



### Q2 2022 Investor Presentation

#### FORWARD-LOOKING STATEMENTS AND NON-IFRS FINANCIAL MEASURES

This material may contain forward-looking statements, including those identified by the expressions "anticipate", "believe", "plan", "estimate", "expect", "intend" and similar expressions to the extent they relate to First Capital REIT ("First Capital") or its management. The forward-looking statements are not historical facts but reflect First Capital's current beliefs and are based on information currently available to management. Certain material factors and assumptions were applied in providing these forward-looking statements, many of which are beyond our control.

Management believes that the forward-looking statements are based upon reasonable assumptions; however, management can give no assurance that actual results will be consistent with those expressed or implied in these forward-looking statements. These forward-looking statements are subject to a number of risks and uncertainties that could cause actual results or events to differ materially from those expressed or implied in these forward-looking statements. Additional information about the risks and uncertainties that could cause actual results to differ materially, and the material factors or assumptions that were applied in providing these forward-looking statements, are contained in our various securities filings, including our Management's Discussion and Analysis for the year ended December 31, 2021 (the "MD&A") and our current Annual Information Form, all of which are available on SEDAR at <u>www.sedar.com</u> and on our website at www.fcr.ca.

You should not place undue reliance on any such forward-looking statements. Further, a forward-looking statement speaks only as of the date on which such statement is made. These forward-looking statements are made as of July 28, 2022. Except as required by securities law, First Capital undertakes no obligation to publicly update or revise any such statements whether to reflect new information, the occurrence of future events or circumstances, or otherwise. Additionally, past performance, including the key operating metrics described in this presentation, is not indicative of future results given the risks and uncertainties described in detail in our MD&A, including with respect to the global pandemic.

This material references certain non-IFRS financial measures, including but not limited to FFO, FFO per unit, NOI and NAV. These non-IFRS measures are further defined and discussed in the MD&A, which should be read in conjunction with this material and the conference call. Since these non-IFRS measures do not have standardized meanings prescribed by IFRS, they may not be comparable to similar measures reported by other issuers. First Capital uses and presents the above non-IFRS measures as management believes they are commonly accepted and meaningful financial measures of operating performance. Reconciliations of certain non-IFRS measures to their nearest IFRS measures are included in the MD&As. These non-IFRS measures should not be construed as alternatives to net income or cash flow from operating activities determined in accordance with IFRS as measures of First Capital's operating performance.

All figures in this presentation are as of June 30, 2022 unless otherwise noted.

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First Capital owns, operates and develops grocery anchored open-air centres in neighbourhoods with the strongest demographics in Canada.

147 neighbourhoods

## Major market focus

## 22.3m sf

of gross leasable area (19.5m sf at FCR share)

23.6m sf

of future incremental density





### **2.0** Highlights - Recent Financial and Operating Results



#### 2.0 HIGHLIGHTS - Q2 2022

Q2 FFO per unit, excluding OGLE<sup>(1)</sup> amounts, was \$0.29, +10% YoY

#### Q2 2022 SP NOI growth of 6.0%

 Primarily due to higher base rent and variable revenue contributions as well as a \$2.2m decrease in bad debt expense

#### NAVPU of \$24.46

• Growth of 4.7% year over year (\$23.36)

#### Leasing and Occupancy

- Strong leasing activity: 181k sf of new leasing plus 510k sf of renewals at average net rental rate increase of 11.0%
- \$22.72 net rent psf +2.9% (+\$0.63) YoY (new high): Primarily due to renewal lifts, rent steps and openings at higher rents than closures
- Occupancy of 95.6%: stable relative to Q1 2022 (95.5%), and Q2 2021 (95.9%)

#### 2.0 HIGHLIGHTS - Q2 2022 BALANCE SHEET, LIQUIDITY AND ASSET QUALITY

#### Maintaining a Strong Balance Sheet and Liquidity Position

- \$818m of cash and undrawn credit facilities, as at June 30, 2022
- Unencumbered properties with an IFRS value of ~\$7.1b (70% of total assets)
- Q2 2022 AFFO payout ratio (excluding OGLE) of 44%

#### **Enhancing Asset Quality**

- Asset quality has never been higher due to extensive disposition program, ongoing urban investments, and new leasing activity
- Invested \$41.5m in Q2 2022 primarily in development, redevelopment and strategic in-fill acquisition in Toronto
  - 5km population is 300,000. *Leader amongst North American peers*
  - o 5km household income +22% from 2016 to \$129k. *Leader amongst Canadian peers*
  - Average base rent +17% from 2016 to \$22.72 psf. *Leader amongst Canadian peers*









# **3.0** Thriving Neighbourhoods

- Investing in high-quality, grocery anchored and mixed-use properties to build positions in targeted high growth, top tier neighbourhoods
- Fully integrating retail with other uses to create thriving neighbourhoods
- **Optimizing the portfolio** through active asset management and by concentrating capital in neighbourhoods with the strongest demographics
- Surfacing substantial unrecognized value in our 23.6m sf of density pipeline through entitlements and development
- Actively managing our balance sheet to maintain financial strength and flexibility and a competitive cost of capital

#### **3.0 THRIVING NEIGHBOURHOODS**

Proximity to transit, "Walk Score", and most importantly population density are key criteria by which we evaluate the potential of our neighbourhoods. We have significantly improved these metrics over time through our investment and disposition activity and we intend to maintain our industry leadership position.

Of portfolio within 5-minute walk of public transit



Public Transit

Average walk score for our portfolio = 'Very Walkable' 2nd highest category of 5

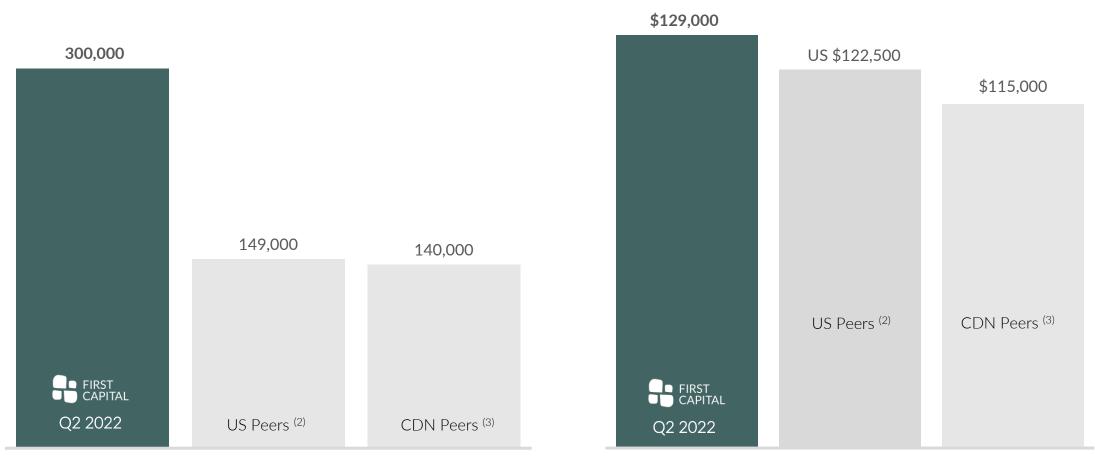


Average population density within a 5-km radius of each of our properties

#### 3.0 THRIVING NEIGHBOURHOODS - FAIR VALUES ACROSS CANADA'S MAJOR CITIES

Western Canada	Vancouver, Calgary, Edmonton	Central Canada	Toronto	Eastern Canada	Montreal, Ottawa
Neighbourhoods	40	Neighbourhoods	66	Neighbourhoods	41
GLA	6.2m	GLA	8.5m	GLA	4.8m
Fair Value %	30%	Fair Value %	54%	Fair Value %	16%
Vancouv	Edmonton 8% Calgary 11%		SW Ontario 2% 48% Toronto tchener/Waterloo/Guelph 4%	12% Montreal 4% Ottawa	

