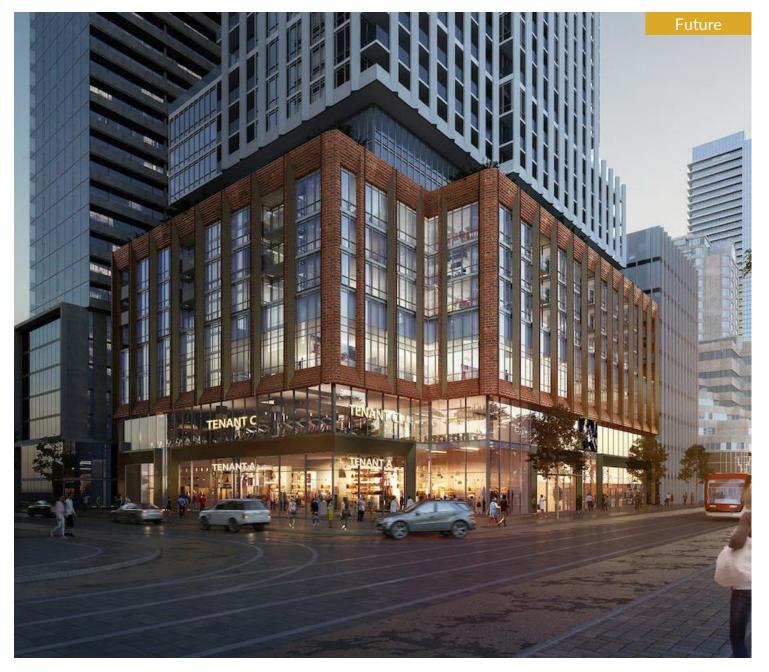


Note: Rendering is for illustrative purposes. Elements of the completed project may differ.

Edenbridge Kingsway

Humbertown, Toronto, ON

Demographics 2021 Estimates	5KM
Population	347,000
Average Household Income	\$136,000
Site Area	1.8 acres (Phase 1
Gross Leasable Area (at 100%)	
Retail GLA	8,000 s
Residential GLA	244,000 s
Total GLA	252,000 s
FCR Interest	100% Commercia 50% Residentia
50% Residential Partner	TRIDEL
Target Completion Date	H2 2025



400 King Street West

Toronto, ON

Demographics 2021 Estimates	5KM
Population	582,000
Average Household Income	\$139,000
Gross Leasable Area (at 100%)	
Residential GLA	432,000 sf
Non-Residential GLA	37,000 sf
Total GLA	469,000 sf
FCR Interest	35%
50% Partner	PLAZACORP
Target Completion Date	H2 2026



138 Yorkville Avenue

Toronto, ON

Demographics 2021 Estimates	5KM
Population	775,000
Average Household Income	\$147,000
Gross Leasable Area (at 100%)	
Residential GLA	276,000 sf
Retail GLA	41,000 sf
Total GLA	317,000 sf
FCR Interest (1)	33%/100%
Co-development Partner	Greybrook Realty Partners 33%
Passive Partner	33%
T	114 0007

Target Completion Date

H1 2026

Recent Development Completion

Station Place

Toronto, ON

Demographics 2021 Estimates	5KM
Population	272,000
Average Household Income	\$147,000
Gross Leasable Area (at 100%)	
Retail GLA	43,000 sf
Residential GLA (333 Rental Units)	267,000 sf
Total GLA	310,000 sf
FCR Interest	35%
50% Partner	CENTURION ASSET MANAGEMENT to C
Key Tenants	RM BO





Recently Development Completion

Station Place

Farm Boy opens amidst construction completion

September 2021 Opening







4.2 NEAR, MEDIUM & LONG TERM DEVELOPMENTS



1071 King - Liberty Village (GFA 196k sf)

Toronto, ON



Yonge & Roselawn (GFA 513k sf)

