

Certain statements contained in this MD&A constitute forward-looking statements and information within the meaning of applicable securities law. Other statements concerning First Capital's objectives and strategies and Management's beliefs, plans, estimates and intentions also constitute forward-looking statements. Forward-looking statements can generally be identified by the expressions "anticipate", "believe", "plan", "estimate", "project", "expect", "intend", "outlook", "objective", "may", "will", "should", "continue" and similar expressions. The forward-looking statements are not historical facts but, rather, reflect First Capital's current expectations regarding future results or events and are based on information currently available to Management.

Certain material factors and assumptions were applied in providing these forward-looking statements. Forward-looking information involves numerous assumptions such as rental income (including assumptions on timing of lease-up, development coming online and levels of percentage rent), interest rates, tenant defaults, borrowing costs (including the underlying interest rates and credit spreads), the general availability of capital and the stability of the capital markets, the ability of the Trust to make loans at the same rate or in the same amount as repaid loans, amount of development costs, capital expenditures, operating costs and corporate expenses, level and timing of acquisitions of income-producing properties, the Trust's ability to complete dispositions and the timing, terms and anticipated benefits of any such dispositions, the Trust's ability to redevelop, sell or enter into partnerships with respect to the future incremental density it has identified in its portfolio, number of units outstanding, the Trust's ability to qualify as a real estate investment trust under the Tax Act, and numerous other factors. Management believes that the expectations reflected in forward-looking statements are based upon reasonable assumptions; however, Management can give no assurance that actual results will be consistent with these forward-looking statements.

These forward-looking statements are subject to a number of risks and uncertainties that could cause actual results or events to differ materially from current expectations, including the matters discussed in the "Risks and Uncertainties" section of First Capital's MD&A for the year ended December 31, 2023 and the matters discussed under "Risk Factors" in First Capital's current Annual Information Form. Factors that could cause actual results or events to differ materially from those expressed, implied or projected by forward-looking statements, in addition to those factors referenced above, include, but are not limited to: general economic conditions; real property ownership; tenant financial difficulties, defaults and bankruptcies; the relative illiquidity of real property; increases in operating costs, property taxes and income taxes; First Capital's ability to maintain occupancy and to lease or re-lease space at current or anticipated rents; the availability and cost of equity and debt capital to finance the Trust's business, including the repayment of existing indebtedness as well as development, intensification and acquisition activities; changes in interest rates and credit spreads; organizational structure; changes to credit ratings; the availability of a new competitive supply of retail properties which may become available either through construction, lease or sublease; the Trust's ability to: execute on its three-year Strategic Roadmap - Discipline | Stability | Growth, including with respect to (i) dispositions, (ii) financial growth and (iii) leverage reduction objectives, capitalize on competitive advantages, optimize portfolio assets and accelerate value delivered to its investors and stakeholders, remain ahead of changing market conditions, surface unrecognized value, reach its demographic targets and ensure the Trust retains its best-in-class position; unexpected costs or liabilities related to acquisitions, development and construction; geographic and tenant concentration; residential development, sales and leasing; compliance with financial covenants; changes in governmental regulation; environmental liability and compliance costs; unexpected costs or liabilities related to dispositions; challenges associated with the integration of acquisitions into the Trust; uninsured losses and First Capital's ability to obtain insurance coverage at a reasonable cost; risks in joint ventures; unitholder activism; investments subject to credit and market risk; loss of key personnel; the ability of tenants to maintain necessary licenses, certifications and accreditations and risks and uncertainties related to the effects of pandemics, epidemics or other outbreaks further described in First Capital's MD&A for the year ended December 31, 2023.

Readers, therefore, should not place undue reliance on any such forward-looking statements. Further, a forward-looking statement speaks only as of the date on which such statement is made. First Capital undertakes no obligation to publicly update any such statement or to reflect new information or the occurrence of future events or circumstances, except as required by applicable securities law. All forward-looking statements in this MD&A are made as of October 28, 2024 and are qualified by these cautionary statements.

## COMPANY PROFILE

First Capital owns, operates and develops grocery-anchored, open-air centres in neighbourhoods with the strongest demographics in Canada.

# Business and Strategy Overview

## Our business

First Capital Real Estate Investment Trust, with **\$9.2 billion** in assets acquires, develops, owns and operates open-air grocery-anchored shopping centres in neighbourhoods with the strongest demographics in Canada.

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## Our purpose

**Through the expertise and collaboration of our team, we create thriving properties which generate value for tenants, investors and our neighbourhoods. Thriving properties...Thriving neighbourhoods.**

Our open-air grocery-anchored shopping centres are designed to be vibrant places that meet the needs of everyday life- they bring together people, retail shops and services, as well as public art, with the benefit of close proximity to public transit.

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## Our operations





# Our values and our corporate responsibility and sustainability program define our culture

Read more about our approach to corporate responsibility and sustainability in our 2023 Environmental, Social & Governance Report



## Collaboration

One Team,  
One Purpose



## Innovation

Freedom to challenge  
the status quo



## Excellence

Be the best  
at what you do



## Accountability

Deliver what  
you promised



## Passion

Love what you do



## DISCIPLINE | STABILITY | GROWTH

### Our investment strategy

Creating thriving properties in neighbourhoods with the strongest demographics that drive sustainable growth in cash flow and capital appreciation of our best in class portfolio.

#### We achieve this by:

- Investing in high-quality, grocery-anchored shopping centres in targeted urban and top-tier suburban neighbourhoods
- Fully integrating retail with other uses to create thriving urban properties
- Optimizing the portfolio through active asset management
- Surfacing substantial value in our incremental density pipeline through the rezoning and development process
- Focusing our capital allocation on crystallizing created value in certain development and density sites and select income properties that are not multi-tenant grocery-anchored shopping centres
- Actively managing and strengthening our balance sheet to maintain financial strength and flexibility and a competitive cost of capital with the key objectives to drive FFO, NAV and distribution per unit growth



# DISCIPLINE | STABILITY | GROWTH

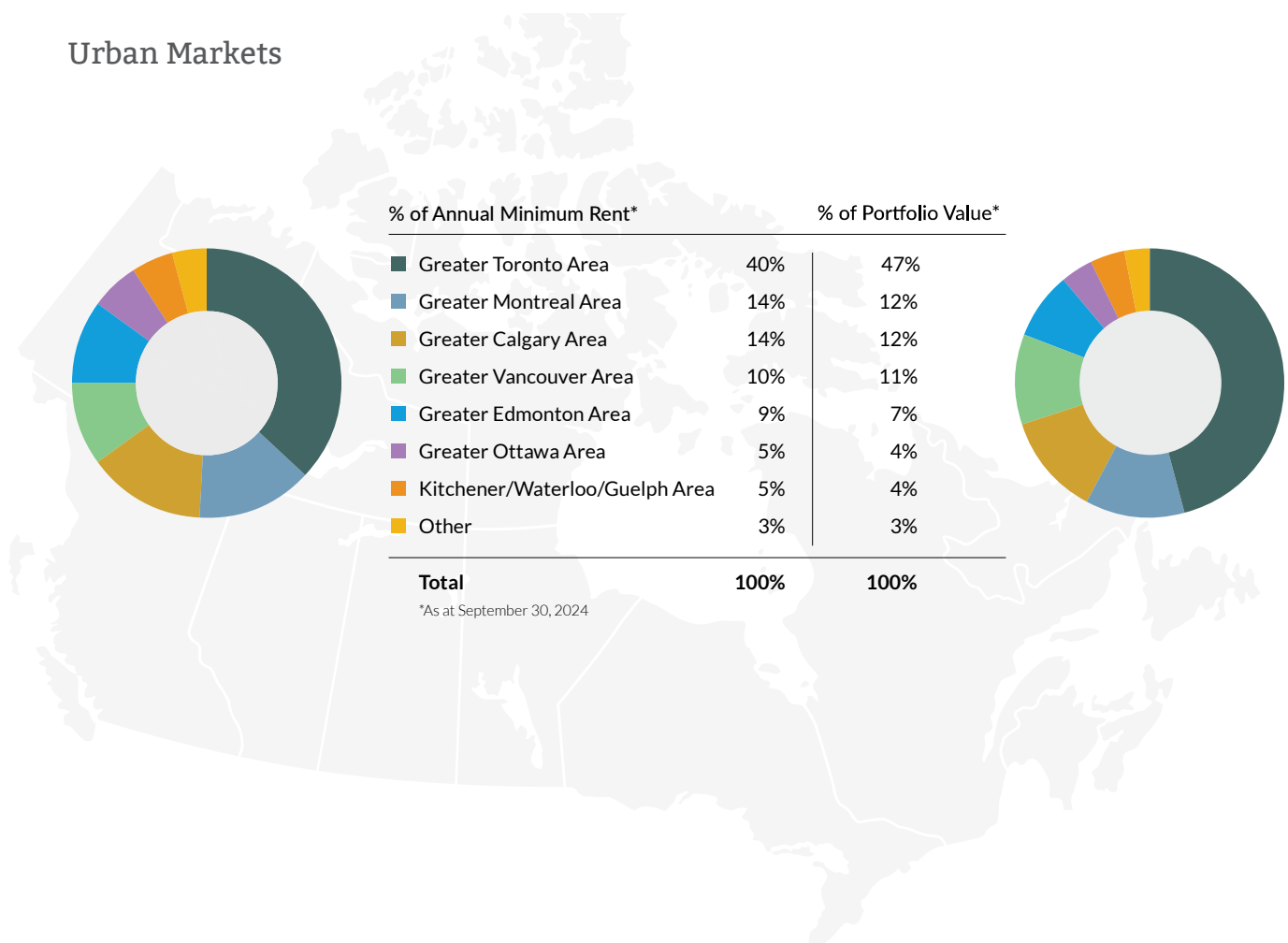
## Our target markets

We target specific urban and top-tier suburban neighbourhoods within Canada's largest and fastest growing cities.

These neighbourhoods are located in Toronto, Montreal, Vancouver, Edmonton, Calgary and Ottawa. We have achieved critical mass in each of our target markets, which helps generate economies of scale and operating synergies, as well as deep local knowledge of our properties, tenants, neighbourhoods and markets in which we operate.

Within each of these markets, we own some of the best located properties in neighbourhoods with strong demographics that we expect will continue to get even stronger over time, thereby attracting the most desirable tenants with the highest rent growth potential and the most compelling opportunities for value creation.

## Urban Markets








































































# DISCIPLINE | STABILITY | GROWTH

## Creating thriving properties for everyday life

Currently, over 90% of our revenues come from retail tenants who provide the essential products and services consumers need everyday, including grocery stores, pharmacies, liquor stores, banks, restaurants, cafés, fitness centres, medical services, childcare facilities and other professional and personal services. In each of our properties, we strive to assemble the right mix of complementary uses to best serve the local community and contribute to thriving urban and top-tier suburban neighbourhoods.

### Strategic and Diversified Retail Tenant Mix – 3,876 locations

	# of Locations	% of AMR	
Grocery Stores	122	17.0	     
Medical, Professional & Personal Services	1,261	15.0	     
QSR, Chains & Cafes	922	13.1	     
Other Necessity-Based Retailers	379	12.5	    
Pharmacies	115	9.0	    
Banks & Credit Unions	186	8.5	     
Other Tenants	455	8.2	      
Value-Based Retailers	89	5.6	   
Fitness Facilities	84	4.5	      
Liquor Stores	86	3.0	     
Other Restaurants	75	1.9	    
Daycare & Learning Centres	102	1.7	     



*22 million square feet of  
incremental density within  
our existing portfolio*





# DISCIPLINE | STABILITY | GROWTH

Our high quality portfolio

Category	Value (billions)
Core Properties	\$7.2
Other Properties <sup>(1)</sup>	\$1.6
Total Real Estate Investments	\$8.8

<sup>(1)</sup> Includes residential development inventory

## Core Properties

Stable, grocery-anchored assets with strong growth profiles

**176** PROPERTIES      **~\$7.2B** VALUE      **~82%** REAL ESTATE INVESTMENTS      **~5.6%** RUN-RATE NOI YIELD



York Mills Gardens



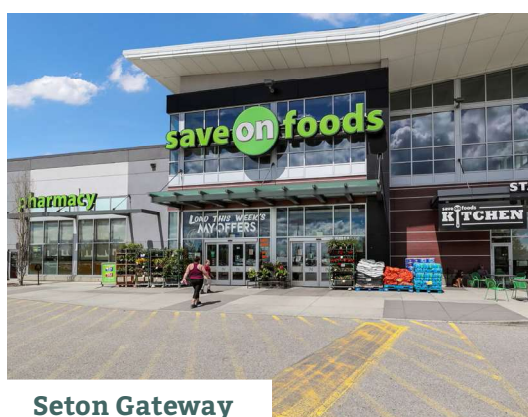
Edmonton Brewery District



Strandherd Crossing



Place Michelet



Seton Gateway



Cranston Market

## DISCIPLINE | STABILITY | GROWTH

### Actively managing our assets

Proactive management of our portfolio is a core competency and an important part of our strategy.

Proactive management means we continually invest in our properties to ensure they retain their market leading position. We strive to maintain the highest standards in design, appearance and customer amenities in our properties including the addition of public art installations and enhancing connectivity to transit and the local community. We are highly focused on maximizing the value and competitive position of our properties, by proactively evolving our tenant mix to attract the right tenants with the highest rent growth potential.

Our executive leadership team is centralized at our head office in Toronto, which ensures that best practices, procedures and standards are applied consistently across our operating markets through local teams.



**33 public art  
installations  
across our portfolio**



# Corporate Responsibility And Sustainability

**Corporate Responsibility and Sustainability (“sustainability”) at First Capital encompasses all aspects of our environmental, social and governance (ESG) practices.**

Sustainability has always been integral to the responsible management of every aspect of our business and the mitigation of various risks. By taking a holistic approach to ESG, we are focused on reducing our environmental impact while creating thriving and dynamic urban neighbourhoods and at the same time, delivering long-term value for our stakeholders. Simply put, it makes good business sense.

To support our commitment to sustainability leadership, we have in place robust capabilities to measure and report on our progress and to continually assess and improve our environmental programs each year. We recognize that our leadership in sustainability practices is important to our tenants and investors, as well as our employees and the communities in which we operate. We are committed to transparency and ensuring that our sustainability reporting is accurate, meaningful and accessible to all stakeholder groups. We employ a full-time Vice President of ESG who is responsible for leading sustainability reporting initiatives and driving continuous ESG engagement and improvement across our organization, including through co-chairing our ESG Taskforce with our Chief Operating Officer.

First Capital published its first corporate responsibility and sustainability report in 2009. Since 2010, we have had a third-party conduct assurance on selected sustainability performance indicators, including greenhouse gas emissions and energy use. We have used the Global Reporting Initiative (GRI) framework for corporate responsibility reporting since 2011.

In addition to GRI, we include disclosures aligned with the Sustainability Accounting Standards Board (SASB), the United Nations Sustainable Development Goals (UNSDGs), and the Task Force on Climate-related Financial Disclosures (TCFD). We also respond annually to the Global Real Estate Sustainability Benchmark (GRESB) survey and the Carbon Disclosure Project’s (CDP) Climate Change questionnaire.

We recognize that our employees are at the core of our success and have well-developed programs promoting career development and supporting continuing education, including through tuition subsidies. First Capital encourages employee engagement and innovation through a value awards program, among other initiatives and also encourages employees to become unitholders through a unit purchase plan. First Capital is committed to the highest ethical standards, upholding a strict Anti-Corruption Compliance Policy and Code of Conduct and Ethics. As an entity with a social conscience, we are committed to giving back to communities in which we operate by participating in charitable initiatives that support vulnerable parts of the population through our FCR Thriving Neighbourhoods Foundation and by promoting environmental improvements that help neighbourhoods thrive.

We believe that sound and effective governance is essential to our performance and have adopted a governance framework that reflects our values, ensures that effective governance practices are followed and that the Board of Trustees (the “Board”) functions independently of Management. First Capital endorses the principle that the Board should have a balance of skills, experience and diversity. We believe that diverse Boards have enhanced decision-making abilities that lead to improved oversight and promote better overall governance.

**Our strength in ESG standards and disclosure is validated through numerous ratings, including achieving:**



**Ranked 2nd** in the 2024 GRESB Development Benchmark with a score of 92  
**Ranked 5th** in the 2024 GRESB Standing Investments Benchmark with a score of 79



**'AA' rating**, in the Morgan Stanley Capital International (MSCI) ESG Ratings assessment in 2024



**Awarded Gold 2024 Green Lease Leader Recognition** by the Institute for Market Transformation (IMT) and the U.S. Department of Energy's Better Building Alliance



**Awarded Prime status for Corporate ESG Performance** by Institutional Shareholder Services in 2024





# Environmental



## Reduce our carbon emissions and energy use

- Greenhouse gas (GHG) emissions reduction target approved by Science Based Initiative (SBTi): **46% reduction in Scope 1 & 2 emissions** by 2030 (2019 base year) with a long term goal of reaching net-zero by 2050, or sooner
- **19% reduction in Scope 1 & 2 GHG emissions** since 2019 base year (2019-2023)
- Listed as a top 30 Canadian company in Sustainalytics 'Road to Net Zero' Ranking
- **Hosted our inaugural Collaboration for Climate Action Forum**, a solutions-focused discussion around the decarbonization of retail buildings in Canada
- **First Capital REIT scored a B for its 2023 CDP Climate Change Disclosure**, which is higher than the North American average of C

## Promote sustainable transportation

- **99% of our portfolio** within a 5-minute walk of public transit
- Average **Walk Score of 84** (very walkable)
- **Over 300 electric vehicle charging stations** installed across our portfolio; FCR supports the expansion of EV infrastructure in Canada and we continue to annually increase our network of EV charging stations at our properties

## Achieve green building certifications

- **81% of our portfolio is BOMA BEST** certified, as of December 31, 2023
- **20% of our portfolio is certified to LEED**, as of December 31, 2023
- **Certify all new construction** projects to Leadership in Energy and Environmental Design (LEED) standards (subject to tenant acceptance)
- **First Canadian Retail REIT** to achieve the WELL Health-Safety Rating for Facility Operations & Management, totalling 7.1 million square feet

## Effectively manage climate change risk and resilience

- First Canadian REIT to be a signatory in support of the Task Force on Climate-Related Financial Disclosures (TCFD); **TCFD** report included within our 2023 ESG Report
- **Formed an FCR TCFD Task Force** made up of senior leaders from across business functions. The Task Force performed a climate scenario analysis to assess the magnitude of the financial impacts associated with climate-related risks and opportunities

# Social



## Foster an engaged and diverse workforce

- 55% of management positions are held by females; We have strong gender diversity metrics achieved through all levels of the organization
- Established employee-led Equity, Diversity & Inclusion (ED&I) Council and launched the Building an FCR for Everyone 2021-2023 ED&I Action Plan

## Be one of the best places to work

- Recognized by the Globe and Mail as one of the **Greater Toronto's Top Employers** for the fourth time in five years (2020 - 2022, 2024)
- 1 of 96 companies to be included in the Globe and Mail's **2024 Report on Business Women Lead Here** list
- Selected for inclusion in "**The Career Directory**" for 2021 - 2024 as one of Canada's Best Employers for Recent Graduates
- Named one of **Canada's 2022 Greenest Employers** by Mediacorp Canada and the Globe and Mail
- Named one of **Canada's Top Small and Medium Employers** for the fourth time in five years (2020 - 2022, 2024)
- 82% employee engagement score in 2023

## Improving the communities in which we operate

- Launched the **FCR Thriving Neighbourhoods Foundation** in 2020 and since raised over **\$1.2 million** in donations through employee-led charitable giving to fight food insecurity and mental health initiatives
- In 2023, **93% of FCR staff** volunteered to support local charities in our communities
- Raised over **\$275,000** for Community Food Centres Canada at FCR Thriving Neighbourhoods Foundation's third annual Commercial Real Estate Softball Classic tournament
- Long-standing support of public arts, now with **33 installations across our portfolio**



# Governance

## Have a strong governance framework in place that:

- Reflects our **values**
- Ensures the **Board functions independently** of management
- Ensures **effective governance practices** are followed
- Ensures **diversity** is considered in determining optimal board composition

## Strive to be a governance leader by making it a priority to:

- Continuously adopt **new and improved** governance practices
- **Follow recommendations** as governance standards evolve
- **Reviewing our annual governance scores from ISS, the Globe and Mail Board Games** and other similar rankings with our Board
- **Providing opportunities for our unitholders** to communicate directly with our Board

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At First Capital, we aspire to uphold our position as an industry leader in ESG. We strive for performance excellence at our properties and new developments, creating thriving, healthy, sustainable urban neighbourhoods. We foster a vibrant corporate culture that ensures equal opportunity and well-being for all employees. Through our actions we will continue to create long-term value for all of our stakeholders. For more information on the Company's ESG practices, please refer to the latest ESG report on the Company's website at [www.fcr.ca/esg](http://www.fcr.ca/esg).

# MD&A

## MANAGEMENT'S DISCUSSION AND ANALYSIS

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# Management's Discussion and Analysis of Financial Position and Results of Operations

## INTRODUCTION

This Management's Discussion and Analysis ("MD&A") of the financial position and results of operations of First Capital Real Estate Investment Trust ("First Capital", "FCR" or the "Trust") is intended to provide readers with an assessment of performance and summarize the financial position and results of operations for the three and nine months ended September 30, 2024 and 2023. It should be read in conjunction with the Trust's audited annual consolidated financial statements for the years ended December 31, 2023 and 2022. Additional information, including First Capital's current Annual Information Form, is available on the SEDAR+ website at [www.sedarplus.ca](http://www.sedarplus.ca) and on the FCR website at [www.fcr.ca](http://www.fcr.ca).

All dollar amounts are in thousands of Canadian dollars, unless otherwise noted. Historical results and percentage relationships contained in First Capital's unaudited interim and audited annual consolidated financial statements and MD&A, including trends which might appear, should not be taken as indicative of its future operations. The information contained in this MD&A is based on information available to Management and is dated as of October 28, 2024.

## CURRENT BUSINESS ENVIRONMENT AND OUTLOOK

During the first three quarters of 2024 inflation continued to ease, both globally and in Canada, from the multi-decade highs reached in many countries during the past two years. Reaffirming the conclusions from the Bank of Canada's October Business Outlook Survey where the Bank cited muted inflationary pressure on behalf of businesses along with "weak" demand, Canada's September 2024 Consumer Price Index (CPI) rose by only 1.6% on a year-over-year basis. This measure of inflation was down from a 2.0% increase in August and the smallest yearly increase since February 2021 (+1.1%). Within the September CPI basket, falling gasoline prices (-11.6% year-over-year) and air travel (-4.4%) aided the overall decline, while grocery prices continued to climb by 2.4%, as did rents (+8.4%). Overall, Canadian inflation now is at or below the Bank of Canada's targeted range of +/-2%.

In the United States, September's employment report was surprisingly strong, thus taking the pressure off the US Federal Reserve to make large interest rate cuts, even if the unemployment rate is higher than a year ago, and there are signs that growth is slowing. In Canada, economic growth is decelerating at a faster pace. While GDP growth was 2.1% in the second quarter, RBC Economics October forecasts suggest that third quarter GDP growth could decline to a paltry 1%. This is well below where the Bank of Canada's forecasts were back in the summertime. Moreover, this sub-par growth rate is in the context of still sizable population growth, which means that per capital real GDP continues to decline.

In responding to easing inflation and slowing economic growth the Bank of Canada commenced its rate cut cycle in June 2024. Through two additional 25 basis points cuts in July and September it cumulatively reduced the policy rate by 75 basis points by the end of the third quarter. More recently, with signs that the Bank might now be "behind the curve" a sizable 50 basis point cut was implemented at the October 23rd meeting, bringing the year-to-date Policy rate reduction to 125 basis points. With inflation within the target range and the potential that it heads still lower, there is impetus for the Bank of Canada to continue along its now established path of interest rate cuts.

First Capital's high-quality grocery-anchored and mixed-use portfolio continues to be resilient and has a demonstrated track record of high and steady occupancy, and producing strong cash collections, solid leasing volumes, and growth in its average net rental rate over the longer term.

### ***Property Portfolio, Core Competencies and Competitive Advantages***

First Capital is a leader in acquiring, developing, owning, and operating open-air grocery-anchored centres as well as securing the right to develop significant additional density through rezoning. With these two foundational Core Competencies, First Capital is further differentiated from its peers by several competitive advantages which include its Core Portfolio of multi-tenant, grocery-anchored shopping centres and its sizable density pipeline.

FCR's Core Portfolio of grocery-anchored shopping centres has a value of approximately \$7.2 billion and comprises approximately 82% of First Capital's total real estate investments. The Core Portfolio has the highest in place rents, the highest average historical lease renewal lifts, the highest population density and is the most connected to public transit relative to its publicly listed Canadian peers. The Core Portfolio is primarily located in urban and top-tier suburban

neighbourhoods within Canada's largest and fastest growing cities, and its curated tenant mix typically includes pharmacy, liquor, banks, medical services, and an array of other complementary providers of daily necessity goods and services. FCR's Real Estate Services Team continues to focus on property improvements, customer amenities, and merchandising mix or tenant uses that are most in demand to serve the communities and neighbourhoods in which the Trust operates.

First Capital's portfolio of future development sites is comprised of a density pipeline of approximately 22 million square feet which exceeds the gross leasable area of FCR's current property portfolio. The density pipeline is primarily located in high growth neighbourhoods with exceptional demographics within Toronto, Montreal and Vancouver.

### ***Three-year Strategic Roadmap: Discipline|Stability|Growth***

In February 2024, the Trust announced its three-year Strategic Roadmap centered around financial growth and leverage reduction objectives. The Roadmap is focused on the key objectives of stability and growth in FFO, Net Asset Value and distributions per unit, coupled with a continued strengthening of key credit metrics.

First Capital's operating activities are focused upon managing its Core Portfolio of multi-tenant grocery-anchored centres to their maximum potential as it relates to growth in same-property net operating income and long-term value appreciation.

First Capital's investment activities are focused on retail development and redevelopment of core grocery-anchored shopping centres, select tuck-in and multi-tenant grocery-anchored shopping centre acquisitions, its entitlements program, and the development of strategic mixed-use properties where the REIT will typically have an ownership interest within the 25% to 50% range.

Asset divestitures will continue to be focused on FCR's density and development properties and other non-grocery-anchored properties. Collectively, these assets are classified as 'Other properties' and 'Residential development inventory' in FCR's MD&A. This pool of assets currently comprises approximately 18% of FCR's total real estate investments and has a value of approximately \$1.6 billion.

During the nine months ended September 30, 2024, First Capital completed approximately \$152 million of dispositions, including (i) its 50% interest in the Royal Orchard development site, located in Thornhill, ON, (ii) Circa Residences (68 residential rental suites), located in Richmond, BC, (iii) a 41.7% interest in 1071 King St. W., located in Toronto, ON (reducing FCR's interest to 25%), (iv) 71 King St. W., a small medical office building located in Mississauga, ON, (v) Yonge-Davis Centre located in Newmarket, ON and (vi) the Trust's 42.5% interest in the retail component located at the base of 1092 Kingston Rd., Toronto, ON. First Capital also received \$9.5 million of proceeds in connection with the assignment of an agreement of purchase and sale for a land parcel in Montreal and recognized \$17.9 million from earn-outs and density bonuses related to previous property sales.

These asset sales were consistent with the REIT's capital allocation objectives of crystallizing created value in certain development and density sites, as well as select income properties that are not multi-tenant grocery-anchored shopping centres.

As of September 30, 2024, the Trust has classified \$235.6 million, at First Capital's share, of its assets as held for sale.

### ***Three-year Business Plan and Key Objectives***

First Capital's business plan through to year-end 2026, includes the following key expectations and objectives:

- Average annual same-property NOI growth of at least 3%
- Property dispositions totaling approximately \$1 billion on a cumulative basis, with an average expected yield of less than 3%. The dispositions will continue to be focused on a mix of development sites and select low-yielding income properties
- An aggregate investment of approximately \$500 million into property development and redevelopment
- Development completions of approximately \$200 million
- Acquisitions of \$100 million to \$150 million, with a focus on multi-tenant, core grocery-anchored shopping centres as well as small, but strategic tuck-ins that are expected to be important to long-term value creation
- A Net Debt to Adjusted EBITDA ratio that is in the low-8x range by year-end 2026; and,
- OFFO per unit growth averaging at least 3%



### ***Managing the balance sheet***

Consistent with the Trust's Roadmap, First Capital is well positioned to continue to strengthen its financial position through debt reduction and an improving cost of capital over the long-term, with a targeted net debt to EBITDA ratio in the low-9x range by the end of 2024. As at September 30, 2024, First Capital's net debt to EBITDA ratio was 9.0x.

As of October 28, 2024, the Trust's liquidity position included approximately \$0.9 billion of cash and undrawn credit facilities with debt maturities for 2024 totaling \$30 million on a proportionate basis. As at September 30, 2024, the Trust had unencumbered properties with an IFRS value of approximately \$6.2 billion and a net debt to asset ratio of 45.2% as well as a net debt to Adjusted EBITDA ratio that improved to 9.0x from 10.1x year over year.

### ***Normal Course Issuer Bid ("NCIB")***

Commencing on May 18, 2022, First Capital implemented an NCIB pursuant to which it may repurchase its trust units for cancellation. The substantial disconnect that currently exists between the intrinsic value of the REIT's units and their publicly traded price presents a significant opportunity to generate value through the repurchase of trust units. Therefore, from time to time, the purchase of FCR trust units at certain market prices below NAV presents an attractive use of the REIT's capital that should afford additional value and liquidity for the issued and outstanding units, while benefiting remaining Unitholders by increasing their proportionate equity interest in the REIT. On May 16, 2024, First Capital received TSX approval for the renewal of its NCIB pursuant to which it may repurchase and cancel up to 21,113,939 of its outstanding units until May 20, 2025. Cumulatively from May 2022 to September 30, 2024, the REIT has repurchased 7.9 million Trust units for approximately \$120.1 million.

### ***Lending activities***

First Capital provides co-owner financing, priority mortgages and mezzanine loans to third parties in connection with certain transactions and partnerships. These loans and mortgages receivable are secured and can provide FCR with the opportunity to acquire full or partial interests in the underlying assets that are consistent with its investment strategy through rights, options or negotiated transactions. Therefore, in addition to generating interest income and fees, these lending activities provide an alternative means to obtaining purchase options and/or participation in projects which may otherwise have not been accessible. Additionally, from time to time, FCR partners with experienced real estate lenders and investment companies whose primary business is lending which helps to mitigate risk.

As of September 30, 2024, FCR's loans and mortgages receivable totaling \$150.7 million (December 31, 2023 - \$131.2 million) are secured primarily by interests in investment properties or shares of entities owning investment properties which helps to mitigate the risk of non-payment.

### ***Development initiatives***

Management continually monitors economic and capital market forces and their potential impact on the portfolio, including properties under development. As of September 30, 2024, FCR had approximately 0.7 million square feet under active development, including residential inventory. First Capital believes that the strategy to develop, own and operate properties that meet the needs of everyday urban life in Canada's most densely populated neighbourhoods will provide value over the long term in the assets in which it invests.

### ***Outlook***

The International Monetary Fund expects the global economy to continue growing at a rate of about 3.2% through 2025. Although progress has remained uneven from month-to-month, inflation across most advanced economies appears to be moving into central banks' target ranges. In the face of a sharp and synchronized tightening of monetary policy around the world over the last two years, the global economy has remained unusually resilient throughout the disinflationary process, avoiding a global recession.