#### 3.0 THRIVING NEIGHBOURHOODS - NORTH AMERICAN LEADER IN POPULATION DENSITY



#### FCR Portfolio Demographic Metrics versus Peer Group: Q2 2022<sup>(1)</sup>

5 km Population

5 km Average Household Income

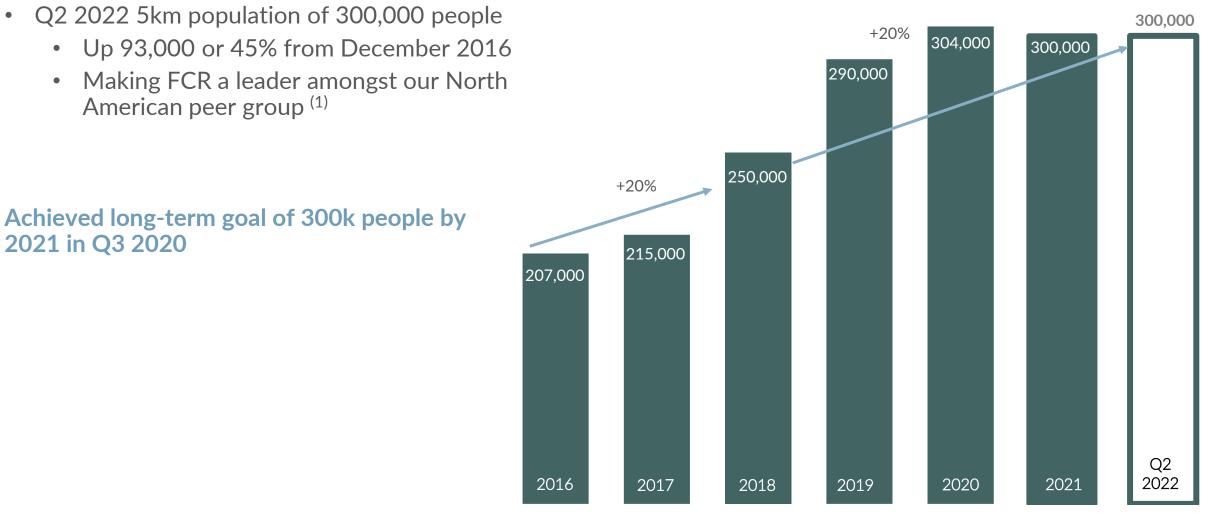
#### As of June 30, 2022

- <sup>(1)</sup> Source: Sitewise, Environics Analytics (2021 estimates)
- <sup>(2)</sup> US Peers include: Federal Realty and Regency Centers Source: Company Reports

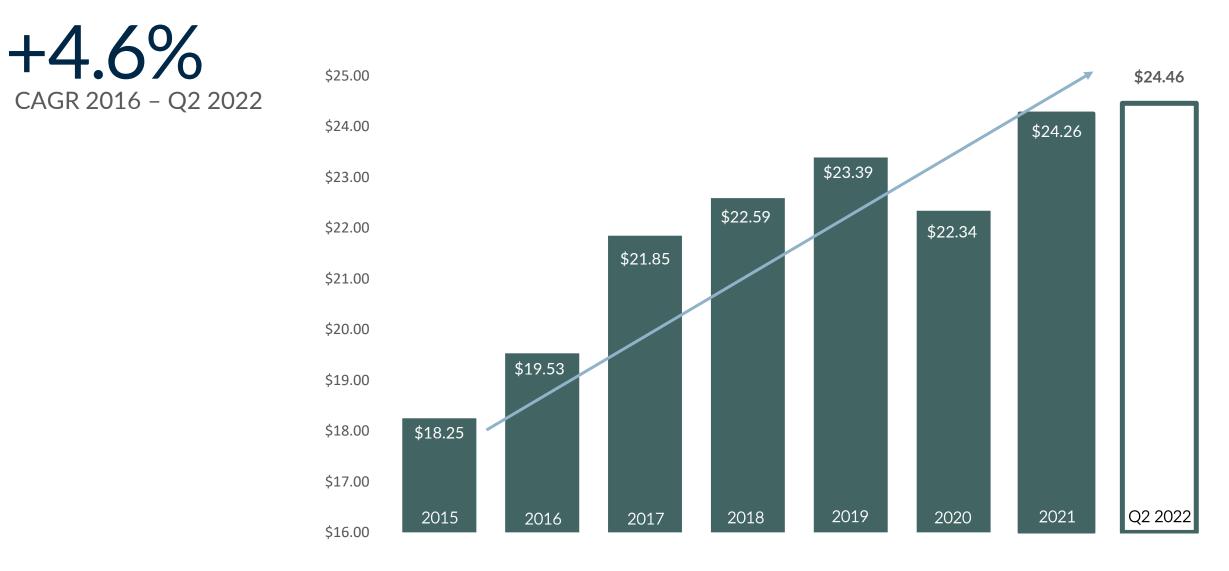
<sup>(3)</sup> Canadian Peers include: Riocan, SmartCentres, Choice Properties (Retail only)

Property portfolio based on 2021 AIF for SmartCentres and Choice Properties, Source: Company Reports, Sitewise, Environics Analytics

#### 3.0 THRIVING NEIGHBOURHOODS - GROWTH IN 5KM POPULATION DENSITY

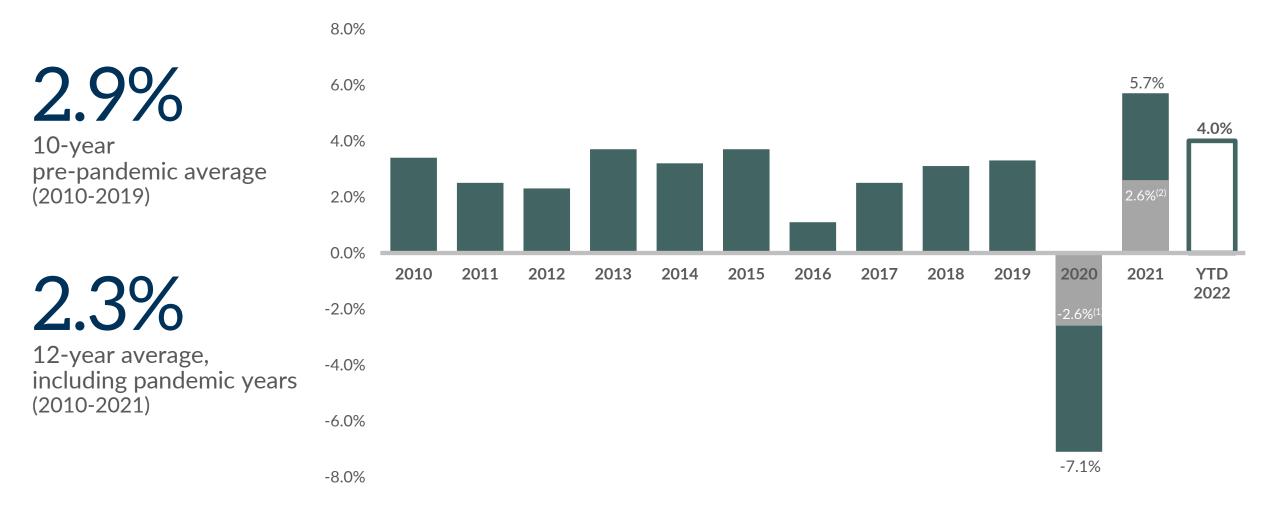


5 km Population



#### 3.0 SOLID LONG TERM PERFORMANCE; RESILIENCY IN THE FACE OF SIGNIFICANT ADVERSITY

#### Same Property NOI Growth

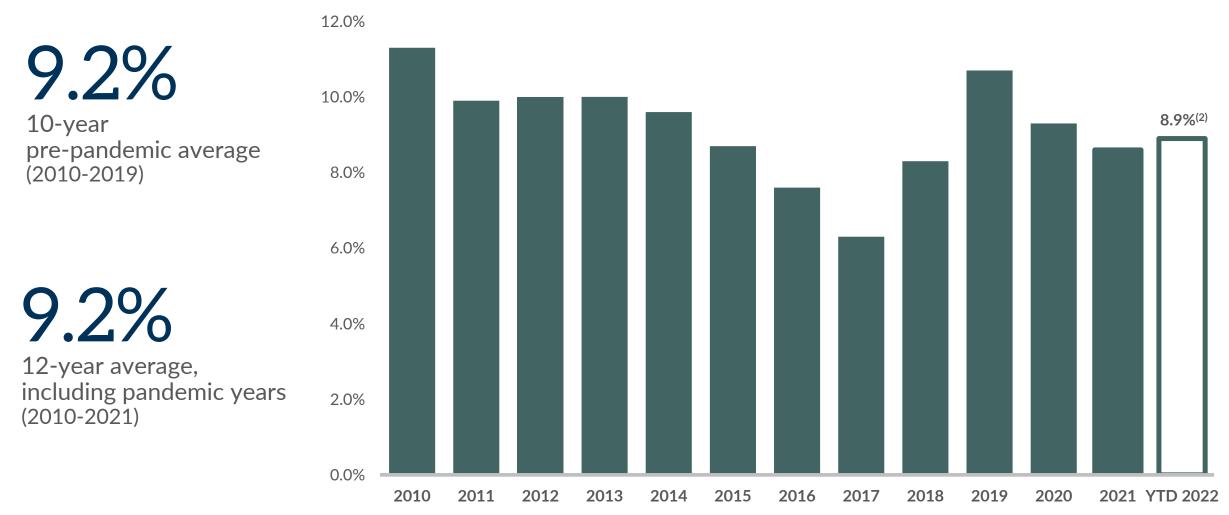


<sup>(1)</sup> Ex-COVID Same Property NOI growth of (2.6%) adjusts for bad debt expense increase and wage subsidy.

<sup>(2)</sup> Ex-COVID Same Property NOI growth of 2.6% adjusts for bad debt expense decrease and wage subsidy decrease.

#### **3.0 CONSISTENTLY HIGH PERFORMANCE IN RENEWAL LEASING SPREADS**

#### Lease Renewal Rate Increases <sup>(1)</sup>



<sup>(1)</sup> Represents increase on total portfolio basis. Includes all renewals and contractual fixed rate renewals.