Toronto, ON



2150 Lake Shore Blvd W (GFA 7.5m sf)

Toronto, ON

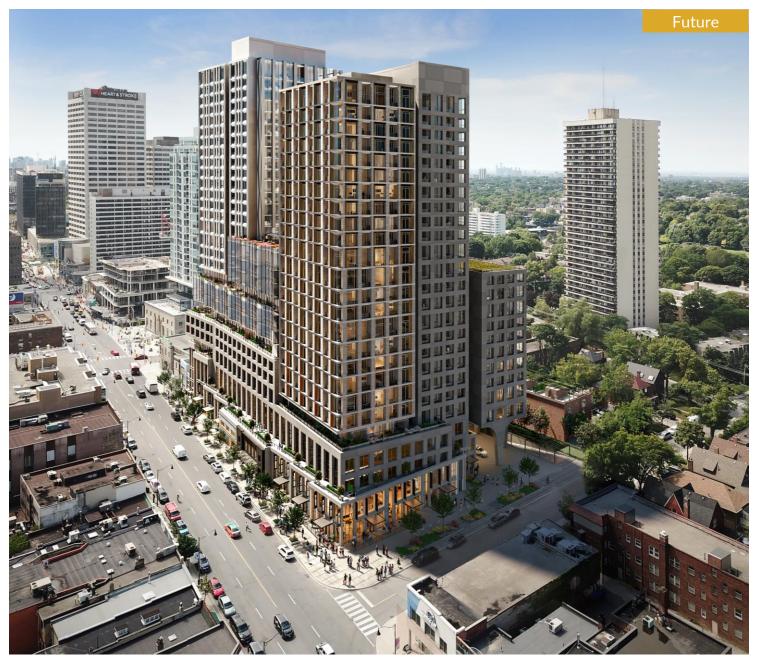


Near Term Development

1071 King Street West

Toronto, ON

Demographics 2021 Estimates	5KM
Population	579,000
Average Household Income	\$127,000
Gross Floor Area (at 100%)	
Residential GFA (227 Rental Units)	191,000 sf
Retail GFA	5,000 sf
Total GFA	196,000 sf
FCR Interest	67%
33% Partner	hullmark
Targeted Start	2022/2023

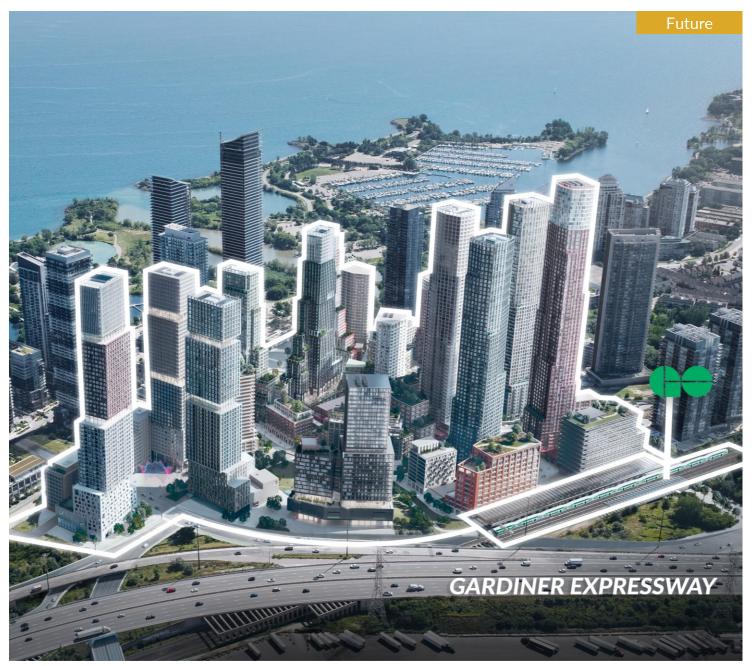


Medium & Long Term Development

Yonge & Roselawn

Toronto, ON

Demographics 2021 Estimates	5KM
Population	485,000
Average Household Income	\$209,000
Current Retail GLA	42,000 sf
Future Residential GFA (~539 Rental Units)	443,000 sf
Future Retail GFA	70,000 sf
Total Future GFA	513,000 sf
FCR Interest	100%
Targeted Start	2023



Medium & Long Term Development

2150 Lake Shore Blvd W

Former Christie Cookie Site, Toronto, ON

Demographics 2021 Estimates	5KM
Population	263,000
Average Household Income	\$127,000
Gross Floor Area (at 100%)	
Residential GFA (~7,500 Units)	6,300,000 sf
Non-Residential GFA	1,200,000 sf
Total GFA	7,500,000 sf
FCR interest	50%
50% Partner	Cemberton_
Targeted Start	2024



5.0

Environmental, Social and Governance (ESG)





2022 Green Lease Leader by Institute for Markey Transformation



GRESB Development Benchmark Score 87 (2021), up from 69 (2020)





High 2021 ESG scores ⁽¹⁾ Environmental: 2 Social: 2 Governance: 2 (2021)



1st in our Peer group Standing Investments Benchmark Achieved 4-star rating Score 81 (2021), up from 78 (2020)



Winner in the Canada's Greenest Employers Competition



Honouree in the Globe & Mail's "2021 Women Lead Here" list (2nd consecutive year)



First Canadian REIT to be a signatory in support of the Task Force on Climate-Related Financial Disclosure



Canada's Top Small & Medium Employers



Recognized as one of Greater Toronto's Top 100 Employers

(3rd consecutive year)



170 Properties certified 17.8m sf (2021)



7.1m sf

Achieved WELL Health-Safety Rating (35 properties)



Received 2 "The Outstanding Building of the Year" Award and Certificate of Excellence at 3 of our properties.