Economic growth in the United States has been stronger than expected, led by strong consumption and jobs. In Canada, economic growth grew by about 2.1% in the second quarter on the back of increased government spending and business investment, but more recently there are strong signals that growth is decelerating, perhaps rapidly. In its late October outlook, Canada's central bank forecasts GDP growth of 1.2% in 2024, 2.1% in 2025, and 2.3% in 2026.

With this as the backdrop, the Governing Council reduced the policy interest rate by 50 basis points in late October, for a cumulative reduction of 125 basis points since June of 2024 and with inflation already within the target range and the potential that it heads still lower, there is impetus for the Bank of Canada to continue along its now established path of interest rate cuts.

Certain aspects of the Trust's business and operations that could potentially be impacted include rental income, occupancy, leasing terms and tenant improvements, future demand for space, and market rents, all of which impact the underlying value of investment properties. In the current environment, the Trust continues to achieve strong leasing metrics with a robust new and renewal lease pipeline coupled with upward trending market rental rates. First Capital believes, based on its exceptionally high-quality portfolio which has always been focused on everyday essentials, that it will continue to attract high tenant demand for its space.

First Capital will continue to be guided by its corporate responsibility and sustainability program, and values. The core beliefs of collaboration, innovation, excellence, accountability, and passion continue to be demonstrated throughout all areas of the organization.

## NON-IFRS FINANCIAL MEASURES

In addition to measures determined in accordance with International Financial Reporting Standards ("IFRS"), First Capital uses non-IFRS financial measures to analyze its financial performance. In Management's view, such non-IFRS financial measures are commonly accepted and meaningful indicators of financial performance in the real estate industry and provide useful supplemental information to both Management and investors. These measures do not have a standardized meaning prescribed under IFRS and therefore may not be comparable to similar measures presented by other real estate entities, and should not be construed as an alternative to other financial measures determined in accordance with IFRS.

The following describe the non-IFRS measures First Capital currently uses in evaluating its financial performance.

### ***Proportionate Interest***

"Proportionate interest" or "Proportionate share" is defined by Management as First Capital's proportionate share of revenues, expenses, assets and liabilities in all of its real estate investments. Under IFRS, FCR's seven equity accounted joint ventures are presented on one line item in the consolidated balance sheets and the consolidated statements of income (loss), in aggregate. In the "Non-IFRS Reconciliations and Financial Measures" section of this MD&A, Management presents a consolidated balance sheet and income statement as if its joint ventures were proportionately consolidated. In addition, Management presents certain tables relating to its portfolio by geographic region, enterprise value, and debt metrics on a proportionate basis to enhance the relevance of the information presented. The presentation of financial information at FCR's proportionate interest provides a useful and more detailed view of the operation and performance of First Capital's business and how Management operates and manages the business. This presentation also depicts the extent to which the underlying assets are leveraged, which are included in First Capital's debt metrics. In addition, FCR's lenders require Management to calculate its debt metrics on a proportionate interest basis.

To achieve the proportionate presentation of its seven equity accounted joint ventures, Management allocates FCR's proportionate share of revenues, expenses, assets, and liabilities to each relevant line item which replaces the one line presentation found in the IFRS consolidated financial statements. In addition, under IFRS, FCR exercises control over two partially owned ventures and consolidates 100% of the revenues, expenses, assets, and liabilities in the consolidated financial statements. In the reconciliations, the partially owned ventures are also presented as if they were proportionately consolidated. To achieve the proportionate presentation of its partially owned ventures, Management subtracts the non-controlling interest's share (the portion FCR doesn't own) of revenue, expenses, assets, and liabilities on each relevant line item. FCR does not independently control its joint ventures that are accounted for using the equity method, and the proportionate presentation of these joint ventures does not necessarily represent FCR's legal claim to such items.

### ***Net Operating Income***

Net Operating Income ("NOI") is defined by Management as property rental revenue less property operating costs. NOI is a commonly used metric for analyzing real estate performance in Canada by real estate industry analysts, investors and Management. Management believes that NOI is useful in analyzing the operating performance of First Capital's portfolio.



**Total Same Property NOI**

Total Same Property NOI ("SP NOI") is defined by Management as NOI from properties categorized as "Same Property — stable" and "Same Property with redevelopment" (see definitions under "Real Estate Investments — Investment Property Categories" section of this MD&A). NOI from properties that have been (i) acquired, (ii) disposed, (iii) included in major redevelopment, ground-up development, properties under construction, and density and development land or (iv) held for sale are excluded from the determination of SP NOI. SP NOI is presented at FCR's proportionate interest on a cash basis, as it excludes straight-line rent. Management believes that SP NOI is a useful measure in understanding period over period changes in cash NOI for its Same Property portfolio due to occupancy, rental rates, operating costs and realty taxes. A reconciliation from SP NOI to total NOI can be found in the "Results of Operations - Net Operating Income" section of this MD&A.

**Same Property — Stable NOI**

Same Property — stable NOI is defined by Management as NOI from stable properties where the only significant activities are leasing and ongoing maintenance (see complete definition under "Real Estate Investments — Investment Property Categories" section of this MD&A). Management believes that Same Property — stable NOI is a useful measure in understanding period over period changes in cash NOI for its largest category of properties.

**Funds from Operations**

Funds from Operations ("FFO") is a recognized measure that is widely used by the real estate industry, particularly by publicly traded entities that own and operate income-producing properties. First Capital calculates FFO in accordance with the recommendations of the Real Property Association of Canada ("REALPAC") as published in its most recent guidance on "Funds from Operations and Adjusted Funds From Operations for IFRS" dated January 2022. Management considers FFO a meaningful additional financial measure of operating performance, as it excludes fair value gains and losses on investment properties as well as certain other items included in FCR's net income (loss) that may not be the most appropriate determinants of the long-term operating performance of FCR, such as investment property selling costs; tax on gains or losses on disposals of properties; deferred income taxes; distributions on Exchangeable Units; fair value gains or losses on Exchangeable Units; fair value gains or losses on unit-based compensation; and any gains, losses or transaction costs recognized in business combinations. FFO provides a perspective on the financial performance of FCR that is not immediately apparent from net income (loss) determined in accordance with IFRS. A reconciliation from net income (loss) to FFO can be found in the "Non-IFRS Reconciliations and Financial Measures — FFO, AFFO and ACFO" section of this MD&A.

**Operating Funds from Operations**

In addition to REALPAC FFO described above, Management also discloses Operating Funds from Operations ("OFFO"). Management considers OFFO as its key operating performance measure that, when compared period over period, reflects the impact of certain factors on its core operations, such as changes in net operating income, interest expense, corporate expenses and interest and other income. OFFO excludes the impact of the items in other gains (losses) and (expenses) that are not considered part of First Capital's on-going core operations.

**Adjusted Funds from Operations**

Adjusted Funds from Operations ("AFFO") is a supplementary measure that is widely used by the real estate industry, particularly by publicly traded entities that own and operate income-producing properties. First Capital calculates AFFO in accordance with the recommendations of the Real Property Association of Canada ("REALPAC") as published in its most recent guidance on "Funds from Operations and Adjusted Funds From Operations for IFRS" dated January 2022. Management considers AFFO to be a meaningful financial measure of recurring economic earnings and relevant in understanding First Capital's ability to service its debt, fund capital expenditures and pay distributions to Unitholders. AFFO is defined as FFO less amortization of straight-line rents, regular and recoverable maintenance capital expenditures, and incremental leasing costs. A reconciliation from FFO to AFFO can be found in the "Non-IFRS Reconciliations and Financial Measures — FFO, AFFO and ACFO" section of this MD&A.

### ***Adjusted Cash Flow from Operations***

Adjusted Cash Flow from Operations ("ACFO") is a supplementary measure First Capital began using in 2017 to measure operating cash flow generated from the business. FCR calculates ACFO in accordance with the recommendations of REALPAC as published in its most recent guidance on "Adjusted Cashflow From Operations (ACFO) for IFRS" dated January 2023.

Management considers ACFO a meaningful metric to measure operating cash flows as it represents sustainable cash available to pay distributions to Unitholders. ACFO includes a number of adjustments to cash flow from operations under IFRS including, eliminating seasonal and non-recurring fluctuations in working capital, adding cash flows associated with equity accounted joint ventures and deducting actual revenue sustaining capital expenditures and actual capital expenditures recoverable from tenants. Lastly, ACFO includes an adjustment to exclude the non-controlling interest's portion of cash flow from operations under IFRS, attributed to FCR's consolidated joint venture. A reconciliation of cash flow from operations under IFRS to ACFO can be found in the "Non-IFRS Reconciliations and Financial Measures — FFO, AFFO and ACFO" section of this MD&A.

### ***Weighted average units outstanding for OFFO and FFO***

For purposes of calculating per unit amounts for OFFO and FFO, the weighted average number of diluted units outstanding includes the weighted average outstanding Trust Units and Exchangeable Units as at the end of the period; and assumes conversion of all outstanding Deferred Units, Restricted Units, Performance Units and any dilutive Options as at the end of the period.

### ***OFFO, FFO, AFFO and ACFO Payout Ratios***

OFFO, FFO, AFFO and ACFO payout ratios are supplementary non-IFRS measures used by Management to assess the sustainability of First Capital's distribution payments. OFFO and FFO payout ratios are calculated using distributions declared per unit divided by the OFFO and FFO per unit. The AFFO payout ratio is calculated using distributions declared per unit divided by AFFO per unit. The ACFO payout ratio is calculated on a rolling four quarter basis by dividing total cash distributions paid by ACFO over the same period. Management considers a rolling four quarter ACFO payout ratio more relevant than a payout ratio in any given quarter due to the impact of seasonal fluctuations in ACFO period over period.

### ***Enterprise Value***

Enterprise value is the sum of the principal or par value amounts of First Capital's net debt on a proportionate basis and the market value of FCR's Trust Units and Exchangeable Units outstanding at the respective quarter end date. This measure is used by FCR to assess the total amount of capital employed in generating returns to Unitholders.

### ***Net Debt***

Net debt is a measure used by Management in the computation of certain debt metrics, providing information with respect to certain financial ratios used in assessing First Capital's debt profile. Net debt is calculated as the sum of principal amounts outstanding on credit facilities and mortgages, bank indebtedness and the par value of senior unsecured debentures reduced by the cash balances at the end of the period on a proportionate basis.

### ***Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization***

Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization, ("Adjusted EBITDA") is a measure used by Management in the computation of certain debt metrics. Adjusted EBITDA, is calculated as net income (loss), adding back income tax expense, interest expense and amortization and excluding the increase or decrease in the fair value of investment properties, fair value gains or losses on Exchangeable Units, fair value gains or losses on unit-based compensation and other non-cash or non-recurring items on a proportionate basis. FCR also adjusts for incremental leasing costs, which is a recognized adjustment to FFO, in accordance with the recommendations of REALPAC. Management believes Adjusted EBITDA is useful in assessing the Trust's ability to service its debt, finance capital expenditures and provide for distributions to its Unitholders.



### ***Unencumbered Aggregate Assets***

Unencumbered aggregate assets represents the value of assets that have not been pledged as security under a credit agreement or mortgage. The unencumbered aggregate asset value ratio is calculated as unencumbered aggregate assets divided by the principal amount of unsecured debt, which consists of bank indebtedness, unsecured credit facilities and senior unsecured debentures. This ratio is used by Management to assess the flexibility of First Capital to obtain various forms of debt financing at a reasonable cost of capital.

### ***Net Asset Value***

Net Asset Value ("NAV") represents the proportionate share of First Capital's total assets less the proportionate share of its total liabilities excluding deferred tax liabilities, and Exchangeable Units.

NAV per diluted unit represents NAV, as calculated above, adjusted for the exclusion of the unit-based compensation plan liability and for the proceeds to be received upon the exercise of outstanding options divided by the number of diluted units outstanding as at the end of the period. For purposes of calculating diluted per unit amounts for NAV, the number of diluted units outstanding includes all outstanding Trust Units and Exchangeable Units as at the end of the period and assumes conversion of outstanding Deferred Units, Restricted Units, Performance Units and Options as at the end of the period. Management believes that NAV is useful to financial statement users who consider it a key measure of the intrinsic value of the Trust.

## **OPERATING METRICS**

First Capital presents certain operating metrics and portfolio statistics in the MD&A, which include neighbourhood count, property category, GLA, occupancy, weighted average rate per occupied square foot, top 40 tenants, development pipeline, and renewal activities. FCR uses these operating metrics to monitor and measure operational performance period over period. To align FCR's GLA reporting with its ownership interest in its properties, unless otherwise noted, all GLA is presented at FCR's ownership interest (19.4 million square feet at its ownership interest compared to 22.2 million square feet at 100% as at September 30, 2024). First Capital's operating metrics and GLA excludes residential GLA totaling 151,000 square feet, at its ownership interest, as amounts are not significant at this time. In measuring performance or allocating resources, the Trust does not distinguish or group its operations on a geographical or any other basis and, accordingly, has a single reportable segment for disclosure purposes.

## SUMMARY CONSOLIDATED INFORMATION AND HIGHLIGHTS

	Three months ended September 30		Nine months ended September 30	
	2024	2023	2024	2023
<b>Revenues, Income and Cash Flows <sup>(1)</sup></b>				
Revenues and other income	\$ 192,907	\$ 177,971	\$ 574,182	\$ 535,254
NOI <sup>(2)</sup>	\$ 109,818	\$ 106,938	\$ 334,372	\$ 316,501
Increase (decrease) in value of investment properties, net	\$ 17,488	\$ (434,057)	\$ (11,964)	\$ (546,982)
Increase (decrease) in value of hotel property	\$ —	\$ —	\$ —	\$ 3,646
Net income (loss) attributable to Unitholders	\$ 81,107	\$ (327,546)	\$ 172,852	\$ (307,857)
Net income (loss) per unit attributable to Unitholders (diluted)	\$ 0.38	\$ (1.53)	\$ 0.81	\$ (1.44)
Weighted average number of units - diluted (in thousands)	214,342	213,952	214,193	214,407
Cash provided by operating activities	\$ 51,870	\$ 41,910	\$ 153,953	\$ 137,651
<b>Distributions</b>				
Distributions declared	\$ 45,856	\$ 45,841	\$ 137,536	\$ 137,738
Distributions declared per unit	\$ 0.216	\$ 0.216	\$ 0.648	\$ 0.648
<b>Financial Information <sup>(1)</sup></b>				
Investment properties <sup>(3)</sup>			\$ 8,255,913	\$ 8,128,136
Total assets			\$ 9,167,729	\$ 9,163,855
Mortgages <sup>(3)</sup>			\$ 1,249,121	\$ 1,346,982
Credit facilities			\$ 930,299	\$ 1,006,668
Senior unsecured debentures			\$ 1,895,863	\$ 1,898,936
Exchangeable Units			\$ —	\$ 798
Unitholders' equity			\$ 3,958,090	\$ 3,820,718
Net Asset Value per unit <sup>(2)</sup>			\$ 21.92	\$ 21.26
<b>Capitalization and Leverage</b>				
Trust Units outstanding (in thousands)			212,323	212,124
Exchangeable Units outstanding (in thousands)			—	60
Enterprise value <sup>(2)</sup>			\$ 8,098,578	\$ 6,965,308
Net debt to total assets <sup>(2) (4)</sup>			45.2%	46.3%
Net debt to Adjusted EBITDA <sup>(2) (4)</sup>			9.0x	10.1x
Weighted average term to maturity on mortgages, fixed rate unsecured term loans and senior unsecured debentures (years)			3.7	3.1



**MANAGEMENT'S DISCUSSION AND ANALYSIS – continued**

As at September 30	2024		2023	
Operational Information				
Number of neighbourhoods	138		143	
GLA (square feet) - at 100%	22,247,000		22,307,000	
GLA (square feet) - at ownership interest	19,407,000		19,400,000	
Occupancy - Same Property - stable <sup>(2)</sup>	96.6%		95.7%	
Total portfolio occupancy	96.5%		95.9%	
Development pipeline and adjacent land (GLA) <sup>(5)</sup>				
Commercial pipeline (primarily retail)	668,000		1,049,000	
Residential pipeline	21,632,000		22,189,000	
Weighted average rate per occupied square foot	\$	23.85	\$	23.08
Commercial GLA developed and transferred online - at ownership interest <sup>(6)</sup>	91,000		122,000	
Cost of GLA developed and brought online – at FCR's share	\$	42,617	\$	56,131
Same Property - stable NOI - increase (decrease) over prior period <sup>(2) (7)</sup>	4.9%		2.6%	
Total Same Property NOI - increase (decrease) over prior period <sup>(2) (7)</sup>	5.0%		2.5%	
	Three months ended September 30		Nine months ended September 30	
	2024		2024	
	2023		2023	
Funds from Operations <sup>(2) (4)</sup>				
OFFO	\$	76,861	\$	68,832
OFFO per diluted unit	\$	0.36	\$	0.32
OFFO payout ratio	60.2%		67.1%	
FFO	\$	72,340	\$	68,615
FFO per diluted unit	\$	0.34	\$	0.32
FFO payout ratio	64.0%		67.4%	
Weighted average number of units - diluted (in thousands)	214,342		213,952	
Adjusted Funds from Operations <sup>(2) (4)</sup>				
AFFO	\$	58,875	\$	58,961
AFFO per diluted unit	\$	0.27	\$	0.28
AFFO payout ratio	78.6%		78.4%	
Weighted average number of units - diluted (in thousands)	214,342		213,952	
Adjusted Cash Flow from Operations <sup>(2) (4)</sup>				
ACFO	\$	67,649	\$	55,458
ACFO payout ratio on a rolling four quarter basis	75.3%		81.3%	

<sup>(1)</sup> As presented in First Capital's IFRS consolidated financial statements, except for weighted average number of diluted units and per unit amounts.

<sup>(2)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

<sup>(3)</sup> Includes properties and mortgages classified as held for sale.

<sup>(4)</sup> Reflects joint ventures proportionately consolidated. Total assets excludes cash balances. Refer to the "Non-IFRS Financial Measures – Proportionate Interest" section of this MD&A.

<sup>(5)</sup> At First Capital's ownership interest.

<sup>(6)</sup> During the nine months ended September 30.

<sup>(7)</sup> Calculated based on the year-to-date NOI. Prior period amounts not restated for current period property categories.

## BUSINESS AND OPERATIONS REVIEW

### Real Estate Investments

#### Investment Property Categories

First Capital categorizes its properties for the purposes of evaluating operating performance including Total Same Property NOI. This enables FCR to better reflect its development, redevelopment and repositioning activities on its properties, including density and land use intensification, and its completed and planned disposition activities. In addition, FCR revises comparative information to reflect property categories consistent with current period status. The property categories are as follows:

#### Total Same Property consisting of:

**Same Property – stable** – includes stable properties where the only significant activities are leasing and ongoing maintenance. Properties that will be undergoing a redevelopment in a future period, including adjacent parcels of land, and those having planning activities underway are also in this category until such development activities commence. At that time, the property will be reclassified to either Same Property with redevelopment or to major redevelopment.

**Same Property with redevelopment** – includes properties that are largely stable, including adjacent parcels of land, but are undergoing incremental redevelopment or expansion activities (pads or building extensions) which intensify the land use. Such redevelopment activities often include façade, parking, lighting and building upgrades.

**Major redevelopment** – includes properties in planning or recently completed multi-year redevelopment projects with significant intensification, reconfiguration and building and tenant upgrades.

**Ground-up development** – consists of recently completed new construction, either on a vacant land parcel typically situated in an urban area or on an urban land site with conversion of an existing vacant building to retail use.

**Properties under construction** – consists of properties under major redevelopment or ground-up development that are under active construction.

**Density and Development land** – comprises land sites where there are no development activities underway, except for those in the planning stage and certain zoned or unzoned sites where specific density value has been ascribed.

**Acquisitions and dispositions** – consists of properties acquired during the period including those in close proximity to existing properties. Dispositions include information for properties disposed of in the period.

**Assets classified as held for sale** – consists of properties that meet the held for sale criteria under IFRS.

First Capital has applied the above property categorization to the fair value, capital expenditures as well as leasing and occupancy activity on its portfolio, and to its Same Property NOI analysis to further assist in understanding FCR's real estate activities and its operating and financial performance.

#### Portfolio Overview

The Trust's Core Portfolio of grocery-anchored shopping centres had a value of approximately \$7.2 billion as at September 30, 2024 compared to \$7.1 billion as at December 31, 2023.

As at and for the three and nine months ended (millions of dollars)						September 30, 2024	
Portfolio	Income-Producing Properties	Properties Under Construction	Density and Development Land	Proportionate Interest <sup>(1)</sup>	Net Operating Income <sup>(1)</sup>		
Core Portfolio	\$ 7,128	\$ 6	\$ 56	\$ 7,190	\$ 101	\$ 300	
Other properties	917	114	320	1,351	11	40	
Total Portfolio	\$ 8,045	\$ 120	\$ 376	\$ 8,541	\$ 112	\$ 340	
Residential development inventory				253			
Total real estate investments				\$ 8,794			

<sup>(1)</sup> At First Capital's proportionate interest. Refer to the "Non-IFRS Financial Measures" section of this MD&A.

**MANAGEMENT'S DISCUSSION AND ANALYSIS – continued**

As at and for the twelve months ended (millions of dollars)						December 31, 2023	
Portfolio	Income-Producing Properties		Properties Under Construction	Density and Development Land		Proportionate Interest <sup>(1)</sup>	Net Operating Income <sup>(1)</sup>
Core Portfolio	\$	6,998	\$ 38	\$	47	\$ 7,083	\$ 389
Other properties		979			468	1,533	43
Total Portfolio	\$	7,977	\$ 124	\$	515	\$ 8,616	\$ 432
Residential development inventory						212	
Total real estate investments					\$	8,828	

<sup>(1)</sup> At First Capital's proportionate interest. Refer to the "Non-IFRS Financial Measures" section of this MD&A.

As at September 30, 2024, First Capital had interests in 138 neighbourhoods, which were 96.5% occupied with a total GLA of 19.4 million square feet at FCR's ownership interest (22.2 million square feet at 100%) and a fair value of \$8.5 billion. This compares to 142 neighbourhoods, which were 96.2% occupied with a total GLA of 19.4 million square feet at FCR's ownership interest (22.3 million square feet at 100%) and a fair value of \$8.6 billion as at December 31, 2023.

The Same Property portfolio includes properties sub-categorized in Same Property – stable and Same Property with redevelopment. The Same Property portfolio is comprised of 126 neighbourhoods with a total GLA of 18.3 million square feet at FCR's ownership interest (21.1 million square feet at 100%) and a fair value of \$7.6 billion. These properties represent 91% of FCR's neighbourhood count, 94% of its GLA at FCR's ownership interest and 88% of its fair value as at September 30, 2024.

The balance of FCR's real estate assets consists of properties which are in various stages of redevelopment, properties acquired in 2024 or 2023 and properties in close proximity to them, as well as properties held for sale.

First Capital's portfolio based on property categorization is summarized as follows:

As at	September 30, 2024						December 31, 2023				
Property Type <sup>(1)</sup>	% of Total GLA	GLA (000's sq. ft.)	Fair Value <sup>(2)</sup>	Occupancy	Weighted Average Rate per Occupied Square Foot	% of Total GLA	GLA (000's sq. ft.)	Fair Value <sup>(2)</sup>	Occupancy	Weighted Average Rate per Occupied Square Foot	
Same Property – stable	91.4%	17,732	\$ 7,393	96.6%	\$ 24.08	91.6%	17,742	\$ 7,354	96.1%	\$ 23.59	
Same Property with redevelopment	2.7%	522	163	98.1%	17.93	2.4%	461	141	98.7%	18.02	
Total Same Property	94.1%	18,254	7,556	96.7%	23.90	94.0%	18,203	7,495	96.2%	23.44	
Major redevelopment	2.7%	530	212	90.7%	23.47	2.5%	481	181	97.8%	22.30	
Properties under construction <sup>(3)</sup>	—%	—	77	—%	—	—%	—	88	—%	—	
Acquisitions <sup>(4)</sup>	1.0%	188	122	96.1%	34.37	0.6%	123	82	97.0%	30.35	
Density and Development land <sup>(5) (6)</sup>	0.4%	83	338	95.2%	25.13	0.5%	91	403	95.3%	23.89	
Investment properties classified as held for sale	1.8%	352	236	97.0%	16.00	1.8%	347	215	94.4%	16.92	
Dispositions <sup>(7)</sup>	—%	—	—	—%	—	0.6%	123	152	88.8%	22.08	
Total	100.0%	19,407	\$ 8,541	96.5%	\$ 23.85	100.0%	19,368	\$ 8,616	96.2%	\$ 23.34	

<sup>(1)</sup> Prior periods restated to reflect current period property categories.

<sup>(2)</sup> At FCR's proportionate interest, including investment properties classified as held for sale as at September 30, 2024 and December 31, 2023, respectively.

<sup>(3)</sup> Approximately \$43 million (December 31, 2023 - \$36 million) of properties under construction is included in investment properties classified as held for sale as at September 30, 2024.

<sup>(4)</sup> Includes current year and prior year acquisitions.

<sup>(5)</sup> Approximately \$19 million (December 31, 2023 - \$14 million) of density and development land is included in acquisitions as at September 30, 2024.

<sup>(6)</sup> Approximately \$19 million (December 31, 2023 - \$23 million) of density and development land is included in investment properties classified as held for sale as at September 30, 2024.

<sup>(7)</sup> Comparative information presented relates to 2024 dispositions that have been completed and no longer form part of these metrics as at September 30, 2024.



First Capital's portfolio by major market is summarized as follows:

As at		September 30, 2024								December 31, 2023				
(millions of dollars, except other data)	Number of Neighbour-hoods	GLA (000's sq. ft.)	Fair Value <sup>(1)</sup>	% of Total Fair Value	Occupancy	Weighted Average Rate per Occupied Square Foot	% of Annual Minimum Rent	Number of Neighbour-hoods	GLA (000's sq. ft.)	Fair Value <sup>(1)</sup>	% of Total Fair Value	Occupancy	Weighted Average Rate per Occupied Square Foot	% of Annual Minimum Rent
Area														
Greater Toronto	46	6,795	\$ 3,997	47%	96.6%	\$ 27.43	40%	50	6,865	\$ 4,101	48%	96.6%	\$ 26.60	40%
Greater Montreal	27	3,582	1,042	12%	93.8%	18.75	14%	27	3,582	1,046	12%	95.3%	18.50	14%
Greater Calgary	15	2,410	998	12%	97.8%	26.13	14%	15	2,352	949	11%	94.3%	25.72	13%
Greater Vancouver	14	1,587	981	11%	98.0%	28.96	10%	14	1,583	994	12%	96.0%	28.41	10%
Greater Edmonton	10	2,204	603	7%	95.5%	19.63	9%	10	2,219	621	7%	96.0%	19.43	10%
Greater Ottawa	12	1,021	342	4%	98.2%	20.45	5%	12	1,021	340	4%	98.2%	20.05	5%
KW/Guelph <sup>(2)</sup>	5	1,052	359	4%	98.9%	20.54	5%	5	990	352	4%	98.7%	20.52	5%
Other	9	756	219	3%	98.3%	18.68	3%	9	756	213	2%	97.3%	18.36	3%
Total	138	19,407	\$ 8,541	100%	96.5%	\$ 23.85	100%	142	19,368	\$ 8,616	100%	96.2%	\$ 23.34	100%

<sup>(1)</sup> At FCR's proportionate interest, including investment properties classified as held for sale as at September 30, 2024 and December 31, 2023, respectively.

<sup>(2)</sup> Includes Kitchener, Waterloo, and Guelph Area.

## Investment Properties

A continuity of First Capital's investment in its property acquisitions, dispositions, development and portfolio improvement activities is as follows:

	Nine months ended September 30, 2024			
(millions of dollars)	Consolidated Balance Sheet	Adjustments for Proportionate Interest	Proportionate Interest <sup>(2)</sup>	
Balance at beginning of year	\$ 8,239	\$ 377	\$ 8,616	
Acquisitions				
Investment properties and additional adjacent spaces	34	—	34	
Development activities and property improvements	84	7	91	
Contribution of net assets from equity accounted joint venture	60	(60)	—	
Increase (decrease) in value of investment properties, net	(12)	(41)	(53)	
Dispositions	(153)	1	(152)	
Other changes	4	1	5	
Balance at end of period <sup>(1)</sup>	\$ 8,256	\$ 285	\$ 8,541	

<sup>(1)</sup> Includes assets classified as held for sale as at September 30, 2024 totaling \$236 million (\$236 million at First Capital's share) of investment properties.

<sup>(2)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

	Year ended December 31, 2023			
(millions of dollars)	Consolidated Balance Sheet	Adjustments for Proportionate Interest	Proportionate Interest <sup>(2)</sup>	
Balance at beginning of year	\$ 8,628	\$ 324	\$ 8,952	
Acquisitions				
Investment properties and additional adjacent spaces	78	—	78	
Development activities and property improvements	143	6	149	
Increase (decrease) in value of investment properties, net	(424)	48	(376)	
Dispositions	(186)	—	(186)	
Other changes	—	(1)	(1)	
Balance at end of year <sup>(1)</sup>	\$ 8,239	\$ 377	\$ 8,616	

<sup>(1)</sup> Includes assets classified as held for sale as at December 31, 2023 totaling \$168 million (\$227 million at First Capital's share) of investment properties.

<sup>(2)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

## 2024 Acquisitions

### *Income-producing properties and other*

During the nine months ended September 30, 2024, First Capital acquired the remaining 50% interest in its Seton Gateway property located in Calgary for \$33.5 million, as summarized in the table below:

Count	Property Name	City/Province	Quarter Acquired	Interest Acquired	GLA (sq. ft.)	Acreage	Acquisition Cost (in millions)
1.	Seton Gateway	Calgary, AB	Q1	50%	63,879	6.3	\$ 33.5
Total					63,879	6.3	\$ 33.5

## 2024 Dispositions

During the nine months ended September 30, 2024, First Capital completed \$152.0 million of dispositions, as summarized in the table below:

Count	Property Name	City/Province	Quarter Sold	Interest Sold	GLA (sq. ft.)	Acreage	Gross Sales Price (in millions)
1.	1071 King St. W. (land)	Toronto, ON	Q1	41.7%	—	0.2	
2.	71 King St. W. (Medical Arts Building)	Mississauga, ON	Q1	100%	43,788	1.0	
3.	Royal Orchard	Markham, ON	Q1	50%	20,845	2.1	
4.	Yonge-Davis Centre	Newmarket, ON	Q1	100%	50,747	4.6	
5.	Broadmoor Residences	Richmond, BC	Q1	100%	55,253	—	
6.	Yorkville Condo	Toronto, ON	Q2	100%	1,391	—	
7.	1092 Kingston Rd. (retail at base of condo)	Scarborough, ON	Q2	42.5%	7,493	—	
Total					179,517	7.9	\$ 152.0

## Capital Expenditures

Capital expenditures are incurred by First Capital for maintaining and/or renovating its existing properties. In addition, FCR also incurs expenditures for the purposes of expansion, redevelopment, ground-up development as well as condominium and townhome development activities.

Revenue sustaining capital expenditures are required for maintaining First Capital's property infrastructure and revenues from leasing of existing space. Revenue sustaining capital expenditures are generally not recoverable from tenants. However, certain leases provide the ability to recover from tenants, over time, a portion of capital expenditures to maintain the physical aspects of FCR's properties. Revenue sustaining capital expenditures generally include tenant improvement costs related to new and renewal leasing, and capital expenditures required to maintain the physical aspects of the properties, such as roof replacements and resurfacing of parking lots.

Revenue enhancing capital expenditures are those expenditures that increase the revenue generating ability of FCR's properties. Revenue enhancing capital expenditures are incurred in conjunction with or in contemplation of a development or redevelopment strategy, a strategic repositioning after an acquisition, or in advance of a planned disposition to maximize the potential sale price. First Capital owns and actively seeks to acquire older, well-located properties in urban locations, where expenditures tend to be higher when they are subsequently repaired or redeveloped to meet FCR's standards.