<sup>(2)</sup> The Trust achieved a 10.4% lease renewal rate increase YTD 2022 when comparing the net rental rate in the last year of the expiring term to the average net rental rate over the renewal term

#### 3.0 STRATEGIC AND DIVERSIFIED RETAIL TENANT MIX

	# of Stores	% of Rent						
Other Necessity-Based Retailers	464	17.8	(anadian) The	Valmart 🕌	DOLLARAMA	BulkBarn	WINNERS	PETSMART
Grocery Stores	125	17.3	Loblaws	Jobeys 🎝	metro	saveonfo	WHÔLE FOODS	Longor
Medical, Professional & Personal Services	1,312	15.7	Alberta Hea Services	ith 80	ups	CON Allistat	C. H&R BLOCK	Elises Har Cultins
QSR, Chains and Cafes	914	13.4	M	E KFC	61223 61223		Tim Hortons	
Pharmacies	120	9.3	SHOPPERS DRUG MART	Rexall	LONDON DRUGS	🖟 JeanCou	tu MSKESSON	Brunet
Other Tenants	460	8.1	<b>Indigo</b>	west elm	SleepCountry	NORDSTROM	SHERINAN SHERINANS	BALENCIAGA
Banks & Credit Unions	185	8.1	D	CIB RBC	С ВМО		Desjardins	NATIONAL BANK
Fitness Facilities	76	3.8	GoodLife FITNESS	planet Hitness	LAIFITNESS		CRITNESS.	WORLD
Liquor Stores	90	3.3	LCBO	<b>BEER</b> STORE	BC LIQUOR STORE	D SAQ	ALCANNA	WESTERN CELLARS
Other Restaurants	65	1.6	TEMPLE KITCHE	IN ROLLING	1100 RESTAURANT rod food. good people. good times	Loondocks	Grandour Palace	WINDFIELDS EXTERIOR UNALAPY
Daycare & Learning Centres	105	1.6	KUMON MATH. READING. SUCCESS.	<b>A</b> bright	oath <b>OXFOR</b>	Kids&	Willowbrae	ROTHEWOOD

As at June 30 2022

#### Contribute 45% of annualized minimum rent (AMR)

Rank #	Tenant	AMR	Investment Grade	Rank #	Tenant	AMR	Investment Grade
1.	Loblaws	10.4%	~	11.	CIBC	1.4%	✓
2.	Jobeyr 🚭	5.5%	~	12.	Lowe's	1.4%	✓
3.	metro	3.2%	~	13.	LCBO	1.3%	<b>√</b>
4.	rengin	2.6%	~	14.	M⊆KESSON	1.3%	✓
5.	Walmart 2	2.3%	~	15.	WINNERS*	1.3%	<i>✓</i>
6.	TD	2.0%	~	16.	Longos	1.1%	-
7.	save on foods	1.9%	-	17.	retouront produces international	1.1%	-
8.	GoodLife FITNESS.	1.8%	-	18.		1.1%	~
9.	RBC	1.7%	~	19.	вмо 😭	1.0%	~
10.		1.7%	✓	20.	LONDON DRUGS	1.0%	-

#### **3.0 PORTFOLIO QUALITY HAS NEVER BEEN BETTER**

#### \$2.5b of investment activity in 2019 to YTD 2022

FCR's portfolio demonstrated resilience through more than 12-months of mandated business closures and/or significant operating restrictions, and it continues to do so, with the recent 2021 and YTD 2022 results.

	2019 – YTD 2022 \$ Amount	5km Average Population	5km Average Household Income
Acquisitions	\$527m	551,000	\$144,000
Development Spend	\$464m	427,000	\$128,000
Investment Total	\$991m	493,000	\$136,000
Dispositions	\$1,546m <sup>(1)</sup>	161,000	\$106,000

<sup>(1)</sup> Including the monetization of FCR's former partner's 50% interest in 2150 Lake Shore Boulevard W, Etobicoke for a net price of \$100m (sale price, net of option exercise price)



# **4.0** Density Pipeline and Development



#### **4.0 SIGNIFICANT FUTURE DENSITY PIPELINE**

#### Total development inventory of 23.6m sf

Included IFRS values are:

Futureincremental7.3mdensity

7.3m sf; value of \$530m



1071 King St West

Toronto, ON



Properties under construction

221k sf; value of \$66m

Residential inventory

364k sf; value of \$152m



2150 Lake Shore Blvd W

Toronto, ON

Yonge & Roselawn

#### 4.0 FUTURE INCREMENTAL DENSITY - ENTITLEMENTS PROGRAM

- FCR submitted entitlement applications for 15.3m sf or 65% of its incremental density pipeline
- FCR expects to recognize increased IFRS values as previously submitted and future submissions are approved
- 8.2m sq ft zoned to date; expecting a further ~1.2m sq ft of entitlement submissions to be zoned 2H 2022

Entitlement Applications (millions of sf)	Residential	Commercial	Total	Incremental	Zoned
Pre-2019	3.0	0.7	3.7	3.5	3.2
2019	8.1	1.0	9.1	8.5	4.9
2020	2.5	0.3	2.8	2.7	0.1
2021	1.5		1.5	1.4	-
2022	0.2	-	0.2	0.2	-
Total Entitlement Applications	15.3	2.0	17.3	16.3	8.2
Dispositions <sup>(1)</sup>	-	. –	-	(1.0)	-
Total Entitlement Applications - net	15.3	2.0	17.3	15.3	8.2

<sup>(1)</sup> Disposed of Place Panama (Phase I) in Q4 2020 which included 1.0m sf of previously zoned density



# **4.1** Active Development



#### 4.1 ACTIVE DEVELOPMENTS - DEVELOPING IN THRIVING NEIGHBOURHOODS

Active Developments = 585k sf



Centre Commercial Wilderton (GLA 625k sf) Montreal, QC



200 West Esplanade (GLA 58k sf)

North Vancouver, BC



Cedarbrae Mall (GLA 476k sf)

#### 4.1 ACTIVE DEVELOPMENTS - DEVELOPING IN THRIVING NEIGHBOURHOODS



Edenbridge Kingsway (GLA 252k sf)

Toronto, ON



400 King Street West (GLA 469k sf)

Toronto, ON



138 Yorkville (GLA 317k sf)

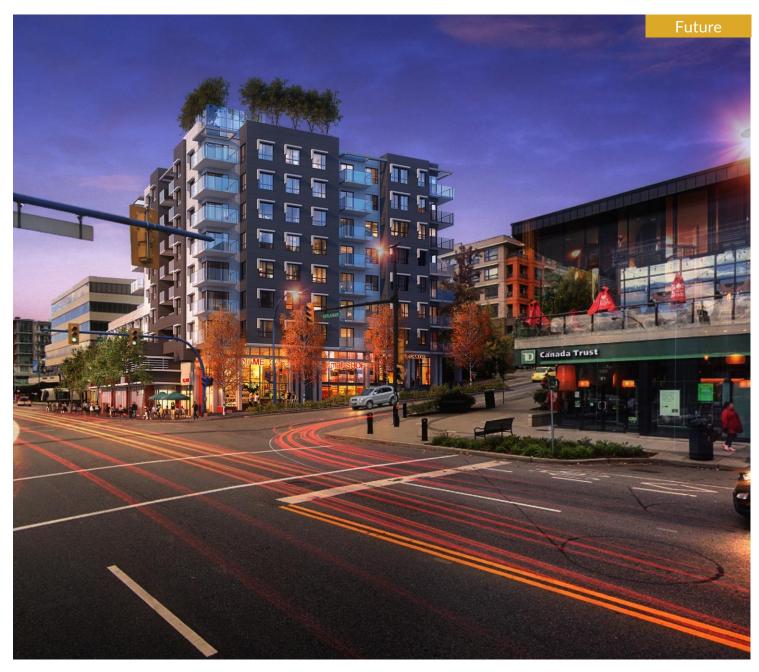
#### Active Development

### Centre Commercial Wilderton

Montreal, QC

Demographics 2021 Estimates	5KM
Population	638,000
Average Household Income Property Statistics	\$102,000
Site Area	5 acres
Pre-redevelopment GLA	112,000 sf
Post Redevelopment GLA	
Retail GLA (FCR Interest 100%)	125,000 sf
Residential GLA	500,000 sf
Total GLA	625,000 sf
Key Tenants <b>metro</b> PHARMAPRIX 🔗	Tim Hortons.





Note: Rendering is for illustrative purposes. Elements of the completed project may differ.