125
LEED-certified projects
> 4.1m sf (2021)

5.0 ESG ROADMAP (2020-2024)

Environment

- Set 2030 science-based GHG reduction target, with goal of net-zero emissions by 2050, or sooner
- Target a 50% average waste diversion rate by December 31, 2023
- Install electric vehicle charging stations at all properties by December 31, 2024

Social

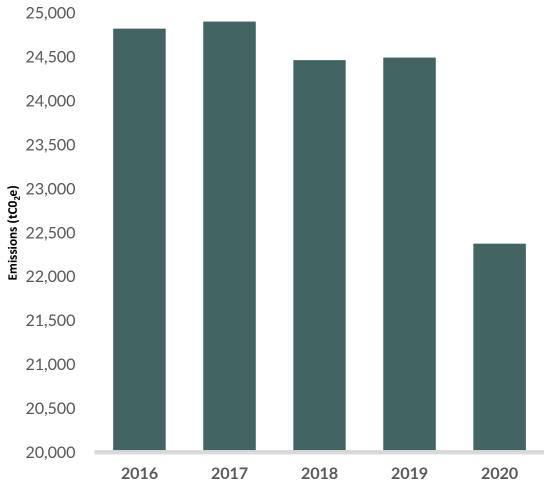
- Launch the FCR Thriving Neighbourhoods Foundation, with focus on 4 pillars: Food Insecurity/Poverty, Mental Health, Social Justice and Youth (achieved)
- Develop and implement a Retail Tenant Guide to Sustainable Operation (achieved)
- Strive to be in the Top 100 Employers ranking annually

Governance

- Align disclosures with the Task Force on Climaterelated Financial Disclosures (TCFD) recommendations (achieved)
- Participate in sustainable financing opportunities (achieved)
- Assign a Board Trustee as responsible for ESG strategy oversight (achieved)
- Employ ESG Taskforce to embed ESG Roadmap in business planning, monitor progress and assign accountability (achieved)

- 10% decrease in Greenhouse Gas (GHG) emissions (2016 – 2020)
- 10% decrease in 2020 energy consumption, relative to 2019
- Completed our 5-year national commitment to convert all our exterior and parking lot lighting to energy-efficient LED (2016-2020)
- Incorporated sustainability-linked feature into our \$450m unsecured operating facility
- Launched the FCR Equity, Diversity & Inclusion (ED&I)
 Council and developed a three-year 2021-2023 ED&I
 Action Plan
- \$338,000 Raised through FCR Thriving Neighbourhoods Foundation Fall fundraiser in support of Second Harvest
- Installed 250 electric vehicle stations across 76 properties





5.0 ENHANCING THRIVING NEIGHBOURHOODS THROUGH PUBLIC ART

30 Public Art Installations commissioned across our portfolio









Supporting Public Art partnerships with





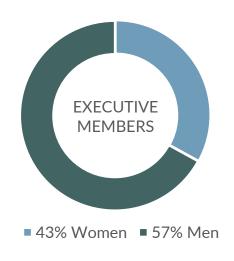


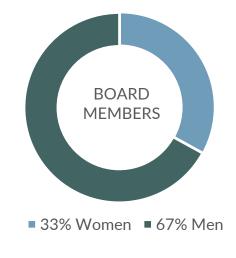
5.0 STRONG GENDER DIVERSITY METRICS ACROSS THE ORGANIZATION

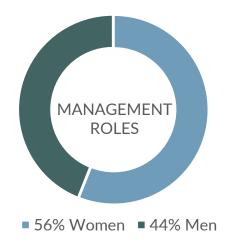


Honouree in the Globe and Mail's "2021 Women Lead Here" list (2nd consecutive year)

Over 50% of management positions are held by females









5.0 FCR EQUITY, DIVERSITY & INCLUSION (ED&I)

First Capital is committed to sustaining an equitable, diverse, and inclusive culture of belonging, where all employees have an equal opportunity to thrive, love what they do and grow their careers.

First Capital continues to evolve and build an action framework to support a more diverse and inclusive workplace, believing that it is an essential and foundational core value that enables greater collaboration, innovation, and connection to each other for a more sustainable workplace and culture.

ED&I Initiatives include but not limited to:

- Created an employee-led ED&I council
- Established a vision and mandate to frame our progression
- Partnered with Pride at Work and Canadian Centre for Diversity & Inclusion on how to advocate and build a pipeline of diverse talent
- We launched the, "Everyone is Welcome Campaign" in our offices, at our properties, and in our neighbourhoods
- Pledged to end systemic racism with BlackNorth Initiative by enhancing diversity and inclusion strategies
- Developed a 3 year action plan that will guide FCR's ED&I initiatives







5.0 FCR THRIVING NEIGHBOURHOODS FOUNDATION

 The FCR Thriving Neighbourhoods Foundation is an employee-led organization that supports registered charities and philanthropic initiatives that support the neighbourhoods in which we operate.