Capital expenditures incurred in development and redevelopment projects include pre-development costs, direct construction costs, leasing costs, tenant improvements, borrowing costs, overhead including applicable salaries and direct costs of internal staff directly attributable to the projects under active development.

Capital expenditures on investment properties and residential inventory by type are summarized in the table below:

Nine months ended September 30			2024			2023		
	Capital Expenditures	Adjustments for Proportionate Interest	Proportionate Interest <sup>(1)</sup>	Capital Expenditures	Adjustments for Proportionate Interest	Proportionate Interest <sup>(1)</sup>		
Revenue sustaining	\$ 13,503	\$ (33)	\$ 13,470	\$ 16,118	\$ 7	\$ 16,125		
Revenue enhancing	24,388	45	24,433	19,829	158	19,987		
Expenditures recoverable from tenants	10,817	13	10,830	5,861	—	5,861		
Development expenditures	34,954	7,512	42,466	61,188	4,326	65,514		
Sub-total	\$ 83,662	\$ 7,537	\$ 91,199	\$ 102,996	\$ 4,491	\$ 107,487		
Residential Inventory	\$ 24,439	\$ 16,653	\$ 41,092	\$ 28,762	\$ 8,377	\$ 37,139		
Total	\$ 108,101	\$ 24,190	\$ 132,291	\$ 131,758	\$ 12,868	\$ 144,626		

<sup>(1)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

Capital expenditures for the nine months ended September 30, 2024 were \$132.3 million, which was \$12.3 million lower than the same prior year period, in large part due to the completion of the Trust's Cedarbrae Mall and Stanley Park Mall development projects during the first quarter of 2024.

## Valuation of Investment Properties

The approach selected for valuing investment properties depends on the type of property and other factors such as stage of development. The components of First Capital's investment properties for the purposes of calculating fair values were as follows as at September 30, 2024 and December 31, 2023:

As at and for the three and nine months ended (millions of dollars)					September 30, 2024		
Property Type	Valuation Method	Fair Value	Adjustments for Proportionate Interest	Proportionate Interest <sup>(1)</sup>	Net Operating Income <sup>(3)</sup>		
Same Property - stable	DCF <sup>(2)</sup>	\$ 7,243	\$ 150	\$ 7,393	\$ 103	\$ 314	
Same Property with redevelopment	DCF <sup>(2)</sup>	163	—	163	2	7	
Total Same Property		\$ 7,406	\$ 150	\$ 7,556	\$ 105	\$ 321	
Major redevelopment	DCF <sup>(2)</sup> , Cost <sup>(2)</sup>	212	—	212	3	8	
Properties under construction <sup>(3)</sup>	DCF <sup>(2)</sup> , Cost <sup>(2)</sup>	76	1	77	—	—	
Acquisitions	DCF <sup>(2)</sup> , Cost <sup>(2)</sup>	122	—	122	2	5	
Density and Development Land <sup>(4) (5)</sup>	Cost <sup>(2)</sup> , comparable land sales	204	134	338	—	1	
Assets classified as held for sale	DCF <sup>(2)</sup> , comparable land sales	236	—	236	2	4	
Dispositions	N/A	—	—	—	—	1	
Total investment properties		\$ 8,256	\$ 285	\$ 8,541	\$ 112	\$ 340	
NOI related to other investments					—	—	
Total NOI					\$ 112	\$ 340	

<sup>(1)</sup> At First Capital's proportionate interest. Refer to the "Non-IFRS Financial Measures" section of this MD&A.

<sup>(2)</sup> Discounted Cash Flow ("DCF") is a valuation method under the Income Approach. At cost where cost approximates fair value.

<sup>(3)</sup> Approximately \$43 million (\$43 million at First Capital's share) of properties under construction is included in assets classified as held for sale.

<sup>(4)</sup> Approximately \$19 million (\$19 million at First Capital's share) of density and development land is included in assets classified as held for sale.

<sup>(5)</sup> Approximately \$19 million (\$19 million at First Capital's share) of density and development land is included in acquisitions.



**MANAGEMENT'S DISCUSSION AND ANALYSIS – continued**

As at and for the twelve months ended (millions of dollars)					December 31, 2023	
Property Type <sup>(1)</sup>	Valuation Method	Fair Value	Adjustments for Proportionate Interest	Proportionate Interest <sup>(2)</sup>	Net Operating Income <sup>(2)</sup>	
Same Property - stable	DCF <sup>(3)</sup>	\$ 7,203	\$ 151	\$ 7,354	\$ 395	
Same Property with redevelopment	DCF <sup>(3)</sup>	141	—	141	8	
Total Same Property		\$ 7,344	\$ 151	\$ 7,495	\$ 403	
Major redevelopment	DCF <sup>(3)</sup> , Cost <sup>(3)</sup>	181	—	181	11	
Properties under construction <sup>(4)</sup>	DCF <sup>(3)</sup> , Cost <sup>(3)</sup>	87	1	88	—	
Acquisitions	DCF <sup>(3)</sup> , Cost <sup>(3)</sup>	82	—	82	3	
Density and Development Land <sup>(5)(6)</sup>	Cost <sup>(3)</sup> , comparable land sales	237	166	403	2	
Assets classified as held for sale	DCF <sup>(3)</sup> , comparable land sales	215	—	215	6	
Dispositions <sup>(7)</sup>	N/A	93	59	152	6	
Total investment properties		\$ 8,239	\$ 377	\$ 8,616	\$ 431	
NOI related to other investments					1	
Total NOI					\$ 432	

<sup>(1)</sup> Prior periods restated to reflect current period property categories.

<sup>(2)</sup> At First Capital's proportionate interest. Refer to the "Non-IFRS Financial Measures" section of this MD&A.

<sup>(3)</sup> Discounted Cash Flow ("DCF") is a valuation method under the Income Approach. At cost where cost approximates fair value.

<sup>(4)</sup> Approximately \$36 million (\$36 million at First Capital's share) of properties under construction is included in assets classified as held for sale.

<sup>(5)</sup> Approximately \$23 million (\$23 million at First Capital's share) of density and development land is included in assets classified as held for sale.

<sup>(6)</sup> Approximately \$14 million (\$14 million at First Capital's share) of density and development land is included in acquisitions.

<sup>(7)</sup> Includes properties that were disposed of in 2024. Approximately \$19 million (\$79 million at First Capital's share) of density and development land is included in dispositions.

The majority of the Trust's portfolio is valued under the Income Approach using the discounted cash flow ("DCF") method. As at September 30, 2024, the weighted average valuation yields (stabilized overall capitalization, terminal capitalization and discount rates) used in valuing those investment properties under the Income Approach did not materially change from December 31, 2023.

During the third quarter of 2024, as part of its normal course internal valuations, the Trust made revisions to the cash flow models and yields on certain properties, and revalued certain development lands when considering comparable land sales and market activity. As a result, an overall net increase in the value of investment properties was recorded in the amount of \$17.5 million (\$18.9 million at FCR's share) for the three months ended September 30, 2024. For the nine months ended September 30, 2024, an overall net decrease in the value of investment properties was recorded in the amount of \$12.0 million (\$53.2 million at FCR's share).

The associated stabilized capitalization rates by major market for FCR's investment properties valued under the Income Approach were as follows as at September 30, 2024 and December 31, 2023:

Area	Stabilized Capitalization Rate		
	Weighted Average	Median	Range
Greater Toronto	5.2%	5.3%	4.0%-6.5%
Greater Montreal	6.1%	6.0%	5.3%-7.3%
Greater Calgary	5.8%	6.0%	5.5%-6.8%
Greater Vancouver	4.8%	4.8%	4.0%-5.8%
Greater Edmonton	6.6%	6.0%	5.5%-7.5%
Greater Ottawa	5.9%	5.8%	5.5%-6.5%
KW/Guelph <sup>(1)</sup>	5.6%	5.5%	5.3%-6.0%
Other	5.9%	5.9%	5.3%-6.8%
Weighted Average	5.5%	5.5%	4.0%-7.5%

<sup>(1)</sup> Includes Kitchener, Waterloo, and Guelph Area.

As at December 31, 2023		Stabilized Capitalization Rate	
Area	Weighted Average	Median	Range
Greater Toronto	5.1%	5.0%	3.8%-7.3%
Greater Montreal	6.0%	6.0%	5.3%-7.3%
Greater Calgary	5.9%	6.0%	5.5%-6.8%
Greater Vancouver	4.7%	4.5%	3.5%-5.3%
Greater Edmonton	6.5%	6.0%	5.5%-7.5%
Greater Ottawa	5.8%	5.9%	5.3%-6.3%
KW/Guelph <sup>(1)</sup>	5.6%	5.5%	5.3%-6.0%
Other	5.9%	5.9%	5.3%-6.8%
Weighted Average	5.5%	5.5%	3.5%-7.5%

<sup>(1)</sup> Includes Kitchener, Waterloo, and Guelph Area.

## Property Development Activities

As at September 30, 2024, the Trust's share of properties under construction, residential inventory and density and development land totaled approximately \$749 million. These non-income producing properties represent approximately 9% of the Trust's total portfolio value and consists of development land, adjacent land parcels, properties slated for redevelopment with limited income and properties in active development. As at September 30, 2024, the invested cost of these non-income producing properties was \$695 million as compared to a fair value of \$749 million. Cumulative gains of approximately \$54 million have been recognized to date and are expected to grow over time as development projects are entitled, advanced and completed.

Development and redevelopment activities are completed selectively, based on opportunities in First Capital's properties or in the markets where FCR operates. First Capital's development activities include redevelopment of stable properties, major redevelopment, and ground-up projects. Additionally, properties under development include land with future development potential. All commercial development activities are strategically managed to reduce risk, and properties are generally developed after obtaining anchor tenant lease commitments. Individual commercial buildings within a development are generally constructed only after obtaining lease commitments on a substantial portion of the space.

### Development Pipeline

As at September 30, 2024, First Capital's portfolio is comprised of 19.4 million square feet of GLA at FCR's ownership interest. Substantially all of this GLA is located in Canada's six largest urban growth markets which are undergoing significant land use intensification. As such, Management has identified meaningful incremental density available for future development within its existing portfolio. As at September 30, 2024, Management had identified approximately 22.3 million square feet of incremental density which currently exceeds FCR's existing portfolio of 19.4 million square feet.

Management undertakes a quarterly review of its entire portfolio and updates all of its future incremental density. Management stratifies the density by expected project commencement time frame. Medium term includes project commencement expected within the next 7 years, long term between 8 and 15 years and very long term beyond 15 years. First Capital's incremental density is classified by type between commercial and residential. Commercial density primarily consists of retail density.

As a substantial part of the portfolio is located in urban markets where significant land use intensification continues to occur, Management expects future incremental density will continue to grow and provide First Capital with increased opportunity to redevelop its generally low density properties.

## MANAGEMENT'S DISCUSSION AND ANALYSIS – continued

A breakdown of the properties under construction, density and development land, and residential inventory within the portfolio by component and type is as follows:

As at September 30, 2024	Square feet (in thousands)			Value recognized <sup>(1)(2)</sup> (in millions)
	Commercial	Residential	Total <sup>(1)</sup>	Recognized to date <sup>(2)</sup>
Properties under construction	68	260	328	328 \$
Density and development land				
Medium term	800	10,700	11,500	
Long term	(100)	3,300	3,200	
Very long term	(100)	7,000	6,900	
	600	21,000	21,600	6,505 \$
Residential inventory	—	372	372	372 \$
Total development pipeline	668	21,632	22,300	7,205 \$

<sup>(1)</sup> At First Capital's proportionate interest. Refer to the "Non-IFRS Financial Measures" section of this MD&A.

<sup>(2)</sup> Represents the density that has been valued and included as part of the fair value of investment properties and the cost of residential inventory on the proportionate balance sheet.

First Capital determines its course of action with respect to its potential residential density on a case by case basis given the specifics of each property. First Capital's course of action for each property may include selling the property, selling the residential density rights, entering into a joint venture with a partner to develop the property or undertaking the development of the property on its own. Approximately 7.2 million or 32% of FCR's 22.3 million square feet of identified incremental density has been at least partially included as part of the fair value of investment properties and the cost of residential inventory on the proportionate balance sheet.

The value of the Trust's density and development land recognized in the Trust's proportionate balance sheet totaling \$376 million, or \$58 per buildable square foot, as presented below, consists of development land and adjacent land parcels, future pad developments and properties slated for redevelopment with limited income. As of September 30, 2024, the invested cost of the density and development land recognized in the Trust's proportionate balance sheet totaled \$341 million representing acquisition cost and pre-development costs to date.

As at September 30, 2024 <sup>(1)</sup> (in millions)		Unencumbered	Encumbered	Fair Value
Development land	Unzoned	\$ 59	\$ 11	\$ 70
	Zoned	161	—	161
	Total	220	11	231
IPP with density	Unzoned	60	58	118
	Zoned	27	—	27
	Total	87	58	145
Value of density and development land		\$ 307	\$ 69	\$ 376

<sup>(1)</sup> At First Capital's proportionate interest. Refer to the "Non-IFRS Financial Measures" section of this MD&A.

The remaining 15.1 million square feet of identified incremental density may be included in the value of the property in the future, based on certain factors including the expiry or removal of tenant encumbrances and zoning approvals. The majority of the incremental residential density is located above income-producing shopping centres or their parking area.



### Development Pipeline by Urban Market

A breakdown of FCR's properties under construction, density and development land, and residential inventory by urban market is as follows:

As at September 30, 2024 (in thousands of square feet)	Incremental Density Pipeline	
	Total	% of Total
Greater Toronto Area	13,698	61.4%
Greater Montreal Area	4,624	20.7%
Greater Vancouver Area	2,358	10.6%
Greater Ottawa Area	963	4.3%
Greater Edmonton Area	569	2.6%
Greater Calgary Area	88	0.4%
Total development pipeline	<b>22,300</b>	<b>100.0%</b>

### Entitlements Program

First Capital has a program in place to seek entitlements for the incremental density within its portfolio. Entitlement applications are submitted based on gross floor area ("GFA").

As of September 30, 2024, entitlement submissions to date total approximately 16.5 million square feet representing 74% of FCR's 22.3 million incremental density pipeline. To date, 9.1 million square feet has been zoned and the Trust expects up to 0.6 million square feet of existing entitlement submissions to be zoned during the fourth quarter of 2024.

Entitlement Applications <sup>(1)</sup>	000's of square feet submitted for (at FCR's share):					
	Residential	Commercial	Total	Existing	Incremental	Zoned
1. Pre-2019 Entitlement Applications <sup>(2)</sup>	2,986	707	3,693	175	3,518	3,583
2. 2019 Entitlement Applications	8,349	1,020	9,369	317	9,052	5,901
3. 2020 Entitlement Applications	2,902	199	3,101	143	2,958	970
4. 2021 Entitlement Applications	1,426	14	1,440	104	1,336	526
5. 2022 Entitlement Applications	1,655	37	1,692	78	1,614	652
6. 2023 Entitlement Applications	1,642	69	1,711	106	1,605	—
Total Entitlement Applications Submitted	<b>18,960</b>	<b>2,046</b>	<b>21,006</b>	<b>923</b>	<b>20,083</b>	<b>11,632</b>
Dispositions <sup>(3)</sup>	(3,117)	(594)	(3,711)	(101)	(3,610)	(2,530)
Total Entitlement Applications Submitted - net	<b>15,843</b>	<b>1,452</b>	<b>17,295</b>	<b>822</b>	<b>16,473</b>	<b>9,102</b>

<sup>(1)</sup> Certain prior period entitlement application data has been updated to reflect subsequent resubmissions.

<sup>(2)</sup> As at September 30, 2024, all pre-2019 entitlement applications have been approved with final zoning as indicated above.

<sup>(3)</sup> Includes properties that have been fully or partially disposed of for which entitlements had been previously submitted.

First Capital has approximately 7.2 million square feet of additional incremental density primarily related to the properties listed below, where entitlements have yet to be submitted.

Additional Incremental Density				
Property	Neighbourhood	City, Province	Ownership Interest %	
1. Danforth Sobeys	Danforth Village	Toronto, ON	100%	
2. Cliffcrest Plaza	Cliffcrest	Toronto, ON	100%	
3. Pemberton Plaza	Pemberton	North Vancouver, BC	100%	
4. Olde Oakville (future phases)	South Oakville	Oakville, ON	100%	
5. Appleby Square	Appleby	Burlington, ON	100%	
6. Harwood Plaza	Harwood Ave. S. / Bayly St. W.	Ajax, ON	100%	
7. 1000 Wellington St.	Griffintown	Montreal, QC	100%	
8. Centre Commercial Domaine	Longue-Pointe	Montreal, QC	100%	
9. Galeries Normandie	Hwy. 15/Rue de Salaberry	Montreal, QC	100%	
10. College Square	Nepean	Ottawa, ON	50%	
11. Place Anjou (future phase)	Anjou	Anjou, QC	100%	
12. Cedarbrae Mall (future phases)	Cedarbrae	Toronto, ON	100%	
13. Le Campanile & Place du Commerce	Nun's Island	Montreal, QC	100%	
14. Place Michelet	Saint - Leonard	Montreal, QC	100%	
15. Scott 72 Shopping Centre	120 St./72 Ave.	Delta, BC	100%	
16. Semiahmoo (future phases)	South Surrey	Surrey, BC	100%	
17. Gloucester City Centre (future phases)	Gloucester	Ottawa, ON	50%	

FCR continues to review each of its properties and has identified meaningful incremental density in properties that have not progressed to the point of inclusion in First Capital's incremental density pipeline, that Management expects may be included in the future.

### 2024 Development and Redevelopment Coming Online and Space Going Offline

Development and redevelopment coming online includes both leased and unleased space transferred from development to income-producing properties at completion of construction. Costs transferred to income-producing properties often involves judgment in cost allocations related to the space transferred in the period relative to the total project. Therefore, the cost per square foot transferred in any one period may not be indicative of the total project cost per square foot.

During the nine months ended September 30, 2024, First Capital completed the transfer of 91,000 square feet of new retail space to the income-producing portfolio at a total value of \$42.6 million. Approximately 78,000 square feet of the retail space transferred became occupied at an average rental rate of \$24.95 per square foot or approximately \$2.0 million in annual NOI.

For the nine months ended September 30, 2024, First Capital had tenant closures for redevelopment of 6,000 square feet at an average rental rate of \$19.29 per square foot, of which 4,000 square feet was demolished.

## Active Development and Redevelopment Activities

Consistent with its strategy of long-term ownership and value creation, First Capital's developments are completed based on the highest standards in architecture, construction, choice of materials, lighting, parking, vehicular access, pedestrian amenities and accessibility, as well as development to Leadership in Energy and Environmental Design ("LEED") standards. Prospectively, First Capital's development program also strives to achieve net zero carbon certification, where feasible.

As construction on large projects occurs in phases, there continues to be ongoing lease negotiations in various stages with retailers for the planned space. Leasing of residential apartments begins as the project is nearing completion.

Highlights of First Capital's active projects as at September 30, 2024 are as follows:

As at September 30, 2024					Estimated GLA/GFA upon completion (thousands of square feet) <sup>(2)</sup>		
Project	Ownership Interest %	Type	Target Completion Date <sup>(1)</sup>	Estimated Number of Residential Units <sup>(2)</sup>	Residential <sup>(2)</sup>	Commercial <sup>(2)</sup>	Total <sup>(2)</sup>
Edenbridge Condos, Toronto, ON	50%	Mixed-Use (condo)	H1 2026	105	123	—	123
		Mixed-Use (retail)	H1 2026	—	—	4	4
400 King St. W., Toronto, ON	35%	Mixed-Use (condo)	H2 2026	219	151	—	151
		Mixed-Use (retail)	H2 2026	—	—	12	12
Yonge & Roselawn, Toronto, ON	50% <sup>(3)</sup>	Mixed-Use (rental)	H2 2027	318	211	33	244
1071 King St. W., Toronto, ON	25%	Mixed-Use (retail)	H1 2028	75	49	1	50
138 Yorkville Ave., Toronto, ON	33%	Mixed-Use (condo)	H2 2028	22	98	—	98
		Mixed-Use (retail)	H2 2028	—	—	18	18
Total at FCR's share <sup>(2)</sup>				739	632	68	700

<sup>(1)</sup> H1 and H2 refer to the first six months of the year and the last six months of the year, respectively.

<sup>(2)</sup> At First Capital's proportionate interest. Refer to the "Non-IFRS Financial Measures" section of this MD&A.

<sup>(3)</sup> As at September 30, 2024, 25% of this project is classified as held for sale.

As at September 30, 2024		Investment at cost <sup>(1)</sup> (in millions)			Value recognized <sup>(1)</sup> (in millions)			
Project		Incurred to Date <sup>(1)</sup>	Estimated to Complete <sup>(1)</sup>	Total <sup>(1)</sup>	Properties Under Construction <sup>(1)</sup>	Income-Producing Properties <sup>(1)</sup>	Residential Development Inventory <sup>(1)</sup>	Total <sup>(1)</sup>
Edenbridge Condos, Toronto, ON (residential)	\$	75	\$ 38	\$ 113	\$ —	\$ —	\$ 75	\$ 75
Edenbridge Condos, Toronto, ON (retail)		3	1	4	2	—	—	2
400 King St. W., Toronto, ON (residential)		75	69	144	—	—	93	93
400 King St. W., Toronto, ON (retail)		7	4	11	4	—	—	4
Yonge & Roselawn, Toronto, ON		90	214	304	85	—	—	85
1071 King St. W., Toronto, ON		5	42	47	14	—	—	14
Sub-total at FCR's share <sup>(1)</sup>	\$	255	\$ 368	\$ 623	\$ 105	\$ —	\$ 168	\$ 273
138 Yorkville Ave., Toronto, ON (residential)		85	TBD	TBD	—	—	85	85
138 Yorkville Ave., Toronto, ON (retail)		15	TBD	TBD	15	—	—	15
Total at FCR's share <sup>(1)</sup>	\$	<b>355</b>	<b>\$ 368</b>	<b>\$ 723</b>	<b>\$ 120</b>	<b>\$ —</b>	<b>\$ 253</b>	<b>\$ 373</b>

<sup>(1)</sup> At First Capital's proportionate interest. Refer to the "Non-IFRS Financial Measures" section of this MD&A.



### ***Edenbridge Condominiums***

Edenbridge on the Kingsway, Etobicoke, is a 9-storey condominium development that includes 209 luxury suites and approximately 7,000 square feet of retail GLA at grade. The project is located on the southeast corner of the REIT's Humbertown Shopping Centre and 89% of the units have been pre-sold. Window installation is nearing completion and the early stages of interior finishing work are underway. The Trust's 50% co-development partner in the project is Tridel.

### ***400 King***

400 King Street West, Toronto, is a 47-storey condominium development that includes 617 suites and approximately 34,000 square feet of street front retail GLA located over two levels. Structural forming of the 24th floor is underway and exterior precast installation has begun. As of quarter end, 98% of the units have been pre-sold. The Trust's co-development partners in the project are Plazacorp and Main & Main.

### ***Yonge & Roselawn***

Yonge and Roselawn, Toronto, is a two-tower mixed-use development project located just north of the Yonge & Eglinton intersection. The project includes 636 purpose-built rental residential units between the two buildings, reaching 24 and 30 storeys, respectively. A substantial 2-storey retail podium is included at grade, incorporating two existing heritage facades along the Yonge streetfront. In addition to the inclusion of a new public park on the site, the project includes an extensive geothermal heating and cooling system and is targeting Net Zero Carbon and LEED Gold certifications. Both tower cranes have been installed on site, and construction of the foundations and below-grade structural elements is ongoing. The Trust's co-development partner in the project is Woodbourne.

### ***1071 King Street West***

1071 King Street West, Toronto, is a 17-storey mixed-use development project located at the gateway to Liberty Village. The project includes 298 purpose-built rental units within an iconic flatiron building, along with streetfront retail, a new neighbourhood park, and a future connection to the West Toronto Railpath. Excavation is nearing completion and the site will be prepared for crane installation in Q4. The Trust's co-development partners in the project are Hullmark and Woodbourne.

### ***138 Yorkville***

138 Yorkville Avenue, Toronto, is a 31-storey ultra-luxury condominium tower that includes approximately 67 large-size suites and approximately 40,000 square feet of high-end retail at its base. Located on the northeast corner of Avenue Road and Yorkville Avenue, the property is situated prominently at the "gateway" to Toronto's prestigious Yorkville neighbourhood, and it will be integrated into the REIT's Yorkville Village shopping centre. Site excavation is underway. The Trust's co-development partner in the project is Greybrook Realty Partners.

## Leasing and Occupancy

As at September 30, 2024, total portfolio and Same Property occupancy increased 0.2% and 0.3% to 96.5% and 96.7%, respectively, compared to June 30, 2024 occupancy rates primarily due to tenant openings, net of closures. Total portfolio and Same Property occupancy increased 0.3% and 0.5%, respectively, compared to December 31, 2023 occupancy rates.

For the nine months ended September 30, 2024, the monthly average occupancy for the total portfolio was 96.2% compared to 95.9%, and the Same Property portfolio occupancy was 96.2% compared to 95.8% for the same prior year period, respectively.

Occupancy of First Capital's portfolio by property categorization was as follows:

As at	September 30, 2024			December 31, 2023		
(square feet in thousands)	Total Occupied Square Feet	% Occupied	Weighted Average Rate per Occupied Square Foot	Total Occupied Square Feet	% Occupied	Weighted Average Rate per Occupied Square Foot
Same Property – stable	17,134	96.6%	\$ 24.08	17,057	96.1%	\$ 23.59
Same Property with redevelopment	512	98.1%	17.93	455	98.7%	18.02
Total Same Property	17,646	96.7%	23.90	17,512	96.2%	23.45
Major redevelopment	481	90.7%	23.47	471	97.8%	22.30
Assets classified as held for sale	341	97.0%	16.00	328	94.4%	16.92
Total portfolio before acquisitions and dispositions	18,468	96.5%	23.75	18,311	96.2%	23.30
Acquisitions <sup>(1)</sup>	180	96.1%	34.37	120	97.0%	30.35
Dispositions <sup>(2)</sup>	—	—%	—	109	88.8%	22.08
Density and Development land	80	95.2%	25.13	86	95.3%	23.89
Total <sup>(3)</sup>	18,728	96.5%	\$ 23.85	18,626	96.2%	\$ 23.34

<sup>(1)</sup> Includes current year and prior year acquisitions.

<sup>(2)</sup> Comparative information presented relates to 2024 dispositions that have been completed and no longer form part of these metrics as at September 30, 2024.

<sup>(3)</sup> At FCR's ownership interest.

## MANAGEMENT'S DISCUSSION AND ANALYSIS – continued

During the three months ended September 30, 2024, First Capital completed 437,000 square feet of lease renewals across the portfolio. First Capital achieved a 12.4% lease renewal rate increase when comparing the per square foot net rental rate in the first year of the renewal term to the per square foot net rental rate of the last year of the expiring term. For the three months ended September 30, 2024, First Capital achieved a 16.9% lease renewal rate increase when comparing the average net rental rate over the renewal term to the net rental rate in the last year of the expiring term.

The average rental rate per occupied square foot for the total portfolio increased 0.5% from \$23.73 as at June 30, 2024 to \$23.85 as at September 30, 2024 primarily due to renewals lifts and rent escalations.

Changes in First Capital's gross leasable area and occupancy for the total portfolio for the three months ended September 30, 2024 are set out below:

Three months ended September 30, 2024	Total Same Property			Major redevelopment, ground-up, acquisitions, dispositions, density & development land			Vacancy				Total Portfolio <sup>(1)</sup>		
	Occupied Square Feet (thousands)	%	Weighted Average Rate per Occupied Square Foot	Occupied Square Feet (thousands)	%	Weighted Average Rate per Occupied Square Foot	Under Redevelop- ment Square Feet (thousands)	%	Vacant Square Feet (thousands)	%	Total Square Feet (thousands)	Occupied Square Feet %	Weighted Average Rate per Occupied Square Foot
<b>June 30, 2024 <sup>(2)</sup></b>	<b>17,598</b>	<b>96.4%</b>	<b>\$ 23.80</b>	<b>1,064</b>	<b>95.0%</b>	<b>\$ 22.59</b>	<b>—</b>	<b>—%</b>	<b>717</b>	<b>3.7%</b>	<b>19,379</b>	<b>96.3%</b>	<b>\$ 23.73</b>
Tenant possession	139		24.08	15		14.07	—		(154)		—		23.09
Tenant closures	(88)		(21.45)	(12)		(25.91)	—		100		—		(21.99)
Tenant closures for redevelopment	(4)		(25.07)	(2)		(8.00)	6		—		—		(19.29)
Developments – tenants coming online <sup>(3)</sup>	—		—	17		53.66	—		6		23		53.66
Redevelopments – tenant possession	—		—	—		—	—		—		—		—
Demolitions	—		—	—		—	(4)		—		(4)		—
Reclassification	1		—	—		—	—		8		9		—
Total portfolio before Q3 2024 acquisitions and dispositions	17,646	96.7%	\$ 23.90	1,082	93.8%	\$ 23.06	2	—%	677	3.5%	19,407	96.5%	\$ 23.85
Acquisitions (at date of acquisition)	—	—%	—	—	—%	—	—	—%	—		—	—%	—
Dispositions (at date of disposition)	—	—%	—	—	—%	—	—	—%	—		—	—%	—
<b>September 30, 2024</b>	<b>17,646</b>	<b>96.7%</b>	<b>\$ 23.90</b>	<b>1,082</b>	<b>93.8%</b>	<b>\$ 23.06</b>	<b>2</b>	<b>—%</b>	<b>677</b>	<b>3.5%</b>	<b>19,407</b>	<b>96.5%</b>	<b>\$ 23.85</b>
Renewals	429		\$ 29.83	8		\$ 37.60					437		\$ 29.98
Renewals – expired	(429)		\$ (26.55)	(8)		\$ (32.85)					(437)		\$ (26.67)
Net change per square foot from renewals			\$ 3.28			\$ 4.75							\$ 3.31
% Increase on renewal of expiring rents (first year of renewal term)			12.4%			14.5%							12.4%
% increase on renewal of expiring rents (average rate in renewal term)													16.9%

<sup>(1)</sup> At FCR's ownership interest.

<sup>(2)</sup> Opening balances have been adjusted to reflect the current period presentation.

<sup>(3)</sup> For further discussion of development and redevelopment coming online and under development vacancy, refer to the "Property Development Activities – 2024 Development and Redevelopment Coming Online and Space Going Offline" section of this MD&A.

During the nine months ended September 30, 2024, First Capital completed 1,623,000 square feet of lease renewals across the portfolio. First Capital achieved a 12.3% lease renewal rate increase when comparing the per square foot net rental rate in the first year of the renewal term to the per square foot net rental rate of the last year in the expiring term. For the nine months ended September 30, 2024, First Capital achieved a 16.7% lease renewal rate increase when comparing the average net rental rate over the renewal term to the net rental rate in the last year of the expiring term.

The average rental rate per occupied square foot for the total portfolio increased 2.2% from \$23.34 as at December 31, 2023 to \$23.85 as at September 30, 2024 primarily due to rent escalations, renewal lifts and tenant possessions.