#### Active Development 200 West Esplanade

North Vancouver, BC

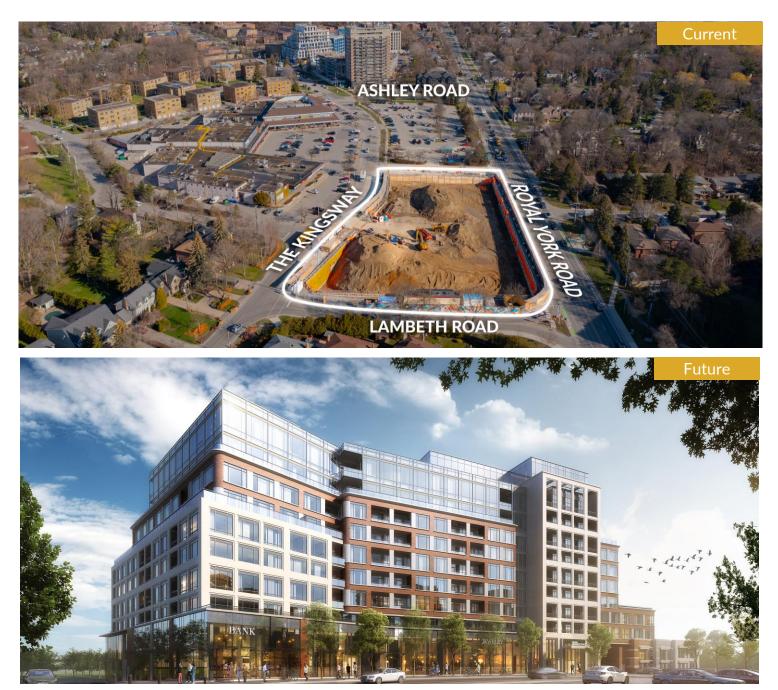
Demographics 2021 Estimates	5KM
Population	264,000
Average Household Income	\$116,000
Gross Leasable Area (at 100%)	
Residential GLA (75 Rental Units)	48,000 sf
Retail GLA	10,000 sf
Total GLA	58,000 sf
FCR Interest	50%
50% Partner	
Target Completion Date	H2 2023

#### Active Development

### Cedarbrae Mall

Demographics 2021 Estimates	5KM
Population	296,000
Average Household Income	\$89,000
Gross Leasable Area (at 100%)	
Square Feet Under Active Development	137,000 sf
Retail GLA	476,000 sf
Target Completion Date	H1 2024





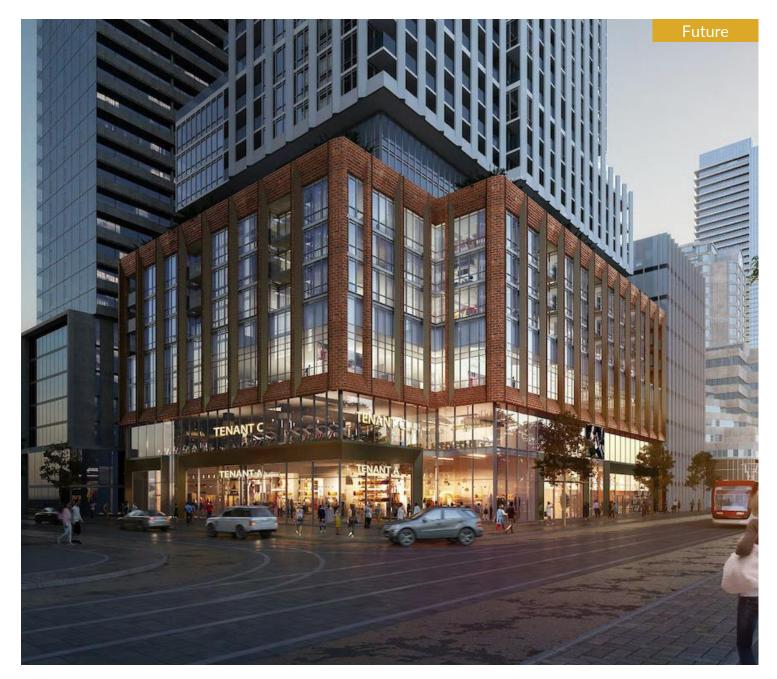
Note: Rendering is for illustrative purposes. Elements of the completed project may differ.

#### Active Development Edenbridge Kingsway

Humbertown, Toronto, ON

Demographics 2021 Estimates	5KM
Population	347,000
Average Household Income	\$136,000
Site Area	1.8 acres (Phase 1)
Gross Leasable Area (at 100%)	
Retail GLA	8,000 sf
Residential GLA	244,000 sf
Total GLA	252,000 sf
FCR Interest	100% Commercial 50% Residential
50% Residential Partner	TRIDEL®
Target Completion Date	H2 2025

First Capital 29



Note: Rendering is for illustrative purposes. Elements of the completed project may differ.

Active Development

400 King Street West

Demographics 2021 Estimates	5KM
Population	582,000
Average Household Income	\$139,000
Gross Leasable Area (at 100%)	
Residential GLA	432,000 sf
Non-Residential GLA	37,000 sf
Total GLA	469,000 sf
FCR Interest	35%
50% Partner	PLAZACORP
Target Completion Date	H2 2026



#### Active Development 138 Yorkville Avenue

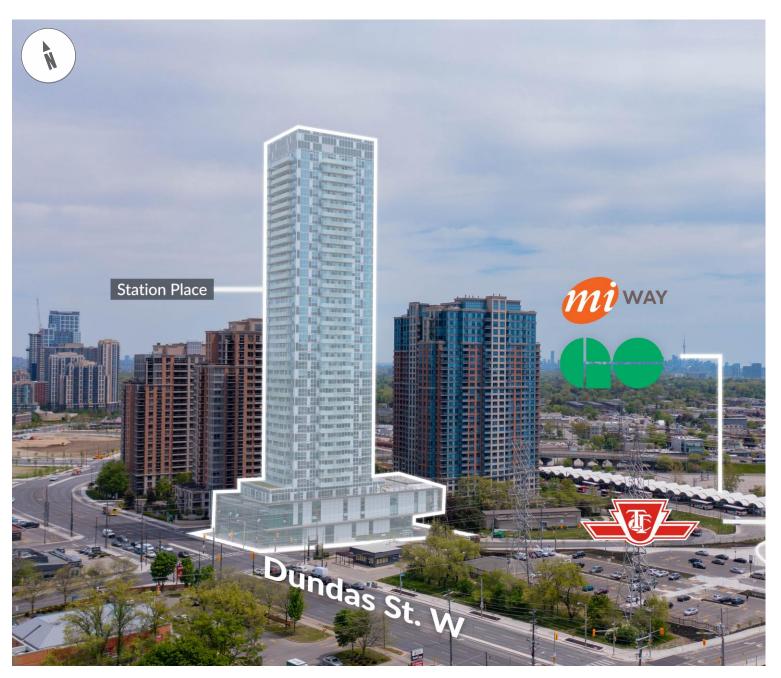
Toronto, ON

Demographics 2021 Estimates	5KM
Population	775,000
Average Household Income	\$147,000
Gross Leasable Area (at 100%)	
Residential GLA	276,000 sf
Retail GLA	41,000 sf
Total GLA	317,000 sf
FCR Interest <sup>(1)</sup>	33%/100%
Co-development Partner	<b>Greybrook</b> Realty Partners 33%
Passive Partner	33%
Target Completion Date	H1 2026

<sup>(1)</sup> FCR-owned retail GLA is 24k sf. Note: Rendering is for illustrative purposes. Elements of the completed project may differ.

## Recent Development Completion Station Place

Demographics 2021 Estimates	5KM
Population	272,000
Average Household Income	\$147,000
Gross Leasable Area (at 100%)	
Retail GLA	43,000 sf
Residential GLA (333 Rental Units)	267,000 sf
Total GLA	310,000 sf
FCR Interest	35%
50% Partner	CENTURION ASSET MANAGEMENT DE
Key Tenants	ETRIM BOT





Recently Development Completion Station Place

Farm Boy opens amidst construction completion

September 2021 Opening



# **4.2** Near, Medium & Long Term Developments



#### 4.2 NEAR, MEDIUM & LONG TERM DEVELOPMENTS



1071 King - Liberty Village (GFA 196k sf)

Toronto, ON

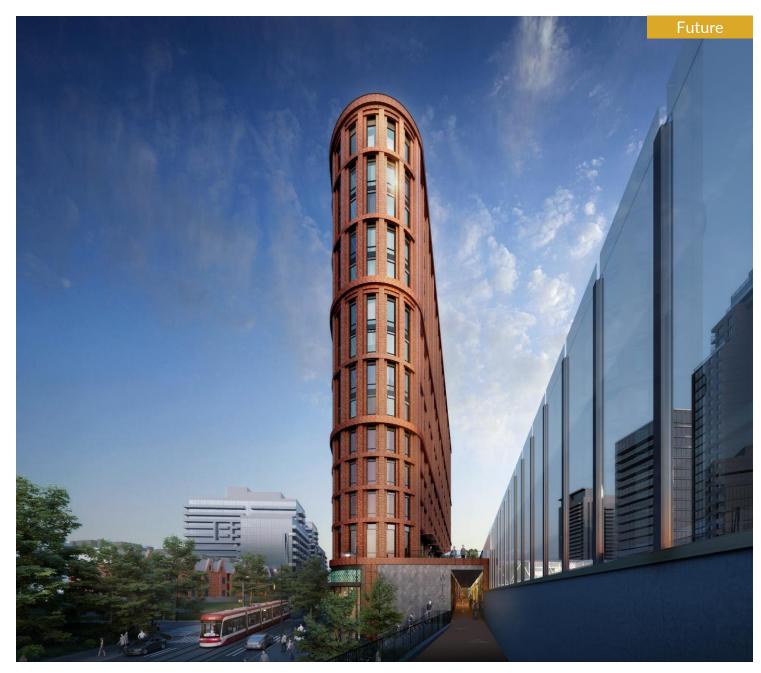


Yonge & Roselawn (GFA 513k sf)