 Since its inception in 2020, we've been focused on food insecurity – one of the Foundation's four main pillars, which also include mental health, youth initiatives, and social justice.







5.0 FCR THRIVING NEIGHBOURHOOD FOUNDATION

2021 Achievements

- In the Fall of 2021, the <u>Foundation</u> partnered with Canada's largest food rescue organization, <u>Second Harvest</u>, in an effort help to combat food insecurity.
- Thanks to the generous donations from our staff and corporate partners, we raised an outstanding \$338,000, which will provide meals for Canadian families facing food insecurity.
- These funds will rescue and redistribute over 939,168 pounds of food, and as a result, will prevent 3.5 million pounds of greenhouse gases from entering our atmosphere – the equivalent of taking 491 cars off the road this entire year.

2022 Achievements

- New Pillar of focus for 2022/2023 is Mental Health
- Currently finalizing our campaign partner
- Foundation is leading groups of FCR volunteers to participate in volunteer opportunities across Canada. To date, over 125 FCR staff have volunteered in their community, with many more activities planned in Q3/Q4
- We're excited to host a signature fall fundraising event in October, more details to come!







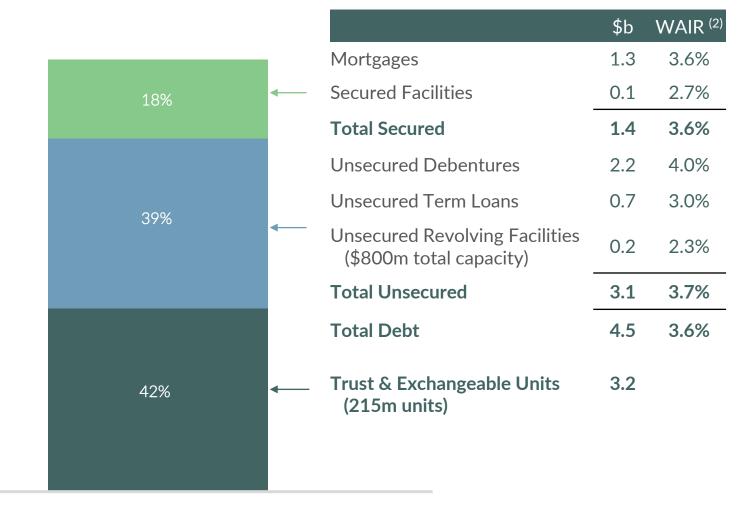


Financial Strength and Flexibility



6.0 CAPITAL STRUCTURE (1)

Enterprise Value \$7.6b



⁽¹⁾ As of June 30, 2022

⁽²⁾ Weighted average interest rate

6.0 FINANCIAL STRENGTH AND FLEXIBILITY

70% ______ of Q2 2022 assets

As at	Q2 2022	2021	2020	2019	2018	2017
Unsecured revolving credit facilities (million)	\$800	\$800	\$800	\$800	\$800	\$800
Unencumbered assets (billion)	\$7.1	\$7.4	\$7.0	\$7.0	\$7.3	\$7.4
Unencumbered assets to unsecured debt	2.3x	2.3x	2.1x	2.2x	2.5x	2.4x
Secured debt as % of total assets	13.8%	12.7%	15.2%	14.6%	14.1%	12.7%
Net debt to total assets	44.1%	43.9%	47.3%	46.7%	42.2%	43.8%
Net debt to EBITDA	10.9	11.2x	12.0x	10.0x	9.6x	9.8x
EBITDA interest coverage	2.4x	2.3x	2.1x	2.4x	2.5x	2.5x