Changes in First Capital's gross leasable area and occupancy for the total portfolio for the nine months ended September 30, 2024 are set out below:

Nine months ended September 30, 2024	Total Same Property			Major redevelopment, ground-up, acquisitions, dispositions, density & development land			Vacancy				Total Portfolio <sup>(1)</sup>		
	Occupied Square Feet (thousands)	%	Weighted Average Rate per Occupied Square Foot	Occupied Square Feet (thousands)	%	Weighted Average Rate per Occupied Square Foot	Under Redevelop- ment Square Feet (thousands)	%	Vacant Square Feet (thousands)	%	Total Square Feet (thousands)	Occupied Square Feet %	Weighted Average Rate per Occupied Square Foot
<b>December 31, 2023 <sup>(2)</sup></b>	<b>17,512</b>	<b>96.2%</b>	<b>\$ 23.44</b>	<b>1,114</b>	<b>95.6%</b>	<b>\$ 21.68</b>	—	—%	<b>742</b>	<b>3.8%</b>	<b>19,368</b>	<b>96.2%</b>	<b>\$ 23.34</b>
Tenant possession	443		26.66	42		7.79	—		(485)		—		25.02
Tenant closures	(370)		(21.14)	(41)		(21.70)	—		411		—		(21.20)
Tenant closures for redevelopment	(4)		(25.07)	(2)		(8.00)	6		—		—		(19.29)
Developments – tenants coming online <sup>(3)</sup>	61		17.00	17		53.66	—		13		91		24.95
Redevelopments – tenant possession	—		—	—		—	—		—		—		—
Demolitions	—		—	—		—	(15)		—		(15)		—
Reclassification	4		—	(2)		—	11		9		22		—
Total portfolio before 2024 acquisitions and dispositions	17,646	96.7%	\$ 23.90	1,128	93.1%	\$ 22.12	2	—%	690	3.5%	19,466	96.4%	\$ 23.80
Acquisitions (at date of acquisition)	—	—%	—	63	98.2%	38.34	—	—%	1		64	98.2%	38.34
Dispositions (at date of disposition)	—	—%	—	(109)	88.8%	(22.14)	—	—%	(14)		(123)	88.8%	(22.14)
<b>September 30, 2024</b>	<b>17,646</b>	<b>96.7%</b>	<b>\$ 23.90</b>	<b>1,082</b>	<b>93.8%</b>	<b>\$ 23.06</b>	<b>2</b>	<b>—%</b>	<b>677</b>	<b>3.5%</b>	<b>19,407</b>	<b>96.5%</b>	<b>\$ 23.85</b>
Renewals	1,600		\$ 27.29	23		\$ 37.12					1,623		\$ 27.43
Renewals – expired	(1,600)		\$ (24.30)	(23)		\$ (32.39)					(1,623)		\$ (24.42)
Net change per square foot from renewals			\$ 2.99			\$ 4.73							\$ 3.01
% Increase on renewal of expiring rents (first year of renewal term)			12.3%			14.6%							12.3%
% increase on renewal of expiring rents (average rate in renewal term)													16.7%

<sup>(1)</sup> At FCR's ownership interest.

<sup>(2)</sup> Opening balances have been adjusted to reflect the current period presentation.

<sup>(3)</sup> For further discussion of development and redevelopment coming online and under development vacancy, refer to the "Property Development Activities – 2024 Development and Redevelopment Coming Online and Space Going Offline" section of this MD&A.



## Top Forty Tenants

As at September 30, 2024, 55.4% of First Capital's annualized minimum rent came from its top 40 tenants (December 31, 2023 – 54.9%). Of these rents, 73.1% (December 31, 2023 – 73.0%) came from tenants that have investment grade credit ratings and who represent many of Canada's leading grocery stores, pharmacies, national and discount retailers, financial institutions and other familiar retailers. The weighted average remaining lease term for First Capital's top 10 tenants was 5.5 years as at September 30, 2024, excluding contractual renewal options.

Rank	Tenant <sup>(1) (2)</sup>	Number of Stores	Square Feet (thousands)	Percent of Total Gross Leasable Area	Percent of Total Annualized Minimum Rent	DBRS Credit Rating	S&P Credit Rating	Moody's Credit Rating
1.	Loblaw Companies Limited ("Loblaw")	93	1,919	10.3%	10.4%	BBB (high)	BBB+	
2.	Sobeys	49	1,383	7.4%	5.4%	BBB	BBB-	
3.	Metro	34	875	4.7%	3.2%	BBB (high)	BBB	
4.	Canadian Tire	19	693	3.7%	3.1%	BBB	BBB	
5.	Walmart	10	1,018	5.5%	2.1%	AA	AA	Aa2
6.	TD Canada Trust	43	196	1.1%	2.0%	AA (high)	A+	Aa1
7.	Dollarama	52	468	2.5%	1.9%	BBB	BBB	Baa2
8.	Save-On-Foods	8	316	1.7%	1.8%			
9.	RBC Royal Bank	36	196	1.0%	1.7%	AA (high)	AA-	Aa1
10.	GoodLife Fitness	25	466	2.5%	1.7%			B2
<b>Top 10 Tenants Total</b>		<b>369</b>	<b>7,530</b>	<b>40.4%</b>	<b>33.3%</b>			
11.	Scotiabank	28	132	0.7%	1.6%	AA	A+	Aa2
12.	RONA	4	361	1.9%	1.4%			
13.	CIBC	33	168	0.9%	1.4%	AA	A+	Aa2
14.	McKesson	24	175	0.9%	1.3%		BBB+	A3
15.	LCBO	21	190	1.0%	1.3%	AA	A+	Aa3
16.	Winners	13	306	1.6%	1.3%		A	A2
17.	Restaurant Brands International	54	120	0.6%	1.1%		BB	Ba3
18.	Longo's	5	196	1.1%	1.1%			
19.	BMO	25	105	0.6%	1.0%	AA	A+	Aa2
20.	London Drugs	7	174	0.9%	0.9%			
21.	Recipe Unlimited	27	104	0.6%	0.8%			
22.	Petsmart	7	118	0.6%	0.7%		B+	B1
23.	Altea Active	1	32	0.2%	0.7%			
24.	Staples	7	140	0.8%	0.7%		B-	B3
25.	Toys "R" Us	4	141	0.8%	0.6%			
26.	Whole Foods Market	2	90	0.5%	0.6%		AA-	A1
27.	Starbucks	32	45	0.2%	0.6%		BBB+	Baa1
28.	McDonald's	19	70	0.4%	0.5%		BBB+	Baa1
29.	Pusateri's	1	35	0.2%	0.5%			
30.	Subway	57	58	0.3%	0.5%			
31.	The Beer Store	10	59	0.3%	0.4%	AA	A+	Aa3
32.	Pet Valu	21	56	0.3%	0.4%			
33.	The Home Depot	2	153	0.8%	0.4%	A	A	A2
34.	Williams-Sonoma	2	38	0.2%	0.4%			
35.	Bulk Barn	14	61	0.3%	0.4%			
36.	Anytime Fitness	13	66	0.4%	0.3%			
37.	Alcanna Inc.	13	40	0.2%	0.3%			
38.	Goodwill	5	62	0.3%	0.3%			
39.	CLSC <sup>(3)</sup>	1	73	0.4%	0.3%	AA (low)	AA-	Aa2
40.	Michaels	3	54	0.3%	0.3%		B-	B3
<b>Top 40 Tenants Total</b>		<b>824</b>	<b>10,952</b>	<b>58.7%</b>	<b>55.4%</b>			

<sup>(1)</sup> The names noted above may be the names of the parent entities and are not necessarily the covenants under the leases.

<sup>(2)</sup> Tenants noted include all banners of the respective retailer.

<sup>(3)</sup> Centre local de services communautaires.

## Lease Maturity Profile

First Capital's lease maturity profile for its portfolio as at September 30, 2024, excluding any contractual renewal options, is as follows:

Maturity Date	Number of Locations	Occupied Square Feet (thousands)	Percent of Total Square Feet	Annualized Minimum Rent at Expiration (thousands)	Percent of Total Annualized Minimum Rent	Average Annual Minimum Rent per Square Foot at Expiration
Month-to-month tenants <sup>(1)</sup>	141	276	1.4%	\$ 5,882	1.2%	\$ 21.32
2024	74	331	1.7%	6,072	1.3%	18.33
2025	473	1,903	9.8%	45,288	9.2%	23.79
2026	533	1,830	9.4%	49,080	10.0%	26.82
2027	596	2,705	13.9%	67,784	13.8%	25.06
2028	575	3,061	15.8%	73,647	15.0%	24.06
2029	560	2,548	13.1%	63,276	12.9%	24.84
2030	259	1,172	6.0%	33,040	6.7%	28.18
2031	147	872	4.6%	23,308	4.8%	26.72
2032	145	877	4.5%	22,246	4.5%	25.36
2033	141	739	3.8%	21,309	4.4%	28.84
2034	156	755	3.9%	26,857	5.5%	35.56
Thereafter	105	1,659	8.6%	52,614	10.7%	31.74
Total or Weighted Average	3,905	18,728	96.5%	\$ 490,403	100.0%	\$ 26.19

<sup>(1)</sup> Includes tenants on over hold including renewals and extensions under negotiation, month-to-month tenants and tenants in space at properties with future redevelopment.

The weighted average remaining lease term for the portfolio was 5.1 years as at September 30, 2024, excluding contractual renewal options, but including month-to-month and other short-term leases.

## Investment in Joint Ventures

As at September 30, 2024, First Capital had interests in seven joint ventures that it accounts for using the equity method. First Capital's joint ventures are as follows:

Name of Entity	Name of Property/Business Activity	Location	Effective Ownership	
			September 30, 2024	December 31, 2023
Aukland and Main Developments LP	Station Place	Toronto, ON	35.4%	35.4%
College Square General Partnership	College Square	Ottawa, ON	50.0%	50.0%
Edenbridge Kingsway (Humbertown)	Humbertown Condos (Phase 1)	Toronto, ON	50.0%	50.0%
Fashion Media Group GP Ltd.	Toronto Fashion Week events	Toronto, ON	78.0%	78.0%
FC Urban Properties, LP	199 Avenue Rd.	Toronto, ON	20.0%	20.0%
Green Capital Limited Partnership <sup>(1)</sup>	Royal Orchard	Markham, ON	—%	50.0%
Lakeshore Development LP	2150 Lake Shore Blvd. W.	Toronto, ON	50.0%	50.0%
Stackt Properties LP	Shipping Container marketplace	Toronto, ON	94.0%	94.0%

<sup>(1)</sup> During the first quarter of 2024, Green Capital Limited Partnership was dissolved and the net assets distributed to its limited partners.

First Capital has determined that these investments are joint ventures as all decisions regarding their activities are made unanimously between First Capital and its partners.

The following table reconciles the changes in First Capital's interests in its equity accounted joint ventures for the nine months ended September 30, 2024 and year ended December 31, 2023:

	September 30, 2024	December 31, 2023
Balance at beginning of year	\$ 404,504	\$ 357,122
Contributions to equity accounted joint ventures	11,461	6,554
Distributions from equity accounted joint ventures	(4,044)	(4,599)
Disposition of equity accounted joint venture	—	(3,074)
Distribution of net assets from equity accounted joint venture	(60,028)	—
Share of profit (loss) from equity accounted joint ventures	(40,084)	48,501
Balance at end of period	\$ 311,809	\$ 404,504

On June 9, 2023, the Trust sold its 50% interest of the partnership units in the ONE Restaurant for \$5.0 million. The sale was subject to working capital and closing adjustments of \$0.9 million with the Trust receiving net proceeds of \$4.1 million. The total gain on investment of \$1.0 million was recognized in other gains (losses) and (expenses) during the second quarter of 2023.

On February 28, 2024, Green Capital Limited Partnership was dissolved and the net assets distributed to its limited partners. The Trust held a 50% interest in the partnership and received net assets of \$60.0 million. Concurrently with the dissolution, the Trust sold its 50% interest in the Royal Orchard property for net proceeds of \$59.7 million.

## Loans, Mortgages and Other Assets

As at	September 30, 2024	December 31, 2023
<b>Non-current</b>		
Loans and mortgages receivable classified as amortized cost (a)	\$ 44,406	\$ 57,509
Other investments	12,558	11,393
Due from co-owners (b)	55,715	41,944
Total non-current	112,679	110,846
<b>Current</b>		
Loans and mortgages receivable classified as amortized cost (a)	106,291	73,718
FVTPL investments in securities (c)	3,369	2,801
Total current	109,660	76,519
Total	\$ 222,339	\$ 187,365

(a) Loans and mortgages receivable are secured by interests in investment properties or shares of entities owning investment properties. As at September 30, 2024, these receivables bear interest at weighted average effective interest rates of 8.1% (December 31, 2023 – 8.6%) and mature between 2024 and 2027.

(b) The Trust has contributed equity to one of its co-ownerships whereas its partners made draws on the co-ownership's new credit facility to fund the co-ownership's development project. The due from co-owners in the principal amount of \$50.3 million equals the Trust's proportionate share of the co-ownership's credit facility draws. As there is no right of offset for these two financial instruments they are presented on a gross basis on the consolidated balance sheets.

(c) From time to time, First Capital invests in publicly traded real estate and related securities. These securities are recorded at market value. Realized and unrealized gains and losses on FVTPL securities are recorded in other gains (losses) and (expenses).

## RESULTS OF OPERATIONS

### Net Operating Income

First Capital's net operating income for its portfolio is presented below:

	Three months ended September 30			Nine months ended September 30		
	% change	2024	2023	% change	2024	2023
Property rental revenue						
Base rent <sup>(1)</sup>		\$110,158	\$107,497		\$329,275	\$321,178
Operating cost recoveries		26,203	26,298		84,695	83,024
Realty tax recoveries		30,335	29,036		90,414	88,292
Lease termination fees		183	143		5,880	353
Percentage rent		744	798		2,122	2,409
Straight-line rent adjustment		1,318	424		4,803	(427)
Prior year operating cost and tax recovery adjustments		154	(96)		930	1,382
Temporary tenants, storage, parking and other <sup>(2)</sup>		4,921	4,783		15,033	20,586
Total Property rental revenue	3.0%	174,016	168,883	3.2%	533,152	516,797
Property operating costs						
Recoverable operating expenses		28,684	29,186		93,960	92,869
Recoverable realty tax expense		34,496	33,274		102,697	100,326
Prior year realty tax expense (recovery)		88	(12)		(161)	(153)
Other operating costs and adjustments <sup>(3)</sup>		930	(503)		2,284	7,254
Total Property operating costs		64,198	61,945		198,780	200,296
NOI <sup>(4)</sup>	2.7%	\$109,818	\$106,938	5.6%	\$334,372	\$316,501
NOI margin		63.1%	63.3%		62.7%	61.2%

<sup>(1)</sup> Includes residential revenue.

<sup>(2)</sup> Includes hotel property revenue.

<sup>(3)</sup> Includes residential operating costs, hotel property operating costs and bad debt expense (recovery). For the three and nine months ended September 30, 2024, bad debt expense (recovery) totaled \$Nil and (\$0.8) million, respectively (three and nine months ended September 30, 2023 - (\$1.2) million and (\$1.3) million, respectively).

<sup>(4)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

For the three and nine months ended September 30, 2024, total NOI increased \$2.9 million and \$17.9 million, respectively, compared to the same prior year periods. For the three months ended September 30, 2024, the increase was primarily due to higher base rent and higher net operating cost and tax recoveries, partially offset by lower bad debt recovery in the third quarter of 2024 relative to the third quarter of 2023. For the nine months ended September 30, 2024, the increase was primarily due to significantly higher contributions from lease termination fees, higher base rent and lower non-recoverable expenditures. Excluding bad debt expense (recovery) and lease termination fees, total NOI increased \$4.1 million and \$12.9 million, respectively, compared to the same prior year periods.

For the three and nine months ended September 30, 2024, property operating costs include \$6.5 million and \$19.2 million, respectively (three and nine months ended September 30, 2023 – \$5.9 million and \$18.6 million, respectively) related to employee compensation.



**Same Property NOI Growth**

First Capital's net operating income for its portfolio by property category is presented below:

	Three months ended September 30		Nine months ended September 30	
	% change	2024	2023	% change 2024 2023
Property rental revenue				
Base rent <sup>(1)</sup>		\$105,915	\$103,013	\$315,716 \$308,036
Operating cost recoveries		25,023	24,811	80,414 78,289
Realty tax recoveries		29,095	27,987	86,642 84,675
Lease termination fees		25	143	5,623 353
Percentage rent		679	590	1,941 1,855
Prior year operating cost and tax recovery adjustments		154	(114)	1,392 1,217
Temporary tenants, storage, parking and other <sup>(2)</sup>		4,654	4,315	13,509 12,706
Total Same Property rental revenue		165,545	160,745	505,237 487,131
Property operating costs				
Recoverable operating expenses		27,183	27,342	88,765 86,887
Recoverable realty tax expense		32,727	31,720	97,568 95,269
Prior year realty tax expense		115	(12)	(118) 2
Other operating costs and adjustments <sup>(3)</sup>		1,153	(99)	3,002 3,995
Total Same Property operating costs		61,178	58,951	189,217 186,153
Total Same Property NOI <sup>(4)</sup>	2.5%	\$104,367	\$101,794	5.0% \$316,020 \$300,978
Major redevelopment		2,605	2,440	7,820 7,534
Acquisitions – 2024		613	—	1,672 —
Acquisitions – 2023		828	925	2,691 2,103
Assets classified as held for sale		1,477	1,377	4,586 4,042
Dispositions – 2024		185	749	754 2,176
Dispositions – 2023		(42)	351	220 3,258
Straight-line rent adjustment		1,394	440	4,907 (394)
Development land		773	1,187	1,301 2,255
NOI at First Capital's proportionate interest <sup>(4)</sup>	2.7%	\$112,200	\$109,263	5.6% \$339,971 \$321,952
NOI related to equity accounted joint ventures & NCI		(2,382)	(2,325)	(5,599) (5,451)
NOI per consolidated statements of income (loss)		\$109,818	\$106,938	\$334,372 \$316,501
NOI margin		63.1%	63.3%	62.7% 61.2%

<sup>(1)</sup> Includes residential revenue.

<sup>(2)</sup> Includes hotel property revenue.

<sup>(3)</sup> Includes residential operating costs, hotel property operating costs and bad debt expense.

<sup>(4)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

The components of Same Property ("SP") NOI growth and comparisons to the same prior year period are as follows:

	Three months ended September 30		Nine months ended September 30	
	2024	2023 <sup>(1)</sup>	2024	2023 <sup>(1)</sup>
Same Property – Stable	2.1%	1.4%	4.9%	2.6%
Same Property with redevelopment	22.4%	(7.9%)	9.9%	(1.6%)
Total Same Property NOI Growth <sup>(2)</sup>	2.5%	1.2%	5.0%	2.5%

<sup>(1)</sup> Prior periods as reported; not restated to reflect current period property categories.

<sup>(2)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

For the three months ended September 30, 2024, SP NOI increased by \$2.6 million, or 2.5%, over the same prior year period due to higher base rent and higher net operating cost and tax recoveries, partially offset by a year-over-year decrease in bad debt recovery of \$1.1 million. Same Property NOI excluding bad debt expense (recovery) and lease termination fees increased 3.7%.

For the nine months ended September 30, 2024, SP NOI increased by \$15.0 million, or 5.0%, inclusive of a \$5.5 million settlement with Nordstrom with respect to the early termination of its lease at One Bloor East in June 2023. SP NOI growth excluding bad debt expense (recovery) and lease termination fees increased 3.3%, primarily due to higher base rent and lower non-recoverable expenditures.

## Interest and Other Income

	Three months ended September 30		Nine months ended September 30	
	2024	2023	2024	2023
Interest, dividend and distribution income from cash, marketable securities and other investments	\$ 3,594	\$ 1,568	\$ 8,176	\$ 2,982
Interest income from loans and mortgages receivable classified as FVTPL	—	27	—	79
Interest income from loans and mortgages receivable at amortized cost	2,977	2,554	8,534	7,799
Fees and other income <sup>(1)(2)(3)</sup>	12,320	4,939	24,320	7,597
Total	\$ 18,891	\$ 9,088	\$ 41,030	\$ 18,457

<sup>(1)</sup> For the three and nine months ended September 30, 2024, fees and other income includes a density bonus payment of \$11.3 million related to a previously sold property which received final zoning approval in the third quarter of 2024.

<sup>(2)</sup> For the nine months ended September 30, 2024, fees and other income includes a \$9.5 million fee related to the assignment of a purchase and sale agreement for a parcel of land.

<sup>(3)</sup> For the three and nine months ended September 30, 2023, fees and other income includes a legal settlement of \$3.8 million recognized in the third quarter of 2023.

For the three months ended September 30, 2024, interest and other income increased \$9.8 million, over the same prior year period primarily due to the recognition of an \$11.3 million density bonus payment in connection with a previously sold property, partially offset by a non-recurring legal settlement of \$3.8 million recognized in the third quarter of 2023.

For the nine months ended September 30, 2024, interest and other income increased \$22.6 million, over prior year primarily due to the recognition of an \$11.3 million density bonus payment in connection with a previously sold property as well as a \$9.5 million assignment fee recognized in the first quarter of 2024.

## Interest Expense

First Capital's interest expense by type is as follows:

	Three months ended September 30		Nine months ended September 30	
	2024	2023	2024	2023
Mortgages	\$ 13,497	\$ 14,140	\$ 41,681	\$ 41,519
Credit facilities	11,723	11,707	35,319	32,725
Senior unsecured debentures	22,905	18,919	60,595	56,141
Distributions on Exchangeable Units <sup>(1)</sup>	—	13	—	39
Interest capitalized	(4,807)	(5,576)	(13,832)	(15,327)
Interest expense	\$ 43,318	\$ 39,203	\$ 123,763	\$ 115,097

<sup>(1)</sup> The distributions declared on the Exchangeable Units are accounted for as interest expense.

For the three and nine months ended September 30, 2024, interest expense increased \$4.1 million and \$8.7 million, respectively, compared to the same prior year periods, primarily due to higher fixed interest rates on \$600 million of senior unsecured debentures issued during the first half of 2024.

During the nine months ended September 30, 2024 and 2023, approximately 10.1% or \$13.8 million, and 11.8% or \$15.3 million, respectively, of interest expense was capitalized to real estate investments under active development or redevelopment as well as for land or properties held for development.

## Corporate Expenses

First Capital's corporate expenses are as follows:

	Three months ended September 30		Nine months ended September 30	
	2024	2023	2024	2023
Salaries, wages and benefits	\$ 8,496	\$ 8,587	\$ 24,983	\$ 24,906
Unit-based compensation	2,620	2,351	7,688	6,947
Other corporate costs	3,148	2,570	11,642	17,108
Total corporate expenses	14,264	13,508	44,313	48,961
Amounts capitalized to investment properties under development	(1,820)	(1,794)	(5,782)	(6,013)
Corporate expenses	\$ 12,444	\$ 11,714	\$ 38,531	\$ 42,948

For the three months ended September 30, 2024, gross corporate expenses, before capitalization, increased by \$0.8 million, over the same prior year period primarily due to higher unit-based compensation expense and higher other corporate costs incurred in the third quarter of 2024 relative to the third quarter of 2023.

For the nine months ended September 30, 2024, gross corporate expenses, before capitalization, decreased by \$4.6 million, over prior year primarily due to costs related to unitholder activism incurred in the first half of 2023, partially offset by higher unit-based compensation expense and higher other corporate costs incurred year-over-year.

First Capital manages substantially all acquisitions, development and redevelopment and leasing activities internally. Certain internal costs directly related to development, including salaries and related costs for planning, zoning, construction and so forth, are capitalized in accordance with IFRS to development projects as incurred. During the nine months ended September 30, 2024 and 2023, approximately \$5.8 million and \$6.0 million, respectively, of compensation-related and other corporate expenses were capitalized to real estate investments for properties undergoing development or redevelopment projects. Amounts capitalized are based on development and pre-development projects underway. Changes in capitalized corporate expenses are primarily the result of timing of completion of development and redevelopment projects and First Capital's current level of pre-development and early redevelopment activity.

## Other Gains (Losses) and (Expenses)

First Capital's other gains, losses and expenses are as follows:

Three months ended September 30	2024		2023	
	Consolidated Statements of Income (Loss)	Included in FFO	Consolidated Statements of Income (Loss)	Included in FFO
Unrealized gain (loss) on marketable securities	\$ 387	\$ 387	\$ —	\$ —
Pre-selling costs of residential inventory	(3)	(3)	110	110
Investment property selling costs	(184)	—	(1,169)	—
Gain (loss) on foreign currency translation	1,866	1,866	(7,190)	(7,190)
Gain (loss) on mark-to-market of derivatives <sup>(1)</sup>	(6,744)	(6,744)	7,186	7,186
Total per consolidated statements of income (loss)	\$ (4,678)	\$ (4,494)	\$ (1,063)	\$ 106
Pre-selling costs of residential inventory applicable to NCI	1	1	5	5
Investment property selling costs applicable to NCI	3	—	—	—
Other gains (losses) and (expenses) under equity accounted joint ventures <sup>(2)</sup>	(28)	(28)	(330)	(328)
Total at First Capital's proportionate interest <sup>(3)</sup>	\$ (4,702)	\$ (4,521)	\$ (1,388)	\$ (217)

<sup>(1)</sup> The Trust enters into cross-currency swap derivatives to manage interest rate risk and foreign currency risk on its US denominated variable rate debt instruments.

<sup>(2)</sup> Other gains (losses) and (expenses) under equity accounted joint ventures, included in FFO, is comprised of pre-selling costs of residential inventory of \$28.0 thousand (September 30, 2023 - \$0.3 million).

<sup>(3)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

Nine months ended September 30	2024		2023	
	Consolidated Statements of Income (Loss)	Included in FFO	Consolidated Statements of Income (Loss)	Included in FFO
Unrealized gain (loss) on marketable securities	\$ 568	\$ 568	\$ (258)	\$ (258)
Net gain (loss) on early settlement of debt	(8)	(8)	—	—
Gain on Investment <sup>(1)</sup>	—	—	1,007	1,007
Pre-selling costs of residential inventory	(8)	(8)	(27)	(27)
Investment property selling costs	(2,791)	—	(2,673)	—
Gain (loss) on foreign currency translation	(6,797)	(6,797)	(2,260)	(2,260)
Gain (loss) on mark-to-market of derivatives <sup>(2)</sup>	5,249	5,249	2,262	2,262
Total per consolidated statements of income (loss)	\$ (3,787)	\$ (996)	\$ (1,949)	\$ 724
Pre-selling costs of residential inventory applicable to NCI	3	3	8	8
Investment property selling costs applicable to NCI	26	—	—	—
Other gains (losses) and (expenses) under equity accounted joint ventures <sup>(3)</sup>	(90)	(90)	(387)	(385)
Total at First Capital's proportionate interest <sup>(4)</sup>	\$ (3,848)	\$ (1,083)	\$ (2,328)	\$ 347

<sup>(1)</sup> On June 9, 2023, the Trust sold its 50% interest of the partnership units in the ONE Restaurant.

<sup>(2)</sup> The Trust enters into cross-currency swap derivatives to manage interest rate risk and foreign currency risk on its US denominated variable rate debt instruments.

<sup>(3)</sup> Other gains (losses) and (expenses) under equity accounted joint ventures, included in FFO, is comprised of pre-selling costs of residential inventory of \$0.1 million (September 30, 2023 - \$0.4 million).

<sup>(4)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

For the three months ended September 30, 2024, First Capital recognized \$4.7 million in other losses in its consolidated statements of income (loss) compared to \$1.1 million in other losses for the same prior year period. The \$3.6 million net decrease over prior year is primarily due to mark to market (non-cash) fluctuations on outstanding derivative financial instruments employed by the Trust to reduce its borrowing costs and fix the rate of interest on certain variable-rate term loans. Also contributing to the decrease is the movement in the US to CDN dollar exchange rate driving gains or losses on the translation of the Trust's US denominated debt as well as lower investment property selling costs of \$1.0 million.

For the nine months ended September 30, 2024, First Capital recognized \$3.8 million in other losses in its consolidated statements of income (loss) compared to \$1.9 million in other losses for the same prior year period. The \$1.8 million net

decrease over prior year is primarily due to a \$4.5 million increase in losses on foreign currency translation, largely offset by a \$3.0 million increase in unrealized gains on the mark to market of derivatives.

## Income Taxes

For the three and nine months ended September 30, 2024 and 2023, deferred income tax expense (recovery) totaled (\$3.2) million and (\$25.0) million, respectively, compared to (\$38.3) million and (\$51.1) million, respectively, over the same prior year periods. The decrease of \$35.1 million and \$26.1 million, respectively, in deferred income tax recovery was primarily due to an increase in taxable temporary differences applicable to the Trust's corporate subsidiaries.

## Net Income (Loss) Attributable to Unitholders

For the three months ended September 30, 2024, net income (loss) attributable to Unitholders was \$81.1 million or \$0.38 per diluted unit compared to (\$327.5) million or (\$1.53) per diluted unit for the same prior year period. The \$408.7 million increase in net income over prior year was primarily due to a \$432.8 million decrease in the fair value of investment property in the third quarter of 2023 versus an \$18.9 million increase in fair value recognized in the third quarter of 2024, on a proportionate basis.

For the nine months ended September 30, 2024, net income (loss) attributable to Unitholders was \$172.9 million or \$0.81 per diluted unit compared to (\$307.9) million or (\$1.44) per diluted unit for the same prior year period. The \$480.7 million increase in net income over prior year was primarily due to lower fair value decreases on investment property of \$490.8 million, partially offset by lower deferred income tax recovery of \$26.1 million, on a proportionate basis. Additionally, a \$9.5 million assignment fee was recognized in the first quarter of 2024, related to a small development parcel located in Montreal.

## CAPITAL STRUCTURE AND LIQUIDITY

### Total Capital Employed

The real estate business is capital intensive by nature. First Capital's capital structure is key to financing growth and providing sustainable cash distributions to Unitholders. In the real estate industry, financial leverage is used to enhance rates of return on invested capital. Management believes that the combination of debt and equity in FCR's capital structure provides stability and reduces risk, while generating an acceptable return on investment, taking into account the long-term business strategy of First Capital.

As at	September 30, 2024	December 31, 2023
<b>Liabilities (principal amounts outstanding)</b>		
Mortgages <sup>(1)</sup>	\$ 1,342,474	\$ 1,432,611
Credit facilities <sup>(1)</sup>	942,226	1,151,226
Senior unsecured debentures	1,900,000	1,600,000
Total Debt <sup>(1)</sup>	\$ 4,184,700	\$ 4,183,837
Cash and cash equivalents <sup>(1)</sup>	(67,171)	(92,499)
Net Debt <sup>(1) (2)</sup>	\$ 4,117,529	\$ 4,091,338
Equity market capitalization <sup>(3)</sup>	3,981,049	3,254,907
Enterprise value <sup>(1)</sup>	\$ 8,098,578	\$ 7,346,245
Trust Units outstanding (000's)	212,323	212,184
Closing market price	\$ 18.75	\$ 15.34

<sup>(1)</sup> At First Capital's proportionate interest. Refer to the "Non-IFRS Financial Measures" section of this MD&A.

<sup>(2)</sup> Net Debt is a non-IFRS measure that is calculated as the sum of total debt including principal amounts outstanding on credit facilities and mortgages, bank indebtedness and the par value of senior unsecured debentures reduced by the cash balances at the end of the period on a proportionate basis.

<sup>(3)</sup> Equity market capitalization is the market value of FCR's units outstanding at a point in time. The measure is not defined by IFRS, does not have a standard definition and, as such, may not be comparable to similar measures disclosed by other issuers.



## Adjusted EBITDA

Adjusted EBITDA is a non-IFRS measure that is calculated as net income (loss), adding back income tax expense, interest expense and amortization and excluding the increase or decrease in the fair value of investment properties, fair value gains or losses on Exchangeable Units, fair value gains or losses on unit-based compensation and other non-cash or non-recurring items on a proportionate basis. First Capital also adjusts for incremental leasing costs, which is a recognized adjustment to FFO, in accordance with the recommendations of REALPAC.