Toronto, ON



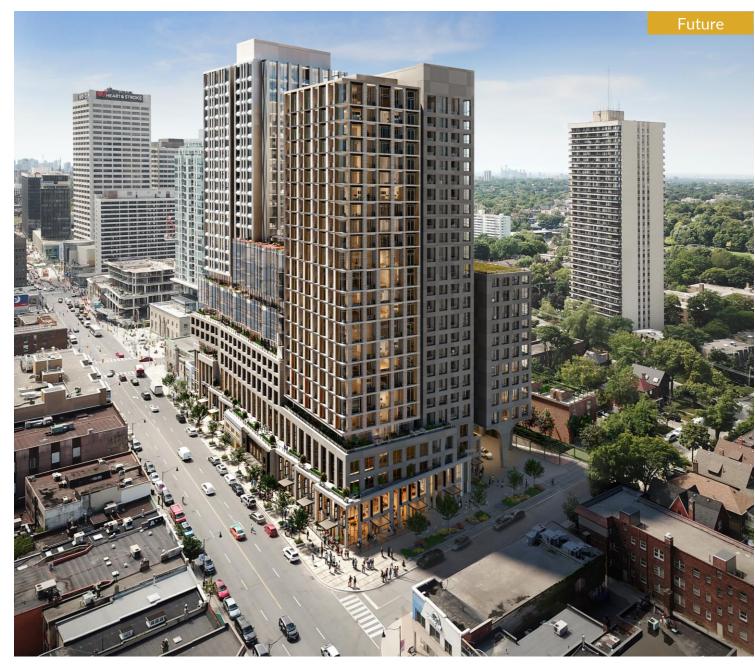
2150 Lake Shore Blvd W (GFA 7.5m sf) Toronto, ON



Note: Rendering is for illustrative purposes. Elements of the completed project may differ.

#### Near Term Development 1071 King Street West

Demographics 2021 Estimates	5KM
Population	579,000
Average Household Income	\$127,000
Gross Floor Area (at 100%)	
Residential GFA (227 Rental Units)	191,000 sf
Retail GFA	5,000 sf
Total GFA	196,000 sf
FCR Interest	67%
33% Partner	hullmark
Targeted Start	2022/2023

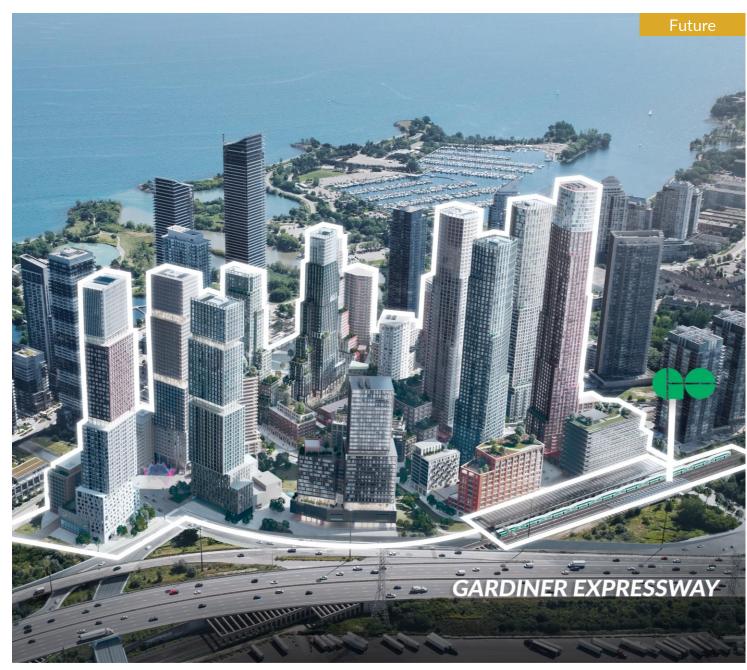


Note: Rendering is for illustrative purposes. Elements of the completed project may differ.

Medium & Long Term Development

Yonge & Roselawn

Demographics 2021 Estimates	5KM
Population	485,000
Average Household Income	\$209,000
Current Retail GLA	42,000 sf
Future Residential GFA (~539 Rental Units)	443,000 sf
Future Retail GFA	70,000 sf
Total Future GFA	513,000 sf
FCR Interest	100%
Targeted Start	2023



Note: Rendering is for illustrative purposes. Elements of the completed project may differ.

Medium & Long Term Development

2150 Lake Shore Blvd W

Former Christie Cookie Site, Toronto, ON

Demographics 2021 Estimates	5KM
Population	263,000
Average Household Income	\$127,000
Gross Floor Area (at 100%)	
Residential GFA ( ~7,500 Units)	6,300,000 sf
Non-Residential GFA	1,200,000 sf
Total GFA	7,500,000 sf
FCR interest	50%
50% Partner	Pemberton_
Targeted Start	2024



# **5.0** Environmental, Social and Governance (ESG)



### **5.0 ESG INITIATIVES**



2022 Green Lease Leader by Institute for Markey Transformation



 $^{\mbox{(1)}}$  On a scale of 1-10, with 1 being the highest

MSCI AA ESG Rating (2021)



High 2021 ESG scores <sup>(1)</sup> Environmental: 2 Social: 2 Governance: 2 (2021)



1<sup>st</sup> in our Peer group Standing Investments Benchmark Achieved 4-star rating Score 81 (2021), up from 78 (2020)

### **5.0 ESG INITIATIVES**



Winner in the Canada's Greenest Employers Competition



TCFI



Honouree in the Globe & Mail's "2021 Women Lead Here" list (2<sup>nd</sup> consecutive year)



Canada's Top Small & Medium Employers



Recognized as one of Greater Toronto's Top 100 Employers

(3<sup>rd</sup> consecutive year)





Achieved WELL Health-Safety Rating (35 properties)



Received 2 "The Outstanding Building of the Year" Award and Certificate of Excellence at 3 of our properties.



125 LEED-certified projects > 4.1m sf (2021)

### 5.0 ESG ROADMAP (2020-2024)

### Environment

- Set 2030 science-based GHG reduction target, with goal of net-zero emissions by 2050, or sooner
- Target a 50% average waste diversion rate by December 31, 2023
- Install electric vehicle charging stations at all properties by December 31, 2024

### Launch the FCR Thriving Neighbourhoods Foundation, with focus on 4 pillars: Food Insecurity/Poverty, Mental Health, Social Justice and Youth (achieved)

Social

- Develop and implement a Retail Tenant Guide to Sustainable Operation (achieved)
- Strive to be in the Top 100 Employers ranking annually

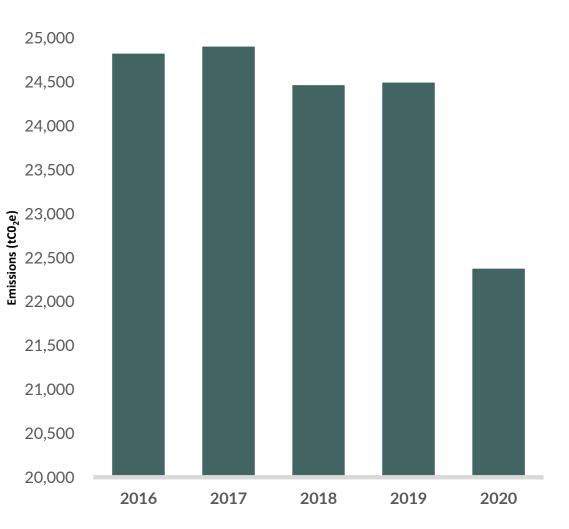
### Governance

- Align disclosures with the Task Force on Climaterelated Financial Disclosures (TCFD) recommendations (achieved)
- Participate in sustainable financing opportunities (achieved)
- Assign a Board Trustee as responsible for ESG strategy oversight (achieved)
- Employ ESG Taskforce to embed ESG Roadmap in business planning, monitor progress and assign accountability (achieved)

### **5.0 ESG INITIATIVES**

- 10% decrease in Greenhouse Gas (GHG) emissions (2016 – 2020)
- 10% decrease in 2020 energy consumption, relative to 2019
- Completed our 5-year national commitment to convert all our exterior and parking lot lighting to energyefficient LED (2016-2020)
- Incorporated sustainability-linked feature into our \$450m unsecured operating facility
- Launched the FCR Equity, Diversity & Inclusion (ED&I) Council and developed a three-year 2021-2023 ED&I Action Plan
- \$338,000 Raised through FCR Thriving Neighbourhoods Foundation Fall fundraiser in support of Second Harvest
- Installed 250 electric vehicle stations across 76 properties