6.0 WELL-STAGGERED TERM DEBT MATURITIES (\$M)

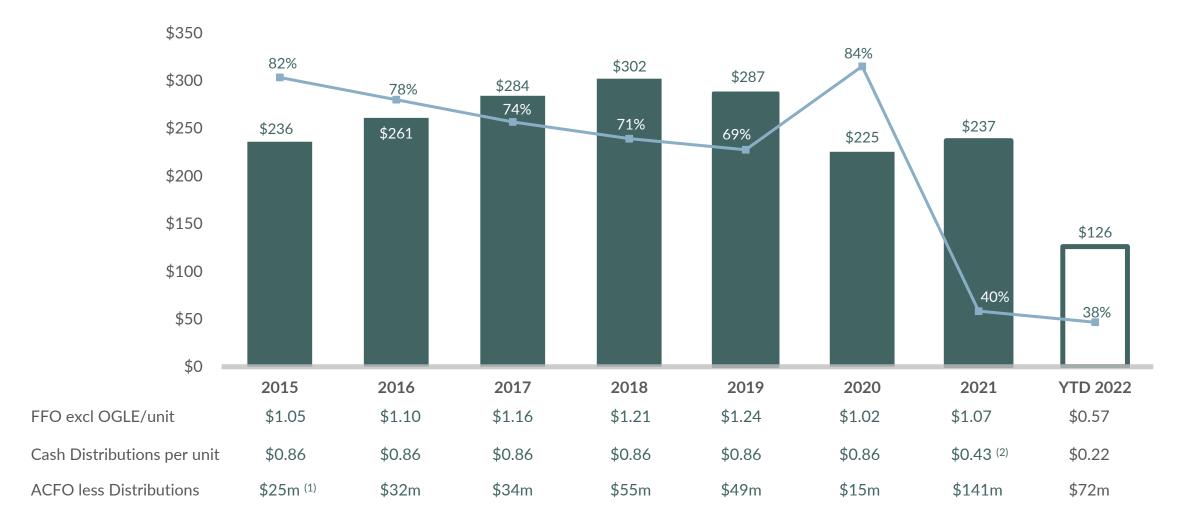
\$900 5.5% Weighted Average Interest Rate 3.8% Unsecured Term Loans 4.9% Mortgages 5.0% Term to Maturity 3.9 years \$800 ■ Senior Unsecured Debentures 4.5% 95% of Term Debt is Fixed Rate ■ Weighted Average Effective Interest % 4.2% 4.1% \$700 4.0% 4.0% 3.7% 3.6% 3.6% \$600 3.4% 3.5% 3.5% 3.5% 3.3% \$500 3.0% 2.5% \$400 2.0% \$300 1.5% \$200 1.0% \$100 0.5% 0.0% 2024 2025 2026 2027 2028 2029 2030 2031 2032 2022 2023 As of June 30, 2022 % Due (1) 6.2% 12.5% 16.5% 10.7% 17.5% 14.4% 8.6% 5.9% 4.2% 1.4% 2.0% (1) Not including principal amortization

First Capital

53

6.0 OFFO PAYOUT RATIO: CREATING MEANINGFUL FLEXIBILITY TO ADVANCE OUR STRATEGIC OBJECTIVES

Enhancing Financial Strength and Flexibility through Temporary Distribution Cut



⁽¹⁾ Annual retained operating cash

⁽²⁾ Reduced annualized distribution per unit to \$0.43 from \$0.86 effective January 2021 distribution paid to unitholders in February 2021



Appendix

Profiling Thriving Neighbourhoods

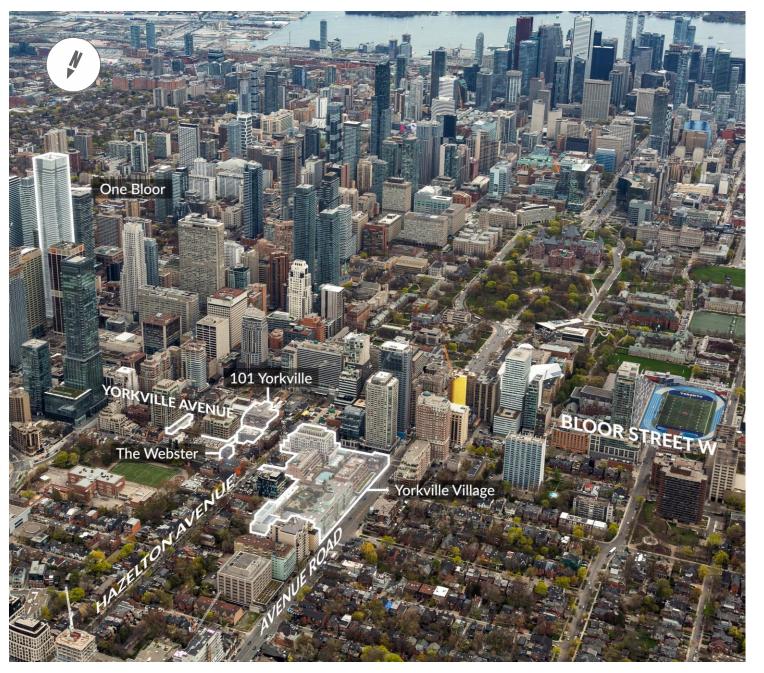
Super Urban and Top Tier Suburban



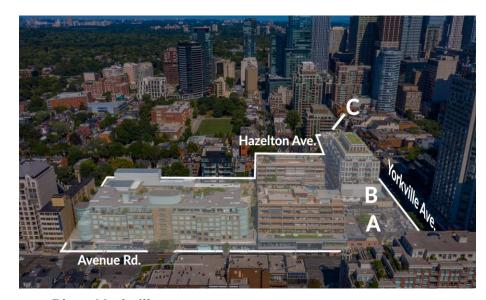
Bloor-Yorkville

Toronto, ON

Demographics 2021 Estimates	5KM
Population	744,000
Average Household Income	\$148,000
Gross Leasable Area	
Yorkville Village	315,000 sf
One Bloor East	85,000 sf
Hazelton Hotel	49,000 sf
Total Bloor/Yorkville	449,000 sf
Future Density	115,000 sf
Key Tenants Rexall - polestor No	ORDSTROM THE WEBSTER Chick-GU.L