The following table reconciles First Capital's net income (loss) to Adjusted EBITDA for the three and nine months ended September 30, 2024 and 2023:

	Three months ended September 30		Nine months ended September 30	
	2024	2023	2024	2023
Net income (loss) attributable to Unitholders	\$ 81,107	\$ (327,546)	\$ 172,852	\$ (307,857)
Add (deduct) <sup>(1)</sup> :				
Deferred income tax expense (recovery)	(3,179)	(38,264)	(25,018)	(51,107)
Interest Expense	44,274	40,211	126,724	118,190
Amortization expense	727	803	2,197	5,094
(Increase) decrease in value of investment properties	(18,933)	432,824	53,226	544,009
(Increase) decrease in value of hotel property	—	—	—	(3,646)
Increase (decrease) in value of Exchangeable Units	—	(80)	—	(211)
Increase (decrease) in value of unit-based compensation	10,182	(2,247)	9,307	(8,157)
Incremental leasing costs	1,844	1,738	5,743	5,566
Abandoned transaction (costs) recovery	—	12	36	18
Other non-cash and/or non-recurring items	4,702	1,388	3,848	2,328
Adjusted EBITDA <sup>(1)</sup>	\$ 120,724	\$ 108,839	\$ 348,915	\$ 304,227

<sup>(1)</sup> At First Capital's proportionate interest. Refer to the "Non-IFRS Financial Measures" section of this MD&A.

## Key Metrics

The ratios below include measures not specifically defined in IFRS.

As at	September 30, 2024	December 31, 2023
Weighted average effective interest rate on mortgages, fixed rate unsecured term loans and senior unsecured debentures	4.3%	3.9%
Weighted average maturity on mortgages, fixed rate unsecured term loans and senior unsecured debentures (years)	3.7	3.3
Net debt to total assets <sup>(1)</sup>	45.2%	45.0%
Net debt to Adjusted EBITDA <sup>(1)</sup>	9.0	9.9
Unencumbered aggregate assets <sup>(1)</sup>	\$ 6,204,893	\$ 6,009,993
Unencumbered aggregate assets to unsecured debt, based on fair value <sup>(1)</sup>	2.3	2.3
Adjusted EBITDA interest coverage <sup>(1)</sup>	2.4	2.3

<sup>(1)</sup> Calculated with joint ventures proportionately consolidated in accordance with FCR's debt covenants. Total assets excludes cash balances. Refer to the "Non-IFRS Financial Measures" section of this MD&A.

The Net debt to Adjusted EBITDA ratio decreased by 0.9x to 9.0x, as of September 30, 2024, primarily due to a \$44.7 million increase in adjusted EBITDA on a rolling four quarter basis, partially offset by an increase in net debt of \$26.2 million.

Measures used in these ratios are defined below:

- Debt consists of principal amounts outstanding on credit facilities and mortgages, and the par value of senior unsecured debentures;
- Net debt is calculated as Debt, as defined above, reduced by cash balances at the end of the period;

- Adjusted EBITDA, is calculated as net income (loss), adding back income tax expense; interest expense; and amortization and excluding the increase or decrease in the value of investment properties, hotel property, Exchangeable units and unit-based compensation; other gains (losses) and (expenses); and other non-cash or non-recurring items on a proportionate basis. The Trust also adjusts for incremental leasing costs, which is a recognized adjustment to Funds from Operations, in accordance with the recommendations of the REALPAC;
- Unencumbered assets include the value of assets that have not been pledged as security under any credit agreement or mortgage. The unencumbered asset value ratio is calculated as unencumbered assets divided by the principal amount of the unsecured debt, which consists of the bank indebtedness, unsecured bank term loans, unsecured credit facilities and senior unsecured debentures.

## Credit Ratings

On June 10, 2024, DBRS confirmed FCR's Issuer Rating and Senior Unsecured Debentures rating at BBB and changed the trend to positive from stable.

According to DBRS, a credit rating in the BBB category is generally an indication of adequate credit quality and an acceptable capacity for the payment of financial obligations. DBRS indicates that BBB rated obligations may be vulnerable to future events. A rating trend, expressed as positive, stable or negative, provides guidance in respect of DBRS' opinion regarding the outlook for the rating in question.

On November 9, 2023, S&P withdrew its BBB- issuer credit rating on First Capital and its BBB- issue-level ratings on its unsecured debentures at the issuer's request. At the time of the withdrawal, S&P's outlook was stable.

## Outstanding Debt and Principal Maturity Profile

The maturity profile including scheduled amortization of First Capital's mortgages and credit facilities as well as its senior unsecured debentures as at September 30, 2024 is summarized in the table below:

As at September 30, 2024	Mortgages <sup>(1)</sup>	Credit Facilities/Bank Indebtedness <sup>(2)</sup>	Senior Unsecured Debentures	Total	% Due
2024 (remainder of the year)	\$ 8,457	\$ 30,389	\$ —	\$ 38,846	1.0%
2025	100,105	225,926	300,000	626,031	15.3%
2026	124,421	423,686	300,000	848,107	20.8%
2027	100,771	50,298	500,000	651,069	15.9%
2028	172,304	—	200,000	372,304	9.1%
2029	256,866	200,000	—	456,866	11.2%
2030	182,382	—	—	182,382	4.5%
2031	61,536	—	300,000	361,536	8.9%
2032	6,533	—	300,000	306,533	7.5%
2033	191,912	—	—	191,912	4.7%
2034	47,147	—	—	47,147	1.1%
	\$ 1,252,434	\$ 930,299	\$ 1,900,000	\$ 4,082,733	100.0%
Add (deduct): unamortized deferred financing costs, premiums and discounts, net	(3,313)	—	(4,137)	(7,450)	
<b>Total</b>	<b>\$ 1,249,121</b>	<b>\$ 930,299</b>	<b>\$ 1,895,863</b>	<b>\$ 4,075,283</b>	

<sup>(1)</sup> Principal amount outstanding for mortgages on a proportionate basis is \$1,342,474.

<sup>(2)</sup> Principal amount outstanding for credit facilities and bank indebtedness on a proportionate basis is \$942,226 and \$Nil, respectively.

First Capital's strategy is to manage its long-term debt by staggering maturity dates in order to mitigate risk associated with short-term volatility in the debt markets. First Capital also intends to maintain financial flexibility to support a reasonable cost of debt and equity capital over the long term.

## Mortgages

The changes in First Capital's mortgages during the nine months ended September 30, 2024 are set out below:

Nine months ended September 30, 2024	Amount	Weighted Average Effective Interest Rate
Balance at beginning of year	\$ 1,338,041	3.8%
Mortgage borrowings	7,690	5.5%
Mortgage repayments	(70,278)	3.9%
Scheduled amortization on mortgages	(26,794)	—%
Amortization of financing costs and net premium	462	—%
Balance at end of period	<b>\$ 1,249,121</b>	<b>3.9%</b>

As at September 30, 2024, 100% (December 31, 2023 – 100%) of the outstanding mortgages bore interest at fixed interest rates. The average remaining term on mortgages outstanding was 5.1 years as at September 30, 2024 on \$1.2 billion of mortgages (4.8 years as at December 31, 2023 on \$1.3 billion of mortgages) after reflecting borrowing activity and repayments during the period.

### Mortgage Maturity Profile

The maturity profile including scheduled amortization of First Capital's mortgages as at September 30, 2024 is summarized in the table below:

As at September 30, 2024	Scheduled Amortization	Payments on Maturity	Total	Weighted Average Effective Interest Rate
2024 (remainder of the year)	\$ 8,457	\$ —	\$ 8,457	N/A
2025	33,135	66,970	100,105	3.8%
2026	30,061	94,360	124,421	3.2%
2027	29,045	71,726	100,771	3.6%
2028	26,581	145,723	172,304	3.8%
2029	19,986	236,880	256,866	3.5%
2030	13,007	169,375	182,382	3.3%
2031	6,580	54,956	61,536	3.5%
2032	6,533	—	6,533	N/A
2033	1,689	190,223	191,912	5.1%
2034	532	46,615	47,147	5.5%
	<b>\$ 175,606</b>	<b>\$ 1,076,828</b>	<b>\$ 1,252,434</b>	<b>3.9%</b>
Add: unamortized deferred financing costs and premiums and discounts, net			(3,313)	
Total			<b>\$ 1,249,121</b>	

## Credit Facilities

First Capital's credit facilities as at September 30, 2024 are summarized in the table below:

As at September 30, 2024	Borrowing Capacity	Amounts Drawn	Bank Indebtedness and Outstanding Letters of Credit	Available to be Drawn	Interest Rates	Maturity Date
<b>Unsecured Operating Facilities</b>						
Revolving unsecured operating facility	\$ 100,000	\$ —	\$ —	\$ 100,000	CORRA + 1.55% or Prime + 0.25% or SOFR + 1.35%	September 13, 2026
Revolving unsecured operating facility	150,000	—	—	150,000	CORRA + 1.55% or Prime + 0.25% or SOFR + 1.35%	August 31, 2027
Revolving unsecured operating facility	450,000	—	(1,947)	448,053	CORRA + 1.75% or Prime + 0.45% or SOFR + 1.55%	June 30, 2029
Fixed rate unsecured term loan <sup>(1)(2)</sup>	100,000	(100,000)	—	—	5.00%	January 9, 2025
Fixed rate unsecured term loans <sup>(2)(3)</sup>	250,000	(250,000)	—	—	3.39%	April 14, 2025 -April 14, 2026
Fixed rate unsecured term loan <sup>(2)</sup>	100,000	(100,000)	—	—	5.28%	April 15, 2026
Fixed rate unsecured term loan <sup>(2)(4)(6)</sup>	150,000	(148,686)	—	1,314	5.985%	October 20, 2026
Fixed rate unsecured term loan <sup>(2)</sup>	200,000	(200,000)	—	—	5.80%	January 31, 2029
<b>Secured Construction Facilities</b>						
Secured construction facility	19,321	(19,321)	—	—	Prime - 0.25%	December 12, 2024
Secured construction facility	62,665	(50,926)	(537)	11,202	CORRA + 2.80% or Prime + 1.00%	October 1, 2025
Secured construction facility <sup>(5)</sup>	136,676	(50,298)	(295)	86,083	CORRA + 2.60%	February 1, 2027
<b>Secured Facilities</b>						
Secured facility	4,313	(4,313)	—	—	CORRA + 1.75% or Prime + 0.45%	October 31, 2024
Secured facility	6,755	(6,755)	—	—	CORRA + 1.75% or Prime + 0.45%	December 19, 2024
<b>Sub-Total</b>	<b>\$ 1,729,730</b>	<b>\$ (930,299)</b>	<b>\$ (2,779)</b>	<b>\$ 796,652</b>		
<b>Proportionate Adjustments - Secured Construction Facilities</b>						
Secured construction facility <sup>(7)</sup>	71,450	(26,574)	—	44,876	CORRA + 2.95% or Prime + 1.00%	November 28, 2025
Secured construction facility applicable to NCI	(39,801)	14,647	86	(25,068)		
<b>Total</b>	<b>\$ 1,761,379</b>	<b>\$ (942,226)</b>	<b>\$ (2,693)</b>	<b>\$ 816,460</b>		

<sup>(1)</sup> The Trust has the option to extend the unsecured term loan for an additional two years, to January 9, 2027.

<sup>(2)</sup> These unsecured term loans are variable rate debt instruments. The Trust has entered into swaps which fix the rate of interest over their respective terms to maturity.

<sup>(3)</sup> As at September 30, 2024, \$75.0 million of the unsecured term loans is due April 14, 2025. The remaining \$175.0 million is due April 14, 2026.

<sup>(4)</sup> The Trust has drawn in U.S. dollars the equivalent of CAD\$150.0 million which was revalued at CAD\$148.7 million as at September 30, 2024.

<sup>(5)</sup> The borrowing capacity is reduced by the Trust's equity injections into the project where it has chosen not to draw on the facility and other adjustments in accordance with the facility agreement.

<sup>(6)</sup> The Trust has the option to extend the unsecured term loan for an additional two years, to October 20, 2028.

<sup>(7)</sup> This secured construction facility relates to one of the Trust's joint ventures that is equity accounted.

First Capital has the ability under its unsecured credit facilities to draw funds based on Canadian bank prime rates or Canadian Overnight Repo Rate Average ("CORRA rates") for Canadian dollar-denominated borrowings, and secured overnight financing rates ("SOFR rates") or U.S. prime rates for U.S. dollar-denominated borrowings. Concurrently with the U.S. dollar draws, the Trust enters into cross-currency swaps to exchange its U.S. dollar borrowings into Canadian dollar borrowings.

## Senior Unsecured Debentures

As at September 30, 2024			Interest Rate		Remaining Term to Maturity	Principal Outstanding
Series	Maturity Date	Interest Payment Dates	Coupon	Effective	(years)	
S	July 31, 2025	January 31, July 31	4.32%	4.24%	0.8	300,000
T	May 6, 2026	May 6, November 6	3.60%	3.57%	1.6	300,000
V	January 22, 2027	January 22, July 22	3.46%	3.54%	2.3	200,000
U	July 12, 2027	January 12, July 12	3.75%	3.82%	2.8	300,000
A	March 1, 2028	March 1, September 1	3.45%	3.54%	3.4	200,000
B	March 1, 2031	March 1, September 1	5.57%	5.67%	6.4	300,000
C	June 12, 2032	June 12, December 12	5.46%	5.54%	7.7	300,000
Weighted Average or Total			<b>4.31%</b>	<b>4.35%</b>	<b>3.7</b>	<b>\$ 1,900,000</b>

Interest on the senior unsecured debentures is payable semi-annually and principal is payable on maturity.

On March 1, 2024, the Trust completed the issuance of \$300 million principal amount of Series B senior unsecured debentures due March 1, 2031. These debentures bear interest at a coupon rate of 5.57% per annum, payable semi-annually commencing September 1, 2024.

On June 12, 2024, the Trust completed the issuance of \$300 million principal amount of Series C senior unsecured debentures due June 12, 2032. These debentures bear interest at a coupon rate of 5.46% per annum, payable semi-annually commencing December 12, 2024.

On August 30, 2024, upon maturity, the Trust repaid its remaining 4.79% Series R senior unsecured debentures in the amount of \$281.0 million.

## Unitholders' Equity

Unitholders' equity amounted to \$4.0 billion as at September 30, 2024, compared to Unitholders' equity of \$3.9 billion as at December 31, 2023.

As at October 28, 2024, there were 212.3 million Trust Units outstanding.

## Normal Course Issuer Bid ("NCIB")

On May 16, 2024, First Capital received TSX approval for the renewal of its Normal Course Issuer Bid ("NCIB") pursuant to which it may repurchase and cancel up to 21,113,939 of its outstanding units until May 20, 2025.

For the nine months ended September 30, 2024, the Trust acquired and cancelled Nil Units (September 30, 2023 - 1.7 million Units) at a weighted average purchase price of N/A (September 30, 2023 - \$15.19 per unit), for a total cost of \$Nil (September 30, 2023 - \$25.7 million). The excess of the purchase price over the carrying amount of the Units purchased, representing the unit price increase over the weighted average historical issuance price, was recorded as a reduction to retained earnings of \$Nil (September 30, 2023 - \$3.4 million). On a cumulative basis, as of September 30, 2024, the Trust has acquired and cancelled 7.9 million Units at a weighted average purchase price of \$15.15 per unit, for a total cost of \$120.1 million.

## Unit Options

As at September 30, 2024, First Capital had 5.5 million unit options outstanding, with an average exercise price of \$19.83, which, if exercised, would result in First Capital receiving proceeds of \$109.5 million.



## Liquidity

Liquidity risk exists due to the possibility of First Capital not being able to generate sufficient cash flow, and/or not having access to sufficient debt and equity capital to fund its ongoing operations and growth and to refinance or meet existing payment obligations. First Capital manages its liquidity risk by staggering debt maturities, renegotiating expiring credit arrangements proactively, using revolving credit facilities, maintaining a large pool of unencumbered assets, and issuing equity when deemed appropriate.

Sources of liquidity primarily consist of cash flow from operations, cash and cash equivalents, and available capacity under First Capital's existing revolving credit facilities. If necessary, FCR is also able to obtain financing on its unencumbered assets.

The following table summarizes First Capital's liquidity position:

As at (millions of dollars)	September 30, 2024	December 31, 2023
Total available under credit facilities	\$ 797	\$ 829
Cash and cash equivalents	\$ 62	\$ 87
Unencumbered aggregate assets	\$ 6,205	\$ 6,010

First Capital has historically used mortgages, credit facilities, senior unsecured debentures, convertible debentures and equity issuances to finance its growth and repay debt. The actual level and type of future borrowings will be determined based on prevailing interest rates, various costs of debt and equity capital, capital market conditions and Management's view of the appropriate leverage for the business. Management believes that it has sufficient resources to meet its operational and investing requirements in the near and longer term based on the availability of capital.

Planned and completed financings subsequent to September 30, 2024, and availability on existing credit facilities, address substantially all of the contractual 2024 debt maturities and contractually committed costs to complete current development projects.

## Cash Flows

Cash flow from operating activities represents First Capital's primary source of liquidity for servicing debt and funding planned revenue sustaining expenditures, corporate expenses and distributions to Unitholders. Interest and other income and cash on hand are other sources of liquidity.

	Three months ended September 30		Nine months ended September 30	
	2024	2023	2024	2023
Cash provided by (used in) operating activities	\$ 51,870	\$ 41,910	\$ 153,953	\$ 137,651
Cash provided by (used in) financing activities	(389,763)	(51,051)	(155,711)	(60,635)
Cash provided by (used in) investing activities	(54,895)	63,933	(23,531)	83,778
Net change in cash and cash equivalents	\$ (392,788)	\$ 54,792	\$ (25,289)	\$ 160,794

The following table presents the excess (shortfall) of cash provided by operating activities over distributions declared:

	Three months ended September 30		Nine months ended September 30	
	2024	2023	2024	2023
Cash provided by operating activities	\$ 51,870	\$ 41,910	\$ 153,953	\$ 137,651
Distributions declared	(45,856)	(45,841)	(137,536)	(137,738)
Excess (shortfall) of cash provided by operating activities over distributions declared	\$ 6,014	\$ (3,931)	\$ 16,417	\$ (87)

Cash provided by operating activities exceeded distributions declared for the three and nine months ended September 30, 2024. For the three and nine months ended September 30, 2023, distributions declared exceeded cash flows provided

by operating activities, representing a return of capital. This shortfall was financed through the use of First Capital's credit facilities and proceeds from investing activities.

Management does not believe that a shortfall in any given quarter is indicative of First Capital's sustainable cash flows due to the impact of seasonal fluctuations in its cash flows period over period. Please refer to Management's discussion on ACFO and AFFO, supplemental non-IFRS financial measures used to evaluate and monitor First Capital's sustainable cash available to pay distributions to Unitholders.

## Contractual Obligations

An analysis of First Capital's contractual maturities of its material financial liabilities and other contractual commitments, as at September 30, 2024 is set out below:

As at September 30, 2024	Payments due by period					Total
	Remainder of 2024	2025 to 2026	2027 to 2028	Thereafter		
Scheduled mortgage principal amortization	\$ 8,457	\$ 63,196	\$ 55,626	\$ 48,327	\$	175,606
Mortgage principal repayments on maturity	—	161,330	217,449	698,049		1,076,828
Credit facilities and bank indebtedness	30,389	649,612	50,298	200,000		930,299
Senior unsecured debentures	—	600,000	700,000	600,000		1,900,000
Interest obligations <sup>(1)</sup>	45,322	285,848	175,500	168,268		674,938
Land leases (expiring between 2027 and 2061)	170	1,292	1,279	15,723		18,464
Contractually committed costs to complete current development projects <sup>(2)</sup>	14,304	68,063	—	—		82,367
Other commitments	—	25,835	—	—		25,835
<b>Total contractual obligations</b>	<b>\$ 98,642</b>	<b>\$ 1,855,176</b>	<b>\$ 1,200,152</b>	<b>\$ 1,730,367</b>	<b>\$</b>	<b>4,884,337</b>

<sup>(1)</sup> Interest obligations include expected interest payments on mortgages and credit facilities as at September 30, 2024 (assuming balances remain outstanding through to maturity) and senior unsecured debentures, as well as standby credit facility fees.

<sup>(2)</sup> Includes amounts related to equity accounted joint ventures.

First Capital had \$28.2 million of outstanding letters of credit issued by financial institutions to support certain of FCR's contractual obligations and \$Nil of bank overdrafts.

As of September 30, 2024, contractually committed costs related to the Trust's development projects is \$82.4 million (\$70.2 million at First Capital's interest). These contractual and potential obligations primarily consist of construction contracts and additional planned development expenditures and are expected to be funded in the normal course as the work is completed.

## Contingencies

- First Capital is involved in litigation and claims which arise from time to time in the normal course of business. None of these contingencies, individually or in aggregate, would result in a liability that would have a significant adverse effect on the financial position of FCR.
- First Capital is contingently liable, jointly and severally or as guarantor, for approximately \$174.8 million (December 31, 2023 – \$168.1 million) to various lenders in connection with certain third-party obligations, including, without limitation, loans advanced to its joint arrangement partners secured by the partners' interest in the joint arrangements and underlying assets.
- First Capital is contingently liable by way of letters of credit in the amount of \$28.2 million (December 31, 2023 – \$28.6 million), issued by financial institutions on FCR's behalf in the ordinary course of business.
- First Capital has obligations as lessee under long-term leases for land. Annual commitments under these ground leases are approximately \$0.7 million (December 31, 2023 – \$0.7 million) with a total obligation of \$18.5 million (December 31, 2023 – \$19.0 million).

## NON-IFRS RECONCILIATIONS AND FINANCIAL MEASURES

### Reconciliation of Consolidated Balance Sheets to First Capital's Proportionate Interest

The following table provides a reconciliation of First Capital's consolidated balance sheets, as presented in its unaudited interim condensed consolidated financial statements, to its proportionate interest.

As at	September 30, 2024			December 31, 2023		
	Consolidated Balance Sheet <sup>(1)</sup>	Adjustments for Proportionate Interest	Proportionate Interest <sup>(2)</sup>	Consolidated Balance Sheet <sup>(1)</sup>	Adjustments for Proportionate Interest	Proportionate Interest <sup>(2)</sup>
<b>ASSETS</b>						
Investment properties	\$ 8,020,363	\$ 284,696	\$ 8,305,059	\$ 8,070,985	\$ 318,570	\$ 8,389,555
Residential development inventory	216,563	36,671	253,234	192,125	20,017	212,142
Loans, mortgages and other assets	222,339	(16,225)	206,114	187,365	(12,107)	175,258
Cash and cash equivalents	62,132	5,039	67,171	87,421	5,078	92,499
Amounts receivable	34,327	3,685	38,012	20,393	1,899	22,292
Other assets	64,646	1,981	66,627	54,382	1,814	56,196
Investment in joint ventures	311,809	(311,809)	—	404,504	(404,504)	—
Assets classified as held for sale	235,550	—	235,550	168,275	58,602	226,877
Total assets	\$ 9,167,729	\$ 4,038	\$ 9,171,767	\$ 9,185,450	\$ (10,631)	\$ 9,174,819
<b>LIABILITIES</b>						
Mortgages	\$ 1,249,121	\$ 87,604	\$ 1,336,725	\$ 1,329,043	\$ 90,682	\$ 1,419,725
Credit facilities	930,299	11,927	942,226	1,153,907	(2,681)	1,151,226
Senior unsecured debentures	1,895,863	—	1,895,863	1,598,941	—	1,598,941
Deferred tax liabilities	719,732	(1,230)	718,502	753,020	(1,231)	751,789
Mortgages classified as held for sale	—	—	—	8,998	—	8,998
Accounts payable and other liabilities	349,078	(28,717)	320,361	345,384	(34,621)	310,763
Total liabilities	5,144,093	69,584	5,213,677	5,189,293	52,149	5,241,442
<b>EQUITY</b>						
Unitholders' equity	3,958,090	—	3,958,090	3,933,377	—	3,933,377
Non-controlling interest	65,546	(65,546)	—	62,780	(62,780)	—
Total equity	4,023,636	(65,546)	3,958,090	3,996,157	(62,780)	3,933,377
Total liabilities and equity	\$ 9,167,729	\$ 4,038	\$ 9,171,767	\$ 9,185,450	\$ (10,631)	\$ 9,174,819

<sup>(1)</sup> The consolidated balance sheets have been presented on a non-classified basis for purposes of this reconciliation.

<sup>(2)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

## Reconciliation of Consolidated Statements of Income (Loss) to First Capital's Proportionate Interest

The following table provides a reconciliation of First Capital's consolidated statements of income (loss) for the three months ended September 30, 2024 and 2023, as presented in its unaudited interim condensed consolidated financial statements, to its proportionate interest.

Three months ended September 30	2024			2023		
	Consolidated Statements of Income (Loss)	Adjustment to proportionate interest	Proportionate interest <sup>(1)</sup>	Consolidated Statements of Income (Loss)	Adjustment to proportionate interest	Proportionate interest <sup>(1)</sup>
Property rental revenue	\$ 174,016	\$ 5,103	\$ 179,119	\$ 168,883	\$ 5,362	\$ 174,245
Property operating costs	64,198	2,721	66,919	61,945	3,037	64,982
Net operating income	109,818	2,382	112,200	106,938	2,325	109,263
Other income and expenses						
Interest and other income	18,891	249	19,140	9,088	410	9,498
Interest expense	(43,318)	(956)	(44,274)	(39,203)	(1,008)	(40,211)
Corporate expenses	(12,444)	(16)	(12,460)	(11,714)	54	(11,660)
Abandoned transaction (costs) recovery	—	—	—	(12)	—	(12)
Amortization expense	(652)	(75)	(727)	(730)	(73)	(803)
Share of profit from joint ventures	3,408	(3,408)	—	955	(955)	—
Other gains (losses) and (expenses)	(4,678)	(24)	(4,702)	(1,063)	(325)	(1,388)
(Increase) decrease in value of unit-based compensation	(10,182)	—	(10,182)	2,247	—	2,247
(Increase) decrease in value of Exchangeable Units	—	—	—	80	—	80
Increase (decrease) in value of investment properties, net	17,488	1,445	18,933	(434,057)	1,233	(432,824)
	(31,487)	(2,785)	(34,272)	(474,409)	(664)	(475,073)
Income (loss) before income taxes	78,331	(403)	77,928	(367,471)	1,661	(365,810)
Deferred income tax expense (recovery)	(3,180)	1	(3,179)	(38,281)	17	(38,264)
Net income (loss)	\$ 81,511	\$ (404)	\$ 81,107	\$ (329,190)	\$ 1,644	\$ (327,546)
Net income (loss) attributable to:						
Unitholders	\$ 81,107	\$ —	\$ 81,107	\$ (327,546)	\$ —	\$ (327,546)
Non-controlling interest	404	(404)	—	(1,644)	1,644	—
	\$ 81,511	\$ (404)	\$ 81,107	\$ (329,190)	\$ 1,644	\$ (327,546)
Net income (loss) per unit attributable to Unitholders:						
Basic	\$ 0.38			\$ (1.54)		
Diluted	\$ 0.38			\$ (1.53)		

<sup>(1)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

**MANAGEMENT'S DISCUSSION AND ANALYSIS – continued**

The following table provides a reconciliation of First Capital's consolidated statements of income (loss) for the nine months ended September 30, 2024 and 2023, as presented in its unaudited interim condensed consolidated financial statements, to its proportionate interest.

Nine months ended September 30	2024			2023		
	Consolidated Statements of Income (Loss)	Adjustment for proportionate interest	Proportionate interest <sup>(1)</sup>	Consolidated Statements of Income (Loss)	Adjustment for proportionate interest	Proportionate interest <sup>(1)</sup>
Property rental revenue	\$ 533,152	\$ 12,536	\$ 545,688	\$ 516,797	\$ 16,014	\$ 532,811
Property operating costs	198,780	6,937	205,717	200,296	10,563	210,859
Net operating income	334,372	5,599	339,971	316,501	5,451	321,952
Other income and expenses						
Interest and other income	41,030	667	41,697	18,457	1,030	19,487
Interest expense	(123,763)	(2,961)	(126,724)	(115,097)	(3,093)	(118,190)
Corporate expenses	(38,531)	35	(38,496)	(42,948)	170	(42,778)
Abandoned transaction (costs) recovery	(36)	—	(36)	(18)	—	(18)
Amortization expense	(1,890)	(307)	(2,197)	(3,310)	(1,784)	(5,094)
Share of profit from joint ventures	(40,084)	40,084	—	3,095	(3,095)	—
Other gains (losses) and (expenses)	(3,787)	(61)	(3,848)	(1,949)	(379)	(2,328)
(Increase) decrease in value of unit-based compensation	(9,307)	—	(9,307)	8,157	—	8,157
(Increase) decrease in value of Exchangeable Units	—	—	—	211	—	211
Increase (decrease) in value of hotel property	—	—	—	3,646	—	3,646
Increase (decrease) in value of investment properties, net	(11,964)	(41,262)	(53,226)	(546,982)	2,973	(544,009)
	(188,332)	(3,805)	(192,137)	(676,738)	(4,178)	(680,916)
Income (loss) before income taxes	146,040	1,794	147,834	(360,237)	1,273	(358,964)
Deferred income tax expense (recovery)	(24,981)	(37)	(25,018)	(51,124)	17	(51,107)
Net income (loss)	\$ 171,021	\$ 1,831	\$ 172,852	\$ (309,113)	\$ 1,256	\$ (307,857)
Net income (loss) attributable to:						
Unitholders	\$ 172,852	\$ —	\$ 172,852	\$ (307,857)	\$ —	\$ (307,857)
Non-controlling interest	(1,831)	1,831	—	(1,256)	1,256	—
	\$ 171,021	\$ 1,831	\$ 172,852	\$ (309,113)	\$ 1,256	\$ (307,857)
Net income (loss) per unit attributable to Unitholders:						
Basic	\$ 0.81			\$ (1.45)		
Diluted	\$ 0.81			\$ (1.44)		

<sup>(1)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.



## FFO, OFFO, AFFO and ACFO

### Funds from Operations

A reconciliation from net income (loss) attributable to Unitholders to FFO and OFFO can be found in the table below:

Three and nine months ended, respectively	2024	2023	2024	2023
Net income (loss) attributable to Unitholders	\$ 81,107	\$ (327,546)	\$ 172,852	\$ (307,857)
Add (deduct):				
(Increase) decrease in value of investment properties <sup>(1)</sup>	(18,933)	432,824	53,226	544,009
(Increase) decrease in value of hotel property <sup>(1)</sup>	—	—	—	(3,646)
Adjustment for equity accounted joint ventures <sup>(2)</sup>	75	73	307	1,784
Adjustment for capitalized interest related to equity accounted joint ventures <sup>(2)</sup>	1,063	931	3,035	2,649
Incremental leasing costs <sup>(3)</sup>	1,844	1,738	5,743	5,566
Amortization expense <sup>(4)</sup>	—	2	—	190
Distributions on Exchangeable Units <sup>(5)</sup>	—	13	—	39
Increase (decrease) in value of Exchangeable Units <sup>(5)</sup>	—	(80)	—	(211)
Increase (decrease) in value of unit-based compensation <sup>(6)</sup>	10,182	(2,247)	9,307	(8,157)
Investment property selling costs <sup>(1)</sup>	181	1,171	2,765	2,675
Deferred income taxes (recovery) <sup>(1)</sup>	(3,179)	(38,264)	(25,018)	(51,107)
FFO <sup>(7)</sup>	\$ 72,340	\$ 68,615	\$ 222,217	\$ 185,934
Deduct: Other gains (losses) and (expenses) included in FFO <sup>(8)</sup>	4,521	217	1,083	(347)
OFFO <sup>(7)</sup>	\$ 76,861	\$ 68,832	\$ 223,300	\$ 185,587

<sup>(1)</sup> At FCR's proportionate interest.