### **GHG Emissions**



### **5.0 ENHANCING THRIVING NEIGHBOURHOODS THROUGH PUBLIC ART**

### **30 Public Art Installations commissioned across our portfolio**









### Supporting Public Art partnerships with

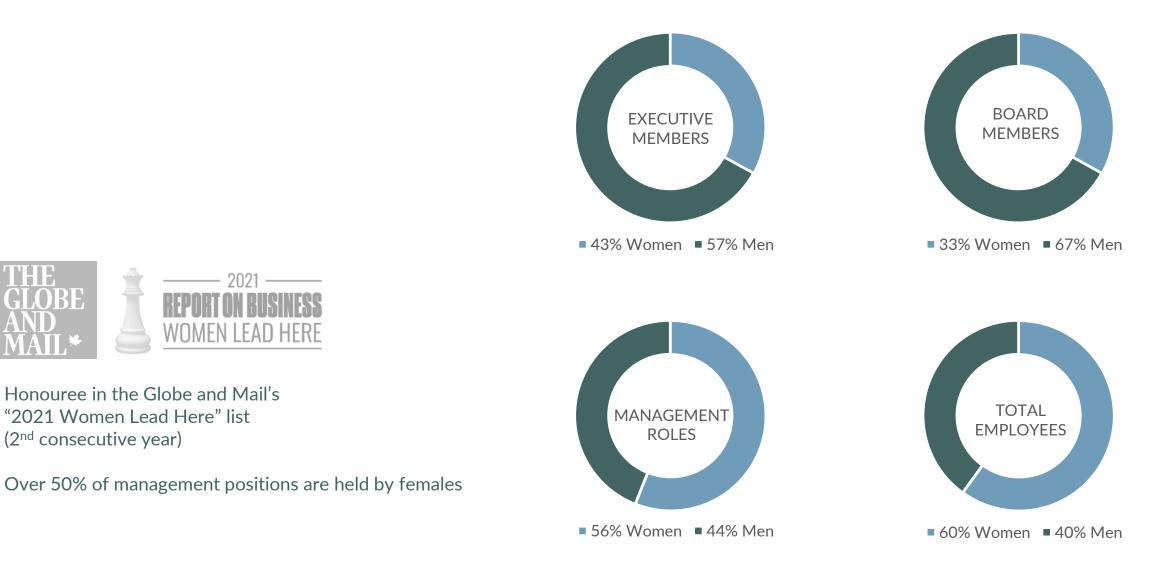




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### **5.0 STRONG GENDER DIVERSITY METRICS ACROSS THE ORGANIZATION**



### 5.0 FCR EQUITY, DIVERSITY & INCLUSION (ED&I)

First Capital is committed to sustaining an equitable, diverse, and inclusive culture of belonging, where all employees have an equal opportunity to thrive, love what they do and grow their careers.

First Capital continues to evolve and build an action framework to support a more diverse and inclusive workplace, believing that it is an essential and foundational core value that enables greater collaboration, innovation, and connection to each other for a more sustainable workplace and culture.

ED&I Initiatives include but not limited to:

- Created an employee-led ED&I council
- Established a vision and mandate to frame our progression
- Partnered with Pride at Work and Canadian Centre for Diversity & Inclusion on how to advocate and build a pipeline of diverse talent
- We launched the, "Everyone is Welcome Campaign" in our offices, at our properties, and in our neighbourhoods
- Pledged to end systemic racism with BlackNorth Initiative by enhancing diversity and inclusion strategies
- Developed a 3 year action plan that will guide FCR's ED&I initiatives







### **5.0 FCR THRIVING NEIGHBOURHOODS FOUNDATION**

- The FCR Thriving Neighbourhoods Foundation is an employee-led organization that supports registered charities and philanthropic initiatives that support the neighbourhoods in which we operate.
- Since its inception in 2020, we've been focused on food insecurity one of the Foundation's four main pillars, which also include mental health, youth initiatives, and social justice.







#### 2021 Achievements

- In the Fall of 2021, the <u>Foundation</u> partnered with Canada's largest food rescue organization, <u>Second Harvest</u>, in an effort help to combat food insecurity.
- Thanks to the generous donations from our staff and corporate partners, we raised an outstanding \$338,000, which will provide meals for Canadian families facing food insecurity.
- These funds will rescue and redistribute over 939,168 pounds of food, and as a result, will prevent 3.5 million pounds of greenhouse gases from entering our atmosphere – the equivalent of taking 491 cars off the road this entire year.

#### 2022 Achievements

- New Pillar of focus for 2022/2023 is Mental Health
- Currently finalizing our campaign partner
- Foundation is leading groups of FCR volunteers to participate in volunteer opportunities across Canada. To date, over 125 FCR staff have volunteered in their community, with many more activities planned in Q3/Q4
- We're excited to host a signature fall fundraising event in October, more details to come!



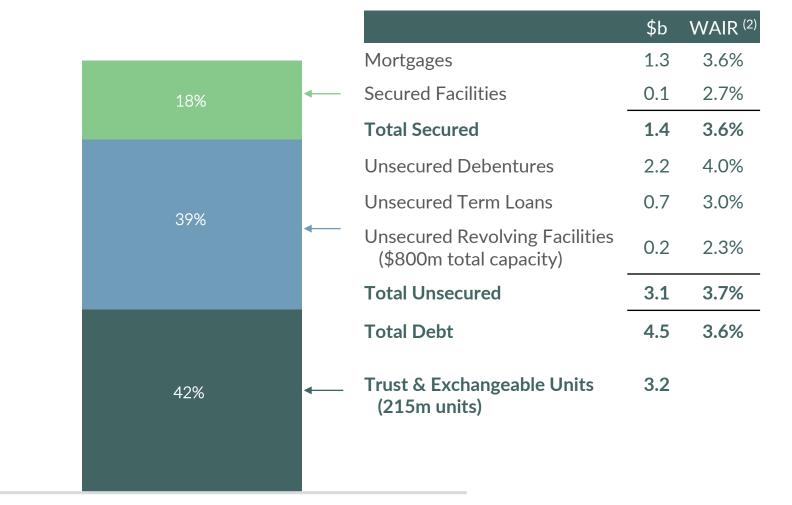


### **6.0** Financial Strength and Flexibility



### 6.0 CAPITAL STRUCTURE <sup>(1)</sup>

Enterprise Value \$7.6b



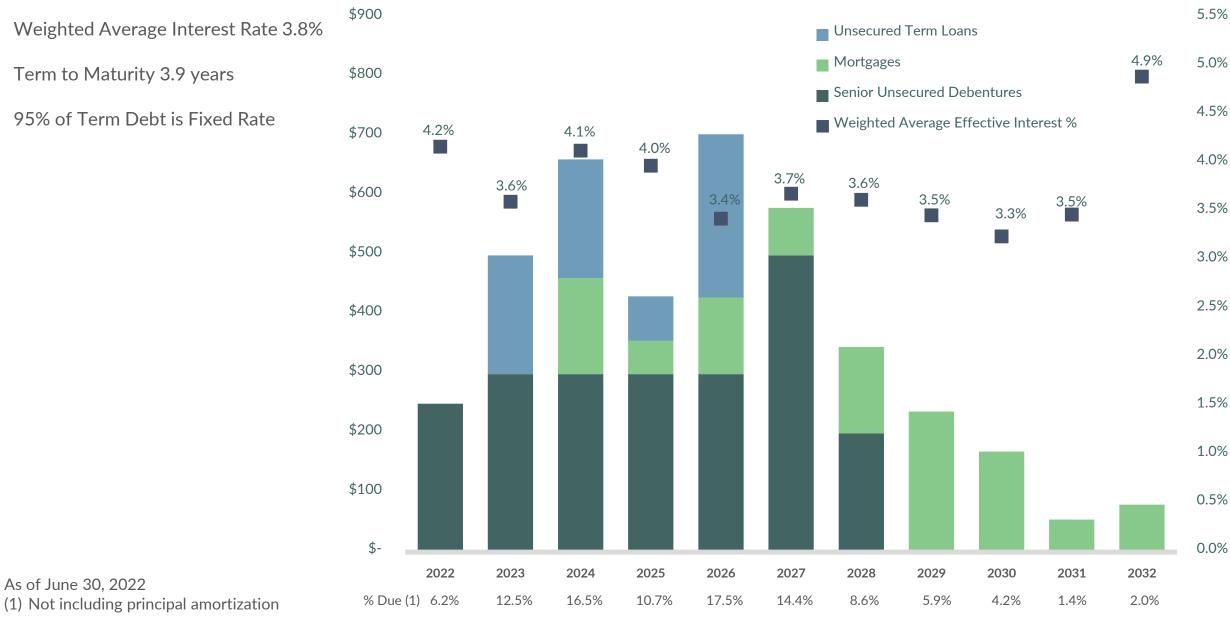
<sup>(1)</sup> As of June 30, 2022<sup>(2)</sup> Weighted average interest rate