SUPER URBAN NEIGHBOURHOOD - BLOOR-YORKVILLE



Bloor-Yorkville



B Yorkville Village Mall



A 138 Yorkville Avenue



C Hazelton Hotel

YORKVILLE VILLAGE ACHIEVES #1 DESTINATION STATUS FOR NEW RETAIL

International retailers continue to enter the Canadian market in 2021 and 2022, and many chose Yorkville Village for their first location, including:

ba&sh

Contemporary women's fashion brand (FRANCE) (2020)



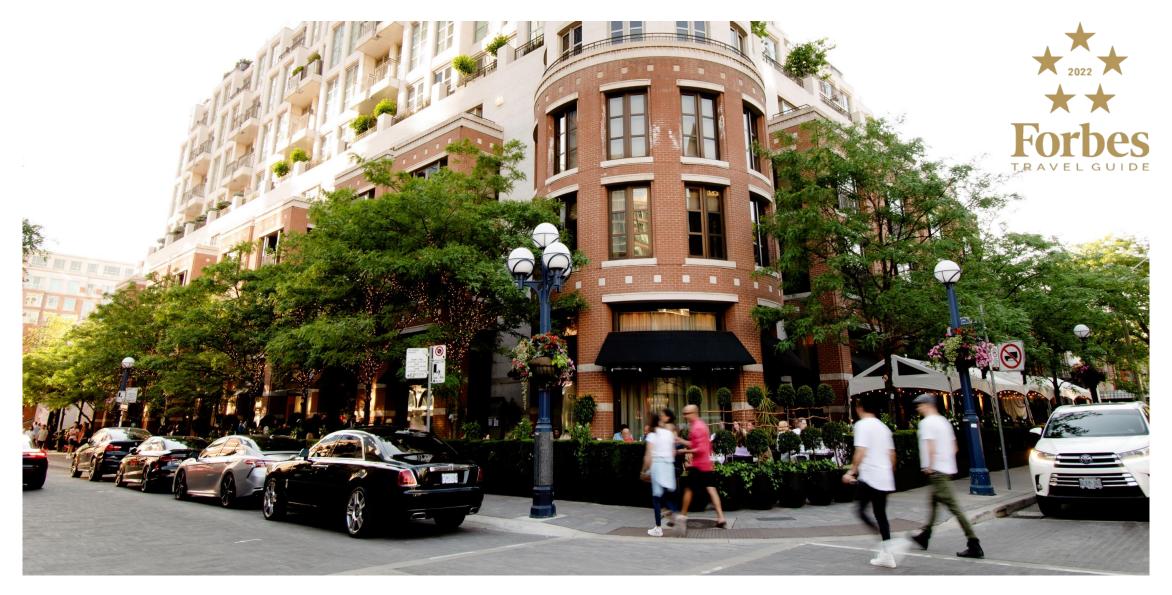
Lab-grown, sustainable diamonds and engagement rings (USA) (2020)



High performance electric car brand (SWEDEN) (2020)



Multi-brand luxury retailer (USA) (2021)