<sup>(2)</sup> Adjustment related to FCR's equity accounted joint ventures in accordance with the recommendations of REALPAC.

<sup>(3)</sup> Adjustment to capitalize incremental leasing costs in accordance with the recommendations of REALPAC.

<sup>(4)</sup> Adjustment to exclude hotel property amortization in accordance with the recommendations of REALPAC.

<sup>(5)</sup> Adjustment to exclude distributions and fair value adjustments on Exchangeable Units in accordance with the recommendations of REALPAC.

<sup>(6)</sup> Adjustment to exclude fair value adjustments on unit-based compensation plans in accordance with the recommendations of REALPAC.

<sup>(7)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

<sup>(8)</sup> At FCR's proportionate interest, adjusted to exclude investment property selling costs in accordance with the recommendations of REALPAC.

### Operating Funds from Operations

The components of OFFO and FFO at proportionate interest are as follows:

Three and nine months ended, respectively	% change	2024	2023	% change	2024	2023
Net operating income		\$ 112,200	\$ 109,263		\$ 339,971	\$ 321,952
Interest and other income		19,140	9,498		41,697	19,487
Interest expense <sup>(1)(2)</sup>		(43,211)	(39,267)		(123,689)	(115,502)
Corporate expenses <sup>(3)</sup>		(10,616)	(9,922)		(32,753)	(37,212)
Abandoned transaction (costs) recovery		—	(12)		(36)	(18)
Amortization expense <sup>(4)</sup>		(652)	(728)		(1,890)	(3,120)
OFFO <sup>(6)</sup>	11.7%	\$ 76,861	\$ 68,832	20.3%	223,300	185,587
Other gains (losses) and (expenses) <sup>(5)</sup>		(4,521)	(217)		(1,083)	347
FFO <sup>(6)</sup>	5.4%	\$ 72,340	\$ 68,615	19.5%	\$ 222,217	\$ 185,934
OFFO per diluted unit	11.5%	\$ 0.36	\$ 0.32	20.4%	\$ 1.04	\$ 0.87
FFO per diluted unit	5.2%	\$ 0.34	\$ 0.32	19.6%	\$ 1.04	\$ 0.87
Weighted average number of units – diluted (in thousands)	0.2%	214,342	213,952	(0.1%)	214,193	214,407

<sup>(1)</sup> Includes an adjustment to capitalize interest related to FCR's equity accounted joint ventures in accordance with the recommendations of REALPAC.

<sup>(2)</sup> Adjustment to exclude distributions on Exchangeable Units in accordance with the recommendations of REALPAC.

<sup>(3)</sup> Includes an adjustment to capitalize incremental leasing costs in accordance with the recommendations of REALPAC.

<sup>(4)</sup> Excludes certain amortization expense in accordance with the recommendations of REALPAC.

<sup>(5)</sup> At FCR's proportionate interest, adjusted to exclude investment property selling costs in accordance with the recommendations of REALPAC.

<sup>(6)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

## MANAGEMENT'S DISCUSSION AND ANALYSIS – continued

For the three months ended September 30, 2024, OFFO increased \$8.0 million, or \$0.04 per unit, over the same prior year period. The increase was primarily due to higher interest and other income of \$9.6 million owing to the recognition of a density bonus payment of \$11.3 million in connection with a previously sold property. This increase was partially offset by a non-recurring legal settlement of \$3.8 million recognized in the third quarter of 2023.

For the nine months ended September 30, 2024, OFFO increased \$37.7 million, or \$0.18 per unit, over prior year. The increase in OFFO for the nine months ended September 30, 2024 of \$37.7 million benefited from higher NOI of \$18.0 million, inclusive of a \$5.5 million settlement with Nordstrom with respect to the early termination of its lease at One Bloor East. OFFO also includes a \$9.5 million (\$0.04 per unit) assignment fee related to a small development parcel located in Montreal as well as an \$11.3 million (\$0.05 per unit) density bonus payment in connection with a previously sold property.

For the three and nine months ended September 30, 2024, FFO increased \$3.7 million and \$36.3 million, or \$0.02 and \$0.17 per unit, respectively, over the same prior year periods. The increases were driven by higher Operating FFO of \$8.0 million and \$37.7 million, respectively, partially offset by year-over-year decreases in other gains (losses) and (expenses). These other gains (losses) and (expenses) are comprised primarily of mark-to-market (non-cash) gains and losses related to derivative financial instruments employed by First Capital to reduce its borrowing costs and fix the rate of interest on certain variable-rate term loans. Over the life of each loan, the cumulative gain or loss on the related derivative instruments should net to \$Nil.

### Adjusted Funds from Operations

A reconciliation from FFO to AFFO can be found in the table below:

Three and nine months ended, respectively	% change	2024	2023	% change	2024	2023
FFO <sup>(1)</sup>		\$ 72,340	\$ 68,615		\$ 222,217	\$ 185,934
Add (deduct):						
Revenue sustaining capital expenditures		(4,494)	(4,528)		(13,470)	(16,125)
Recoverable capital expenditures		(5,733)	(2,948)		(10,830)	(5,861)
Incremental leasing costs		(1,844)	(1,738)		(5,743)	(5,566)
Straight-line rent adjustment		(1,394)	(440)		(4,907)	394
AFFO <sup>(1)</sup>	(0.1%)	\$ 58,875	\$ 58,961	17.9%	\$ 187,267	\$ 158,776
AFFO per diluted unit	(0.3%)	\$ 0.27	\$ 0.28	18.1%	\$ 0.87	\$ 0.74
Weighted average number of units – diluted (in thousands)	0.2%	214,342	213,952	(0.1%)	214,193	214,407

<sup>(1)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

For the three months ended September 30, 2024, AFFO remained consistent year-over-year. For the nine months ended September 30, 2024, AFFO increased \$28.5 million, or \$0.13 per unit, over prior year primarily due to higher FFO, partially offset by a higher straight-line rent adjustment.

### Adjusted Cash Flow from Operations

A reconciliation of cash provided by operating activities to ACFO is presented below:

Three and nine months ended, respectively	2024		2023	
	2024	2023	2024	2023
Cash provided by operating activities	\$ 51,870	\$ 41,910	\$ 153,953	\$ 137,651
Add (deduct):				
Working capital adjustments <sup>(1)</sup>	24,034	18,621	42,771	48,388
Adjustment for equity accounted joint ventures	1,669	514	3,276	1,994
Revenue sustaining capital expenditures	(4,494)	(4,528)	(13,470)	(16,125)
Recoverable capital expenditures	(5,733)	(2,948)	(10,830)	(5,861)
Leasing costs on properties under development	461	435	1,436	1,392
Non-controlling interest	(158)	1,454	(152)	(422)
ACFO <sup>(2)</sup>	\$ 67,649	\$ 55,458	\$ 176,984	\$ 167,017

<sup>(1)</sup> Working capital adjustments primarily include adjustments for prepaid as well as accrued property taxes as their levels vary considerably over the course of the year as well as certain other adjustments as specified in the most recent REALPAC guidance on ACFO issued in January 2023.

<sup>(2)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

For the three and nine months ended September 30, 2024, ACFO totaled \$67.6 million and \$177.0 million compared to \$55.5 million and \$167.0 million for the same prior year periods, respectively. The \$12.2 million and \$10.0 million increase, respectively, in ACFO was primarily due to higher operating cash flows year-over-year.

### ACFO Payout Ratio

First Capital's ACFO payout ratio for the four quarters ended September 30, 2024 is calculated as follows:

	Twelve months ended September 30, 2024	Q3 2024	Q2 2024	Q1 2024	Q4 2023
ACFO <sup>(1)</sup>	\$ 243,330	\$ 67,649	\$ 64,147	\$ 45,188	\$ 66,346
Cash distributions paid	183,345	45,850	45,844	45,832	45,819
ACFO payout ratio <sup>(1)</sup>	75.3%				

<sup>(1)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

First Capital's ACFO payout ratio for the four quarters ended September 30, 2023 is calculated as follows:

	Twelve months ended September 30, 2023	Q3 2023	Q2 2023	Q1 2023	Q4 2022
ACFO <sup>(1)</sup>	\$ 226,281	\$ 55,458	\$ 72,787	\$ 38,772	\$ 59,264
Cash distributions paid	183,972	45,845	45,868	46,125	46,134
ACFO payout ratio <sup>(1)</sup>	81.3%				

<sup>(1)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

First Capital considers a rolling four quarter payout ratio (cash distributions / ACFO) to be more relevant than a payout ratio in any given quarter due to seasonal fluctuations in ACFO. For the four quarters ended September 30, 2024, the ACFO payout was 75.3% (September 30, 2023 - 81.3%).

## Net Asset Value

The following table provides FCR's calculation of NAV for the nine months ended September 30, 2024 and year ended December 31, 2023:

<i>As at</i>	<b>September 30, 2024</b>		December 31, 2023	
Unitholders' equity	\$	<b>3,958,090</b>	\$	3,933,377
Deferred tax liabilities		<b>718,502</b>		751,789
Net Asset Value (NAV) <sup>(1)</sup>	\$	<b>4,676,592</b>	\$	4,685,166
Units outstanding		<b>212,323</b>		212,184
NAV per unit - diluted <sup>(2)</sup>	\$	<b>21.92</b>	\$	21.95

<sup>(1)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

<sup>(2)</sup> Adjusted for 2.0 million Deferred Units, Restricted Units and Performance Units and 5.5 million unit options outstanding with an average exercise price of \$19.83 (implied option proceeds of \$109.5 million) and the exclusion of the unit-based compensation plan liability.

The decrease in NAV per diluted unit from \$21.95 to \$21.92 is primarily driven by the year to date fair value decrease on investment properties as well as mark to market losses on outstanding interest rate swaps recorded in other comprehensive income, largely offset by retained FFO for the nine months ended September 30, 2024.

## DISTRIBUTIONS

Distributions on the Trust Units are declared at the discretion of the Board of Trustees. In determining the annual level or monthly amount of distributions, the Board of Trustees considers many factors including the macro economic and industry specific environment, common industry cash distribution practices, investor expectations, capital market conditions, forecasted cash flows and debt metrics, anticipated capital requirements, estimated taxable income, and the overall financial condition of the Trust.

The Trust does not use net income (loss), as calculated in accordance with IFRS, as the basis to determine the annual distribution rate. Net income (loss) is impacted by non-cash adjustments, including fair value changes to investment properties and Exchangeable Units, and is not equivalent to taxable income and therefore is expected to vary from the distributions declared.

The following chart specifies distributions declared by First Capital:

<i>(in dollars)</i>	Three months ended September 30		Nine months ended September 30	
	<b>2024</b>	2023	<b>2024</b>	2023
Distributions declared per unit	\$ <b>0.216</b>	\$ 0.216	\$ <b>0.648</b>	\$ 0.648

## SUMMARY OF FINANCIAL RESULTS OF LONG-TERM DEBT GUARANTORS

First Capital's senior unsecured debentures are guaranteed by the wholly owned subsidiaries of the Trust, other than nominee subsidiaries and inactive subsidiaries. All such current and future wholly owned subsidiaries will provide a guarantee of the debentures. In the case of default by First Capital, the indenture trustee will, subject to the indenture, be entitled to seek redress from such wholly owned subsidiaries for the guaranteed obligations in the same manner and upon the same terms that it may seek to enforce the obligations of First Capital. These guarantees are intended to eliminate structural subordination, which arises as a consequence of a significant portion of First Capital's assets being held primarily in two significant subsidiaries.

The following tables present select consolidating summary information for First Capital for the periods identified below presented separately for (i) First Capital (denoted as FCR), as issuer; (ii) guarantor subsidiaries; (iii) non-guarantor subsidiaries; (iv) consolidation adjustments; and (v) the total consolidated amounts.

(millions of dollars)		Three months ended September 30									
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	
	FCR <sup>(1)</sup>		Guarantors <sup>(2)</sup>		Non-Guarantors <sup>(3)</sup>		Consolidation Adjustments <sup>(4)</sup>		Total Consolidated		
Property rental revenue	\$ 73	\$ 70	\$ 102	\$ 100	\$ —	\$ —	\$ (1)	\$ (1)	\$ 174	\$ 169	
NOI <sup>(5)</sup>	\$ 46	\$ 46	\$ 64	\$ 61	\$ —	\$ —	\$ —	\$ —	\$ 110	\$ 107	
Net income (loss) attributable to Unitholders	\$ 81	\$ (328)	\$ 133	\$ (101)	\$ 1	\$ (2)	\$ (134)	\$ 103	\$ 81	\$ (328)	

(millions of dollars)		Nine months ended September 30									
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	
	FCR <sup>(1)</sup>		Guarantors <sup>(2)</sup>		Non-Guarantors <sup>(3)</sup>		Consolidation Adjustments <sup>(4)</sup>		Total Consolidated		
Property rental revenue	\$ 229	\$ 211	\$ 307	\$ 308	\$ —	\$ 1	\$ (3)	\$ (3)	\$ 533	\$ 517	
NOI <sup>(5)</sup>	\$ 145	\$ 139	\$ 190	\$ 179	\$ —	\$ 1	\$ (1)	\$ (2)	\$ 334	\$ 317	
Net income (loss) attributable to Unitholders	\$ 173	\$ (308)	\$ 283	\$ 123	\$ (3)	\$ (2)	\$ (280)	\$ (121)	\$ 173	\$ (308)	

(millions of dollars)		As at September 30, 2024					
		FCR <sup>(1)</sup>	Guarantors <sup>(2)</sup>	Non-Guarantors <sup>(3)</sup>	Consolidation Adjustments <sup>(4)</sup>	Total Consolidated	
Current assets	\$	738	\$ (39)	\$ 136	\$ (143)	\$ 692	
Non-current assets	\$	4,054	\$ 5,714	\$ 179	\$ (1,472)	\$ 8,475	
Current liabilities	\$	765	\$ 44	\$ 2	\$ (2)	\$ 809	
Non-current liabilities	\$	6,291	\$ (1,948)	\$ 86	\$ (94)	\$ 4,335	

(millions of dollars)		As at December 31, 2023					
		FCR <sup>(1)</sup>	Guarantors <sup>(2)</sup>	Non-Guarantors <sup>(3)</sup>	Consolidation Adjustments <sup>(4)</sup>	Total Consolidated	
Current assets	\$	619	\$ (51)	\$ 121	\$ (122)	\$ 567	
Non-current assets	\$	4,162	\$ 5,574	\$ 173	\$ (1,291)	\$ 8,618	
Current liabilities	\$	644	\$ 55	\$ 1	\$ (2)	\$ 698	
Non-current liabilities	\$	6,694	\$ (2,198)	\$ 75	\$ (80)	\$ 4,491	

<sup>(1)</sup> This column represents FCR and all of its subsidiaries; FCR's subsidiaries are presented under the equity method.

<sup>(2)</sup> This column represents the aggregate of all Guarantor subsidiaries.

<sup>(3)</sup> This column represents the aggregate of all Non-Guarantor subsidiaries.

<sup>(4)</sup> This column includes the necessary amounts to eliminate the inter-company balances between FCR, the Guarantors, and Non-Guarantors to arrive at the information for FCR on a consolidated basis.

<sup>(5)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.



## RELATED PARTY TRANSACTIONS

### Subsidiaries of the Trust

The unaudited interim condensed consolidated financial statements include the financial statements of First Capital Real Estate Investment Trust and all of its subsidiaries, including First Capital Realty Inc., First Capital REIT Limited Partnership and First Capital Holdings Trust. First Capital Realty Inc. and First Capital Holdings Trust are the significant subsidiaries of the Trust and are wholly owned.

## QUARTERLY FINANCIAL INFORMATION

	2024			2023				2022
(unit counts in thousands)	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Property rental revenue	\$ 174,016	\$ 176,247	\$ 182,889	\$ 171,184	\$ 168,883	\$ 171,904	\$ 176,010	\$ 176,100
Net operating income <sup>(1)</sup>	\$ 109,818	\$ 112,341	\$ 112,213	\$ 108,756	\$ 106,938	\$ 106,510	\$ 103,053	\$ 111,159
Net income (loss) attributable to Unitholders	\$ 81,107	\$ 16,948	\$ 74,797	\$ 173,801	\$ (327,546)	\$ (29,049)	\$ 48,738	\$ 42,372
Net income (loss) per unit attributable to Unitholders:								
Basic	\$ 0.38	\$ 0.08	\$ 0.35	\$ 0.82	\$ (1.54)	\$ (0.14)	\$ 0.23	\$ 0.20
Diluted	\$ 0.38	\$ 0.08	\$ 0.35	\$ 0.81	\$ (1.53)	\$ (0.14)	\$ 0.23	\$ 0.20
OFFO <sup>(1)</sup>	\$ 76,861	\$ 68,384	\$ 78,055	\$ 67,699	\$ 68,832	\$ 63,041	\$ 53,714	\$ 67,812
OFFO per diluted unit <sup>(1)</sup>	\$ 0.36	\$ 0.32	\$ 0.36	\$ 0.32	\$ 0.32	\$ 0.30	\$ 0.25	\$ 0.32
FFO <sup>(1)</sup>	\$ 72,340	\$ 68,248	\$ 81,629	\$ 58,043	\$ 68,615	\$ 63,784	\$ 53,535	\$ 80,545
FFO per diluted unit <sup>(1)</sup>	\$ 0.34	\$ 0.32	\$ 0.38	\$ 0.27	\$ 0.32	\$ 0.30	\$ 0.25	\$ 0.37
Weighted average number of diluted units outstanding	214,342	214,287	213,988	213,855	213,952	214,056	215,262	215,098
Cash provided by operating activities	\$ 51,870	\$ 72,305	\$ 29,778	\$ 90,083	\$ 41,910	\$ 67,022	\$ 28,719	\$ 76,808
AFFO <sup>(1)</sup>	\$ 58,875	\$ 55,236	\$ 73,156	\$ 43,878	\$ 58,961	\$ 55,897	\$ 43,918	\$ 72,454
AFFO per diluted unit <sup>(1)</sup>	\$ 0.27	\$ 0.26	\$ 0.34	\$ 0.21	\$ 0.28	\$ 0.26	\$ 0.20	\$ 0.34
ACFO <sup>(1)</sup>	\$ 67,649	\$ 64,147	\$ 45,188	\$ 66,346	\$ 55,458	\$ 72,787	\$ 38,772	\$ 59,264
Distribution declared per unit	\$ 0.216	\$ 0.216	\$ 0.216	\$ 0.216	\$ 0.216	\$ 0.216	\$ 0.216	\$ 0.216
Total assets	\$ 9,167,729	\$ 9,476,116	\$ 9,245,786	\$ 9,185,450	\$ 9,163,855	\$ 9,596,650	\$ 9,641,604	\$ 9,581,938
Total mortgages and credit facilities	\$ 2,179,420	\$ 2,245,167	\$ 2,247,644	\$ 2,491,948	\$ 2,353,650	\$ 2,349,517	\$ 2,343,579	\$ 2,245,104
Unitholders' equity	\$ 3,958,090	\$ 3,934,573	\$ 3,967,870	\$ 3,933,377	\$ 3,820,718	\$ 4,194,618	\$ 4,268,128	\$ 4,279,373
<b>Other</b>								
Number of neighbourhoods	138	138	139	142	143	144	145	145
GLA - at 100% (in thousands)	22,247	22,222	22,232	22,298	22,307	22,334	22,322	22,216
GLA - at ownership interest (in thousands)	19,407	19,379	19,384	19,368	19,400	19,425	19,415	19,325
Monthly average occupancy %	96.2%	96.2%	96.1%	95.9%	95.8%	96.0%	95.8%	95.6%
Total portfolio occupancy %	96.5%	96.3%	96.2%	96.2%	95.9%	95.9%	96.2%	95.8%

<sup>(1)</sup> Refer to the "Non-IFRS Financial Measures" section of this MD&A.

## CRITICAL ACCOUNTING ESTIMATES

First Capital's unaudited interim condensed consolidated financial statements for the three and nine months ended September 30, 2024 and 2023 have been prepared in accordance with IAS 34, "Interim Financial Reporting" as issued by the International Accounting Standards Board ("IASB"). The unaudited interim condensed consolidated financial statements have been prepared by applying the same accounting policies and methods of computation as compared with the most recent audited annual consolidated financial statements.

First Capital's 2023 Annual Report contains a discussion of the material accounting policies most affected by estimates and judgments used in the preparation of the consolidated financial statements, being the accounting policies relating to estimates of fair values of investment properties, valuation of financial instruments both for disclosure and measurement purposes, and estimating deferred tax assets and liabilities. Management determined that as at September 30, 2024, there is no change to the assessment of the material accounting policies most affected by estimates and judgments as detailed in FCR's 2023 Annual Report.

### Future Changes in Accounting Policies

The IASB has issued a new standard to supersede amendments to an existing standard. These changes are not yet adopted by First Capital and could have an impact on future periods. These changes are described in detail below:

#### ***IFRS 18, "Presentation and Disclosure in Financial Statements"***

In April 2024, the IASB issued IFRS 18, "Presentation and Disclosure in Financial Statements" ("IFRS 18"), which replaces IAS 1, "Presentation of Financial Statements". IFRS 18 aims to improve the comparability and transparency of communication in financial statements by introducing a number of new requirements:

- (i) classify income and expenses in the statement of profit or loss into categories such as, operating, investing, financing, income taxes and discontinued operations as well as present defined subtotals;
- (ii) provide note disclosure on management-defined performance measures that are used in communications outside the entity's financial statements;
- (iii) enhance the aggregation or disaggregation of information to ensure that items are classified and aggregated based on shared characteristics and material information is not obscured; and
- (iv) implement narrow scope amendments that have been made to IAS 7 "Statement of Cash Flows", IAS 34 "Interim Financial Reporting", and other minor amendments to other standards. Some requirements previously included within IAS 1 have been moved to IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors", which has been renamed IAS 8 "Basis of Preparation of Financial Statements".

IFRS 18 is effective for annual reporting periods beginning on or after January 1, 2027, and requires retrospective application. Early adoption is permitted but will need to be disclosed. Management is evaluating the impact of IFRS 18, including the impact of the amendments to the other accounting standards, on First Capital's consolidated financial statements.

## CONTROLS AND PROCEDURES

As at September 30, 2024, the Chief Executive Officer and the Chief Financial Officer of First Capital, with the assistance of other staff and Management of FCR to the extent deemed necessary, have designed FCR's disclosure controls and procedures to provide reasonable assurance that information required to be disclosed in the various reports filed or submitted by FCR under securities legislation is recorded, processed, summarized and reported accurately and have designed internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS.

In the design of its internal controls over financial reporting, First Capital used the 2013 framework published by the Committee of Sponsoring Organizations of the Treadway Commission.

First Capital did not make any changes in its internal controls over financial reporting during the quarter ended September 30, 2024 that have had, or are reasonably likely to have, a material effect on FCR's internal controls over financial reporting. On an ongoing basis, FCR will continue to analyze its controls and procedures for potential areas of improvement.

Management does recognize that any controls and procedures, no matter how well designed and operated, can only provide reasonable assurance and not absolute assurance of achieving the desired control objectives. In the unforeseen event that lapses in the disclosure controls and procedures or internal controls over financial reporting occur and/or mistakes happen, First Capital intends to take the necessary steps to minimize the consequences thereof.

## **RISKS AND UNCERTAINTIES**

First Capital, as an owner of income-producing properties and development properties, is exposed to numerous business risks in the normal course of its business that can impact both short- and long-term performance. Income-producing and development properties are affected by general economic conditions and local market conditions such as oversupply of similar properties or a reduction in tenant demand. It is the responsibility of Management, under the supervision of the Board of Trustees, to identify and, to the extent possible, mitigate or minimize the impact of all such business risks. The major categories of risk First Capital encounters in conducting its business and some of the actions it takes to mitigate these risks are included in its MD&A for the year ended December 31, 2023, as well as its most current Annual Information Form, which provides a detailed description of these and other risks that may affect FCR. These documents are available on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca) and on FCR's website at [www.fcr.ca](http://www.fcr.ca).



## INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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# Interim Condensed Consolidated Balance Sheets

As at (thousands of dollars)	Note	September 30, 2024 (unaudited)	December 31, 2023 (audited)
<b>ASSETS</b>			
<b>Non-current Assets</b>			
<b>Real Estate Investments</b>			
Investment properties	3	\$ 8,020,363	\$ 8,070,985
Investment in joint ventures	4	311,809	404,504
Loans, mortgages and other assets	6	112,679	110,846
Total non-current real estate investments		8,444,851	8,586,335
Other non-current assets	8	30,455	31,711
Total non-current assets		8,475,306	8,618,046
<b>Current Assets</b>			
Cash and cash equivalents	24(d)	62,132	87,421
Loans, mortgages and other assets	6	109,660	76,519
Residential development inventory		216,563	192,125
Amounts receivable	7	34,327	20,393
Other assets	8	34,191	22,671
		456,873	399,129
Assets classified as held for sale	3(d)	235,550	168,275
Total current assets		692,423	567,404
Total assets		\$ 9,167,729	\$ 9,185,450
<b>LIABILITIES</b>			
<b>Non-current Liabilities</b>			
Mortgages	10	\$ 1,160,199	\$ 1,185,872
Credit facilities	10	724,910	1,125,856
Senior unsecured debentures	11	1,595,668	1,298,810
Other liabilities	12	134,650	127,376
Deferred tax liabilities	20	719,732	753,020
Total non-current liabilities		4,335,159	4,490,934
<b>Current Liabilities</b>			
Mortgages	10	88,922	143,171
Credit facilities	10	205,389	28,051
Senior unsecured debentures	11	300,195	300,131
Accounts payable and other liabilities	12	214,428	218,008
		808,934	689,361
Mortgages classified as held for sale	3(d), 10	—	8,998
Total current liabilities		808,934	698,359
Total liabilities		5,144,093	5,189,293
<b>EQUITY</b>			
Unitholders' equity	13	3,958,090	3,933,377
Non-controlling interest	23	65,546	62,780
Total equity		4,023,636	3,996,157
Total liabilities and equity		\$ 9,167,729	\$ 9,185,450

Refer to accompanying notes to the unaudited interim condensed consolidated financial statements.

Approved by the Board of Trustees:



Ian Clarke,  
Trustee



Adam E. Paul,  
Trustee

# Interim Condensed Consolidated Statements of Income (Loss)

<i>(unaudited)</i>		Three months ended September 30		Nine months ended September 30	
<i>(thousands of dollars)</i>	<b>Note</b>	<b>2024</b>	2023	<b>2024</b>	2023
Property rental revenue	\$	<b>174,016</b>	\$ 168,883	<b>\$ 533,152</b>	\$ 516,797
Property operating costs		<b>64,198</b>	61,945	<b>198,780</b>	200,296
<b>Net operating income</b>	15	<b>109,818</b>	106,938	<b>334,372</b>	316,501
<b>Other income and expenses</b>					
Interest and other income	16	<b>18,891</b>	9,088	<b>41,030</b>	18,457
Interest expense	17	<b>(43,318)</b>	(39,203)	<b>(123,763)</b>	(115,097)
Corporate expenses	18	<b>(12,444)</b>	(11,714)	<b>(38,531)</b>	(42,948)
Abandoned transaction (costs) recovery		—	(12)	<b>(36)</b>	(18)
Amortization expense		<b>(652)</b>	(730)	<b>(1,890)</b>	(3,310)
Share of profit (loss) from joint ventures	4	<b>3,408</b>	955	<b>(40,084)</b>	3,095
Other gains (losses) and (expenses)	19	<b>(4,678)</b>	(1,063)	<b>(3,787)</b>	(1,949)
(Increase) decrease in value of unit-based compensation	14	<b>(10,182)</b>	2,247	<b>(9,307)</b>	8,157
(Increase) decrease in value of Exchangeable Units		—	80	—	211
Increase (decrease) in value of hotel property	5	—	—	—	3,646
Increase (decrease) in value of investment properties, net	3	<b>17,488</b>	(434,057)	<b>(11,964)</b>	(546,982)
		<b>(31,487)</b>	(474,409)	<b>(188,332)</b>	(676,738)
<b>Income (loss) before income taxes</b>		<b>78,331</b>	(367,471)	<b>146,040</b>	(360,237)
Deferred income tax expense (recovery)	20	<b>(3,180)</b>	(38,281)	<b>(24,981)</b>	(51,124)
<b>Net income (loss)</b>	\$	<b>81,511</b>	\$ (329,190)	<b>\$ 171,021</b>	\$ (309,113)
Net income (loss) attributable to:					
Unitholders	13	\$ <b>81,107</b>	\$ (327,546)	\$ <b>172,852</b>	\$ (307,857)
Non-controlling interest	23	<b>404</b>	(1,644)	<b>(1,831)</b>	(1,256)
		<b>\$ 81,511</b>	\$ (329,190)	<b>\$ 171,021</b>	\$ (309,113)

Refer to accompanying notes to the unaudited interim condensed consolidated financial statements.



# Interim Condensed Consolidated Statements of Comprehensive Income (Loss)

<i>(unaudited)</i>		Three months ended September 30		Nine months ended September 30	
<i>(thousands of dollars)</i>	Note	2024	2023	2024	2023
<b>Net income (loss)</b>		<b>\$ 81,511</b>	<b>\$ (329,190)</b>	<b>\$ 171,021</b>	<b>\$ (309,113)</b>
<b>Other comprehensive income (loss)</b>					
Unrealized gain (loss) on revaluation of hotel property <sup>(1)</sup>	5	—	—	—	10,669
Reclassification of net (gain) loss on revaluation of hotel property to retained earnings	5	—	—	—	(10,669)
Unrealized gain (loss) on cash flow hedges <sup>(2)</sup>		<b>(22,278)</b>	<b>(404)</b>	<b>(23,730)</b>	<b>(5,122)</b>
Reclassification of net (gain) loss on cash flow hedges to net income (loss)		<b>869</b>	<b>984</b>	<b>2,702</b>	<b>2,875</b>
		<b>(21,409)</b>	<b>580</b>	<b>(21,028)</b>	<b>(2,247)</b>
Deferred tax expense (recovery)	20	<b>(8,349)</b>	<b>226</b>	<b>(8,201)</b>	<b>(876)</b>
Other comprehensive income (loss)		<b>(13,060)</b>	<b>354</b>	<b>(12,827)</b>	<b>(1,371)</b>
<b>Comprehensive income (loss)</b>		<b>\$ 68,451</b>	<b>\$ (328,836)</b>	<b>\$ 158,194</b>	<b>\$ (310,484)</b>
Comprehensive income (loss) attributable to:					
Unitholders	13	<b>\$ 68,047</b>	<b>\$ (327,192)</b>	<b>\$ 160,025</b>	<b>\$ (309,228)</b>
Non-controlling interest	23	<b>404</b>	<b>(1,644)</b>	<b>(1,831)</b>	<b>(1,256)</b>
		<b>\$ 68,451</b>	<b>\$ (328,836)</b>	<b>\$ 158,194</b>	<b>\$ (310,484)</b>

<sup>(1)</sup> Items that will not be reclassified to net income (loss).

<sup>(2)</sup> Items that may subsequently be reclassified to net income (loss).

Refer to accompanying notes to the unaudited interim condensed consolidated financial statements.