### 6.0 FINANCIAL STRENGTH AND FLEXIBILITY

70% – of Q2 2022 assets

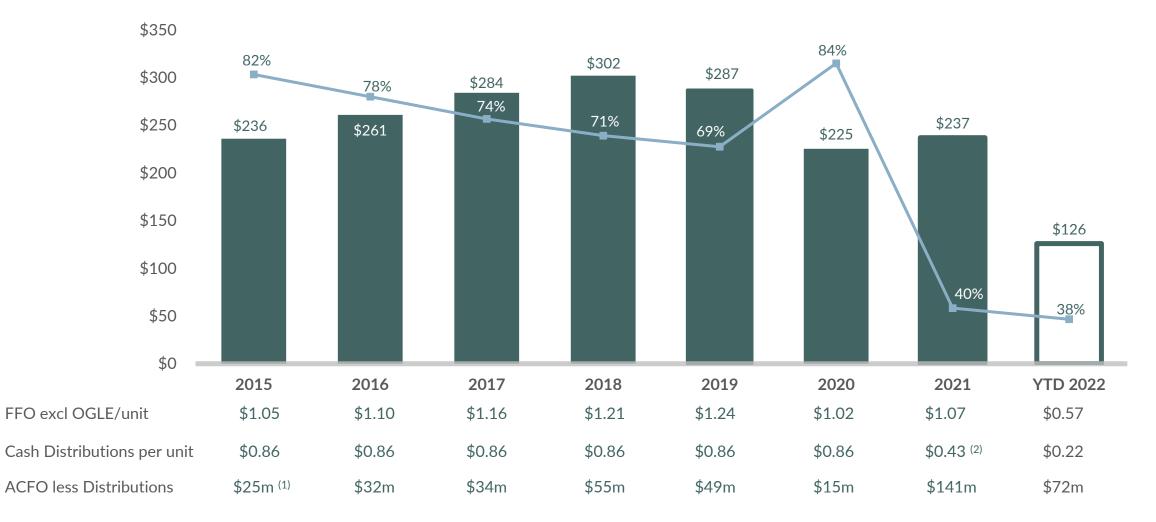
As at	Q2 2022	2021	2020	2019	2018	2017
Unsecured revolving credit facilities (million)	\$800	\$800	\$800	\$800	\$800	\$800
Unencumbered assets (billion)	\$7.1	\$7.4	\$7.0	\$7.0	\$7.3	\$7.4
Unencumbered assets to unsecured debt	2.3x	2.3x	2.1x	2.2x	2.5x	2.4x
Secured debt as % of total assets	13.8%	12.7%	15.2%	14.6%	14.1%	12.7%
Net debt to total assets	44.1%	43.9%	47.3%	46.7%	42.2%	43.8%
Net debt to EBITDA	10.9	11.2x	12.0x	10.0x	9.6x	9.8x
EBITDA interest coverage	2.4x	2.3x	2.1x	2.4x	2.5x	2.5x

### 6.0 WELL-STAGGERED TERM DEBT MATURITIES (\$M)



### 6.0 OFFO PAYOUT RATIO: CREATING MEANINGFUL FLEXIBILITY TO ADVANCE OUR STRATEGIC OBJECTIVES

Enhancing Financial Strength and Flexibility through Temporary Distribution Cut



<sup>(1)</sup> Annual retained operating cash

<sup>(2)</sup> Reduced annualized distribution per unit to \$0.43 from \$0.86 effective January 2021 distribution paid to unitholders in February 2021



### **Appendix** Profiling Select Neighbourhoods



### Select Neighbourhood Bloor-Yorkville

Toronto, ON

Demographics 2021 Estimates	5KM
Population	744,000
Average Household Income	\$148,000
Gross Leasable Area	
Yorkville Village	315,000 sf
One Bloor East	85,000 sf
Hazelton Hotel	49,000 sf
Total Bloor/Yorkville	449,000 sf
Future Density	115,000 sf
Key Tenants (WHOLE Rexall - polestar Nordstron	M THE WEBSTER Chick-fil;&



### **SELECT NEIGHBOURHOOD - BLOOR-YORKVILLE**



**Bloor-Yorkville** 





**A** 138 Yorkville Avenue





### YORKVILLE VILLAGE ACHIEVES #1 DESTINATION STATUS FOR NEW RETAIL

International retailers continue to enter the Canadian market in 2021 and 2022, and many chose Yorkville Village for their first location, including:



Contemporary women's fashion brand (FRANCE) (2020)

COUPLE

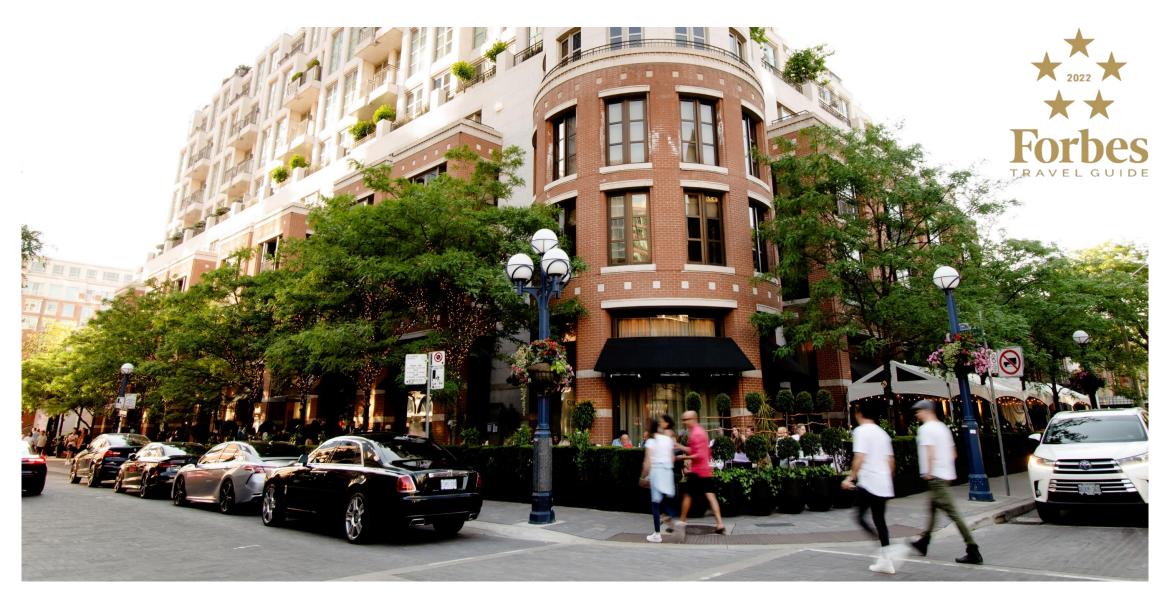
Lab-grown, sustainable diamonds and engagement rings (USA) (2020)



High performance electric car brand (SWEDEN) (2020)



Multi-brand luxury retailer (USA) (2021)



Hazelton Hotel & ONE Restaurant Yorkville Village

Hazelton Hotel achieves 5 star rating in Forbes Travel Guide

April 2022



## New Tenant Opening

Yorkville Village The Webster successfully opens in Canada's top real estate

November 2021 Opening

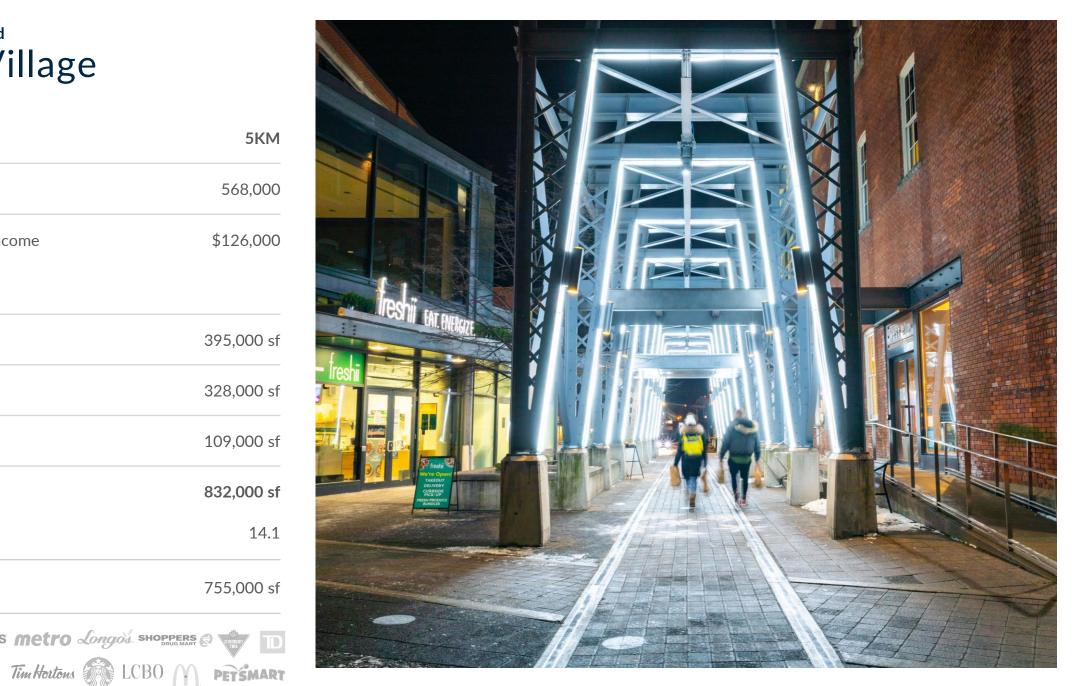
### Select Neighbourhood Liberty Village