Yorkville Village

Hazelton Hotel achieves 5 star rating in Forbes Travel Guide

April 2022



New Tenant Opening

Yorkville Village The Webster successfully opens in Canada's top real estate

November 2021 Opening

Liberty Village

Toronto, ON

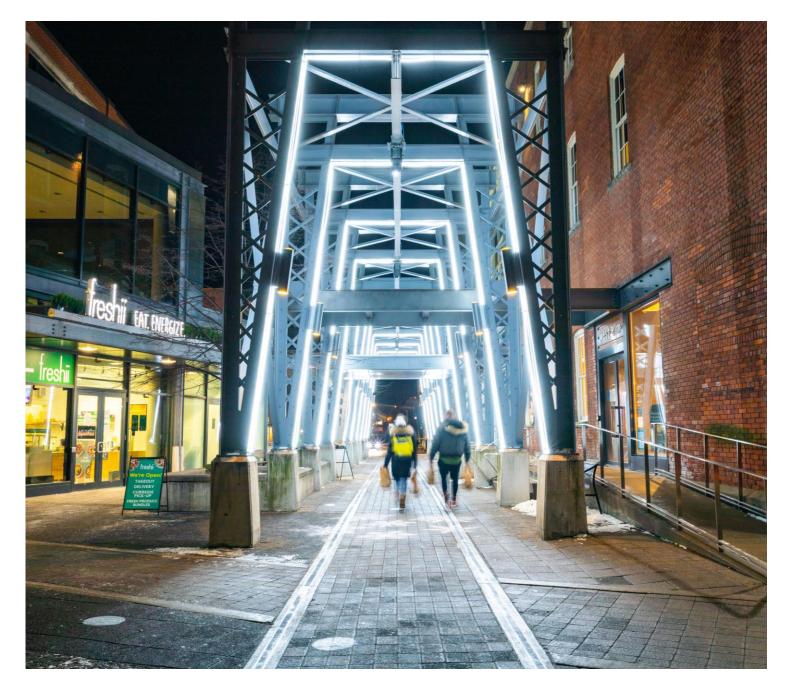
Property Statistics 2021 Estimates	5KM
Population	568,000
Average Household Income	\$126,000
Gross Leasable Area	
Retail GLA	395,000 sf
Residential GLA	328,000 sf
Office GLA	109,000 sf
Total GLA	832,000 sf
Acreage	14.1
Future Density	755,000 sf











King High Line

Liberty Village, Toronto, ON

Gross Leasable Area (at 100%)

Retail GLA 154,000 sf

Residential GLA (506 Residential Units) 322,000 sf

Total GLA 476,000 s

Property Statistics

2.8 Acreage

100% Commercial **FCR** Interest 50% Residential

Key Tenants



PETSMART

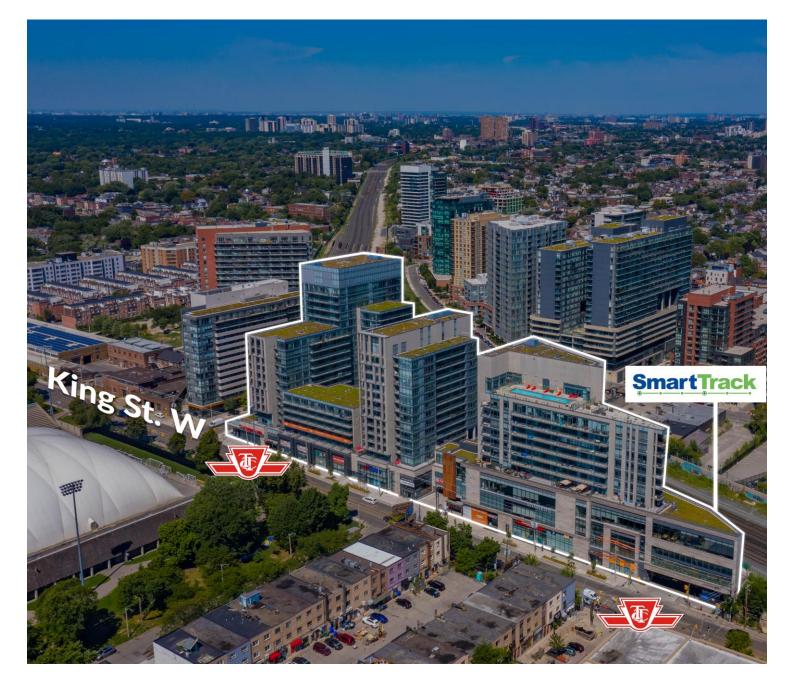












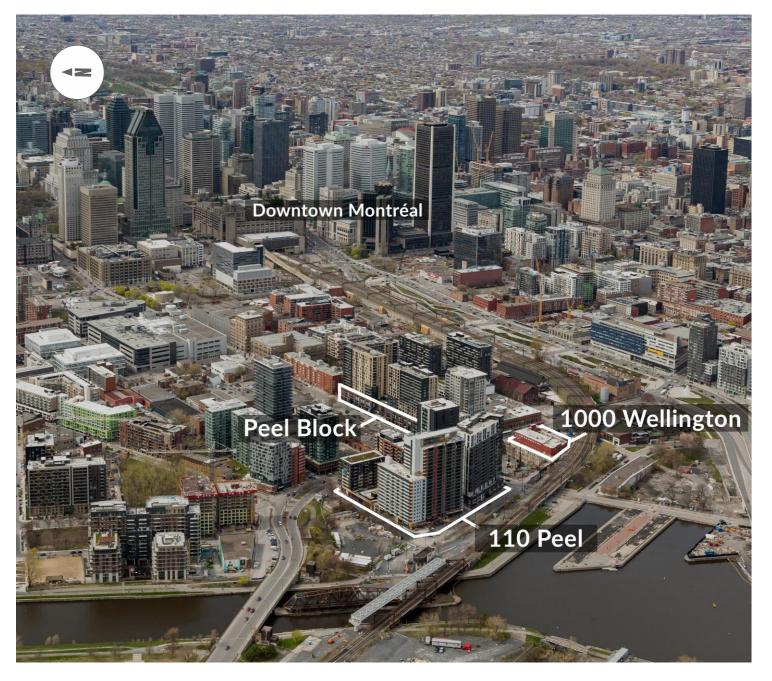
Griffintown

Montreal, QC

Key Tenants

Demographics 2021 Estimates	5KM
Population	424,000
Average Household Income	\$108,000
Retail GLA	255,000 sf
Acreage	3.2
MOTEO PHARMARRY	A Brunot To