# Interim Condensed Consolidated Statements of Changes in Equity

<i>(unaudited)</i> <i>(thousands of dollars)</i>	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Trust Units	Total Unitholders' Equity	Non-Controlling Interest	Total Equity
			(Note 13(a))			
<b>December 31, 2023</b>	<b>\$ 1,133,172</b>	<b>\$ (3,122)</b>	<b>\$ 2,803,327</b>	<b>\$ 3,933,377</b>	<b>\$ 62,780</b>	<b>\$ 3,996,157</b>
Changes during the period:						
Net income (loss)	172,852	—	—	172,852	(1,831)	171,021
Options, deferred units, restricted units and performance units, net	—	—	2,224	2,224	—	2,224
Other comprehensive income (loss)	—	(12,827)	—	(12,827)	—	(12,827)
Contributions from (distributions to) non-controlling interest, net	—	—	—	—	4,597	4,597
Distributions (Note 13(b))	(137,536)	—	—	(137,536)	—	(137,536)
<b>September 30, 2024</b>	<b>\$ 1,168,488</b>	<b>\$ (15,949)</b>	<b>\$ 2,805,551</b>	<b>\$ 3,958,090</b>	<b>\$ 65,546</b>	<b>\$ 4,023,636</b>

<i>(unaudited)</i> <i>(thousands of dollars)</i>	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Trust Units	Total Unitholders' Equity	Non-Controlling Interest	Total Equity
			(Note 13(a))			
December 31, 2022	\$ 1,445,238	\$ 14,496	\$ 2,819,639	\$ 4,279,373	\$ 55,922	\$ 4,335,295
Changes during the period:						
Net income (loss)	(307,857)	—	—	(307,857)	(1,256)	(309,113)
Repurchase of Trust Units (Note 13(a))	(3,354)	—	(22,339)	(25,693)	—	(25,693)
Options, deferred units, restricted units and performance units, net	—	—	5,099	5,099	—	5,099
Other comprehensive income (loss)	—	9,298	—	9,298	—	9,298
Contributions from (distributions to) non-controlling interest, net	—	—	—	—	4,780	4,780
Disposal of Hotel Property (Note 5)	8,905	(10,669)	—	(1,764)	—	(1,764)
Distributions (Note 13(b))	(137,738)	—	—	(137,738)	—	(137,738)
<b>September 30, 2023</b>	<b>\$ 1,005,194</b>	<b>\$ 13,125</b>	<b>\$ 2,802,399</b>	<b>\$ 3,820,718</b>	<b>\$ 59,446</b>	<b>\$ 3,880,164</b>

Refer to accompanying notes to the unaudited interim condensed consolidated financial statements.

# Interim Condensed Consolidated Statements of Cash Flows

<i>(unaudited)</i>		Three months ended September 30		Nine months ended September 30	
<i>(thousands of dollars)</i>	Note	2024	2023	2024	2023
<b>OPERATING ACTIVITIES</b>					
Net income (loss)		\$ 81,511	\$ (329,190)	\$ 171,021	\$ (309,113)
Adjustments for:					
(Increase) decrease in value of investment properties, net	3	(17,488)	434,057	11,964	546,982
(Increase) decrease in value of hotel property	5	—	—	—	(3,646)
Interest expense	17	43,318	39,203	123,763	115,097
Amortization expense		652	730	1,890	3,310
Share of (profit) loss from joint ventures	4	(3,408)	(955)	40,084	(3,095)
Cash interest paid associated with operating activities	17	(51,586)	(45,463)	(123,533)	(117,763)
Items not affecting cash and other items	24(a)	13,095	(37,483)	(8,849)	(50,017)
Net changes in other working capital items	24(b)	(14,224)	(18,989)	(62,387)	(44,104)
Cash provided by (used in) operating activities		51,870	41,910	153,953	137,651
<b>FINANCING ACTIVITIES</b>					
Mortgage borrowings, net of financing costs	10	—	—	7,690	232,595
Mortgage principal instalment payments	10	(8,642)	(9,045)	(26,794)	(26,612)
Mortgage repayments	10	(61,270)	—	(70,342)	—
Credit facilities, net advances (repayments)	10	5,661	5,687	(231,220)	(102,877)
Issuance of senior unsecured debentures, net of issue costs	11	(111)	—	596,779	—
Repurchase of senior unsecured debentures	11	—	—	(18,944)	—
Repayment of senior unsecured debentures	11	(281,000)	—	(281,000)	—
Settlement of hedges		(179)	—	1,049	(4,990)
Repurchase of Trust Units	13(a)	—	(2,013)	—	(25,693)
Payment of distributions	13(b)	(45,850)	(45,845)	(137,526)	(137,838)
Net contributions from (distributions to) non-controlling interest	23	1,628	165	4,597	4,780
Cash provided by (used in) financing activities		(389,763)	(51,051)	(155,711)	(60,635)
<b>INVESTING ACTIVITIES</b>					
Acquisition of investment properties	3(c)	—	(370)	(33,453)	(71,253)
Disposition of Hotel property, net of selling costs	5	—	—	—	102,775
Net proceeds (costs) from property dispositions	3(d)	(184)	105,333	132,038	119,060
Net proceeds from sale of joint ventures	4	—	—	—	4,081
Distributions from joint ventures	4	1,505	1,214	4,044	3,380
Contributions to joint ventures	4	(7,809)	(4,126)	(11,461)	(5,678)
Capital expenditures on investment properties	3(a)	(31,260)	(34,409)	(83,662)	(102,996)
Changes in investing-related prepaid expenses and other liabilities		(3,669)	(942)	(13,728)	(19,581)
Changes in loans, mortgages and other assets	24(c)	(13,478)	(2,767)	(17,309)	53,990
Cash provided by (used in) investing activities		(54,895)	63,933	(23,531)	83,778
Net increase (decrease) in cash and cash equivalents		(392,788)	54,792	(25,289)	160,794
Cash and cash equivalents, beginning of year		454,920	138,696	87,421	32,694
Cash and cash equivalents, end of period	24(d)	\$ 62,132	\$ 193,488	\$ 62,132	\$ 193,488

Refer to accompanying notes to the unaudited interim condensed consolidated financial statements.

# Notes to the Interim Condensed Consolidated Financial Statements

## 1. DESCRIPTION OF THE TRUST

First Capital Real Estate Investment Trust ("First Capital", "FCR", or the "Trust") is an unincorporated, open-ended mutual fund trust governed by the laws of Ontario, Canada, and established pursuant to a declaration of trust dated October 16, 2019, as may be amended from time to time (the "Declaration of Trust"). First Capital owns, operates and develops grocery-anchored, open-air centres in neighbourhoods with the strongest demographics in Canada. The Trust is listed on the Toronto Stock Exchange ("TSX") under the symbol "FCR.UN", and its head office is located at 85 Hanna Avenue, Suite 400, Toronto, Ontario, M6K 3S3.

## 2. MATERIAL ACCOUNTING POLICY INFORMATION

### (a) Statement of compliance

These unaudited interim condensed consolidated financial statements have been prepared in accordance with IAS 34, "Interim Financial Reporting" as issued by the International Accounting Standards Board ("IASB"), and as such, do not include all of the disclosures that would be included in audited annual consolidated financial statements. These unaudited interim condensed consolidated financial statements should be read in conjunction with First Capital's audited annual consolidated financial statements for the years ended December 31, 2023 and 2022.

### (b) Basis of presentation

These unaudited interim condensed consolidated financial statements are prepared on a going concern basis and have been presented in Canadian dollars rounded to the nearest thousand, unless otherwise indicated. These unaudited interim condensed consolidated financial statements have been prepared by applying the same accounting policies, assessments of estimates and judgments, and methods of computation as compared with the most recent audited annual consolidated financial statements.

### (c) Future Changes in Accounting Policies

#### ***IFRS 18, "Presentation and Disclosure in Financial Statements"***

In April 2024, the IASB issued IFRS 18, "Presentation and Disclosure in Financial Statements" ("IFRS 18"), which replaces IAS 1, "Presentation of Financial Statements". IFRS 18 aims to improve the comparability and transparency of communication in financial statements by introducing a number of new requirements:

- (i) classify income and expenses in the statement of profit or loss into categories such as, operating, investing, financing, income taxes and discontinued operations as well as present defined subtotals;
- (ii) provide note disclosure on management-defined performance measures that are used in communications outside the entity's financial statements;
- (iii) enhance the aggregation or disaggregation of information to ensure that items are classified and aggregated based on shared characteristics and material information is not obscured; and
- (iv) implement narrow scope amendments that have been made to IAS 7 "Statement of Cash Flows", IAS 34 "Interim Financial Reporting", and other minor amendments to other standards. Some requirements previously included within IAS 1 have been moved to IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors", which has been renamed IAS 8 "Basis of Preparation of Financial Statements".

IFRS 18 is effective for annual reporting periods beginning on or after January 1, 2027, and requires retrospective application. Early adoption is permitted but will need to be disclosed. Management is evaluating the impact of IFRS 18, including the impact of the amendments to the other accounting standards, on First Capital's consolidated financial statements.

**(d) Approval of unaudited interim condensed consolidated financial statements**

These unaudited interim condensed consolidated financial statements were approved by the Board of Trustees and authorized for issue on October 28, 2024.

**3. INVESTMENT PROPERTIES****(a) Activity**

The following tables summarize the changes in First Capital's investment properties for the nine months ended September 30, 2024 and year ended December 31, 2023:

Nine months ended September 30, 2024					
	Income-Producing Properties	Properties under Construction	Density & Development Land	Total	
Balance at beginning of year	\$ 7,827,543	\$ 123,342	\$ 288,375	\$ 8,239,260	
Acquisitions	33,453	—	—	33,453	
Capital expenditures	56,358	21,584	5,720	83,662	
Contribution of net assets from equity accounted joint venture	—	—	60,028	60,028	
Developments transferred offline / online, net	31,847	(31,240)	(607)	—	
Increase (decrease) in value of investment properties, net	15,108	5,229	(32,301)	(11,964)	
Straight-line rent and other changes	4,715	—	(28)	4,687	
Dispositions	(73,993)	—	(79,220)	(153,213)	
Balance at end of period	\$ 7,895,031	\$ 118,915	\$ 241,967	\$ 8,255,913	
Investment properties	\$ 7,721,381	\$ 76,315	\$ 222,667	\$ 8,020,363	
Assets classified as held for sale	173,650	42,600	19,300	235,550	
Total	\$ 7,895,031	\$ 118,915	\$ 241,967	\$ 8,255,913	
Year ended December 31, 2023					
	Income-Producing Properties	Properties under Construction	Density & Development Land	Total	
Balance at beginning of year	\$ 8,213,224	\$ 89,029	\$ 325,535	\$ 8,627,788	
Acquisitions	62,324	—	15,740	78,064	
Capital expenditures	67,043	48,854	27,126	143,023	
Developments transferred offline / online, net	(2,628)	(9,234)	11,862	—	
Increase (decrease) in value of investment properties, net	(462,839)	(5,307)	44,548	(423,598)	
Straight-line rent and other changes	30	—	—	30	
Dispositions	(49,611)	—	(136,436)	(186,047)	
Balance at end of year	\$ 7,827,543	\$ 123,342	\$ 288,375	\$ 8,239,260	
Investment properties	\$ 7,725,176	\$ 87,492	\$ 258,317	\$ 8,070,985	
Assets classified as held for sale	102,367	35,850	30,058	168,275	
Total	\$ 7,827,543	\$ 123,342	\$ 288,375	\$ 8,239,260	

Investment properties with a fair value of \$2.7 billion (December 31, 2023 – \$2.9 billion) are pledged as security for \$1.4 billion (December 31, 2023 – \$1.5 billion) in mortgages and secured credit facilities.

## (b) Investment property valuation

Stabilized overall capitalization, terminal and discount rates for investment properties valued under the Income Approach are set out in the table below:

As at	September 30, 2024	December 31, 2023
Weighted Average Total		
Overall Capitalization Rate	5.5%	5.5%
Terminal Capitalization Rate	5.7%	5.6%
Discount Rate	6.4%	6.3%

The majority of the Trust's portfolio is valued under the Income Approach using the discounted cash flow ("DCF") method. As at September 30, 2024, the weighted average valuation yields (stabilized overall capitalization, terminal capitalization and discount rates) used in valuing those investment properties under the Income Approach did not materially change from December 31, 2023.

During the third quarter of 2024, as part of its normal course internal valuations, the Trust made revisions to the cash flow models and yields on certain properties, and revalued certain development lands when considering comparable land sales and market activity. As a result, an overall net increase in the value of investment properties was recorded in the amount of \$17.5 million (\$18.9 million at FCR's share) for the three months ended September 30, 2024. For the nine months ended September 30, 2024, an overall net decrease in the value of investment properties was recorded in the amount of \$12.0 million (\$53.2 million at FCR's share).

The sensitivity of the fair values of investment properties to stabilized overall capitalization rates as at September 30, 2024 is set out in the table below:

As at September 30, 2024	(millions of dollars)
(Decrease) Increase in stabilized overall capitalization rate	Resulting increase (decrease) in fair value of investment properties
(1.00%)	\$ 1,787
(0.75%)	\$ 1,270
(0.50%)	\$ 804
(0.25%)	\$ 383
0.25%	\$ (350)
0.50%	\$ (671)
0.75%	\$ (966)
1.00%	\$ (1,238)

Additionally, a 1% increase or decrease in stabilized net operating income ("SNOI") would result in a \$81 million increase or a \$81 million decrease, respectively, in the fair value of investment properties. SNOI is not a measure defined by IFRS. SNOI reflects stable property operations, assuming a certain level of vacancy, capital and operating expenditures required to maintain a stable occupancy rate. The average vacancy rates used in determining SNOI for non-anchor tenants generally range from 2% to 5%. A 1% increase in SNOI coupled with a 0.25% decrease in the stabilized capitalization rate would result in an increase in the fair value of investment properties of \$468 million, and a 1% decrease in SNOI coupled with a 0.25% increase in the stabilized capitalization rate would result in a decrease in the fair value of investment properties of \$427 million.

**(c) Investment properties – Acquisitions**

For the three and nine months ended September 30, 2024 and 2023, First Capital acquired investment properties as follows:

	Three months ended September 30		Nine months ended September 30	
	2024	2023	2024	2023
Total purchase price, including acquisition costs	\$ —	\$ 1,944	\$ 33,453	\$ 72,827
Settlement of loans receivable on acquisition	—	(1,574)	—	(1,574)
Total cash paid	\$ —	\$ 370	\$ 33,453	\$ 71,253

**(d) Assets classified as held for sale and dispositions**

First Capital has certain assets classified as held for sale. These assets typically include a mix of properties where FCR's value-enhancing objectives have been achieved or those that are considered to be non-core to the business, and are as follows:

As at	September 30, 2024	December 31, 2023
Aggregate fair value	\$ 235,550	\$ 168,275
Mortgages secured by assets classified as held for sale	\$ —	\$ 8,998
Weighted average effective interest rate of mortgages secured by assets classified as held for sale	—%	3.2%

For the three and nine months ended September 30, 2024 and 2023, First Capital sold investment properties as follows:

	Note	Three months ended September 30		Nine months ended September 30	
		2024	2023	2024	2023
Total selling price		\$ —	\$ 114,302	\$ 153,213	\$ 128,331
Vendor take-back mortgage on sale		—	(7,800)	—	(7,800)
Property selling costs	19	(184)	(1,169)	(2,791)	(1,471)
Proceeds included in corporate and other amounts receivable <sup>(1)</sup>	7	—	—	(18,384)	—
Net cash proceeds (costs)		\$ (184)	\$ 105,333	\$ 132,038	\$ 119,060

<sup>(1)</sup> Proceeds from the sale of the Trust's 41.7% interest in 1071 King Street West will be received in the fourth quarter of 2024.

**4. INVESTMENT IN JOINT VENTURES**

As at September 30, 2024, First Capital had interests in seven joint ventures that it accounts for using the equity method. First Capital's joint ventures are as follows:

Name of Entity	Name of Property/Business Activity	Location	Effective Ownership	
			September 30, 2024	December 31, 2023
Aukland and Main Developments LP	Station Place	Toronto, ON	35.4%	35.4%
College Square General Partnership	College Square	Ottawa, ON	50.0%	50.0%
Edenbridge Kingsway (Humbertown)	Humbertown Condos (Phase 1)	Toronto, ON	50.0%	50.0%
Fashion Media Group GP Ltd.	Toronto Fashion Week events	Toronto, ON	78.0%	78.0%
FC Urban Properties, LP	199 Avenue Rd.	Toronto, ON	20.0%	20.0%
Green Capital Limited Partnership <sup>(1)</sup>	Royal Orchard	Markham, ON	—%	50.0%
Lakeshore Development LP	2150 Lake Shore Blvd. W.	Toronto, ON	50.0%	50.0%
Stackt Properties LP	Shipping Container marketplace	Toronto, ON	94.0%	94.0%

<sup>(1)</sup> During the first quarter of 2024, Green Capital Limited Partnership was dissolved and the net assets distributed to its limited partners.



First Capital has determined that these investments are joint ventures as all decisions regarding their activities are made unanimously between First Capital and its partners.

The following table reconciles the changes in First Capital's interests in its equity accounted joint ventures for the nine months ended September 30, 2024 and year ended December 31, 2023:

	Note	September 30, 2024	December 31, 2023
Balance at beginning of year		\$ 404,504	\$ 357,122
Contributions to equity accounted joint ventures		11,461	6,554
Distributions from equity accounted joint ventures		(4,044)	(4,599)
Disposition of equity accounted joint venture		—	(3,074)
Distribution of net assets from equity accounted joint venture	3(a)	(60,028)	—
Share of income (loss) from equity accounted joint ventures		(40,084)	48,501
Balance at end of period		\$ 311,809	\$ 404,504

On June 9, 2023, the Trust sold its 50% interest of the partnership units in the ONE Restaurant for \$5.0 million. The sale was subject to working capital and closing adjustments of \$0.9 million with the Trust receiving net proceeds of \$4.1 million. The total gain on investment of \$1.0 million was recognized in other gains (losses) and (expenses) during the second quarter of 2023.

On February 28, 2024, Green Capital Limited Partnership was dissolved and the net assets distributed to its limited partners. The Trust held a 50% interest in the partnership and received net assets of \$60.0 million. Concurrent with the dissolution, the Trust sold its 50% interest in the Royal Orchard property for net proceeds of \$59.7 million.

As at September 30, 2024, there were approximately \$19.3 million of outstanding commitments, \$5.4 million of outstanding letters of credit issued by financial institutions and no contingent liabilities for the seven equity accounted joint ventures.

## 5. HOTEL PROPERTY

First Capital owned a 100% interest in the Hazelton Hotel ("hotel property") located in Toronto, Ontario. The hotel property is a mixed-use luxury hotel located in Yorkville Village.

On June 9, 2023, First Capital sold its 100% interest in the hotel property. The total sale price before closing costs was \$105.0 million. First Capital recognized a cumulative gain on the sale of the hotel property of \$8.9 million that was recognized in retained earnings in accordance with the Trust's accounting policy for the hotel. The Trust also incurred closing costs of \$1.2 million, which were expensed in 'Other gains (losses) and (expenses)' in the consolidated statements of income (loss) for the year ended December 31, 2023.

The following table summarizes the invested cost of the assets sold and net gain recognized in retained earnings as at the disposition date:

Sale price	\$	105,000
Closing adjustments <sup>(1)</sup>		(1,023)
Sale price, net	\$	103,977
Hotel Property, invested cost		(94,331)
Working capital, net <sup>(1)</sup>		(741)
<b>Net gain on disposal of hotel property <sup>(2)</sup></b>	<b>\$</b>	<b>8,905</b>
Sale price, net	\$	103,977
Property selling costs		(1,202)
Net proceeds received	\$	102,775

<sup>(1)</sup> Excludes cash.

<sup>(2)</sup> In accordance with the revaluation model accounting for the hotel property, the gain of \$8.9 million was transferred directly to retained earnings upon sale.

## 6. LOANS, MORTGAGES AND OTHER ASSETS

As at	September 30, 2024	December 31, 2023
<b>Non-current</b>		
Loans and mortgages receivable classified as amortized cost (a)	\$ 44,406	\$ 57,509
Other investments	12,558	11,393
Due from co-owners (b)	55,715	41,944
<b>Total non-current</b>	<b>112,679</b>	<b>110,846</b>
<b>Current</b>		
Loans and mortgages receivable classified as amortized cost (a)	106,291	73,718
FVTPL investments in securities (c)	3,369	2,801
<b>Total current</b>	<b>109,660</b>	<b>76,519</b>
<b>Total</b>	<b>\$ 222,339</b>	<b>\$ 187,365</b>

- (a) Loans and mortgages receivable are secured by interests in investment properties or shares of entities owning investment properties. As at September 30, 2024, these receivables bear interest at weighted average effective interest rates of 8.1% (December 31, 2023 – 8.6%) and mature between 2024 and 2027.
- (b) The Trust has contributed equity to one of its co-ownerships whereas its partners made draws on the co-ownership's new credit facility to fund the co-ownership's development project. The due from co-owners in the principal amount of \$50.3 million equals the Trust's proportionate share of the co-ownership's credit facility draws. As there is no right of offset for these two financial instruments they are presented on a gross basis on the consolidated balance sheets.
- (c) From time to time, First Capital invests in publicly traded real estate and related securities. These securities are recorded at market value. Realized and unrealized gains and losses on FVTPL securities are recorded in other gains (losses) and (expenses).

## 7. AMOUNTS RECEIVABLE

As at	Note	September 30, 2024	December 31, 2023
Tenant receivables (net of allowance for expected credit losses of \$5.4 million; December 31, 2023 – \$6.2 million)		\$ 15,570	\$ 20,063
Corporate and other amounts receivable <sup>(1)</sup>	3(d)	18,757	330
<b>Total</b>		<b>\$ 34,327</b>	<b>\$ 20,393</b>

<sup>(1)</sup> Corporate and other amounts receivable include \$18.4 million, related to the sale of the Trust's 41.7% interest in 1071 King Street West, which will be received in the fourth quarter of 2024.

First Capital determines its allowance for expected credit losses on a tenant-by-tenant basis considering lease terms, credit risk, industry conditions and the status of the tenant's account, among other factors.

The change in the allowance for expected credit losses is summarized below:

As at	September 30, 2024	December 31, 2023
Allowance for expected credit losses, beginning of year	\$ 6,203	\$ 9,499
Receivables written off during the period	(448)	(2,236)
Additional provision (recovery) and other adjustments recorded during the period	(321)	(1,060)
<b>Allowance for expected credit losses, end of period</b>	<b>\$ 5,434</b>	<b>\$ 6,203</b>

## 8. OTHER ASSETS

As at	Note	September 30, 2024	December 31, 2023
<b>Non-current</b>			
Fixtures, equipment and computer hardware and software (net of accumulated amortization of \$26.7 million; December 31, 2023 – \$24.8 million)		\$ 7,160	\$ 7,182
Deferred financing costs on credit facilities (net of accumulated amortization of \$9.2 million; December 31, 2023 – \$9.8 million)		3,969	4,628
Environmental indemnity and insurance proceeds receivable	12(a)	566	525
Derivatives at fair value	22	6,245	18,608
Other non-current assets		12,515	768
Total non-current		30,455	31,711
<b>Current</b>			
Deposits and costs on investment properties under option		4,695	3,746
Prepaid expenses		24,540	10,723
Other deposits		250	250
Restricted cash		3,063	2,858
Derivatives at fair value	22	1,643	5,094
Total current		34,191	22,671
Total		\$ 64,646	\$ 54,382

## 9. CAPITAL MANAGEMENT

First Capital manages its capital, taking into account the long-term business objectives of the Trust, to provide stability and reduce risk while generating an acceptable return on investment to Unitholders over the long term. The Trust's capital structure currently includes Trust Units, Exchangeable Units, senior unsecured debentures, mortgages, credit facilities, bank term loans and bank indebtedness, which together provide First Capital with financing flexibility to meet its capital needs. Primary uses of capital include development activities, acquisitions, capital improvements and leasing costs. The actual level and type of future financings to fund these capital requirements will be determined based on prevailing interest rates, various costs of debt and/or equity capital, property and capital market conditions and Management's general view of the required leverage in the business.

Components of the Trust's capital are set out in the table below:

As at	September 30, 2024	December 31, 2023
<b>Liabilities (principal amounts outstanding)</b>		
Mortgages	\$ 1,252,434	\$ 1,341,817
Credit facilities	930,299	1,153,907
Mortgages under equity accounted joint ventures (at the Trust's interest)	90,040	90,794
Credit facilities under equity accounted joint venture (at the Trust's interest)	26,574	8,659
Senior unsecured debentures	1,900,000	1,600,000
	4,199,347	4,195,177
Equity market capitalization <sup>(1)</sup>	3,981,049	3,254,907
Total capital employed	\$ 8,180,396	\$ 7,450,084
Trust Units outstanding ('000's)	212,323	212,184
Closing market price	\$ 18.75	\$ 15.34

<sup>(1)</sup> Equity market capitalization is the market value of FCR's units outstanding at a point in time.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – continued

First Capital is subject to financial covenants in agreements governing its senior unsecured debentures and its credit facilities. In accordance with the terms of the Trust's credit agreements, all ratios are calculated with joint ventures proportionately consolidated. As at September 30, 2024, First Capital remains in compliance with all of its applicable financial covenants.

The following table summarizes a number of First Capital's key ratios:

As at	Measure/ Covenant	September 30, 2024	December 31, 2023
Net debt to total assets <sup>(1)</sup>	≤65%	<b>45.2%</b>	45.0%
Unencumbered aggregate assets to unsecured debt, using 10 quarter average capitalization rate <sup>(1)</sup>	>1.3	<b>2.4</b>	2.4
Unitholders' equity, using four quarter average (billions) <sup>(2)</sup>	>\$2.0B	<b>\$ 3.9</b>	\$ 4.1
Secured indebtedness to total assets <sup>(2)</sup>	≤35%	<b>16.2%</b>	16.8%
<b>For the rolling four quarters ended</b>			
Interest coverage (Adjusted EBITDA to interest expense) <sup>(2)</sup>	>1.65	<b>2.4</b>	2.3
Fixed charge coverage (Adjusted EBITDA to debt service) <sup>(2)</sup>	>1.50	<b>2.0</b>	1.9

<sup>(1)</sup> Total assets excludes cash balances.

<sup>(2)</sup> Calculations required under the Trust's credit facility agreements or indentures governing the senior unsecured debentures.

The above ratios include measures not specifically defined in IFRS. Certain calculations are required pursuant to debt covenants and are meaningful measures for this reason. Measures used in these ratios are defined below:

- Debt consists of principal amounts outstanding on credit facilities and mortgages, and the par value of senior unsecured debentures;
- Net debt is calculated as Debt, as defined above, reduced by cash balances at the end of the period;
- Secured indebtedness includes mortgages and any draws under the secured facilities that are collateralized against investment property;
- Adjusted EBITDA, is calculated as net income, adding back income tax expense; interest expense; and amortization and excluding the increase or decrease in the fair value of investment properties, Exchangeable Units and unit-based compensation; other gains (losses) and (expenses); and other non-cash or non-recurring items. The Trust also adjusts for incremental leasing costs, which is a recognized adjustment to Funds from Operations, in accordance with the recommendations of the Real Property Association of Canada;
- Fixed charges include regular principal and interest payments and capitalized interest in the calculation of interest expense; and
- Unencumbered assets include the value of assets that have not been pledged as security under any credit agreement or mortgage. The unencumbered asset value ratio is calculated as unencumbered assets divided by the principal amount of the unsecured debt, which consists of the bank indebtedness, unsecured bank term loans, unsecured credit facilities, and senior unsecured debentures.

## 10. MORTGAGES AND CREDIT FACILITIES

As at	September 30, 2024	December 31, 2023
Fixed rate mortgages	\$ 1,249,121	\$ 1,338,041
Unsecured facilities	798,686	1,041,908
Secured facilities	131,613	111,999
Mortgages and credit facilities	\$ 2,179,420	\$ 2,491,948
Current	\$ 294,311	\$ 171,222
Mortgages classified as held for sale	—	8,998
Non-current	1,885,109	2,311,728
Total	\$ 2,179,420	\$ 2,491,948

Mortgages and secured facilities are secured by First Capital's investment properties. As at September 30, 2024, approximately \$2.7 billion (December 31, 2023 – \$2.9 billion) of investment properties out of \$8.3 billion (December 31, 2023 – \$8.2 billion) (Note 3(a)) had been pledged as security under the mortgages and the secured facilities.

As at September 30, 2024, mortgages bear coupon interest at a weighted average coupon rate of 3.8% (December 31, 2023 – 3.7%) and mature in the years ranging from 2025 to 2034. The weighted average effective interest rate on all mortgages as at September 30, 2024 is 3.9% (December 31, 2023 – 3.8%).

Principal repayments of mortgages outstanding as at September 30, 2024 are as follows:

	Scheduled Amortization	Payments on Maturity	Total	Weighted Average Effective Interest Rate
2024 (remainder of the year)	\$ 8,457	\$ —	\$ 8,457	N/A
2025	33,135	66,970	100,105	3.8%
2026	30,061	94,360	124,421	3.2%
2027	29,045	71,726	100,771	3.6%
2028	26,581	145,723	172,304	3.8%
2029 to 2034	48,327	698,049	746,376	4.0%
	\$ 175,606	\$ 1,076,828	\$ 1,252,434	3.9%
Unamortized deferred financing costs and premiums, net			(3,313)	
Total			\$ 1,249,121	

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – continued

First Capital's credit facilities as at September 30, 2024 are summarized in the table below:

As at September 30, 2024	Borrowing Capacity	Amounts Drawn	Bank Indebtedness and Outstanding Letters of Credit	Available to be Drawn	Interest Rates	Maturity Date
<b>Unsecured Operating Facilities</b>						
Revolving unsecured operating facility	\$ 100,000	\$ —	\$ —	\$ 100,000	CORRA + 1.55% or Prime + 0.25% or SOFR + 1.35%	September 13, 2026
Revolving unsecured operating facility	150,000	—	—	150,000	CORRA + 1.55% or Prime + 0.25% or SOFR + 1.35%	August 31, 2027
Revolving unsecured operating facility	450,000	—	(1,947)	448,053	CORRA + 1.75% or Prime + 0.45% or SOFR + 1.55%	June 30, 2029
Fixed rate unsecured term loan <sup>(1)(2)</sup>	100,000	(100,000)	—	—	5.00%	January 9, 2025
Fixed rate unsecured term loans <sup>(2)(3)</sup>	250,000	(250,000)	—	—	3.39%	April 14, 2025 -April 14, 2026
Fixed rate unsecured term loan <sup>(2)</sup>	100,000	(100,000)	—	—	5.28%	April 15, 2026
Fixed rate unsecured term loan <sup>(2)(4)(6)</sup>	150,000	(148,686)	—	1,314	5.985%	October 20, 2026
Fixed rate unsecured term loan <sup>(2)</sup>	200,000	(200,000)	—	—	5.80%	January 31, 2029
<b>Secured Construction Facilities</b>						
Secured construction facility	19,321	(19,321)	—	—	Prime - 0.25%	December 12, 2024
Secured construction facility	62,665	(50,926)	(537)	11,202	CORRA + 2.80% or Prime + 1.00%	October 1, 2025
Secured construction facility <sup>(5)</sup>	136,676	(50,298)	(295)	86,083	CORRA + 2.60%	February 1, 2027
<b>Secured Facilities</b>						
Secured facility	4,313	(4,313)	—	—	CORRA + 1.75% or Prime + 0.45%	October 31, 2024
Secured facility	6,755	(6,755)	—	—	CORRA + 1.75% or Prime + 0.45%	December 19, 2024
<b>Sub-Total</b>	<b>\$ 1,729,730</b>	<b>\$ (930,299)</b>	<b>\$ (2,779)</b>	<b>\$ 796,652</b>		
<b>Secured Construction Facility</b>						
Secured construction facility <sup>(7)</sup>	71,450	(26,574)	—	44,876	CORRA + 2.95% or Prime + 1.00%	November 28, 2025
<b>Total</b>	<b>\$ 1,801,180</b>	<b>\$ (956,873)</b>	<b>\$ (2,779)</b>	<b>\$ 841,528</b>		

<sup>(1)</sup> The Trust has the option to extend the unsecured term loan for an additional two years, to January 9, 2027.