Toronto, ON

Key Tenants

CIBC

Population
Average Household Income
Gross Leasable Area
Retail GLA
Residential GLA
Office GLA
Total GLA
Acreage
Future Density
ome

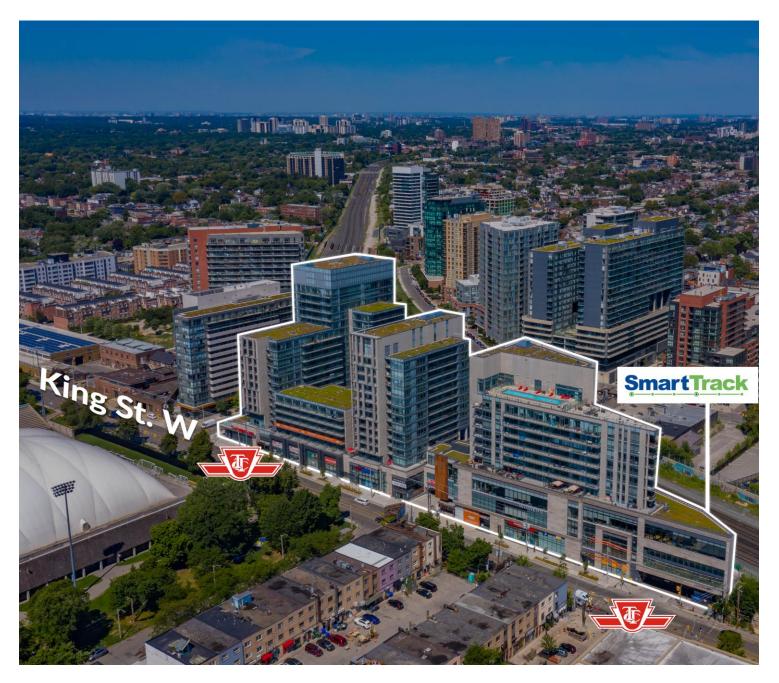


### Select Neighbourhood King High Line

Liberty Village, Toronto, ON

Gross Leasable Area (at 100%)

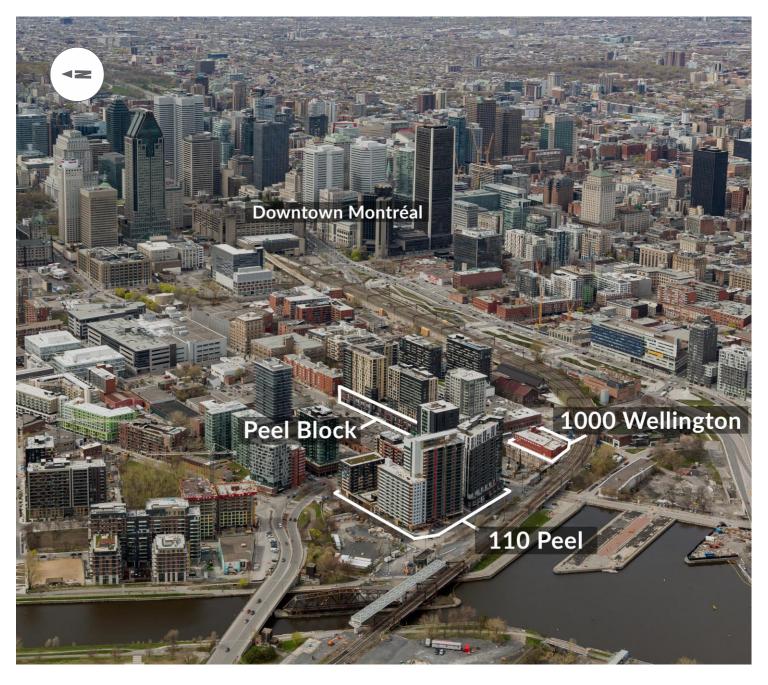
Retail GLA		154,000 sf
Residential GLA (5	06 Residential Units)	322,000 sf
Total GLA		476,000 s
Property Statistic	CS	
Acreage		2.8
FCR Interest		100% Commercial 50% Residential
Key Tenants	PETŚMART WINNER	Si Contraction wework.



### Select Neighbourhood Griffintown

Montreal, QC

Demographics 2021 Estimates	5KM
Population	424,000
Average Household Income	\$108,000
Retail GLA	255,000 sf
Acreage	3.2
Key Tenants	Image: Second state



#### Select Neighbourhood

## Mount Royal Village

Demographics 2021 Estimates	5KM
Population	232,000
Average Household Income	\$149,000
Gross Leasable Area	375,000 sf
Acreage	4.1
Key Tenants	GoodLife GoodLife



### Select Neighbourhood The Brewery District

Edmonton, AB

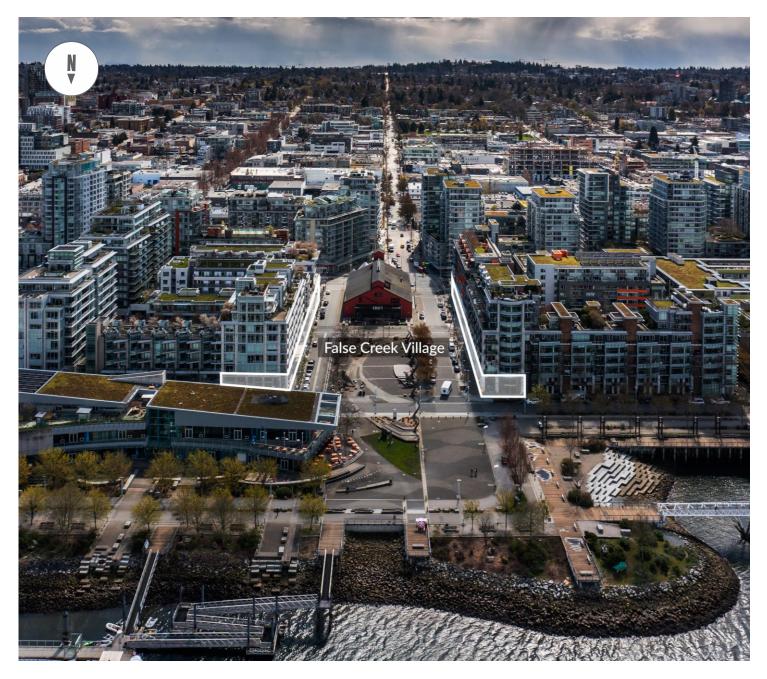
Demographics 2021 Estimates	5KM
Population	211,000
Average Househ	old Income \$96,000
Gross Leasable A	rea (at 100%)
Retail GLA	261,000 sf
Office GLA	37,000 sf
Total GLA	298,000 sf
FCR Interest	50%
Key Tenants	Coodlife     SHOPPERS     D       Image: Straight of the straight of



### Select Neighbourhood False Creek Village

Vancouver, BC

Demographics 2021 Estimates		5KM
Population		438,000
Average Househ	old Income	\$115,000
Retail GLA		63,000 sf
Key Tenants	LONDON FARE	LEGACY



### Select Neighbourhood

### Olde Oakville Market Place

Oakville, ON

Demographics 2021 Estimates	5KM
Population	122,000
Average Household Income	\$212,000
Gross Leasable Area	
Retail GLA	125,000 sf
Key Tenants WHOLE SHOPPERS & KEE	.CBO Indigo



### Select Neighbourhood Leaside Village

Toronto, ON

Demographics 2021 Estimates	5KM
Population	495,000
Average Household Income	\$187,000
Gross Leasable Area	
Retail GLA	119,000 sf
Key Tenants Longod CIBCO PETSMART	BEER STORE



### Select Neighbourhood Appleby Village Burlington, ON

Demographics 2021 Estimates	5KM
Population	98,000
Average Household Income	\$146,000
Gross Leasable Area	





## Select Neighbourhood Pemberton Plaza

North Vancouver, BC

Demographics 2021 Estimates	5KM
Population	203,000
Average Household Income	\$125,000
Gross Leasable Area	
Retail GLA	77,000 sf
Key Tenants save of foods D with	were Vancity 🗳



### Select Neighbourhood Cranston Market Calgary, AB

Demographics 2021 Estimates	5KM
Population	123,000
Average Household Income	\$157,000
Gross Leasable Area	
Retail GLA	84,000 sf
Key Tenants <b>Jobeys 🔹 SUBWAY</b>	





## FIRST CAPITAL

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