Tim Hortons | DOLLARAMA (1) WINNERS



Calgary's Premier Super Urban Neighbourhood

Mount Royal Village Calgary, AB

Demographics 2021 Estimates	5KM
Population	232,000
Average Household Income	\$149,000
Gross Leasable Area	375,000 sf
Acreage	4.1







Tim Hortons













The Brewery District

Edmonton, AB

Demographics
2021 Estimates

Population

Average Household Income

\$96,000

Gross Leasable Area (at 100%)

Key Tenants

















False Creek Village

Vancouver, BC

Demographics 5KM 2021 Estimates Population 438,000

Average Household Income \$115,000

Retail GLA 63,000 sf

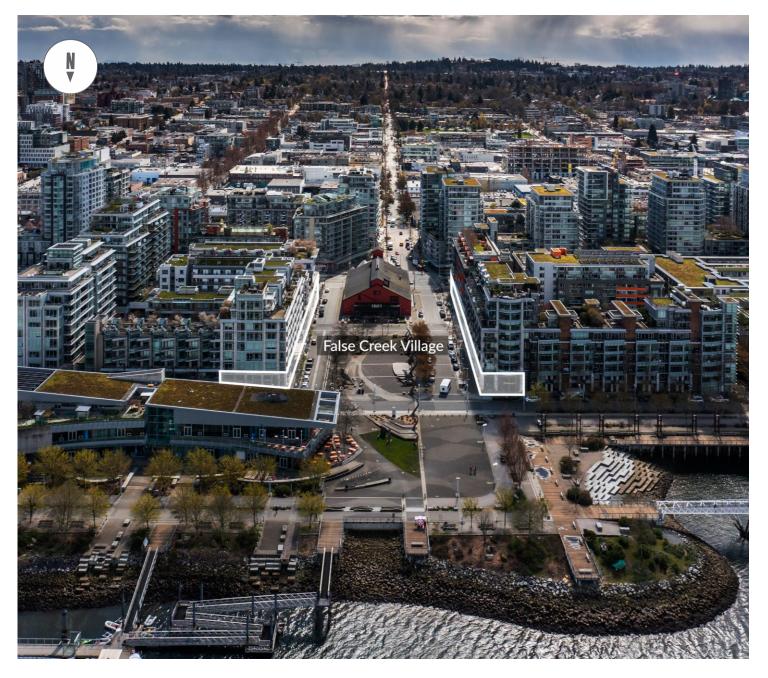
Key Tenants











Olde Oakville Market Place

Oakville, ON

Demographics 2021 Estimates

5KM

Population

122,000

Average Household Income

\$212,000

Gross Leasable Area

Retail GLA 125,000 sf

Key Tenants



SHOPPERS DRUG MART



BO 🗯





Top Tier Suburban Neighbourhood Leaside Village

Toronto, ON

Demographics 2021 Estimates

5KM

Population

495,000

Average Household Income

\$187,000

Gross Leasable Area

Retail GLA 119,000 sf

Key Tenants

Longor CIBCO PETSMART BEER STORE







Appleby Village

Burlington, ON

Demographics 2021 Estimates

5KM

Population

98,000

Average Household Income

\$146,000

Gross Leasable Area

Retail GLA

210,000 sf

Key Tenants

FORTINOS petvalu









Rexall







Pemberton Plaza

North Vancouver, BC

Demographics 2021 Estimates

5KM

Population

203,000

Average Household Income

\$125,000

Gross Leasable Area

Retail GLA 77,000 sf

Key Tenants



Willowbrae Vancity





Cranston Market

Calgary, AB

Demographics 2021 Estimates

Population 123,000

\$157,000 Average Household Income

Gross Leasable Area

Retail GLA 84,000 sf

Key Tenants Jobeys & SUBWRY 5 Jobeys







5KM







Adam Paul

President & CEO

Neil Downey

Executive VP, Enterprise Strategies & CFO

First Capital

Shops at King Liberty

85 Hanna Ave, Suite 400

Toronto, ON

Tel: 416-504-4114

fcr.ca

TSX: FCR.UN