<sup>(2)</sup> These unsecured term loans are variable rate debt instruments. The Trust has entered into swaps which fix the rate of interest over their respective terms to maturity.

<sup>(3)</sup> As at September 30, 2024, \$75.0 million of the unsecured term loans is due April 14, 2025. The remaining \$175.0 million is due April 14, 2026.

<sup>(4)</sup> The Trust has drawn in U.S. dollars the equivalent of CAD\$150.0 million which was revalued at CAD\$148.7 million as at September 30, 2024.

<sup>(5)</sup> The borrowing capacity is reduced by the Trust's equity injections into the project where it has chosen not to draw on the facility and other adjustments in accordance with the facility agreement.

<sup>(6)</sup> The Trust has the option to extend the unsecured term loan for an additional two years, to October 20, 2028.

<sup>(7)</sup> This secured construction facility relates to one of the Trust's joint ventures that is equity accounted.

First Capital has the ability under its unsecured credit facilities to draw funds based on Canadian bank prime rates or Canadian Overnight Repo Rate Average ("CORRA rates") for Canadian dollar-denominated borrowings, and secured overnight financing rates ("SOFR rates") or U.S. prime rates for U.S. dollar-denominated borrowings. Concurrently with the U.S. dollar draws, the Trust enters into cross-currency swaps to exchange its U.S. dollar borrowings into Canadian dollar borrowings.

## 11. SENIOR UNSECURED DEBENTURES

As at				September 30, 2024		December 31, 2023	
Series	Maturity Date	Interest Rate		Principal Outstanding	Liability	Liability	
		Coupon	Effective				
R	August 30, 2024	4.79%	4.71%	\$ —	\$ —	\$ —	300,131
S	July 31, 2025	4.32%	4.24%	300,000	300,195		300,366
T	May 6, 2026	3.60%	3.57%	300,000	300,201		300,282
V	January 22, 2027	3.46%	3.54%	200,000	199,647		199,537
U	July 12, 2027	3.75%	3.82%	300,000	299,446		299,305
A	March 1, 2028	3.45%	3.54%	200,000	199,434		199,320
B	March 1, 2031	5.57%	5.67%	300,000	298,491		—
C	June 12, 2032	5.46%	5.54%	300,000	298,449		—
Weighted Average or Total		4.31%	4.35%	\$ 1,900,000	\$ 1,895,863	\$ —	1,598,941
Current				\$ 300,000	\$ 300,195	\$ —	300,131
Non-current				1,600,000	1,595,668		1,298,810
Total				\$ 1,900,000	\$ 1,895,863	\$ —	1,598,941

Interest on the senior unsecured debentures is payable semi-annually and principal is payable on maturity.

On March 1, 2024, the Trust completed the issuance of \$300 million principal amount of Series B senior unsecured debentures due March 1, 2031. These debentures bear interest at a coupon rate of 5.57% per annum, payable semi-annually commencing September 1, 2024.

On June 12, 2024, the Trust completed the issuance of \$300 million principal amount of Series C senior unsecured debentures due June 12, 2032. These debentures bear interest at a coupon rate of 5.46% per annum, payable semi-annually commencing December 12, 2024.

On August 30, 2024, upon maturity, the Trust repaid its remaining 4.79% Series R senior unsecured debentures in the amount of \$281.0 million.

## 12. ACCOUNTS PAYABLE AND OTHER LIABILITIES

As at	Note	September 30, 2024	December 31, 2023
<b>Non-current</b>			
Asset retirement obligations (a)		\$ 1,278	\$ 1,365
Ground leases payable		8,311	8,438
Derivatives at fair value	22	29,303	21,891
Unit-based compensation plans	14(c)	6,098	6,586
Other liabilities (b)		89,660	89,096
Total non-current		134,650	127,376
<b>Current</b>			
Trade payables and accruals		58,593	67,727
Construction and development payables		54,164	47,878
Unit-based compensation plans	14(c)	26,697	15,422
Distributions payable	13(b)	15,287	15,277
Interest payable		22,559	27,061
Tenant deposits		37,128	40,948
Derivatives at fair value	22	—	3,695
Total current		214,428	218,008
Total		\$ 349,078	\$ 345,384



- (a) First Capital has obligations for environmental remediation at certain sites within its property portfolio. FCR has also recognized a related environmental indemnity and insurance proceeds receivable totaling \$0.6 million (December 31, 2023 - \$0.5 million) in other assets (Note 8).
- (b) Other liabilities includes a loan payable to one of the Trust's joint ventures in the amount of \$53.2 million in relation to mortgage proceeds received by the joint venture. The loan proceeds were concurrently advanced to the Trust and to the joint venture's other limited partners by way of a new loan arrangement that cannot be eliminated in the consolidated financial statements under IFRS.

## 13. UNITHOLDERS' EQUITY

The Declaration of Trust authorizes the issuance of an unlimited number of Trust Units:

**Trust Units:** Each Trust Unit is transferable and represents an equal, undivided beneficial interest in the Trust and any distributions from the Trust and entitles the holder to one vote at a meeting of Unitholders. With certain restrictions, a Unitholder has the right to require First Capital to redeem its Trust Units on demand. Upon receipt of a redemption notice by First Capital, all rights to and under the Trust Units tendered for redemption shall be surrendered and the holder thereof shall be entitled to receive a price per unit as determined by a market formula and shall be paid in accordance with the conditions provided for in the Declaration of Trust.

### (a) Trust Units

The following table sets forth the particulars of First Capital's Trust Units outstanding:

As at	September 30, 2024		December 31, 2023	
	Number of Trust Units	Value of Trust Units	Number of Trust Units	Value of Trust Units
Balance at beginning of year	212,184	\$ 2,803,327	213,518	\$ 2,819,639
Trust Units repurchased	—	—	(1,692)	(22,339)
Exercise of options and settlement of any restricted, performance and deferred trust units	139	2,224	298	5,106
Conversion of Exchangeable Units	—	—	60	921
Balance at end of period	212,323	\$ 2,805,551	212,184	\$ 2,803,327

On May 16, 2024, First Capital received TSX approval for the renewal of its Normal Course Issuer Bid ("NCIB") pursuant to which it may repurchase and cancel up to 21,113,939 of its outstanding units until May 20, 2025.

For the nine months ended September 30, 2024, the Trust acquired and cancelled Nil Units (September 30, 2023 - 1.7 million Units) at a weighted average purchase price of N/A (September 30, 2023 - \$15.19 per unit), for a total cost of \$Nil (September 30, 2023 - \$25.7 million). The excess of the purchase price over the carrying amount of the Units purchased, representing the unit price increase over the weighted average historical issuance price, was recorded as a reduction to retained earnings of \$Nil (September 30, 2023 - \$3.4 million). On a cumulative basis, as of September 30, 2024, the Trust has acquired and cancelled 7.9 million Units at a weighted average purchase price of \$15.15 per unit, for a total cost of \$120.1 million.

### (b) Distributions

First Capital declared monthly distributions totaling \$0.648 per Trust Unit for the nine months ended September 30, 2024 (nine months ended September 30, 2023 - \$0.648 per Trust Unit).

## 14. UNIT-BASED COMPENSATION PLANS

### (a) Unit Option Plan

The Trust previously offered a Unit Option Plan to employees and officers. Options granted under the Plan expire 10 years from the date of grant and vest over five years. Effective January 1, 2022, no further options were granted under the Unit Option Plan. As at September 30, 2024, 5.5 million unit options were outstanding (December 31, 2023 - 5.6 million).

The outstanding options as at September 30, 2024 have exercise prices ranging from \$15.53 - \$21.24 (December 31, 2023 – \$15.53 - \$21.24).

During the nine months ended September 30, 2024, \$0.1 million (nine months ended September 30, 2023 – \$0.3 million) was recorded as an expense related to stock options.

Nine months ended September 30	2024		2023	
	Number of Trust Units Issuable (in thousands)	Weighted Average Exercise Price	Number of Trust Units Issuable (in thousands)	Weighted Average Exercise Price
Outstanding at beginning of year	5,621	\$ 19.79	6,275	\$ 19.76
Forfeited	—	—	(2)	18.87
Expired	(101)	17.78	(643)	19.47
Outstanding at end of period	5,520	\$ 19.83	5,630	\$ 19.79

The assumptions used to measure the fair value of the unit options under the Black-Scholes model (level 2) as at September 30, 2024 and 2023 were as follows:

As at September 30	2024	2023
Expected Trust Unit price volatility	13.07% - 28.20%	19.41% - 30.37%
Expected life of options	0.1 - 5.0 years	0.3 - 5.7 years
Expected distribution yield	4.59%	6.47%
Risk free interest rate	2.74% - 4.09%	4.19% - 5.11%

### (b) Trust Unit arrangements

First Capital's Trust Unit plans include a Trustees' Deferred Unit ("DU") plan and a Restricted Unit ("RU") plan that provides for the issuance of Restricted Units and Performance Units ("PU"). Under the DU and RU arrangements, a participant is entitled to receive one Trust Unit, or equivalent cash value for RU arrangements only, at First Capital's option, (i) in the case of a DU, upon redemption by the holder after the date that the holder ceases to be a Trustee of FCR and any of its subsidiaries (the "Retirement Date") but no later than December 15 of the first calendar year commencing after the Retirement Date, and (ii) in the case of an RU, on the third anniversary of the grant date. Under the PU arrangement, a participant is entitled to receive Nil – 2.0 Trust Units per PU granted, or equivalent cash value at First Capital's option, on the third anniversary of the grant date. Holders of units granted under each plan receive distributions in the form of additional units when First Capital declares distributions on its Trust Units.

**NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – continued**

Nine months ended September 30	2024		2023	
(in thousands)	DUs	RUs / PUs	DUs	RUs / PUs
Outstanding at beginning of year	450	1,261	402	1,083
Granted (a) (b)	68	468	77	427
Performance Factor adjustment	—	42	—	—
Distributions reinvested	18	61	18	53
Exercised	(167)	(231)	(78)	(287)
Forfeited	—	(8)	—	(21)
Outstanding at end of period	369	1,593	419	1,255
Expense recorded for the period	\$1,397	\$6,304	\$1,372	\$5,465

- (a) The fair value of the DUs granted during the nine months ended September 30, 2024 was \$1.1 million (nine months ended September 30, 2023 – \$1.1 million), measured based on First Capital's prevailing Trust Unit price on the date of grant. The fair value of the RUs granted during the nine months ended September 30, 2024 was \$4.6 million (nine months ended September 30, 2023 – \$4.9 million), measured based on First Capital's Trust Unit price on the date of grant.
- (b) The fair value of the PUs granted during the nine months ended September 30, 2024 was \$3.6 million (nine months ended September 30, 2023 – \$3.0 million). The fair value is calculated using the Monte-Carlo simulation model based on the assumptions below as well as a market adjustment factor based on the total Unitholder return of First Capital's Trust Units relative to the S&P/TSX Capped REIT Index and relative to a customized index of publicly-listed peers.

Nine months ended September 30	2024	2023
Grant date	March 8, 2024	February 16, 2023
PUs granted (thousands)	180	154
Term to expiry	3 years	3 years
Weighted average volatility rate	21.4%	32.5%
Weighted average correlation	75.1%	76.5%
Weighted average total Unitholder return	9.4%	6.6%
Weighted average risk free interest rate	3.79%	3.87%
Fair value (thousands)	\$3,626	\$3,038

**(c) Increase (decrease) in the value of unit-based compensation**

First Capital's unit-based compensation plans are accounted for as cash-settled awards. Therefore, outstanding Unit Options, Deferred Units, Restricted Units and Performance Units are recognized as a liability and carried at fair value through profit and loss. As at September 30, 2024, the carrying value of the unit-based compensation liability was \$32.8 million (December 31, 2023 – \$22.0 million)(Note 12). FCR's liability for unit-based compensation plans has increased since December 31, 2023 which resulted in a revaluation loss of \$9.3 million in the consolidated statements of income (loss) due to (i) an increase in the Trust Unit's price since December 31, 2023 and (ii) a larger number of vested units outstanding that have yet to be converted to Trust Units.

## 15. NET OPERATING INCOME

### Net Operating Income by Component

First Capital's net operating income by component is presented below:

	Three months ended September 30			Nine months ended September 30		
	% change	2024	2023	% change	2024	2023
Property rental revenue						
Base rent <sup>(1)</sup>		\$110,158	\$107,497		\$ 329,275	\$ 321,178
Operating cost recoveries		26,203	26,298		84,695	83,024
Realty tax recoveries		30,335	29,036		90,414	88,292
Lease termination fees		183	143		5,880	353
Percentage rent		744	798		2,122	2,409
Straight-line rent adjustment		1,318	424		4,803	(427)
Prior year operating cost and tax recovery adjustments		154	(96)		930	1,382
Temporary tenants, storage, parking and other <sup>(2)</sup>		4,921	4,783		15,033	20,586
Total Property rental revenue	3.0%	174,016	168,883	3.2%	533,152	516,797
Property operating costs						
Recoverable operating expenses		28,684	29,186		93,960	92,869
Recoverable realty tax expense		34,496	33,274		102,697	100,326
Prior year realty tax expense (recovery)		88	(12)		(161)	(153)
Other operating costs and adjustments <sup>(3)</sup>		930	(503)		2,284	7,254
Total Property operating costs		64,198	61,945		198,780	200,296
Total NOI	2.7%	\$109,818	\$106,938	5.6%	\$ 334,372	\$ 316,501
NOI margin		63.1%	63.3%		62.7%	61.2%

<sup>(1)</sup> Includes residential revenue.

<sup>(2)</sup> Includes hotel property revenue.

<sup>(3)</sup> Includes residential operating costs, hotel property operating costs and bad debt expense (recovery). For the three and nine months ended September 30, 2024, bad debt expense (recovery) totaled \$Nil and (\$0.8) million, respectively (three and nine months ended September 30, 2023 - (\$1.2) million and (\$1.3) million, respectively).

For the three and nine months ended September 30, 2024, property operating costs include \$6.5 million and \$19.2 million, respectively, (three and nine months ended September 30, 2023 – \$5.9 million and \$18.6 million, respectively) related to employee compensation.

## 16. INTEREST AND OTHER INCOME

	Note	Three months ended September 30		Nine months ended September 30	
		2024	2023	2024	2023
Interest, dividend and distribution income from cash, marketable securities and other investments	6	\$ 3,594	\$ 1,568	\$ 8,176	\$ 2,982
Interest income from loans and mortgages receivable classified as FVTPL	6	—	27	—	79
Interest income from loans and mortgages receivable at amortized cost	6	2,977	2,554	8,534	7,799
Fees and other income <sup>(1)(2)(3)</sup>		12,320	4,939	24,320	7,597
Total		\$ 18,891	\$ 9,088	\$ 41,030	\$ 18,457

<sup>(1)</sup> For the three and nine months ended September 30, 2024, fees and other income includes a density bonus payment of \$11.3 million related to a previously sold property which received final zoning approval in the third quarter of 2024.

<sup>(2)</sup> For the nine months ended September 30, 2024, fees and other income includes a \$9.5 million fee related to the assignment of a purchase and sale agreement for a parcel of land.

<sup>(3)</sup> For the three and nine months ended September 30, 2023, fees and other income includes a legal settlement of \$3.8 million recognized in the third quarter of 2023.

## 17. INTEREST EXPENSE

	Note	Three months ended September 30		Nine months ended September 30	
		2024	2023	2024	2023
Mortgages	10	\$ 13,497	\$ 14,140	\$ 41,681	\$ 41,519
Credit facilities	10	11,723	11,707	35,319	32,725
Senior unsecured debentures	11	22,905	18,919	60,595	56,141
Distributions on Exchangeable Units <sup>(1)</sup>		—	13	—	39
Total interest expense		48,125	44,779	137,595	130,424
Interest capitalized to investment properties under development		(4,807)	(5,576)	(13,832)	(15,327)
Interest expense		\$ 43,318	\$ 39,203	\$ 123,763	\$ 115,097
Change in accrued interest		9,682	7,806	4,501	6,986
Coupon interest rate in excess of effective interest rate on senior unsecured debentures		336	403	1,082	1,186
Coupon interest rate in excess of effective interest rate on assumed mortgages		2	3	6	10
Amortization of deferred financing costs		(1,752)	(1,952)	(5,819)	(5,516)
Cash interest paid associated with operating activities		\$ 51,586	\$ 45,463	\$ 123,533	\$ 117,763

<sup>(1)</sup> The distributions declared on the Exchangeable Units are accounted for as interest expense.

## 18. CORPORATE EXPENSES

		Three months ended September 30		Nine months ended September 30	
		2024	2023	2024	2023
Salaries, wages and benefits	\$	8,496	\$ 8,587	\$ 24,983	\$ 24,906
Unit-based compensation		2,620	2,351	7,688	6,947
Other corporate costs <sup>(1)</sup>		3,148	2,570	11,642	17,108
Total corporate expenses		14,264	13,508	44,313	48,961
Amounts capitalized to investment properties under development		(1,820)	(1,794)	(5,782)	(6,013)
Corporate expenses	\$	12,444	\$ 11,714	\$ 38,531	\$ 42,948

<sup>(1)</sup> Includes \$Nil in legal, advisory and settlement costs related to the Unitholder activism for the nine months ended September 30, 2024 (nine months ended September 30, 2023 - approximately \$7 million).

## 19. OTHER GAINS (LOSSES) AND (EXPENSES)

		Three months ended September 30		Nine months ended September 30	
		2024	2023	2024	2023
Unrealized gain (loss) on marketable securities	\$	387	\$ —	\$ 568	\$ (258)
Net gain (loss) on early settlement of debt		—	—	(8)	—
Gain on Investment <sup>(1)</sup>		—	—	—	1,007
Pre-selling costs of residential inventory		(3)	110	(8)	(27)
Investment property selling costs		(184)	(1,169)	(2,791)	(2,673)
Gain (loss) on foreign currency translation		1,866	(7,190)	(6,797)	(2,260)
Gain (loss) on mark-to-market of derivatives <sup>(2)</sup>		(6,744)	7,186	5,249	2,262
Total	\$	(4,678)	\$ (1,063)	\$ (3,787)	\$ (1,949)

<sup>(1)</sup> On June 9, 2023, the Trust sold its 50% interest of the partnership units in the ONE Restaurant.

<sup>(2)</sup> The Trust enters into cross-currency swap derivatives to manage interest rate risk and foreign currency risk on its US denominated variable rate debt instruments.

## 20. INCOME TAXES

The Trust qualifies for the REIT Exemption and as such the Trust itself will not be subject to income taxes provided it continues to qualify as a REIT for purposes of the Act. A REIT is not taxable and not considered to be a Specified Investment Flow-Through Trust provided it complies with certain tests and distributes all of its taxable income in a taxation year to its Unitholders. The Trust is a flow-through vehicle and accounts only for income taxes pertaining to its corporate subsidiaries. The Trust's most significant corporate subsidiary, First Capital Realty Inc., is a Mutual Fund Corporation.

The following reconciles the expected tax expense (recovery) computed at the statutory tax rate to the actual tax expense for the three and nine months ended September 30, 2024 and 2023.

	Three months ended September 30		Nine months ended September 30	
	2024	2023	2024	2023
Income tax computed at the Canadian statutory rate of Nil applicable to the Trust at September 30, 2024 and 2023	\$ —	\$ —	\$ —	\$ —
Increase (decrease) in income taxes due to:				
Deferred income taxes (recoveries) applicable to corporate subsidiaries	(3,180)	(38,281)	(24,981)	(51,124)
Deferred income taxes expense (recovery)	\$ (3,180)	\$ (38,281)	\$ (24,981)	\$ (51,124)

## 21. RISK MANAGEMENT

In the normal course of its business, First Capital is exposed to a number of risks that can affect its operating performance. Certain of these risks, and the actions taken to manage them, are as follows:

### (a) Interest rate risk

First Capital structures its financings so as to stagger the maturities of its debt, thereby mitigating its exposure to interest rate and other credit market fluctuations. A portion of FCR's mortgages, loans and credit facilities are floating rate instruments. From time to time, FCR may enter into interest rate swap contracts, bond forwards or other financial instruments to modify the interest rate profile of its outstanding debt or highly probable future debt issuances without an exchange of the underlying principal amount.

### (b) Credit risk

Credit risk arises from the possibility that tenants and/or debtors may experience financial difficulty and be unable or unwilling to fulfill their lease commitments or loan obligations. First Capital mitigates the risk of credit loss from tenants by investing in well-located properties in urban markets that attract high quality tenants, ensuring that its tenant mix is diversified, and by limiting its exposure to any one tenant. As at September 30, 2024, Loblaw Companies Limited ("Loblaw") is FCR's largest tenant and accounts for 10.4% of FCR's annualized minimum rent and has an investment grade credit rating. Other than Loblaw, no other tenant accounts for more than 10% of the annualized minimum rent. A tenant's success over the term of its lease and its ability to fulfill its lease obligations is subject to many factors. There can be no assurance that a tenant will be able to fulfill all of its existing commitments and leases up to the expiry date. First Capital mitigates the risk of credit loss from debtors by undertaking a number of activities typical in lending arrangements including obtaining registered mortgages on the real estate properties.

First Capital's leases typically have lease terms between 5 and 20 years and may include clauses to enable periodic upward revision of the rental rates, and lease contract extension at the option of the lessee.

### (c) Liquidity risk

Real estate investments are relatively illiquid. This tends to limit First Capital's ability to sell components of its portfolio promptly in response to changing economic or investment conditions. If FCR were required to quickly liquidate its assets, there is a risk that it would realize sale proceeds of less than the current value of its real estate investments.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – continued

An analysis of First Capital’s contractual maturities of its material financial liabilities and other contractual commitments as at September 30, 2024 is set out below:

As at September 30, 2024	Payments due by period				
	Remainder of 2024	2025 to 2026	2027 to 2028	Thereafter	Total
Scheduled mortgage principal amortization	\$ 8,457	\$ 63,196	\$ 55,626	\$ 48,327	\$ 175,606
Mortgage principal repayments on maturity	—	161,330	217,449	698,049	1,076,828
Credit facilities and bank indebtedness	30,389	649,612	50,298	200,000	930,299
Senior unsecured debentures	—	600,000	700,000	600,000	1,900,000
Interest obligations <sup>(1)</sup>	45,322	285,848	175,500	168,268	674,938
Land leases (expiring between 2027 and 2061)	170	1,292	1,279	15,723	18,464
Contractually committed costs to complete current development projects <sup>(2)</sup>	14,304	68,063	—	—	82,367
Other commitments	—	25,835	—	—	25,835
<b>Total contractual obligations</b>	<b>\$ 98,642</b>	<b>\$ 1,855,176</b>	<b>\$ 1,200,152</b>	<b>\$ 1,730,367</b>	<b>\$ 4,884,337</b>

<sup>(1)</sup> Interest obligations include expected interest payments on mortgages and credit facilities as at September 30, 2024 (assuming balances remain outstanding through to maturity) and senior unsecured debentures, as well as standby credit facility fees.

<sup>(2)</sup> Includes amounts related to equity accounted joint ventures.

First Capital manages its liquidity risk by staggering debt maturities; renegotiating expiring credit arrangements proactively; using secured and unsecured credit facilities, mortgages and unsecured debentures; and issuing equity when considered appropriate. As at September 30, 2024, there was \$0.8 billion (December 31, 2023 – \$1.0 billion) of cash advances drawn against First Capital’s unsecured credit facilities.

In addition, as at September 30, 2024, First Capital had \$28.2 million (December 31, 2023 – \$28.6 million) of outstanding letters of credit issued by financial institutions primarily to support certain of FCR’s contractual obligations and \$Nil (December 31, 2023 – \$Nil) of bank overdrafts.

### (d) Unit price risk

First Capital is exposed to Trust Unit price risk as a result of the issuance of unit-based compensation. Unit-based compensation liabilities are recorded at their fair value based on market trading prices and negatively impact operating income when the Trust Unit price rises and positively impact operating income when the Trust Unit price declines.

## 22. FAIR VALUE MEASUREMENT

The fair value hierarchy of financial instruments in the unaudited interim condensed consolidated balance sheets is as follows:

As at	September 30, 2024			December 31, 2023		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
<b>Fair value of financial instruments measured at fair value</b>						
<b>Financial Assets</b>						
FVTPL investments in securities	\$ 3,369	\$ —	\$ —	\$ 2,801	\$ —	\$ —
Other investments	—	—	12,558	—	—	11,393
Derivatives at fair value – assets	—	7,888	—	—	23,702	—
<b>Financial Liabilities</b>						
Unit-based compensation plans	—	32,795	—	—	22,008	—
Derivatives at fair value – liabilities	—	29,303	—	—	25,586	—
<b>Fair value of financial instruments measured at amortized cost</b>						
<b>Financial Assets</b>						
Loans and mortgages receivable	\$ —	\$ —	\$ 140,875	\$ —	\$ —	\$ 124,683
<b>Financial Liabilities</b>						
Mortgages	—	1,227,229	—	—	1,272,874	—
Credit facilities	—	930,299	—	—	1,153,907	—
Senior unsecured debentures	—	1,930,070	—	—	1,535,423	—

First Capital enters into derivative instruments including bond forward contracts, interest rate swaps and cross currency swaps as part of its strategy for managing certain interest rate risks as well as currency risk in relation to movements in the Canadian to U.S. exchange rate. For those derivative instruments to which First Capital has applied hedge accounting, the change in fair value for the effective portion of the derivative is recorded in OCI from the date of designation. For those derivative instruments to which First Capital does not apply hedge accounting, the change in fair value is recognized in other gains (losses) and (expenses).

The fair value of derivative instruments is determined using present value forward pricing and swap calculations at interest rates that reflect current market conditions. The models also take into consideration the credit quality of counterparties, interest rate curves and forward rate curves. As at September 30, 2024, the interest rates ranged from 4.4% to 6.2% (December 31, 2023 – 5.2% to 7.0%). The fair values of First Capital's asset (liability) hedging instruments are as follows:

	Designated as Hedging Instrument	Maturity as at September 30, 2024	September 30, 2024	December 31, 2023
<b>Derivative assets</b>				
Interest rate swaps	Yes	April 2025 - March 2027	\$ 7,888	\$ 23,702
Total			\$ 7,888	\$ 23,702
<b>Derivative liabilities</b>				
Interest rate swaps	Yes	April 2026 - May 2034	\$ 17,108	\$ 8,143
Cross currency swaps	No	October 2028	12,195	17,443
Total			\$ 29,303	\$ 25,586



## 23. SUBSIDIARIES WITH NON-CONTROLLING INTEREST

As at September 30, 2024, First Capital has interests in two entities that it controls and consolidates 100% of the assets, liabilities, revenues and expenses of each entity subject to a non-controlling interest.

Name of Entity	Primary Investment	Effective Ownership	
		September 30, 2024	December 31, 2023
Main and Main Developments LP ("MMLP")	46.875% Interest in MMUR <sup>(1)</sup>	67.0%	67.0%
Maincore Equities Inc.	46.875% Interest in MMUR <sup>(1)</sup>	70.9%	70.9%

<sup>(1)</sup> FCR has owned a 6.25% direct interest in M+M Realty LP ("MMUR") since 2014.

First Capital controls MMLP, a subsidiary in which it holds a 67% ownership interest.

## 24. SUPPLEMENTAL CASH FLOW INFORMATION

### (a) Items not affecting cash and other items

	Note	Three months ended September 30		Nine months ended September 30	
		2024	2023	2024	2023
Straight-line rent adjustment	15	\$ (1,318)	\$ (424)	\$ (4,803)	\$ 427
Unit-based compensation expense	14	2,736	2,376	7,849	7,126
Unrealized (gain) loss on marketable securities classified as FVTPL	19	(387)	—	(568)	258
Net (gain) loss on early settlement of debt	19	—	—	8	—
(Gain) loss on Investment	19	—	—	—	(1,007)
Investment property selling costs	19	184	1,169	2,791	2,673
(Gain) loss on foreign currency translation	19	(1,866)	7,190	6,797	2,260
(Gain) loss on mark-to-market of derivatives	19	6,744	(7,186)	(5,249)	(2,262)
Increase (decrease) in value of unit-based compensation	14	10,182	(2,247)	9,307	(8,157)
Increase (decrease) in value of Exchangeable Units		—	(80)	—	(211)
Deferred income taxes expense (recovery)	20	(3,180)	(38,281)	(24,981)	(51,124)
Total		\$ 13,095	\$ (37,483)	\$ (8,849)	\$ (50,017)

### (b) Net changes in other working capital items

The net changes in other working capital assets and liabilities consists of the following:

		Three months ended September 30		Nine months ended September 30	
		2024	2023	2024	2023
Amounts receivable	\$	7,805	\$ 1,400	\$ 4,450	\$ (80)
Prepaid expenses		(1,573)	(875)	(13,816)	(12,636)
Trade payables and accruals		5,310	(10,736)	(10,112)	(149)
Tenant security and other deposits		(3,337)	375	(3,821)	571
Residential development inventory		(9,748)	(6,911)	(24,439)	(28,762)
Other working capital changes		(12,681)	(2,242)	(14,649)	(3,048)
Total	\$	(14,224)	\$ (18,989)	\$ (62,387)	\$ (44,104)

### (c) Changes in loans, mortgages and other assets

	Three months ended September 30		Nine months ended September 30	
	2024	2023	2024	2023
Advances of loans and mortgages receivable	\$ (13,478)	\$ (2,025)	\$ (16,144)	\$ (10,558)
Repayments of loans and mortgages receivable	—	—	—	66,146
Other investments, net	—	(742)	(1,165)	(1,598)
Total	\$ (13,478)	\$ (2,767)	\$ (17,309)	\$ 53,990

### (d) Cash and cash equivalents

As at	September 30, 2024	December 31, 2023
Cash and cash equivalents	\$ 62,132	\$ 87,421

## 25. COMMITMENTS AND CONTINGENCIES

- (a) First Capital is involved in litigation and claims which arise from time to time in the normal course of business. None of these contingencies, individually or in aggregate, would result in a liability that would have a significant adverse effect on the financial position of FCR.
- (b) First Capital is contingently liable, jointly and severally or as guarantor, for approximately \$174.8 million (December 31, 2023 – \$168.1 million) to various lenders in connection with certain third-party obligations, including, without limitation, loans advanced to its joint arrangement partners secured by the partners' interest in the joint arrangements and underlying assets.
- (c) First Capital is contingently liable by way of letters of credit in the amount of \$28.2 million (December 31, 2023 – \$28.6 million), issued by financial institutions on FCR's behalf in the ordinary course of business.
- (d) First Capital has obligations as lessee under long-term leases for land. Annual commitments under these ground leases are approximately \$0.7 million (December 31, 2023 – \$0.7 million) with a total obligation of \$18.5 million (December 31, 2023 – \$19.0 million).

## 26. RELATED PARTY TRANSACTIONS

### Subsidiaries of the Trust

The unaudited interim condensed consolidated financial statements include the financial statements of First Capital Real Estate Investment Trust and all of its subsidiaries, including First Capital Realty Inc., First Capital REIT Limited Partnership and First Capital Holdings Trust. First Capital Realty Inc. and First Capital Holdings Trust are the significant subsidiaries of the Trust and are wholly owned.

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